

FIRST CITIZENS BANCSHARES INC /TN/  
Form 10-Q  
November 07, 2008

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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FORM 10-Q

(Mark One)

- QUARTERLY REPORT UNDER SECTION 13 or 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTER ENDED SEPTEMBER 30, 2008
- Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission file number 2-83542

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First Citizens Bancshares, Inc.

(Exact name of registrant as specified in its charter)

Tennessee  
(State or other jurisdiction of  
incorporation or organization)

62-1180360  
(IRS Employer Identification No.)

P.O. Box 370, One First Citizens Place  
Dyersburg, Tennessee 38024

(Address of principal executive offices including zip code)

(731) 287-4410

(Registrant's telephone number, including area code)

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days. Yes  No .

Indicate by a check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated

filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Indicate by a check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

Of the registrant's only class of common stock (no par value) there were 3,624,532 shares outstanding as of September 30, 2008.

## PART I - FINANCIAL INFORMATION

### ITEM 1 - FINANCIAL STATEMENTS

## FIRST CITIZENS BANCSHARES, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

AS OF SEPTEMBER 30, 2008 AND DECEMBER 31, 2007

(Stated in Thousands)

|   | <u>September 30, 2008</u> | <u>December 31, 2007</u> |
|---|---------------------------|--------------------------|
| <b>ASSETS</b>   |                           |                          |
| Cash and due from banks   | \$ 16,100                 | \$ 23,740                |
| Federal funds sold  | 3,085                     | 1,502                    |
| Cash and cash equivalents   | 19,185                    | 25,242                   |
| Investment securities:  |                           |                          |
| Trading investments-stated at market  | -                         | -                        |
| Held-to-Maturity, at amortized cost, fair value of \$116 at September 30, 2008 and \$291 at December 31, 2007 | 115                       | 290                      |
| Available-for-Sale, stated at market  | 194,598                   | 190,117                  |
| Loans (excluding unearned income of \$480 at September 30, 2008 and \$506 at December 31, 2007)               | 632,200                   | 584,639                  |
| Less: allowance for loan losses   | 6,995                     | 6,328                    |
| Net loans   | 625,205                   | 578,311                  |
| Loans held-for-sale   | 3,499                     | 2,187                    |
| Federal Home Loan Bank and Federal Reserve Bank stocks, at cost   | 5,684                     | 5,505                    |
| Premises and equipment  | 31,763                    | 30,308                   |
| Accrued interest receivable   | 7,224                     | 6,564                    |
| Goodwill  | 11,825                    | 11,825                   |
| Other intangible assets   | 310                       | 373                      |
| Other real estate   | 3,832                     | 2,302                    |
| Bank owned life insurance policies  | 20,391                    | 19,933                   |
| Other assets  | 4,256                     | 3,199                    |
| <b>TOTAL ASSETS</b>   | <b>\$ 927,887</b>         | <b>\$ 876,156</b>        |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>   |                           |                          |
| <b>Deposits</b>   |                           |                          |
| Demand  | \$ 87,792                 | \$ 97,090                |
| Time  | 402,791                   | 380,662                  |
| Savings   | 223,464                   | 212,843                  |
| Total deposits  | 714,047                   | 690,595                  |
| Securities sold under agreements to Repurchase  | 36,909                    | 32,643                   |
| Federal funds purchased and other short term borrowings   | 22,000                    | 11,100                   |
| Long-term debt  | 74,118                    | 63,165                   |
| Other liabilities   | 7,066                     | 3,622                    |

Total liabilities 854,140 801,125  
See accompanying notes to consolidated financial statements.

-1-

**FIRST CITIZENS BANCSHARES, INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS (Continued)**  
**AS OF SEPTEMBER 30, 2008 AND DECEMBER 31, 2007**  
(Stated in Thousands)

|   | <u>September 30, 2008</u> | <u>December 31, 2007</u> |
|---|---------------------------|--------------------------|
| Shareholders' equity:   |                           |                          |
| Common stock, no par value - 10,000,000<br>authorized; 3,717,593 issued and<br>outstanding at September 30, 2008 and 3,717,593<br>issued and outstanding at December 31, 2007 | \$ 3,718                  | \$ 3,718                 |
| Surplus   | 15,331                    | 15,331                   |
| Retained earnings   | 57,880                    | 57,485                   |
| Accumulated other comprehensive income  | (726)                     | 944                      |
| Total common stock and retained earnings  | 76,203                    | 77,478                   |
| Less-93,061 treasury shares, at cost as of September 30, 2008<br>and 92,787 shares at Cost at December 31, 2007   | 2,456                     | 2,447                    |
| Total shareholders' equity  | 73,747                    | 75,031                   |
| <b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>   | <b>\$ 927,887</b>         | <b>\$ 876,156</b>        |

See accompanying notes to consolidated financial statements.

-2-

**FIRST CITIZENS BANCSHARES, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)**  
**THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2008 AND 2007**  
(Stated in Thousands Except for E.P.S. and Shares Outstanding)

|                                     | <u>Three Months Ended Sept 30,</u> |             | <u>Nine Months Ended Sept 30,</u> |             |
|-------------------------------------|------------------------------------|-------------|-----------------------------------|-------------|
|                                     | <u>2008</u>                        | <u>2007</u> | <u>2008</u>                       | <u>2007</u> |
| Interest income:                    |                                    |             |                                   |             |
| Interest and fees on loans          | \$ 10,722                          | \$ 11,492   | \$ 32,259                         | \$ 33,325   |
| Interest on investment securities:  |                                    |             |                                   |             |
| Taxable                             | 1,848                              | 1,725       | 5,393                             | 4,970       |
| Tax-exempt                          | 582                                | 506         | 1,713                             | 1,444       |
| Dividends                           | 84                                 | 103         | 260                               | 299         |
| Other interest income               |                                    |             |                                   |             |
| Fed funds sold                      | 10                                 | 40          | 71                                | 409         |
| Interest-bearing deposits in banks  | 9                                  | 14          | 34                                | 34          |
| Total interest income               | 13,255                             | 13,880      | 39,730                            | 40,481      |
| Interest expense:                   |                                    |             |                                   |             |
| Interest expense on deposits        | 4,152                              | 5,517       | 13,491                            | 16,209      |
| Other interest expense              | 1,337                              | 1,450       | 3,991                             | 3,813       |
| Total interest expense              | 5,489                              | 6,967       | 17,482                            | 20,022      |
| Net interest income                 | 7,766                              | 6,913       | 22,248                            | 20,459      |
| Provision for loan losses           | 1,100                              | 250         | 2,208                             | 583         |
| Net interest income after provision | 6,666                              | 6,663       | 20,040                            | 19,876      |
| Other non-interest income:          |                                    |             |                                   |             |
| Mortgage Banking Income             | 279                                | 334         | 893                               | 915         |
| Income from fiduciary activities    | 194                                | 214         | 579                               | 613         |

|                                       |         |       |         |       |
|---------------------------------------|---------|-------|---------|-------|
| Service charges on deposit accounts   | 1,900   | 1,913 | 5,485   | 5,042 |
| Brokerage fees                        | 361     | 421   | 1,169   | 1,180 |
| Earnings on bank owned life insurance | 192     | 172   | 568     | 517   |
| Realized gains (losses) on securities | (1,724) | (43)  | (1,650) | (103) |
| Other non-interest income             | 383     | 426   | 1,154   | 1,183 |
| Total other non-interest income       | 1,585   | 3,437 | 8,198   | 9,347 |

-3-

**FIRST CITIZENS BANCSHARES, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED) - (CONTINUED)**  
**THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2008 AND 2007**  
(Stated in Thousands Except for E.P.S. and Shares Outstanding)

|  | <u>Three Months Ended Sept 30,</u> |             | <u>Nine Months Ended Sept 30,</u> |             |
|--|------------------------------------|-------------|-----------------------------------|-------------|
|  | <u>2008</u>                        | <u>2007</u> | <u>2008</u>                       | <u>2007</u> |
| Other non-interest expense:                      |                                    |             |                                   |             |
| Salaries and employee benefits                   | \$ 3,268                           | \$ 3,972    | \$ 12,068                         | \$ 11,802   |
| Net occupancy expense                            | 444                                | 415         | 1,295                             | 1,261       |
| Depreciation expense                             | 481                                | 521         | 1,380                             | 1,563       |
| Data processing expense                          | 249                                | 240         | 695                               | 658         |
| Legal and professional fees                      | 44                                 | 54          | 170                               | 148         |
| Stationary and office supplies                   | 77                                 | 73          | 202                               | 217         |
| Amortization of intangibles                      | 21                                 | 21          | 63                                | 63          |
| Advertising and promotions                       | 194                                | 181         | 560                               | 556         |
| Other non-interest expense                       | 1,365                              | 1,502       | 4,093                             | 4,137       |
| Total other non-interest expense                 | 6,143                              | 6,979       | 20,526                            | 20,405      |
| Net income before income taxes                   | 2,108                              | 3,121       | 7,712                             | 8,818       |
| Income taxes                                     | 1,036                              | 617         | 2,244                             | 2,058       |
| Net income                                       | \$ 1,072                           | \$ 2,504    | \$ 5,468                          | \$ 6,760    |
| Earnings per share                               | \$ 0.30                            | \$ 0.69     | \$ 1.51                           | \$ 1.86     |
| Weighted average number<br>of shares outstanding | 3,624,500                          | 3,633,271   | 3,624,669                         | 3,627,038   |

See accompanying notes to consolidated financial statements.

-4-

**FIRST CITIZENS BANCSHARES, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (UNAUDITED)**  
**THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2008 AND 2007**  
(Stated in Thousands)

|  | <u>Three Months Ended</u> |             | <u>Nine Months Ended</u> |             |
|--|---------------------------|-------------|--------------------------|-------------|
|  | <u>September 30</u>       |             | <u>September 30</u>      |             |
|  | <u>2008</u>               | <u>2007</u> | <u>2008</u>              | <u>2007</u> |
| Balance at beginning of period               | \$ 73,715                 | \$ 69,870   | \$ 75,031                | \$ 69,498   |
| Net income                                   | 1,072                     | 2,504       | 5,468                    | 6,760       |
| Other comprehensive income due to:           |                           |             |                          |             |
| Changes in available-for-sale<br>investments | (8)                       | 1,424       | (1,700)                  | (116)       |
| Changes in cash flow hedge derivative        | 22                        | (10)        | 30                       | -           |
| Comprehensive income                         | 1,086                     | 3,918       | 3,798                    | 6,644       |
| Cash dividends declared                      | (1,052)                   | (1,049)     | (3,154)                  | (3,156)     |
| Common stock issued                          |                           |             |                          |             |

|  |           |           |           |           |
|--|-----------|-----------|-----------|-----------|
| Common stock repurchased, net  | (2)       | (3)       | (9)       | (250)     |
| Cumulative effect for change in accounting principle(adoption of EITF 06-04) |           |           | (1,919)   |           |
| Balance at end of period   | \$ 73,747 | \$ 72,736 | \$ 73,747 | \$ 72,736 |

See accompanying notes to consolidated financial statements.

-5-

**FIRST CITIZENS BANCSHARES, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)**  
**FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2008 AND 2007**  
(Stated In Thousands)

|   | <b>Nine Months Ended September 30,</b> |                    |
|---|--|--------------------|
|   | <b><u>2008</u></b>                     | <b><u>2007</u></b> |
| Net cash provided by operating activities               | \$ 8,475                               | \$ 8,535           |
| Investing activities:                                   |  |                    |
| Proceeds of maturities of held-to-maturity securities   | (175)                                  | -                  |
| Purchase of held-to-maturity investments                | -                                      | -                  |
| Proceeds of maturities of available-for-sale securities | 38,792                                 | 15,851             |
| Proceeds of sales of available-for-sale securities      | 16,360                                 | 11,378             |
| Purchase of available-for-sale securities               | (63,417)                               | (34,370)           |
| Increase in loans-net                                   | (51,118)                               | (33,728)           |
| Purchases of premises and equipment                     | (1,382)                                | (2,075)            |
| Net cash (used) by investing activities                 | (60,940)                               | (42,944)           |
| Financing activities:                                   |  |                    |
| Net increase (decrease) in demand and savings           |  |                    |
| Accounts  | 1,323                                  | (2,936)            |
| Increase (decrease) in time deposits                    | 22,129                                 | (412)              |
| Increase (decrease) in long-term debt                   | 10,953                                 | 3,971              |
| Treasury stock purchases, net                           | (9)                                    | (251)              |
| Proceeds from sale of common stock                      | -                                      | 0                  |
| Cash dividends paid                                     | (3,154)                                | (3,156)            |
| Net increase (decrease) in short-term borrowings        | 15,166                                 | 28,230             |
| Net cash provided by financing activities               | 46,408                                 | 25,446             |
| Increase (decrease) in cash and cash equivalents        | (6,057)                                | (8,963)            |
| Cash and cash equivalents at beginning of period        | 25,242                                 | 32,545             |
| Cash and cash equivalents at end of period              | \$ 19,185                              | \$ 23,582          |
| Supplemental cash flow disclosures:                     |  |                    |
| Interest payments, net                                  | \$ 17,060                              | \$ 19,982          |
| Income taxes paid, net                                  | \$ 1,710                               | \$ 2,004           |

See accompanying notes to consolidated financial statements.

-6-

**FIRST CITIZENS BANCSHARES, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**  
**SEPTEMBER 30, 2008**

(Stated in Thousands, except per share data or otherwise noted)

NOTE 1 - CONSOLIDATED FINANCIAL STATEMENTS

The consolidated balance sheet as of September 30, 2008, the consolidated statements of income for the three month and nine month periods ended September 30, 2008 and 2007, and the consolidated statements of cash flows for the nine month periods then ended have been prepared by the company without an audit. The accompanying reviewed

condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments necessary to present fairly the financial position, results of operations and cash flows at September 30, 2008 and for all periods presented have been made. Operating results for the reporting periods presented are not necessarily indicative of results that may be expected for the year ended December 31, 2008. For further information, refer to the consolidated financial statements and footnotes thereto included in the company's Annual Report on Form 10-K for the year ended December 31, 2007.

**NOTE 2 - ORGANIZATION**

First Citizens Bancshares, Inc., (Bancshares) is a bank holding company chartered on December 14, 1982, under the laws of the State of Tennessee. On September 23, 1983, all of the outstanding shares of common stock of First Citizens National Bank (First Citizens) were exchanged for an equal number of shares in First Citizens Bancshares, Inc.

**NOTE 3 - CONTINGENT LIABILITIES**

There is no material pending or threatened litigation as of the current reportable date that would result in a liability.

**NOTE 4 - RESERVE FOR LOAN LOSSES**

The Reserve for Loan Losses is evaluated and recorded in accordance with SFAS 5, 114 and 118 as applicable. Accordingly, certain loans have been considered impaired. Approximate investment in impaired loans as of current quarter end is as follows:

|   |                                   |
|---|-----------------------------------|
| Impaired loans with specific reserve allocations    | Balance<br>\$ 13,863,000          |
| Impaired loans without specific reserve allocations | <u>1,016,000</u><br>\$ 14,879,000 |
|   | =====                             |
| Specific reserve for impaired loan losses           | \$ 1,790,000                      |

Interest income recognized on impaired loans has been applied on a cash basis. Interest income recognized on impaired loans is approximately \$417,000 and \$126,000 for the nine months ended September 30, 2008 and 2007, respectively. Cash receipts are applied as cost recovery first or principal recovery first, consistent with OCC regulations. Management is confident the overall reserves are adequate to cover possible losses within the portfolio in addition to impaired loans.

**NOTE 5 - DERIVATIVE TRANSACTIONS**

FASB 133, 137 and 138 - FASB 133 establishes accounting and reporting standards for derivative instruments, embedded in other contracts, and for hedging activities. It requires derivatives to be reported as either assets or liabilities in the statement of financial position and measures those instruments at fair value. The accounting for changes in the fair value of a derivative depends on the intended use of the derivative and the resulting designation. FASB 137 and 138 amended FASB 133. Bancshares' used the derivative as a cash flow to hedge the "Benchmark Interest Rate." First Citizens designated a Federal Home Loan Bank Variable LIBOR Borrowing to be hedged and effectively locked in a fixed cost on the liability.

In June 2000, First Citizens swapped a fixed investment cash flow for a variable cash flow tied to the 90 day LIBOR Rate. The new variable investment cash flow is matched with a variable borrowing cash flow generating a positive spread of 250 basis points with no interest rate risk. The transaction was implemented to increase earnings of First

Citizens. Volume used in the transaction was \$1.5 million. Volume and risk associated with the transaction is well within the Funds Management Policy of the bank. Maturity of the hedge is 10 years.

The cash flow hedge has produced negative income because First Citizens swapped a fixed cash flow for a variable cash flow, and rates later decreased. The value of the derivative has fluctuated with the variations in the rate environment over the last three years, but remains in a negative position as of current quarter end. Value of the derivative increased approximately \$37,000 during the quarter ended September 30, 2008. Accumulated other comprehensive income reflects a negative value of \$111,000, gross and \$68,000, net of tax.

#### **NOTE 6 - GOODWILL AND INTANGIBLE ASSETS**

Goodwill and intangible assets are accounted for in accordance with SFAS 142. Thus, goodwill is not amortized and is tested for impairment annually. No impairment has been recognized since SFAS 142 was adopted in 2002.

SFAS 142 addresses financial accounting and reporting for acquired goodwill and other intangible assets and supercedes APB 17. SFAS 142 adopts a more aggregate view for goodwill and bases the accounting on units of the combined entity into which an acquired entity is integrated (those units are referred to as reporting units in FASB 131). Currently First Citizens' has one reporting unit and does not meet the tests to segment per FASB 131. As of January 2002, First Citizens ceased to amortize goodwill (\$25 thousand per month). Tests are performed annually during first quarter and have resulted in an impairment of zero since adoption of FAS 142 in 2002. Total goodwill as of the reportable date is \$11.8 million or 1.27% of total assets or 16.03% of total capital.

Amortization expense of the other identifiable intangibles for the current quarter was \$21 thousand for 2008 and 2007.

-7-

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#### **NOTE 7 - LONG TERM OBLIGATIONS**

In March 2002, First Citizens Bancshares, Inc. formed a wholly owned subsidiary, First Citizens (TN) Statutory Trust II under the provisions of the Business Act of Delaware. The subsidiary was formed for the purpose of issuing preferred securities and conveying the proceeds to First Citizens Bancshares, Inc. in exchange for long-term, subordinated debentures issued by First Citizens Bancshares, Inc. The debentures are the sole assets of the trust. First Citizens Bancshares, Inc. owns 100% of the common stock of the Trust.

On March 26, 2002, the Company, through its Trust subsidiary, issued 5,000 floating rate Preferred Trust Securities in denominations of \$1,000 for a total of \$5,000,000, which mature thirty (30) years from the date of issuance. Interest is payable on March 26, June 26, September 26 and December 26 of each year during the term. The interest rate is calculated quarterly equal to the three-month LIBOR interest rate plus 3.6%, provided that prior to March 26, 2007, the interest rate cannot exceed eleven percent (11%). Responsibilities of the Company concerning the debentures and related documents constitute a full and unconditional guarantee by the Company of the Trust issuer's preferred securities. In March 2007, First Citizens (TN) Statutory Trust II was terminated and the related debt was refinanced through First Citizens (TN) Statutory Trust IV, which is discussed below.

In March 2005, the Company formed a wholly owned subsidiary First Citizens (TN) Statutory Trust III. The Trust was created under the Business Act of Delaware for the sole purpose of issuing and selling preferred securities and using proceeds from the sale to acquire long term subordinated debentures issued by Bancshares. Debentures are the sole assets of the Trust. First Citizens Bancshares owns 100% of the common stock of the Trust.

On March 17, 2005 the Company through its wholly owned subsidiary, First Citizens (TN) Statutory Trust III, sold 5,000 of its floating rate Preferred Trust Securities at a liquidation amount of \$1,000 per security for an aggregate amount of \$5,000,000. For the period beginning on (and including) the date of original issuance and ending on (but

excluding) June 17, 2005 the rate per annum is 4.84%. For each successive period beginning on (and including) June 17, 2005, and each succeeding interest payment date at a rate per annum equal to the 3-month LIBOR plus 1.80%. Interest payment dates are: March 17, June 17, September 17, and December 17 during the 30-year term. The entire \$5 million in proceeds was used to reduce Bancshares' revolving line of credit with First Tennessee. Bancshares' obligation under the debentures and related documents constitute a full and unconditional guarantee by the Company of the Trust issuer's obligations under the Preferred Securities.

In March 2007, the Company formed a wholly owned subsidiary First Citizens (TN) Statutory Trust IV. The Trust was created under the Business Act of Delaware for the sole purpose of issuing and selling preferred securities and using proceeds from the sale to acquire long term subordinated debentures issued by Bancshares. Debentures are the sole assets of the Trust. First Citizens Bancshares owns 100% of the common stock of the Trust.

In March 2007, the Company through its wholly owned subsidiary, First Citizens (TN) Statutory Trust IV, sold 5,000 of its floating rate Preferred Trust Securities at a liquidation amount of \$1000 per security for an aggregate amount of \$5,000,000. For the period beginning on (and including) the date of original issuance and ending on (but excluding) June 15, 2007 the rate per annum of 7.10%. For each successive period beginning on (and including) June 15, 2007, and each succeeding interest payment date at a rate per annum equal to the 3-month LIBOR plus 1.75%. Interest payment dates are: March 15, June 15, September 15, and December 15 during the 30-year term. The purpose of proceeds was to refinance debt issued through First Citizens (TN) Statutory Trust II (discussed above) at a lower spread to LIBOR and results in savings of \$92,500 annually. Bancshares' obligation under the debentures and related documents constitute a full and unconditional guarantee by the Company of the Trust issuer's obligations under the Preferred Securities.

Although for accounting presentation, the Preferred Trust Securities are treated as debt, the outstanding balance qualifies as Tier I capital subject to the provision that the amount of the securities included in Tier I Capital cannot exceed twenty-five percent (25%) of total Tier I capital.

First Citizens Bancshares, Inc. is dependent on the profitability of the Bank and its subsidiaries and their ability to pay dividends in order to service its long-term debt.

The Bank has long-term advances from the FHLB in the amounts of \$63 million as of September 30, 2008 and \$52 million as of December 31, 2007. These advances bear interest at rates which vary from 2.16% to 6.55%. The average rate on FHLB borrowings as of current quarter end is 4.99%. Most of the FHLB borrowings have quarterly call features and maturities range from 2008 to 2011. If a convertible advance is called, the Company has the option to pay off the advance without penalty or to have the advance reprice at a variable rate tied to the 90-day LIBOR. If a puttable advance is called, the Company is required to re-pay the obligation. FHLB advances are secured by the Bank's entire portfolio of fully disbursed, one-to-four family residential mortgages and multi-family residential mortgages. First Citizens has also pledged supplemental collateral to the Federal Home Loan Bank to expand its available line. Supplemental collateral pledged consists of the commercial loan portfolio, agriculture portfolio and second mortgages on 1-4 family residential properties. The Bank also has a \$25 million standby letter of credit used to collateralize public fund deposits, which reduces borrowing capacity at Federal Home Loan Bank. Borrowing capacity available as of September 30, 2008 is approximately \$33 million.

#### **NOTE 8 - REVOLVING LINE OF CREDIT**

The Company has a line of credit with First Tennessee Bank in the amount of \$5 million that is renewed annually. As of the reportable date, the drawn amount was \$132,000. The Company anticipates paying off this line in fourth quarter 2008. The Company has steadily reduced the principal balance of this line each quarter since the line originated in 2002 to fund the acquisition of Munford Union Bank. Interest on the outstanding balance is payable quarterly and is based on 100 basis points below the base prime rate of First Tennessee Bank.



**NOTE 9 - ADOPTION OF EITF 06-04 ACCOUNTING FOR ENDORSEMENT SPLIT DOLLAR LIFE INSURANCE PLANS WITH POSTRETIREMENT BENEFITS**

The Company adopted EITF 06-4 effective January 1, 2008. The cumulative effect adjustment to retained earnings for change in accounting principle is \$1.9 million to accrue the postretirement death benefits for endorsement split dollar life insurance plans. Expense related to these accruals is estimated at \$240,000 for the year ended December 31, 2008. Expense related to these plans for third quarter 2008 is \$66,000 and is included in the Salaries and Benefits Expense on the Consolidated Statement of Income.

-8-

**NOTE 10 - FAIR VALUE MEASUREMENTS**

The Company adopted SFAS No. 157, "Fair Value Measurements" effective January 1, 2008. SFAS No. 157 defines fair value, establishes a framework for measuring fair value and expands disclosure requirements regarding fair value measurements. This standard clarifies the principle that fair value should be based on assumptions market participants would use when pricing the asset or liability and establishes a hierarchy that prioritizes information used to develop those assumptions. The hierarchy is as follows:

**Level 1 Inputs:** Unadjusted quoted prices in active markets for identical assets or liabilities that the entity has the ability to access at the measurement date.

**Level 2 Inputs:** Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Such inputs may include quoted prices for similar assets or liabilities in active markets, and inputs other than quoted market prices that are observable for the assets and liabilities such as interest rates and yield curves that are observable at commonly quoted intervals.

**Level 3 Inputs:** Unobservable inputs for determining fair values of assets and liabilities that reflect an entity's own assumptions about the assumptions that market participants would use in pricing the assets and liabilities.

Available-for-sale securities and the cash flow hedge are the only balance sheet components reported at fair value. Both available-for-sale securities portfolio and the cash flow hedge are valued using Level 2 inputs. The Company obtains fair value measurements from a third party vendor. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U. S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and terms and conditions of bonds, and other factors. The following table summarizes financial assets and financial liabilities measured at fair value on a recurring basis as of September 30, 2008:

|                               | <b>Level 1<br/>Inputs</b> | <b>Level 2<br/>Inputs</b> | <b>Level 3<br/>Inputs</b> | <b>Total Fair<br/>Value</b> |
|-------------------------------|---------------------------|---------------------------|---------------------------|-----------------------------|
| Financial assets:             |                           |                           |                           |                             |
| Securities available-for-sale | \$ -                      | \$ 194,598                | \$ -                      | \$ 194,598                  |
| Financial liabilities:        |                           |                           |                           |                             |
| Cash Flow Hedge               | \$ -                      | \$ 111                    |                           | \$ 111                      |

Certain non-financial assets and non-financial liabilities measured at fair value on a recurring basis include reporting units measured at fair value in the first step of a goodwill impairment test. Certain non-financial assets measured at fair value on a non-recurring basis include non-financial assets and non-financial liabilities measured at fair value in the second step of a goodwill impairment test, as well as intangible assets and other non-financial long-lived assets measured at fair value for impairment assessment. SFAS 157 will be applicable to these fair value measurements beginning January 1, 2009.

Effective January 1, 2008, the Company adopted provisions of SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities - Including an amendment of FASB Statement No. 115." SFAS 159 permits the Company to choose to measure eligible items at fair value at specified election dates. Unrealized gains and losses on items for which the fair value measurement option has been elected are reported in earnings at each subsequent reporting date. The fair value option (i) may be applied instrument by instrument, with certain exceptions, thus the Company may record identical financial assets and liabilities at fair value or by another measurement basis permitted under generally accepted accounting principles, (ii) is irrevocable (unless a new election date occurs) and (iii) is applied only to entire instruments and not to portions of instruments. Adoption of SFAS 159 on January 1, 2008 did not have a material impact on financial statements of the Company.

-9-

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## ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS AND RESULTS OF OPERATIONS

### GENERAL INFORMATION

The Company, headquartered in Dyersburg, Tennessee, is the financial holding company for First Citizens National Bank ("Bank"), and First Citizens (TN) Statutory Trusts III and IV. First Citizens (TN) Statutory Trusts III and IV relate to the Company's trust preferred debt and are not consolidated. Therefore, the trusts are accounted for under the equity method in accordance with generally accepted accounting principles. First Citizens National Bank is a diversified financial service institution, which provides banking and other financial services to its customers. The bank operates two wholly owned subsidiaries: First Citizens Financial Plus, Inc. and First Citizens Investments, Inc. First Citizens Investments, Inc. has a wholly owned subsidiary, First Citizens Holdings, Inc. First Citizens Properties, Inc., is a 98% owned subsidiary of First Citizens Holdings, Inc. The bank also owns 50% of White and Associates/First Citizens Insurance, LLC which provides various insurance products to its customers and 50% of First Citizens/White and Associates Insurance Company, Inc., which is a provider of credit insurance. Both insurance subsidiaries are unconsolidated and accounted for under the equity method. Activities of the Bank's subsidiaries consist of: brokerage, investments, insurance related products, credit insurance and real estate participation interests.

### EXPANSION

In first quarter 2007, expansion efforts resulted in the opening of two loan production offices. One loan production office was opened in Jackson, Tennessee and the other in Franklin, Tennessee. A building and lot at 1304 Murfreesboro Road in Franklin, Williamson County, Tennessee was purchased in 2007 and renovated into a full service branch. The branch location opened July 23, 2008.

A lot located on Christmasville Cove in Jackson was purchased in 2007 and will be used to construct a full service branch location in two to five years. In February 2008, a lot located on Union University Drive in Jackson, Tennessee was purchased. Construction of a full service branch at this location is expected to begin in 2009.

### FORWARD-LOOKING STATEMENTS

Quarterly reports on Form 10-Q, including all documents incorporated by reference, may contain forward-looking statements. Additional written or oral forward-looking statements may be made from time to time in other filings with the Securities Exchange Commission. The discussion of changes in operations may contain words that indicate the company's future plans, goals, and estimates of assets, liabilities or income. Forward-looking statements will express the company's position as of the date the statement is made. These statements are primarily based upon estimates and assumptions that are inherently subject to significant banking, economic, and competitive uncertainties, many of which are beyond management's control. When used in this discussion, the words, "anticipate," "project," "expect," "believe," "should," "intend," "is likely," and other expressions are intended to identify forward-looking statements. The statements are within the meaning and intent of section 27A of the Securities Exchange Act of 1934. Such

statements may include, but are not limited to, projections of income or loss, expenses, acquisitions, plans for the future, and others.

#### CRITICAL ACCOUNTING ESTIMATES

The accounting and reporting of First Citizens Bancshares and its subsidiaries conform to accounting principles generally accepted in the United States and follow general practices within its industry. The preparation of these financial statements requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. The company's estimates are based on historical experience, information supplied from professionals, regulators and others believed to be reasonable under the facts and circumstances. Accounting estimates are considered critical if (1) management is required to make assumptions or judgments about items that are highly uncertain at the time the estimate is made, and (2) different estimates reasonably could have been used during the current period or changes in such estimates are reasonably likely to occur from period to period, that could have a material impact of the presentation of the Consolidated Financial Statements.

The development, selection and disclosure of critical accounting policies are discussed with the Audit Committee of the Board of Directors. Due to the potential impact on the financial condition or results of operations and the required subjective or complex judgments involved, management believes its critical accounting policies to consist of the allowance for loan losses, fair value of financial instruments, and goodwill and assessment of impairment.

#### ALLOWANCE FOR LOAN LOSSES

The allowance for losses on loans represents management's best estimate of inherent losses in the existing loan portfolio. Management's policy is to maintain the allowance for loan losses at a level sufficient to absorb reasonably estimated and probable losses within the portfolio. The company believes the loan loss reserve estimate is a critical accounting estimate because: changes can materially affect bad debt expense on the income statement, changes in the borrower's cash flows can impact the reserve, and management has to make estimates at the balance sheet date and also into the future in reference to the reserve. While management uses the best information available to establish the allowance for loan losses, future adjustments may be necessary if economic or other conditions change materially.

#### FAIR VALUE OF FINANCIAL INSTRUMENTS

Accounting principles generally accepted in the United States require that certain assets and liabilities be carried on the balance sheet at fair value. Furthermore, the fair value of financial instruments is required to be disclosed as a part of the notes to the consolidated financial statements for other assets and liabilities. Fair values are volatile and may be influenced by a number of external factors. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U. S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and terms and conditions of bonds, and other factors.

Fair value of the only derivative held by the company is determined using a combination of quoted market rates for similar instruments and quantitative models based on market inputs including rate, price and index scenarios to generate continuous yield or pricing curves and volatility factors. Third party vendors are used to obtain fair value of available-for-sale securities and the cash flow hedge.

#### GOODWILL

The Company's policy is to review goodwill for impairment at the reporting unit level on an annual basis unless an event occurs that would likely impair the goodwill amount. Goodwill represents the excess of the cost of an acquired entity over fair value assigned to assets and liabilities. Management believes accounting estimates associated with determining fair value, as part of the goodwill test is a critical accounting estimate because estimates and assumptions are made based on prevailing market factors, historical earnings and multiples and other contingencies.

## RESULTS OF OPERATIONS

Net income for the three and nine months ended September 30, 2008 have been challenged by other-than-temporary impairment losses on Fannie Mae and Freddie Mac perpetual preferred stock and increased provision for loan losses. Current year quarter-to-date earnings decreased \$1.4 million or \$0.39 per share and current year-to-date earnings decreased \$1.3 million or \$0.35 per share when comparing 2008 and 2007. The impact of the impairment charges and increased provision are also reflected in key performance ratios for third quarter compared over the past five years as noted in the following table:

|   | AS OF SEPT 30, |             |             |             |             |
|---|----------------|-------------|-------------|-------------|-------------|
|   | <u>2008</u>    | <u>2007</u> | <u>2006</u> | <u>2005</u> | <u>2004</u> |
| Percentage of Net Income to:  |                |             |             |             |             |
| Average Total Assets  | 0.81%          | 1.07%       | 1.10%       | 1.12%       | 1.07%       |
| Average Shareholders' Equity  | 9.76%          | 12.76%      | 14.03%      | 14.04%      | 13.53%      |
| Percentage of Dividends Declared Per Common Share to Net Income     | 57.62%         | 46.77%      | 46.28%      | 46.41%      | 51.53%      |
| *Percentage of Average Shareholders' Equity to Average Total Assets | 8.97%          | 9.15%       | 8.68%       | 8.81%       | 8.81%       |

\*Represents primary capital including the allowance for loan losses.

Decreased earnings and decreased return on asset and equity ratios for third quarter 2008 are primarily due to an other-than-temporary impairment charge of \$1.75 million on Fannie Mae and Freddie Mac perpetual preferred stock. The Company owns Fannie Mae and Freddie Mac perpetual preferred stock with an amortized cost of \$1.83 million and current fair market value of approximately \$76,000. The impairment charge of \$1.75 million or \$0.48 per share was recorded in earnings in third quarter 2008 due to Fannie Mae and Freddie Mac being placed into conservatorship on September 7, 2008, by the United States Department of Treasury. The related tax effects for the impairment charge of \$596,000 or \$0.16 per share are not reflected in third quarter 2008. The Emergency Economic Stabilization Act of 2008 passed Oct. 3, 2008, changed current tax law to allow the Company to obtain ordinary loss tax treatment for the loss on Fannie Mae and Freddie Mac preferred stock if sold rather than requiring that the loss be offset against capital gains. Thus, in fourth quarter 2008, the Company will recognize the related deferred tax asset of \$596,000.

Earnings are also impacted by increased provision for loan losses compared to prior year. Provision for loan losses for third quarter 2008 is \$1.1 million compared to \$250,000 in third quarter 2007. Provision for loan losses for the nine months ended September 30, 2008 is \$2.2 million compared to \$583,000 for the nine months ended September 30, 2007.

Stable net interest margins, strong non-interest income streams, and proper expense management help offset the increased provision and securities loss reflected in third quarter 2008 operating results. Net yield on average earning assets is 3.90% for the current quarter compared to 3.79% in third quarter 2007 and 3.80% in second quarter 2008. Non-interest income excluding the impairment charge increased \$800,000 over third quarter 2007. Non-interest expense for current quarter end is approximately \$800,000 less than third quarter 2007. Reduced non-interest expense is primarily in salary and benefit expense as expense accruals for annual employee incentive payouts were reduced in third quarter by approximately \$700,000.

Net interest income is the principal source of earnings for the Company and is defined as the amount of interest generated by earning assets minus interest cost to fund those assets. Net interest income increased \$892,000 or 12% when comparing third quarter 2008 to third quarter 2007. Net interest income growth is due to growth in loans and investments offsetting lower yields and lower cost of funds compared to prior year given the current interest rate

environment. The yield on average earning assets decreased from 7.47% in September 2007 to 6.55% in September 2008. The net cost of interest bearing liabilities decreased from 4.07% in September 2007 to 2.89% in September 2008. Net interest margin for third quarter 2008 was 3.90%, which reflects an increase of 12 basis points above the 3.78% margin for the year ended December 31, 2007 and 11 basis points above the 3.79% margin in third quarter 2007. First Citizens has maintained very stable net interest margins in the range of 3.7% to 4.0% over the past three years despite volatility in market interest rates.

Per the Uniform Bank Performance Report, net interest income as a percent of average total assets was below peer at 3.43% compared to peer at 3.57% as of June 30, 2008 (most recent peer data available). Review of individual components of net interest income reveal that the Bank's investment portfolio and loans have slightly higher yields than peer and their cost of deposits are less than peer while peer banks have lower costs on other borrowed money. Yield on total loans was 7.12% compared to peer at 7.03% at second quarter end 2008. Investment yields are above peer at 5.35% compared to peer at 5.10%. Cost of interest bearing deposits was 2.76% compared to peer at 3.13%, and cost of other borrowed money was 5.00% compared to peer of 3.92%. Other borrowed money has been higher than peer the last few years due to the Bank's fixed rate advances with the Federal Home Loan Bank.

-11-

The following quarterly average balances, interest, and average rates are presented in the following table:

|                                     | QUARTER ENDING SEPTEMBER 30, |           |                 |                    |           |                 |                    |           |                 |
|-------------------------------------|------------------------------|-----------|-----------------|--------------------|-----------|-----------------|--------------------|-----------|-----------------|
|                                     | 2008                         |           |                 | 2007               |           |                 | 2006               |           |                 |
|                                     | Average<br>Balance           | Interest  | Average<br>Rate | Average<br>Balance | Interest  | Average<br>Rate | Average<br>Balance | Interest  | Average<br>Rate |
| <b>ASSETS</b>                       |                              |           |                 |                    |           |                 |                    |           |                 |
| <b>INTEREST EARNING ASSETS:</b>     |                              |           |                 |                    |           |                 |                    |           |                 |
| Loans (1)(2)(3)                     | \$ 629,496                   | \$ 10,722 | 6.81 %          | \$ 568,535         | \$ 11,492 | 8.09 %          | \$ 562,653         | \$ 11,131 | 7.91 %          |
| Investment Securities:              |                              |           |                 |                    |           |                 |                    |           |                 |
| Taxable                             | 141,325                      | 1,932     | 5.47 %          | 138,974            | 1,828     | 5.26 %          | 125,866            | 1,572     | 5.00 %          |
| Tax Exempt (4)                      | 54,151                       | 882       | 6.52 %          | 45,994             | 767       | 6.67 %          | 43,904             | 650       | 5.92 %          |
| Interest Earning                    |                              |           |                 |                    |           |                 |                    |           |                 |
| Deposits                            | 830                          | 9         | 4.34 %          | 803                | 14        | 5.50 %          | 771                | 11        | 5.50 %          |
| Federal Funds Sold                  | <u>1,698</u>                 | <u>10</u> | 2.36 %          | <u>2,570</u>       | <u>40</u> | 6.23 %          | <u>3,057</u>       | <u>32</u> | 4.19 %          |
| Lease Financing                     |                              |           |                 |                    |           |                 |                    |           |                 |
| Total Interest Earning Assets       | 827,500                      | 13,555    | 6.55 %          | 756,876            | 14,141    | 7.47 %          | 736,251            | 13,396    | 7.28 %          |
| <b>NON-INTEREST EARNING ASSETS:</b> |                              |           |                 |                    |           |                 |                    |           |                 |
| Cash and due from                   |                              |           |                 |                    |           |                 |                    |           |                 |
| Banks                               | \$ 16,518                    |           |                 | \$ 17,101          |           |                 | \$ 13,373          |           |                 |
| Bank Premises and Equipment         | 31,817                       |           |                 | 28,208             |           |                 | 28,715             |           |                 |
| Other Assets                        | <u>55,577</u>                |           |                 | <u>51,078</u>      |           |                 | <u>49,406</u>      |           |                 |
| Total Assets                        | <u>\$ 931,412</u>            |           |                 | <u>\$ 853,263</u>  |           |                 | <u>\$ 827,745</u>  |           |                 |

-12-

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|  | QUARTER ENDING SEPTEMBER 30, |                 |                 |                    |                 |                 |                    |                 |                 |
|--|------------------------------|-----------------|-----------------|--------------------|-----------------|-----------------|--------------------|-----------------|-----------------|
|  | 2008                         |                 |                 | 2007               |                 |                 | 2006               |                 |                 |
|  | Average<br>Balance           | Interest        | Average<br>Rate | Average<br>Balance | Interest        | Average<br>Rate | Average<br>Balance | Interest        | Average<br>Rate |
| LIABILITIES AND SHAREHOLDERS' EQUITY             |                              |                 |                 |                    |                 |                 |                    |                 |                 |
| INTEREST BEARING LIABILITIES:                    |                              |                 |                 |                    |                 |                 |                    |                 |                 |
| Interest bearing deposits                        | \$ 616,534                   | \$ 4,152        | 2.69 %          | \$ 568,609         | \$ 5,517        | 3.88 %          | \$ 557,918         | \$ 4,989        | 3.58 %          |
| Federal funds                                    |                              |                 |                 |                    |                 |                 |                    |                 |                 |
| Purchased and Other Interest Bearing Liabilities | <u>142,083</u>               | <u>1,337</u>    | 3.76 %          | <u>115,563</u>     | <u>1,450</u>    | 5.02 %          | <u>108,839</u>     | <u>1,394</u>    | 5.12 %          |
| Total Interest Bearing Liabilities               | 758,617                      | 5,489           | 2.89 %          | 684,172            | 6,967           | 4.07 %          | 666,757            | 6,383           | 3.83 %          |
| NON-INTEREST BEARING LIABILITIES:                |                              |                 |                 |                    |                 |                 |                    |                 |                 |
| Demand deposits                                  | 90,654                       |                 |                 | 92,949             |                 |                 | 89,694             |                 |                 |
| Other liabilities                                | <u>7,832</u>                 |                 |                 | <u>4,906</u>       |                 |                 | <u>5,664</u>       |                 |                 |
| Total liabilities                                | 857,103                      |                 |                 | 782,027            |                 |                 | 764,121            |                 |                 |
| SHAREHOLDERS' EQUITY                             | <u>74,309</u>                |                 |                 | <u>71,236</u>      |                 |                 | <u>65,630</u>      |                 |                 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY       | <u>\$ 931,412</u>            |                 |                 | <u>\$ 853,263</u>  |                 |                 | <u>\$ 829,751</u>  |                 |                 |
| NET INTEREST INCOME                              |                              | <u>\$ 8,066</u> |                 |                    | <u>\$ 7,174</u> |                 |                    | <u>\$ 7,013</u> |                 |
| NET YIELD ON AVERAGE EARNING ASSETS (ANNUALIZED) |                              |                 | 3.90 %          |                    |                 | 3.79 %          |                    |                 | 3.81 %          |

- (1) Loan totals are loans held for investments and net of unearned income and loan loss reserves
- (2) Fee Income on loans held for investment is included in interest income and the computations of the yield. However, loans held for sale and related mortgage banking income are reported in other assets and other income and therefore, are excluded.
- (3) Includes loans on non-accrual status.
- (4) Interest and rates on securities, which are non-taxable for federal income tax purposes, are presented on a taxable equivalent basis.

-13-

Average earning assets to total average assets is 90.4% compared to peer of 93.9% as of June 30, 2008. The dilution compared to peer is caused by significant investments in fixed assets and Bank-owned life insurance (BOLI) policies, which total approximately \$52 million or 5.6% of total assets as of September 30, 2008. The statement of cash flows reflects fixed assets purchases of \$2.8 million during nine months ended September 30, 2008. The \$2.8 million includes \$1.2 million for the renovation of the Franklin, Tennessee property that was renovated in to a full service branch that opened in July 2008. Current year purchases also include approximately \$1 million for a lot in Jackson, Tennessee to be developed into a full service branch in the next one to two years. Earnings on BOLI policies are included in other non-interest income and totaled approximately \$458,000 for nine months ended September 30, 2008.

The loan loss provision for third quarter 2008 increased \$850,000 compared to third quarter 2007. Net charge offs were \$1.0 million for third quarter 2008 compared to net charge offs of \$168,000 in third quarter 2007. Reserve for losses on loans as a percent of total loans was 1.11% at September 30, 2008 and 1.08% at December 31, 2007. The level of reserve for loan losses is considered adequate and is evaluated quarterly in accordance with generally accepted accounting principles. See also Loan section below.

Non-interest income represents fees and other income derived from sources other than interest-earning assets.

Non-interest income to average assets outpaced peer over the last few years and was 1.46% compared to peer of 0.80% for second quarter 2008. In third quarter 2008, total non-interest income contributed 10.68% to total revenue compared to 19.85% for the same period last year. Non-interest income decreased \$1.8 million from third quarter 2007 to third quarter 2008 primarily due to the impairment charge of \$1.75 million recognized in third quarter subsequent to the conservatorship of Fannie Mae and Freddie Mac. Excluding the \$1.75 million charge, each major category is flat or decreased slightly from prior year's third quarter. Service charges on deposit accounts decreased approximately \$13,000 or less than one percent. Earnings from BOLI consist of increases on accumulated cash surrender values in the current rate environment that increased \$20,000 or 11.6% in third quarter 2008 compared to third quarter 2007. Brokerage fees and income from fiduciary activities decreased by approximately \$60,000 and \$20,000, respectively, in third quarter 2008 compared to third quarter 2007 primarily due to impact of volatile conditions in financial markets.

The largest component of other non-interest income for third quarter 2008 consists of income from 50% owned full-service insurance agency, White & Associates/First Citizens Insurance, LLC. Income from this subsidiary for third quarter 2008, 2007 and 2006 was \$162,000, \$165,000, and \$97,000, respectively. The following table compares non-interest income for third quarter of 2008, 2007 and 2006:

|   | QUARTER ENDING SEPT 30, |                              |             |                              |             |  |
|---|-------------------------|------------------------------|-------------|------------------------------|-------------|--|
|   | <u>2008</u>             | <u>% of</u><br><u>Change</u> | <u>2007</u> | <u>% of</u><br><u>Change</u> | <u>2006</u> |  |
| Mortgage banking income                 | \$ 279                  | -16.47 %                     | \$ 334      | 11.33 %                      | \$ 300      |  |
| Income from fiduciary activities        | 194                     | -9.35 %                      | 214         | 5.94 %                       | 202         |  |
| Service charges on deposit accounts     | 1,900                   | -0.68 %                      | 1,913       | 21.08 %                      | 1,580       |  |
| Brokerage fees                          | 361                     | -14.25 %                     | 421         | 23.10 %                      | 342         |  |
| Earnings from bank owned life insurance | 192                     | 11.63 %                      | 172         | 26.47 %                      | 136         |  |
| Realized gains (losses) on securities   | (1,724)                 | 3909.30 %                    | (43)        | n/a                          | -           |  |
| Other income                            | 383                     | -10.09 %                     | 426         | 21.71 %                      | 350         |  |
| Total non-interest income               | \$ 1,585                | -53.88 %                     | \$ 3,437    | 18.11 %                      | \$ 2,910    |  |

Non-interest expense represents operating expenses of First Citizens. Non-interest expense for the current quarter decreased approximately \$836,000, or 12%, over third quarter 2007. The primary contributor to this decrease is reduced salaries and benefits expense as expense accruals for annual employee incentive payouts were reduced in third quarter by approximately \$700,000. Incentive plans for most employees are based on individual performance but tiered based on the Company's return on equity. As return on equity is currently 9.76% and less than minimum tier level of 10%, incentive accruals were reduced accordingly. Average full-time equivalent employees for the Bank are 264.32 for three months ended September 30, 2008 compared to 266.62 and 266.12 for three months ended September 30, 2007 and 2006, respectively. The efficiency ratio as of September 30, 2008, 2007 and 2006 was 65.4%, 66.7%, and 65.3%, respectively. Impaired Goodwill expense is \$0 for the current and prior reportable periods. Core deposit intangible expense for the current reportable quarter is flat at \$21,000. Quarter-to-date advertising, community relations, and other forms of marketing expenses were \$194,000 or 3.2% of non-interest expense as of third quarter 2008 compared to \$181,000 or 2.6% of other non-interest expense in third quarter 2007. All marketing or advertising items are expensed at the time they are incurred. Marketing expenses increased primarily due to marketing efforts for the new full service branch in Franklin, Tennessee. Provision for charged off demand deposit accounts was \$219,000 for third quarter 2007 compared to \$132,000 in third quarter 2008. Write-downs and expenses on other real estate owned were approximately \$104,000 and \$78,000 in third quarter 2008 and 2007, respectively. See additional discussion below regarding other real estate.

The following table compares non-interest expense for third quarter of 2008, 2007 and 2006:

|                                | QUARTER ENDING SEPT 30, |                              |             |                              |             |  |
|--------------------------------|-------------------------|------------------------------|-------------|------------------------------|-------------|--|
|                                | <u>2008</u>             | <u>% of</u><br><u>Change</u> | <u>2007</u> | <u>% of</u><br><u>Change</u> | <u>2006</u> |  |
| Salaries and employee benefits | \$ 3,268                | -17.72 %                     | \$ 3,972    | 4.64 %                       | \$ 3,796    |  |
| Net occupancy expense          | 444                     | 6.99 %                       | 415         | 3.75 %                       | 400         |  |
| Depreciation                   | 481                     | -7.68 %                      | 521         | -2.25 %                      | 533         |  |

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|                                |          |          |          |         |          |
|--------------------------------|----------|----------|----------|---------|----------|
| Data processing expense        | 249      | 3.75 %   | 240      | 9.59 %  | 219      |
| Legal and professional fees    | 44       | -18.52 % | 54       | 28.57 % | 42       |
| Stationary and office supplies | 77       | 5.48 %   | 73       | 2.82 %  | 71       |
| Amortization of intangibles    | 21       | 0.00 %   | 21       | 0.00 %  | 21       |
| Advertising and promotions     | 194      | 7.18 %   | 181      | 32.12 % | 137      |
| Other expenses                 | 1,365    | -9.12 %  | 1,502    | 19.02 % | 1,262    |
| Total non-interest expense     | \$ 6,143 | -11.98 % | \$ 6,979 | 7.68 %  | \$ 6,481 |

-14-

## CHANGES IN FINANCIAL CONDITION

Loans grew by \$48 million or approximately 8.1% during the first three quarters of 2008. Of the \$48 million in loan growth, approximately \$38 million has occurred in the Northwest Tennessee markets which are primarily Dyer and Obion Counties. The remaining \$10 million in growth has occurred in the Jackson and Franklin markets. Loans in the Southwest market serving Shelby, Tipton and Fayette Counties are flat for the nine months ended September 30, 2008. While pursuing strategies to expand its footprint and increase market share, First Citizens maintains a strong commitment to asset quality by not compromising underwriting standards in order to grow its loan portfolio.

In 2008, funding for loan growth has primarily been from diversified wholesale sources including overnight federal funds purchased, Federal Home Loan Bank advances, and brokered deposits. These wholesale sources have been very cost effective as pricing of wholesale borrowings have been at or below pricing of retail deposits with similar terms. Although cost effective, the increased reliance on wholesale funds has put pressure on the Company's liquidity position. Balance sheet growth annualized for first six months of 2008 was approximately 12%. Strategic action plans to improve the Company's liquidity position resulted in slowing that growth down to approximately 8% annualized for the nine months ended September 30, 2008. Balance sheet growth for the twelve months ending December 31, 2008 is anticipated to be in the range of 4%-6%. Slower growth in third quarter has reduced the reliance on wholesale funds, specifically in overnight federal funds purchased, which decreased \$26,500 from June 30, 2008 to September 30, 2008. See also Liquidity section below.

Total deposits decreased by \$23.5 million or 3.4% from year-end 2007 to current quarter end. Average interest-bearing deposits in third quarter 2008 compared to third quarter 2007 reflect an increase of approximately \$47 million or 8 percent. Cost of interest bearing deposits decreased 119 basis points from third quarter 2007 to third quarter 2008. The decrease in cost of interest bearing deposits is a result of most term deposits having maturities of 12 months or less and the declining market rate trends of federal fund rates in 2008 compared to 2007.

Total capital declined \$1.3 million or 1.7% for the nine months ended September 30, 2008. Capital growth has been challenged in 2008 due to negative capital adjustment of \$1.9 million required for adoption of EITF 06-04 (to accrue post retirement benefits for endorsement split dollar life insurance plans), impairment charge of \$1.75 million for Fannie Mae and Freddie Mac perpetual preferred stock, and \$1.6 million increase in provision for loan losses in first nine months of 2008 compared to same period in 2007. Also, accumulated other comprehensive income decreased approximately \$1.7 million since year-end 2007. Net treasury stock purchases total approximately \$9,000 year-to-date through September 30, 2008.

## INVESTMENT SECURITIES

Investment securities are primarily held in the bank's subsidiary, First Citizens Investments, Inc. and in its subsidiary, First Citizens Holdings, Inc. The bank has a portfolio advisory agreement with FTN Financial to manage the investment portfolio. Peer data per the June 30, 2008 (most recent available) Uniform Bank Performance Report indicates that yields on investments exceed peer at 5.35% compared to 5.10% peer. Quarterly average rates for taxable securities for the current quarter end increased 21 basis points while tax-exempt securities decreased 15 basis points compared to prior year's third quarter. The investment portfolio is heavily weighted in mortgage-related securities, which account for approximately 50% of total portfolio. Mortgage-related securities consist of high quality U. S. Government Agency and mortgage-backed securities.

In third quarter 2008, the Company recorded an other-than-temporary impairment charge of \$1.75 million on Fannie Mae and Freddie Mac perpetual preferred stock, which had an amortized cost of \$1.85 million. See also Results of Operations section above.



The book value of listed investment securities as of dates indicated are summarized as follows:

|                                      | AS OF SEPT 30, |             |             |             |             |
|--------------------------------------|----------------|-------------|-------------|-------------|-------------|
|                                      | <u>2008</u>    | <u>2007</u> | <u>2006</u> | <u>2005</u> | <u>2004</u> |
| U. S. Treasury & Government Agencies | \$ 137,488     | \$ 129,629  | \$ 120,687  | \$ 109,468  | \$ 101,693  |
| State & Political Subdivisions       | 54,282         | 48,475      | 44,379      | 40,594      | 39,726      |
| All Others                           | 2,943          | 6,702       | 6,735       | 7,906       | 7,935       |
| Totals                               | \$ 194,713     | \$ 190,311  | \$ 177,306  | \$ 163,473  | \$ 154,859  |

Investments are classified according to intent under generally accepted accounting principles. There are no securities classified in the trading category for any period presented in this report. Amortized cost and fair market value of securities by intent as of September 30, 2008 are as follows:

|   | <u>Held-to Maturity</u> |                   | <u>Available-for-Sale</u> |                   |
|---|-------------------------|-------------------|---------------------------|-------------------|
|   | <u>Amortized Cost</u>   | <u>Fair Value</u> | <u>Amortized Cost</u>     | <u>Fair Value</u> |
| U. S. Government Agency & Corporate Obligations                   | \$                      | \$                | \$ 136,246                | \$ 137,488        |
| Securities Issued by States & Political Subdivision in the U. S.: | -                       | -                 | -                         | -                 |
| Tax-Exempt Securities   | 115                     | 116               | 54,421                    | 54,167            |
| U. S. Securities:   |                         |                   |                           |                   |
| Debt Securities   |                         |                   | 4,918                     | 2,867             |
| Equity Securities   |                         |                   | 76                        | 76                |
| Total   | \$ 115                  | \$ 116            | \$ 195,661                | \$ 194,598        |

The available-for-sale securities portfolio reflects a net unrealized gain of \$1.4 million as of December 31, 2007 compared to a net unrealized loss of \$1.1 million as of September 30, 2008. The net change of \$2.5 million decrease in unrealized gains and losses includes the reclassification of \$1.8 million from unrealized loss to other-than-temporary impairment charge recorded against earnings in third quarter 2008. The related net of tax impact to accumulated other comprehensive income is a decrease of \$1.7 million for the nine months ended September 30, 2008. The net unrealized loss on the available-for-sale portfolio is primarily due to unrealized losses on other debt securities, which consist of trust preferred securities and other corporate debt securities. These types of securities have become very illiquid in recent months due to current turmoil and volatility in financial markets. With respect to unrealized losses on securities noted and the cash flow and other analysis performed relating to the securities, management currently believes that declines in market value are temporary and asserts positive intent and ability to hold such investments until anticipated recovery.

Pledged investments reflect a market value of approximately \$141 million as of the current reportable period. The only derivative transaction of Bancshares or its subsidiaries is an interest rate swap, which is discussed in the derivative transactions footnote.

-15-

## LOANS

One of Bancshares' primary objectives is to seek quality-lending opportunities within its markets. The majority of First Citizens' borrowers lives and conducts business in West and Middle Tennessee. First Citizens remains committed to asset quality and will not sacrifice quality for growth. Overall, loans increased approximately \$51 million from September 30, 2007 to September 30, 2008 and increased approximately \$48 million from December 31, 2007 to September 30, 2008. Real estate loans increased \$35 million when comparing September 2008 to September 2007.

Loan growth in 2008 has been primarily in core Dyer County and Obion County markets as well as newer markets in Madison and Williamson County markets. Loans in Shelby, Tipton and Fayette County markets have been flat as of September 2008 compared to December 2007 primarily due to distressed real estate market conditions in and around the Memphis, Tennessee market.

The following table sets forth total loans held for investment net of unearned income by category for the past five years:

|   | AS OF SEPT 30 |             |             |             |             |
|---|---------------|-------------|-------------|-------------|-------------|
|   | <u>2008</u>   | <u>2007</u> | <u>2006</u> | <u>2005</u> | <u>2004</u> |
| Real Estate:                              |               |             |             |             |             |
| Construction                              | \$ 108,030    | \$ 101,023  | \$ 84,457   | \$ 75,991   | \$ 91,621   |
| Mortgage                                  | 382,227       | 354,294     | 345,616     | 358,267     | 317,049     |
| Commercial, Financial<br>and Agricultural | 92,982        | 82,443      | 89,388      | 82,773      | 73,159      |
| Consumer Installment                      | 37,667        | 37,289      | 36,744      | 39,576      | 39,101      |
| Other                                     | 11,294        | 6,592       | 4,931       | 3,533       | 7,458       |
| Total Loans                               | \$ 632,200    | \$ 581,641  | \$ 561,136  | \$ 560,140  | \$ 528,388  |

Distressed markets and economic conditions have impacted the loan portfolio in 2008 as evidenced by increases in net charge-offs, other real estate and provision for loan losses. The unemployment rate for Tennessee is 7.2% as of September 2008 compared to 4.7% in September 2007 and 6.5% in June 2008. The downturn in the national economy is impacting all states, including Tennessee. Tennessee is experiencing job losses across all industries except for small gains in education, health services and government jobs. The following table sets forth the balance of non-performing loans as of September 30, for the years indicated:

|                       | AS OF SEPT 30 |             |             |             |             |
|-----------------------|---------------|-------------|-------------|-------------|-------------|
|                       | <u>2008</u>   | <u>2007</u> | <u>2006</u> | <u>2005</u> | <u>2004</u> |
| Non-Performing Loans: |               |             |             |             |             |
| Non-accrual           | \$ 3,327      | \$ 920      | \$ 476      | \$ 761      | \$ 1,129    |
| 90 Days Past Due      |               |             |             |             |             |
| Accruing Interest     | 1,494         | 802         | 6,196       | 151         | 1,112       |
| Total                 | \$ 4,821      | \$ 1,722    | \$ 6,672    | \$ 912      | \$ 2,241    |

Non-performing loans at quarter end were 0.76% of total loans as of September 30, 2008 compared to 0.29% of total loans as of September 30, 2007. Of the \$1.5 million that are 90 days past due and still accruing interest, approximately \$1.1 million carries a Small Business Administration (SBA) guarantee. See also Other Real Estate section discussed below.

The aggregate amount of loans the company is permitted to make under applicable bank regulations to any one borrower is 15% of unimpaired capital. First Citizens National Bank's legal lending limit at September 30, 2008 was \$11.9 million.

## AGRICULTURAL LOANS

First Citizens is one of the largest agriculture lenders in the State of Tennessee and is the only community bank with Farm Services Agency (FSA) Preferred Lender status in Tennessee. Agriculture makes a significant contribution to Dyer County commerce, generating approximately over \$60 million in revenue on an annual basis. Agricultural credits secured by farmland and other types of collateral comprise approximately \$84 million of total loans as of September 30, 2008 and \$62 million as of September 30, 2007. Net charge-offs for agricultural loans were \$39,000 for the nine months ended September 30, 2008.

An analytical model based on historical loss experience, current trends and economic conditions as well as reasonably foreseeable events is used to determine the amount of provision to be recognized and to test the adequacy of the loan loss allowance. The ratio of allowance for loan losses to total loans, net of unearned income, was 1.11% for the current quarter end compared to 1.09% for third quarter 2007 and 1.08% at year-end 2007. A recap of activity posted to the Reserve account in current quarter resulted in the following transactions: (1) loans charged-off (\$1,107,000) (2) recovery of loans previously charged off \$69,000 and (3) additions to reserve \$1,100,000. The provision for loan losses increased \$850,000 when compared to the same time period in 2007.

Non-performing loans as of current quarter end increased approximately \$3 million from September 2007 to September 2008. Non-performing loans remain in the range of less than 1% of total loans maintained the last five years and are expected to continue at a very manageable level. First Citizens experienced an increase in past due loans due to declining economic conditions over the last twelve months, but non-performing loans are considered and are expected to continue at very manageable level. First Citizens had no concentrations of credit of 10 percent or more of total loans in any single industry. There are no material reportable contingencies as of this report date.

## **OTHER REAL ESTATE**

Other real estate (ORE) increased \$1.5 million from December 31, 2007 to September 30, 2008. Fair market values of significant properties are based on independent appraisals. Management continues efforts to liquidate ORE. Approximately \$1.4 million of the \$3.8 million balance in ORE as of current quarter end is one residential property in Shelby County, which was taken into foreclosure in December 2006. This property required modifications and additional construction to reach a point of marketability and sold at or near its market value. Such modifications were completed in 2008 but the property has not yet sold due to distressed real estate market conditions in Shelby County.

## **LIQUIDITY**

Liquidity is managed to ensure ample funding to satisfy loan demand, investment opportunities, and large deposit withdrawals. The Company's primary funding sources include customer core deposits, brokered deposits, FHLB borrowings, other borrowings, and correspondent borrowings. Deposits accounted for 83% and 84% of funding in third quarter 2008 and 2007, respectively. Borrowed funds from the FHLB amounted to 7.4% of total funding as of September 30, 2008 and 6.6% of total funding as of September 30, 2007. The FHLB line of credit is approximately \$120 million with \$33 million available at current quarter end. The Company has a \$25 million standby letter of credit with FHLB used to collateralize public deposits that reduces borrowing capacity with FHLB. The Company has \$23 million in deposit funds from the State of Tennessee. First Citizens National Bank has approximately \$90 million of brokered certificate of deposits comprising 12% of total deposits as of current quarter end. In 2008, brokered deposits increased due to expanded use of brokered deposits as a funding source as well as participation in Certificate of Deposit Account Registry Service (CDARS) which is a network that provides additional FDIC insurance coverage up to \$50 million on time deposits of our customers. Brokered deposits including CDARS accounts have terms primarily of 12 months or less.

The bank's liquidity position has improved in the current quarter as annualized loan and balance sheet growth rates have slowed in the current quarter compared to prior quarter and the amount of federal funds purchased decreased approximately \$26 million from June 30, 2008 to September 30, 2008. Securities sold under agreements to repurchase balances increased approximately \$4 million from year-end 2007 to end of third quarter 2008.

The bank's liquidity position is strengthened by ready access to a diversified base of wholesale borrowings. These include correspondent borrowings, federal funds purchased, securities sold under agreements to repurchase, Federal Home Loan Bank, brokered certificates of deposit, and others. First Citizens National Bank has available lines of credit for federal fund purchases totaling \$112 million with eight correspondent banks as well as additional borrowing capacity of approximately \$33 million with FHLB. Bancshares has a (\$5 million) line of credit established for acquisitions and other holding company needs (see long-term debt and revolving line of credit footnotes). Since the

2002 merger with Munford Union Bank, the focus for growth has been on internally generated growth through new branches. The company has a crisis contingency liquidity plan at the bank and holding company level to defend against any material downturn in our liquidity position.

## CAPITAL RESOURCES

Management of shareholder equity in a highly regulated environment requires a balance between leveraging and return on equity while maintaining adequate capital amounts and ratios. Total capital on September 30, 2008 was \$73.7 million, down 1.71% from \$75.0 million on December 31, 2007. The decrease in capital from a decrease in accumulated other comprehensive income as a result of temporary declines in current market value of available-for-sale securities. Capital growth in 2008 has also been hindered by adoption of EITF 06-04, impairment losses on Fannie Mae and Freddie Mac preferred stock and increased provision for loan losses. Bancshares has historically maintained capital in excess of minimum levels established by the Federal Reserve Board. Despite challenges in 2008, the Company's capital position continues to be strong as total risk based capital ratio is 11.95% as of September 30, 2008 compared to minimum ratio of 10% required to be categorized as "well capitalized" under regulatory guidelines. Capital as a percentage of total assets for the quarter ending September 30, is presented in the following table for the years indicated (excluding loan loss reserves):

| AS OF SEPTEMBER 30, |             |             |             |             |
|---------------------|-------------|-------------|-------------|-------------|
| <u>2008</u>         | <u>2007</u> | <u>2006</u> | <u>2005</u> | <u>2004</u> |
| 7.95%               | 8.41%       | 8.20%       | 7.99%       | 8.06%       |

The dividend payout ratio is 57.6% for the current period versus 46.8% and 46.3% for third quarter 2007 and 2006, respectively. We anticipate the dividend payout ratio to end the year in the range of 50-55%. The payout ratio increased in 2008 due to maintaining dividend rate of \$0.29 per share per quarter despite lower earnings in 2008. Dividends per share are flat \$0.29 per quarter in 2006 and 2007 and 2008. Bancshares has re-purchased approximately less than 500 shares of its stock in the open market since December 31, 2007. Stock repurchase average price for third quarter 2008 was \$34.00 per share. Bancshares has no formal plans or programs in place to repurchase common stock. Purchases of treasury stock in third quarter 2008 are as follows:

|           | Shares<br><u>Purchased</u> | Price Paid<br><u>Per Share</u> |
|-----------|----------------------------|--------------------------------|
| July      | -                          | -                              |
| August    | 165                        | \$ 34.00                       |
| September | -                          | -                              |
| Total     | 165                        | \$ 34.00                       |

-17-

## RECENT DEVELOPMENTS

In recent weeks, the United States government has taken unprecedented actions in response to financial conditions affecting the banking system and financial markets. On September 7, 2008, the U. S. Department of Treasury placed Fannie Mae and Freddie Mac into conservatorship. As a result, the Company incurred impairment losses on Fannie Mae and Freddie Mac preferred stock of \$1.75 million. On October 3, 2008, President Bush signed into law the Emergency Economic Stabilization Act of 2008 (the "EESA"). Pursuant to the EESA, the U.S. Treasury will have the authority to, among other things, purchase mortgages, mortgage-backed securities, and other financial instruments from financial institutions for the purpose of stabilizing and providing liquidity to the U.S. financial markets. In addition, the law provided tax relief on the losses in Fannie Mae and Freddie Mac preferred stocks that will allow the Company to recognize \$596,000 deferred tax asset in fourth quarter 2008.

On October 14, 2008, the U.S. Department of Treasury announced the Capital Purchase Program under the EESA, pursuant to which the Treasury intends to make senior preferred stock investments in participating financial institutions that will qualify as Tier I capital. Based on our risk-weighted assets as of September 30, 2008, we may be

eligible to issue up to \$20 million in new senior preferred stock under the program. We are currently evaluating whether to participate in the Capital Purchase Program. Regardless of our participation, governmental intervention and new regulations under these programs could materially and adversely affect our business, financial condition and results of operations.

## RECENTLY ISSUED ACCOUNTING STANDARDS

### Business Combinations- Revised

In December 2007, FASB revised Statement of Financial Accounting Standards No. 141, "Business Combinations." This Statement establishes principles and requirements for how the acquirer: (a) recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree (b) recognizes and measures the goodwill acquired in the business combination or a gain from a bargain purchase and, (c) determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. The effective dates of this statement are the same as SFAS No. 160 described below. Adoption of this statement is not expected to have a material impact on the consolidated financial statements of the Company.

### Noncontrolling Interests in Consolidated Financial Statements - an amendment of ARB No. 51

In December 2007, FASB issued Statement of Financial Accounting Standards No. 160, "Noncontrolling Interests in Consolidated Financial Statements-an amendment of ARB No. 51" to improve the relevance, comparability, and transparency of financial information that a reporting entity provides in its consolidated financial statements. The standard establishes reporting requirements for ownership interests in subsidiaries held by parties other than the parent, net income attributable to the parent and to the noncontrolling interest, changes in parent's ownership interest, initially recording any retained noncontrolling equity investment at fair value rather than carrying amount of retained investment, and sufficient disclosures that clearly identify and distinguish between the interests of the parent and the interests of noncontrolling owners. This Statement is effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2008 (that is, January 1, 2009, for entities with calendar year-ends). Adoption of this statement is not expected to have a material impact on the consolidated financial statements of the Company.

### **Disclosures about Derivative Instruments and Hedging Activities-an amendment of FASB Statement No. 133**

SFAS No. 161 amends SFAS 133, "Accounting for Derivative Instruments and Hedging Activities," to amend and expand the disclosure requirements of SFAS 133 to provide greater transparency about (i) how and why an entity uses derivative instruments, (ii) how derivative instruments and related hedge items are accounted for under SFAS 133 and its related interpretations, and (iii) how derivative instruments and related hedged items affect an entity's financial position, results of operations and cash flows. To meet those objectives, SFAS No. 161 requires qualitative disclosures about objectives and strategies for using derivatives, quantitative disclosures about fair value amounts of gains and losses on derivative instruments and disclosures about credit-risk-related contingent features in derivative agreements. SFAS No. 161 is effective for the Company on January 1, 2009 and is not expected to have a significant impact on the consolidated financial statements of the Company.

### **Hierarchy of GAAP**

In May 2008, FASB issued Statement No. 162, "The Hierarchy of Generally Accepted Accounting Principles" (SFAS No. 162). This statement identifies the sources of accounting principles and the framework for selecting the principles to be used in the preparation of financial statements of nongovernmental entities that are presented in conformity with GAAP in the United States (the GAAP hierarchy). SFAS No. 162 divides the body of GAAP into four categories by level of authority. This statement is effective sixty days following the SEC's approval of the Public Company

Accounting Oversight Board amendments to AU Section 411, "The Meaning of Present Fairly in Conformity With Generally Accepted Accounting Principles". Adoption of SFAS 162 is not expected to have a material impact on our consolidated financial statements as our financial statements are already presented in conformity with GAAP.

#### **Accounting for Financial Guarantee Insurance Contracts**

In May 2008, FASB issued Statement No. 163 "Accounting for Financial Guarantee Insurance Contracts-an interpretation of FASB Statement No. 60" (SFAS No. 163). This statement requires an insurance enterprise to recognize a claim liability prior to an event of default when there is evidence that credit deterioration has occurred in an insured financial obligation and clarifies how SFAS No. 60 applies to financial guarantee insurance contracts. The statement is effective for financial statements issued for fiscal years beginning after December 15, 2008. This statement is not expected to have a material impact on the Company's consolidated financial statements.

#### **Written Loan Commitments Recorded at Fair Value Through Earnings**

SAB No. 109, "Written Loan Commitments Recorded at Fair Value Through Earnings." SAB No. 109 supersedes SAB 105, "Application of Accounting Principles to Loan Commitments," and indicates that the expected net future cash flows related to the associated servicing of the loan should be included in the measurement of all written loan commitments that are accounted for at fair value through earnings. The guidance in SAB 109 became effective on January 1, 2008 and did not have a material impact on the consolidated financial statements of the Company.

#### **Interest Rate Risk**

The bank maintains a formal asset and liability management process to quantify, monitor and control interest rate risk. The Funds Management Committee strives to maintain stability in net interest margin assuming various interest rate cycles. Multiple strategies are utilized to reduce interest rate risk and include but are not limited to the following: use of Federal Home Loan Bank borrowings, shortening or lengthening the re-pricing date of loans and/or time deposits depending on the current rate environment, managing overnight borrowings exposure, use an interest rate swap (see below), and increased mortgage-related investments securities to provide constant cash inflows. Currently, implemented strategies have placed the Company in a liability sensitive position in which the Company would likely experience a small increase in net interest margin should rates continue to decline in 2008 or 2009. Interest rate risk exposures are well within policy limits and stable net interest margins are expected to continue in the range of 3.7% to 4.0% experienced over the last three years.

First Citizens swapped a \$1,500,000 fixed investment cash flow for a variable cash flow stream tied to 90 day LIBOR rate June 2000. The new variable investment cash flow is matched with a variable borrowing, resulting in an ongoing positive spread of 250 basis points with no interest rate risk. The transaction was implemented to reduce interest rate risk. The value of the derivative has improved in the rising rate environment over the last three years. See also Footnote 5 Derivative Transactions. The volume and risk associated with this derivative is well within the Funds Management Policy of the bank. There have been no material changes since year-end 2001 applicable to this transaction.

-18-

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### **ITEM 3 - QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

A comprehensive qualitative and quantitative analysis regarding market risk was disclosed in the Company's December 31, 2007 Form 10-K. The Company maintains a fairly neutral interest rate risk position overall which is evidenced by stable net interest margins maintained in a rising rate environment over the last three years. The effects of the current rate environment are discussed throughout Item 2 - Management's Discussion and Analysis including the following sections: Results of Operations, Loans, Investments, Liquidity, and Interest Rate Risk. The analysis

included in the December 31, 2007 Form 10-K included scenarios for a rising rate environment. Actual results for the year ended December 31, 2008 will differ from simulations due to timing, magnitude, and frequency of interest rate changes, market conditions and management strategies.

#### **ITEM 4 - CONTROLS AND PROCEDURES**

##### **Evaluation of Disclosure Controls and Procedures**

An evaluation of the effectiveness of the design and operation of disclosure controls and procedures was performed as of September 30, 2008 under the supervision and with the participation of Management, including the Chief Executive Officer and Chief Financial Officer. Based on that evaluation, Management including the Chief Executive Officer and Chief Financial Officer, concluded that disclosure controls and procedures were designed and operating effectively as of September 30, 2008.

##### **Changes in Internal Control over Financial Reporting**

There have been no material changes in internal control over financial reporting during the quarter ended September 30, 2008 or subsequently.

-19-

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## **PART II - OTHER INFORMATION**

### **Item 1. Legal Proceedings**

There are no material legal proceedings filed against First Citizens Bancshares or its subsidiaries as of this report date.

### **Item 1A. Risk Factors**

Deteriorating economic conditions at local and national levels may impact our operations and/or financial condition. External pressures from volatile financial markets, declining real estate markets, inflation, job losses, and other factors increased credit risk in loans and investments in 2008. If these conditions continue or worsen, the result could be an adverse impact to earnings through increased provision for loan losses or additional other-than-temporary impairment losses on securities.

Liquidity risk has also increased in 2008 as asset growth has outpaced deposit and capital growth. Thus, the Company has used wholesale sources of funds such as short-term borrowings, Federal Home Loan Bank advances, and brokered time deposits to fund such growth. The Company implemented specific strategic action plans in 2008 to combat liquidity risks. Results from such plans improved the liquidity position of the Company in third quarter 2008. See additional information in Liquidity section of Part I, Item II above.

While there has been no direct material impact to date to the Company's financial position or results of operations, reputation risk has certainly increased for all banks including First Citizens National Bank in 2008 due to the turmoil in financial markets and the increasing number of banks, which have been closed by the FDIC. To mitigate increasing reputation risk, the Company has employed various strategic action plans to communicate to its customers, employees and shareholders that First Citizens National Bank continues to operate as a safe and sound financial institution.

There are no other material changes in risk factors from year-end 2007 to third quarter end 2008. See December 31, 2007 Annual Report Form 10-K for in depth discussion of risk factors.

**Item 2. Changes in Securities**

None.

**Item 3. Defaults upon Senior Securities**

None.

**Item 4. Submission of Matters To a Vote of Security Holders**

None.

**Item 5. Other Information**

None.

**Item 6. Exhibits**

Exhibits 31(a) and 31(b) - Certifications Pursuant to 18 U.S.C. 1350, Section 302

Exhibits 32(a) and 32(b) - Certifications Pursuant to 18 U.S.C. 1350, Section 906

-20-

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SIGNATURES

Pursuant to the requirements of Sections 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

First Citizens Bancshares, Inc.  
(Registrant)

Date: November 7, 2008

/s/ JEFFREY D. AGEE

Chief Executive Officer  
First Citizens National Bank  
(Principal Subsidiary)

Date: November 7, 2008

/s/ LAURA BETH BUTLER

SENIOR VICE PRESIDENT &  
CHIEF FINANCIAL OFFICER  
First Citizens National Bank



(Principal Subsidiary)

-21-