

ELECTRIC AQUAGENICS UNLIMITED INC  
Form 10-Q  
November 15, 2004

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-QSB**

(X) Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended September 30, 2004.

Or

( ) Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.

333-86830

(Commission File No.)

**ELECTRIC AQUAGENICS UNLIMITED, INC.**  
(Name of small business issuer in its charter)

Delaware

87-0654478

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

1464 W. 40 S. Suite #200, Lindon, Utah

84042-1629

(Address of principal executive offices)

(Zip Code)

Issuer's telephone number: (801) 443-1031

As of November 9, 2004, the Registrant had 6,783,924 shares of Common Stock, \$0.0001 par value outstanding.

**PART I - FINANCIAL INFORMATION**

Item 1. Financial Statements

**ELECTRIC AQUAGENICS UNLIMITED, INC.**

## BALANCE SHEET

**SEPTEMBER 30, 2004**  
**(UNAUDITED)**

ASSETS

| <b>CURRENT ASSETS</b>   |                    |
|---|--------------------|
| Cash  | \$ 1,762,127       |
| Accounts receivable   | 75,000             |
| Accounts receivable, related parties                                | 160,135            |
| Inventories   | <u>252,810</u>     |
| <br>  |                    |
| Total current assets  | 2,250,072          |
| <br>  |                    |
| PROPERTY AND EQUIPMENT, net of accumulated depreciation of \$57,782 | 334,785            |
| <br>  |                    |
| <b>OTHER ASSETS</b>   |                    |
| Investment, at fair value   | 274,993            |
| Investments, at equity  | 464,069            |
| Investment, at cost   | 300,000            |
| Deposits  | <u>4,021</u>       |
| <br>  |                    |
| Total other assets  | <u>1,043,083</u>   |
| <br>  |                    |
| <b>Total assets</b>   | <b>\$3,627,940</b> |

LIABILITIES AND STOCKHOLDERS' EQUITY

| <b>CURRENT LIABILITIES</b>            |               |
|---------------------------------------|---------------|
| Accounts payable and accrued expenses | \$43,995      |
| Notes payable, related parties        | 8,300         |
| Current portion of long-term debt     | <u>42,830</u> |

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|  |         |
|--|---------|
| Total current liabilities              | 95,125  |
| LONG TERM DEBT, net of current portion | 242,749 |

**STOCKHOLDERS' EQUITY**

|   |                    |
|---|--------------------|
| Common stock, \$.0001 par value;          |                    |
| Authorized shares - 50,000,000            |                    |
| Issued and outstanding shares - 6,052,655 | 605                |
| Additional paid-in capital                | 8,774,751          |
| Accumulated deficit                       | <u>(5,485,290)</u> |
| Total stockholders' equity                | <u>3,290,066</u>   |

|   |                    |
|---|--------------------|
| <b>Total liabilities and stockholders' equity</b> | <b>\$3,627,940</b> |
|---|--------------------|

ELECTRIC AQUAGENICS UNLIMITED, INC.

**STATEMENTS OF OPERATIONS**

THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2004 AND 2003

(UNAUDITED)

|  | <u>THREE MONTHS ENDED</u><br><u>SEPTEMBER 30,</u> |               | <u>NINE MONTHS ENDED</u><br><u>SEPTEMBER 30,</u> |                   |
|--|---|---------------|--|-------------------|
|  | <u>2004</u>                                       | <u>2003</u>   | <u>2004</u>                                      | <u>2003</u>       |
| <b>NET SALES</b>   | <b>\$150,420</b>                                  | <b>\$ ---</b> | <b>\$325,420</b>                                 | <b>\$ 200,000</b> |
| COST OF SALES  | <u>26,240</u>                                     | <u>13,522</u> | <u>82,340</u>                                    | <u>76,983</u>     |
| GROSS PROFIT   | 124,180   | (13,522)      | 243,080  | 123,017           |
| OPERATING EXPENSES   |   |               |  |                   |
| Advertising  | ---   | 27,472        | ---  | 34,500            |
| Consulting and management<br>fees paid to stockholders<br>and affiliates | 141,110   | 70,700        | 1,930,930  | 169,567           |

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|                                 |                       |                       |                         |                       |
|---------------------------------|-----------------------|-----------------------|-------------------------|-----------------------|
| Depreciation                    | 18,500                | 2,600                 | 31,231                  | 7,300                 |
| Other general & administrative  | 756,421               | 163,403               | 1,170,963               | 279,857               |
| Rents                           | 24,634                | 10,248                | 58,134                  | 25,903                |
| Research and development        | <u>28,358</u>         | <u>70,408</u>         | <u>300,508</u>          | <u>103,253</u>        |
| <b>Total operating expenses</b> | <b><u>969,023</u></b> | <b><u>344,831</u></b> | <b><u>3,491,766</u></b> | <b><u>620,380</u></b> |
| LOSS FROM OPERATIONS            | (844,843)             | (358,353)             | (3,248,686)             | (497,363)             |
| OTHER INCOME<br>(EXPENSE)       |                       |                       |                         |                       |
| Other income                    | 39,962                | ---                   | 43,730                  | ---                   |
| Interest income                 | 2,718                 | ---                   | 5,347                   | 985                   |
| Interest expense, net           | <u>(50)</u>           |                       |                         |                       |
|                                 |                       |                       |                         | <u>(19,628)</u>       |
|                                 |                       |                       |                         | <u>(83,932)</u>       |
|                                 |                       |                       |                         | <u>(54,252)</u>       |
| Total other income (expense)    |                       |                       |                         | <u>42,630</u>         |
|                                 |                       |                       |                         | <u>(19,628)</u>       |
|                                 |                       |                       |                         | <u>(34,855)</u>       |
|                                 |                       |                       |                         | <u>(53,267)</u>       |
| LOSS BEFORE PROVISION           |                       |                       |                         |                       |
| FOR INCOME TAXES                |                       |                       |                         |                       |
|                                 |                       |                       |                         | (802,213)             |
|                                 |                       |                       |                         | (377,981)             |
|                                 |                       |                       |                         | (3,283,541)           |

|                            |                     |
|----------------------------|---------------------|
|                            | (550,630)           |
| PROVISION FOR INCOME TAXES | ---                 |
|                            | ---                 |
|                            | ---                 |
|                            | ---                 |
| NET LOSS                   | (\$802,213)         |
|                            | <u>\$ (377,981)</u> |
| (\$3,283,541)              | <u>\$ (550,630)</u> |
| NET LOSS PER COMMON SHARE  |                     |
| -BASIC AND DILUTED         | <u>\$ (0.13)</u>    |
|                            | <u>\$ (0.12)</u>    |
|                            | <u>\$ (0.60)</u>    |
|                            | <u>\$ (0.18)</u>    |
| WEIGHTED AVERAGE OF        |                     |
| COMMON SHARES-BASIC        |                     |
| AND DILUTED                | <u>6,052,655</u>    |

3,227,3855,494,9092,985,402

## ELECTRIC AQUAGENICS UNLIMITED, INC.

**STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY**

NINE MONTHS ENDED SEPTEMBER 30, 2004

|  | <u>Common Stock</u>     |                     | Additional                 | Accumulated               | <u>Total</u>              |           |
|--|-------------------------|---------------------|----------------------------|---------------------------|---------------------------|-----------|
|  | <u>Shares</u>           | <u>Amount</u>       | <u>Paid-In<br/>Capital</u> | <u>deficit</u>            |                           |           |
| <b>Balance, January 1, 2004</b>                        | <b>3,810,535</b>        | <b>\$ 381</b>       | <b>\$ 2,688,299</b>        | <b>\$ (2,201,749)</b>     | <b>\$ 486,931</b>         |           |
| Common stock issued for<br>cash, net of offering costs | 1,000,000               |                     | 100                        | 1,699,900                 | ---                       | 1,700,000 |
| Common stock issued for<br>conversion of notes payable | 156,844                 |                     | 16                         | 182,069                   | ---                       | 182,085   |
| Common stock issued for<br>services                    | 1,085,276               |                     | 108                        | 1,517,307                 | ---                       | 1,517,415 |
| Common stock subscribed                                | ---                     |                     | ---                        | 2,687,176                 | ---                       | 2,687,176 |
| Net loss/comprehensive loss                            | ---                     | ---                 | ---                        | ---                       | ---                       | ---       |
| <b>Balance, September 30, 2004</b>                     | <b><u>6,052,655</u></b> | <b><u>\$605</u></b> | <b><u>\$8,774,751</u></b>  | <b><u>\$5,485,290</u></b> | <b><u>\$3,290,066</u></b> |           |

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ELECTRIC AQUAGENICS UNLIMITED, INC.  
*STATEMENTS OF CASH FLOWS*

NINE MONTHS ENDED SEPTEMBER 30, 2004 AND 2003

(UNAUDITED)

|  | <u>September 30,</u> |              |
|--|----------------------|--------------|
|  | <u>2004</u>          | <u>2003</u>  |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                                |                      |              |
| Net loss   | \$                   | \$ (550,630) |
| Adjustments to reconcile net loss to net cash used in operating activities |                      |              |
| Depreciation   |                      | 31,231       |
|  |                      | 7,300        |
| Common stock issued for services   |                      | 1,517,415    |
|  |                      | ---          |
| Changes in operating assets and liabilities                                |                      |              |
| Accounts receivable  |                      | 25,000       |
|  |                      | (82,107)     |
| Accounts receivable, related parties                                       |                      | 76,377       |
|  |                      | (69,791)     |
| Inventories  |                      |              |

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|  |                         |
|--|-------------------------|
|  | (204,010)               |
|  | 76,983                  |
| Deposits                                     |                         |
|  | (4,021)                 |
|  | (23)                    |
| <b>Accounts payable and accrued expenses</b> |                         |
|  | <b><u>(112,645)</u></b> |
|  | <b><u>51,940</u></b>    |
| Net cash used in operating activities        |                         |
|  | (1,954,194)             |
|  | (566,328)               |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>  |                         |
| Acquisitions of property and equipment       |                         |
|  | (156,027)               |
|  | (43,336)                |
| Investments                                  |                         |
|  | <b><u>(820,449)</u></b> |
|  | ---                     |
| Net cash used in investing activities        |                         |
|  | (976,476)               |
|  | (43,336)                |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>  |                         |



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|  |                  |
|--|------------------|
| Principal payments on notes payable                  | (83,700)         |
|  | 71,250           |
| Principal payments on notes payable, related parties | (181,058)        |
|  | (76,250)         |
| Principal payments on long term debt                 | (22,796)         |
|  | (3,081)          |
| Proceeds from issuance of common stock               | 1,700,000        |
|  | 895,748          |
| Proceeds from common stock subscribed                | <u>2,687,176</u> |
|  | ---              |
| Net cash provided by financing activities            | <u>4,099,622</u> |
|  | <u>887,667</u>   |
| <b>NET INCREASE IN CASH</b>                          | <b>1,168,952</b> |
|  | <b>278,003</b>   |
| CASH, beginning of period                            | <u>593,175</u>   |
|  | <u>29,432</u>    |

CASH, end of period

\$ 1,762,127

\$ 307,435

ELECTRIC AQUAGENICS UNLIMITED, INC.  
*NOTES TO FINANCIAL STATEMENTS*

SEPTEMBER 30, 2004

**NOTE 1 - BASIS OF PRESENTATION**

The financial statements as of September 30, 2004 and 2003 were prepared by the Company without audit pursuant to the rules and regulations of the Securities and Exchange Commission (SEC). Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to such rules and regulations. In management's opinion all necessary adjustments, which consist primarily of normal recurring adjustments, have been made to the financial statements to present fairly the financial position and results of operations and cash flows. The results of operations for the respective periods presented are not necessarily indicative of the results for the respective complete years. The Company has previously filed with the SEC an annual report on Form 10-KSB which included audited financial statements for the two years ended December 31, 2003. It is suggested that the financial statements contained in this filing be read in conjunction with the statements and notes thereto contained in the Company's 10-KSB filing.

**NOTE 2 - INVESTMENTS**

The Company determines the appropriate classification of its investments in debt and equity securities at the time of purchase and reevaluates such determinations at each balance-sheet date. Debt securities are classified as held-to-maturity when the Company has the positive intent and ability to hold the securities to maturity. Debt securities for which the Company does not have the intent or ability to hold to maturity are classified as available-for-sale. Held-to-maturity securities are recorded as either short-term or long-term on the balance sheet based on contractual maturity date and are stated at amortized cost. Marketable securities that are bought and held principally for the purpose of selling them in the near term are classified as trading securities and are reported at fair value, with unrealized gains and losses recognized in earnings. Debt and marketable equity securities not classified as held-to-maturity or as trading, are classified as available-for-sale, and are carried at fair market value, with the unrealized gains and losses, net of tax, included in the determination of comprehensive income and reported in stockholders' equity.

The fair value of substantially all securities is determined by quoted market prices. The estimated fair value of securities for which there are no quoted market prices is based on similar types of securities that are traded in the market.

The equity method of accounting is used when the Company has a 20% to 50% interest in other entities. Under the equity method, original investments are recorded at cost and adjusted by the Company's share of undistributed earnings or losses of these entities. Non-marketable investments in which the Company has less than a 20% interest and in which it does not have the ability to exercise significant influence over the investor are initially recorded at cost, and periodically reviewed for impairment.

ELECTRIC AQUAGENICS UNLIMITED, INC.  
*NOTES TO FINANCIAL STATEMENTS*

SEPTEMBER 30, 2004

**NOTE 2 - INVESTMENTS (continued)**

During the three months ended September 30, 2004, the Company purchased 28,190 shares of common stock of Zerorez Franchising Systems, Inc., an associated entity, ("Zerorez") for \$56,380 in cash. The common stock was purchased pursuant to Zerorez' private placement offering at \$2.00 per share. In addition, the Company received 109,307 shares of Zerorez' common stock in lieu of all outstanding receivable balances due to the Company. The Company also valued these shares at \$2.00 per share, which was considered fair value by the Company and Zerorez at the time.

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The Company signed an agreement in April 2004 to purchase up to a 40% interest in ByoCoat Strategies Corporation, Inc., a research and development entity, for \$400,000. As of September 30, 2004, the Company has paid \$266,500. Subsequent to September 30, 2004, the Company paid an additional \$22,000.

The Company purchased a 2% interest in KesAir Technologies, LLC. for \$300,000. KesAir Technologies, LLC is a manufacturing, research and development entity that will assist the Company in its distribution efforts to the grocery and poultry industries.

### NOTE 3 - SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION

During the nine months ended September 30, 2004 and 2003, the Company paid \$76,323 and \$23,188 in cash for interest, respectively.

For the nine months ended September 30, 2004, the Company had non-cash investing activities for the purchase of property and equipment and for investments in the amounts of \$168,573 and \$218,613, respectively. In addition during the same period, the Company had non-cash financing activities for the conversion of certain notes payable in the amount of \$182,085.

### ELECTRIC AQUAGENICS UNLIMITED, INC. *NOTES TO FINANCIAL STATEMENTS*

SEPTEMBER 30, 2004

### NOTE 4 - SUBSEQUENT EVENTS

In October 2004, the Company entered into a joint venture agreement with Aquagen, LLC. Per the agreement, the Company loaned our joint venture partner, Aquagen International, Inc., \$125,000 for marketing and other expenses (the "Aquagen loan"). As of September 30, 2004, the Company had not paid any monies toward the Aquagen loan. Subsequently, the Company has paid \$50,000 toward the Aquagen loan.

In October 2004, the Company entered into a Standby Equity Distribution Agreement with Cornell Capital Partners, L.P. ("Cornell"). This agreement provides for the Company to receive up to \$10,000,000 in working capital funding in exchange for equivalent shares of the Company's common stock calculated at 98% of the lowest volume weighted average market price for the five (5) days preceding the requested funding, or "advance". The Company is limited to \$280,000 per advance, including certain other covenants and restrictions of both the Company and Cornell. The agreement is to be effective for two (2) years.

### Item 2. Management's Discussion and Analysis or Plan of Operation

We are in the business of developing, manufacturing and marketing equipment that use water electrolysis to create fluids that clean, disinfect, remediate, and hydrate. The fluids generated by our machines are environmentally safe and free from toxins and harmful residues associated with traditional chemical based disinfecting and cleaning agents. The electrolyzed fluids generated by our machines are intended to replace many of the traditional methods used in commercial, industrial and residential disinfecting and cleaning.

So far, most of our sales have been to an affiliated company (Zerorez Franchising Systems, Inc., referred to sometimes as "Zerorez"), that uses our machines to generate electrolyzed water that is used to clean and sanitize carpets and other living surfaces. Carpet and living surface care is one of the market channels presently pursued by the Company and Zerorez has benefited from our electrolysis technology. Zerorez is expanding rapidly to meet its market goal of establishing sixty (60) franchises by December 2005. We are continuing to make progress in our efforts to diversify into other critical areas, particularly in the poultry processing, consumer drinking water and grocery produce spraying. Our diversification efforts have now resulted in securing six of the eight market channels identified in our business plan. These initial six channels are the beginning of our products' applications for marketing and sales. Our focus within these six market channels is on those that will generate revenues in the shortest amount of time. Additional sales channels are available, but are still in their early stages, with negotiations underway with several potential strategic and joint venture partners.

Most recently, we have entered into six (6) joint venture and license agreements for distribution of our products and generators into specific markets: carpet and living surface cleaning, poultry processing, drinking water and commercial products, grocery produce spraying, mold remediation and oyster depuration. Joint venture agreements with potential beef and fish processing partners are in final stages. We are contacted weekly by companies interested in implementing our technologies and products in various industries. We choose to concentrate on those industries within our six identified market channels in order to reach our corporate and fiscal objectives as quickly as possible.

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One of our joint venture arrangements, Covenant Water Systems, LLC, a Georgia limited liability company of which the Company is a member, has resulted in the placement of our equipment in two poultry processing plants: Murray's Chicken, a poultry plant in South Fallsburg, New York and most recently with Amick Farms, Batesburg, South Carolina. Although operations using electrolyzed fluid from our equipment in these plants are just beginning, reports on the efficacy of the fluid in killing common poultry pathogens have been encouraging.

As of September 2004, we have begun to generate revenues from Murray's Chicken, and chicken currently distributed by Murray's Chicken has been treated with our Empowered Water

<sup>TM</sup>. From Amick Farms, we have recognized installation charges during the third quarter 2004 and we expect to be fully operational and realize revenues from Amick Farms in the fourth quarter 2004. The success of these two facilities has been beneficial to Covenant Water Systems' marketing efforts. We are in the process of identifying facilities in which we can install our generators in 2005. The primary factors in this decision making process are: size of the facility; the number of chickens processed annually; current technologies in place at the facility; and the facility's ability to modify its processing system to integrate our generators to ensure that our Empowered Water<sup>TM</sup>s used properly with the greatest impact on the end product.

We also entered into a joint venture agreement with Aquagen International, Inc. to form Aquagen, LLC, a Nevada limited liability company, of which the Company is a member. We have formulated and manufactured, on a limited basis, a commercial drinking water for testing and limited distribution. Our water is called "Perfect Empowered Drinking Water." We are in the process of setting up a bottling facility at our corporate offices to manufacture and bottle the water. This water has unique properties, in that it undergoes reverse osmosis, is infused with Aquagen, (the world's premier stabilized oxygen product); and is then blended with a proprietary Himalayan salt (salt that is actually mined in the Himalayan mountains that is over 250 million years old) and other minerals. The end result is a water that tastes refreshing, has a stabilized oxygen supplement included and is imbued with healthy minerals. We previewed our water at the Natural Products trade show in Washington D.C. in October and it was very well accepted. We believe that construction on our bottling plant will be completed by the end of fourth quarter 2004. We intend to market and sell our water in the first quarter 2005.

We entered into a license agreement with Innovative Oyster Processing Systems, LLC, to market our equipment to the oyster processing industry. We also entered into a joint venture agreement with American Mold Guard to promote, distribute and sell American Mold Guard mold remediation products to the Zerorez franchisees and to promote and market our products to American Mold Guard's customers.

We entered into a joint venture arrangement with a Louisiana shrimp and oyster producer to provide equipment that will produce electrolyzed fluid to clean and sanitize oysters, and we are continuing to conduct tests with respect to the use of our products to clean and sanitize fish and other seafood products. Our generators have been installed at the University of Georgia, Food Science Department to conduct the preliminary tests for oyster depuration. These tests have been very successful in killing the vibrio organism in oysters. A second generator will soon be installed at Oregon State University to complete the oyster protocols that will be used for market penetration. We will work on further developing this marketing channel in 2005.

We recently granted an exclusive distributorship to KES Science & Technology, Inc. of Atlanta, Georgia to market our products into the grocery produce spraying market, childcare, dental and physician offices industries.

KES provides products and services to wholesale and retail grocery stores and cold storage warehouses and florists, both nationally and internationally. Its products and services consist of post-harvest technologies for produce, meat and the floral industry that preserve and extend the life of products that have a limited shelf life. An affiliate of KES known as KesAir Technologies, LLC, is currently introducing its *AiroCide*<sup>TM</sup> air pathogen removal technology into medical healthcare, childcare, mold remediation and other industries. KesAir's *AiroCide*<sup>TM</sup> technology complements our products for surface cleaning and disinfecting without toxicity. The Company has invested \$300,000 in KesAir Technologies, LLC, in exchange for a 2% ownership interest.

The Company recently invested capital to acquire a 40% ownership interest in ByoCoat Strategies Corporation, Inc., a company involved in developing products to control or eliminate *Listeria* and biofilm in cooked and ready to eat (RTE) meats in exchange for a total cash payment of \$400,000. To date, \$266,500 has been paid. Subsequent to September 30, 2004, 22,000 has been paid on this agreement with ByoCoat Strategies. The balance is being paid in \$22,000 monthly installments.

Our operations are currently funded by a combination of revenues and capital funding.

### Results of Operations

The following discussion should be read in conjunction with selected financial data and the financial statements and notes to financial statements.

### Selected Financial Information

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|                     | Nine months ended |      | Three Months ended |                |
|---------------------|-------------------|------|--------------------|----------------|
|                     | September 30,     |      | September 30,      |                |
|                     | 2004              | 2003 | 2004               | 2003           |
| <b>Revenue, net</b> |                   |      |                    |                |
|                     |                   |      |                    | <b>325,420</b> |
|                     |                   |      |                    | <b>200,000</b> |
|                     |                   |      |                    | <b>150,420</b> |
|                     |                   |      |                    | <b>---</b>     |
| Gross profit (loss) |                   |      |                    | 243,080        |
|                     |                   |      |                    | 123,017        |
|                     |                   |      |                    | 124,180        |
|                     |                   |      |                    | (13,522)       |
| Operating expenses  |                   |      |                    | 3,491,766      |
|                     |                   |      |                    | 620,380        |
|                     |                   |      |                    | 969,023        |

|                        |             |
|------------------------|-------------|
|                        | 344,831     |
| Other income (expense) |             |
|                        | (34,855)    |
|                        | (53,267)    |
|                        | 42,630      |
|                        | (19,628)    |
| Net loss               |             |
|                        | (3,283,541) |
|                        | (550,630)   |
|                        | (802,213)   |
|                        | (377,981)   |

|                            | September 30,<br>2004<br>(unaudited) | December 31,<br>2003 |
|----------------------------|--------------------------------------|----------------------|
| <b>Balance Sheet Data:</b> |                                      |                      |
| Cash and Cash Equivalents  | \$ 1,762,127                         | \$ 593,175           |
| Total Current Assets       | 2,250,072                            | 978,487              |
| Total Assets               | 3,627,940                            | 1,019,903            |
| Total Current Liabilities  | 95,125                               | 399,016              |
| Long Term Debt             | 242,749                              | 133,956              |
| Total stockholders' equity | 3,290,066                            | 486,931              |

Discussion

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The Company's revenues for the nine months ended September 30, 2004 were \$325,420, compared to \$200,000 for the same period in 2003. This 63% increase in revenues was attributable to several factors, including the following. First, the majority of the Company's revenues were derived from sales of equipment to Zerorez franchisees and Zerorez has been more aggressive in pursuing new franchisees in the first nine months of 2004.

Second, the Company has been very active in its efforts to raise additional capital in order to allow it to accumulate sufficient working capital to actively pursue all of its business plans and objectives. While these financing efforts have been largely successful, they have required large time commitments from our management team. With additional working capital, we have been able to enter into several joint ventures, distributorship and other strategic relationships in which our products may be used, marketed and sold. During the third quarter of 2004 we successfully installed our electrolyzed oxidative water generators in two (2) poultry processing facilities in New York State and South Carolina. These are the first systems installed, and they have required a substantial amount of management's time and energies to complete the installations and ensure that our generators and equipment are operating correctly and efficiently.

Although revenues increased from September 30, 2003 to September 30, 2004 and the Company has been successful in attracting promising strategic relationships, the time and energies spent in that effort are non-revenue generating. This significant effort on the part of management has also diverted some of management's energy and attention from activities that might result in more immediate revenue generation.

During the third quarter 2004, the Company has continued to lay the groundwork for what it hopes will be a rapid growth phase in the near future. This groundwork includes the continued testing and analysis of the efficacy of the Company's products, development and refinement of the Company's business plan, and continued development of a network of business contacts that will, presumably, lead to future revenues. The Company also intends to maximize its strategic relationships and partnerships and market its products to achieve greater and more diverse sales in the fourth quarter 2004 and into 2005.

The Company's general and administrative expenses increased 418%, from \$279,857 to \$1,170,963 during the first nine months of 2004 as compared to the same period one year earlier. A portion of this increase is attributable to the Company's grant of common stock during the third quarter of 2004 to several individuals and entities as compensation for consulting and other services rendered to the Company. The increase in general and administrative expenses is also attributable to the additional costs that have been incurred in installing the Company's generators in the poultry processing plant in New York State and South Carolina, the hiring of several new employees, and the costs incurred in the Company's continuing capital raising activities and the Company's pursuit of joint ventures, distributorships and potentially profitable partnerships.

The Company's Research and Development expenses decreased from \$70,408 during the third quarter of 2003 to \$28,358 during the same period in 2004. This increase is attributable to a substantial increase in the Company's testing in the areas of poultry processing, mold remediation and oyster and seafood cleaning and processing. Some of the increase in research and development expenditures is also attributable to increased costs associated with the development of a higher capacity EO water generator that is needed to adequately service large poultry and beef processing plants.

### Liquidity and Capital Resources

As of September 30, 2004, we had cash and cash equivalents of \$1,762,127, compared to \$1,789,001 at March 31, 2004, and compared to \$801,807 at June 30, 2004. The Company has been successful in raising needed capital from investors, and that success has continued through the first nine (9) months of 2004. The increase in the Company's cash and cash equivalents during the first quarter of 2004 was largely attributable to the completion in the first quarter of 2004 of a private offering of the Company's common stock, in which the Company raised \$1.7 million in capital. The decrease in cash and cash equivalents during the second quarter was largely attributable to the Company's increased expenses incurred in finding and negotiating appropriate strategic relationships, and the lack of revenues during the second quarter of 2004. The increase in the Company's cash and cash equivalents during the third quarter of 2004 was largely attributable to a private offering of the Company's private stock, in which the Company raised \$2,687,176 through September 30, 2004. Subsequent to September 30, 2004, the Company raised an additional \$51,900 through November 8, 2004 under this private offering.

The Company's current cash reserves should be sufficient to fund our continuing operations at their current level through at least the fourth quarter of 2004. Management recognizes that additional funding will be required to finance growth and to achieve our strategic objectives. Management is actively pursuing additional sources of funding, and on September 30, 2004 had secured relationships with Spencer Clarke, LLC and Cornell Capital, LP to provide a \$10.0 million line of credit.

Subsequent to September 30, 2004, the Company entered into Standby Distribution Agreement with Cornell Capital Partners, L.P. Pursuant to the Standby Equity Distribution Agreement, the Company may, at its discretion, periodically sell to Cornell Capital Partners shares of its common stock for a total purchase price of up to \$10.0 million. For each share of common stock purchased under the Standby Equity

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Distribution Agreement, Cornell Capital Partners will pay 98% of the lowest closing bid price of our common stock on the Over-the-Counter Bulletin Board or other principal market on which our common stock is traded for the 5 days immediately following the notice date. Cornell Capital Partners is a private limited partnership whose business operations are conducted through its general partner, Yorkville Advisors, LLC. Further, Cornell Capital Partners will retain a fee of 5% of each advance under the Standby Equity Distribution Agreement. In addition, we engaged Spencer Clarke, a registered broker-dealer, to act as placement agent and advise us in connection with the Standby Equity Distribution Agreement. For its services, Spencer Clarke, LLC received a fee of \$10,000, payable by the issuance of 2,500 shares of Registrant's common stock. We will register 2,500,000 shares of common stock for the Standby Equity Distribution Agreement pursuant to a Registration Rights Agreement. Finally, in connection with the Standby Distribution Agreement, we entered into an Escrow Agreement with Cornell Capital as the investor and David Gonzalez, Esq., as the escrow agent to facilitate Cornell Capital's purchase of our common stock under the Standby Distribution Agreement. In addition, management is expecting an increase in cash flows through anticipated increases in revenue.

If we do not raise sufficient funds in the future, we may not be able to fund expansion, take advantage of future opportunities, meet our existing debt obligations or respond to competitive pressures or unanticipated requirements. Financing transactions in the future may include the issuance of equity or debt securities, obtaining credit facilities, or other financing mechanisms.

Even if we are able to raise the funds required, it is possible that we could incur unexpected costs and expenses, fail to collect significant amounts owed to us, or experience unexpected cash requirements that would force us to seek alternative financing. Further, if we issue additional equity or debt securities, stockholders may experience additional dilution or the new equity securities may have rights, preferences or privileges senior to those of existing holders of our common stock.

All forward-looking statements contained herein are deemed by the Company to be covered by and to qualify for the safe harbor protection provided by the Private Securities Litigation Reform Act of 1995. Prospective shareholders should understand that several factors govern whether any forward-looking statement contained herein will be or can be achieved. Any one of those factors could cause actual results to differ materially from those projected herein. These forward-looking statements include plans and objectives of management for future operations, including plans and objectives relating to the products and the future economic performance of the Company. Assumptions relating to the foregoing involve judgments with respect to, among other things, future economic, competitive and market conditions, future business decisions, and the time and money required to successfully complete development projects, all of which are difficult or impossible to predict accurately and many of which are beyond the control of the Company. Although the Company believes that the assumptions underlying the forward-looking statements contained herein are reasonable, any of those assumptions could prove inaccurate and, therefore, there can be no assurance that the results contemplated in any of the forward-looking statements contained herein will be realized. Based on actual experience and business development, the company may alter its marketing, capital expenditure plans or other budgets, which may in turn affect the company's results of operations. In light of the significant uncertainties inherent in the forward-looking statements included therein, the inclusion of any such statement should not be regarded as a representation by the Company or any other person that the objectives or plans of the company will be achieved.

### Item 3. Controls and Procedures

Within the one hundred and eighty (180) day period prior to the date of this report, the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the principal executive officer and principal financial officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures pursuant to the Exchange Act Rule 13a-14. Based upon that evaluation, the Company's principal executive officer and principal financial officer concluded that the Company's disclosure controls and procedures are effective in timely alerting them to material information relating to the Company required to be included in the Company's periodic SEC filings. It should be noted that the design of any system of controls is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions, regardless of how remote.

There have been no significant changes in the Company's internal controls or in other factors which could significantly affect internal controls subsequent to the date the Company carried out its evaluation.

## PART II - OTHER INFORMATION

### Item 2. Changes in Securities and Small Business Issuer Purchases of Equity Securities

During the three months ended September 30, 2004, the Company issued the following unregistered securities in transactions that were not registered under the Securities Act of 1933:

1. In September 2004 the Company issued a total of 98,000 shares of common stock to the following individuals and entities in exchange for consulting and other services rendered to the Company. The consulting services consisted of assistance in connection with the offering and sale of the Company's common stock in a private offering that was completed in September 2004, ongoing investor relations services, and other



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consulting services. These issuances of securities have been in transactions exempt from registration under Section 4(2) of the Securities Act of 1933 and Rules 505 and 506 promulgated there under.

| <u>Name</u>        | <u>Number of Shares</u> |
|--------------------|-------------------------|
| Integra Management | 75,000                  |
| Roland Bingham     | 10,000                  |
| Debbie Nelson      | 3,000                   |
| Paul Ferandell     | 10,000                  |

### Item 6. Exhibits and Reports on Form 8-K

- Exhibits.

31 Certification of Chief Executive Officer and Chief Financial Officer

32 Certification of Chief Executive Officer and Chief Financial Officer

- Reports on Form 8-K and amendments.

### SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned; thereunto duly authorized, on November 11, 2004.

ELECTRIC AQUAGENICS UNLIMITED, INC.

By: /s/ Gaylord M. Karren  
Gaylord M. Karren  
Chief Executive Officer  
Principal Executive Officer and  
Principal Financial Officer

### (a.) Exhibits

Exhibit 31.1

### CERTIFICATION

I, Gaylord M. Karren, certify that:

1. I have reviewed this quarterly report on Form 10-QSB of Electric Aquagenics Unlimited, Inc. (the "Registrant");

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2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. I am responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the Registrant and I have:
  - a. designed such disclosure controls and procedures to ensure that material information relating to the Registrant, including its consolidated subsidiaries, if applicable, is made known to me by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b. evaluated the effectiveness of the Registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - c. presented in this quarterly report my conclusions about the effectiveness of the disclosure controls and procedures based on my evaluation as of the Evaluation Date;
5. I have disclosed, based on my most recent evaluation, to the Registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent function):
  - a. all significant deficiencies in the design or operation of internal controls which could adversely affect the Registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal controls; and
6. I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: November 11, 2004

/s/ Gaylord M. Karren

\_\_\_\_\_  
Name: Gaylord M. Karren

Title: Chief Executive Officer  
Chief Financial Officer

Exhibit 32.1

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Electric Aquagenics Unlimited, Inc. (the "Company") on Form 10-QSB for the period ended September 30, 2004 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Gaylord M. Karren, Chief Executive Officer and Chief Financial Officer of the Company, certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of my knowledge:

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1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

DATE: November 11, 2004

/s/ Gaylord M. Karren

Gaylord M. Karren  
Chief Executive Officer  
Chief Financial Officer  
Electric Aquagenics Unlimited, Inc.

(b.) Reports on Form 8-K amendments

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington D.C., 20549

Form 8-K/A

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) October 28, 2004

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ELECTRIC AQUAGENICS UNLIMITED, INC.

(Exact name of registrant as specified in charter)

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Delaware  
(State of other jurisdiction of

333-86830  
(Commission

87-0654478  
(I.R.S. Employer

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incorporation or organization)

File Number)

Identification Number)

1464 W. 40 S. Suite 200

Lindon, Utah

(Address of Principal Executive Office)

84042

(Zip Code)

(801) 443-1031

(Registrant's Executive Office Telephone Number)

**ITEM 4. CHANGES IN REGISTRANT'S CERTIFYING ACCOUNTANT**

By this Form 8K/A, the Registrant amends ITEM 4 of its prior Form 8K, filed on October 30, 2004 and Form 8K/A, filed on November 2, 2004. The Registrant has appointed Hall & Company as the Registrant's independent accountants for the year ending December 31, 2004. Following discussions with Registrant's former independent accountants, Child, Sullivan & Company, and meetings with the Registrant's Executive Management and members of the Registrant's Board of Directors, Registrant dismissed Child, Sullivan & Company on October 28, 2004.

The audit reports issued by Child, Sullivan & Company with respect to the Registrant's financial statements for fiscal years ending December 31, 2003 and December 31, 2002, did not contain an adverse opinion or disclaimer of opinion, and were not qualified or modified as to uncertainty, audit scope or accounting principles, except for Child, Sullivan & Company's issuance of going concern opinions on the financial statements for the fiscal years ending December 31, 2003 and December 31, 2002. During Registrant's fiscal years ending December 31, 2003 and December 31, 2002 and from January 1, 2004 through October 28, 2004, when the relationship with Child, Sullivan & Company ended, there were no disagreements between the Registrant and Child, Sullivan & Company on any matter of accounting principles or practices, financial statement disclosure or auditing scope or procedure, which disagreements, if not resolved to the satisfaction of Child, Sullivan & Company, would have caused it to make a reference to the subject matter of the disagreement in connection with its audit report.

The change in accountants does not result from any dissatisfaction with the quality of professional services rendered by Child, Sullivan & Company, as the independent accountants of Registrant, nor does it result from any doubts in the quality of management or accounting records of the Registrant. A copy of Child, Sullivan & Company's letter confirming information contained in this Form 8K/A is attached as Exhibit 2.

**ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS**

**EXHIBIT**

2 Letter Confirming Information in Form 8K and 8K/A

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Current Report on Form 8-K to be signed on its behalf by the undersigned hereunto duly authorized.

ELECTRIC AQUAGENICS UNLIMITED, INC.

Date: November 9, 2004  
Name: Gaylord M. Karren  
Title: Chief Executive Officer

By: /S/Gaylord M. Karren.

Exhibit 2

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## Child, Sullivan & Company

A Professional Corporation of CERTIFIED PUBLIC ACCOUNTANTS

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*1284 W. Flint Meadow Dr., Suite D, Kaysville, UT 84037 PHONE: (801) 927-1337 FAX: (801) 927-1344*

November 9, 2004

Securities and Exchange Commission  
450 Fifth Street, N.W.  
Washington, D.C. 20549

We have read Item 4 of Form 8-K A dated November 8, 2004, of Electric Aquagenics Unlimited, Inc. and are in agreement with the statements contained therein.

Child, Sullivan & Company

Child, Sullivan & Company  
Kaysville, Utah

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington D.C., 20549

Form 8-K  
CURRENT REPORT

Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) October 28, 2004

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ELECTRIC AQUAGENICS UNLIMITED, INC.

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(Exact name of registrant as specified in charter)

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|   |                             |  |
|---|-----------------------------|--|
| <u>Delaware</u>   | <u>333-86830</u>            | <u>87-0654478</u>                          |
| (State of other jurisdiction of<br>incorporation or organization) | (Commission<br>File Number) | (I.R.S. Employer<br>Identification Number) |

1464 W. 40 S. Suite 200

Lindon, Utah

(Address of Principal Executive Office)

84042

(Zip Code)

(801) 443-1031

(Registrant's Executive Office Telephone Number)

### ITEM 4. CHANGES IN REGISTRANT'S CERTIFYING ACCOUNTANT

The Registrant has appointed Hall & Company as the Registrant's independent accountants for the year ending December 31, 2004. Following discussions with Registrant's former independent accountants, Child & Company, and meetings with the Registrant's Executive Management and members of the Registrant's Board of Directors, the parties agreed to end their relationship.

The audit reports issued by Child & Company, with respect to the Registrant's financial statements for December 31, 2003 did not contain an adverse opinion or disclaimer of opinion, and were not qualified or modified as to uncertainty, audit scope or accounting principles, except for Child's, issuance of going concern opinions on the financial statements for the fiscal year ending December 31, 2003. From December 2003 through October 2004, when the relationship with Child & Company ended, there were no disagreements between the Registrant and Child & Company on any matter of accounting principles or practices, financial statement disclosure or auditing scope or procedure, which disagreements, if not resolved to the satisfaction of Child & Company, would have caused it to make a reference to the subject matter of the disagreement in connection with its audit report.

The change in accountants does not result from any dissatisfaction with the quality of professional services rendered by Child & Company, as the independent accountants of Registrant, nor does it result from any doubts in the quality of management or accounting records of the Registrant.

### ITEM 5. OTHER EVENTS

#### Contract with Cornell Capital -- Press Release

On October 28, 2004, the Registrant issued a press release announcing that it entered into a Standby Equity Distribution Agreement with Cornell Capital Partners, L.P. A copy of the Standby Distribution Agreement is attached as Exhibit 2. Pursuant to the Standby Equity Distribution Agreement, Registrant may, at its discretion, periodically sell to Cornell Capital Partners shares of its common stock for a total purchase price of up to \$10.0 million. For each share of common stock purchased under the Standby Equity Distribution Agreement, Cornell Capital Partners will pay 98% of the lowest closing bid price of Registrant's common stock on the Over-the-Counter Bulletin Board or other principal market on which Registrant's common stock is traded for the 5 days immediately following the notice date. Cornell Capital Partners is a private limited partnership whose business operations are conducted through its general partner, Yorkville Advisors, LLC. Further, Cornell Capital Partners will retain a fee of 5% of each advance under the Standby Equity Distribution Agreement. In addition, Registrant engaged Spencer Clarke, a registered broker-dealer, to act as placement agent and advise Registrant in connection with the Standby Equity Distribution Agreement. A copy of the Placement Agent Agreement is attached as Exhibit 3. For its services, Spencer Clarke, LLC received a fee of \$10,000, payable by the issuance of 2,500 shares of Registrant's common stock. Registrant is registering an additional 2,500,000 shares of common stock for the Standby

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Equity Distribution Agreement pursuant to a Registration Rights Agreement. A copy of the Registration Rights Agreement is attached as Exhibit 4. Finally, in connection with the Standby Distribution Agreement, registrant entered into an Escrow Agreement with Cornell Capital as the investor and David Gonzalez, Esq., as the escrow agent to facilitate Cornell Capital's purchase of Registrant's common stock under the Standby Distribution Agreement. A copy of the Escrow Agreement is attached as Exhibit 5.

### ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS

#### **EXHIBITS**

2. Standby Distribution Agreement

3.

Placement Agent Agreement

4.

Registration Rights Agreement<sup>5</sup> Escrow Agreement

99.1

Press Release dated October 28, 2004

\_\_\_\_\_

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Current Report on Form 8-K to be signed on its behalf by the undersigned hereunto duly authorized.

ELECTRIC AQUAGENICS UNLIMITED, INC.

Date: October 28, 2004

Name: Gaylord M. Karren

Title: Chief Executive Officer

By: /S/Gaylord M. Karren