ATLANTIC WINE AGENCIES INC Form 10OSB

August 24, 2005

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington D. C. 20549

FORM 10-QSB

QUARTERLY REPORT UNDER SECTION 13 or 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2005

Commission file number 333-63432

Atlantic Wine Agencies Inc.

(Exact name of small business issuer as specified in its charter)

Florida

65-110237

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer
Identification No.)

Page No.

Golden Cross House

8 Duncannon Street, London, United Kingdom WC2N 4JF (Address of principal executive offices) (Zip Code)

Check whether the issuer (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes |X| No $|_|$

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date.

The number of shares of the issuer's outstanding common stock, which is the only class of its common equity, on August 18, 2005 was 84,838,027.

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ITEM 1 FINANCIAL STATEMENTS

Description

ITEM 1. FINANCIAL STATEMENTS

ATLANTIC WINE AGENCIES, INC. and SUBSIDIARIES (Formerly New England Acquisitions, Inc.)

CONSOLIDATED BALANCE SHEET JUNE 30, 2005

	 800,712
Total Stockholders' Equity	
STOCKHOLDERS' EQUITY Common stock authorized 150,000,000 shares; \$0.00001 par value; issued and outstanding 84,838,027 shares Additional contributed capital Other comprehensive income Deficit in retained earnings	 849 3,999,531 (182,596) (3,017,072)
Total Current Liabilities LONG-TERM DEBT Due to principal stockholders	693,721 3,018,323
CURRENT LIABILITIES Accounts payable Due to Dominion Wines Accrued expenses	\$ 212,603 344,381 136,737
LIABILITIES AND STOCKHOLDERS' EQUITY	4,512,756 ======
OTHER ASSETS Property, plant and equipment, net Intangibles net of amortization	 2,749,439 41,034
Total Current Assets	 1,722,283
CURRENT ASSETS Cash Accounts receivable Inventory Receivable from officer Prepaid expenses and other	\$ 47,939 191,492 1,420,757 48,761 13,334

See accompanying notes to financial statements.

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ATLANTIC WINE AGENCIES, INC. and SUBSIDIARIES (Formerly New England Acquisitions, Inc.)

CONSOLIDATED STATEMENTS OF OPERATIONS

For the Three Months Ended June 30, _____ 2005 2004 -----NET SALES \$ 94,302 \$ 56,143 COSTS AND EXPENSES Cost of goods sold 111,025 128,107 418,995 18,789 536,500 Stock Based Compensation Selling, general and administrative 148,858 Depreciation and amortization 5,543 _____ Total Costs and Expenses 548,809 819,008 \$ 454,507 \$ 762,865 -----NET LOSS \$ (0.01) \$ (0.02) NET LOSS PER SHARE, basic and diluted Weighted average number of common shares 84,838,027 67,799,291 ----outstanding

See accompanying notes to financial statements.

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ATLANTIC WINE AGENCIES, INC. and SUBSIDIARIES (Formerly New England Acquisitions, Inc.)

CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Three Months Ended June 30, 2005 2004 CASH FLOWS FROM OPERATING ACTIVITIES \$ (454,507) \$ (762,865) Net loss for period Non-cash item included in net loss: Stock based compensation 536,500 18**,**789 Depreciation and amortization 5,574 Changes in operating assets and liabilities: (154,437) (4,52 122,700 (57,931) 58,872 Accounts receivable Inventory Accounts payable Prepaid expenses and other 30,626 Accrued expenses 22,985 (13,500)Accrued payroll taxes (65**,**181) 297,054 Increase in due to principal stockholders 298,618 _____ Net Cash (Used In) Provided by (70,749) 60,658 Operating Activities CASH FLOWS FROM FINANCING ACTIVITIES

Cash acquired in acquisition		120,742
Net Cash Provided by Financing Activities	 	 120,742
CASH FLOWS FROM INVESTING ACTIVITIES Capital expenditure	 (11,250)	
Net Cash Used in Investing Activities	 (11,250)	
EFFECT OF EXCHANGE RATE CHANGES ON CASH	•	128,544
NET (DECREASE) INCREASE IN CASH CASH AND CASH EQUIVALENTS AT		309,944
BEGINNING OF PERIOD	 97,487	
CASH AT END OF PERIOD	47 , 939	309 , 944

See accompanying notes to financial statements.

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ATLANTIC WINE AGENCIES,

INC. and SUBSIDIARIES

(Formerly New England Acquisitions, Inc.)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2005

NOTE A - BASIS OF PRESENTATION

The accompanying condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary in order to make the financial statements not misleading have been included. Results for the three months ended June 30, 2005 are not necessarily indicative of the results that may be expected for the year ending March 31, 2006. For further information, refer to the financial statements and footnotes thereto included in the Atlantic Wine Agencies, Inc., formerly New England Acquisitions, Inc., annual report on Form 10-KSB for the year ended March 31, 2005.

NOTE B - GOING CONCERN

As indicated in the accompanying financial statements, the Company has incurred cumulative net operating losses of \$3,017,072 since inception. Management's plans include the raising of capital through the equity markets to fund future operations and the generating of revenue through its business. Failure to raise adequate capital and generate adequate sales revenues could result in the Company having to curtail or cease operations. Additionally, even if the Company

does raise sufficient capital to support its operating expenses and generate adequate revenues, there can be no assurances that the revenue will be sufficient to enable it to develop business to a level where it will generate profits and cash flows from operations. These matters raise substantial doubt about the Company's ability to continue as a going concern. However, the accompanying financial statements have been prepared on a going concern basis, which contemplates the realization of assets and satisfaction of liabilities in the normal course of business. These financial statements do not include any adjustments relating to the recovery of the recorded assets or the classification of the liabilities that might be necessary should the Company be unable to continue as a going concern.

NOTE C - DUE PRINCIPAL STOCKHOLDERS

During the quarter ended June 30, 2005, the principal stockholders continued to advance funds for working capital. The amount advanced during the quarter approximated \$300,000.

NOTE D - RECEIVABLE FROM OFFICER

At June 30, 2005, the Company had advanced \$48,761 to the President which was repaid in July 2005.

NOTE H - TRANSACTIONS WITH DOMINION WINES PTY, LTD AND DOMINION ESTATES PTY,

On September 14, 2004, the Company entered into an agreement to acquire two Australian companies - Dominion Wines, Pty Ltd and Dominion Estates, Pty Ltd (hereafter referred to as "Dominion"). The terms of the agreement were as follows: (1) the issuance of 20,000,000 shares of the Company's common stock, (2) retire the National Australian Bank loan in the amount of \$2,508,962 (Aus \$3,136,202) (3) arrange for an additional investment of \$179,037 (Aus \$223,797) and (4) assume the Commonwealth Bank of Australia loan in the amount of \$3,265,109 (Aus \$4,081,387).

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ATLANTIC WINE AGENCIES,

INC. and SUBSIDIARIES
(Formerly New England Acquisitions, Inc.)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

June 30, 2005

NOTE H - TRANSACTIONS WITH DOMINION WINES PTY, LTD AND DOMINION ESTATES PTY, LTD (CONTINUED)

Subsequent to December 31, 2004, the Company determined that such acquisition was not in its best interest and agreed with Dominion to unwind the transaction. During this period, Dominion borrowed approximately \$3,000,000 from General Electric Credit Australia to replace the Commonwealth Bank of Australia loan and lent \$344,381 to a subsidiary of the Company.

The agreement to unwind the acquisition requires (1) the return of the 20,000,000 shares of Company common stock which is currently held in escrow, (2) the signing of a novation agreement to forgive

the \$344,381 note payable by the company's Subsidiary to Dominion, and (3) the issuance of a note to the Company's principal shareholder in the amount of \$2,560,000 (Aus \$3,200,000) for the retirement of the National Australian Bank loan.

At the date of this report, the transaction has been agreed to by the shareholders and management of each company and is awaiting the securitization of property as collateral for the note agreement to the Company's principal shareholder. Management believes that the transaction will be successfully unwound and accordingly, the assets, liabilities and results of operations for the year ended March 31, 2005 of Dominion have not been included in these consolidated financial statements.

NOTE G- EMPLOYMENT CONTRACTS

The company has executed 5 year employment contracts with key employees with annual salary commitments ranging from \$184,000 in the first year with annual escalation increasing salary commitments to \$247,000 in year five. In addition, the controlling stockholders gave 19,960,000 shares from their holdings to one employee and 1,500,000 shares to another. Accordingly, stock based compensation in the amount of \$536,500 based upon a per share valuation of \$0.025 per shares, was recorded in the financial statements

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation

In July 2005, our wines won a total of 6 medals in the International Wine & Spirit Competition 2005. Of note, our Mount Rozier Shiraz 2003 and Rozier Bay Chardonnay 2004 were each awarded a "Gold - Best In Class". Additionally, four of our wines were awarded Bronze medals in the same competition.

RESULTS OF OPERATIONS

We are currently in the early stages of our first sales cycle and generated \$94,302 for the three months ended June 20, 2005 compared to \$56,143 for the three months ended June 30, 2004, respectively. Total costs and expenses for the three months ended June 30, 2005 were \$548,809 as compared to \$1,281,508 for the three months ended June 30, 2004. Our net loss for the three months ended June 30, 2005 as compared to the three months ended June 30, 2004, was \$454,507 and \$1,225,365, respectively. The primary reason for the decrease in losses was a result of the lack of \$536,500 in stock based compensation for the reporting period in 2005.

We have financed our operations to date primarily through loans made to us by our shareholders and their affiliates.

Our wine distribution began in earnest after the end of the reporting period and we anticipate significant sales during the following quarters as a result of our increased presence in the marketplace.

LIQUIDITY AND CAPITAL RESOURCES

For the three months ended June 30, 2005, net cash used to fund operating activities totaled (70,749) as compared to 60,658 for the corresponding three months ended June 30, 2004. Net cash utilized by investing activities for the three month period ended June 30, 2005 totaled (11,250) compared to 0 for the

three months ended June 30, 2004.

The cash available at June 30, 2005 was \$47,939 as compared to \$309,944 for the corresponding three months ended June 30, 2004.

CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The Company's discussion and analysis of its financial condition and results of operations are based upon the its financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires the Company to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. On an on-going basis, the Company evaluates its estimates, including those related to bad debts, income taxes and contingencies and litigation. The Company bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

Item 3. Controls and Procedures.

- (a) Our principal executive officer and principal financial officer has evaluated the effectiveness of our disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) as of a date within 90 days prior to the filing date of this quarterly report and has concluded that our disclosure controls and procedures are adequate.
- (b) There were no significant changes in our internal controls or in other factors that could significantly affect these controls subsequent to the date of their evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.
- (c) Not applicable

PART II

Item 1. Legal Proceedings
None.

Item 2. Changes in Securities

Item 3. Defaults Upon Senior Securities
None

Item 4. Submission of Matters to a Vote of Security Holders None

Item 5. Other Information
None

Item 6. Exhibits and Reports on Form 8-K

a. Exhibit Index

Exhibit 31.1 Certification of President and Principal Financial Officer

Exhibit 32.1 Certification of President and Principal Financial Officer

b. Reports on Form 8-K

On April 6, 2005, the Company filed an 8-K with the Securities and Exchange Commission with respect to our placing a wholly-owned subsidiary, Dominion Estates Pty Ltd into voluntary liquidation in Australia.

On June 10, 2005, the Company filed an amended 8-K with the Securities and Exchange Commission updating the public as to the status of our discussions with certain parties regarding the unwind of our acquisitions of Dominion Wines Ltd and Dominion Estates Pty Ltd.

SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ATLANTIC WINE AGENCIES INC.

/s/ Adam Mauerberger

Name: Adam Mauerberger

Title: President, Chief Financial Officer and Chairman of the Board

Date: August 22, 2005