

NOMURA HOLDINGS INC  
Form 6-K  
October 26, 2006  
Table of Contents

---

## FORM 6-K

### U.S. SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Report of Foreign Private Issuer

Pursuant to Rule 13a-16 or 15d-16 of  
the Securities Exchange Act of 1934

Commission File Number: 1-15270

Supplement for the month of October 2006.

### NOMURA HOLDINGS, INC.

(Translation of registrant's name into English)

9-1, Nihonbashi 1-chome

Chuo-ku, Tokyo 103-8645

Japan

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Edgar Filing: NOMURA HOLDINGS INC - Form 6-K

Form 20-F  Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes  No

If  Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-\_\_\_\_\_.

---

**Table of Contents**

Information furnished on this form:

**EXHIBIT**

Exhibit Number

1. Consolidated Results of Operations (US GAAP), Second quarter, year ending March 2007

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NOMURA HOLDINGS, INC.

Date: October 26, 2006

By: /s/ TETSU OZAKI  
Tetsu Ozaki  
Senior Managing Director

**Table of Contents**

Consolidated Results of Operations  
(US GAAP)  
Second quarter, year ending March 2007  
Nomura Holdings, Inc.  
October 2006

Table of Contents

2

1.

This document is produced by Nomura Holdings, Inc. ("Nomura"). Copyright 2006 Nomura Holdings, Inc. All rights reserved.

2.

Nothing

in

this

document

shall

be

considered

as

an

offer

to  
sell  
or  
solicitation  
of  
an  
offer  
to  
buy  
any  
security,  
commodity  
or  
other  
instrument,  
including  
securities  
issued  
by  
Nomura  
or  
any  
affiliate  
thereof.  
Offers  
to  
sell,  
sales,  
solicitations  
to  
buy,  
or  
purchases  
of  
any  
securities  
issued  
by  
Nomura  
or  
any  
affiliate  
thereof  
may  
only  
be  
made  
or  
entered  
into

pursuant  
to  
appropriate  
offering  
materials  
or  
a  
prospectus  
prepared  
and  
distributed  
according  
to  
the  
laws,  
regulations,  
rules  
and  
market  
practices  
of  
the  
jurisdictions  
in  
which  
such  
offers  
or  
sales  
may  
be  
made.

3.  
No  
part  
of  
this  
document  
shall  
be  
reproduced,  
stored  
in  
a  
retrieval  
system  
or  
transmitted  
in  
any



form  
or  
by  
any  
means,  
electronic,  
mechanical,  
photocopying,  
recording  
or  
otherwise,  
without  
the  
prior  
written  
permission  
of  
Nomura.  
4.  
The  
information  
and  
opinions  
contained  
in  
this  
document  
have  
been  
obtained  
from  
sources  
believed  
to  
be  
reliable,  
but  
no  
representations  
or  
warranty,  
express  
or  
implied,  
are  
made  
that  
such  
information  
is

accurate  
or  
complete  
and  
no  
responsibility  
or  
liability  
can  
be  
accepted  
by  
Nomura  
for  
errors  
or  
omissions  
or  
for  
any  
losses  
arising  
from  
the  
use  
of  
this  
information.

5.  
This document contains statements that may constitute, and from time to time our management may make "forward-looking statements"  
within  
the  
meaning  
of  
the  
safe  
harbor  
provisions  
of  
The  
Private  
Securities  
Litigation  
Reform  
Act  
of  
1995.  
Any  
such statements

must be read in the context of the offering materials pursuant to which any securities may be offered or sold in the United States.

These forward-looking statements

are not historical facts but instead represent

only our belief regarding future

events, many of which,

by their nature,

are inherently uncertain

and outside our control.

Important factors that

could cause actual results

to differ from those

in specific forward-looking statements include, without limitation, economic and market conditions, political events and invest

liquidity of secondary

markets, level and

volatility

of

interest  
rates,  
currency  
exchange  
rates,  
security  
valuations,  
competitive  
conditions  
and  
size, and the number and timing of transactions.  
6.

The consolidated financial information in this document is unaudited.

**Table of Contents**

3  
Financial Highlights (p.4)  
Business Segment Highlights (p.5)  
Domestic Retail (p.6)  
Global Markets (p.7)  
Global Investment Banking (p.8)  
Global Merchant Banking (p.9)  
Asset Management (p.10)

Non-interest Expenses
(Business segment total) (p.11)
Presentation
Outline
Net Income and ROE (p.13)
Consolidated Income (p.14)
Main Revenue Items (p.16)
Adjustment of Consolidated Results and Segment Results (p.18)
Difference Between Segment Totals and Consolidated Results (p.20)
Income by Segment (p.21)
Segment Other
Income before Income Taxes (p.23)
Consolidated Balance Sheet (p.24)
Effect of Consolidation/Deconsolidation of Certain Private Equity
Investee Companies (p.25)
Domestic Retail Related Data (p.26)
Global Merchant Banking Related Data (p.30)
Asset Management Related Data (p.31)
Second Quarter Achievements (p.34)
League Tables (p.35)
Market Share Data (p.36)
Value at Risk (p.37)
Number of Employees (p.38)
Appendix

**Table of Contents**

4  
106.5  
20.1  
43.5  
60.9  
128.6

22.1%  
13.1%  
25.4%  
3.9%  
8.3%  
0  
20  
40  
60  
80  
100  
120  
140  
0%  
5%  
10%  
15%  
20%  
25%  
30%

Second Quarter Financial Highlights

Net Revenue

Net Income/ROE (Annualized)

Income before Income Taxes\*\*

Appendix:

Consolidated income

(Quarterly): P15

Adjustment of Consolidated

Results and Segment

Results (Quarterly): P19

\* Annualized

Net Income (left)

ROE (annualized, right)

\*\*Income before income taxes for the year ended March 31, 2006, is the total for continuing and discontinued operations.

Note:

In  
accordance

with  
SFAS

No.

144

Accounting

for

the

Impairment

or

Disposal

of

Long-Lived

Assets,



net  
revenue  
and  
non-interest  
expenses  
from  
the  
operations  
of  
Millennium  
Retailing

Inc. (one of Nomura Principal Finance's private equity investee companies, and whose operations were treated as discontinued in conjunction with the agreement reached in the third quarter by Nomura Principal Finance to sell its stake in Millennium Retailing Inc.)

Income from discontinued operations

before income taxes

Income before income taxes

2Q

3Q

4Q

1Q

2Q

FY2006.3

FY2007.3

2Q

3Q

4Q

1Q

2Q

FY2006.3

FY2007.3

2Q

3Q

4Q

1Q

2Q

FY2006.3

FY2007.3

(billions of yen)

(billions of yen)

(billions

of yen)

Net revenue for the second quarter was 251.0 billion yen (+22% QoQ, -8% YoY). Income before income taxes was 73.1 billion yen (x2.2 QoQ, -38% YoY). Net income was 43.5 billion yen (x2.2 QoQ, -29% YoY). ROE\* for the second quarter was 8.3%.

Effects of consolidation / deconsolidation of certain private equity investee companies

Unrealized gain (loss) on investments in equity securities held for relationship purposes

Business Segment results

255.7

-20.6  
-62.9  
0.1  
209.8  
282.2  
386.4  
219.8  
36.3  
2.8  
-4.8  
31.3  
16.8  
21.6  
40.7  
251.0  
205.9  
325.7  
272.6  
0  
100  
200  
300  
400  
500  
359.8  
81.5  
231.8  
101.2  
9.9  
82.6  
31.3  
36.3  
2.8  
-20.6  
-90.8  
23.0  
-0.4  
97.7  
54.4  
5.3  
-4.8  
-0.5  
-19.8  
209.6  
187.1  
117.6  
73.1  
33.4  
0  
100

200  
300

**Table of Contents**

5  
Second Quarter Business Segment Highlights  
Net Revenue  
Appendix:  
Income by segment (Quarterly):  
P22  
Segment Other  
Income

before Income Taxes: P23  
Income before Income Taxes  
Other  
Asset Management  
Global Merchant Banking  
Global Investment Banking  
Global Markets  
Domestic Retail

2Q  
3Q  
4Q  
1Q  
2Q  
FY2006.3  
FY2007.3  
2Q  
3Q  
4Q  
1Q  
2Q  
FY2006.3  
FY2007.3

(billions of yen)  
(billions  
of yen)

Despite  
a  
loss  
before  
income  
taxes  
in

Global  
Markets  
due  
to

a  
30%  
QoQ  
decline  
in  
revenue,

Global  
Investment

Banking, Global Merchant Banking, and Asset Management all saw an expansion in revenue and net revenue was 255.7 billion yen (+22% QoQ, +16% YoY). Income before income taxes for the quarter was 97.7 billion yen (+79% QoQ, +20% YoY).

101.4  
136.7  
123.6

105.6  
94.5  
77.7  
115.2  
128.4  
68.9  
48.5  
31.1  
18.8  
29.7  
-15.5  
12.1  
44.5  
17.6  
23.9  
35.3  
20.5  
6.9  
80.1  
18.4  
18.1  
15.4  
1.0  
-2.1  
-3.9  
-13.3  
14.6  
282.2  
209.8  
219.8  
386.4  
255.7  
0  
100  
200  
300  
400  
41.4  
74.1  
51.4  
42.5  
28.2  
60.9  
66.0  
14.3  
-3.6  
17.0  
5.6  
16.3  
-21.0

9.8  
41.5  
5.2  
11.1  
-17.9  
31.5  
23.3  
9.1  
4.7  
77.6  
4.7  
6.2  
5.7  
-23.0  
-9.9  
-10.3  
4.3  
101.2  
54.4  
231.8  
81.5  
97.7  
0  
50  
100  
150  
200  
250

**Table of Contents**

6  
Domestic Retail  
Net Revenue and Income before Income Taxes  
Appendix:  
Retail stock brokerage  
commissions, commissions for  
investment trusts distribution,



domestic distribution volume of  
investment trusts, retail foreign  
currency bond sales,  
etc: P26

Domestic Client Assets: P27

Domestic Client Assets Net Asset

Inflow: P28

Number of Accounts: P29

Second Quarter

Achievements:P34

\*Nomura Securities (See p.26)

(billions of yen)

(billions

of yen)

Net revenue of 94.5 billion yen (-11% QoQ, -7% YoY), income before income taxes of 28.2 billion yen (-34%  
QoQ, -32% YoY). Domestic Client Assets increased by 1 trillion yen during the quarter to 77.7 trillion yen.

An overall decline in individual investor equity transaction value led to a 33% decline in stock brokerage commissions to 18.8

Although commissions for distribution of investment trusts\* declined 15% to 23.9 billion yen, demand for investment trusts re  
customer needs continued to diversify and commissions were in line with last fiscal year.

Revenue down but steady asset inflow on way to target of 100tn yen

Full Year

Full Year

Quarter

Quarter

2Q

3Q

4Q

1Q

2Q

Commissions

104.1

155.2

174.0

269.4

61.0

85.5

77.7

63.0

50.8

-19%

-17%

Sales credit

95.7

97.8

73.7

109.0

24.7

32.3

24.5

23.8

20.1  
-16%  
-19%  
Fees from investment banking  
15.0  
26.1  
24.5  
26.4  
6.1  
8.0  
8.9  
3.5  
6.5  
89%  
8%  
Investment trust administration fees and other  
32.0  
21.8  
26.1  
34.4  
8.1  
9.1  
10.1  
10.6  
11.3  
7%  
40%  
Net interest revenue  
2.4  
4.9  
6.1  
7.4  
1.5  
1.9  
2.3  
4.7  
5.7  
21%  
281%  
Net revenue  
249.3  
305.8  
304.4  
446.5  
101.4  
136.7  
123.6  
105.6  
94.5  
-11%

-7%  
Non-interest expenses  
213.6  
226.2  
223.2  
249.3  
60.0  
62.6  
72.2  
63.1  
66.3  
5%  
11%  
Income before income taxes  
35.7  
79.5  
81.2  
197.2  
41.4  
74.1  
51.4  
42.5  
28.2  
-34%  
-32%  
FY2005.3  
FY2006.3  
FY2003.3  
FY2004.3  
FY2006.3  
FY2007.3  
YoY  
QoQ  
51.4  
42.5  
28.2  
74.1  
41.4  
94.5  
101.4  
136.7  
123.6  
105.6  
0  
50  
100  
150  
304.4  
305.8  
249.3

197.2

81.2

79.5

35.7

0

100

200

300

400

500

Net interest revenue

Investment trust administration

fees and other

Fees from investment banking

Sales credit

Commissions

Income before income taxes

446.5

**Table of Contents**

7  
Global Markets  
Appendix:  
Second Quarter  
Achievements: P34  
Market Share Data: P36  
Value at Risk  
(consolidated) : P37  
Net Revenue and Income before Income Taxes

Note  
1:  
In  
April  
2004,  
Fixed  
Income,  
Equity  
and  
certain  
functions  
of  
Investment  
Banking  
were  
consolidated  
to  
create  
Global  
Markets.

Note  
2:  
Figures  
up  
to  
FY2004.3  
are  
the  
total  
of  
Fixed  
Income  
and  
Equity  
and  
differ  
slightly  
in  
composition.  
(billions of yen)  
(billions  
of yen)

Net revenue was 48.5 billion yen (-30% QoQ, -38% YoY). Income before income taxes of -3.6 billion yen.  
Net  
revenue  
from  
Fixed  
Income  
declined  
39%

QoQ

to

18.7

billion

yen

due

to

a

drop

off

in

JGB

and

derivative

trading

as

a

result

of

turmoil

in

the

bond

market stemming from a revision to Japan's consumer price index, and changes in the interest rate and foreign exchange market.

Equity

net

revenue

decreased

29%

QoQ

to

24.0

billion

yen,

reflecting

a

continued

slump

in

block

trades

and

a

decline

in

trading

revenue

due

to

reduced stock market volatility.

Trading revenue declined due to market factors

Quarter

Quarter

Full Year

Full Year

2Q

3Q

4Q

1Q

2Q

Fixed Income

154.0

174.0

119.8

173.8

36.5

54.1

62.0

30.8

18.7

-39%

-49%

Equity

82.0

110.2

90.2

168.5

34.4

53.3

57.2

34.0

24.0

-29%

-30%

Other

0.0

0.0

33.1

28.8

6.9

7.8

9.3

4.1

5.7

38%

-17%

Net revenue

236.0

284.1

243.1



371.1  
77.7  
115.2  
128.4  
68.9  
48.5  
-30%  
-38%  
Non-interest expenses  
142.4  
163.3  
182.9  
213.4  
46.2  
54.3  
62.4  
54.6  
52.1  
-5%  
13%  
Income before income taxes  
93.6  
120.8  
60.2  
157.7  
31.5  
60.9  
66.0  
14.3  
-3.6  
-  
-  
YoY  
QoQ  
FY2005.3  
FY2006.3  
FY2007.3  
FY2006.3  
FY2003.3  
FY2004.3  
93.6  
120.8  
60.2  
157.7  
236.0  
284.1  
243.1  
371.1  
0  
50

100
150
200
250
300
350
400
Other
Equity
Fixed Income
Income before
income taxes
-3.6
14.3
66.0
60.9
31.5
48.5
68.9
128.4
115.2
77.7
0
20
40
60
80
100
120
140
160

**Table of Contents**

8
2Q
3Q
4Q
1Q
2Q
Net revenue
69.1
70.9

75.4  
99.7  
20.5  
35.3  
31.1  
18.8  
29.7  
58%  
45%  
Non-interest expenses  
56.4  
53.7  
46.2  
48.1  
11.3  
12.0  
14.2  
13.2  
13.4  
1%  
18%  
Income before income taxes  
12.8  
17.2  
29.2  
51.5  
9.1  
23.3  
17.0  
5.6  
16.3  
192%  
78%  
YoY  
QoQ  
FY2005.3  
FY2006.3  
FY2007.3  
FY2006.3  
FY2003.3  
FY2004.3  
99.7  
75.4  
70.9  
69.1  
51.5  
29.2  
17.2  
12.8  
0

20  
40  
60  
80  
100  
120  
Net revenue  
Income before  
income taxes

20.5  
35.3  
31.1  
18.8  
29.7  
9.1  
23.3  
17.0  
5.6  
16.3  
0  
10  
20  
30  
40

Global Investment Banking

Appendix:

Second Quarter

Achievements: P34

League Tables: P35

Market Share Data: P36

Net Revenue and Income before Income Taxes

Note

:

In

April

2004,

Fixed

Income,

Equity

and

certain

functions

of

Investment

Banking

were

consolidated

to

create

Global

Markets.

(billions of yen)

(billions

of yen)

Net revenue of 29.7 billion yen (+58% QoQ, +45% YoY), income before income taxes of 16.3 billion yen (x2.9 QoQ, +78% YoY).

In

equity-related

underwriting,

we

acted

as

lead

manager

for

such

deals

as

the

public

offerings

by

Elpida

Memory

and

Matsushita

Electric

Industrial,

and IPOs

of Nomura Real Estate Holdings and MID REIT. We ranked number one in the Equity and Equity-Related (Japan) league table for nine months to September 30, 2006.

In M&A, we acted as financial advisor on such deals as the tender offer by Oji Paper for Hokuetsu Paper Mills and Marubeni shares from the Industrial Revitalization Corporation of Japan.

\*Thomson Financial

Equity underwriting up on strong demand for funding

Full Year

Full Year

Quarter

Quarter

**Table of Contents**

9  
Global Merchant Banking  
Appendix:  
Effect of consolidation /  
deconsolidation of certain  
PE investee companies :  
P25  
Business exposure: P30  
Net Revenue and Income before Income Taxes

(billions of yen)

(billions

of yen)

Net revenue of 44.5 billion yen (x3.7 QoQ, x6.5 YoY), income before income taxes of 41.5 billion yen (x4.2 QoQ, x8.9 YoY).

Booked realized / unrealized gains as a result of the partial sale of Tungaloy, a Nomura Principal Finance investee company.

Booked unrealized

gains and losses on Terra Firma investee companies.

In new investments, NPF invested 53 billion yen as a general partner in an investment partnership for a management buyout of

underwrote 25 billion of a capital increase by Mitsui Life Insurance.

Solid performance and increase in new investments

Quarter

Quarter

Full Year

Full Year

2Q

3Q

4Q

1Q

2Q

Net revenue

-6.6

10.7

7.3

68.2

6.9

80.1

-15.5

12.1

44.5

267%

548%

Non-interest expenses

8.6

10.2

10.4

12.8

2.2

2.5

5.5

2.3

3.1

31%

39%

Income before income taxes

-15.3

0.5

-3.0

55.4

4.7



77.6  
-21.0  
9.8  
41.5  
323%  
786%  
FY2007.3  
FY2003.3  
FY2004.3  
FY2005.3  
FY2006.3  
FY2006.3  
QoQ  
YoY  
-6.6  
10.7  
7.3  
68.2  
-15.3  
0.5  
-3.0  
55.4  
0  
30  
60  
90  
Net revenue  
Income before  
income taxes  
6.9  
80.1  
-15.5  
12.1  
44.5  
41.5  
-21.0  
77.6  
4.7  
9.8  
0  
30  
60  
90

**Table of Contents**

10  
2Q  
3Q  
4Q  
1Q  
2Q  
Net revenue  
40.4  
40.3

49.0  
65.8  
15.4  
18.1  
18.4  
17.6  
23.9  
35%  
55%  
Non-interest expenses  
36.3  
39.8  
39.0  
45.2  
10.7  
11.8  
12.7  
12.4  
12.8  
3%  
20%  
Income before income taxes  
4.0  
0.5  
10.0  
20.6  
4.7  
6.2  
5.7  
5.2  
11.1  
112%  
136%  
FY2005.3  
FY2006.3  
FY2003.3  
FY2004.3  
YoY  
QoQ  
FY2007.3  
FY2006.3  
65.8  
49.0  
40.3  
40.4  
20.6  
4.0  
0.5  
10.0  
0

20  
40  
60  
80

Net revenue  
Income before income

taxes

15.4

18.1

18.4

17.6

23.9

11.1

5.2

4.7

6.2

5.7

0

5

10

15

20

25

30

Asset Management

Appendix:

Assets Under

Management: P31,32

Asset Management

related data: P33

Net Revenue and Income before Income Taxes

Note:

In

January

2006,

certain

functions

of

Other

business

were

integrated

into

Asset

Management.

Certain

reclassifications

of

previously

reported

amounts  
have  
been  
made  
to  
conform  
to  
the  
current  
presentation.

\*As of September 2006

(billions of yen)

(billions of yen)

Net revenue of 23.9 billion yen (+35% QoQ, +55% YoY). Income before income taxes of 11.1 billion yen (x2.1 QoQ, x2.4 YoY). Total assets under management of 23 trillion yen\*.

Steady growth in sales of funds offering frequent distributions such as My Story Profit Distribution-type Fund and newly launched Nomura-All-In-One Fund.

Assets  
under  
management  
in  
funds  
for  
bank  
customers  
up  
426.5  
billion  
yen  
QoQ  
to  
1.3  
trillion  
yen\*.

Net  
assets  
in  
Nomura  
Global  
6

Assets  
Diversified  
Fund  
distributed  
through  
Japan  
Post  
rose  
79.7  
billion

yen

QoQ

to

247.0

billion

yen.\*

Booked gain on sale of stake in group company.

Distribution of investment trusts growing in various channels

Full Year

Full Year

Quarter

Quarter

Table of Contents

11  
Non-interest Expenses (Business Segment Total)  
Note:  
All  
non-interest  
expense  
figures  
shown

on  
this  
slide  
exclude  
the  
effects  
of  
consolidation/deconsolidation  
of  
certain  
private  
equity  
investee  
companies.

See  
P18,  
P19  
and  
P25  
for  
more  
details.

Compensation and Benefits

Appendix:

Effect of Consolidation /

Deconsolidation of Certain PE

Investee Companies: P25

Number of Employees: P38

Non-interest expenses (business segment total) of 158.0 billion yen (+2% QoQ, +14% YoY)

Compensation

and

benefits

decreased

5%

QoQ

to

75.2

billion

yen.

Information

processing

and

communications

increased

19%

QoQ

to

27.3

billion

yen.



(billions of yen)

(billions

of yen)

Quarter

Quarter

Full Year

2Q

3Q

4Q

1Q

2Q

FY2005.3

FY2006.3

FY2007.3

FY2006.3

FY2004.3

114.4

113.6

150.5

142.4

151.1

160.7

264.7

311.3

256.9

0

50

100

150

200

250

300

350

(billions of yen)

30.3

43.5

46.2

37.7

33.4

39.7

41.0

41.5

41.9

41.7

79.5

87.7

84.5

70.0

75.2

Fixed-type compensation and benefits

Variable-type compensation and  
benefits

1  
2Q  
3Q  
4Q  
1Q  
2Q

Compensation and benefits

256.9  
264.7  
311.3  
70.0  
84.5  
87.7  
79.5  
75.2  
-5%  
8%

Commissions and floor brokerage

18.9  
22.1  
31.4  
8.6  
8.1  
9.3  
9.8  
10.1  
3%  
18%

Information processing and communications

79.9  
80.9  
89.1  
20.5  
20.8  
27.3  
23.0  
27.3  
19%  
33%

Occupancy and related depreciation

53.7  
50.8  
50.8  
12.8  
12.4  
14.3  
13.4  
12.9

-4%  
0%  
Business development expenses  
22.8  
26.2  
30.6  
7.7  
7.0  
9.6  
7.2  
9.2  
27%  
19%  
Other  
72.4  
76.6  
94.7  
18.7  
21.8  
32.8  
22.4  
23.3  
4%  
25%  
Total  
504.0  
521.4  
607.8  
138.3  
154.5  
180.9  
155.3  
158.0  
2%  
14%  
YoY  
QoQ  
FY2004.3  
FY2005.3  
FY2006.3  
FY2007.3  
FY2006.3  
504.0  
607.8  
521.4  
0  
100  
200  
300  
400

500
600
700
Other
Business development expenses
Occupancy and related depreciation
Information processing and communications
Commissions and floor brokerage
Compensation and benefits
138.3
154.5
180.9
155.3
158.0
0
50
100
150
200
250

**Table of Contents**

Appendix

Table of Contents

13  
FY2007.3  
1H  
Net income (lhs)  
168.0  
119.9  
172.3  
94.7  
304.3  
63.7  
ROE (rhs)

11.1%  
 7.4%  
 10.1%  
 5.2%  
 15.5%  
 6.1%  
 \*  
 Net income per basic share (yen)  
 85.6  
 61.3  
 88.8  
 48.8  
 159.0  
 33.4  
 Shareholders' equity per share (yen)  
 816.5  
 846.4  
 919.7  
 962.5  
 1,083.2  
 1,114.9  
 \* Annualized  
 FY2006.3  
 FY2005.3  
 FY2002.3  
 FY2003.3  
 FY2004.3  
 0%  
 5%  
 10%  
 15%  
 20%  
 304.3  
 94.7  
 172.3  
 119.9  
 168.0  
 11.1%  
 10.1%  
 15.5%  
 7.4%  
 5.2%  
 0  
 100  
 200  
 300  
 400  
 Net income (lhs)  
 ROE (rhs)  
 Net Income and ROE

(billions of yen)

6.1%

63.7

Full Year

Half Year



**Table of Contents**

14  
Consolidated Income (Annually)  
(billions of yen)  
\*FY2002.3  
includes  
3.5  
billion  
yen  
for  
equity  
in

earnings  
(losses)  
of  
affiliates,  
294.9  
billion  
yen  
in  
product  
sales  
(PFG  
investee  
company),  
177.1  
billion  
yen  
in  
revenue  
from  
rental  
business  
(PFG  
investee  
company),  
and  
116.3  
billion  
yen  
gain  
from  
sale  
of  
PFG  
investee  
company.

Note:

In  
accordance  
with  
SFAS  
No.  
144

Accounting  
for  
the  
Impairment  
or  
Disposal  
of  
Long-Lived

Assets,  
net  
revenue  
and  
non-interest  
expenses  
from  
operations  
that  
were  
treated  
as  
discontinued  
during  
the  
fiscal  
year  
ended  
March  
31,  
2006,  
are  
separately  
reported  
as  
income  
from  
discontinued  
operations  
retroactively  
to  
the  
first  
quarter  
of  
the  
fiscal  
year  
ended  
March  
31,  
2006.  
Half Year  
Full Year  
FY2005.3  
FY2006.3  
1H  
1H  
Commissions  
140.0

141.6  
210.2  
222.0  
356.3  
132.7  
145.6  
10%  
Fees from investment banking  
75.3  
81.8  
87.0  
92.3  
108.8  
38.8  
41.3  
6%  
Asset management and portfolio service fees  
110.0  
79.3  
66.2  
78.5  
102.7  
44.9  
65.2  
45%  
Net gain on trading  
162.2  
172.3  
229.0  
201.7  
304.2  
114.6  
103.3  
-10%  
Gain (loss) on private equity investments  
232.5  
-14.4  
13.1  
7.7  
12.3  
-0.2  
37.3  
-  
Interest and dividends  
500.5  
368.7  
343.3  
401.4  
693.8  
316.2

440.2  
39%  
Gain (loss) on investments in equity securities  
-55.9  
-41.3  
55.9  
15.3  
67.7  
28.4  
-20.6  
-  
Private equity entities product sales  
-  
6.2  
17.6  
75.1  
88.2  
46.5  
42.7  
-8%  
Other\*  
660.8  
13.4  
23.6  
32.3  
58.8  
12.6  
15.9  
26%  
1,825.4  
807.7  
1,045.9  
1,126.2  
1,792.8  
734.5  
870.9  
19%  
504.0  
241.4  
242.8  
327.0  
647.2  
274.3  
414.0  
51%  
1,321.4  
566.3  
803.1  
799.2  
1,145.7

460.2  
456.9  
-1%  
1,148.4  
518.9  
520.4  
594.4  
700.1  
318.8  
350.4  
10%  
173.0  
47.4  
282.7  
204.8  
445.6  
141.4  
106.5  
-25%  
-  
-  
-  
-  
99.4  
6.9  
-  
-  
Income before income taxes  
173.0  
47.4  
282.7  
204.8  
545.0  
148.3  
106.5  
-28%  
168.0  
119.9  
172.3  
94.7  
256.6  
69.8  
63.7  
-9%  
-  
-  
-  
-  
47.7  
-0.6

-  
-  
Net income  
168.0  
119.9  
172.3  
94.7  
304.3  
69.2  
63.7  
-8%  
Net income from discontinued operations  
Net income from continuing operations  
Revenue  
FY2002.3  
FY2003.3  
Non-interest expenses  
Income from continuing operations before income taxes  
FY2006.3  
Income from discontinued operations before income taxes  
Total revenue  
Net revenue  
YoY  
Interest expense  
FY2005.3  
FY2004.3

**Table of Contents**

15  
Consolidated Income (Quarterly)  
(billions of yen)  
Note:  
In  
accordance  
with  
SFAS  
No.  
144  
Accounting  
for



the  
Impairment  
or  
Disposal  
of  
Long-Lived  
Assets,  
net  
revenue  
and  
non-interest  
expenses  
from  
operations  
that  
were  
treated  
as  
discontinued  
during  
the  
fiscal  
year  
ended  
March  
31,  
2006,  
are  
separately  
reported  
as  
income  
from  
discontinued  
operations  
retroactively  
to  
the  
first  
quarter  
of  
the  
fiscal  
year  
ended  
March  
31,  
2006.  
1Q  
2Q

3Q	
4Q	
1Q	
2Q	
3Q	
4Q	
1Q	
2Q	
Commissions	
69.5	
45.6	
46.3	
60.6	
55.2	
77.5	
106.2	
117.5	
79.6	
66.1	
-17%	
-15%	
Fees from investment banking	
15.4	
32.3	
18.4	
26.1	
14.7	
24.1	
28.6	
41.5	
14.4	
26.9	
87%	
12%	
Asset management and portfolio service fees	
18.2	
19.8	
19.3	
21.1	
19.9	
24.9	
25.6	
32.2	
29.7	
35.5	
19%	
42%	
Net gain on trading	
53.6	
23.1	

54.7  
70.3  
70.8  
43.8  
90.6  
99.0  
55.8  
47.5  
-15%  
8%  
Gain (loss) on private equity investments  
0.5  
-2.1  
-2.2  
11.5  
-2.5  
2.2  
7.6  
5.0  
9.8  
27.5  
181%  
1124%  
Interest and dividends  
81.9  
101.1  
122.0  
96.4  
132.9  
183.3  
216.2  
161.4  
207.9  
232.3  
12%  
27%  
Gain (loss) on investments in equity securities  
10.3  
-11.6  
7.8  
8.9  
-2.8  
31.2  
36.2  
3.1  
-20.5  
-0.0  
-  
-  
Private equity entities product sales

17.4  
15.9  
20.2  
21.6  
24.5  
22.0  
23.9  
17.8  
21.0  
21.7  
4%  
-1%  
Other  
8.5  
4.7  
7.2  
11.8  
6.9  
5.7  
19.1  
27.0  
4.2  
11.7  
181%  
105%  
275.3  
228.8  
293.8  
328.4  
319.6  
414.8  
554.0  
504.4  
401.7  
469.2  
17%  
13%  
61.4  
72.0  
99.9  
93.8  
132.1  
142.2  
194.2  
178.7  
195.8  
218.2  
11%  
53%  
213.9

156.8  
193.9  
234.5  
187.5  
272.6  
359.8  
325.7  
205.9  
251.0  
22%  
-8%  
141.5  
140.6  
144.7  
167.6  
158.4  
160.3  
182.5  
198.7  
172.5  
177.9  
3%  
11%  
72.5  
16.2  
49.2  
67.0  
29.1  
112.3  
177.2  
127.0  
33.4  
73.1  
119%  
-35%  
-  
-  
-  
-  
1.6  
5.3  
9.9  
82.6  
-  
-  
-  
-  
Income before income taxes  
72.5  
16.2

49.2  
67.0  
30.7  
117.6  
187.1  
209.6  
33.4  
73.1  
119%  
-38%  
40.8  
3.2  
25.1  
25.5  
9.1  
60.7  
104.0  
82.8  
20.1  
43.5  
116%  
-28%  
-  
-  
-  
-  
-0.8  
0.2  
2.4  
45.9  
-  
-  
-  
-  
Net income  
40.8  
3.2  
25.1  
25.5  
8.3  
60.9  
106.5  
128.6  
20.1  
43.5  
116%  
-29%  
FY2005.3  
FY2006.3  
QoQ

YoY

Revenue

Total revenue

Interest expense

FY2007.3

Net income from continuing operations

Net income from discontinued operations

Net revenue

Non-interest expenses

Income from continuing operations before income taxes

Income from discontinued operations before income taxes

**Table of Contents**

16  
Main Revenue Items (Annually)  
(billions of yen)  
\*Includes net interest revenue  
FY2006.3  
FY2007.3  
1H  
1H  
Stock brokerage commissions (Domestic Retail)



48.2  
92.1  
103.0  
153.6  
55.4  
46.8  
-16%  
Stock brokerage commissions (Other)  
29.3  
45.4  
40.2  
79.5  
22.1  
25.6  
16%  
Other brokerage commissions  
7.6  
12.2  
13.0  
14.3  
5.0  
4.7  
-6%  
Commissions for distribution of investment trusts  
30.5  
37.3  
41.7  
85.1  
37.1  
49.0  
32%  
Other  
26.0  
23.2  
24.1  
23.8  
13.0  
19.5  
50%  
Total  
141.6  
210.2  
222.0  
356.3  
132.7  
145.6  
10%  
Equity underwriting commissions  
24.6  
44.7

49.1  
57.3  
17.3  
22.4  
30%  
Bond underwriting commissions  
37.0  
26.4  
20.5  
21.2  
8.3  
7.1  
-15%  
M&A/Financial advisory fees  
16.8  
15.8  
22.6  
30.3  
13.1  
11.5  
-12%  
Other  
3.4  
0.1  
0.1  
0.1  
0.0  
0.2  
410%  
Total  
81.8  
87.0  
92.3  
108.8  
38.8  
41.3  
6%  
Asset management fees  
60.2  
44.2  
51.1  
68.5  
29.5  
45.6  
54%  
Administration fees  
10.0  
12.1  
16.1  
20.6

9.3  
12.3  
32%  
Custodial fees  
9.1  
9.9  
11.3  
13.6  
6.0  
7.3  
21%  
Total  
79.3  
66.2  
78.5  
102.7  
44.9  
65.2  
45%  
Bonds and other  
133.6  
152.3  
120.9  
150.9  
56.1  
61.1  
9%  
Equity  
35.9  
75.2  
76.8  
148.1  
54.3  
44.4  
-18%  
Gain on merchant banking trading  
2.8  
1.5  
4.0  
5.2  
4.2  
-2.2  
-  
Net interest revenue  
127.3  
100.4  
74.3  
46.6  
41.9  
26.1

-38%

Total

299.6

329.4

276.0

350.8

156.6

129.5

-17%

FY2003.3

FY2004.3

FY2005.3

FY2006.3

YoY

Half Year

Full Year

Commissions

Fees from

Investment

Banking

Asset Management

and Portfolio

Service Fees

Net Gain on

Trading\*

Table of Contents

17  
Main Revenue Items (Quarterly)  
(billions of yen)  
\*Includes net interest revenue  
Commissions  
Fees from  
Investment Banking  
Asset Management  
and Portfolio Service

Fees	
Net Gain on	
Trading*	
1Q	
2Q	
3Q	
4Q	
1Q	
2Q	
Stock brokerage commissions (Domestic Retail)	
20.8	
34.6	
53.9	
44.2	
28.0	
18.8	
-33%	
-46%	
Stock brokerage commissions (Other)	
8.0	
14.2	
16.7	
40.6	
13.8	
11.8	
-14%	
-17%	
Other brokerage commissions	
2.8	
2.2	
6.0	
3.3	
2.7	
1.9	
-29%	
-10%	
Commissions for distribution of investment trusts	
17.5	
19.6	
22.4	
25.6	
25.8	
23.1	
-11%	
18%	
Other	
6.1	
6.9	
7.2	
3.7	

9.2  
10.3  
13%  
50%  
Total  
55.2  
77.5  
106.2  
117.5  
79.6  
66.1  
-17%  
-15%  
Equity underwriting commissions  
4.9  
12.4  
17.9  
22.1  
6.3  
16.2  
158%  
30%  
Bond underwriting commissions  
3.6  
4.7  
4.2  
8.6  
2.9  
4.2  
46%  
-11%  
M&A/Financial advisory fees  
6.2  
6.9  
6.4  
10.8  
5.2  
6.4  
23%  
-8%  
Other  
0.1  
0.0  
0.1  
0.0  
0.0  
0.2  
735%  
-  
Total

14.7
24.1
28.6
41.5
14.4
26.9
87%
12%
Asset management fees
13.5
16.1
17.8
21.1
21.7
23.9
10%
49%
Administration fees
3.4
5.9
4.2
7.1
4.5
7.8
74%
32%
Custodial fees
3.1
2.9
3.6
4.0
3.6
3.7
5%
26%
Total
19.9
24.9
25.6
32.2
29.7
35.5
19%
42%
Bonds and other
31.7
24.4
58.4
36.4
26.7



34.4  
29%  
41%  
Equity  
38.9  
15.4  
32.8  
61.0  
31.7  
12.7  
-60%  
-18%  
Gain on merchant banking trading  
0.2  
4.0  
-0.6  
1.6  
-2.6  
0.4  
-  
-89%  
Net interest revenue  
0.8  
41.1  
22.0  
-17.3  
12.1  
14.1  
17%  
-66%  
Total  
71.6  
85.0  
112.5  
81.7  
67.8  
61.6  
-9%  
-27%  
FY2007.3  
YoY  
QoQ  
FY2006.3

**Table of Contents**

18  
Adjustment of Consolidated Results and Segment Results (Annually)  
(billions of yen)  
Note:  
In  
accordance  
with  
SFAS  
No.

144

Accounting  
for  
the  
Impairment  
or  
Disposal  
of  
Long-Lived  
Assets,  
net  
revenue  
and  
non-interest  
expenses  
from  
operations  
that  
were  
treated  
as  
discontinued  
during  
the  
fiscal  
year  
ended  
March  
31,  
2006,  
are  
separately  
reported  
as  
income  
from  
discontinued  
operations  
retroactively  
to  
the  
first  
quarter  
of  
the  
fiscal  
year  
ended  
March  
31,

2006.

Segment results

Unrealized gain (loss)

on investments in

equity securities held

for relationship

purposes

Effects of

consolidation /

deconsolidation of

certain private equity

investee

companies

US GAAP

Full Year

Half Year

FY2006.3

FY2007.3

1H

1H

Net revenue

602.8

729.5

709.0

1,059.8

391.2

465.5

19%

Non-interest expenses

513.5

504.0

521.4

607.8

272.3

313.4

15%

Income before income taxes

89.2

225.5

187.6

452.0

118.9

152.1

28%

Net revenue

-43.0

54.7

8.4

59.3

20.3

-25.5  
-  
Non-interest expenses  
-  
-  
-  
-  
-  
-  
Income before income taxes  
-43.0  
54.7  
8.4  
59.3  
20.3  
-25.5  
-  
Net revenue  
6.5  
18.9  
81.8  
26.5  
48.6  
16.9  
-65%  
Non-interest expenses  
5.3  
16.4  
73.0  
92.2  
46.5  
37.1  
-20%  
Income before income taxes  
1.2  
2.4  
8.9  
-65.7  
2.2  
-20.2  
-  
Net revenue  
566.3  
803.1  
799.2  
1,145.7  
460.2  
456.9  
-1%

Non-interest expenses

518.9

520.4

594.4

700.1

318.8

350.4

10%

Income from continuing operations

before income taxes

47.4

282.7

204.8

445.6

141.4

106.5

-25%

Income from discontinued  
operations before income taxes

-

-

-

99.4

6.9

-

-

Income before income taxes

47.4

282.7

204.8

545.0

148.3

106.5

-28%

FY2003.3

FY2006.3

YoY

FY2005.3

FY2004.3

**Table of Contents**

19	Adjustment of Consolidated Results and Segment Results (Quarterly) (billions of yen)
Note:	
In	
accordance	
with	
SFAS	
No.	
144	

Accounting  
for  
the  
Impairment  
or  
Disposal  
of  
Long-Lived  
Assets,  
net  
revenue  
and  
non-interest  
expenses  
from  
operations  
that  
were  
treated  
as  
discontinued  
during  
the  
fiscal  
year  
ended  
March  
31,  
2006,  
are  
separately  
reported  
as  
income  
from  
discontinued  
operations  
retroactively  
to  
the  
first  
quarter  
of  
the  
fiscal  
year  
ended  
March  
31,  
2006.



1Q
2Q
3Q
4Q
1Q
2Q
Net revenue
171.4
219.8
386.4
282.2
209.8
255.7
22%
16%
Non-interest expenses
134.0
138.3
154.5
180.9
155.3
158.0
2%
14%
Income before income taxes
37.4
81.5
231.8
101.2
54.4
97.7
79%
20%
Net revenue
-11.0
31.3
36.3
2.8
-20.6
-4.8
-
-
Non-interest expenses
-
-
-
-
-
-
-

-  
Income before income taxes  
-11.0  
31.3  
36.3  
2.8  
-20.6  
-4.8  
-  
-  
Net revenue  
27.1  
21.6  
-62.9  
40.7  
16.8  
0.1  
-100%  
-100%  
Non-interest expenses  
24.4  
22.1  
28.0  
17.8  
17.2  
19.9  
15%  
-10%  
Income before income taxes  
2.7  
-0.5  
-90.8  
23.0  
-0.4  
-19.8  
-  
-  
Net revenue  
187.5  
272.6  
359.8  
325.7  
205.9  
251.0  
22%  
-8%  
Non-interest expenses  
158.4  
160.3  
182.5

198.7  
 172.5  
 177.9  
 3%  
 11%  
 Income from continuing operations  
 before income taxes  
 29.1  
 112.3  
 177.2  
 127.0  
 33.4  
 73.1  
 119%  
 -35%  
 Income from discontinued  
 operations before income taxes  
 1.6  
 5.3  
 9.9  
 82.6  
 -  
 -  
 -  
 -  
 Income before income taxes  
 30.7  
 117.6  
 187.1  
 209.6  
 33.4  
 73.1  
 119%  
 -38%  
 FY2006.3  
 YoY  
 QoQ  
 FY2007.3  
 Segment results  
 Unrealized gain (loss) on  
 investments in equity  
 securities held for  
 relationship purposes  
 Effects of consolidation /  
 deconsolidation of  
 certain private equity  
 investee  
 companies  
 US GAAP

Table of Contents

20  
Difference Between Segment Totals and Consolidated Results  
Segment total  
income before  
income taxes  
97.7 billion yen  
Segment total  
income before  
income taxes  
97.7 billion yen

Gain (loss) on investments  
in equity securities held  
for relationship purposes

-

4.8 billion yen

Effect of consolidation/  
deconsolidation of certain  
private equity investee companies

-

19.8 billion yen

Because Tungaloy is a  
consolidated subsidiary,  
unrealized gains are not  
included in second quarter  
consolidated results.

Unrealized gain (loss) from  
Tungaloy stake will be reflected  
in consolidated results when  
Tungaloy is no longer a  
consolidated subsidiary or  
accounted for under the equity  
method.

\*See p. 18, 19 for effect of consolidation/deconsolidation of  
certain private equity investee companies

Realized gains from  
partial sale of Tungaloy  
stake and unrealized  
gain from remains of  
stake included in second  
quarter segment total  
income before income  
taxes.

Difference between segment total and consolidated  
income before income taxes

Consolidated  
income before  
income taxes

73.1 billion yen

**Table of Contents**

21

Income by Segment (Annually)

Notes:

In April 2005, Global Wholesale was reorganized into Global Markets, Global Investment Banking and Global Merchant Bank

In April 2004, Fixed Income, Equity and certain functions of Investment Banking were consolidated to create Global Markets

Global Markets figures up to FY2004.3 are the total of Fixed Income and Equity and differ slightly in composition from those

In January 2006, certain functions of Other business were integrated into Asset Management. Certain reclassifications of previous periods are shown in parentheses.

(billions of yen)

FY2006.3

FY2007.3

1H

1H

Net revenue

229.1

249.3

305.8

304.4

446.5

186.2

200.1

7%

Non-interest expenses

208.6

213.6

226.2

223.2

249.3

114.5

129.4

13%

Income before income taxes

20.5

35.7

79.5

81.2

197.2

71.7

70.7

-1%

Net revenue

215.8

236.0

284.1

243.1

371.1

127.5

117.4

-8%

Non-interest expenses

133.2

142.4

163.3

182.9

213.4

96.7

106.6

10%

Income before income taxes

82.6

93.6  
120.8  
60.2  
157.7  
30.8  
10.7  
-65%  
Net revenue  
88.3  
69.1  
70.9  
75.4  
99.7  
33.2  
48.5  
46%  
Non-interest expenses  
57.4  
56.4  
53.7  
46.2  
48.1  
22.0  
26.7  
21%  
Income before income taxes  
30.9  
12.8  
17.2  
29.2  
51.5  
11.3  
21.8  
94%  
Net revenue  
135.8  
-6.6  
10.7  
7.3  
68.2  
3.6  
56.7  
1471%  
Non-interest expenses  
58.0  
8.6  
10.2  
10.4  
12.8  
4.8



5.4  
 13%  
 Income before income taxes  
 77.7  
 -15.3  
 0.5  
 -3.0  
 55.4  
 -1.2  
 51.3  
 -  
 Net revenue  
 51.5  
 40.4  
 40.3  
 49.0  
 65.8  
 29.3  
 41.5  
 41%  
 Non-interest expenses  
 39.5  
 36.3  
 39.8  
 39.0  
 45.2  
 20.7  
 25.2  
 22%  
 Income before income taxes  
 12.0  
 4.0  
 0.5  
 10.0  
 20.6  
 8.6  
 16.3  
 88%  
 Net revenue  
 720.6  
 588.1  
 711.8  
 679.2  
 1,051.4  
 379.9  
 464.2  
 22%  
 Non-interest expenses  
 496.8  
 457.3

493.2  
501.7  
568.9  
258.6  
293.3  
13%  
Income before income taxes  
223.8  
130.8  
218.5  
177.5  
482.5  
121.3  
170.8  
41%  
Net revenue  
21.3  
14.7  
17.8  
29.8  
8.4  
11.3  
1.3  
-88%  
Non-interest expenses  
166.5  
56.2  
10.8  
19.7  
38.9  
13.7  
20.1  
47%  
Income before income taxes  
-145.2  
-41.6  
7.0  
10.1  
-30.5  
-2.4  
-18.7  
-  
Net revenue  
741.8  
602.8  
729.5  
709.0  
1,059.8  
391.2  
465.5

19%  
Non-interest expenses  
663.3  
513.5  
504.0  
521.4  
607.8  
272.3  
313.4  
15%  
Income before income taxes  
78.5  
89.2  
225.5  
187.6  
452.0  
118.9  
152.1  
28%  
YoY  
FY2002.3  
FY2003.3  
FY2004.3  
FY2005.3  
FY2006.3  
Domestic Retail  
Global Markets  
Global Investment  
Banking  
Asset  
Management  
5 Business  
Segment Total  
Other  
Segment Total  
Full Year  
Half Year  
Global Merchant  
Banking

**Table of Contents**

22

Income by Segment (Quarterly)

Notes:

In April 2005, Global Wholesale was reorganized into Global Markets, Global Investment Banking and Global Merchant Bank

In January 2006, certain functions of Other business were integrated into Asset Management. Certain reclassifications of previ

1Q

2Q

3Q

4Q

1Q

2Q  
3Q  
4Q  
1Q  
2Q  
Net revenue  
87.0  
64.8  
73.0  
79.6  
84.8  
101.4  
136.7  
123.6  
105.6  
94.5  
-11%  
-7%  
Non-interest expenses  
53.3  
54.9  
55.0  
60.0  
54.5  
60.0  
62.6  
72.2  
63.1  
66.3  
5%  
11%  
Income before income taxes  
33.7  
9.8  
18.0  
19.6  
30.3  
41.4  
74.1  
51.4  
42.5  
28.2  
-34%  
-32%  
Net revenue  
71.8  
44.9  
56.6  
69.8  
49.8

77.7  
115.2  
128.4  
68.9  
48.5  
-30%  
-38%  
Non-interest expenses  
41.2  
41.5  
43.8  
56.4  
50.5  
46.2  
54.3  
62.4  
54.6  
52.1  
-5%  
13%  
Income before income taxes  
30.6  
3.4  
12.8  
13.3  
-0.7  
31.5  
60.9  
66.0  
14.3  
-3.6  
-  
-  
Net revenue  
12.9  
22.9  
20.2  
19.4  
12.8  
20.5  
35.3  
31.1  
18.8  
29.7  
58%  
45%  
Non-interest expenses  
10.7  
11.5  
10.7

13.4  
10.6  
11.3  
12.0  
14.2  
13.2  
13.4  
1%  
18%  
Income before income taxes  
2.3  
11.4  
9.5  
6.0  
2.2  
9.1  
23.3  
17.0  
5.6  
16.3  
192%  
78%  
Net revenue  
2.8  
-2.3  
-3.5  
10.4  
-3.3  
6.9  
80.1  
-15.5  
12.1  
44.5  
267%  
548%  
Non-interest expenses  
3.0  
2.4  
2.2  
2.7  
2.6  
2.2  
2.5  
5.5  
2.3  
3.1  
31%  
39%  
Income before income taxes  
-0.2

-4.8  
-5.7  
7.7  
-5.9  
4.7  
77.6  
-21.0  
9.8  
41.5  
323%  
786%  
Net revenue  
11.0  
12.3  
13.8  
12.0  
14.0  
15.4  
18.1  
18.4  
17.6  
23.9  
35%  
55%  
Non-interest expenses  
9.6  
9.5  
9.7  
10.2  
10.0  
10.7  
11.8  
12.7  
12.4  
12.8  
3%  
20%  
Income before income taxes  
1.4  
2.8  
4.1  
1.7  
4.0  
4.7  
6.2  
5.7  
5.2  
11.1  
112%  
136%



Net revenue

185.4

142.5

160.2

191.1

158.1

221.9

385.4

286.1

223.1

241.1

8%

9%

Non-interest expenses

117.7

119.9

121.4

142.7

128.2

130.4

143.2

167.0

145.6

147.7

1%

13%

Income before income taxes

67.7

22.6

38.8

48.4

29.9

91.4

242.1

119.1

77.5

93.4

21%

2%

Net revenue

-1.2

13.6

7.2

10.2

13.4

-2.1

1.0

-3.9

-13.3

14.6

-  
-  
Non-interest expenses  
7.0  
6.5  
2.1  
4.1  
5.8  
7.8  
11.3  
14.0  
9.7  
10.4  
7%  
32%  
Income before income taxes  
-8.2  
7.0  
5.1  
6.1  
7.6  
-9.9  
-10.3  
-17.9  
-23.0  
4.3  
-  
-  
Net revenue  
184.2  
156.0  
167.4  
201.3  
171.4  
219.8  
386.4  
282.2  
209.8  
255.7  
22%  
16%  
Non-interest expenses  
124.7  
126.4  
123.5  
146.8  
134.0  
138.3  
154.5  
180.9

155.3  
158.0  
2%  
14%  
Income before income taxes  
59.5  
29.6  
43.9  
54.6  
37.4  
81.5  
231.8  
101.2  
54.4  
97.7  
79%  
20%  
QoQ  
FY2005.3  
YoY  
FY2006.3  
FY2007.3  
(billions of yen)  
Domestic Retail  
Global Markets  
Global Investment  
Banking  
Global Merchant  
Banking  
Asset Management  
5 Business  
Segment Total  
Other  
Segment Total

**Table of Contents**

23  
1Q  
2Q  
3Q  
4Q  
1Q  
2Q  
-41.6  
7.0  
10.1  
-30.5  
7.6  
-9.9  
-10.3  
-17.9  
-23.0  
4.3  
-6.2  
-12.8  
-9.7  
-64.8  
-2.8  
-8.5  
-17.6  
-36.0  
-11.4  
-14.0  
1.7  
1.2  
6.9  
8.4  
8.2  
-0.1  
0.0  
0.3  
0.1  
4.8  
-3.8  
8.5  
7.3  
27.8  
2.7  
2.9  
8.3  
13.9  
3.3  
6.1  
-9.4  
-10.7  
4.5

-7.4  
0.5  
-3.7  
-3.6  
-0.6  
-7.2  
3.7  
-23.9  
20.7  
1.0  
5.5  
-1.1  
-0.6  
2.6  
4.5  
-7.9  
3.7

Corporate items

Others

"Other" income before income taxes

Net gain/loss on trading related to  
economic hedging transactions

Realized Loss/gain on investment in  
equity securities held for relationship  
purposes

Equity in losses/earnings of affiliates

FY2007.3

FY2006.3

FY2006.3

FY2003.3

FY2004.3

FY2005.3

Segment Other

Income before Income Taxes

(billions of yen)

Note:

Other

for

the

FY2003.3

period

includes

21.2

billion

yen

of

impairment

loss

on

investment

of  
affiliates.  
Full Year  
Quarter

**Table of Contents**

24
Consolidated Balance Sheet
(billions of yen)
Mar. 31, 2006
Sep. 30, 2006
Mar. 31, 2006
Sep. 30, 2006
Cash and cash deposits
1,556
974
Short-term borrowings
692



829
Payables and deposits
1,240
1,189
Loans and receivables
1,364
2,330
Collateralized financing
20,263
19,432
Trading liabilities
6,528
4,179
Collateralized agreements
17,028
15,010
Other liabilities
642
494
Long-term borrowings
3,599
4,434
13,697
12,817
Total liabilities
32,963
30,558
Other assets
1,381
1,552
Shareholders' equity
Total shareholders' equity
2,063
2,125
Total assets
35,026
32,683
Total liabilities and shareholders' equity
35,026
32,683
Assets
Liabilities
Trading assets and private equity
investments

Table of Contents

25  
Effect of Consolidation/Deconsolidation of Certain Private  
Equity Investee Companies  
(billions of yen)  
Non-interest Expenses  
Note:  
In  
accordance

with  
SFAS  
No.  
144  
Accounting  
for  
the  
Impairment  
or  
Disposal  
of  
Long-Lived  
Assets,  
net  
revenue  
and  
non-interest  
expenses  
from  
operations  
that  
were  
treated  
as  
discontinued  
during  
the  
fiscal  
year  
ended  
March  
31,  
2006,  
are  
separately  
reported  
as  
income  
from  
discontinued  
operations  
retroactively  
to  
the  
first  
quarter  
of  
the  
fiscal  
year

ended  
March  
31,  
2006.  
2Q  
3Q  
4Q  
1Q  
2Q  
Compensation and benefits  
259.3  
275.0  
325.4  
73.8  
87.9  
91.2  
82.8  
79.1  
Fixed-type compensation and benefits  
144.3  
159.6  
170.4  
42.1  
43.2  
43.8  
43.8  
44.3  
Segment total  
142.4  
151.1  
160.7  
39.7  
41.0  
41.5  
41.7  
41.9  
Private equity investee companies  
1.9  
8.5  
9.7  
2.4  
2.2  
2.3  
2.1  
2.4  
Variable-type compensation and benefits  
115.0  
115.4  
155.0  
31.7

44.7	
47.4	
39.0	
34.8	
Segment total	
114.4	
113.6	
150.5	
30.3	
43.5	
46.2	
37.7	
33.4	
Private equity investee companies	
0.6	
1.8	
4.5	
1.4	
1.2	
1.2	
1.2	
1.4	
Commissions and floor brokerage	
19.2	
23.9	
32.9	
8.9	
8.5	
9.7	
10.3	
10.3	
Segment total	
18.9	
22.1	
31.4	
8.6	
8.1	
9.3	
9.8	
10.1	
Private equity investee companies	
0.3	
1.8	
1.5	
0.3	
0.4	
0.4	
0.4	
0.2	
Information processing and communications	

80.0
81.4
89.6
20.6
21.0
27.4
23.2
27.4
Segment total
79.9
80.9
89.1
20.5
20.8
27.3
23.0
27.3
Private equity investee companies
0.1
0.5
0.5
0.1
0.2
0.1
0.2
0.1
Occupancy and related depreciation
54.2
53.5
55.0
14.0
13.4
15.2
14.4
13.7
Segment total
53.7
50.8
50.8
12.8
12.4
14.3
13.4
12.9
Private equity investee companies
0.5
2.7
4.3
1.1
1.0

0.9
1.0
0.9
Business development expenses
23.1
28.2
32.8
8.2
7.6
10.2
7.8
9.8
Segment total
22.8
26.2
30.6
7.7
7.0
9.6
7.2
9.2
Private equity investee companies
0.3
2.0
2.2
0.5
0.6
0.6
0.6
0.6
Other
73.3
87.6
115.4
21.9
30.5
38.0
22.7
25.7
Segment total
72.4
76.6
94.7
18.7
21.8
32.8
22.4
23.3
Private equity investee companies
0.9

11.0
20.8
3.2
8.7
5.3
0.3
2.4
Private equity entities cost of goods sold
11.9
44.7
48.8
13.0
13.7
7.1
11.4
11.8
Total non-interest expenses
520.4
594.4
700.0
160.3
182.5
198.7
172.5
177.9
Segment total
504.0
521.4
607.8
138.3
154.5
180.9
155.3
158.0
Private equity investee companies
16.4
73.0
92.2
22.1
28.0
17.8
17.2
19.9
FY2007.3
FY2004.3
FY2005.3
FY2006.3
FY2006.3
Full Year
Quarter



**Table of Contents**

26

\* Nomura Securities

Domestic Retail Related Data (1)

(billions of yen)

Quarter

Full Year

1Q

2Q

3Q

4Q

1Q

2Q

Retail stock brokerage commissions (billions of yen)

48.2
92.1
103.0
153.6
20.8
34.6
53.9
44.2
28.0
18.8
Commissions for investment trusts distribution* (billions of yen)
34.9
46.9
49.9
95.9
19.5
20.9
26.8
28.6
28.0
23.9
Bond investment trusts commission
16.9
11.1
6.4
3.5
1.1
0.8
0.7
0.8
0.6
0.7
Stock investment trusts commission
11.6
21.5
31.6
74.2
14.8
16.9
19.1
23.4
23.2
22.1
Foreign investment trusts commission
6.4
14.2
11.9
18.2
3.7
3.2

7.0
4.4
4.2
1.1
Domestic distribution volume of investment trusts (trillions of yen)
11.9
13.7
14.2
20.5
3.9
4.7
6.3
5.7
5.0
4.7
Bond investment trusts
8.6
10.1
10.4
14.3
2.6
3.4
4.4
3.9
3.3
3.0
Stock investment trusts
1.3
1.6
2.3
4.5
0.9
1.0
1.2
1.4
1.3
1.4
Foreign investment trusts
2.1
2.1
1.4
1.7
0.4
0.3
0.6
0.4
0.3
0.2
Other (billions of yen)
Outstanding value of annuity insurance policies (end of the period)

166.6

261.6

446.4

683.3

504.3

562.7

632.8

683.3

791.0

861.1

Sales of JGBs

for individual investors (transaction base)

101.3

1,271.6

1,290.6

747.8

206.4

179.6

186.4

175.4

189.0

187.3

Retail foreign currency bond sales

2,284.7

1,990.0

1,154.4

1,119.2

304.8

340.7

268.6

205.1

166.4

195.9

FY2007.3

FY2006.3

FY2004.3

FY2005.3

FY2003.3

FY2006.3

Table of Contents

27

Domestic Retail Related Data (2)

Domestic Client Assets\*

\*Domestic Client Assets = Total of client assets in custody in Domestic Retail (including regional financial institutions) and Financial Management Division.

\*\*Includes CBs and warrants

\*\*\*Includes variable annuity insurance

Domestic Client Assets\*

Mar. 31, 2003

Mar. 31, 2004	
Mar. 31, 2005	
Mar. 31, 2006	
Jun. 30, 2006	
Sep. 30, 2006	
Equities	
17.1	
28.9	
33.5	
49.3	
45.6	
45.7	
Foreign currency bonds	
3.7	
4.0	
4.0	
3.6	
3.5	
3.5	
Domestic bonds**	
8.5	
10.0	
11.8	
13.1	
13.4	
13.6	
Stock investment trusts	
2.2	
3.0	
3.3	
5.3	
5.3	
5.8	
Bond investment trusts	
6.5	
5.5	
4.9	
4.5	
4.3	
4.3	
Overseas mutual funds	
1.1	
1.6	
1.9	
2.3	
2.2	
2.2	
Other***	
1.6	
1.7	

1.9	
2.3	
2.5	
2.4	
Total	
40.6	
54.8	
61.2	
80.5	
76.7	
77.7	
40.6	
54.8	
61.2	
80.5	
76.7	
77.7	
0	
20	
40	
60	
80	
100	
Other***	
Overseas mutual funds	
Bond investment trusts	
Stock investment trusts	
Domestic bonds**	
Foreign currency bonds	
Equities	
(trillions of yen)	

**Table of Contents**

28  
1Q  
2Q  
FY2004.3  
FY2005.3  
FY2007.3  
FY2006.3  
FY2003.3  
1,788  
3,391  
6,749



4,581

0

2,000

4,000

6,000

8,000

2,042

1,009

Domestic Retail Related Data (3)

Domestic Client Assets\* Net Asset Inflow

\*Domestic Client Assets excluding portion from regional financial institutions

Note: Net Asset Inflow = Asset Inflow

Asset Outflow

(billions of yen)

Domestic Client Assets Net Asset Inflow \*

Full Year

Quarter

**Table of Contents**

29  
Domestic Retail Related Data (4)  
Number of Accounts\*  
\*Total  
of  
Domestic  
Retail  
and  
Financial  
Management  
Division  
\*\*IT  
share

is  
total  
of  
cash  
stock  
transaction  
and  
kabushiki-mini-toshi  
(odd  
lot  
stock  
investment)  
(thousands of accounts)  
Mar. 31, 2003  
Mar. 31, 2004  
Mar. 31, 2005  
Mar. 31, 2006  
Jun. 30, 2006  
Sep. 30, 2006  
Accounts with balance  
3,418  
3,460  
3,678  
3,780  
3,815  
3,859  
Equity holding accounts  
1,311  
1,379  
1,680  
1,745  
1,767  
1,806  
Nomura Home Trade (online trading accounts)  
1,141  
1,367  
1,716  
1,969  
2,029  
2,094  
1Q  
2Q  
(thousands of accounts)  
237  
297  
425  
343  
86  
94  
IT share\*\*

No. of orders

41%

49%

52%

55%

54%

56%

Transaction value

14%

22%

24%

27%

28%

26%

New accounts (individual)

FY2006.3

FY2007.3

FY2003.3

FY2004.3

FY2005.3

**Table of Contents**

30  
Global Merchant Banking Related Data  
Business Exposure  
Notes:  
Amount  
of  
exposure  
in  
Japan

is  
total  
of  
Nomura  
Principal  
Finance  
(NPF),  
Nomura  
Financial  
Partners  
(NFP)  
and  
Nomura  
Research  
&  
Advisory  
(NR&A).  
Amount  
of  
exposure  
in  
Europe  
(excluding  
Terra  
Firma)  
is  
total  
of  
Private  
Equity  
Group  
(PEG)  
and  
Nomura  
Phase4  
Ventures  
(NPV).  
(billions of yen)  
Mar. 31, 2003  
Mar. 31, 2004  
Mar. 31, 2005  
Mar. 31, 2006  
Jun. 30, 2006  
Sep. 30, 2006  
Japan  
20.1  
68.9  
108.4  
59.9  
62.7

174.7
Europe (excluding Terra Firma)
15.9
15.6
23.7
38.8
35.6
33.8
Sub Total
35.9
84.5
132.1
98.7
98.4
208.5
Terra Firma
265.7
291.2
325.5
340.4
271.4
294.9
Total
301.6
375.7
457.6
439.1
369.7
503.3
35.9
84.5
132.1
98.7
98.4
208.5
301.6
375.7
457.6
439.1
369.7
503.3
0
100
200
300
400
500
600
Terra Firma
Europe (excluding Terra Firma)

Japan



**Table of Contents**

31  
Notes:  
1.  
Total  
assets  
under  
management  
of  
Nomura  
Asset  
Management,

Nomura  
Corporate  
Research  
and  
Asset  
Management,  
Nomura  
Funds  
Research  
and  
Technologies,  
MAINTRUST  
(Germany),  
and  
Nomura  
Funds  
Research  
and  
Technologies  
America.  
Adjusted  
for  
asset  
overlap  
amongst  
group  
companies.  
Data  
till  
June  
30,  
2006,  
include  
Nomura  
BlackRock  
Asset  
Management.  
2.  
Nomura  
Funds  
Research  
and  
Technologies  
America  
data  
as  
of  
end  
of  
August.

Asset Management Related Data (1)

Assets Under Management

(trillions of yen)

Mar. 31, 2003

Mar. 31, 2004

Mar. 31, 2005

Mar. 31, 2006

Jun. 30, 2006

Sep. 30, 2006

23.0

23.1

17.9

17.6

15.9

23.0

0

5

10

15

20

25

30

Total Assets Under Management

**Table of Contents**

32  
Asset Management Related Data (2)  
Assets Under Management  
(trillions of yen)  
Public stock investment trusts  
Public bond investment trusts  
Privately placed investment trusts  
Domestic investment advisory  
Overseas investment advisory  
Mar. 31, 2003  
Mar. 31, 2004  
Mar. 31, 2005

Mar. 31, 2006

Jun. 30, 2006

Sep. 30, 2006

22.0

20.8

21.0

16.0

15.7

14.2

0

5

10

15

20

25

(trillions of yen)

Mar. 31, 2003

Mar. 31, 2004

Mar. 31, 2005

Mar. 31, 2006

Jun. 30, 2006

Sep. 30, 2006

10.7

11.3

10.8

14.0

14.1

14.9

Public stock investment trusts

3.2

4.5

4.4

6.9

7.3

7.7

Public bond investment trusts

7.3

6.3

5.6

5.6

5.3

5.3

Privately placed investment trusts

0.2

0.4

0.8

1.5

1.5

1.9

3.6

4.4
5.1
7.0
6.7
7.1
Domestic investment advisory
2.9
3.0
3.2
4.0
3.8
3.9
Overseas investment advisory
0.7
1.4
2.0
3.0
3.0
3.2
14.2
15.7
16.0
21.0
20.8
22.0
1Q
2Q
0.8
0.1
-0.1
1.0
0.9
0.2
Exclude ETF
0.2
-0.1
0.2
1.4
0.4
0.7
-3.1
-1.0
-0.7
-0.0
-0.3
0.0
0.1
0.1
0.3
0.5

0.1	
0.3	
-2.2	
-0.7	
-0.5	
1.5	
0.7	
0.5	
FY2007.3	
Privately placed investment trusts	
Net Asset Inflows	
Public bond investment trusts	
FY2006.3	
FY2005.3	
FY2003.3	
<Assets Under Management>	
<Investment trust Net Asset Inflows>	
Public stock investment trusts	
Investment advisory	
Total	
FY2004.3	
Investment trusts	
Nomura Asset Management Assets Under Management	

Table of Contents

33  
Asset Management Related Data (3)  
Investment Trusts



(trillions of yen)

Mar. 31, 2003

Mar. 31, 2004

Mar. 31, 2005

Mar. 31, 2006

Jun. 30, 2006

Sep. 30, 2006

Stock investment trusts

3.2

4.5

4.4

6.9

7.3

7.7

Bond investment trusts

7.3

6.3

5.6

5.6

5.3

5.3

Public stock investment trusts, Nomura's share (%)

19%

19%

15%

15%

16%

16%

Public bond investment trusts, Nomura's share (%)

40%

40%

42%

42%

42%

42%

Stock investment trusts

16.3

23.3

28.9

45.0

46.1

49.8

Bond investment trusts

18.1

15.8

13.5

13.5

12.7

12.5

Source: Investment Trusts Association, Japan

Market Total	
Nomura Asset Management	
(billions of yen)	
Mar. 31, 2005	
Mar. 31, 2006	
Jun. 30, 2006	
Sep. 30, 2006	
Banks	
339	
801	
891	
1,317	
Japan Post	
0	
90	
167	
247	
My Story Profit Distribution-type Fund (6 Times/Year) B	
0	
454	
651	
922	
Nomura Multi-currency Japan Stock Fund	
0	
384	
417	
464	
Global REIT Open	
18	
307	
377	
450	
Nomura Japan Stock Strategic Fund (Big Project - N)	
353	
441	
392	
383	
Nomura Global REIT Fund	
0	
225	
241	
293	
Nomura Fund Masters Global Bond B	
165	
317	
294	
281	
Nomura US High Yield Bond Income	
345	

319	
272	
258	
Nomura Japan Open	
110	
224	
234	
232	
Nomura All-In-One Fund	
0	
0	
0	
213	
Japan Attractive Dividend Stock Fund	
0	
296	
217	
207	
Domestic Public	
Investment Trust	
Market and	
Nomura Asset	
Management	
Market Share	
AUM of Products	
Supplied to Banks	
and Japan Post	
AUM in Key	
Funds	

Table of Contents

34  
Second Quarter Achievements  
Large International Bond Underwritings  
Cassa Depositi e Prestiti:  
2.0 billion euros (joint lead manager)  
Loan-related  
Business:

130  
billion  
yen  
Equity  
Derivatives:  
Completed  
20  
fund  
derivative  
contracts  
(total  
amount:  
175  
million  
euros)  
Nomura Capital Investment: Loan commitment to tender offer by Oji Paper for Hokuetsu Paper Mills  
Arranged finance for Yagi  
Corporation MBO  
Major Deals  
IPO  
Nomura  
Real  
Estate  
Holdings:  
164.5  
billion  
yen;  
MID  
REIT:  
91.8  
billion  
yen;  
Nippon  
Accommodations  
Fund:  
43.7  
billion  
yen  
PO  
Elpida  
Memory:  
139.9  
billion  
yen;  
Matsushita  
Electric  
Industrial:  
96.9  
billion  
yen;

Sanei-International:

10.3

billion

yen

CB

CSK Holdings: 35 billion yen

MPO/HPO

Bank of the Ryukyus: 17 billion yen; total of 7 deals for 36 billion yen (based on date of resolution)

M&A

Marubeni purchase of Daiei shares from the Industrial Revitalization Corporation of Japan: 69.8 billion yen

Sale of Mitsuboshi

Belting Kaseihin

to International Automotive Components Group by Mitsuboshi

Belting: Undisclosed amount

Sale

of

Sankyo

Agro

to

Mitsui

Chemicals

and

Sankyo

Lifetech s

FDI

business

to

Mitsubishi-Kagaku

Foods:

Undisclosed

amount

Sales of New Investment Trusts

Nomura All-In-One Fund (launched

July 27, 2006)

213.1 billion yen (as of September 30, 2006)

Nomura Pictet Premium Brand Fund (launched Aug. 28,2006)

77.9 billion yen (as of September 30, 2006)

Kanto-Koshin

Index Fund (launched Sep. 22, 2006)

38.0 billion yen (as of September 30, 2006)

Nomura Mid-Small Cap Discover Fund (launched Sep. 25, 2006)

52.4 billion yen (closed-end)

May

June

July

August

September

Number of Accounts

21,400

40,156

47,408

54,927

61,554

Number of Margin Trading Account

0

1,224

1,718

2,240

3,182

Monthly Transaction Value (millions of yen)

1,377

54,919

109,415

176,027

177,096

Monthly Margin Transaction Value

0

19,472

59,308

93,176

100,698

2006

Domestic

Retail

Global

Markets

Global

Investment

Banking

Joinvest

Securities

**Table of Contents**

35  
League Tables  
Source: Thomson Financial  
Proceeds  
(USD m)  
Mkt. Share  
No. of  
Issues  
Rank Value



(USD m)

Mkt. Share

No. of

Deals

1

Nomura

13,153.0

28.0%

80

1

Nikko

Citigroup

25,538.6

26.0%

22

2

Daiwa Securities SMBC

8,409.9

17.9%

72

2

UBS

24,241.9

24.7%

24

3

Nikko

Citigroup

7,596.3

16.2%

42

3

Goldman Sachs

24,078.9

24.5%

14

4

Goldman Sachs

6,071.5

12.9%

10

4

Mizuho Financial Group

22,881.7

23.3%

93

5

Mizuho Financial Group

3,783.6

8.0%

36	
5	
Deutsche Bank	
19,099.0	
19.4%	
7	
6	
Merrill Lynch	
2,212.0	
4.7%	
10	
6	
Daiwa Securities SMBC	
18,487.3	
18.8%	
95	
7	
UBS	
2,043.8	
4.3%	
8	
7	
Nomura	
17,780.6	
18.1%	
104	
8	
Morgan Stanley	
1,275.0	
2.7%	
5	
8	
KPMG Corporate Finance	
8,120.1	
8.3%	
23	
9	
Shinko Securities	
649.3	
1.4%	
30	
9	
Mitsubishi UFJ Financial Group	
7,020.6	
7.1%	
83	
10	
Mitsubishi UFJ Financial Group	
636.8	
1.4%	

25  
10  
Morgan Stanley  
5,945.9  
6.0%  
18  
Proceeds  
(JPY m)  
Mkt. Share  
No. of  
Issues  
Proceeds  
(JPY m)  
Mkt. Share  
No. of  
Issues  
1  
Nikko  
Citigroup  
430,616.5  
20.5%  
36  
1  
Mizuho Securities  
896,415.5  
28.1%  
45  
2  
Daiwa Securities SMBC  
253,109.3  
12.1%  
13  
2  
Daiwa Securities SMBC  
675,386.5  
21.2%  
38  
3  
Nomura  
246,072.2  
11.7%  
15  
3  
Mitsubishi UFJ Securities  
594,763.7  
18.7%  
35  
4  
Merrill Lynch  
223,935.2

10.7%  
6  
4  
Nomura  
433,279.0  
13.6%  
28  
5  
Mizuho Financial Group  
220,613.5  
10.5%  
10  
5  
Nikko  
Citigroup  
307,457.0  
9.7%  
19  
6  
Mitsubishi UFJ Financial Group  
174,861.0  
8.3%  
7  
6  
Goldman Sachs  
149,957.5  
4.7%  
3  
7  
UBS  
135,281.6  
6.4%  
11  
7  
Morgan Stanley  
23,331.0  
0.7%  
1  
8  
Morgan Stanley  
112,130.3  
5.3%  
7  
8  
Shinko Securities  
22,000.0  
0.7%  
2  
9  
Barclays Capital

64,000.0

3.1%

11

9

Lehman Brothers

20,000.0

0.6%

1

10

Deutsche Bank

52,068.5

2.5%

4

9

BNP Paribas

20,000.0

0.6%

1

Global & Euro Yen Bonds

Domestic Straight Bonds (excluding self-funding)

R

a

n

k

Bookrunner

Jan. 1, 2006 -

Sep. 30, 2006

R

a

n

k

Bookrunner

Apr. 1, 2006 -

Sep. 30, 2006

Global Equity & Equity-related (Japan)

Any Japanese Involvement Financial Advisors

Announced deals, value base

R

a

n

k

Bookrunner

Jan. 1, 2006 -

Sep. 30, 2006

R

a

n

k

Advisor

Jan. 1, 2006 -

Sep. 30, 2006

**Table of Contents**

36

Market Share Data

Notes: 2Q Individual Equity Agency Transactions Share is preliminary figure as of Oct. 25.

(Trillions of yen)

1Q

2Q

3Q

4Q

1Q

2Q

Individual Equity Agency Transactions Share

Market

52.0  
105.9  
144.7  
308.3  
38.8  
64.3  
104.3  
100.9  
74.2  
58.7

Nomura's share

16%  
10%  
8%  
7%  
7%  
7%  
7%  
6%  
5%  
4%

Off-floor/Off-exchange Equity Trading Share

Off-floor market

33.2  
31.9  
33.2  
48.6  
8.8  
11.4  
14.5  
14.0  
13.9  
9.5

Off-exchange

14.1  
19.3  
21.1  
30.5  
4.9  
6.6  
9.3  
9.7  
9.6  
9.8

Nomura's share

20%  
16%  
17%



21%
18%
19%
23%
22%
22%
18%
JGB Auction Share
Market
68.1
74.4
80.1
80.7
19.8
22.2
20.2
18.6
21.1
21.2
Nomura's share
15%
16%
18%
11%
11%
10%
9%
15%
12%
9%
Bond Secondary Trading Share
Market
1,129
1,235
1,361
1,296
365
326
292
312
355
329
Nomura's share
14%
16%
15%
13%
13%
13%
11%

13%
12%
10%
FY2007.3
1Q - 2Q
(accumulated
Global Equity and Equity-related Japan
Nomura's share
30%
30%
25%
26%
28%
Japanese IPO
Nomura's share
11%
27%
32%
20%
33%
Japanese PO
Nomura's share
50%
33%
25%
27%
33%
Convertible Bonds
Nomura's share
13%
28%
19%
34%
9%
Global and Euro Yen Bonds
Nomura's share
21%
31%
23%
23%
10%
Straight Bonds, Lead Manager (excl. self-funding)
Nomura's share
26%
19%
17%
18%
10%
Source: Thomson Financial (Value base)
FY2006.3

FY2003.3  
FY2004.3  
FY2005.3  
FY2007.3  
FY2003.3  
FY2004.3  
FY2006.3  
FY2006.3  
FY2005.3  
Secondary Market  
Share Data  
Primary Market  
Share Data  
Full Year  
Quarter

**Table of Contents**

37

Value at Risk (Consolidated)

Definition

99% confidence level

1-day time horizon for outstanding portfolio

Inter-product price fluctuations considered

From April 3, 2006 to September 29, 2006 (billions of yen)

Maximum:

9.4

Minimum:

5.8

Average:

7.3
(billions of yen)
Equity
1.5
3.3
3.0
3.9
6.0
5.4
6.0
Interest Rate
2.3
2.0
2.8
3.1
3.3
4.1
3.5
Foreign Exchange
0.2
0.5
0.7
1.0
1.4
1.5
1.3
Sub-total
4.0
5.8
6.5
8.0
10.7
11.0
10.9
Diversification Benefit
-0.9
-1.9
-2.4
-2.7
-3.7
-3.8
-3.5
VaR
3.1
3.9
4.1
5.3
7.0
7.1
7.3

End of quarter  
Sep. 2005  
Mar. 2003  
Mar. 2004  
Mar. 2005  
Sep. 2006  
Jun. 2006  
Mar. 2006

**Table of Contents**

38

Number of Employees

\*Excludes employees of private equity investee companies

Mar. 2003

Mar. 2004

Mar. 2005

Mar. 2006

Sep. 2006

+/- From

Mar. 2006

Japan (excluding FA, SA)\*

9,258

9,148

9,190

9,354

9,927

+573

Japan (FA, SA)

1,986

1,915

1,875  
1,948  
2,132  
+184  
Europe  
1,389  
1,403  
1,535  
1,515  
1,592  
+77  
Americas  
797  
866  
1,026  
1,073  
1,021  
-52  
Asia/Oceania  
616  
655  
718  
778  
796  
+18  
Total  
14,046  
13,987  
14,344  
14,668  
15,468  
+800



**Table of Contents**

39  
Nomura Holdings, Inc.  
[www.nomura.com](http://www.nomura.com)