

SALESFORCE COM INC  
Form 8-K  
September 29, 2006

---

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D. C. 20549**

---

**FORM 8-K**

---

**CURRENT REPORT**

**Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

September 29, 2006

Date of Report (date of earliest event reported)

---

**SALESFORCE.COM, INC.**

(Exact name of Registrant as specified in charter)

---

**Delaware**  
(State or other jurisdiction  
of incorporation)

**001-32224**  
(Commission File Number)

**94-3320693**  
(I. R. S. Employer  
Identification No.)

**The Landmark @ One Market, Suite 300**

**San Francisco CA 94105**

(Address of principal executive offices)

Registrant's telephone number, including area code: (415) 901-7000

N/A

(Former name or former address, if changed since last report)

## Edgar Filing: SALESFORCE COM INC - Form 8-K

---

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- .. Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  
  - .. Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  
  - .. Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  
  - .. Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
-

---

**Section 1 Registrant's Business and Operations****Item 1.01 Entry into a Material Definitive Agreement**

On September 29, 2006, salesforce.com, inc. (the Registrant) awarded cash bonuses to its named executive officers. The bonus amounts were based primarily on the achievement of specific corporate and individual goals since February 1, 2006, the start of Registrant's current fiscal year. The following table sets forth the bonus amounts paid to the Registrant's named executive officers as approved by the Compensation Committee of the Registrant's Board of Directors and the Registrant's Chief Executive Officer:

| <b>Named Executive Officer</b> | <b>Position</b>   | <b>Bonus Amount</b> |
|--------------------------------|---|---------------------|
| Marc Benioff                   | Chairman of the Board and Chief Executive Officer               | \$ 0                |
| Steve Cakebread                | Executive Vice President and Chief Financial Officer            | \$ 50,000           |
| Kenneth Juster                 | Executive Vice President of Law, Policy, and Corporate Strategy | \$ 50,000           |
| David Moellenhoff              | Chief Technology Officer  | \$ 24,250           |
| Jim Steele                     | President, Worldwide Sales and Distribution                     | \$ 72,750           |

**Signature**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: September 29, 2006

salesforce.com, inc.

/s/ David Schellhase

David Schellhase, Senior Vice President and  
General Counsel