WESTAMERICA BANCORPORATION

Form 10-Q November 03, 2017
UNITED STATES SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
FORM 10-Q
(Mark One)
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended September 30, 2017
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from to
Commission file number: 001-09383
WESTAMERICA BANCORPORATION
(Exact Name of Registrant as Specified in Its Charter)
CALIFORNIA 94-2156203 (State or Other Jurisdiction of Incorporation or Organization) Identification No.)
1108 FIFTH AVENUE, SAN RAFAEL, CALIFORNIA 94901
(Address of Principal Executive Offices) (Zip Code)

Registrant's Telephone Number, Including Area Code (707) 863-6000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes No
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).
Yes No
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):
Large accelerated filer Accelerated filer Smaller reporting Emerging growth company Company Company Company
If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes No

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest

practicable date:

Title of Class Shares outstanding as of October 26, 2017

Common Stock, 26,345,570

No Par Value

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FORWARD-LOOKING STATEMENTS

This report on Form 10-Q contains forward-looking statements about Westamerica Bancorporation (the "Company") for which it claims the protection of the safe harbor provisions contained in the Private Securities Litigation Reform Act of 1995. Examples of forward-looking statements include, but are not limited to: (i) projections of revenues, expenses, future credit quality and performance, the appropriateness of the allowance for loan losses, loan growth or reduction, mitigation of risk in the Company's loan and investment securities portfolios, income or loss, earnings or loss per share, the payment or nonpayment of dividends, capital structure and other financial items; (ii) statements of plans, objectives and expectations of the Company or its management or board of directors, including those relating to products or services; (iii) statements of future economic performance; and (iv) statements of assumptions underlying such statements. Words such as "believes", "anticipates", "expects", "estimates", "intends", "targeted", "projected", "forecast", "continue", "remain", "will", "should", "may" and other similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements.

These forward-looking statements are based on Management's current knowledge and belief and include information concerning the Company's possible or assumed future financial condition and results of operations. A number of factors, some of which are beyond the Company's ability to predict or control, could cause future results to differ materially from those contemplated. These factors include but are not limited to (1) the length and severity of difficulties in the global, national and California economies and the effects of government efforts to address those difficulties; (2) liquidity levels in capital markets; (3) fluctuations in asset prices including, but not limited to stocks, bonds, real estate, and commodities; (4) the effect of acquisitions and integration of acquired businesses; (5) economic uncertainty created by terrorist threats and attacks on the United States, the actions taken in response, and the uncertain effect of these events on the national and regional economies; (6) changes in the interest rate environment; (7) changes in the regulatory environment; (8) competitive pressure in the banking industry; (9) operational risks including a failure or breach in data processing or security systems or those of third party vendors and other service providers, including as a result of cyber attacks or fraud; (10) volatility of interest rate sensitive loans, deposits and investments; (11) asset/liability management risks and liquidity risks; (12) the effect of natural disasters, including earthquakes, fire, flood, drought, and other disasters, on the uninsured value of the Company's assets and of loan collateral, the financial condition of debtors and issuers of investment securities, the economic conditions affecting the Company's market place, and commodities and asset values; (13) changes in the securities markets and (14) the outcome of contingencies, such as legal proceedings. However, the reader should not consider the above-mentioned factors to be a complete set of all potential risks or uncertainties.

Forward-looking statements speak only as of the date they are made. The Company undertakes no obligation to update any forward-looking statements in this Report to reflect circumstances or events that occur after the date forward looking statements are made, except as may be required by law. The reader is directed to the Company's annual report on Form 10-K for the year ended December 31, 2016, for further discussion of factors which could affect the Company's business and cause actual results to differ materially from those expressed in any forward-looking statement made in this report.

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PART I - FINANCIAL INFORMATION

Item 1 Financial Statements

WESTAMERICA BANCORPORATION

CONSOLIDATED BALANCE SHEETS

(unaudited)

	At September 30, 2017 (In thousand	At December 31, 2016
Assets:	Φ.5.61. 7.5 7	\$ 160.071
Cash and due from banks	\$561,757	\$462,271
Investment securities available for sale	2,090,477	1,890,758
Investment securities held to maturity, with fair values of: \$1,208,279 at September 30, 2017 and \$1,340,741 at December 31, 2016	1,204,240	1,346,312
Loans	1,284,782	1,352,711
Allowance for loan losses	(23,628)	(25,954)
Loans, net of allowance for loan losses	1,261,154	1,326,757
Other real estate owned	1,426	3,095
Premises and equipment, net	35,507	36,566
Identifiable intangibles, net	4,605	6,927
Goodwill	121,673	121,673
Other assets	164,969	171,724
Total Assets	\$5,445,808	\$5,366,083
Liabilities:		
Noninterest-bearing deposits	\$2,128,342	\$2,089,443
Interest-bearing deposits	2,606,238	2,615,298
Total deposits	4,734,580	4,704,741
Short-term borrowed funds	66,337	59,078
Other liabilities	40,934	40,897
Total Liabilities	4,841,851	4,804,716
Contingencies (Note 10)		
Shareholders' Equity:		
Common stock (no par value), authorized - 150,000 shares Issued and outstanding: 26,319	425,655	404,606
at September 30, 2017 and 25,907 at December 31, 2016	1 522	1 522
Deferred compensation	1,533	1,533

Accumulated other comprehensive loss	(3,433)	(10,074)
Retained earnings	180,202	165,302
Total Shareholders' Equity	603,957	561,367
Total Liabilities and Shareholders' Equity	\$5,445,808	\$5,366,083

See accompanying notes to unaudited consolidated financial statements.

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WESTAMERICA BANCORPORATION

CONSOLIDATED STATEMENTS OF INCOME

(unaudited)

	For the T		For the Nir	ne Months
		eptember 30		2016
	2017	2016	2017	2016
	(In thous	ands, excep	ot per share	data)
Interest and Loan Fee Income:	¢ 15 000	Φ1C OCO	Φ 4 C 22 O	Φ. 5.2 .00.4
Loans			\$46,330	\$52,904
Investment securities available for sale	11,347	8,796	32,305	24,855
Investment securities held to maturity	6,716	7,704	20,997	23,083
Total Interest and Loan Fee Income	33,145	33,468	99,632	100,842
Interest Expense:				
Deposits	461	512	1,395	1,586
Short-term borrowed funds	12	11	34	30
Total Interest Expense	473	523	1,429	1,616
Net Interest and Loan Fee Income	32,672	32,945	98,203	99,226
Reversal of Provision for Loan Losses	-	(3,200)	(1,900)	(3,200)
Net Interest and Loan Fee Income After Reversal of Provision for Loan	32,672	36,145	100,103	102,426
Losses	02,072	00,110	100,100	102, .20
Noninterest Income:				
Service charges on deposit accounts	4,989	5,303	14,857	15,790
Merchant processing services	2,153	1,532	6,080	4,699
Debit card fees	1,784	1,587	4,851	4,724
Trust fees	718	686	2,136	2,004
ATM processing fees	684	600	1,914	1,860
Other service fees	652	671	1,964	1,951
Financial services commissions	148	118	484	411
Other noninterest income	1,420	1,101	4,042	3,590
Total Noninterest Income	12,548	11,598	36,328	35,029
Noninterest Expense:				
Salaries and related benefits	12,816	13,063	38,867	39,067
Occupancy	3,665	3,749	10,807	10,546
Outsourced data processing services	2,383	2,114	6,710	6,375
Furniture and equipment	1,242	1,211	3,764	3,611
Amortization of identifiable intangibles	760	867	2,322	2,642
Professional fees	512	1,693	1,533	3,183
Courier service	451	451	1,310	1,458
Other real estate owned	221	(206)	54	(487)
Other noninterest expense	2,064	3,146	7,758	10,780
Total Noninterest Expense				
	24,114	26,088	73,125	77,175

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Provision for income taxes Net Income	6,089 \$15,017	6,027 \$15,628	17,441 \$45,865	15,880 \$44,400
Average Common Shares Outstanding Average Diluted Common Shares Outstanding Per Common Share Data:	26,309 26,404	25,641 25,687	26,260 26,379	25,558 25,595
Basic earnings	\$0.57	\$0.61	\$1.75	\$1.74
Diluted earnings	0.57	0.61	1.74	1.73
Dividends paid	0.39	0.39	1.17	1.17

See accompanying notes to unaudited consolidated financial statements.

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WESTAMERICA BANCORPORATION

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(unaudited)

			Months	or the Nine Ionths	
	2017	2016	2017	2016	
	(In thousa	ands)			
Net income	\$15,017	\$15,628	\$45,865	\$44,400	
Other comprehensive income (loss):					
Changes in unrealized gains and losses on securities available for sale	4,179	(4,992)	11,413	14,319	
Deferred tax (expense) benefit	(1,757)	2,099	(4,799)	(6,020)	
Changes in unrealized gains and losses on securities available for sale, net of tax	2,422	(2,893)	6,614	8,299	
Post-retirement benefit transition obligation amortization	15	15	45	45	
Deferred tax expense	(6)	(6)	(18)	(18)	
Post-retirement benefit transition obligation amortization, net of tax	9	9	27	27	
Total other comprehensive income (loss)	2,431	(2,884)	6,641	8,326	
Total comprehensive income	\$17,448	\$12,744	\$52,506	\$52,726	

See accompanying notes to unaudited consolidated financial statements.

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WESTAMERICA BANCORPORATION

CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(unaudited)

	Common			Accumulated Other		
	Shares	Common	Deferred	Comprehensiv	veRetained	
	Outstand (In thous	i s gock		tionIncome (loss)		Total
Balance, December 31, 2015 Net income for the period Other comprehensive income	25,528	\$378,858	\$ 2,578	\$ 675 8,326	\$150,094 44,400	\$532,205 44,400 8,326
Exercise of stock options Tax benefit increase upon exercise and expiration of stock options	258	11,588 199				11,588 199
Restricted stock activity Stock based compensation Stock awarded to employees	15 1	1,798 1,142 75	(1,045)		753 1,142 75
Retirement of common stock Dividends	(137)	(2,059))		(3,721) (29,912)	(5,780) (29,912)
Balance, September 30, 2016	25,665	\$391,601	\$ 1,533	\$ 9,001	\$160,861	\$562,996
Balance, December 31, 2016 Net income for the period	25,907	\$404,606	\$ 1,533	\$ (10,074)	\$165,302 45,865	\$561,367 45,865
Other comprehensive income Exercise of stock options Restricted stock activity Stock based compensation	403 13	18,988 707 1,368		6,641		6,641 18,988 707 1,368
Stock awarded to employees Retirement of common stock Dividends Balance, September 30, 2017	2 (6) 26,319	76 (90) \$425,655	\$ 1,533	\$ (3,433)	(224) (30,741) \$180,202	76 (314) (30,741) \$603,957
Darance, September 50, 2017	20,319	ψ+43,033	ψ 1,333	ψ (3,433)	ψ100,202	ψ003,937

See accompanying notes to unaudited consolidated financial statements.

WESTAMERICA BANCORPORATION

CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited)

	For the Nine Months Ended September 30, 2017 2016 (In thousands)			
Operating Activities:				
Net income	\$45,865		\$44,400	
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization	18,807		14,211	
Reversal of provision for loan losses	(1,900)	(3,200)
Net amortization of deferred loan cost (fees)	34		(281)
Decrease in interest income receivable	713		475	
Life insurance premiums paid	(126)	(126)
Increase in other assets	(2,088)	(627)
Increase in income taxes payable	2,461		403	
Decrease in net deferred tax asset	895		3,258	
Tax benefit increase upon exercise and expiration of stock options	-		(199)
Stock option compensation expense	1,368		1,142	
Decrease in interest expense payable	(8)	(19)
(Decrease) increase in other liabilities	(1,142)	143	
Net writedown of premises and equipment	60		21	
Net gain on sale of foreclosed assets	(72)	(1,182)
Writedown of foreclosed assets	219		759	
Net Cash Provided by Operating Activities	65,086		59,178	
Investing Activities:				
Net repayments of loans	69,319		171,573	3
Net (payments) receipts under FDIC ⁽¹⁾ indemnification agreements	(63)	3,180	
Purchases of investment securities available for sale	(433,52	5)	(812,69	7)
Proceeds from sale/maturity/calls of securities available for sale	238,888		632,795	5
Purchases of investment securities held to maturity	-		(246,95	6)
Proceeds from maturity/calls of securities held to maturity	135,208		141,770)
Purchases of premises and equipment	(1,980)	(1,299)
Net change in FRB ⁽²⁾ stock	1		-	
Proceeds from sale of foreclosed assets	1,521		7,143	
Net Cash Provided by (Used in) Investing Activities	9,369		(104,49	1)
Financing Activities:				
Net change in deposits	29,839		104,211	ĺ
Net change in short-term borrowings	7,259		3,330	
Exercise of stock options	18,988		11,588	
Tax benefit increase upon exercise and expiration of stock options	-		199	

Retirement of common stock	(314	(5,780)
Common stock dividends paid	(30,741)	(29,912)
Net Cash Provided by Financing Activities	25,031	83,636
Net Change In Cash and Due from Banks	99,486	38,323
Cash and Due from Banks at Beginning of Period	462,271	433,044
Cash and Due from Banks at End of Period	\$561,757	\$471,367
Supplemental Cash Flow Disclosures:		
Supplemental disclosure of non cash activities:		
Loan collateral transferred to other real estate owned	\$-	\$488
Securities purchases pending settlement	811	171
Supplemental disclosure of cash flow activities:		
Interest paid for the period	1,437	1,635
Income tax payments for the period	14,657	14,032

See accompanying notes to unaudited consolidated financial statements.

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⁽¹⁾ Federal Deposit Insurance Corporation ("FDIC")

⁽²⁾ Federal Reserve Bank ("FRB")

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

Note 1: Basis of Presentation

The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles in the United States of America for interim financial information and pursuant to the rules and regulations of the Securities and Exchange Commission and follow general practices within the banking industry. The results of operations reflect interim adjustments, all of which are of a normal recurring nature and which, in the opinion of Management, are necessary for a fair presentation of the results for the interim periods presented. The interim results for the three and nine months ended September 30, 2017 are not necessarily indicative of the results expected for the full year. These unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and accompanying notes as well as other information included in the Company's Annual Report on Form 10-K for the year ended December 31, 2016.

Note 2: Accounting Policies

The most significant accounting policies followed by the Company are presented in Note 1 to the audited consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2016. These policies, along with the disclosures presented in the other financial statement notes and in this discussion, provide information on how significant assets and liabilities are valued in the financial statements and how those values are determined. Based on the valuation techniques used and the sensitivity of financial statement amounts to the methods, assumptions, and estimates underlying those amounts, Management has identified the allowance for loan losses accounting to be the accounting area requiring the most subjective or complex judgments, and as such could be most subject to revision as new information becomes available. A discussion of the factors affecting accounting for the allowance for loan losses is included in the "Provision for Loan Losses," "Loan Portfolio Credit Risk" and "Allowance for Loan Losses" discussion below. Certain amounts in prior periods have been reclassified to conform to the current presentation.

Application of these principles requires the Company to make certain estimates, assumptions, and judgments that affect the amounts reported in the financial statements and accompanying notes. These estimates, assumptions, and judgments are based on information available as of the date of the financial statements; accordingly, as this information changes, the financial statements could reflect different estimates, assumptions, and judgments. Certain accounting policies inherently have a greater reliance on the use of estimates, assumptions and judgments and as such have a greater possibility of producing results that could be materially different than originally reported. Estimates, assumptions and judgments are necessary when assets and liabilities are required to be recorded at fair value, when a

decline in the value of an asset not carried on the financial statements at fair value warrants an impairment writedown or valuation reserve to be established, or when an asset or liability needs to be recorded contingent upon a future event. Carrying assets and liabilities at fair value inherently results in more financial statement volatility. The fair values and the information used to record valuation adjustments for certain assets and liabilities are based either on quoted market prices or are provided by other third-party sources, when available.

Recently Adopted Accounting Standards

FASB Accounting Standards Update (ASU) 2016-09, Improvements to Employee Share-Based Payment Accounting, was issued March 30, 2016. The provisions of the new standard changes several aspects of the accounting for share-based payment award transactions, including: (1) Accounting and Cash Flow Classification for Excess Tax Benefits, (2) Forfeitures, and (3) Tax Withholding Requirements and Cash Flow Classification. The Company adopted the ASU provisions effective January 1, 2017, which has the potential to create volatility in the book tax provision at the time nonqualified stock options are exercised or expire. During the first nine months of 2017, 403 thousand shares were issued due to the exercise of nonqualified stock options resulting in a tax deduction exceeding related share based compensation by \$1.6 million. The first nine months of 2017 income tax provision was \$688 thousand lower than would have been under accounting standards prior to the adoption of ASU 2016-09. The Company elected to account for forfeitures as they occur.

Recently Issued Accounting Standards

<u>FASB ASU 2014-09</u>, *Revenue (Topic 606): Revenue from Contracts with Customers*, was issued May 2014. The ASU specifies a standardized approach for revenue recognition across industries and transactions. The scope of the ASU does not include revenue streams covered by other ASU topics; thus, Topic 606 does not apply to revenue related to financial instruments, guarantees and leases, such as the Company's net interest income.

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Approximately 73% of our revenue, including all of our net interest income and a portion of our noninterest income, is out of scope of the guidance. The contracts that are in scope of the guidance are primarily related to service charges and fees on deposit accounts, merchant processing fees, trust fees and other service charges, commissions and fees. We have created an implementation team that is analyzing the individual contracts in scope to determine if our current accounting will change. This review is expected be completed in the fourth quarter of 2017.

The Company will be required to adopt the ASU on January 1, 2018. The Company intends to adopt the accounting standard during the first quarter of 2018, as required. The Company has not yet selected a transition method. The Company's preliminary analysis suggests that the adoption of this accounting standard is not expected to have a material impact on the Company's consolidated financial statements.

<u>FASB ASU 2016-01</u>, Financial Instruments – Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities, was issued January 2016. The ASU addresses certain aspects of recognition, measurement, presentation, and disclosure of financial instruments. Most notably, the ASU changes the income statement impact of equity investments held by the Company and the requirement for the Company to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes.

The Company will be required to adopt the ASU provisions on January 1, 2018, and for those equity securities with readily determinable fair values, the Company plans to elect the retrospective transition approach with a cumulative effect adjustment to the balance sheet and for those equity securities that do not have readily determinable fair values, the Company plans to elect the prospective transition approach. The adoption of this accounting standard on the Company's consolidated financial statements will be subject to the price volatility of the equity investments.

<u>FASB ASU 2016-02</u>, *Leases (Topic 842)*, was issued February 25, 2016. The provisions of the new standard require lessees to recognize most leases on-balance sheet, increasing reported assets and liabilities. Lessor accounting remains substantially similar to current U.S. GAAP.

The Company will be required to adopt the ASU provisions January 1, 2019, and plans to elect the modified retrospective transition approach. Management is evaluating the impact that the ASU will have on the Company's financial statements. As of December 31, 2016, the Company leased 61 of its operating facilities; the remaining minimum lease payments were \$20.8 million. The Company does not expect a material change in noninterest expenses upon adoption of the new standard.

<u>FASB ASU 2016-13</u>, Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments, was issued on June 16, 2016. The ASU significantly changes estimates for credit losses related to financial assets measured at amortized cost and certain other contracts. For estimating credit losses, the FASB is replacing the incurred loss model with the current expected credit loss (CECL) model, which will accelerate

recognition of credit losses. Additionally, credit losses relating to available-for-sale debt securities will be recorded through an allowance for credit losses under the new standard. The Company will also be required to provide additional disclosures related to the financial assets within the scope of the new standard.

The Company will be required to adopt the ASU provisions on January 1, 2020. Management is evaluating the impact that the ASU will have on the Company's consolidated financial statements. The ultimate adjustment to the allowance for loan losses will be accomplished through an offsetting after-tax adjustment to shareholders' equity. Management expects the Company and the Bank to meet all regulatory capital adequacy requirements to which they are subject following adoption of the new standard. Economic conditions and the composition of the Company's loan portfolio at the time of adoption will influence the extent of the adopting accounting adjustment.

<u>FASB ASU 2017-08</u>, *Receivables – Non-Refundable Fees and Other Costs (Subtopic 310-20): Premium Amortization on Purchased Callable Debt Securities*, was issued March 2017. The ASU will shorten the amortization period for certain callable debt securities held at a premium. Specifically, the amendments require the premium to be amortized to the earliest call date. The amendments do not require an accounting change for securities held at a discount; the discount continues to be amortized to maturity.

The Company will be required to adopt the ASU provisions on January 1, 2019. Management is evaluating the impact the ASU will have on the Company's financial statements.

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Note 3: Investment Securities

An analysis of the amortized cost, gross unrealized gains and losses accumulated in other comprehensive income, and fair value of the available for sale investment securities portfolio follows:

	Investment Securities Available for Sale			
	At September 30, 2017			
		Gross	Gross	
	Amortized	Unrealized	Unrealized	Fair
	Cost	Gains	Losses	Value
	(In thousand	ls)		
Securities of U.S. Government sponsored entities	\$122,280	\$ 19	\$(1,840)	\$120,459
Agency residential mortgage-backed securities (MBS)	754,138	1,091	(16,011)	739,218
Non-agency residential MBS	164	1	-	165
Agency commercial MBS	1,916	-	(14)	1,902
Securities of U.S. Government entities	1,783	-	(14)	1,769
Obligations of states and political subdivisions	176,182	4,929	(1,610)	179,501
FHLMC ⁽¹⁾ and FNMA ⁽²⁾ stock	749	8,811	-	9,560
Corporate securities	1,037,173	2,943	(4,027)	1,036,089
Other securities	2,000	-	(186)	1,814
Total	\$2,096,385	\$ 17,794	\$(23,702)	\$2,090,477

An analysis of the amortized cost, gross unrecognized gains and losses, and fair value of the held to maturity investment securities portfolio follows:

	Investment S	Investment Securities Held to Maturity								
	At Septembo	September 30, 2017								
		Gross	Gross							
	Amortized	Unrecognized	Unrecognized	Fair						
	Cost	Gains	Losses	Value						
	(In thousand	ls)								
Agency residential MBS	\$574,017	\$ 949	\$ (6,802)	\$568,164						
Non-agency residential MBS	4,628	67	-	4,695						

⁽¹⁾ Federal Home Loan Mortgage Corporation

⁽²⁾ Federal National Mortgage Association

Agency commercial MBS	9,114	1	(82)	9,033
Obligations of states and political subdivisions	616,481	10,999	(1,093)	626,387
Total	\$1,204,240	\$ 12,016	\$ (7,977)	\$1,208,279

[The remainder of this page intentionally left blank]

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An analysis of the amortized cost, gross unrealized gains and losses accumulated in other comprehensive income, and fair value of the available for sale investment securities portfolio follows:

	Investment Securities Available for Sale							
	At December 31, 2016							
		Gross	Gross					
	Amortized	Unrealized	Unrealized Fair					
	Cost	Gains	Losses Value					
	(In thousand	ls)						
Securities of U.S. Government sponsored entities	\$141,599	\$ 35	\$(2,974) \$138,660					
Agency residential MBS	711,623	921	(21,045) 691,499					
Non-agency residential MBS	272	-	(1) 271					
Securities of U.S. Government entities	2,041	-	(16) 2,025					
Obligations of states and political subdivisions	182,230	5,107	(3,926) 183,411					
Asset-backed securities	696	-	(1) 695					
FHLMC ⁽¹⁾ and FNMA ⁽²⁾ stock	749	10,120	- 10,869					
Corporate securities	866,835	1,690	(7,668) 860,857					
Other securities	2,034	621	(184) 2,471					
Total	\$1,908,079	\$ 18,494	\$(35,815) \$1,890,758					

An analysis of the amortized cost, gross unrecognized gains and losses, and fair value of the held to maturity investment securities portfolio follows:

	Investment Securities Held to Maturity								
	At December 31, 2016								
		Gross	Gross						
	Amortized	Unrecognized	Unrecognized	Fair					
	Cost	Gains	Losses	Value					
	(In thousand	ls)							
Securities of U.S. Government sponsored entities	\$581	\$ 1	\$ -	\$582					
Agency residential MBS	668,235	1,122	(8,602)	660,755					
Non-agency residential MBS	5,370	76	-	5,446					
Agency commercial MBS	9,332	11	(143)	9,200					
Obligations of states and political subdivisions	662,794	6,031	(4,067)	664,758					
Total	\$1,346,312	\$ 7,241	\$ (12,812)	\$1,340,741					

⁽¹⁾ Federal Home Loan Mortgage Corporation

⁽²⁾ Federal National Mortgage Association

The amortized cost and fair value of investment securities by contractual maturity are shown in the following tables at the dates indicated:

	At September 30, 2017									
	Securities A	vailable	Securities Held							
	for Sale		to Maturity							
	Amortized	Fair	Amortized	Fair						
	Cost	Value	Cost	Value						
	(In thousand	(In thousands)								
Maturity in years:										
1 year or less	\$208,391	\$208,764	\$37,548	\$38,399						
Over 1 to 5 years	861,895	860,966	278,240	281,577						
Over 5 to 10 years	219,648	221,949	290,869	296,357						
Over 10 years	45,701	44,370	9,824	10,054						
Subtotal	1,335,635	1,336,049	616,481	626,387						
MBS	758,001	743,054	587,759	581,892						
Other securities	2,749	11,374	-	-						
Total	\$2,096,385	\$2,090,477	\$1,204,240	\$1,208,279						

At December 31, 2016											
Securities A	vailable	Securities Held									
for Sale		to Maturity									
Amortized	Fair	Amortized	Fair								
Cost	Value	Cost	Value								
(In thousand	(In thousands)										
\$154,693	\$154,835	\$14,961	\$15,639								
750,834	745,219	292,024	292,062								
238,077	239,153	318,580	319,587								
47,756	44,416	37,810	38,052								
1,191,360	1,183,623	663,375	665,340								
713,936	693,795	682,937	675,401								
2,783	13,340	-	-								
\$1,908,079	\$1,890,758	\$1,346,312	\$1,340,741								
	Securities A for Sale Amortized Cost (In thousand \$154,693	Securities Available for Sale Amortized Fair Cost Value (In thousands) \$154,693 \$154,835 750,834 745,219 238,077 239,153 47,756 44,416 1,191,360 1,183,623 713,936 693,795 2,783 13,340	Securities Available for Sale Securities H to Maturity Amortized Fair Cost Value (In thousands) Cost Cost Cost Cost Cost Cost Cost Cost								

Expected maturities of mortgage-related securities can differ from contractual maturities because borrowers have the right to call or prepay obligations with or without call or prepayment penalties. In addition, such factors as prepayments and interest rates may affect the yield on the carrying value of mortgage-related securities. At September 30, 2017 and December 31, 2016, the Company had no high-risk collateralized mortgage obligations as defined by regulatory guidelines.

An analysis of the gross unrealized losses of the available for sale investment securities portfolio follows:

		estment Seco September 3		ail	lable	for Sale				
	No. of	•		s	No. of	12 months	or longer	r	No. of	Total
	Inve	estment	Unrealiz	ed	lInve	estment	Unrealiz	ed	Inves	tment
	Posi	it ilōanis Value	Losses		Posi	it ilōanis Value	Losses		Positi	olfnasir Value
	(\$ ir	n thousands))							
Securities of U.S. Government sponsored entities	6	\$89,046	\$(1,169)	2	\$29,328	\$(671)	8	\$118,374
Agency residential MBS	15	336,023	(8,283)	37	202,746	(7,728)	52	538,769
Non-agency residential MBS	1	6	-		-	-	-		1	6
Agency commercial MBS	1	1,902	(14)	-	-	-		1	1,902
Securities of U.S. Government entities	1	896	(6)	2	873	(8)	3	1,769
Obligations of states and political subdivisions	35	28,910	(592)	24	35,329	(1,018)	59	64,239
Corporate securities	36	299,545	(1,672)	26	166,386	(2,355)	62	465,931
Other securities	-	-	-		1	1,814	(186)	1	1,814
Total	95	\$756,328	\$(11,736	5)	92	\$436,476	\$(11,966	5)	187	\$1,192,804

An analysis of gross unrecognized losses of the held to maturity investment securities portfolio follows:

	Inves	tment Secu	rities Held	to M	aturity				
	At Se	eptember 30	, 2017						
	No.	Less than	12 months	No.	12 month	is or	No.	Total	
	of	Less man	12 1110111118	of	longer		of	Total	
	Inves	tment	Unrecogn	nilznevde	estment	Unrecogn	nilzædes	stment	Unrec
	Posit	iolnasir Value	Losses	Posi	Fair tions Value	Losses	Posit	io līs ir Value	Losses
	(\$ in	thousands)							
Agency residential MBS	64	\$494,096	\$(6,320)	8	\$19,092	\$(482)	72	\$513,188	\$(6,80
Agency commercial MBS	-	-	-	1	7,101	(82)	1	7,101	(82
Obligations of states and political subdivisions	42	40,023	(417)	26	27,693	(676)	68	67,716	(1,09
Total	106	\$534,119	\$(6,737)	35	\$53,886	\$(1,240)	141	\$588,005	\$(7,97

The unrealized losses on the Company's investment securities were caused by market conditions for these types of investments, particularly changes in risk-free interest rates. The Company evaluates securities on a quarterly basis including changes in security ratings issued by rating agencies, changes in the financial condition of the issuer, and, for mortgage-backed and asset-backed securities, delinquency and loss information with respect to the underlying collateral, changes in the levels of subordination for the Company's particular position within the repayment structure and remaining credit enhancement as compared to expected credit losses of the security. Substantially all of these securities continue to be investment grade rated by a major rating agency. In addition to monitoring credit rating agency evaluations, Management performs its own evaluations regarding the credit worthiness of the issuer or the securitized assets underlying asset backed securities.

The Company does not intend to sell any investments and has concluded that it is more likely than not that it will not be required to sell the investments prior to recovery of the amortized cost basis. Therefore, the Company does not consider these investments to be other-than-temporarily impaired as of September 30, 2017.

The fair values of the investment securities could decline in the future if the general economy deteriorates, inflation increases, credit ratings decline, the issuer's financial condition deteriorates, or the liquidity for securities declines. As a result, other than temporary impairments may occur in the future.

As of September 30, 2017, \$771,257 thousand of investment securities were pledged to secure public deposits and short-term borrowed funds. As of December 31, 2016, \$768,845 thousand of investment securities were pledged to secure public deposits and short-term borrowed funds.

An analysis of gross unrealized losses of investment securities available for sale follows:

		stment Securit		ole for	Sale			
	No. of Less than 12 months		2 months	No. of	12 months	or longer	No. of	Total
	Inves	stment	Unrealize	d Inve	estment	Unrealize	ednves	stment
	Posit	io Frasir Value	Losses	Pos	it ilōanis Value	Losses	Posit	ioFnasir Value
	(\$ in	thousands)						
Securities of U.S. Government sponsored entities	8	\$117,227	\$(2,974)) -	\$-	\$-	8	\$117,227
Agency residential MBS	21	524,269	(16,494)	28	122,901	(4,551)	49	647,170
Non-agency residential MBS	2	246	(1) -	-	-	2	246
Securities of U.S. Government entities	2	1,253	(9) 1	772	(7)	3	2,025
Obligations of states and political subdivisions	43	57,989	(3,905)) 3	1,117	(21)	46	59,106
Asset-backed securities	-	-	-	1	695	(1)	1	695

Corporate securities	53	385,175	(6,551)	27	96,145	(1,117)	80	481,320
Other securities	-	-	-	1	1,816	(184)	1	1,816
Total	129	\$1,086,159	\$(29,934)	61	\$223,446	\$(5,881)	190	\$1,309,605

An analysis of gross unrecognized losses of investment securities held to maturity follows:

		stment Secur ecember 31.		o Ma	turity				
	No. of		12 months	No. of	12 month longer	is or	No. of	Total	
	Inves	stment	Unrecogni	izbodve	estment	Unreco	glmizes	tment	Unreco
	Posit	io Fra ir Value	e Losses	Posi	Fair tions Value	Losses	Posit	io lna ir Value	Losses
	(\$ in	thousands)							
Agency residential MBS	66	\$569,876	\$(8,285)	3	\$10,480	\$(317)	69	\$580,356	\$(8,60)
Agency commercial MBS	-	-	-	1	7,214	(143)	1	7,214	(143
Obligations of states and political subdivisions	295	272,496	(3,710)	12	13,126	(357)	307	285,622	(4,06)
Total	361	\$842,372	\$(11.995)	16	\$30.820	\$(817)	377	\$873.192	\$(12.8

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The following table provides information about the amount of interest income earned on investment securities which is fully taxable and which is exempt from regular federal income tax:

	For the T Months Ended Se	hree eptember 3	For the Nine Months 0,		
	2017 (In thous	2016 ands)	2017	2016	
Taxable Tax-exempt from regular federal income tax Total interest income from investment securities	5,106	5,476	\$37,584 15,718 \$53,302	16,682	

Note 4: Loans and Allowance for Loan Losses

A summary of the major categories of loans outstanding is shown in the following tables at the dates indicated.

	At	At
	September	December
	30, 2017	31, 2016
	(In thousand	ls)
Commercial	\$316,891	\$354,697
Commercial Real Estate	573,717	542,171
Construction	4,992	2,555
Residential Real Estate	69,124	87,724
Consumer Installment & Other	320,058	365,564
Total	\$1,284,782	\$1,352,711
Construction Residential Real Estate Consumer Installment & Other	4,992 69,124 320,058	2,555 87,724 365,564

Total loans outstanding reported above include loans purchased from the FDIC of \$90,708 thousand and \$121,210 thousand at September 30, 2017 and December 31, 2016, respectively. Loans purchased from the FDIC were separately reported in prior periods and have been reclassified into their respective categories in the current presentation.

Changes in the accretable yield for purchased loans were as follows:

	For the Nine	Fo	or the		
		Ye			
	Septembe	r		2016	
	30, 2017	December 31, 2			
Accretable yield:	(In thousa	nds	s)		
Balance at the beginning of the period	\$1,237	\$	1,259		
Reclassification from nonaccretable difference	1,504		3,912		
Accretion	(1,862)		(3,934)	
Balance at the end of the period	\$879	\$	1,237		
Accretion	\$(1,862)	\$	(3,934)	
Change in FDIC indemnification	192		1,053		
(Increase) in interest income	\$(1,670)	\$	(2,881)	

The following summarizes activity in the allowance for loan losses:

Allowance for Loan Losses For the Three Months Ended September 30, 2017

				Consumer		
	Commercial	Residential				
	CommerdRadal Estate	Construction	Real Estate	and Other	Unallocated	Total
	(In thousands)					
Allowance for loan losses:						
Balance at beginning of period	\$8,167 \$ 3,545	\$ 160	\$ 1,105	\$ 7,215	\$ 3,911	\$24,103
Additions:						
(Reversal) provision	(391) 288	136	(50)	167	(150)	-
Deductions:						
Chargeoffs	(132) -	-	-	(886)	-	(1,018)
Recoveries	128 -	-	-	415	-	543
Net loan losses	(4) -	-	-	(471)	-	(475)
Total allowance for loan losses	\$7,772 \$ 3,833	\$ 296	\$ 1,055	\$ 6,911	\$ 3,761	\$23,628

Allowance for Loan Losses

For the Nine Months Ended September 30, 2017

				Consumer		
	Commercial		Residential	Installment		
	CommercRadal Estate	Construction	Real Estate	and Other	Unallocated	Total
	(In thousands)					
Allowance for loan losses:						
Balance at beginning of period	\$8,327 \$ 3,330	\$ 152	\$ 1,330	\$ 7,980	\$ 4,835	\$25,954
Additions:						
(Reversal) provision	(220) 415	(1,755)	(275)	1,009	(1,074)	(1,900)
Deductions:						
Chargeoffs	(961) -	-	-	(3,783)	-	(4,744)
Recoveries	626 88	1,899	-	1,705	-	4,318
Net loan (losses) recoveries	(335) 88	1,899	-	(2,078)	-	(426)
Total allowance for loan losses	\$7,772 \$ 3,833	\$ 296	\$ 1,055	\$ 6,911	\$ 3,761	\$23,628

Allowance for Loan Losses

For the Three Months Ended September 30, 2016

	Commercial Commercial Estate (In thousands)	Construction		Consumer Installment and Other	Unallocated	Total
Allowance for loan losses:	,					
Balance at beginning of period	\$10,402 \$ 3,912	\$ 167	\$ 1,636	\$ 7,651	\$ 5,142	\$28,910
Additions:						
(Reversal) provision	(3,642) (822)	(22)	(193)	1,777	(298)	(3,200)
Deductions:						
Chargeoffs	(88) -	-	-	(1,848)	-	(1,936)
Recoveries	1,739 509	-	-	337	-	2,585
Net loan recoveries (losses)	1,651 509	-	-	(1,511)	-	649
Total allowance for loan losses	\$8,411 \$ 3,599	\$ 145	\$ 1,443	\$ 7,917	\$ 4,844	\$26,359

Allowance for Loan Losses

For the Nine Months Ended September 30, 2016

Consumer

Commercial Residential Installment

Commerc Real Estate Construction Real Estate and Other Unallocated Total (In thousands)

Allowance for loan losses:												
Balance at beginning of period	\$9,559	\$ 4,212	\$	235		\$ 1,801		\$ 8,001		\$ 5,963		\$29,771
Additions:												
(Reversal) provision	(2,827)	(1,152)	(90)	(358)	2,346		(1,119)	(3,200)
Deductions:												
Chargeoffs	(2,024)	-		-		-		(3,568)	-		(5,592)
Recoveries	3,703	539		-		-		1,138		-		5,380
Net loan recoveries (losses)	1,679	539		-		-		(2,430)	-		(212)
Total allowance for loan losses	\$8,411	\$ 3,599	\$	145		\$ 1,443		\$ 7,917		\$ 4,844		\$26,359

The allowance for loan losses and recorded investment in loans evaluated for impairment were as follows:

Allowance for Loan Losses and Recorded Investment in Loans Evaluated for Impairment

At September 30, 2017

	7 tt September 30, 2017						
	Commercial			ResidentiaConsumer			
	Commerci	aReal	Constructi Re al		Installment Unallocated		at a dotal
		Estate		Estate	and Other		
	(In thousa	nds)					
Allowance for loan losses:							
Individually evaluated for impairment	\$4,922	\$154	\$ -	\$-	\$-	\$ -	\$5,076
Collectively evaluated for impairment	2,850	3,679	296	1,055	6,911	3,761	18,552
Purchased loans with evidence of credit deterioration	-	-	-	-	-	-	-
Total	\$7,772	\$3,833	\$296	\$1,055	\$6,911	\$3,761	\$23,628
Carrying value of loans:							
Individually evaluated for impairment	\$10,749	\$13,973	\$ -	\$211	\$-	\$ -	\$24,933
Collectively evaluated for impairment	306,113	559,182	4,992	68,913	319,889	-	1,259,089
Purchased loans with evidence of credit deterioration	29	562	-	-	169	-	760
Total	\$316,891	\$573,717	\$4,992	\$69,124	\$320,058	\$ -	\$1,284,782

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Allowance for Loan Losses and Recorded Investment in Loans Evaluated for Impairment

ResidentialConsumer

At December 31, 2016

	Commerci	Commercia Real Estate	Constructi		Installment and Other	Unallocat	e T otal
	(In thousan	nds)					
Allowance for loan losses:							
Individually evaluated for impairment	\$5,048	\$-	\$ -	\$-	\$-	\$ -	\$5,048
Collectively evaluated for impairment	3,279	3,330	152	1,330	7,980	4,835	20,906
Purchased loans with evidence of credit deterioration	-	-	-	-	-	-	-
Total	\$8,327	\$3,330	\$ 152	\$1,330	\$7,980	\$ 4,835	\$25,954
Carrying value of loans:							
Individually evaluated for impairment	\$11,174	\$12,706	\$ -	\$835	\$ -	\$ -	\$24,715
Collectively evaluated for impairment	343,494	528,957	2,555	86,889	365,236	-	1,327,131
Purchased loans with evidence of credit deterioration	29	508	-	-	328	-	865
Total	\$354,697	\$542,171	\$ 2,555	\$87,724	\$365,564	\$ -	\$1,352,711

The Bank's customers are small businesses, professionals and consumers. Given the scale of these borrowers, corporate credit rating agencies do not evaluate the borrowers' financial condition. The Bank maintains a Loan Review Department which reports directly to the Board of Directors. The Loan Review Department performs independent evaluations of loans and assigns credit risk grades to evaluated loans using grading standards employed by bank regulatory agencies. Loans judged to carry lower-risk attributes are assigned a "pass" grade, with a minimal likelihood of loss. Loans judged to carry higher-risk attributes are referred to as "classified loans," and are further disaggregated, with increasing expectations for loss recognition, as "substandard," "doubtful," and "loss." Loan Review Department evaluations occur every calendar quarter. If the Bank becomes aware of deterioration in a borrower's performance or financial condition between Loan Review Department examinations, assigned risk grades are re-evaluated promptly. Credit risk grades assigned by the Loan Review Department are subject to review by the Bank's regulatory authorities during regulatory examinations.

The following summarizes the credit risk profile by internally assigned grade:

Credit Risk Profile by Internally Assigned Grade At September 30, 2017

	Commerci	Commercial Real Estate	Construction	Residential Real Estate	Consumer Installment and Other	Total
	(In thousar	nds)				
Grade:						
Pass	\$304,710	\$551,222	\$ 4,992	\$ 66,164	\$317,933	\$1,245,021
Substandard	12,181	22,495	-	2,960	1,603	39,239
Doubtful	-	-	-	-	6	6
Loss	_	-	-	-	516	516
Total	\$316,891	\$ 573,717	\$ 4,992	\$ 69,124	\$ 320,058	\$1,284,782

Credit risk profile reflects internally assigned grade of purchased covered loans without regard to FDIC indemnification.

Credit Risk Profile by Internally Assigned Grade At December 31, 2016

Commercial Construction Real Estate Residential Consumer Installment Total Estate and Other

(In thousands)

Grade: Pass