TREND MICRO INC Form 6-K June 29, 2006 Table of Contents

# U.S. SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

# FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER

PURSUANT TO RULE 13a-16 OR 15d-16 UNDER

THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number: 333-10486

For the Month of June 2006

# **Trend Micro Incorporated**

(Translation of registrant s name into English)

Shinjuku MAYNDS Tower, 1-1, Yoyogi 2-chome,

Shibuya-ku, Tokyo 151-0053, Japan

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

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Form 20-F \_\_X\_\_ Form 40-F \_\_\_\_\_

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):\_\_

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):\_\_

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes \_\_\_\_ No \_\_X\_\_

If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

Information furnished on this form:

#### **Table of Contents**

1. Press release dated June 29, 2006, relating to Restatement of Consolidated/non-consolidated Financial Statements for the first half of the fiscal year ending December 31, 2005.

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

TREND MICRO INCORPORATED

Date: June 29, 2006 By: /s/ Mahendra Negi

Mahendra Negi

Representative Director, Chief Operating Officer,

Chief Financial Officer and Executive Vice President

## Restatement of Consolidated / Non-consolidated Financial Statements for the first half of the fiscal year ending December 31, 2005

Tokyo, Japan June 29, 2006 - Trend Micro (TSE: 4704; Nasdaq: TMIC), a leader in network antivirus and Internet content security software and services, today is restating its Consolidated / Non-consolidated Financial Statements for the first half of the fiscal year ending December 31, 2005, which were previously announced on August 3, 2005.

#### 1. Reasons for Restatement

After the discussion with SEC on U.S. GAAP, some costs, which were historically disclosed as part of the operating expenses are included in cost of sales.

This change does not affect net sales, operating income, net income before tax and net income.

#### 2. Restatement

Refer to the following.

Restatement of Consolidated / Non-consolidated Financial Statements for the first half of the fiscal year ending December 31, 2005

Amendments (Revised figures are underlined.)

## CONSOLIDATED STATEMENTS OF INCOME

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### <Original>

(Thousands of yen)

					For the y	ear
	For the s months en		For the s months en		ended	
Account	June 30, 2 Amount			December 31 Amount	1, 2004 %	
Net sales	28,464,157	100.0	34,489,740	100.0	62,049,254	100.0
Cost of sales	<u>1,926,769</u>		<u>1,191,244</u>		3,236,499	
Gross profit	26,537,388	93.2	33,298,496	<u>96.5</u>	<u>58,812,755</u>	<u>94.8</u>
Operating expenses:						
Selling	7,457,213		10,338,819		16,009,409	
Research and development and maintenance	2,278,974		2,891,775		4,858,259	
<u>Customer support</u>	2,717,490		3,190,146		5,723,426	
General and administrative	2,705,635		4,106,616		6,143,985	
Total operating expenses	<u>15,159,312</u>	<u>53.2</u>	20,527,356	<u>59.5</u>	32,735,079	<u>52.8</u>
Operating income <a href="Amended"><a href="Amended">Amended<a href="Amended"><a href="Amended"><a href="Amended"><a href="Amended"><a hre<="" td=""><td>11,378,076</td><td>40.0</td><td>12,771,140</td><td>37.0</td><td>26,077,676</td><td>42.0</td></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a></a>	11,378,076	40.0	12,771,140	37.0	26,077,676	42.0

(Thousands of yen)

	For the six		For the six		For the year	
	months en	ded	months en	ded	ended	
Account	June 30, 2 Amount	004 %	June 30, 2 Amount	005 %	December 31	1, 2004 %
Net sales	28,464,157	100.0	34,489,740	100.0	62,049,254	100.0
Cost of sales						
Amortization of capitalized software, and Materials	1,926,769		1,191,244		3,236,499	
Maintenance	1,051,260		694,846		2,260,934	
<u>Customer support</u>	<u>2,717,490</u>		3,190,146		<u>5,723,426</u>	
	<u>5,695,519</u>	20.0	5,076,236	<u>14.7</u>	11,220,859	<u>18.1</u>

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Operating expenses:				
Selling	7,457,213	10,338,819	16,009,409	
Research and development	<u>1,227,714</u>	<u>2,196,929</u>	<u>2,597,325</u>	
General and administrative	2,705,635	4,106,616	6,143,985	
Total operating expenses	11,390,562	40.0 16,642,364	48.3 24,750,719	39.9
Operating income	11,378,076	40.0 12,771,140	37.0 26,077,676	42.0

Summary of significant accounting policies

#### **Restatements**

### <Amended>

Maintenance costs, which were historically disclosed as part of the Research and development and maintenance line item within operating expenses in the semi-annual consolidated statements of income, are included in cost of sales and figures for the six months ended June 30, 2004 and 2005 have been restated to reflect such amendment. In addition, customer support expenses, which were disclosed as a part of operating expenses, are also included in cost of sales and figures for the six months ended June 30, 2004 and 2005 have been restated to reflect such amendment.

Pro forma stock-based compensation expense has been revised to reflect the corrections in the amortization period, expected life assumptions and volatilities used to determine stock-based compensation expense. This correction impacts the pro forma net income and pro forma net income per share previously disclosed in the footnotes to the consolidated financial statements for the six months ended June 30, 2004 and 2005. As a result, the pro forma net income for the six months ended June 30, 2004 decreased by (Yen) 515,201 thousand and for the six months ended June 30, 2005 increased by (Yen) 104,189 thousand, compared to the amounts previously presented. The pro forma basic net income per share for the six months ended June 30, 2004 decreased by (Yen) 3.88 and for the six months ended June 30, 2004 decreased by (Yen) 3.80 and for the six months ended June 30, 2004 decreased by (Yen) 3.80 and for the six months ended June 30, 2005 increased by (Yen) 3.80 and for the six months ended June 30, 2005 increased by (Yen) 3.80 and for the six months ended June 30, 2005 increased by (Yen) 3.80 and for the six months ended June 30, 2005 increased by (Yen) 3.80 and for the six months ended June 30, 2005 increased by (Yen) 3.80 and for the six months ended June 30, 2005 increased by (Yen) 3.80 and for the six months ended June 30, 2005 increased by (Yen) 3.80 and for the six months ended June 30, 2005 increased by (Yen) 3.80 and for the six months ended June 30, 2005 increased by (Yen) 3.80 and for the six months ended June 30, 2005 increased by (Yen) 3.80 and for the six months ended June 30, 2005 increased by (Yen) 3.80 and for the six months ended June 30, 2005 increased by (Yen) 3.80 and for the six months ended June 30, 2005 increased by (Yen) 3.80 and for the six months ended June 30, 2005 increased by (Yen) 3.80 and for the six months ended June 30, 2005 increased by (Yen) 3.80 and 5.80 and 5.8

#### Stock-based compensation

The Company accounts for its stock-based incentive awards in accordance with the intrinsic value method as per APB No. 25, Accounting for Stock Issued to Employees and related interpretations. The Company complies with the disclosure provisions of FAS No. 123, Accounting for Stock-Based Compensation, as amended by FAS No. 148.

In October 1995, SFAS 123 established a fair value based method of accounting for employee stock based compensation. If compensation cost for the stock options with warrants, and the stock options with Stock acquisition rights been determined based on the fair value at the grant dates, as prescribed by SFAS 123, the Company s pro forma net income and net income per share would have been as follows:

#### <Original>

	Thousands of Yen, except per share date					
	For the months		For the months e			ended
	June 30	0, 2004	June 30,	2005	D	ecember 31, 2004
Net income:						
As reported	6,	,969,007	8,4	90,156		15,874,836
Deduct: Total stock-based employee compensation						
expense determined under fair value based method for all						
awards, net of related tax effects	<u>(1.</u>	,058,726)	(1,7)	58,066)		(2,640,021)
Pro forma net income	<u>5.</u>	910,281	<u>6.7</u> 2	32,090		13,234,815
Net income per share:						
As reported						
Basic	(Yen)	52.41	(Yen)	63.67	(Yei	n) 120.64
Diluted		51.47		62.71		118.59
Pro forma net income						
Basic	(Yen)	<u>44.45</u>	(Yen)	<u>50.49</u>	(Yeı	n) <u>100.58</u>
Diluted		<u>43.65</u>		<u>49.73</u>		<u>98.87</u>

The fair values of the stock options with Stock acquisition rights were estimated on the date of grant using the Black-Scholes option pricing model with the following assumptions used for grants during the first six months ended June 30, 2004 and the year ended December 31,2004; expected life of  $\underline{5.00}$  years, volatility of  $\underline{59.570\%}$  and dividend yield of  $\underline{0.39\%}$  for first half of 2004; expected life of  $\underline{5.0}$  years, volatility of  $\underline{51.710-59.570\%}$  and dividend yield of  $\underline{0.39-0.43\%}$  for 2004; and risk-free interest rates of  $\underline{0.674\%}$  for options granted during the first half of 2004, and risk-free interest rates of ranging from  $\underline{0.634\%}$  to  $\underline{0.674\%}$  for options granted during the year ended December 31, 2004. The fair value per share of options granted above during first half of 2004 and fiscal 2004 were (Yen)  $\underline{2.235}$  and (Yen)  $\underline{2.190}$  to  $\underline{2.235}$ , respectively. There was no additional issuance of Stock acquisition rights as stock options during the first six months ended June 30, 2005.

#### <Amended>

	For th		housands of Yen, except per share data		
	months		For the six months ended	For the ye	ear
	June 30	), 2004	June 30, 2005	December 2004	31,
Net income:					
As reported	6,	969,007	8,490,156	15,87	4,836
Deduct: Total stock-based employee compensation					
expense determined under fair value based method for all					
awards, net of related tax effects	<u>(1,</u>	<u>573,927)</u>	(1,653,877)	(3,31)	9,609)
Pro forma net income	<u>5.</u>	<u> 395,080</u>	<u>6,836,279</u>	12,55	5,227
Net income per share:					
As reported					
Basic	(Yen)	52.41	(Yen) 63.67	(Yen) 12	20.64
Diluted		51.47	62.71	1	18.59
Pro forma net income					
Basic	(Yen)	<u>40.57</u>	(Yen) <u>51.27</u>	Yen)	<u>95.41</u>
Diluted		<u>39.85</u>	<u>50.49</u>	!	93.79

The fair values of the stock options with Stock acquisition rights were estimated on the date of grant using the Black-Scholes option pricing model with the following assumptions used for grants during the first six months ended June 30, 2004 and the year ended December 31,2004; expected life of  $\underline{3.04}$  years, volatility of  $\underline{59.20\%}$  and dividend yield of  $\underline{0.32\%}$  for first half of 2004; expected life of  $\underline{3.04-3.08}$  years, volatility of  $\underline{59.20\%}$  and dividend yield of  $\underline{0.28-0.32\%}$  for 2004; and risk-free interest rates of  $\underline{0.32\%}$  for options granted during the first half of 2004, and risk-free interest rates of ranging from  $\underline{0.27\%}$  to  $\underline{0.32\%}$  for options granted during the year ended December 31, 2004. The fair value per share of options granted above during first half of 2004 and fiscal 2004 were (Yen)  $\underline{1.682}$  and (Yen)  $\underline{1.682}$  to  $\underline{1.788}$ , respectively. There was no additional issuance of Stock acquisition rights as stock options during the first six months ended June 30, 2005.

#### Research and development and maintenance costs, and software development costs

### <Original>

Research and development and maintenance costs in operating expenses are comprised of research and development costs and maintenance costs.

Research and development costs incurred up to the point where all substantial testing for the original English version product is complete, are charged to income. Such research and development costs charged to income were (Yen) 1,227,714 thousand and (Yen) 2,196,929 thousand (\$19,792 thousands) for the six months ended June 30, 2004 and 2005, respectively.

Maintenance costs are fees, which relate to product version updates to enable product to cope with newly prevailing computer viruses and bug fixing. The maintenance costs were (Yen) 1,051,260 thousand and (Yen) 694,846 thousand (\$6,260 thousand) for the six months ended June 30,2004 and 2005, respectively.

#### <Amended>

Research and development costs incurred up to the point where all substantial testing for the original English version product is complete, are charged to income <u>as operating expense</u>. Such research and development costs charged to income were (Yen) 1,227,714 thousand and (Yen) 2,196,929 thousand (\$19,792 thousands) for the six months ended June 30, 2004 and 2005, respectively

Maintenance costs are fees, which relate to product version updates to enable product to cope with newly prevailing computer viruses and bug fixing, are recorded as cost of sales. The maintenance costs were (Yen) 1,051,260 thousand and (Yen) 694,846 thousand (\$6,260 thousand) for the six months ended June 30,2004 and 2005, respectively.

(Following footnote below is newly added after Status of manufacturing and actual sales )

#### **Customer support costs**

#### <Amended>

Customer support costs are primarily payroll, related expenses and outsourced customer service fees, which relate to activities such as maintenance of customer s database, education promotions to customers, investigation for appropriate customer support methodologies, responses to customer s questions and sales promotions to customers via telephone. Customer support costs in cost of sales were (Yen) 2,717,490 thousand and (Yen) 3,190,146 thousand (\$28,740 thousand) for the six months ended June 30, 2004 and 2005, respectively.

## Non-consolidated semi-annual income statements

## <Original>

(Thousands of yen)

		For the first half of the previous fiscal year		For the fi	rst half of		
				the current	fiscal year	Condensed incon the previous	
		(From Janu	ary 1, 2004	(From Janu	ary 1, 2005	(From Janua	ary 1, 2004
Account	Period	To June :	30, 2004) Percentage	To June Amount	30, 2005) Percentage	To Decembe Amount	er 31, 2004) Percentage
			%		%		%
Net Sales		18,409,928	100.0	22,421,912	100.0	39,771,157	100.0
Cost of sales	*6	1,009,709	<u>5.5</u>	632,448	<u>2.8</u>	<u>1,937,717</u>	<u>4.9</u>
Gross profit		17,400,219	94.5	21,789,464	97.2	37,833,439	<u>95.1</u>
Selling, general and administrative expenses	*1,6	8,427,204	<u>45.8</u>	11,430,241	<u>51.0</u>	18,506,382	46.5
Operating income		8,973,014	48.7	10,359,222	46.2	19,327,056	48.6

## <Amended>

(Thousands of yen)

	For the first half of For the first half of		rst half of				
		the previous fiscal year t		the current	fiscal year	Condensed incom the previous	
		(From Janu	ary 1, 2004	(From Janu	ary 1, 2005	(From Janu	ary 1, 2004
Account	Period	To June Amount	Percentage	To June Amount	Percentage	To Decembe	Percentage
N-4 C-1		10 400 020	100.0	22 421 012	100.0	20 771 157	100.0
Net Sales		18,409,928	100.0	22,421,912	100.0	39,771,157	100.0
Cost of sales	*6	3,415,490	<u>18.6</u>	<u>2,777,909</u>	<u>12.4</u>	7,143,023	<u>18.0</u>
Gross profit		14,994,438	<u>81.4</u>	19,644,003	<u>87.6</u>	32,628,133	82.0
Selling, general and administrative expenses	*1,6	6,021,424	32.7	9,284,780	41.4	13,301,077	33.4
Operating income		8,973,014	48.7	10,359,222	46.2	19,327,056	48.6

Note to Non-consolidated semi-annual income statement

#### <Original>

(Thousands of yen)

For the first half of the previous	For the first half of the curre	ent fiscal year	For the previous fiscal year			
(From January 1, 2004	(From January 1, 2	005	(From January 1, 2004			
To June 30, 2004)		To June 30, 2005	5)	To December 31, 2004)		
*1 Major components of selling,	general and	*1 Major components of s	elling,	*1 Major components of s	selling,	
administrative expenses are as follo	ws	general and administrative e	xpenses are	general and administrative expenses are		
		as follows		as follows		
Sales promotions and		Sales promotions and		Sales promotions and		
Advertising	<u>1,594,464</u>	Advertising	2,870,044	Advertising	3,625,288	
Salaries and bonuses	<u>1,321,643</u>	Salaries and bonuses	1,400,219	Salaries and bonuses	2,791,862	
Retirement benefit costs	<u>90,934</u>	Retirement benefit costs	<u>70,085</u>	Retirement benefit costs	<u>182,812</u>	
Depreciation expense	<u>56,981</u>	Depreciation expense	<u>53,732</u>	Depreciation expense	121,073	
Outside service fee	<u>1,115,274</u>	Outside service fee	1,215,907	Outside service fee	2,440,765	
Research and development		Research and development		Research and development		
costs	1,229,277	costs	1,997,928	costs	2,600,209	
Software maintenance fee	<u>1,051,144</u>	Software maintenance fee	<u>694,049</u>	Software maintenance fee	2,260,626	
Intercompany charge	625,841	Intercompany charge	1,319,009	Intercompany charge	1,554,453	
<amended></amended>						

(Thousands of yen)

For the first half of the previous f	For the first half of the curre	ent fiscal year	For the previous fiscal year		
( From January 1, 2004	(From January 1, 2	2005	(From January 1, 2004		
To June 30, 2004)		To June 30, 2005	5)	To December 31, 2	004)
*1 Major components of selling, g administrative expenses are as follow	•	*1 Major components of s general and administrative e as follows	•	*1 Major components of general and administrative as follows	
Sales promotions and		Sales promotions and		Sales promotions and	
Advertising	<u>1,586,871</u>	Advertising	2,869,619	Advertising	3,616,126
Salaries and bonuses	1,056,742	Salaries and bonuses	1,172,729	Salaries and bonuses	2,237,924
Retirement benefit costs	72,048	Retirement benefit costs	<u>54,909</u>	Retirement benefit costs	<u>144,831</u>
Depreciation expense	<u>47,281</u>	Depreciation expense	<u>44,497</u>	Depreciation expense	100,542
Outside service fee	<u>449,578</u>	Outside service fee	<u>467,452</u>	Outside service fee	1,005,875
Research and development		Research and development		Research and development	
costs	1,229,277	costs	1,997,928	costs	2,600,209
Intercompany charge About Trend Micro	625,841	Intercompany charge	1,319,009	Intercompany charge	1,554,453

Trend Micro, Inc. is a leader in network antivirus and Internet content security software and services. The Tokyo-based corporation has business units worldwide. Trend Micro products are sold through corporate and value-added resellers and managed service providers. For additional information and evaluation copies of all Trend Micro products, visit our Web site, www.trendmicro.com.

## For additional Information

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