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IRON MOUNTAIN INC

Form FWP

September 20, 2011

Filed Pursuant to Rule 433
Dated September 20, 2011
Registration Statement No. 333-167837
Supplementing Preliminary Prospectus Supplement Dated September 20, 2011, and Prospectus dated June 28, 2010

IRON MOUNTAIN INCORPORATED PRICING SUPPLEMENT

Issuer: Iron Mountain Incorporated

Issue: Senior Subordinated Notes due 2019

Distribution: SEC Registered Offering Size: \$400,000,000

Coupon: 7.750% per annum, payable semi-annually, October 1 and April 1, commencing April 1, 2012

Maturity: October 1, 2019
Price to Public (Issue Price): 100.000%
Gross Proceeds: \$400,000,000
Gross Spread: 1.500%
All-in Price: 98.500%

Net Proceeds to Issuer: \$394,000,000 (before offering expenses)

Spread to Treasury: + 616 bps

Benchmark: UST 3.375% due November 15, 2019

Optional Redemption: Make-Whole T +50 bps until October 1, 2015

Call Prices: October 1, 2015 103.875% October 1, 2016 101.938%

October 1, 2017 and thereafter 100.000%

Equity Clawback: A portion of the outstanding notes at 107.750% until October 1, 2014, provided at least \$260,000,000

aggregate principal amount of notes (including any additional notes subsequently issued as part of the same

class) remain outstanding immediately thereafter

Change of Control: 101% of principal plus accrued interest

Trade Date: September 20, 2011 Settlement Date: September 23, 2011 (T+3)

CUSIP: 46284PAN4
ISIN: US46284PAN42
Denominations 2,000 x 1,000

Joint Bookrunners: J.P. Morgan Securities LLC, Morgan Stanley & Co. LLC, Barclays Capital Inc., Merrill Lynch, Pierce,

Fenner & Smith Incorporated, HSBC Securities (USA) Inc., RBS Securities Inc., Scotia Capital (USA) Inc.

Co-Managers: Credit Agricole Securities (USA) Inc., PNC Capital Markets LLC, TD Securities (USA) LLC, Wells Fargo

Securities, LLC

Use of Proceeds: We intend to use the net proceeds of the notes for general corporate purposes, including funding a portion of

the shareholder payout commitments we have made and possible future acquisitions and investments. See Use

of proceeds.

Other Information: The following changes are made to the preliminary prospectus supplement dated September 20, 2011, to

which this pricing term sheet relates:

1. The following table replaces the financial table on page S-13:

As Adjusted At June 30, 2011 (Dollars in millions)

| Total long-term debt | \$ 3,333.1 |
|----------------------|---------------|
| Total equity | \$ 2,062.1 |

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2. The following language replaces the fifth sentence within the section Use of proceeds on page S-18:

Based on the interest rate of 7.750%, we will record annual interest expense associated with the notes of \$31.8 million, or approximately \$19.1 million after tax assuming a tax rate of 40%.

- The last sentence within the section entitled Use of proceeds on page S-18 is deleted in its entirety.
- 4. The following line items replace the corresponding line items in the capitalization table under the As Adjusted column under the heading Capitalization on page S-19 (in thousands):

| Cash and Cash Equivalents | \$ 665,124 |
|---|-----------------|
| 73/4% Senior Subordinated Notes due 2019(4) | \$ 400,000 |
| Total Long-term Debt (including Current Maturities) | \$ 3,333,119 |
| Total Capitalization | \$ 5,395,228 |

The issuer has filed a registration statement (including a prospectus) with the SEC for the offering to which this communication relates. Before you invest, you should read the prospectus in that registration statement and other documents the issuer has filed with the SEC for more complete information about the issuer and this offering. You may get these documents for free by visiting EDGAR on the SEC Web site at www.sec.gov. Alternatively, the issuer, any underwriter or any dealer participating in the offering will arrange to send you the prospectus if you request it by calling collect at (800) 245-8812.