

PRINCIPAL FINANCIAL GROUP INC  
 Form 4  
 November 07, 2006

**FORM 4** UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
 Washington, D.C. 20549

OMB APPROVAL

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
**GRISWELL J BARRY**

2. Issuer Name and Ticker or Trading Symbol  
**PRINCIPAL FINANCIAL GROUP INC [PFG]**

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)  
 711 HIGH STREET  
 (Street)

3. Date of Earliest Transaction (Month/Day/Year)  
 11/03/2006

Director  10% Owner  
 Officer (give title below)  Other (specify below)  
 Chairman and CEO

DES MOINES, IA 50392

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|---|
|                                 |                                      |  | Code                           | V   | Amount  | (A) or (D)   | Price   |
| Common Stock                    | 11/03/2006                           |  | M <sup>(1)</sup>               |   | 120,555   | A  | \$ 27.57  |
| Common Stock                    | 11/03/2006                           |  | S <sup>(1)</sup>               |   | 200   | D  | \$ 55.75  |
| Common Stock                    | 11/03/2006                           |  | S <sup>(1)</sup>               |   | 2,100   | D  | \$ 55.76  |
| Common Stock                    | 11/03/2006                           |  | S <sup>(1)</sup>               |   | 400   | D  | \$ 55.77  |
| Common Stock                    | 11/03/2006                           |  | S <sup>(1)</sup>               |   | 200   | D  | \$ 55.81  |

## Edgar Filing: PRINCIPAL FINANCIAL GROUP INC - Form 4

|              |            |             |       |   |          |                    |   |
|--------------|------------|-------------|-------|---|----------|--------------------|---|
| Common Stock | 11/03/2006 | <u>S(1)</u> | 2,300 | D | \$ 55.82 | 256,090 <u>(2)</u> | D |
| Common Stock | 11/03/2006 | <u>S(1)</u> | 1,800 | D | \$ 55.83 | 254,290 <u>(2)</u> | D |
| Common Stock | 11/03/2006 | <u>S(1)</u> | 1,300 | D | \$ 55.84 | 252,990 <u>(2)</u> | D |
| Common Stock | 11/03/2006 | <u>S(1)</u> | 2,500 | D | \$ 55.85 | 250,490 <u>(2)</u> | D |
| Common Stock | 11/03/2006 | <u>S(1)</u> | 2,000 | D | \$ 55.86 | 248,490 <u>(2)</u> | D |
| Common Stock | 11/03/2006 | <u>S(1)</u> | 1,300 | D | \$ 55.87 | 247,190 <u>(2)</u> | D |
| Common Stock | 11/03/2006 | <u>S(1)</u> | 600   | D | \$ 55.88 | 246,590 <u>(2)</u> | D |
| Common Stock | 11/03/2006 | <u>S(1)</u> | 2,000 | D | \$ 55.89 | 244,590 <u>(2)</u> | D |
| Common Stock | 11/03/2006 | <u>S(1)</u> | 2,200 | D | \$ 55.9  | 242,390 <u>(2)</u> | D |
| Common Stock | 11/03/2006 | <u>S(1)</u> | 1,400 | D | \$ 55.91 | 240,990 <u>(2)</u> | D |
| Common Stock | 11/03/2006 | <u>S(1)</u> | 1,100 | D | \$ 55.92 | 239,890 <u>(2)</u> | D |
| Common Stock | 11/03/2006 | <u>S(1)</u> | 1,100 | D | \$ 55.93 | 238,790 <u>(2)</u> | D |
| Common Stock | 11/03/2006 | <u>S(1)</u> | 900   | D | \$ 55.95 | 237,890 <u>(2)</u> | D |
| Common Stock | 11/03/2006 | <u>S(1)</u> | 400   | D | \$ 55.96 | 237,490 <u>(2)</u> | D |
| Common Stock | 11/03/2006 | <u>S(1)</u> | 2,000 | D | \$ 55.97 | 235,490 <u>(2)</u> | D |
| Common Stock | 11/03/2006 | <u>S(1)</u> | 700   | D | \$ 55.99 | 234,790 <u>(2)</u> | D |
| Common Stock | 11/03/2006 | <u>S(1)</u> | 600   | D | \$ 56    | 234,190 <u>(2)</u> | D |
| Common Stock | 11/03/2006 | <u>S(1)</u> | 500   | D | \$ 56.01 | 233,690 <u>(2)</u> | D |
| Common Stock | 11/03/2006 | <u>S(1)</u> | 600   | D | \$ 56.02 | 233,090 <u>(2)</u> | D |
| Common Stock | 11/03/2006 | <u>S(1)</u> | 1,500 | D | \$ 56.03 | 231,590 <u>(2)</u> | D |
|              | 11/03/2006 | <u>S(1)</u> | 2,100 | D |          | 229,490 <u>(2)</u> | D |

|              |            |  |                  |       |       |       |                        |   |
|--------------|------------|--|------------------|-------|-------|-------|------------------------|---|
| Common Stock |            |  |                  |       | \$    |       |                        |   |
|              |            |  |                  |       | 56.04 |       |                        |   |
| Common Stock | 11/03/2006 |  | S <sup>(1)</sup> | 2,000 | D     | \$    | 227,490 <sup>(2)</sup> | D |
|              |            |  |                  |       |       | 56.05 |                        |   |
| Common Stock | 11/03/2006 |  | S <sup>(1)</sup> | 2,000 | D     | \$    | 225,490 <sup>(2)</sup> | D |
|              |            |  |                  |       |       | 56.06 |                        |   |
| Common Stock | 11/03/2006 |  | S <sup>(1)</sup> | 1,600 | D     | \$    | 223,890 <sup>(2)</sup> | D |
|              |            |  |                  |       |       | 56.07 |                        |   |
| Common Stock | 11/03/2006 |  | S <sup>(1)</sup> | 700   | D     | \$    | 223,190 <sup>(2)</sup> | D |
|              |            |  |                  |       |       | 56.08 |                        |   |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

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(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) |              |                      |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|--------------|----------------------|
|  |  |                                      |  | Code                           | V (A) (D)   | Date Exercisable   | Expiration Date   | Title        | Amount Number Shares |
| Employee Stock Option (Right to Buy)       | \$ 27.57   | 11/03/2006                           |  | M <sup>(1)</sup>               | 120,555   | <sup>(3)</sup>   | 02/25/2013  | Common Stock | 120,555              |

## Reporting Owners

| Reporting Owner Name / Address                              | Relationships |           |                  |       |
|---|---------------|-----------|------------------|-------|
|   | Director      | 10% Owner | Officer          | Other |
| GRISWELL J BARRY<br>711 HIGH STREET<br>DES MOINES, IA 50392 | X             |           | Chairman and CEO |       |

## Signatures

Joyce N. Hoffman, by Power of  
Attorney

11/07/2006

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
  - \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Pursuant to a 10b5-1 plan adopted February 20, 2006.
  - (2) Includes 2,845 shares acquired pursuant to the Principal Financial Group, Inc. Employee Stock Purchase Plan.
  - (3) The option vested in three equal annual installments beginning February 25, 2004.

### Remarks:

This is the first of three Form 4s filed by the reporting person on the same date.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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