

U.S. Shipping Partners L.P.
Form 10-K
March 15, 2006

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 10-K

**ý ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the fiscal year ended December 31, 2005

OR

**o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from to

Commission file number 001-32326

U.S. SHIPPING PARTNERS L.P.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

20-1447743

(I.R.S. Employer Identification No.)

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

**399 Thornall St., 8th Floor
Edison, NJ 08837**

(Address of principal executive offices)
(Zip Code)

(732) 635-1500

(Registrant's telephone number, including area code)

Securities Registered pursuant to Section 12(b) of the Act:

Title of each class	Name of each exchange on which registered
Common units	New York Stock Exchange

Securities registered pursuant to Section 12 (g) of the Act: **None**

Indicate by check mark if the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes No

Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act.
Yes No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act).

Large accelerated filer Accelerated filer Non-accelerated filer

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes No

The aggregate market value of the registrant's common units held by non-affiliates as of March 13, 2006, based on the reported closing price of such units on the New York Stock Exchange on such date, was approximately \$160,079,258. The number of common units outstanding of the registrant's common units as of March 15, 2006 was 6,899,968. At that date, 6,899,968 subordinated units were also outstanding.

U.S. SHIPPING PARTNERS L.P.

2005 ANNUAL REPORT ON FORM 10-K

TABLE OF CONTENTS

PART I

- ITEM 1 BUSINESS
- ITEM 1A RISK FACTORS
- ITEM 1B UNRESOLVED STAFF COMMENTS
- ITEM 2 PROPERTIES
- ITEM 3 LEGAL PROCEEDINGS
- ITEM 4 SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

PART II

- ITEM 5 MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED SECURITY HOLDER MATTERS, AND ISSUER PURCHASES OF EQUITY SECURITIES
- ITEM 6 SELECTED FINANCIAL DATA
- ITEM 7 MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS
- ITEM 7A QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK
- ITEM 8 FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA
- ITEM 9 CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE
- ITEM 9A CONTROLS AND PROCEDURES
- ITEM 9B OTHER INFORMATION

PART III

- ITEM 10 DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT
- ITEM 11 EXECUTIVE COMPENSATION
- ITEM 12 SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED SECURITY HOLDER MATTERS
- ITEM 13 CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS
- ITEM 14 PRINCIPAL ACCOUNTANT FEES AND SERVICES

PART IV

- ITEM 15 EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

FORWARD-LOOKING STATEMENTS

Statements included in this report which are not historical facts (including statements concerning plans and objectives of management for future operations or economic performance, or assumptions related thereto) are forward-looking statements. In addition, we may from time to time make other oral or written statements which are also forward-looking statements.

Forward-looking statements appear in a number of places and include statements with respect to, among other things:

forecasts of our ability to make cash distributions on the units;

planned capital expenditures and availability of capital resources to fund capital expenditures;

future supply of, and demand for, refined petroleum products;

potential reductions in the supply of tank vessels due to restrictions set forth by the Oil Pollution Act of 1990 (OPA 90);

increases in domestic refined petroleum product consumption;

the likelihood of a repeal of, or a delay in the phase-out requirements for, single-hull vessels mandated by OPA 90;

our ability to maintain long-term relationships with major oil and chemical companies;

the absence of disputes with our customers;

our ability to maximize the use of our vessels;

expected financial flexibility to pursue acquisitions and other expansion opportunities;

our expected cost of complying with OPA 90 and our ability to finance such costs;

estimated future maintenance capital expenditures;

the absence of future labor disputes or other disturbances;

expected demand in the domestic tank vessel market in general and the demand for our tank vessels in particular;

future consolidation in the domestic tank vessel industry;

customers increasing emphasis on environmental and safety concerns;

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

continued outsourcing of non-strategic functions, such as domestic tank vessel operations, by companies in the oil and chemical industries;

our future financial condition or results of operations and our future revenues and expenses; and

our business strategy and other plans and objectives for future operations.

These forward-looking statements are made based upon management's current plans, expectations, estimates, assumptions and beliefs concerning future events impacting us and therefore involve a number of risks and uncertainties. We caution that forward-looking statements are not guarantees and that actual results could differ materially from those expressed or implied in the forward-looking statements.

Important factors that could cause our actual results of operations or our actual financial condition to differ include, but are not necessarily limited to:

insufficient cash from operations;

a decline in demand for refined petroleum, petrochemical and commodity chemical products;

a decline in demand for tank vessel capacity;

intense competition in the domestic tank vessel industry;

the occurrence of marine accidents or other hazards;

the loss of any of our largest customers;

fluctuations in voyage charter rates;

delays or cost overruns in the construction of new vessels or the retrofitting or modification of older vessels;

increases in interest rates;

changes in international trade agreements;

failure to comply with the Jones Act;

modification or elimination of the Jones Act; and

adverse developments in our marine transportation business.

Please read Risk Factors in Item 1A of this report for a discussion of the factors that could cause our actual results of operations or our actual financial condition to differ from our expectations.

PART I

ITEM 1. BUSINESS

Our Partnership

We are a leading provider of long-haul marine transportation services, principally for refined petroleum products, in the U.S. domestic coastwise trade. We are also involved in the coastwise transportation of petrochemical and commodity chemical products. Marine transportation is a vital link in the distribution of refined petroleum, petrochemical and commodity chemical products in the United States. Our fleet consists of ten tank vessels: six integrated tug barge units, or ITBs; one product tanker; and three chemical parcel tankers. Our primary customers are major oil and chemical companies. A significant portion of our fleet capacity is currently committed to these companies pursuant to contracts with initial terms of one year or more, which provides us with a relatively predictable level of cash flow. We do not assume ownership of any of the products that we transport on our vessels.

Our market is largely insulated from direct foreign competition because the Merchant Marine Act of 1920, commonly referred to as the Jones Act, restricts U.S. point-to-point maritime shipping to vessels operating under the U.S. flag, built in the United States, at least 75% owned and operated by U.S. citizens and manned by U.S. crews. All of our vessels are qualified to transport cargo between U.S. ports under the Jones Act.

We began operations in September 2002 when we acquired our six ITBs from a division of Amerada Hess that was managed by several executive officers of our general partner. Our six ITBs primarily transport clean refined petroleum products, such as gasoline, diesel fuel, heating oil, jet fuel and lubricants, from refineries and storage facilities to a variety of destinations, including other refineries and distribution terminals. Three of our ITBs are currently operating under time charters, two are currently operating in the spot market, and one is operating on a consecutive voyage charter. Regardless of our contract rates and rates in the spot market, we are assured specified minimum charter rates for our ITBs through September 13, 2007, subject to certain limited exceptions, pursuant to a support agreement we entered into with Hess in connection with our acquisition of the six ITBs.

We acquired the first two of our parcel tankers, the *Chemical Pioneer* and the *Charleston*, in May 2003 and April 2004, respectively. These tankers primarily transport specialty refined petroleum, petrochemical and commodity chemical products, such as lubricants, paraxylene, caustic soda and glycols, from refineries and petrochemical manufacturing facilities to other manufacturing facilities or distribution terminals. We have contracts with Dow Chemical, ExxonMobil, Koch Industries, Lyondell Chemical and Shell with specified minimum volumes that will, in aggregate, account for approximately 74% of the anticipated usable capacity of the *Charleston* through July 2007 and 75% of the anticipated usable capacity of the *Chemical Pioneer* through February 2007. In addition, these customers are required to ship on our parcel tankers any additional volumes of these products shipped to the ports specified in the contracts. As a result, we expect these companies will utilize substantially all of the non-committed capacity of these vessels during those periods.

In September 2005, we acquired the *Houston*, formerly the *Gus W. Darnell*, from the Wilmington Trust Company. The vessel is a Jones Act coastwise double hulled product tanker, built in 1985. In December 2005, we signed a multi-year time charter for the vessel with Morgan Stanley Capital Group Inc. through mid-2011. The vessel will be trading in clean petroleum products in the coastwise Jones Act trade. Since it entered service on October 13, 2005, the vessel has operated in the spot market and will continue to do so until its multi-year time charter with Morgan Stanley, which will account for 100% of the usable capacity of the *Houston*, begins in mid-2006.

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

In November 2005, we acquired the *Sea Venture*, a double-bottomed chemical parcel tanker. The vessel was re-built in 1983 and is capable of carrying twenty-one different grades of product in independent cargo tanks. The vessel is expected to begin operating in May 2006 after an extensive drydock. At that time, it will be put in service covering the chemical contracts of our first ATB under construction through the projected delivery of the ATB in December 2006. In 2007, we expect that the vessel will continue trading in chemical and/or petroleum products for the Partnership.

In August 2004, we entered into a contract with Southern New England Shipyard Company (SENESCO) to build an articulated tug barge (ATB) at a price of \$45.4 million to be delivered in early 2006. In November 2005, SENESCO indicated that they were not able to complete the first ATB on the contract terms due to infrastructure problems and production line issues, and that the completion of the barge would be delayed. In November 2005, we entered into a revised agreement with SENESCO providing for completion of the ATB at another facility that SENESCO will operate. The total cost of completion of the ATB pursuant to the revised agreement is currently expected to be approximately \$53.4 million with a contracted delivery date

of December 2006. SENESCO has indicated that it is experiencing cost overruns and further delays in completing the ATB. The revised agreement provides for substantial penalties for late delivery of the ATB. There is risk that the cost of the ATB could be higher and that the ATB may not be completed in a timely manner, which could have a material adverse effect on our results of operations.

On February 16, 2006, we entered into a contract with Manitowoc Marine Group (MMG) for the construction of two barges, which are specified to have a carrying capacity of approximately 160,000 barrels at 98% of capacity. The contract with MMG includes options to construct two additional barges. On the same date, we entered into a contract for the construction of two tugs with Eastern Shipbuilding Group, Inc. (Eastern), which will be joined with the barges to complete the two ATB units. The contract with Eastern also includes options to construct and deliver up to four additional ATB tugs on the basis that each such option shall cover an order for two tugs. The total construction cost for the two ATBs is anticipated to be approximately \$130 million, or \$65 million per unit. We intend to finance the construction with borrowings under our credit facility and operating cash. Additionally, we intend to obtain additional debt financing facilities, as necessary, to cover the costs of this project. We expect the two ATBs will be completed in August 2008 and November 2008, and we have options to build another two ATBs at a cost per unit of approximately \$66 million. The options for the tugs must be exercised by August 2006 and February 2007, and the options for the barges must be exercised by April 2006 and June 2006.

Section 7704 of the Internal Revenue Code provides that publicly traded partnerships will, as a general rule, be taxed as corporations. However, an exception, referred to as the Qualifying Income Exception, exists with respect to publicly traded partnerships that generates 90% or more of their gross income for every taxable year from qualifying income. Qualifying income includes income and gains derived from the transportation, storage and processing of crude oil, natural gas and products thereof. Other types of qualifying income include interest (other than from a financial business), dividends, gains from the sale of real property and gains from the sale or other disposition of capital assets held for the production of income that otherwise constitutes qualifying income. The *Charleston* is currently and is expected to continue to transport specialty refined petroleum products and related products that generally generate qualifying income for federal income tax purposes. The *Sea Venture*, when it enters operational service in mid-2006, may transport either specialty refined petroleum products and related products that generally generate qualifying income for federal income tax purposes or chemical products that generally generate non-qualifying income. We are operating the *Chemical Pioneer* in a corporate subsidiary because it primarily will conduct operations that do not generate qualifying income. Dividends received from our corporate subsidiary will constitute qualifying income. We estimate that less than 3% of our current income is not qualifying income; however, this estimate could change from time to time.

Business Strategies

Our primary business objective is to increase our distributable cash flow per unit by executing the following strategies:

Operate our fleet safely and efficiently to meet the most stringent customer vetting and industry standards and remain a preferred supplier to major oil and chemical companies. Major oil and chemical companies place particular emphasis on strong environmental and safety records and efficient operations. We believe we are a high quality, cost-efficient and reliable tank vessel operator. We intend to continue improving our operational safety and efficiency through the use of new technology and comprehensive training programs for new and existing employees. We also intend to minimize off-hire time and costs by emphasizing efficient scheduling and timely completion of planned and preventative maintenance both on-shore and at sea. This maintenance, combined with the twin redundant engine configuration on our ITBs, has allowed us to average a very low rate of unscheduled off-hire per ITB per year over the past five years. We intend to continue building on our reputation for maintaining high standards of performance, reliability and safety, which we believe has enabled us to attract highly-selective customers.

Contract a high proportion of our capacity with major oil and chemical companies for periods of one year or more in an effort to maintain steady cash flows from creditworthy customers through business cycles, while maintaining some flexibility to respond to changing market conditions. Vessels operating on time charters or contracts of affreightment generally provide more predictable cash flow, while vessels operating under spot charters may generate increased profit margins during periods of increasing charter rates. We intend to pursue a strategy of emphasizing longer-term contracts, while preserving operational flexibility to take advantage of changing market conditions. Four of our six ITBs are operating under contracts that have been in effect, or renewed, for at least one year. Our remaining two ITBs are currently operating in the spot market. However, the Hess support agreement effectively provides us with minimum fixed rates for our six ITBs through September 13, 2007, subject to certain limited exceptions. Our product tanker, *Houston*, has operated in the spot market since entering service in October 2005 and will begin a multi-year time charter in mid 2006. With respect to two of our parcel tankers, the *Chemical Pioneer* and the *Charleston*, we have contracts of affreightment that will, in aggregate, account for approximately 75% of the anticipated usable capacity of one vessel through February 2007 and 74% of the anticipated usable capacity of the other vessel through July 2007. In addition, these contracts generally require the customer to ship excess volume of the products covered by the contract on the routes covered by the contract on our parcel tankers. As a result, we expect these customers will account for substantially all of the non-committed capacity of these vessels during those periods. Our third parcel tanker, the *Sea Venture*, will cover the chemical contracts of our first ATB under construction through its delivery, scheduled for December 2006, at which point it will trade in chemical and/or petroleum products.

Expand our fleet and address OPA 90 phase-out requirements through accretive strategic acquisitions and construction of new vessels. We have grown successfully in the past through strategic acquisitions. In September 2002 we acquired our six ITBs from Hess, and acquired our *Chemical Pioneer* and *Charleston* parcel tankers in May 2003 and April 2004, respectively. In August 2004, we contracted for the construction of an ATB, the

delivery of which is currently scheduled for late 2006, although it may not be delivered until 2007. In 2005 we made two vessel acquisitions, the *Houston* and the *Sea Venture*, in September and November, respectively. In February 2006, we contracted for the construction of two additional ATBs, with anticipated delivery in August 2008 and November 2008, with options for additional units. We expect to continue this strategy by consistently surveying the marketplace to identify and pursue acquisitions, as well as newbuilding opportunities, that expand the services and products we offer or that expand our geographic presence. While we will be required to make capital expenditures either to bring our ITBs in compliance with OPA 90 or replace them with newbuilds, we also plan to continue our strategy of vessel acquisitions.

Principal Executive Offices

Our principal executive offices are located at 399 Thornall Street, 8th Floor, Edison, New Jersey 08837, and our phone number is (732) 635-1500. We also lease additional office space in New York, NY for use by our chairman and certain other personnel.

OVERVIEW OF OUR INDUSTRY

Introduction

We participate in the U.S. flag coastwise long-haul marine transportation of refined petroleum, petrochemical and commodity chemical products. Coastwise marine transportation of bulk liquids is primarily performed by tank vessels, including deep-sea self propelled vessels, integrated tug barges, or ITBs, articulated tug barges, or ATBs, and unmanned tank barges. U.S. flag tank vessels generally transport products between ports in the continental United States (including through the Panama Canal) or between mainland ports and Puerto Rico, Alaska or Hawaii, although these vessels may at times transport products internationally. Tank vessels provide a vital link in the transportation of these products in the United States.

Tank vessels transport refined petroleum products, such as gasoline, jet fuel, diesel fuel and feedstocks, from refineries to terminals and facilities engaged in further processing, often in full vessel loads. Tank vessels with a relatively high number of tank segregations, called parcel tankers, transport smaller cargoes of specialty refined petroleum, petrochemicals and commodity chemicals, such as lubricants, styrene, glycols, paraxylene, caustic soda and alcohols, in a variety of coastwise distributive and balancing movements.

The U.S. flag coastwise marine transportation industry operates under the Jones Act (Merchant Marine Act of 1920), a set of Federal statutes that mandate that vessels engaged in trade between U.S. ports must:

- operate under the U.S. flag;
- be built in the United States;
- be at least 75% owned and operated by U.S. citizens; and
- be manned by a U.S. crew.

One of the primary purposes of the Jones Act is to maintain a fleet of vessels eligible for charter to the U.S. government for national defense requirements.

Methods of Transporting Refined Petroleum, Petrochemical and Commodity Chemical Products

Refined petroleum products are transported by pipelines, marine transportation, truck and railroads. Pipelines are the most efficient mode of transportation for long-haul movement of refined petroleum products, followed by tank vessels. Rail and truck transportation of these products are more cost-effective only over short distances and, therefore, they account for only a small percentage of total ton miles transported. The carrying capacity of a 30,000 deadweight ton (dwt) tank vessel, which can transport approximately 225,000 barrels of refined petroleum products, is equivalent to approximately 378 average-size rail tank cars and approximately 945 average-size tractor trailer tank trucks. Marine transportation provides a vital link between a number of major refined petroleum product producing and consuming regions of the United States. There are no pipelines connecting the major refining areas in the Pacific Northwest and the Texas and Louisiana region with consumption markets in California, or connecting the major refining areas in the Texas and Louisiana region to the consuming areas in Florida. The

Northeastern United States, a significant consuming region, is served by capacity-constrained pipelines connecting with the refining areas in Texas and Louisiana.

Petrochemical and commodity chemical products are typically produced and moved in volumes considerably smaller than the capacity of an entire tank vessel. As pipelines cannot economically transport most petrochemical and commodity chemical products, most of these products are transported by rail, as the smaller unit sizes of railcars are conducive to typical shipment sizes. Parcel tankers, with multiple cargo compartments and cargo handling systems, can cost-effectively transport these products because they can accommodate the small shipment sizes without having a portion of the vessel capacity unfilled. Parcel tankers generally enjoy significant cost advantages to rail transportation between plants or facilities having access to deep sea marine terminals.

Industry Trends

We believe the following industry trends, which are causing charter rates to rise and companies to seek longer term charters, create a positive outlook for our business:

Demand for tank vessels continues to be strong. This strong demand results principally from rising consumption of refined petroleum products and the importance of marine transportation in the distribution of refined petroleum, petrochemical and commodity chemical products. A major factor in determining tank vessel demand is domestic refined petroleum product consumption, which continues to rise. The Energy Information Administration of the Department of Energy projects that retail demand for refined petroleum products in the United States will increase between 2004 and 2030 at a compounded annual growth rate of 1.1%. Although pipelines are a key component in the distribution chain, they do not reach all markets, may lack specific capacity to meet increasing demand and are not capable of transporting all refined petroleum products or economically transporting most chemical products. According to the Association of Oil Pipe Lines, approximately 28% of all domestic refined petroleum product transportation was by water in 2004, making waterborne transportation the second-most used mode of transportation for refined petroleum products after pipelines. Many areas along the U.S. coast have access to refined petroleum, petrochemical and commodity chemical products only by marine transportation.

The domestic supply of tank vessels competing with us is decreasing. This decrease is due to: OPA 90, which mandates the phase-out of certain non-double-hulled tank vessels at varying times by January 1, 2015; and the Jones Act, which restricts the supply of new vessels by requiring that all vessels participating in the coastwise trade be constructed in the United States. As a result of OPA 90, the total barrel-carrying capacity of existing domestic tank vessels transporting refined petroleum products is projected to decline significantly from its current levels in the absence of newbuildings or retrofittings of existing tank vessels. Given the intensive capital requirements to construct new Jones Act tank vessels in U.S. shipyards for use in the coastwise trade and the limited number of U.S. shipyards willing and able to construct tank vessels, we believe that not all the domestic tank vessels will be replaced by newbuildings, providing current significant opportunities to existing owners of high quality vessels. We also believe that certain major oil companies prefer to place long-term charters on newly-built double-hull tankers and are less interested in chartering tank vessels that have been retrofitted with double-hulls. However, we believe that other oil companies and traders would be willing to accept high quality retrofitted tankers. Due to the expected reduction in the availability of domestic tank vessels due to OPA 90, the major oil and chemical companies are increasingly interested in entering into long-term charter agreements in order to

ensure shipping capacity for their products.

Major oil and chemical companies are increasingly selective in their choice of tank vessel operators. These companies place particular emphasis on strong environmental and safety records, as well as operating performance. We believe that the increasingly stringent U.S. regulatory environment, the emphasis on quality and environmental protection and increasingly demanding customer vetting standards and procedures governing eligibility of vessels to engage in the coastwise trade for, and enter terminal facilities of, these customers, will accelerate the obsolescence of older, lower quality tank vessels and provide a competitive advantage to companies like us that operate high-quality tank vessels.

The domestic tank vessel industry is consolidating. Partly as a result of OPA 90 and the corresponding capital requirements to replace or retrofit existing tank vessel fleets, we believe many smaller, independent tank barge companies may find it increasingly difficult to compete profitably. The continuation of this trend would provide us with opportunities both to acquire additional assets and add customers.

Our Vessels

Integrated Tug Barge Unit Fleet

In September 2002, we acquired a fleet of six refined petroleum product ITBs built in the United States in the 1980s and qualified for the coastwise trade. ITBs integrate a dedicated tugboat (which provides propulsion) into a cargo carrying barge using a coupling system that connects the two vessels. The rigid connection between the vessels enables the tug barge combination to be handled as though it were a single vessel, with better handling and maneuverability than a conventional tug and barge combination. Unlike self-propelled tankers, ITBs are designed to allow the aft section, containing the more complex controls and machinery, to be separated from the forebody cargo area. The tug and barge sections are locked together and are only separated during scheduled drydockings every five years. ITBs provide a major cost advantage compared to a tanker because ITBs require fewer crew members than tankers. Additionally, ITBs can operate in sea and weather conditions that conventional tug-barge combinations cannot.

All six ITBs are sister vessels of the same design and built to the same specifications. As sister vessels, we can operate them more efficiently because we can use common procedures with all the ITBs, while inventory management can be centralized and crews and officers can be interchanged among vessels. In addition, sister vessels allow us to substitute vessels in service and service the same contract with different vessels.

The following table sets forth the specifications and highlights for our six ITBs:

Deadweight capacity(1)	48,000 dwt/360,000 bbls
Service speed	14.0 knots
Full load draft (summer)	40.563 feet
Hull structure	Double-bottom
Propulsion type	2x DeLaval Medium Speed Diesel
Fuel consumption (at sea)	42 long tons of IFO 180 CST/day
Number of cargo segregations	7 different types of refined products(2)
Classification	American Bureau of Shipping A1 (all six vessels)(3)

(1) A vessel's cargo capacity is less than its deadweight capacity as a result of the fuel it carries for its operation. A vessel's cargo capacity may be further reduced to the extent draft clearance limits the ability of a vessel to enter or leave port with a full load.

(2) One ITB has 10 cargo segregations.

(3) The American Bureau of Shipping, or ABS, is an independent classification society that inspects the hull and machinery of commercial ships to assess compliance with minimum criteria as set by U.S. and international regulations. The classification of A1 is ABS' highest hull structure classification.

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

Double-bottom ship configurations are superior to single-hull configuration for the prevention of oil spills in the event of a grounding. As a result, charterers prefer double-bottom ships to conventional single-hull ships. Because the ITBs have two independent propulsion plants and are equipped with dual propellers and rudders, the risk of mechanical failure and unscheduled downtime for this fleet is lessened. We can perform engine maintenance at sea while the vessel is operating on the other engine.

The following table summarizes information about our ITBs:

Vessel	Current Charter Type	Month/Year Built	OPA 90 Retrofit/ Phase-out Date
JACKSONVILLE	Spot	May 1982	May 2012
GROTON	Time	June 1982	June 2012
NEW YORK	Spot	February 1983	February 2013
BALTIMORE	Time	May 1983	May 2013
PHILADELPHIA	Consecutive Voyage Charter	June 1984	June 2014
MOBILE	Time	August 1984	August 2014

Four of our ITBs are currently operating under contracts with Hess, Shell and BP. The Hess contract expires in December 2006, the Shell contract expires in January 2008 and the BP contracts expire in December 2007. The remaining two

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

ITBs are currently operating in the spot market under voyage charters; however, regardless of rates in the spot market, we are assured specified minimum rates for these vessels through September 13, 2007 under the Hess support agreement, subject to certain limited exceptions. Although our ITBs principally transport refined petroleum products, we will on occasion transport crude oil if requested by a customer.

The ITBs are required by both domestic (United States Coast Guard) and international (International Maritime Organization) regulatory bodies to be overhauled for major repair and maintenance every five years. During a drydocking an ITB is removed from service (typically for 50-60 days) and major repair and maintenance work is carried out. We currently estimate typical drydock costs for our ITBs will be approximately \$6.0 million per vessel for work occurring in U.S. shipyards. We can also drydock the ITBs in foreign shipyards, where the drydocking costs are lower. However, if we choose to drydock an ITB in a foreign shipyard, the ITB may be off-hire, and therefore not earning any revenue, for a longer period of time as it travels to and from the foreign shipyard if we cannot find a cargo to transport during that voyage. Drydocking costs are considered maintenance capital expenditures for financial statement purposes but are generally expensed for tax purposes to the extent that the expenditures relate to repairs and maintenance. In addition to drydocking each ITB every five years, we are required to conduct a mid-period underwater survey in lieu of drydocking the ITB for inspection. An underwater survey only requires an ITB to be removed from service for three to five days.

The following table sets forth information regarding the drydocking of our ITBs:

Vessel	Last Drydock	Costs (in thousands)	Days Off-Hire	Next Scheduled Drydock	Estimated Days Off-Hire (4)
JACKSONVILLE(1)	2005	\$6,022	70	2010	N/S
GROTON(2)	2001	2,449	90	2Q 2006	50
NEW YORK(3)	2005	6,052	62	2010	N/S
BALTIMORE	2002	5,888	51	2007	N/S
PHILADELPHIA	2002	4,705	64	2007	N/S
MOBILE	2001	3,743	49	4Q 2006	50

-
- (1) Delays in shipyard due to labor shortages as a result of Hurricane Katrina.
 - (2) Drydocked in China in 2001; includes transit time to and from shipyard.
 - (3) Drydocked in Chile; includes transit time to and from shipyard.
 - (4) N/S Not scheduled

We are currently exploring several end-of-life options for our ITBs as they reach their OPA 90 phase-out dates, including retrofitting our ITBs with an internal double-hull or constructing new vessels. A retrofit would involve installing double-sides internally in the existing forebody, rearranging ballast tanks and protectively coating all cargo and ballast tank structural steel. This retrofit will result in a fully conforming double-hull vessel since the existing double-bottom of the ITB is fully conforming; however, the capacity of the vessel will decrease by approximately 5%. We estimate the current cost of this retrofit to be approximately \$25 million per vessel, and will require an off-hire period of approximately 180 days. Certain of our customers have indicated that they are not currently interested in chartering a retrofitted ITB. We estimate the current cost of constructing a series of new product tank vessels would average approximately \$120 million each. We have determined that at this time constructing new double-hulled forebodies for our ITBs is not economically feasible.

Hess Support Agreement. In connection with our purchase of the six ITBs from Hess, we entered into a support agreement with Hess that provides, among other things:

We will use our commercially reasonable efforts to charter out the ITBs and maximize the amount of time that the ITBs are employed, either on a time charter or spot charter basis;

If we propose to enter into a time charter or spot charter for an ITB, we must notify Hess in advance, and Hess has a right to charter such ITB on the terms proposed with such third party;

If we expect that an ITB will not be chartered for a period in excess of five consecutive days (other than for downtime, as described below), Hess has the right to propose, and we are required to accept, a spot charter for itself or a third party on commercially reasonable terms;

If the contracted rate (the *Negotiated Rate*) for a spot charter or time charter of an ITB is less than the then effective charter rate for such ITB specified in the support agreement (the *Support Rate*), Hess is obligated to

pay us the difference between the Support Rate and the Negotiated Rate. However, Hess is not obligated to compensate us for any downtime, which is defined as:

the ITB not being in service due to drydock or casualty;

the charterer not being required to pay under the charter due to the ITB being off-hire; or

the ITB not being in service because it has been finally determined in arbitration that we did not use commercially reasonable efforts to charter out such ITB;

If the Negotiated Rate for an ITB exceeds the Support Rate, we must pay the excess to Hess to reimburse Hess for any payments made to us by Hess under the support agreement and, once Hess has been fully reimbursed for all payments made under the support agreement, we must pay Hess 50% of any remaining excess. Our obligation to reimburse Hess for these payments terminates upon termination of the support agreement;

If we enter into a time charter for an ITB with a charterer having a senior unsecured long-term debt credit rating by Moody's Investor Services of Baa2 or better and a senior unsecured debt credit rating by Standard & Poor's of BBB or better, and (1) the Negotiated Rate for such charter equals or exceeds the then applicable Support Rate for the ITB and (2) the charterer consents to the assignment of such charter to our lenders as security for our debt, then Hess payment obligation with respect to that ITB is suspended for the contracted term of the charter, whether or not the charterer is making payments to us or the charter is still in effect;

Neither we nor Hess can withhold or defer any payment due under the support agreement, although we each have limited set-off rights in respect of indemnification payments due from the other under the agreement pursuant to which we purchased the six ITBs and we can defer (with interest at the prime rate) any payment due to Hess under the support agreement if such payments would cause us to be in default under our senior credit facility;

Neither we nor Hess can terminate the support agreement unilaterally;

The support agreement will terminate on September 13, 2007, or earlier if:

With respect to any individual ITB, the date on which

we sell such ITB,

such ITB ceases to be certified for use in United States coastwise trade, or

there is an actual, constructive, compromised or agreed total loss of such ITB; and

With respect to all ITBs, upon the occurrence of any one of the following events (each such event a Sale of the Business) that results in equity holders of United States Shipping Master LLC ceasing to own, directly or indirectly, at least 50% of the surviving entity (or entities) that hold(s) title to the ITBs:

the sale of all or substantially all of our ITBs and related assets;

the sale of all the issued and outstanding securities of our subsidiary that owns the ITBs and related assets;
and

the merger or consolidation of our subsidiary that owns the ITBs and related assets;

If during the term of the support agreement we sell one or more ITBs, other than in a Sale of the Business, or there is an actual, constructive, compromised or agreed total loss of one or more ITBs, we must use all proceeds (including insurance proceeds) in excess of required debt payments, taxes and out-of-pocket expenses incurred in connection with such sale or insurance recovery to reimburse Hess for all payments made by it under the support agreement and not previously reimbursed in the case of a sale and one-sixth of such payments in the case of an actual, constructive, compromised or total loss of the ITB.

For the years ended December 31, 2005 and 2004, five ITBs were covered. For the year ended December 31, 2003, four ITBs were covered. One ITB is under contract with Hess at a charter rate less than the support rate; this vessel will be covered by the support agreement upon any termination of that contract.

Product Tanker Fleet

In September 2005, we acquired the *Houston*, a U.S. flagged, double-hulled product tanker qualified to trade in the Jones Act. The vessel, being double-hulled, has no OPA 90 phase-out date. The vessel is capable of carrying approximately 240,000 barrels of petroleum products. The vessel's last drydock occurred in September 2005 at a cost of \$3.1 million and its next drydock is required in 2008. The *Houston*, formerly the *Gus W. Darnell*, was built for use by the Military Sealift Command of the U.S. Navy as part of a fleet of six vessels, which have been used primarily to deliver jet fuel to various locations around the world.

The following table sets forth the specifications and highlights for our product tanker:

Deadweight Capacity(1)	30,610 dwt / 240,000 bbl
Service Speed	16 knots
Full load draft (summer)	36 feet
Hull Structure	Double-hull
Propulsion Type	Single slow speed diesel burning heavy fuel (IFO 380)
Fuel Consumption (at sea)	36 tons/day
Number of Cargo Segregations	7
Classification	American Bureau of Shipping (ABS) Cap II

(1) A vessel's cargo capacity is less than its deadweight capacity as a result of the fuel it carries for its operations.

In December 2005, we signed a multi-year time charter for the vessel with Morgan Stanley Capital Group Inc. through mid-2011. The vessel will be trading in clean petroleum products in the coastwise Jones Act trade. Since it entered service on October 13, 2005, the vessel has operated in the spot market and will continue to do so until its multi-year time charter begins in mid-2006.

Parcel Tanker Fleet

Our parcel tankers carry specialty refined petroleum, petrochemical and commodity chemical products primarily from refineries and chemical manufacturing plants and storage tank facilities along the coast of the U.S. Gulf of Mexico to industrial users in and around East Coast ports. The specialty refined petroleum products transported on our parcel tankers are generally not the types of refined petroleum products transported by our ITBs or our product tanker, but are products shipped in smaller volumes and used primarily in the manufacture of other products. Petrochemical and commodity chemical products transported by our parcel tankers consist primarily of paraxylene, caustic soda, alcohol, chlorinated solvents, alkylates, toluene and ethylene glycol.

Because of the smaller cargo lot size requirements, parcel tankers are designed with many small cargo tanks. Unlike conventional tankers, parcel tankers are typically designed with one dedicated cargo pump, and associated piping system, for each tank, in order to eliminate cargo contamination. Some of the specialty refined petroleum, petrochemical and commodity chemical products transported must be carried in vessels with specially coated or stainless steel cargo tanks, as many of these cargos are very sensitive to contamination and require special cargo handling equipment.

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

We currently own three parcel tankers: the *Chemical Pioneer*, which we acquired from Dow Chemical in May 2003, the *Charleston*, which we acquired from ExxonMobil in April 2004, and the *Sea Venture*, which we acquired from Marine Transport Corporation, in November 2005.

The following table sets forth the specifications and highlights of our parcel tankers:

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

	CHARLESTON	CHEMICAL PIONEER	SEA VENTURE
Deadweight capacity(1)	48,000 dwt	35,000 dwt	19,000 dwt
Service speed	16.0 knots	16.0 knots	14.8 knots
Full load draft (summer)	42.0 feet	35.656 feet	29.2125 feet
Hull structure	Double-bottom	Double-hull (non-OPA 90 compliant)	Double-bottom
Propulsion type	Slow-speed diesel	Steam turbine	Slow-speed diesel
Fuel consumption (at sea)	52 MT/Day (IFO 180)	75 MT/Day (IFO 380)	19.75 MT/Day (IFO 380)
Number of cargo segregations	43 different types of products	48 different types of products	21 different types of products
Classification(2)	American Bureau of Shipping A1	American Bureau of Shipping A1	American Bureau of Shipping A1
Condition Assessment(3)	CAP I	CAP II	Condition Assessment to be determined (4)

(1) A vessel's cargo capacity is less than its deadweight capacity as a result of the fuel it carries for its operation. A vessel's cargo capacity may be further reduced to the extent draft clearance limits the ability of a vessel to enter or leave port with a full load.

(2) The classification of A1 is ABS' highest hull structure classification.

(3) ABS also provides a condition assessment rating system; a CAP I rating is equivalent to a new build steel structure and a CAP II rating is equivalent to a five year old ship.

(4) The *Sea Venture* is currently undergoing an extensive drydock, which is anticipated to cost approximately \$8.9 million and to be completed in May 2006.

The *Chemical Pioneer*, the *Charleston* and the *Sea Venture* are among the last independently owned carriers scheduled to be retired under OPA 90, with phase-out dates in 2013. Although the *Chemical Pioneer* is double-hulled, it is not OPA 90 compliant; however, we believe that a minor modification will bring the *Chemical Pioneer* into compliance with OPA 90. The *Charleston* and the *Sea Venture* are not OPA 90 compliant; however, we believe we will be able to obtain a waiver allowing us to carry refined petroleum products in the *Charleston*'s center tanks and non-petroleum-based products in the other tanks. Alternatively, since tankers carrying products or chemicals not regulated by OPA 90 (*i.e.*, non-petroleum-based) are not subject to the mandated OPA 90 phase-out dates and, therefore, have extended trading lives, we may elect to change the operation of the parcel tankers to avoid having to retrofit them or phase them out. However, this change could materially adversely affect their value to us.

Both the *Chemical Pioneer* and the *Charleston* have over 40 cargo segregations and the *Sea Venture* has 21 cargo segregations, which are configured, strengthened and coated to handle various sized parcels of a wide variety of petroleum products and industrial chemicals, giving them the ability to handle a broader range of specialty refined petroleum, petrochemical and commodity chemical products than other chemical-capable product carriers. Many of the petroleum and chemical products we transport in our parcel tankers are hazardous substances and, therefore, require highly qualified management and crew to operate the vessel safely.

We currently have contracts of affreightment with Dow Chemical, ExxonMobil, Koch Industries, Lyondell Chemical and Shell with specified minimum cargo requirements that will, in aggregate, account for approximately 74% of the anticipated usable capacity of the *Charleston* through July 2007 and 75% of the anticipated usable capacity of the *Chemical Pioneer* through February 2007. In addition, these contracts generally require the customer to ship excess volume of the products covered by the contract on the routes covered by the contract on our parcel tankers. As a result, we expect these companies will account for substantially all of the non-committed capacity of these vessels during those periods. The *Sea Venture* will initially service the charters that were to be serviced by our first ATB until that ATB is delivered, and, in addition,

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

will supplement the *Chemical Pioneer* in delivering non-petroleum based products. With the future reduction in chemical ship capacity we do not

believe that we will encounter a problem in fully utilizing the capacity of the *Sea Venture*. When we acquired the *Charleston* from ExxonMobil in May 2004, we agreed to transport cargo for ExxonMobil generally transported by the *S/R Wilmington* while the vessel was in drydock. We operated under this arrangement from June 2004 through November 2004 and chartered in another vessel on a short-term basis to fulfill our obligations under our charter agreements covering the *Charleston*. We are obligated to use our best efforts to assist ExxonMobil in covering its cargo transportation requirements that would have been covered by the *S/R Wilmington* during future drydocks of that vessel.

Our parcel tankers are required by both domestic (U.S. Coast Guard) and international (International Maritime Organization) regulatory bodies to be drydocked twice in a five year period. During a drydocking the vessel is removed from service (typically for 35 to 50 days) and major repair and maintenance work is carried out. We currently estimate typical drydock costs to be \$3.0 million to \$5.0 million per vessel for work occurring in U.S. shipyards. Drydocking costs are considered maintenance capital expenditures for financial statement purposes but are generally expensed for tax purposes to the extent that the expenditures relate to repairs and maintenance.

Vessel	Last Drydock	Costs (in thousands)	Days Offhire	Next Drydock
Charleston (1)	2003	\$ 1,500	65	3Q 2006
Chemical Pioneer (2)	2003	\$ 12,448	122	2Q 2006
Sea Venture (3)	2006	\$ 8,900(4)	135 (4)	2008

(1) Drydocked in Singapore.

(2) Extensive drydock to bring the ship to our operational standards following acquisition. This drydocking substantially improved the operating quality of the ship by, among other things, coating all ballast and void tanks, completely overhauling and upgrading the main propulsion plant, and recoating all deck structures. Also during this drydocking, we conducted extensive work to successfully bring the vessel to CAP II quality.

(3) Extensive drydocking is ongoing to bring the ship to our operational standards following acquisition. This drydocking will substantially improve the operating quality of the ship by, among other things, coating most of the ballast and cargo tanks, completing special survey and other structural and mechanical repairs necessary to obtain an ABS CAP II rating.

(4) Estimated.

Articulated Tug Barge Unit

ATBs, similar to ITBs, consist of a tugboat (which provides propulsion) and a cargo carrying barge using a coupling system that connects the two vessels. Unlike the rigid connection found on ITBs, an ATB uses a hinged connection. The ATB's configuration offers crewing cost advantages similar to those of an ITB. In addition, ATBs offer the additional advantage of substitutability, because the barge and tug may be decoupled. This offers operational and commercial flexibility, allowing the barge unit to be towed by a third party tug in certain situations.

In August 2004, we entered into a contract with Southern New England Shipyard Company (SENESCO) to build a 19,999 dwt articulated tug barge (ATB) for us at a price of \$45.4 million to be delivered in early 2006. In November 2005, SENESCO indicated that they were not able to complete the first ATB on the contract terms due to infrastructure problems and production line issues, and that the completion of the barge

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

would be delayed. In November 2005, we entered into a revised agreement with SENESCO providing for completion of the ATB at another facility which SENESCO will operate. The total cost of completion of the ATB pursuant to the revised agreement is currently expected to be approximately \$53.4 million with a projected

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

contracted delivery date of December 2006. SENESCO has indicated that it is experiencing cost overruns and further delays in completing the ATB. The revised agreement provides for substantial penalties for late delivery of the ATB.

On February 16, 2006, we entered into a contract with Manitowoc Marine Group (MMG) for the construction of two barges, which are specified to have a carrying capacity of approximately 160,000 barrels at 98% of capacity. The contract with MMG includes options to construct two additional barges. On the same date, we entered into a contract for the construction of two tugs with Eastern Shipbuilding Group, Inc. (Eastern), which will be joined with the barges to complete the two ATB units. The contract with Eastern also includes options to construct and deliver up to four additional ATB tugs on the basis that each such option shall cover an order for two tugs. The total construction price for the two ATBs is anticipated to be approximately \$130 million, or \$65 million per unit. We estimate that building two additional ATBs will cost approximately \$66 million each. We intend to finance the purchase price with borrowings under our credit facility and cash from operations. Additionally, we intend to obtain additional debt financing facilities, as necessary, to cover the costs of this project.

The following table sets forth the specifications and highlights for our ATB currently under construction:

	SENESCO	MMG/EASTERN
Deadweight capacity(1)	19,999 dwt / 140,000 bbl	19,999 dwt / 156,000 bbl
Service speed	13.5 knots	13.5 knots
Full load draft (summer)	29' 0"	29' 0"
Hull structure	Double-hull	Double-hull
Propulsion type	Twin medium speed diesel burning heavy fuel oil (IFO 180)	Twin medium speed diesel burning heavy fuel oil (IFO 180)
Fuel consumption (at sea)	38 tons/day	38 tons/day
Number of cargo segregations	10	5
Classification	Tug: ABS A1 Ocean Service Barge: ABS A1 Oil and Chemical	Tug: ABS A1 Ocean Service Barge: ABS A1 Oil and Chemical

(1) A vessel's cargo capacity is less than its deadweight capacity as a result of the fuel it carries for its operations.

We have entered into contracts of affreightment to transport commodity chemical products whose specified minimum volumes will utilize 77% of our SENESCO-built ATB's anticipated capacity through September 2007 and approximately 67% of our SENESCO-built ATB's anticipated capacity thereafter through June 2010. In addition, these contracts generally require the customer to ship excess volume of the products covered by the contract on the routes covered by the contract on our SENESCO-built ATB. As a result, we expect these companies will account for substantially all of the non-committed capacity of this vessel during the term of the contract. These contracts, which commence mid-2006, will be covered during 2006 by the *Sea Venture* until the SENESCO-built ATB is completed.

The contracts of affreightment we have for our SENESCO-built ATB cover products that generally do not generate qualifying income for federal income tax purposes. As a result, we anticipate this ATB will be owned by our corporate subsidiary because it primarily will conduct operations that do not generate qualifying income.

Our Customers

Our three largest customers in 2005, 2004 and 2003 based on gross revenue were BP, Hess and Shell, which, in aggregate, accounted for approximately 65%, 59% and 90% of our consolidated revenues for those periods respectively. No other customer accounted for more than 10% of our consolidated revenues for those periods. See note 3 to the consolidated financial statements in Item 8 of this report for a breakdown of revenues among these customers. Revenues from Hess do not include payments by Hess under the Support Agreement.

Preventative Maintenance

We have a computerized preventative maintenance program that tracks U.S. Coast Guard and American Bureau of Shipping inspection schedules and establishes a system for the reporting and handling of routine maintenance and repair.

Vessel captains submit monthly inspection reports, which are used to note conditions that may require maintenance or repair. Vessel superintendents are responsible for reviewing these reports, inspecting identified discrepancies, assigning a priority classification and generating work orders. Work orders establish job type, assign personnel responsible for the task and record target start and completion dates. Vessel superintendents inspect repairs completed by the crew, supervise outside contractors as needed and conduct quarterly inspections following the same criteria as the captains. Drills and training exercises are conducted in conjunction with these inspections, which are typically more comprehensive in scope. In addition, an operations duty officer is available on a 24-hour basis to handle any operational issues. The operations duty officer is prepared to respond on scene whenever required and is trained in technical repair issues, spill control and emergency response.

The American Bureau of Shipping and the U.S. Coast Guard establish drydocking schedules. Prior to sending a vessel to a shipyard, we develop comprehensive work lists to ensure all required maintenance is completed. Repair facilities bid on these work lists, and jobs are awarded based on price and time to complete. Once the vessel is gas-free, a certified marine chemist issues paperwork certifying that no dangerous vapors are present. The vessel proceeds to the shipyard where the vessel superintendent and certain crew members assist in performing the maintenance and repair work. The planned maintenance period is considered complete when all work has been tested to the satisfaction of American Bureau of Shipping or U.S. Coast Guard inspectors or both.

Safety

General

We are committed to operating our vessels in a manner that protects the safety and health of our employees, the general public and the environment. Our primary goal is to minimize the number of safety- and health-related accidents on our vessels and our property. We are focused on avoiding personal injuries and reducing occupational health hazards. We seek to prevent accidents that may cause damage to our personnel, equipment or the environment such as fire, collisions, petroleum spills and groundings of our vessels. In addition, we are committed to reduce overall emissions and waste generation from our operations and to the safe management of associated cargo residues and cleaning wastes.

Our policy is to follow all laws and regulations as required, and we are actively participating with government, trade organizations and the public in creating responsible laws, regulations and standards to safeguard the workplace, the community and the environment. Our operations department is responsible for coordinating all facets of our health, safety and training programs. The operations department identifies areas that may require special emphasis, including new initiatives that evolve within the industry. Supervisors are responsible for carrying out and monitoring compliance for all of the safety and health policies on their vessels.

Tank Barge Characteristics

To protect the environment, today's tank barge hulls are required not only to be leakproof into the body of water in which they float but also to be vapor-tight to prevent the release of any fumes or vapors into the atmosphere. Our tank barges that carry clean products such as gasoline or naphtha have alarms that indicate when the tank is full (95% of capacity) and when it is overfull (98% of capacity). Each tank barge also has a vapor recovery system that connects the cargo tanks to the shore terminal via pipe and hose to return to the plant the vapors generated while loading.

Safety Management Systems

We are currently certified under the standards of the International Safety Management, or ISM, system. The ISM standards were promulgated by the International Maritime Organization, or IMO, several years ago and have been adopted through treaty by many IMO member countries, including the United States. Although ISM is not required for coastal tug and barge operations, we have determined that an integrated safety management system, including the ISM standards, will promote safer operations and will provide us with necessary operational flexibility as we continue to grow. We have been awarded ISO 9001 Quality Management System certification as well as ISO 14001 Environmental Management System certification. These standards are part of a series of standards established by the International Organization for Standardization. ISO 9001 is one of

a series of quality management system standards, while ISO 14001 is one of a series of standards relating to the environment and its protection.

Ship Management, Crewing and Employees

We maintain an experienced and highly qualified work force of shore-based and seagoing personnel. As of March 1, 2006, we employed approximately 435 persons, comprised of approximately 35 shore staff and approximately 400 fleet personnel. We have a collective bargaining agreement in place with two maritime unions, the American Maritime Officers union, which covers the 182 officers of our vessels, and the Seafarers International Union, which covers all our other seagoing personnel, that expire in 2007. Under the terms of the collective bargaining agreements, we are required to make contributions to pension and other welfare programs managed by the unions. Management believes there are no unfunded pension liabilities under any of these agreements. Our vessel employees are paid on a daily or hourly basis and typically work 60 days on and 60 days off, in the case of officers, and 120 days on and 60 days off, in the case of all other seagoing personnel. Our shore-based personnel are generally salaried and are primarily located at our headquarters in Edison, New Jersey.

Our shore staff provides support for all aspects of our fleet and business operations, including sales and scheduling, crewing and human resources functions, compliance and technical management, financial and insurance services.

Classification, Inspection and Certification

In accordance with standard industry practice, all of our coastwise vessels have been certified as being in class by the American Bureau of Shipping. The American Bureau of Shipping is one of several internationally recognized classification societies that inspect vessels at regularly scheduled intervals to ensure compliance with American Bureau of Shipping classification rules and some applicable federal safety regulations. Most insurance underwriters require an in class certification by a classification society before they will extend coverage to any vessel. The classification society certifies that the pertinent vessel has been built and maintained in accordance with the rules of the society and complies with applicable rules and regulations of the country of registry of such vessel and the international conventions of which that country is a member. Inspections of our ITBs are conducted by a surveyor of the classification society in three surveys of varying frequency and thoroughness: annual surveys each year, an intermediate survey every two to three years, which is generally conducted through an underwater survey, and a special survey every five years. As part of an intermediate survey, our vessels may be required to be drydocked every 24 to 30 months for inspection of the underwater parts of such vessel and for any necessary repair work related to such inspection. Inspections of our parcel tankers are conducted by a surveyor of the classification society annually as well as when the vessel is drydocked, which must occur twice every five years.

Our vessels are inspected at periodic intervals by the U.S. Coast Guard to ensure compliance with applicable safety regulations issued by the U.S. Coast Guard. All of our tank vessels carry Certificates of Inspection issued by the U.S. Coast Guard.

Our vessels are also inspected and audited periodically by our customers, in some cases as a precondition to chartering our vessels. We maintain all necessary approvals required for our vessels to operate in their normal trades. We believe that the high quality of our vessels, our crews and our shoreside staff are advantages when competing against other vessel operators for long-term business.

Insurance Program

We believe that we have arranged for adequate insurance coverage to protect against the accident-related risks involved in the conduct of our business and risks of liability for environmental damage and pollution, consistent with industry practice. We cannot assure you, however, that all risks are adequately insured against, that any particular claims will be paid or that we will be able to procure adequate insurance coverage at commercially reasonable rates in the future.

Our hull and machinery insurance covers risks of actual or constructive loss from collision, fire, grounding, engine breakdown and other casualties up to an agreed value per vessel. Our war-risks insurance covers risks of confiscation, seizure, capture, vandalism, sabotage and other war-related risks. While some tank vessel owners and operators obtain loss-of-hire insurance covering the loss of revenue during extended tank vessel off-hire periods, we, along with several other tank vessel operators, do not have this type of coverage. We believe that, given our diversified marine transportation operations and high utilization rate, this type of coverage is not economical and is of limited value to us. However, we evaluate the need for such coverage on an ongoing basis taking into account insurance market conditions and the employment of our vessels.

Our protection and indemnity insurance covers third-party liabilities and other related expenses from, among other things, injury or death of crew, passengers and other third parties, claims arising from collisions, damage to cargo, damage to third-party property, asbestos exposure and pollution arising from oil or other substances. Our current protection and indemnity insurance coverage for pollution is \$1 billion per incident and is provided by United Kingdom P&I Club, which is a member of the International Group of protection and indemnity mutual assurance associations. The 17 protection and indemnity associations that comprise the International Group insure approximately 90% of the world's commercial tonnage and have entered into a pooling agreement to reinsure each association's liabilities. Each protection and indemnity association has capped its exposure to this pooling agreement at approximately \$4.3 billion per non-pollution incident. As a member of UK P&I Club, we are subject to calls payable to the associations based on our claims records, as well as the claim records of all other members of the individual associations and members of UK P&I Club.

We are not currently the subject of any claims alleging exposure to contaminants, although such claims may be brought in the future. In connection with our purchase of the six ITBs from Hess, we and Hess agreed that we would share liability for any claims by employees for exposure to contaminants including, without limitation, polychlorinated biphenyls, asbestos and radioactive substances, or working conditions on the vessels, based on the number of days such employee worked for Hess compared to the number of days such employee worked for us. If, notwithstanding the foregoing, we had to pay claims solely out of our own funds, it could have a material adverse effect on our financial condition. Furthermore, any claims covered by insurance would be subject to deductibles, and since it is possible that a large number of claims could be brought, the aggregate amount of these deductibles could be material.

We may not be able to obtain insurance coverage in the future to cover all risks inherent in our business, and insurance, if available, may be at rates that we do not consider commercially reasonable. In addition, as more single-hull vessels are retired from active service, insurers may be less willing to insure and customers less willing to hire single-hull vessels.

Competition

The Jones Act restricts U.S. point-to-point maritime shipping to vessels operating under the U.S. flag, built in the United States, at least 75% owned and operated by U.S. citizens and manned by U.S. crews. In our market areas, our primary direct competitors are the operators of U.S. flag ocean-going tank vessels and U.S. flag parcel tankers, including the captive fleets of major oil and chemical companies. The domestic tank vessel industry is highly competitive.

In the spot charter markets, our vessels compete with all other vessels of a size and type required by a charterer that can be available at the date specified. In the longer-term charter market, competition is based primarily on price and availability, although we believe charterers have become more selective with respect to the quality of vessels they hire, with particular emphasis on factors such as age, double-hulls or double-bottoms and the reliability and quality of operations. We believe major oil and chemical companies are increasingly demonstrating a preference for modern vessels based on concerns about the environmental risks associated with older vessels. Consequently, we believe that owners of large relatively modern fleets such as ours have been able to gain a competitive advantage over owners of older fleets.

U.S. flag tank vessels also compete with petroleum product pipelines and are affected by the level of imports on foreign flag products carriers. Because the existing U.S. pipeline network offers a low cost method of transporting oil and refined petroleum products, it is capacity constrained in many markets. We believe that high capital costs, tariff regulation and environmental considerations make it unlikely that a new refined product pipeline system will be built in our market areas in the near future. It is possible, however, that new pipeline segments, including pipeline segments that connect with existing pipeline systems, could be built or that existing pipelines could be expanded or converted to carry refined petroleum products. Either of these occurrences could have an adverse effect on our ability to compete in particular locations.

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

A substantial majority of all long-haul shipments of chemicals in the United States are currently by rail. We believe that the cost to ship by rail is significantly higher than shipping by tanker, even when inventory and logistics costs are factored in. We believe that this lower cost and the availability of vessels with many tank segregations that allow smaller quantities of product to be carried will increase the demand for tanker transportation of chemicals.

Regulation

Our operations are subject to significant federal, state and local regulation, the principal provisions of which are described below.

Environmental

General. Government regulation significantly affects the ownership and operation of our tank vessels. Our tank vessels are subject to international conventions, federal, state and local laws and regulations relating to safety and health and environmental protection, including the generation, storage, handling, emission, transportation and discharge of hazardous and non-hazardous materials. Although we believe that we are in substantial compliance with applicable environmental laws and regulations, we cannot predict the ultimate cost of complying with these requirements, or the impact of these requirements on the resale value or useful lives of our tank vessels. The recent trend in environmental legislation is toward more stringent requirements, and this trend will likely continue. In addition, a future serious marine incident occurring in U.S. waters or internationally that results in significant oil pollution or causes significant environmental impact could result in additional legislation or regulation that could adversely affect our ability to pay cash distributions.

Various governmental and quasi-governmental agencies require us to obtain permits, licenses and certificates for the operation of our tank vessels. While we believe that we are in substantial compliance with applicable environmental laws and regulations and have all permits, licenses and certificates necessary for the conduct of our operations, frequently changing and increasingly stricter requirements, future non-compliance or failure to maintain necessary permits or approvals could require us to incur substantial costs or temporarily suspend operation of one or more of our tank vessels.

We maintain operating standards for all our tank vessels that emphasize operational safety, quality maintenance, continuous training of our crews and officers, care for the environment and compliance with U.S. regulations. Our tank vessels are subject to both scheduled and unscheduled inspections by a variety of governmental and private entities, each of which may have unique requirements. These entities include the local port authorities (U.S. Coast Guard or other port state control authorities), classification societies, flag state administration and charterers, particularly terminal operators and oil companies.

We manage our exposure to losses from potential discharges of pollutants through the use of well maintained, well managed and well equipped vessels and safety and environmental programs, including a maritime compliance program and our insurance program. Moreover, we believe we will be able to accommodate reasonably foreseeable environmental regulatory changes. However, the risks of substantial costs, liabilities and penalties are inherent in marine operations, including potential criminal prosecution and civil penalties for negligent or intentional discharge of pollutants. As a result, there can be no assurance that any new regulations or requirements or any discharge of pollutants by us will not have a material adverse effect on us.

The Oil Pollution Act of 1990. The Oil Pollution Act of 1990, or OPA 90, established an extensive regulatory and liability regime for the protection of the environment from oil spills. OPA 90 affects all vessels trading in U.S. waters, including the exclusive economic zone extending 200 miles seaward. OPA 90 sets forth various technical and operating requirements for tank vessels operating in U.S. waters. In general, all newly-built or converted tankers carrying crude oil and petroleum-based products in U.S. waters must be built with double-hulls. Existing single-hull, double-sided and double-bottomed tank vessels are to be phased out of service between 1995 and 2015 based on their tonnage and age. Under the phase-out schedule, two of our six ITBs will be precluded from transporting petroleum and petroleum-based products in the United States by May and June 2012, an additional two ITBs and the *Chemical Pioneer* and the *Charleston* must be phased out of transporting petroleum and petroleum-based products by each of February, March, September and October 2013 and the remaining two ITBs must be phased out of service by June and

August 2014. In order to bring our ITBs into compliance with OPA 90, at a minimum we will be required to retrofit each ITB with double sides. The *Sea Venture* is scheduled to be phased out of petroleum service in September 2013, but may remain in the chemical trade beyond 2013. Although the *Charleston* is not OPA 90 compliant, we believe we will be able to obtain a waiver allowing us to carry refined petroleum products in the vessel's center tanks and non-petroleum-based products in the other tanks. Although the *Chemical Pioneer* is double-hulled, it is not OPA 90 compliant; however, we believe that a minor modification, that must be made by its mandatory phase-out date in 2013, will bring the *Chemical Pioneer* into compliance with OPA 90. The *Houston* is a double-hulled vessel and therefore does not have a phase-out date.

Under OPA 90, owners or operators of tank vessels operating in U.S. waters must file vessel spill response plans with the U.S. Coast Guard and operate in compliance with the plans. These vessel response plans must, among other things:

address a worst case scenario and identify and ensure, through contract or other approved means, the availability of necessary private response resources;

describe crew training and drills; and

identify a qualified individual with specific authority and responsibility to implement removal actions in the event of an oil spill.

Our vessel response plans have been accepted by the U.S. Coast Guard, and all of our vessel crew members and spill management team personnel have been trained to comply with these guidelines. In addition, we conduct regular oil-spill response drills in accordance with the guidelines set out in OPA 90. We believe that all of our tank vessels are in substantial compliance with OPA 90.

Environmental Spill and Release Liability. OPA 90 and various state laws substantially increased over historic levels the statutory liability of owners and operators of vessels for the discharge or substantial threat of a discharge of oil and the resulting damages, both regarding the limits of liability and the scope of damages. OPA 90 imposes joint and several strict liability on responsible parties, including owners, operators and bareboat charterers, for all oil spill and containment and clean-up costs and other damages arising from spills attributable to their vessels. A complete defense is available only when the responsible party establishes that it exercised due care and took precautions against foreseeable acts or omissions of third parties and when the spill is caused solely by an act of God, act of war (including civil war and insurrection) or a third party other than an employee or agent or party in a contractual relationship with the responsible party. These limited defenses may be lost if the responsible party fails to report the incident or reasonably cooperate with the appropriate authorities or refuses to comply with an order concerning clean-up activities. Even if the spill is caused solely by a third party, the owner or operator must pay removal costs and damage claims and then seek reimbursement from the third party or the trust fund established under OPA 90. Finally, in certain circumstances involving oil spills from tank vessels, OPA 90 and other environmental laws may impose criminal liability on personnel and/or the corporate entity.

OPA 90 limits the liability of each responsible party for a tank vessel to the greater of \$1,200 per gross registered ton or \$10 million per discharge. This limit does not apply where, among other things, the spill is caused by gross negligence or willful misconduct of, or a violation of an applicable federal safety, construction or operating regulation by, a responsible party or its agent or employee or any person acting in a contractual relationship with a responsible party.

In addition to removal costs, OPA 90 provides for recovery of damages, including:

natural resource damages and related assessment costs;

real and personal property damages;

net loss of taxes, royalties, rents, fees and other lost revenues;

net costs of public services necessitated by a spill response, such as protection from fire, safety or health hazards;

loss of profits or impairment of earning capacity due to the injury, destruction or loss of real property, personal property and natural resources; and

loss of subsistence use of natural resources.

OPA 90 expanded the pre-existing financial responsibility requirements for tank vessels operating in U.S. waters and requires owners and operators of tank vessels to establish and maintain with the U.S. Coast Guard evidence of their financial responsibility sufficient to meet their potential liabilities imposed by OPA 90. Under the regulations, we may provide evidence of insurance, a surety bond, a guarantee, letter of credit, qualification as a self-insurer or other evidence of financial responsibility. We have provided evidence of insurance under the regulations and have received certificates of financial responsibility from the U.S. Coast Guard for all of our tank vessels subject to this requirement.

OPA 90 expressly provides that individual states are entitled to enforce their own pollution liability laws, even if inconsistent with or imposing greater liability than OPA 90. There is no uniform liability scheme among the states. Some states have OPA 90-like schemes for limiting liability to various amounts, some rely on common law fault-based remedies and others impose strict and/or unlimited liability on an owner or operator. Virtually all coastal states have enacted their own pollution prevention, liability and response laws, whether statutory or through court decisions, with many providing for some form of unlimited liability. We believe that the liability provisions of OPA 90 and similar state laws have greatly expanded potential liability in the event of an oil spill, even where we are not at fault. Some states have also established their own requirements for financial responsibility. However, in March 2000, the U.S. Supreme Court decided *United States v. Locke*. In that case, INTERTANKO challenged tank vessel regulations enacted by the State of Washington. The Court struck down several

regulations and remanded the case for review of additional regulations. The Court held that the regulation of maritime commerce is generally a federal responsibility because of the need for national and international uniformity, although it noted that states may regulate their own ports and waterways so long as the rules are based on the peculiarities of local waters and do not conflict with federal regulation. As a result of this ruling, at least two states have repealed regulations concerning the operation, manning, construction or design of tank vessels.

Parties affected by oil pollution may pursue relief from the Oil Spill Liability Trust Fund, absent full recovery by them against a responsible party. Responsible parties may seek contribution from the fund for costs incurred that exceeded the liability limits of OPA 90. The responsible party would need to establish that it is entitled to both a statutory defense against liability and to a statutory limitation of liability to obtain contribution from the fund. If we are deemed a responsible party for an oil pollution incident and are ineligible for contribution from the fund, the costs of responding to an oil pollution incident could have a material adverse effect on our results of operations, financial condition and cash flows. We presently maintain oil pollution liability insurance in an amount in excess of that required by OPA 90. Through our protection and indemnity club, the UK P&I Club, our current coverage for oil pollution is \$1 billion per incident. It is possible, however, that our liability for an oil pollution incident may exceed the insurance coverage we maintain.

We are also subject to potential liability arising under the U.S. Comprehensive Environmental Response, Compensation and Liability Act, or CERCLA, which applies to the discharge of hazardous substances, whether on land or at sea. Specifically, CERCLA provides for liability of owners and operators of tank vessels for cleanup and removal of hazardous substances and provides for additional penalties in connection with environmental damage. Liability under CERCLA for releases of hazardous substances from vessels is limited to the greater of \$300 per gross ton or \$5 million per incident unless attributable to willful misconduct or neglect, a violation of applicable standards or rules, or upon failure to provide reasonable cooperation and assistance. CERCLA liability for releases from facilities other than vessels is generally unlimited.

We are required to show proof of insurance, surety bond, self insurance or other evidence of financial responsibility to pay damages under OPA 90 and CERCLA in the amount of \$1,500 per gross ton for vessels, consisting of the sum of the OPA 90 liability limit of \$1,200 per gross ton or \$10 million per discharge and the CERCLA liability limit of \$300 per gross ton or \$5 million per discharge. We have satisfied these requirements and obtained a U.S. Coast Guard Certificate of Financial Responsibility. OPA 90 and CERCLA each preserve the right to recover damages under other existing laws, including maritime tort law.

Water. The Federal Water Pollution Control Act, also referred to as the Clean Water Act, or CWA, imposes restrictions and strict controls on the discharge of pollutants into navigable waters, and such discharges generally require permits. The CWA provides for civil, criminal and administrative penalties for any unauthorized discharges and imposes substantial liability for the costs of removal, remediation and damages. State laws for the control of water pollution also provide varying civil, criminal and administrative penalties and liabilities in the case of a discharge of petroleum, its derivatives, hazardous substances, wastes and pollutants into state waters. In addition, the Coastal Zone Management Act authorizes state implementation and development of programs of management measures for non-point source pollution to restore and protect coastal waters.

Solid Waste. Our operations occasionally generate and require the transportation, treatment and disposal of both hazardous and non-hazardous solid wastes that are subject to the requirements of the federal Resource Conservation and Recovery Act, or RCRA, and comparable state and local requirements. In August 1998, the EPA added four petroleum refining wastes to the list of RCRA hazardous wastes. In addition, in the course of our tank vessel operations, we engage contractors to remove and dispose of waste material, including tank residue. In the event that such waste is found to be hazardous under either RCRA or the CWA, and is disposed of in violation of applicable law, we could be found jointly and severally liable for the cleanup costs and any resulting damages. Finally, the EPA does

not currently classify used oil as hazardous waste, provided certain recycling standards are met. However, some states in which we pick up or deliver cargo have classified used oil as hazardous under state laws patterned after RCRA. The cost of managing wastes generated by tank vessel operations has increased in recent years under stricter state and federal standards. Additionally, from time to time we arrange for the disposal of hazardous waste or hazardous substances at offsite disposal facilities. If such materials are improperly disposed of by third parties, we might still be liable for clean up costs under CERCLA or the equivalent state laws.

Air Emissions. The federal Clean Air Act of 1970, as amended by the Clean Air Act Amendments of 1977 and 1990, or CAA, requires the EPA to promulgate standards applicable to emissions of volatile organic compounds and other air contaminants. Our vessels are subject to vapor control and recovery requirements for certain cargoes when loading, unloading, ballasting, cleaning and conducting other operations in regulated port areas. Our ITBs are equipped with vapor control systems that satisfy these requirements. In addition, in December 1999, the EPA issued a final rule regarding emissions standards for

marine diesel engines. The final rule applies emissions standards to new engines beginning with the 2004 model year. In the preamble to the final rule, the EPA noted that it may revisit the application of emissions standards to rebuilt or remanufactured engines, if the industry does not take steps to introduce new pollution control technologies. Finally, the EPA has entered into a settlement that will expand this rulemaking to include certain large diesel engines not previously addressed in the final rule. Adoption of such standards could require modifications to some existing marine diesel engines and may result in material expenditures, however, we do not believe at this time that any of our vessels will be affected by this rulemaking.

The CAA also requires states to draft State Implementation Plans, or SIPs, designed to attain national health-based air quality standards in primarily major metropolitan and/or industrial areas. Where states fail to present approvable SIPs or SIP revisions by certain statutory deadlines, the federal government is required to draft a Federal Implementation Plan. Several SIPs regulate emissions resulting from barge loading and degassing operations by requiring the installation of vapor control equipment. As stated above, our ITBs are already equipped with vapor control systems that satisfy these requirements. Although a risk exists that new regulations could require significant capital expenditures and otherwise increase our costs, we believe, based upon the regulations that have been proposed to date, that no material capital expenditures beyond those currently contemplated and no material increase in costs are likely to be required.

Coastwise Laws

Substantially all of our operations are conducted in the U.S. domestic trade, which is governed by the coastwise laws of the United States. The U.S. coastwise laws reserve marine transportation between points in the United States to vessels built in and documented under the laws of the United States (U.S. flag) and owned and manned by U.S. citizens. Generally, an entity is deemed a U.S. citizen for these purposes so long as:

it is organized under the laws of the United States or of a state;

its chief executive officer, by whatever title, its chairman of its board of directors and all persons authorized to act in the absence or disability of such persons are a U.S. citizen;

no more than a minority of the number of its directors (or equivalent persons) necessary to constitute a quorum are non-U.S. citizens;

at least 75% of the stock or equity interest and voting power in the corporation is beneficially owned by U.S. citizens free of any trust, fiduciary arrangement or other agreement, arrangement or understanding whereby voting power may be exercised directly or indirectly by non-U.S. citizens; and

in the case of a limited partnership, the general partner meets U.S. citizenship requirements for U.S. coastwise trade.

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

Because we could lose our privilege of operating our vessels in the U.S. coastwise trade if non-U.S. citizens were to own or control in excess of 25% of our outstanding interests or those of our general partner, our limited partnership agreement initially restricts foreign ownership and control of our common and subordinated units, and those of our general partner, to not more than 15% of the respective interests.

There have been repeated efforts aimed at repeal or significant change of the Jones Act. Although we believe it is unlikely that the Jones Act will be substantially modified or repealed, there can be no assurance that Congress will not substantially modify or repeal such laws. Such changes could have a material adverse effect on our operations and financial condition.

As a result of the Hurricanes Katrina and Rita, a short-term waiver, which expired on October 24, 2005, was granted by the Department of Homeland Security, lifting the Jones Act restriction on foreign-flag carriers, allowing these carriers to replace transporting needs arising from out-of-service pipelines. Operationally, we were not materially impacted by this waiver as all of our available ITBs were covered by either long-term time charters or contracts of affreightment. As a result of the hurricanes, our chemical vessels experienced slight erosion of time charter equivalent rates due to weather delays and the drydocking of the *Jacksonville* was delayed due to labor shortages.

Other

Our vessels are subject to the jurisdiction of the U.S. Coast Guard, the National Transportation Safety Board, the U.S. Customs Service and the U.S. Maritime Administration, as well as subject to rules of private industry organizations such as the American Bureau of Shipping. These agencies and organizations establish safety standards and are authorized to investigate vessels and accidents and to recommend improved maritime safety standards. Moreover, to ensure compliance with applicable safety regulations, the U.S. Coast Guard is authorized to inspect vessels at will.

Occupational Health Regulations

Our vessel operations are subject to occupational safety and health regulations issued by the U.S. Coast Guard and, to an extent, by the U.S. Occupational Safety and Health Administration. These regulations currently require us to perform monitoring, medical testing and recordkeeping with respect to personnel engaged in the handling of the various cargoes transported by our vessels.

Security

Heightened awareness of security needs brought about by the events of September 11, 2001 has caused the U.S. Coast Guard, the International Maritime Organization, and the states and local ports to adopt heightened security procedures relating to ports and vessels. We have updated our procedures in light of the new requirements.

In 2002, Congress passed the Maritime Transportation Security Act of 2002, or MTS Act, which, together with the International Maritime Organization's recent security proposals (collectively known as The International Ship and Port Security Code), requires specific security plans for our vessels and more rigorous crew identification requirements. We have implemented vessel security plans and procedures for each of our vessels pursuant to rules implementing the MTS Act that have been issued by the U.S. Coast Guard.

Vessel Condition

Our vessels are subject to periodic inspection and survey by, and drydocking and maintenance requirements of, the U.S. Coast Guard, the American Bureau of Shipping, or both. We believe we are currently in compliance in all material respects with the environmental and other laws and regulations, including health and safety requirements, to which our operations are subject. We are unaware of any pending or threatened litigation or other judicial, administrative or arbitration proceedings against us occasioned by any alleged non-compliance with such laws or regulations. The risks of substantial costs, liabilities and penalties are, however, inherent in marine operations, and there can be no assurance that significant costs, liabilities or penalties will not be incurred by or imposed on us in the future.

ITEM 1A. RISK FACTORS

In addition to the other information set forth elsewhere in this report, you should carefully consider the following factors when evaluating U.S. Shipping Partners L.P.:

Risks Inherent in Our Business

We may not have sufficient available cash to enable us to pay the minimum quarterly distribution following establishment of cash reserves and payment of fees and expenses, including payments to our general partner.

We may not have sufficient available cash each quarter to pay the minimum quarterly distribution. The amount of cash we can distribute on our common units principally depends upon the amount of cash we generate from our operations, which will fluctuate from quarter to quarter based on, among other things:

the level of consumption of refined petroleum, petrochemical and chemical products in the markets in which we operate;

the prices we obtain for our services;

the level of our operating costs, including payments to our general partner;

the level of unscheduled off-hire days and the timing of, and number of days required for, scheduled drydockings of our vessels; and

prevailing economic conditions.

In addition, the actual amount of cash we will have available for distribution will depend on other factors such as:

the level of capital expenditures we make, including for acquisitions, drydockings for repairs, retrofitting of vessels to comply with OPA 90, newbuildings, and compliance with new regulations;

the restrictions contained in our debt instruments and our debt service requirements;

fluctuations in our working capital needs;

our ability to make working capital or other borrowings; and

the amount of reserves established by our general partner.

For 2006, we increased our maintenance capital expenditure reserve from \$17.2 million to \$19.6 million, which will reduce our cash available for distribution by \$2.4 million in 2006 compared to 2005.

The amount of cash we have available for distribution to unitholders depends primarily on our cash flow and not solely on profitability.

The amount of cash we have available for distribution depends primarily on our cash flow, including cash reserves, payments received under the Hess support agreement and working capital or other borrowings, and not solely on profitability, which will be affected by non-cash items. As a result, we may make cash distributions during periods when we record losses and may not make cash distributions during periods when we record net income. Our net income per unit for each of 2005, 2004 and 2003 was less than the minimum annual distribution of \$1.80 per unit.

The amount of available cash we need to pay the minimum quarterly distribution for four quarters on the common units, the subordinated units and the general partner interest outstanding is approximately \$25.3 million.

Our business would be adversely affected if we failed to comply with the Jones Act provisions on coastwise trade, or if those provisions were modified or repealed.

We are subject to the Jones Act and other federal laws that restrict maritime transportation between points in the United States to vessels operating under the U.S. flag, built in the United States, at least 75% owned and operated by U.S. citizens and manned by U.S. crews. Compliance with the Jones Act increases our operating costs. We are responsible for monitoring the ownership of our common units and other partnership interests to ensure our compliance with the Jones Act. If we do not comply with these restrictions, we would be prohibited from operating our vessels in U.S. coastwise trade, and under certain circumstances we would be deemed to have undertaken an unapproved foreign transfer, resulting in severe penalties, including permanent loss of U.S. coastwise trading rights for our vessels, fines or forfeiture of the vessels. In addition, if any of our ITBs ceases to be qualified under the Jones Act, Hess will no longer be required to make support payments in respect of that vessel under the Hess support agreement.

During the past several years, interest groups have lobbied Congress to modify or repeal the Jones Act to facilitate foreign flag competition for trades and cargoes currently reserved for U.S. flag vessels under the Jones Act and cargo preference laws. Foreign vessels generally have lower construction costs and generally operate at significantly lower costs than we do in the U.S. markets, which would likely result in reduced charter rates. We believe that continued efforts will be made to modify or repeal the Jones Act and cargo preference laws currently benefiting U.S. flag vessels. If these efforts are successful, it could result in significantly increased competition and have a material adverse effect on our business, results of operations and financial condition and our ability to make cash distributions. As a result of hurricanes Katrina and Rita, a short-term waiver, which expired on October 24, 2005, was granted by the U.S. Department of Homeland Security, lifting the Jones Act restriction on foreign-flag carriers, allowing these carriers to replace transporting needs arising from out of service pipelines. We cannot assure that future waivers will not be granted.

Because we must make substantial expenditures to comply with mandatory drydocking requirements for our fleet, and because these expenditures may be higher than we currently anticipate, we may not have sufficient available cash to pay the minimum quarterly distribution in full.

Both domestic (U.S. Coast Guard) and international (International Maritime Organization) regulatory bodies require that our ITBs be drydocked for inspection and maintenance every five years and that we conduct a mid-period underwater survey in lieu of drydocking, and that our parcel tankers and the *Houston* be drydocked twice every five years. In addition, vessels may have to be drydocked in the event of accidents or other unforeseen damage.

Two of our six ITBs were drydocked in 2005, an additional two will be drydocked in 2006 and the remaining two in 2007. We estimate that drydocking these vessels will cost approximately \$6.0 million per vessel. The *Houston* was drydocked

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

in 2005 at a cost of \$3.1 million and the *Sea Venture* was placed in drydock in January 2006 at an estimated cost of \$8.9 million and will both be required to be drydocked again in 2008. In addition, our parcel tankers are required to be drydocked in both 2006 and 2008. We estimate drydocking of the parcel tankers will cost approximately \$3.0 million to \$5.0 million per vessel. When drydocked, each of our ITBs will be out of service for approximately 50 to 60 days and each of our parcel tankers will be out of service for approximately 35 to 50 days. At the time we drydock these vessels, the actual cost of drydocking may be higher due to inflation and other factors. In addition, vessels in drydock will not generate any income, which will reduce our revenue and cash available for distribution.

Because the required drydocks for the *Sea Venture* in 2011 and the ITBs in 2010 (*Jacksonville* and *New York*), 2011 (*Groton* and *Mobile*) and 2012 (*Baltimore* and *Philadelphia*) occur near their respective mandatory phase-out dates under OPA 90, it may not be economical for us to perform the drydocks on one or more of those vessels if we determine not to retrofit such vessel to make it OPA 90 compliant. In such event, if the vessel taken out of service is not replaced, it could have a material adverse effect on our business, results of operations and financial condition and our ability to make cash distributions.

The cost of bringing our fleet into compliance with OPA 90 will be significant; this may cause us to reduce the amount of our cash distributions or prevent us from raising the amount of our cash distributions.

Under OPA 90, we will be required to phase-out the use of our vessels carrying petroleum-based products beginning in 2012 unless we retrofit these vessels. The phase-out dates for these vessels are: *Groton* and *Jacksonville* (2012), *Baltimore*, *Charleston*, *Chemical Pioneer*, *Sea Venture* and *New York* (2013) and *Mobile* and *Philadelphia* (2014). As a result of these requirements, these vessels will be prohibited from transporting crude oil and petroleum-based products in U.S. waters after these dates unless they are retrofitted to comply with OPA 90.

In order to bring our ITBs into compliance with OPA 90, at a minimum we will be required to retrofit each ITB with double-sides. We estimate that the current cost to retrofit each ITB with double-sides is approximately \$25 million per vessel; however at the time we make these expenditures, the actual cost could be higher due to inflation and other factors. Several of our customers have indicated that they are currently not interested in chartering retrofitted ITBs. The cost of retrofitting the ITBs compared to the cost of newbuildings, market conditions, charter rates, customer acceptance and the availability and cost of financing will be major factors in determining the OPA 90 compliance plan that we ultimately implement. Depending on the cost of the plan that we ultimately adopt to comply with OPA 90 phase-out requirements, the board of directors of our general partner, with approval by the conflicts committee, may elect to increase our estimated maintenance capital expenditures, which would reduce our basic surplus and our cash available for distribution. In addition, if charter rates decline, it may not be economical for us to retrofit one or more ITBs, in which event we would have to take them out of service, which would have a material adverse effect on our business, results of operations and financial condition and our ability to make cash distributions. We may fund our OPA 90 compliance plan, particularly newbuildings, through off-balance sheet financing. We may be required to make deposits to reserve shipyard berths in connection with our OPA 90 compliance plan, some or all of which may be non-refundable if we do not continue with our initial plan.

Furthermore, even if we are successful in funding the OPA 90 compliance costs for our fleet, the obligation to incur and fund such costs may make it difficult for us to increase our cash distributions per unit for the foreseeable future. Such an impact could adversely affect the trading price of our common units.

Although the *Chemical Pioneer* is double-hulled, it is not OPA 90 compliant; however, we believe that a minor modification that must be made by 2013 will bring the *Chemical Pioneer* into compliance with OPA 90. Although the *Charleston* is also not OPA 90 compliant, our intent is to seek a waiver allowing us to carry refined petroleum products in the vessel's center tanks and non-petroleum-based products in the other tanks rather than retrofit the vessel. If the waiver is not obtained, or under certain circumstances even if the waiver is obtained, we may not be able to transport a sufficient quantity of products that generate qualifying income, in which event we would be required to place the *Charleston* in a corporate subsidiary to avoid generating too much non-qualifying income. A corporate subsidiary will be subject to corporate-level tax, which

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

will reduce the cash available for distribution to us and, in turn, to you. The *Sea Venture* is not OPA 90 compliant and we currently intend to operate the *Sea Venture* in the chemical trade beyond its OPA 90 phase out date in September 2013.

The amount of estimated maintenance capital expenditures our general partner is required to deduct from basic surplus each quarter is based on our current estimates and could increase in the future.

Our partnership agreement requires our general partner to deduct from basic surplus each quarter estimated maintenance capital expenditures as opposed to actual maintenance capital expenditures in order to reduce disparities in basic surplus caused by fluctuating maintenance capital expenditures, such as retrofitting or drydocking. Our annual estimated maintenance capital expenditures for purposes of calculating basic surplus increased from \$17.2 million in 2005 to

\$19.6 million in 2006. This amount is based on our current estimates of the amounts of expenditures we will be required to make in the future, which we believe to be reasonable. The amount of estimated maintenance capital expenditures deducted from basic surplus is subject to review and change by the board of directors of our general partner at least once a year, with any change approved by the conflicts committee.

Capital expenditures and other costs necessary to operate and maintain our vessels tend to increase with the age of the vessel and may also increase due to changes in governmental regulations, safety or other equipment standards.

Capital expenditures and other costs necessary to operate and maintain our vessels tend to increase with the age of the vessel. Accordingly, it is likely that the operating costs of our older vessels will increase. In addition, changes in governmental regulations, safety or other equipment standards, as well as compliance with standards imposed by maritime self-regulatory organizations and customer requirements or competition, may require us to make additional expenditures. For example, if the U.S. Coast Guard or the American Bureau of Shipping, an independent classification society that inspects the hull and machinery of commercial ships to assess compliance with minimum criteria as set by U.S. and international regulations, enacts new standards, we may be required to make significant expenditures for alterations or the addition of new equipment. In order to satisfy any such requirement, we may be required to take our vessels out of service for extended periods of time, with corresponding losses of revenues. In the future, market conditions may not justify these expenditures or enable us to operate our older vessels profitably during the remainder of their economic lives.

If we are unable to fund our capital expenditures, we may not be able to continue to operate some of our vessels, which would have a material adverse effect on our business and our ability to pay the minimum quarterly distribution.

In order to fund our capital expenditures, we may be required to incur borrowings or raise capital through the sale of debt or equity securities. Our ability to access the capital markets for future offerings may be limited by our financial condition at the time of any such offering as well as by adverse market conditions resulting from, among other things, general economic conditions and contingencies and uncertainties that are beyond our control. Our failure to obtain the funds for necessary future capital expenditures would limit our ability to continue to operate some of our vessels and could have a material adverse effect on our business, results of operations and financial condition and our ability to make cash distributions. Even if we are successful in obtaining such funds, however, the terms of such financings could limit our ability to pay cash distributions to unitholders.

A decline in demand for refined petroleum, petrochemical and commodity chemical products, particularly in the coastal regions of the United States, or a decrease in the cost of importing refined petroleum products, could cause demand for U.S. flag tank vessel capacity and charter rates to decline, which would decrease our revenues, profitability and cash available for distribution.

The demand for U.S. flag tank vessel capacity is influenced by the demand for refined petroleum, petrochemical and commodity chemical products and other factors including:

global and regional economic and political conditions;

developments in international trade;

changes in seaborne and other transportation patterns, including changes in the distances that cargoes are transported;

environmental concerns;

availability and cost of alternative methods of transportation of products; and

in the case of tank vessels transporting refined petroleum products, competition from alternative sources of energy, such as natural gas, and alternate transportation methods.

Any of these factors could adversely affect the demand for U.S. flag tank vessel capacity and charter rates. Any decrease in demand for tank vessel capacity or decrease in charter rates could have a material adverse effect on our business, results of operations and financial condition and our ability to make cash distributions.

The demand for U.S. flag tank vessel capacity is also influenced by the cost of importing refined petroleum products. Historically, charter rates for vessels qualified to participate in the coastwise trade under the Jones Act have been higher than charter rates for foreign flag vessels because of the higher construction and operating costs of U.S. flag vessels due to the Jones

Act requirements that such vessels must be built in the United States and manned by U.S. crews. Therefore, it has historically been cheaper for certain areas of the United States, such as the northeastern United States, to import refined petroleum products than to obtain them from U.S. refineries. International shipping rates can influence the amount of refined petroleum products imported into the United States. If the cost of foreign shipping of imported refined petroleum products, which is currently at historically high levels, decreases, charter rates for foreign flag vessels may decline, making it cheaper to import refined petroleum products to other regions of the East Coast and the West Coast to meet increasing demand. If this were to occur, demand for our ITBs and charter rates could decrease, which could have a material adverse effect on our business, results of operations and financial condition and our ability to make cash distributions.

The demand for U.S. flag tank vessel capacity and charter rates are currently increasing as vessels are being phased-out of service under OPA 90. If the existing trend reverses due to changes under the Jones Act or otherwise, demand for our tankers and charter rates could decrease, which could adversely affect our business.

Marine transportation has inherent operating risks, and our insurance may not be adequate to cover our losses.

Our vessels and their cargoes are at risk of being damaged or lost because of events such as:

marine disasters;

bad weather;

mechanical failures;

grounding, fire, explosions and collisions;

human error; and

war and terrorism.

All of these hazards can result in death or injury to persons, loss of property, environmental damages, delays or rerouting. If one of our vessels were involved in an accident with the potential risk of environmental contamination, the resulting media coverage could have a material adverse effect on our business, results of operations and financial condition and our ability to make cash distributions.

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

We carry insurance to protect against most of the accident-related risks involved in the conduct of our business. Nonetheless, risks may arise against which we are not adequately insured. For example, a catastrophic spill could exceed our insurance coverage and have a material adverse effect on our operations. In addition, we may not be able to procure adequate insurance coverage at commercially reasonable rates in the future, and we cannot guarantee that any particular claim will be paid. In the past, new and stricter environmental regulations have led to higher costs for insurance covering environmental damage or pollution, and new regulations could lead to similar increases or even make this type of insurance unavailable. Furthermore, even if insurance coverage is adequate to cover our losses, we may not be able to timely obtain a replacement ship in the event of a loss.

We do not carry loss-of-hire insurance, which covers the loss of revenue during extended vessel off-hire periods, such as for unscheduled drydocking due to damage to the vessel from accidents. Accordingly, any loss of a vessel or extended vessel off-hire, due to accident or otherwise, could have a material adverse effect on our business, results of operations and financial condition and our ability to make cash distributions. Please read We have a limited number of vessels, and any loss of use of a vessel could adversely affect our results of operations.

Because we obtain some of our insurance through protection and indemnity associations, we may also be subject to calls, or premiums, in amounts based not only on our own claim records, but also the claim records of all other members of the protection and indemnity associations.

We may be subject to calls, or premiums, in amounts based not only on our claim records but also the claim records of all other members of the protection and indemnity associations through which we receive insurance coverage for tort liability, including pollution-related liability. Our payment of these calls could result in significant expenses to us, which could have a material adverse effect on our business, results of operations and financial condition and our ability to make cash distributions.

The failure or inability of Hess to make support payments could adversely affect our business and cash available for distribution.

In connection with our purchase of six ITBs from Hess in September 2002, Hess agreed that if the contract rate for a charter of any of the vessels we acquired was less than the rate specified in our support agreement with Hess, Hess would, subject to specified limited exceptions, pay us the difference between the two rates. During 2005, 2004 and 2003, Hess made net support payments to us aggregating \$1.0 million, \$4.0 million and \$5.3 million, respectively. If for any reason Hess is unable or fails to make any payments due to us under the support agreement, it could have a material adverse effect on our business, results of operations and financial condition and our ability to make cash distributions.

In addition, if we enter into charters of our ITBs with companies having specified investment grade credit rating, the charter rate is equal to or higher than the rate specified in the support agreement and certain other conditions are met, then the support agreement is not applicable to those charters even if the charterer subsequently fails to make payments under the charter.

In the event the charter rates we receive at any time during the term of the agreement on the ITBs exceed the Hess support rate, then we must pay such excess amounts to Hess until we have repaid Hess for all prior support payments previously made by Hess to us, and then we must share 50% of any additional excess amount with Hess. The aggregate amount of all support payments made by Hess to us through December 31, 2005 is \$13.6 million, of which we have repaid \$1.2 million to Hess as of December 31, 2005. This reimbursement and sharing obligation may reduce cash that would otherwise be available for distribution.

The termination of the Hess support agreement could adversely affect our ability to make cash distributions.

The Hess support agreement terminates on September 13, 2007. If at the time of termination the charter rates we are receiving on the six ITBs are less than the Hess support rates, it could have a material adverse effect on our business, and our cash available for distribution will be adversely affected. In addition, any support payments received from Hess will be included in the calculation of adjusted basic surplus through the expiration of the agreement in 2007. As a result, any such payments could allow 25% of the subordinated units to become eligible for early conversion into common units on December 31, 2007 even if we are not able to earn and pay the minimum quarterly distribution on all common units after termination of the Hess support agreement.

We rely on a limited number of customers for a significant portion of our revenues. The loss of any of these customers could adversely affect our business and operating results.

The portion of our revenues attributable to any single customer changes over time, depending on the level of relevant activity by the customer, our ability to meet the customer's needs and other factors, many of which are beyond our control. In 2005, 2004 and 2003, BP accounted for 30%, 27% and 52% of our revenues, respectively, Shell accounted for 25%, 20% and 23% of our revenues, respectively, and Hess accounted for 10%, 12% and 15% of our revenues, respectively. If we were to lose any of these customers or if any of these customers significantly reduced its use of our services, our business and operating results could be adversely affected. Revenues received from Hess exclude payments under the support agreement.

We may not be able to renew our long-term contracts when they expire.

We have contracts with Dow Chemical, ExxonMobil, Koch Industries, Lyondell Chemical and Shell with specified minimum cargo requirements that will, in aggregate, account for approximately 74% of the anticipated usable capacity of the *Charleston* through July 2007 and 75% of the anticipated usable capacity of the *Chemical Pioneer* through February 2007. Additionally, we will commence a long-term charter with Morgan Stanley that will account for 100% of the usable capacity of the *Houston*, beginning mid-2006. These arrangements may not be renewed, or if renewed, may not be renewed at similar rates. Under the Hess support agreement, we are assured of specified minimum charter rates for our ITBs through September 13, 2007. We may not be able to obtain charter rates for the ITBs equal to or greater than the rates provided in the Hess support agreement following expiration of the Hess support agreement. If we are unable to obtain new charters at rates equivalent to those received under the old contracts or under the Hess support agreement, it could have a material adverse effect on our business, results of operations and financial condition and our ability to make cash distributions.

We have a limited number of vessels, and any loss of use of a vessel could adversely affect our results of operations.

We currently own six ITBs, one product tanker and three parcel tankers. Four of our ITBs and two of our parcel tankers are under long-term contracts. The *Houston* will commence a long-term contract in mid-2006 and the *Sea Venture* will begin covering the long-term contract arranged for the first ATB until December 2006, when the ATB is expected to be placed

in service. In the event any of our ITBs or parcel tankers has to be taken out of service for more than a couple of days, we may be unable to fulfill our obligations under these long-term contracts with our remaining vessels. If we are unable to fulfill such obligations, we would have to contract with a third-party for use of a vessel, at our expense, to transport the charterer's products, which might not be possible on acceptable terms or at all, or default under the contract, which would allow the charterer to terminate the contract. We will not receive any compensation under the Hess support agreement for ITBs taken out of service for repairs and maintenance.

Also, if our two new ATBs under construction are not completed by the scheduled due date, we may be unable to fulfill our obligations under the long-term contracts we expect to have in place at the time of delivery. If we are unable to fulfill such obligations, we would have to contract with a third party for use of a vessel, at our expense, to transport the charterer's products, which may not be possible on acceptable terms or at all, or default under the contract, which would allow the charterer to terminate the contract. In addition, because our first ATB will not be completed by the originally scheduled delivery date, we will have to use the *Sea Venture* to fulfill our obligations under contracts we entered into for such ATB until it is delivered, currently scheduled for December 2006, which will reduce our revenue and cash available for distribution.

When we acquired the *Charleston* from ExxonMobil in May 2004, we agreed to transport cargo for ExxonMobil generally transported by the *S/R Wilmington* while such vessel was in drydock. We operated under this arrangement from June 2004 through November 2004 and chartered in another vessel on a short-term basis to fulfill our obligations under our charter agreements covering the *Charleston*. We are obligated to use our best efforts to assist ExxonMobil in covering its cargo transportation requirements that would have been covered by the *S/R Wilmington* during future drydocks of that vessel.

We rely exclusively on the revenues generated from our marine transportation business. Due to our lack of asset diversification, an adverse development in this business would have a significantly greater impact on our business, financial condition and results of operations than if we maintained and operated more diverse assets.

Increased competition in the domestic tank vessel industry could result in reduced profitability and loss of market share for us.

Contracts for our vessels are generally awarded on a competitive basis, and competition in the markets we serve is intense. The most important factors determining whether a contract will be awarded include:

availability and capability of the vessels;

ability to meet the customer's schedule;

price;

safety record;

ability to satisfy the customer's vetting requirements;

reputation, including perceived quality of the vessel; and

quality and experience of management.

Some of our competitors may have greater financial resources and larger operating staffs than we do. As a result, they may be able to make vessels available more quickly and efficiently, transition to double-hulled vessels more rapidly and withstand the effects of declines in charter rates for a longer period of time. They may also be better able to address a downturn in the domestic demand for refined petroleum, petrochemical or commodity chemical products. As a result, we could lose customers and market share to these competitors.

We also face competition from refined petroleum product pipelines. Long-haul transportation of refined petroleum products is generally less costly by pipeline than by tank vessel. The construction of new pipeline segments to carry petroleum products into our markets, including pipeline segments that connect with existing pipeline systems, the expansion of existing pipelines and the conversion of existing non-refined petroleum product pipelines, could adversely affect our ability to compete in particular locations.

Our transportation of petrochemical and commodity chemical products faces intense competition from railroads, which we estimate transport approximately two-thirds of all petrochemical and commodity chemical products. We believe the cost of transporting these products by rail is generally higher than the cost of marine transportation, and any decrease in rail rates could adversely affect the amount of petrochemical and commodity chemical products we carry.

Delays or cost overruns in the construction of a new vessel or the retrofit or drydock maintenance of existing vessels could adversely affect our business. Cash flows from new or retrofitted vessels may not be immediate or as high as expected.

We anticipate retrofitting our ITBs with double-sides in order to allow our ITBs to continue to transport refined petroleum products following their scheduled phase-out dates under OPA 90 or to replace such ITBs with newly built OPA 90 compliant tank vessels. We are also constructing three new ATBs and exploring the possibility of constructing new product tankers. In addition, each of our vessels must undergo mandatory drydocking for major repair and maintenance every five years, in the case of our ITBs, with a mid-period underwater survey in lieu of drydocking, and twice every five years, in the case of our parcel tankers and the *Houston*. These projects will be subject to the risk of delay or cost overruns caused by the following:

unforeseen quality or engineering problems;

work stoppages;

weather interference;

unanticipated cost increases;

inability to have the work performed in the United States;

delays in receipt of necessary equipment;

inability to obtain the requisite permits, approvals or certifications from the U.S. Coast Guard and the American Bureau of Shipping upon completion of work; and

weather related conditions, such as hurricanes.

Significant delays could have a material adverse effect on expected contract commitments for new or modified vessels and our future revenues and cash flows. In addition, significant delays could allow a charterer to cancel the charter or require us to charter additional vessels to meet our contractual obligations. Furthermore, customer demand for new or modified vessels may not be as high as we currently anticipate and, as a result, our business, results of operations and financial condition and our ability to make cash distributions may be adversely affected. The first ATB we are having constructed will be delivered at least six months later than scheduled and at a cost of no less than approximately \$53.4

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

million. SENESCO has indicated that it is experiencing cost overruns and further delays in completing the ATB. As a result of the delay, we will have to use our *Sea Venture* parcel tanker to service the contracts entered into for our first ATB until that ATB is completed, rather than new charters, which will adversely affect our results of operations and our ability to increase our distributions.

There is limited availability in U.S. shipyards for drydocking a vessel. As a result, the costs of performing drydock maintenance in the United States are significantly higher than they are overseas. Furthermore, U.S. shipyards may not have available capacity to perform drydock maintenance on our vessels at the times they require drydock maintenance, particularly in the event of an unscheduled drydock due to accident or other damage, in which event we will be required to have the work performed in an overseas shipyard. This may result in the vessel being off-hire, and therefore not earning any revenue, for a longer period of time because of the time required to travel to and from the overseas shipyard. In addition, we may be required to place a deposit in order to reserve shipyard slots for construction of new vessels, which may not be refundable if we elect not to proceed with such new construction.

Our purchase of existing vessels involves risks that could adversely affect our results of operations.

Our fleet renewal and expansion strategy includes the acquisition of existing vessels as well as the construction of new vessels. Unlike newly built vessels, existing vessels typically do not carry warranties with respect to their condition. While we generally inspect any existing vessel prior to purchase, such an inspection would normally not provide us with as much knowledge of its condition as we would possess if the vessel had been built for us and operated by us during its life. Repairs and maintenance costs for existing vessels are difficult to predict and may be more substantial than for vessels we have operated since they were built. These costs could have a material adverse effect on our business, results of operations and financial condition and our ability to make cash distributions.

We may not be able to grow or effectively manage our growth.

A principal focus of our strategy is to continue to grow by expanding our business. Our future growth will depend upon a number of factors, some of which we can control and some of which we cannot. These factors include our ability to:

identify businesses engaged in managing, operating or owning vessels for acquisitions or joint ventures;

identify vessels for acquisition;

consummate acquisitions or joint ventures;

integrate any acquired businesses or vessels successfully with our existing operations;

hire, train and retain qualified personnel to manage and operate our growing business and fleet;

improve our operating and financial systems and controls; and

obtain required financing for our existing and new operations.

A deficiency in any of these factors would adversely affect our ability to achieve anticipated growth in the levels of cash flows or realize other anticipated benefits. In addition, competition from other buyers could reduce our acquisition opportunities or cause us to pay a higher price than we might otherwise pay.

In addition, we have had difficulty in finding good acquisition targets. In 2005 we incurred approximately \$0.4 million of expenses in pursuing acquisitions that ultimately were not consummated. These costs adversely affect our results of operations and our ability to increase our distributions.

The process of integrating acquired vessels into our operations may result in unforeseen operating difficulties, may absorb significant management attention and may require significant financial resources that would otherwise be available for the ongoing development and expansion of our existing operations. Future acquisitions could result in the incurrence of additional indebtedness and liabilities that could have a material adverse effect on our financial condition and results of operations. Further, if we issue additional common units, your interest in the partnership will be diluted and distributions to you may be reduced.

We are subject to complex laws and regulations, including environmental regulations, which can adversely affect the cost, manner or feasibility of doing business.

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

Increasingly stringent federal, state and local laws and regulations governing worker health and safety, insurance requirements and the manning, construction and operation of vessels significantly affect our operations. Many aspects of the marine transportation industry are subject to extensive governmental regulation by the U.S. Coast Guard, the International Maritime Organization, the National Transportation Safety Board, the U.S. Customs Service and the U.S. Maritime Administration, as well as to regulation by private industry organizations such as the American Bureau of Shipping. The U.S. Coast Guard and the National Transportation Safety Board set safety standards and are authorized to investigate vessel accidents and recommend improved safety standards. The U.S. Coast Guard is authorized to inspect vessels at will.

Our operations are also subject to federal, state, local and international laws and regulations that control the discharge of pollutants into the environment or otherwise relate to environmental protection. Compliance with such laws, regulations and standards may require installation of costly equipment or operational changes. Failure to comply with applicable laws and regulations may result in administrative and civil penalties, criminal sanctions or the suspension or termination of our operations. Some environmental laws often impose strict liability for remediation of spills and releases of oil and hazardous substances, which could subject us to liability without regard to whether we were negligent or at fault. Under OPA 90, owners, operators and bareboat charterers are jointly and severally strictly liable for the discharge of oil within the 200-mile exclusive economic zone around the United States. Additionally, an oil spill could result in significant liability, including fines, penalties, criminal liability and costs for natural resource damages under other federal and state laws or civil actions. The potential for these releases could increase as we increase our fleet capacity. Most states bordering on a navigable waterway have enacted legislation providing for potentially unlimited liability for the discharge of pollutants within their waters. For more information, please read Item 1. Business Regulation.

In order to maintain compliance with existing and future laws, we incur, and expect to continue to incur, substantial costs in meeting maintenance and inspection requirements, developing and implementing emergency preparedness procedures, and obtaining insurance coverage or other required evidence of financial ability sufficient to address pollution incidents. These laws can:

impair the economic value of our vessels;

require a reduction in cargo carrying capacity or other structural or operational changes;

make our vessels less desirable to potential charterers;

lead to decreases in available insurance coverage for affected vessels; or

result in the denial of access to certain ports.

Future environmental requirements may be adopted that could limit our ability to operate, require us to incur substantial additional costs or otherwise have a material adverse effect on our business, results of operations or financial condition and our ability to make cash distributions.

We depend upon unionized labor for the provision of our services. Any work stoppages or labor disturbances could disrupt our business.

All of our seagoing personnel, including our captains, are employed under contracts with the Seafarers International Union, in the case of our non-officer personnel, and the American Maritime Officers union, in the case of vessel officers, that expire in 2007. Any work stoppages or other labor disturbances could have a material adverse effect on our business, results of operations and financial condition and our ability to make cash distributions.

Our employees are covered by federal laws that may subject us to job-related claims in addition to those provided by state laws.

All of our seagoing employees are covered by provisions of the Jones Act and general maritime law. These laws typically operate to make liability limits established by state workers compensation laws inapplicable to these employees and to permit these employees and their representatives to pursue actions against employers for job-related injuries in federal courts. Because we are not generally protected by the limits imposed by state workers compensation statutes, we have greater exposure for claims made by these employees as compared to employers whose employees are not covered by these provisions.

We depend on key personnel for the success of our business and some of those persons face conflicts in the allocation of their time to our business.

We depend on the services of our senior management team and other key personnel. The loss of the services of any key employee could have a material adverse effect on our business, financial condition and results of operations. We may not be able to locate or employ on acceptable terms qualified replacements for senior management or key employees if their services were no longer available. We currently do not carry any key man insurance on any of our employees.

The employment agreements of Messrs. Calvin Chew, Paul Gridley and Jeff Miller, our executive vice president, chairman and chief executive officer and vice president chartering, respectively, only require them to spend a majority of their business time in managing our operations. Messrs. Chew, Gridley and Miller currently own and operate two Jones Act barges that have been transporting caustic soda and calcium chloride under contracts with third parties, and are permitted to acquire and operate additional tank barges of less than 15,000 deadweight tons under specified circumstances in the transportation of chemical products other than petroleum or petroleum products. Messrs. Chew, Gridley and Miller may face conflicts regarding the allocation of their time between our business and their barge business. If any of Messrs. Chew, Gridley

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

and Miller were to spend less time in managing our business and affairs than they do currently, our business, results of operations and financial condition and our ability to make cash distributions may be adversely affected. In addition, we sublease approximately 75% of our New York office space to companies affiliated with our Chairman and Chief Executive Officer. Please read Risks Inherent in an Investment in Us The members of United States Shipping Master LLC, including our executive officers, and their affiliates may engage in activities that compete directly with us, Item 11. Executive Compensation Employment Agreements and Item 13. Certain Relationships and Related Party Transactions New York Sublease.

Terrorist attacks have resulted in increased costs and any new attacks could disrupt our business.

Heightened awareness of security needs after the terrorist attacks of September 11, 2001 have caused the U.S. Coast Guard, the International Maritime Organization and the states and local ports to adopt heightened security procedures relating to ports and vessels. Complying with these procedures, as well as the implementation of security plans for our vessels required by the Maritime Transportation Security Act of 2002, have increased our costs of security.

Any future terrorist attacks could disrupt harbor operations in the ports in which we operate, which would disrupt our operations and result in lost revenue. The long-term impact that terrorist attacks and the threat of terrorist attacks may have on the petroleum industry in general, and on us in particular, is not known at this time. Uncertainty surrounding continued hostilities in the Middle East or other sustained military campaigns may affect our operations in unpredictable ways, including

disruptions of petroleum supplies and markets, and the possibility that infrastructure facilities could be direct targets of, or indirect casualties of, an act of terror.

Changes in the insurance markets attributable to terrorist attacks may make certain types of insurance more difficult for us to obtain. Moreover, the insurance that may be available to us may be significantly more expensive than our existing insurance coverage. Instability in the financial markets as a result of terrorism or war could also affect our ability to raise capital.

Changes in international trade agreements could affect our ability to provide marine transportation services at competitive rates.

Currently, vessel trade or marine transportation between two ports in the United States, generally known as maritime cabotage or coastwise trade, is subject to U.S. laws, including the Jones Act, that restrict maritime cabotage to U.S. flag vessels qualified to engage in U.S. coastwise trade. Additionally, the Jones Act restrictions on the provision of maritime cabotage services are subject to certain exceptions under certain international trade agreements, including the General Agreement on Trade in Services and the North American Free Trade Agreement. If maritime cabotage services were included in the General Agreement on Trade in Services, the North American Free Trade Agreement or other international trade agreements, or if the restrictions contained in the Jones Act were otherwise altered, the transportation of maritime cargo between U.S. ports could be opened to foreign-flag or foreign-manufactured vessels. Because foreign vessels may have lower construction costs and operate at significantly lower costs than we do in U.S. markets, this could significantly increase competition in the coastwise trade, which could have a material adverse effect on our business, results of operations and financial condition and our ability to make cash distributions.

Risks Inherent in an Investment in Us

Our general partner and its affiliates have conflicts of interest and limited fiduciary duties, which may permit them to favor their own interests to the detriment of our unitholders.

United States Shipping Master LLC currently indirectly owns the 2% general partner interest and directly owns a 49% limited partner interest in us and owns and controls our general partner. Conflicts of interest may arise between our general partner and its affiliates, on the one hand, and us and our unitholders, on the other hand. As a result of these conflicts, our general partner may favor its own interests and the interests of its affiliates over the interests of our unitholders. These conflicts include, among others, the following situations:

our general partner is allowed to take into account the interests of parties other than us, such as United States Shipping Master LLC and its members, in resolving conflicts of interest, which has the effect of limiting its fiduciary duty to our unitholders;

our general partner has limited its liability and reduced its fiduciary duties under the partnership agreement, while also restricting the remedies available to our unitholders for actions that, without these limitations, might constitute breaches of fiduciary duty. As a result of purchasing common units, unitholders consent to some actions and conflicts of interest that might otherwise constitute a breach of fiduciary or other duties under applicable state law;

our general partner determines the amount and timing of asset purchases and sales, capital expenditures, borrowings, issuances of additional partnership securities and reserves, each of which can affect the amount of cash that is available for distribution to our unitholders;

in some instances, our general partner may cause us to borrow funds in order to permit the payment of cash distributions, even if the purpose or effect of the borrowing is to make a distribution on the subordinated units, to make incentive distributions or to accelerate the expiration of the subordination periods;

our general partner determines which costs incurred by it and its affiliates are reimbursable by us;

our partnership agreement does not restrict our general partner from causing us to pay it or its affiliates for any services rendered on terms that are fair and reasonable to us or entering into additional contractual arrangements with any of these entities on our behalf;

our general partner controls the enforcement of obligations owed to us by it and its affiliates; and

our general partner decides whether to retain separate counsel, accountants or others to perform services for us.

Our partnership agreement limits our general partner's fiduciary duties to unitholders and restricts the remedies available to unitholders for actions taken by our general partner that might otherwise constitute breaches of fiduciary duty.

Our partnership agreement contains provisions that reduce the standards to which our general partner would otherwise be held by state fiduciary duty law. For example, our partnership agreement:

permits our general partner to make a number of decisions in its individual capacity, as opposed to in its capacity as our general partner. This entitles our general partner to consider only the interests and factors that it desires, and it has no duty or obligation to give any consideration to any interest of, or factors affecting, us, our affiliates or any limited partner;

provides that our general partner is entitled to make other decisions in good faith if it reasonably believes that the decision is in our best interests;

generally provides that affiliated transactions and resolutions of conflicts of interest not approved by the conflicts committee of the board of directors of our general partner and not involving a vote of unitholders must be on terms no less favorable to us than those generally being provided to or available from unrelated third parties or be fair and reasonable to us and that, in determining whether a transaction or resolution is fair and reasonable, our general partner may consider the totality of the relationships between the parties involved, including other transactions that may not be particularly advantageous or beneficial to us; and

provides that our general partner and its officers and directors will not be liable for monetary damages to us, our limited partners or assignees for any acts or omissions unless there has been a final and non-appealable judgment entered by a court of competent jurisdiction determining that the general partner or those other persons acted in bad faith or engaged in fraud, willful misconduct or gross negligence.

In order to become a limited partner of our partnership, a common unitholder is required to agree to be bound by the provisions in the partnership agreement, including the provisions discussed above.

Even if unitholders are dissatisfied, they cannot initially remove our general partner without its consent.

Unlike the holders of common stock in a corporation, unitholders have only limited voting rights on matters affecting our business and, therefore, limited ability to influence management's decisions regarding our business. Unitholders have no right to elect our general partner or its board of directors on an annual or other continuing basis. The board of directors of our general partner is chosen by United States Shipping Master LLC, which is controlled by Sterling/US Shipping L.P. Sterling/US Shipping L.P. has the right to designate a majority of the directors of United States Shipping Master LLC and thus indirectly has the right to designate all the directors of our general partner. Please read Item 13.

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

Certain Relationships and Related Party Transactions United States Shipping Master Voting Arrangement.

Furthermore, if the unitholders are dissatisfied with the performance of our general partner, they will have limited ability to remove our general partner. The vote of the holders of at least $66\frac{2}{3}\%$ of all outstanding common and subordinated units voting together as a single class is required to remove our general partner. Accordingly, the unitholders are currently unable to remove our general partner without its consent because United States Shipping Master LLC owns sufficient units to be able to prevent the general partner's removal. Also, if our general partner is removed without cause during the subordination periods and units held by our general partner and its affiliates are not voted in favor of that removal, all remaining subordinated units will automatically be converted into common units and any existing arrearages on the common units will be extinguished. A removal of our general partner under these circumstances would adversely affect the common units by prematurely eliminating their distribution and liquidation preference over the subordinated units, which would otherwise have continued until we had met certain distribution and performance tests.

Cause is narrowly defined in our partnership agreement to mean that a court of competent jurisdiction has entered a final, non-appealable judgment finding our general partner liable for actual fraud, gross negligence or willful or wanton misconduct in its capacity as our general partner. Cause does not include most cases of charges of poor management of the business, so the removal of our general partner during the subordination periods because of the unitholders' dissatisfaction with our general partner's performance in managing our partnership will most likely result in the termination of the subordination periods.

We may issue additional common units without your approval, which would dilute your ownership interests.

While any class A subordinated units remain outstanding, without the approval of our unitholders, our general partner may cause us to issue up to 3,449,984 additional common units for any purpose and a further 1,149,995 common units to fund the construction of capital improvements. Our general partner may also cause us to issue an unlimited number of additional common units or other equity securities of equal rank with the common units, without unitholder approval, in a number of circumstances such as:

the issuance of common units in connection with acquisitions or capital improvements that increase cash flow from operations per unit on an estimated pro forma basis;

issuances of common units to repay indebtedness, the cost of which to service is greater than the distribution obligations associated with the units issued in connection with the repayment of the indebtedness;

the conversion of subordinated units into common units;

the conversion of units of equal rank with the common units into common units under some circumstances;

issuances of common units under our employee benefit plans; or

the conversion of the general partner interest and the incentive distribution rights into common units as a result of the withdrawal or removal of our general partner.

In addition, while any class A subordinated units remain outstanding we can issue equity securities other than common units that contain terms providing for the conversion of those securities into common units upon the receipt of unitholder approval. The terms of the securities may entitle the holders to receive distributions in excess of the amount distributed to each common unit if our unitholders do not approve the conversion by a certain date, thus providing incentive to our unitholders to approve the conversion.

The issuance by us of additional common units or other equity securities of equal or senior rank will have the following effects:

our unitholders' proportionate ownership interest in us will decrease;

the amount of cash available for distribution on each unit may decrease;

because a lower percentage of total outstanding units will be subordinated units, the risk that a shortfall in the payment of the minimum quarterly distribution will be borne by our common unitholders will increase;

the relative voting strength of each previously outstanding unit may be diminished; and

the market price of the common units may decline.

Once no class A subordinated units remain outstanding, we may issue an unlimited number of limited partner interests of any type without the approval of our unitholders. Our partnership agreement does not give our unitholders the right to approve our issuance of equity securities ranking junior to the common units at any time.

Our partnership agreement currently limits the ownership of our partnership interests by individuals or entities that are not U.S. citizens. This restriction could limit the liquidity of our common units.

In order to ensure compliance with Jones Act citizenship requirements, the board of directors of our general partner has adopted a requirement that at least 85% of our partnership interests must be held by U.S. citizens. This requirement may have an adverse impact on the liquidity or market value of our common units, because holders will be unable to sell units to non-U.S. citizens. Any purported transfer of common units in violation of these provisions will be ineffective to transfer the common units or any voting, dividend or other rights in respect of the common units.

Our general partner has a limited call right that may require you to sell your common units at an undesirable time or price.

If at any time our general partner and its affiliates own more than 80% of the common units, our general partner will have the right, but not the obligation, which it may assign to any of its affiliates or to us, to acquire all, but not less than all, of the common units held by unaffiliated persons at a price not less than their then-current market price. As a result, you may be required to sell your common units at an undesirable time or price and may not receive any return on your investment. You may also incur a tax liability upon a sale of your units. Our general partner is not obligated to obtain a fairness opinion regarding the

value of the common units to be repurchased by it upon exercise of the limited call right. There is no restriction in our partnership agreement that prevents our general partner from issuing additional common units and exercising its call right. If our general partner exercised its limited call right, the effect would be to take us private and, if the units were subsequently deregistered, we would no longer be subject to the reporting requirements of the Securities Exchange Act of 1934.

Our partnership agreement restricts the voting rights of unitholders owning 20% or more of our common units.

Our partnership agreement restricts unitholders' voting rights by providing that any units held by a person that owns 20% or more of any class of units then outstanding, other than our general partner, its affiliates, their transferees and persons who acquired such units with the prior approval of the board of directors of our general partner, cannot vote on any matter. The partnership agreement also contains provisions limiting the ability of unitholders to call meetings or to acquire information about our operations, as well as other provisions limiting the unitholders' ability to influence the manner or direction of management.

Our debt levels may limit our flexibility in obtaining additional financing and in pursuing other business opportunities.

We have a significant amount of debt. At December 31, 2005, our consolidated indebtedness was \$128.0 million, consisting of term loan obligations under our credit facility. In addition, we have capacity to borrow an additional \$109.4 million under our credit facility, including \$50.0 million under our revolving credit facility. We have the ability to incur additional debt, subject to limitations in our credit facility. Our level of indebtedness could have important consequences to us, including the following:

our ability to obtain additional financing, if necessary, for working capital, capital expenditures, acquisitions or other purposes may be impaired or such financing may not be available on favorable terms;

we will need a substantial portion of our cash flow to make principal and interest payments on our indebtedness, reducing the funds that would otherwise be available for operations, future business opportunities and distributions to unitholders;

our debt level will make us more vulnerable than our competitors with less debt to competitive pressures or a downturn in our business or the economy generally;

our debt level may limit our flexibility in responding to changing business and economic conditions; and

substantially all of our debt has a variable rate of interest, which increases our vulnerability to interest rate fluctuations.

Our ability to service our indebtedness will depend upon, among other things, our future financial and operating performance, which will be affected by prevailing economic conditions and financial, business, regulatory and other factors, some of which are beyond our control. If our operating results are not sufficient to service our current or future indebtedness, we will be forced to take actions such as reducing distributions, reducing or delaying our business activities, acquisitions, investments and/or capital expenditures, selling assets, restructuring or refinancing our indebtedness, or seeking additional equity capital or bankruptcy protection. We may not be able to effect any of these remedies on satisfactory terms, or at all.

Our credit facility contains operating and financial restrictions which may restrict our business and financing activities.

The operating and financial restrictions and covenants in our credit facility and any future financing agreements could adversely affect our ability to finance future operations or capital needs or to engage, expand or pursue our business activities. For example, our credit facility restricts our ability to:

incur or guarantee indebtedness;

change ownership or structure, including consolidations, liquidations and dissolutions;

make distributions or repurchase or redeem units;

make capital expenditures in excess of specified levels;

make certain negative pledges and grant certain liens;

sell, transfer, assign or convey assets;

make certain loans and investments; and

enter into a new line of business.

Our ability to comply with the covenants and restrictions contained in our debt instruments may be affected by events beyond our control, including prevailing economic, financial and industry conditions. If market or other economic conditions deteriorate, our ability to comply with these covenants may be impaired. If we breach any of the restrictions, covenants, ratios or tests in our debt agreements, a significant portion of our indebtedness may become immediately due and payable, and our lenders' commitment to make further loans to us may terminate. We might not have, or be able to obtain, sufficient funds to make these accelerated payments. In addition, our obligations under our credit facility are secured by substantially all of our assets, and if we are unable to repay our indebtedness under our credit facility, the lenders could seek to foreclose on such assets.

Restrictions in our credit facility limit our ability to pay distributions upon the occurrence of certain events.

Our payment of principal and interest on our debt will reduce cash available for distribution on our units. Our credit facility limits our ability to pay distributions upon the occurrence of the following events, among others:

failure to pay any principal, interest, fees, expenses or other amounts when due;

any loan document or lien securing the credit facility ceases to be effective;

the Hess support agreement terminates or ceases to be effective (other than in accordance with its terms);

breach of certain financial covenants;

failure to observe any other agreement, security instrument, obligation or covenant beyond specified cure periods in certain cases;

default under other indebtedness of our operating company or any of our subsidiaries above specified amounts;

bankruptcy or insolvency events involving us, our general partner or any of our subsidiaries;

failure of any representation or warranty to be materially correct;

a change of control, as defined in our credit agreement;

a material adverse effect, as defined in our credit agreement, occurs relating to us or our business; and

judgments against us or any of our subsidiaries in excess of certain allowances.

Any subsequent refinancing of our current debt or any new debt could have similar restrictions. For more information regarding our debt agreements, please read Item 7. Management's Discussion and Analysis of Financial Conditions and Results of Operations Liquidity and Capital Resources Second Amended and Restated Credit Facility.

We can borrow money under our amended and restated credit facility to pay distributions, which would reduce the amount of revolving credit available to operate our business.

Our partnership agreement allows us to make working capital borrowings under our amended and restated credit facility to pay distributions. Accordingly, we can make distributions on all our units even though cash generated by our operations may not be sufficient to pay such distributions. We are required to reduce all working capital borrowings under the credit agreement to zero for a period of at least 15 consecutive days once each 12 month period. Any working capital borrowings by us to make distributions will reduce the amount of working capital borrowings we can make for operating our business. For more information, please read Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources Second Amended and Restated Credit Facility.

Costs due our general partner and its affiliates will reduce available cash for distribution to you.

Prior to making any distribution on the common units, we will reimburse our general partner and its affiliates for all expenses they incur on our behalf, which will be determined by our general partner in its sole discretion. These expenses will include all costs incurred by the general partner and its affiliates in managing and operating us, including costs for rendering corporate staff and support services to us. All of our employees, including vessel crews, are employees of subsidiaries of our general partner. On an adjusted basis as if our initial public offering and the related transactions had been completed on January 1, 2003, we would have reimbursed our general partner \$33.3 million and \$25.3 million for the years ended December 31, 2004 and 2003, respectively. We reimbursed our general partner \$37.7 million in the year ended December 31, 2005.

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

The reimbursement of expenses and payment of fees, if any, to our general partner and its affiliates could adversely affect our ability to pay cash distributions to you.

You may not have limited liability if a court finds that unitholder action constitutes control of our business.

As a limited partner in a partnership organized under Delaware law, you could be held liable for our obligations to the same extent as a general partner if you participate in the control of our business. Our general partner generally has unlimited liability for the obligations of the Partnership, such as its debts and environmental liabilities, except for those contractual obligations of the partnership that are expressly made without recourse to our general partner. In addition, Section 17-607 of the Delaware Revised Uniform Limited Partnership Act provides that, under some circumstances, a unitholder may be liable to us for the amount of a distribution for a period of three years from the date of the distribution. The limitations on the liability of holders of limited partner interests for the obligations of a limited partnership have not been clearly established in some of the other states in which we do business.

The control of our general partner may be transferred to a third party without unitholder consent.

Our general partner may transfer its general partner interest to a third party in a merger or in a sale of all or substantially all of its assets without the consent of the unitholders so long as the third party satisfies the citizenship requirements of the Jones Act. Furthermore, there is no restriction in the partnership agreement on the ability of the members of our general partner from transferring their respective membership interests in our general partner to a third party that satisfies the citizenship requirements of the Jones Act. The new members of our general partner would then be in a position to replace the board of directors and officers of our general partner with their own choices and to control the decisions taken by the board of directors and officers of our general partner.

The members of United States Shipping Master LLC, including our executive officers, and their affiliates may engage in activities that compete directly with us.

Sterling/US Shipping L.P., the principal member of United States Shipping Master LLC, the other members of United States Shipping Master and their respective partners, affiliates and the funds they manage or may manage, or management, are not prohibited from owning assets or engaging in businesses that compete directly or indirectly with us. Only United States Shipping Master and its controlled affiliates are subject to certain noncompete provisions. In addition, Calvin Chew, Paul Gridley and Jeff Miller, our executive vice president, chairman and chief executive officer and vice president chartering, respectively, own and operate two barges engaged in the transportation of chemical products. Under their employment agreements, Messrs. Chew, Gridley and Miller are not prohibited from acquiring and operating additional tank barges of less than 15,000 deadweight tons under specified circumstances. Please read [Risks Inherent in Our Business](#) We depend on key personnel for the success of our business and some of those persons face conflicts in the allocation of their time to our business, [Item 11. Executive Compensation](#) [Employment Agreements](#) and [Item 13. Certain Relationships and Related Party Transactions](#) [Omnibus Agreement](#) [Noncompetition](#).

The price of our units may fluctuate significantly, and you could lose all or part of your investment.

There are only 6,899,968 publicly traded common units. We do not know how liquid the trading market for our common units will continue to be. Additionally, the lack of liquidity may result in wide bid-ask spreads, contribute to significant fluctuations in the market price of the

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

common units and limit the number of investors who are able to buy the common units. The market price of our common units may also be influenced by many factors, some of which are beyond our control, including:

our quarterly distributions;

our quarterly or annual earnings or those of other companies in our industry;

loss of a large customer;

announcements by us or our competitors of significant contracts or acquisitions;

changes in accounting standards, policies, guidance, interpretations or principles;

general economic conditions;

the failure of securities analysts to cover our common units after this offering or changes in financial estimates by analysts;

future sales of our common units; and

the other factors described in these Risk Factors.

In addition, our stock price will fluctuate with changes in interest rates, as investors compare the yield (as determined by the quarterly distribution) on our units to yields they could achieve in the debt markets. Accordingly, unless we can raise our quarterly cash distribution, our stock price is likely to decline in periods of rising interest rates.

We will incur increased costs as a result of being a public partnership.

We became a publicly traded partnership in November 2004 and have a limited history operating as a public partnership. As a public partnership, we are incurring significant legal, accounting and other expenses that we did not incur as a private company. In addition, the Sarbanes-Oxley Act of 2002, as well as new rules subsequently implemented by the Securities and Exchange Commission and the New York Stock Exchange, has required changes in corporate governance practices of public companies. These new rules and regulations have increased our legal and financial compliance costs and made activities more time-consuming and costly. For example, as a result of becoming a public partnership, we are required to have three independent directors, create additional board committees and adopt policies regarding internal controls and disclosure controls and procedures. In addition, we incur additional costs associated with our public partnership reporting requirements. These new rules and regulations make it more difficult and more expensive for our general partner to obtain director and officer liability insurance and it may be required to accept reduced policy limits and coverage or incur substantially higher costs to obtain the same or similar coverage. As a result, it may be more difficult for our general partner to attract and retain qualified persons to serve on its board of directors or as executive officers. We are currently evaluating and monitoring developments with respect to these new rules, and we cannot predict or estimate the amount of additional costs we may incur or the timing of such costs. We incurred approximately \$1.8 million of costs in 2005 directly associated with being a publicly traded partnership.

Tax Risks

Our tax treatment depends on our status as a partnership for federal income tax purposes, as well as our not being subject to entity-level taxation by states. If the IRS were to treat us as a corporation or if we were to become subject to entity-level taxation for state tax purposes, then our cash available for distribution to you would be substantially reduced.

The anticipated after-tax benefit of an investment in the common units depends largely on our being treated as a partnership for federal income tax purposes. We have not requested, and do not plan to request, a ruling from the IRS on this or any other matter affecting us.

If we were treated as a corporation for federal income tax purposes, we would pay federal income tax on our income at the corporate tax rate, which is currently a maximum of 35%. Distributions to you would generally be taxed again as corporate distributions, and no income, gains, losses, deductions or credits would flow through to you. Because a tax would be imposed upon us as a corporation, our cash available for distribution to you would be substantially reduced. Thus, treatment of us as a corporation would result in a material reduction in the cash available for distribution and after-tax return to you, likely causing a substantial reduction in the value of the common units.

Current law may change, causing us to be treated as a corporation for federal income tax purposes or otherwise subjecting us to entity-level taxation. For example, because of widespread state budget deficits, several states are evaluating ways to subject partnerships to entity-level taxation through the imposition of state income, franchise or other forms of taxation. If any state were to impose a tax upon us as an entity, the cash available for distribution to you would be reduced. The partnership agreement provides that if a law is enacted or existing law is modified or interpreted in a manner that subjects us to taxation as a corporation or otherwise subjects us to entity-level taxation for federal, state or local income tax purposes, then the minimum quarterly distribution amount and the target distribution amounts will be adjusted to reflect the impact of that law on us.

We have a subsidiary that will be treated as a corporation for federal income tax purposes and subject to corporate-level income taxes.

We will conduct the operations of the *Chemical Pioneer* through a subsidiary that is organized as a corporation. We may elect to conduct additional operations through this corporate subsidiary in the future. This corporate subsidiary will be subject to corporate-level tax, which will reduce the cash available for distribution to us and, in turn, to you. If the IRS were to

successfully assert that this corporation has more tax liability than we anticipate or legislation was enacted that increased the corporate tax rate, our cash available for distribution to you would be further reduced.

If the IRS or a state tax authority contests the tax positions we take, the market for our common units may be adversely impacted, and the costs of any contest will be borne by our unitholders and our general partner.

We have not requested any ruling from the IRS or any state tax authorities with respect to our treatment as a partnership for tax purposes or any other matter affecting us. It may be necessary to resort to administrative or court proceedings to sustain some or all of the positions we take. A court may not agree with some or all of the positions we take. Any contest with the IRS or a state tax authority may materially and adversely impact the market for our common units and the price at which they trade. In addition, the costs of any contest with the IRS or a state tax authority will result in a reduction in cash available for distribution to our unitholders and our general partner and thus will be borne indirectly by our unitholders and our general partner.

You may be required to pay taxes on your share of our income even if you do not receive any cash distributions from us.

You will be required to pay federal income taxes and, in some cases, state and local income taxes on your share of our taxable income, whether or not you receive cash distributions from us. You may not receive cash distributions from us equal to your share of our taxable income or even equal to the actual tax liability that result from your share of our taxable income.

Tax gain or loss on the disposition of our common units could be different than expected.

If you sell your common units, you will recognize gain or loss equal to the difference between the amount realized and your tax basis in those common units. Prior distributions to you in excess of the total net taxable income you were allocated for a common unit, which decreased your tax basis in that common unit, will, in effect, become taxable income to you if the common unit is sold at a price greater than your tax basis in that common unit, even if the price you receive is less than your original cost. A substantial portion of the amount realized, whether or not representing gain, may be ordinary income to you.

Tax-exempt entities, regulated investment companies and foreign persons face unique tax issues from owning common units that may result in adverse tax consequences to them.

Investment in common units by tax-exempt entities, such as individual retirement accounts (known as IRAs), regulated investment companies (known as mutual funds), and non-U.S. persons raises issues unique to them. For example, virtually all of our income allocated to organizations exempt from federal income tax, including individual retirement accounts and other retirement plans, will be unrelated business taxable income and will be taxable to them. Recent legislation treats net income derived from the ownership of certain publicly traded partnerships (including us) as qualifying income to a regulated investment company. However, this legislation is only effective for taxable years beginning after October 22, 2004, the date of enactment. For taxable years beginning prior to the date of enactment, very little of our income will be qualifying income to a regulated investment company. Distributions to non-U.S. persons will be reduced by withholding taxes at the highest applicable effective tax rate, and non-U.S. persons will be required to file United States federal income tax returns and pay tax on their share of our taxable income.

We will treat each purchaser of units as having the same tax benefits without regard to the units purchased. The IRS may challenge this treatment, which could adversely affect the value of the common units.

Because we cannot match transferors and transferees of common units, we will adopt depreciation and amortization positions that may not conform to all aspects of existing Treasury regulations. A successful IRS challenge to those positions could adversely affect the amount of tax benefits available to you. It also could affect the timing of these tax benefits or the amount of gain from your sale of common units and could have a negative impact on the value of our common units or result in audit adjustments to your tax returns.

You will likely be subject to state and local taxes and return filing requirements as a result of investing in our common units.

In addition to federal income taxes, you will likely be subject to other taxes, such as state and local income taxes, unincorporated business taxes and estate, inheritance or intangible taxes that are imposed by the various jurisdictions in which we do business or own property. You will likely be required to file state and local income tax returns and pay state and local income taxes in some or all of these various jurisdictions. Further, you may be subject to penalties for failure to comply with

those requirements. We conduct business in California, New Jersey and New York, which impose state income taxes. We may own property or conduct business in other states or foreign countries in the future. It is your responsibility to file all federal, state and local tax returns.

The sale or exchange of 50% or more of our capital and profits interests will result in the termination of our partnership for federal income tax purposes.

We will be considered to have terminated for federal income tax purposes if there is a sale or exchange of 50% or more of the total interests in our capital and profits within a 12-month period. Our termination would, among other things, result in the closing of our taxable year for all unitholders and could result in a deferral of depreciation deductions allowable in computing our taxable income.

ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

ITEM 2. PROPERTIES

Our general partner leases approximately 12,700 square feet of office space for our principal executive office in Edison, New Jersey. The lease expires in May 2009. Our general partner also has the option to renew the lease for an additional five-year period. Additionally, commencing on January 1, 2006, we lease office space in New York City for use by our Chairman and Chief Executive Officer and other personnel. We sublease 75% of the leased space to certain companies affiliated with the Chairman and Chief Executive Officer of the Partnership. The lease expires on December 31, 2015. See Item 13. Certain Relationships and Related Party Transactions New York Sublease.

ITEM 3. LEGAL PROCEEDINGS

We are a party to routine, marine-related claims, lawsuits and labor arbitrations arising in the ordinary course of business. All of these claims against us are substantially mitigated by insurance, subject to deductibles ranging up to \$150,000 per claim. On a current basis, we provide for amounts we expect to pay.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

PART II.

ITEM 5. MARKET FOR PARTNERSHIP S COMMON EQUITY, RELATED SECURITY HOLDER MATTERS, AND ISSUER PURCHASES OF EQUITY SECURITIES

Market Price of Common Units, Distributions and Related Unitholder Matters

Our common units were listed on the New York Stock Exchange under the symbol `USS` beginning on October 29, 2004. Prior to October 29, 2004, our equity securities were not publicly traded. As of February 28, 2006, there were 6,899,968 outstanding publicly-traded common units, representing an aggregate 49% limited partner interest in us. As of February 28, 2006, there were 7 holders of record of our common units, representing approximately 5,000 beneficial owners. The following table sets forth, for the periods indicated, the high and low sales prices per common unit, as reported on the New York Stock Exchange, and the amount of cash distributions declared per common unit:

	Price Range		Cash Distribution (1)
	High	Low	
2005			
Fourth Quarter Ended December 31, 2005	\$ 25.40	\$ 20.97	\$ 0.45
Third Quarter Ended September 30, 2005	\$ 27.40	\$ 24.35	\$ 0.45
Second Quarter Ended June 30, 2005	\$ 25.85	\$ 23.00	\$ 0.45
First Quarter Ended March 31, 2005	\$ 28.00	\$ 24.10	\$ 0.45
2004			
Fourth Quarter Ended December 31, 2004 (2)	\$ 27.30	\$ 22.25	\$ 0.2885

(1) Distributions are shown for the quarter with respect to which they were declared. For each of the quarters for which distributions have been made, an identical per unit cash distribution was paid on the subordinated units.

(2) For the period from November 3, 2004, the date of completion of our initial public offering, through December 31, 2004.

The aggregate amount of distributions declared in respect of the years ended December 31, 2005 and 2004 on common units, the general partner interests, and subordinated units totaled \$25.3 million and \$4.1 million, respectively.

Section 7704 of the Internal Revenue Code provides that publicly traded partnerships will, as a general rule, be taxed as corporations. However, an exception, referred to as the Qualifying Income Exception, exists with respect to publicly traded partnerships that generates 90% or more of their gross income for every taxable year from qualifying income. Qualifying income includes income and gains derived from the transportation, storage and processing of crude oil, natural gas and products thereof. Other types of qualifying income include interest (other than from a financial business), dividends, gains from the sale of real property and gains from the sale or other disposition of capital assets held for the production of income that otherwise constitutes qualifying income. The *Charleston* is currently and is expected to continue to transport specialty refined petroleum products and related products that generally generate qualifying income for federal income tax purposes. The *Sea Venture*, when it enters operational service in mid-2006 may transport either specialty refined petroleum products and related products that generally generate qualifying income for federal income tax purposes or chemical products that generally generate non-qualifying income. We are operating the *Chemical Pioneer* in a corporate subsidiary because it primarily will conduct operations that do not generate qualifying income. Dividends received from our corporate subsidiary will constitute qualifying income. We estimate that less than 3% of our current income is not qualifying income; however, this estimate could change from time to time.

CASH DISTRIBUTION POLICY

Distributions of Available Cash

General. Approximately 45 days after the end of each quarter, beginning with the quarter ending December 31, 2004, we distribute available cash to unitholders of record on the applicable record date.

Definition of Available Cash. Available cash generally means, for each fiscal quarter, all cash on hand at the end of the quarter:

less the amount of cash reserves established by our general partner to:

provide for the proper conduct of our business (including reserves for future capital expenditures and for our anticipated credit needs);

comply with applicable law, any of our debt instruments or other agreements; or

provide funds for distributions to our unitholders and to our general partner for any one or more of the next four quarters;

plus all cash on hand on the date of determination of available cash for the quarter resulting from working capital borrowings made after the end of the quarter for which the determination is being made. Working capital borrowings are generally borrowings that will be made under our credit facility and in all cases are used solely for working capital purposes or to pay distributions to partners.

We currently expect that our estimated maintenance capital expenditures will be \$19.6 million per year, up from \$17.2 million in 2005, which is comprised of approximately \$12.6 million per year for mandatory drydocking costs for all of our vessels and approximately \$7.0 million per year for retrofitting our ITBs to make them OPA 90 compliant. The amount of estimated maintenance capital expenditures attributable to future drydocking expenses is based on the anticipated costs of drydockings over our next five-year drydocking cycle. Please read Item 7. - Management's Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources Ongoing Capital Expenditures.

Subordination Periods

General. During the subordination periods, which we define below, the common units will have the right to receive distributions of available cash from basic surplus, as defined below, in an amount equal to the minimum quarterly distribution of \$0.45 per quarter, plus any arrearages in the payment of the minimum quarterly distribution on the common units from prior quarters, before any distributions of available cash from basic surplus may be made on any subordinated units. Distribution

arrearages do not accrue on either class of the subordinated units. The purpose of the subordinated units is to increase the likelihood that during the subordination periods there will be available cash from basic surplus to be distributed on the common units. Our subordinated units are owned by United States Shipping Master LLC. Only the non-management members of United States Shipping Master LLC will be entitled to receive distributions of or attributable to the class A subordinated units. The members of United States Shipping Master LLC that serve as our executive officers will not be entitled to receive distributions of or attributable to the class A subordinated units; the management members will only be entitled to receive distributions of or attributable to the class B subordinated units.

Definition of Subordination Periods. The class A subordination period will extend until the first day of any quarter, beginning after December 31, 2009, and the class B subordination period will extend until the first day of any quarter, beginning after December 31, 2010, that each of the following tests are met:

distributions of available cash from basic surplus (as defined in our partnership agreement) on each of the outstanding common units and subordinated units equaled or exceeded the minimum quarterly distribution for each of the three consecutive, non-overlapping four-quarter periods immediately preceding that date;

the adjusted basic surplus (as defined in our partnership agreement) generated during each of the three consecutive, non-overlapping four-quarter periods immediately preceding that date equaled or exceeded the sum of the minimum quarterly distributions on all of the outstanding common units and subordinated units during those periods on a fully diluted basis and the related distribution on the 2% general partner interest during those periods; and

there are no arrearages in payment of the minimum quarterly distribution on the common units.

If the unitholders remove the general partner without cause, the subordination periods may end early.

Early Conversion of Class A Subordinated Units. Before the end of the class A subordination period, up to 50% of the class A subordinated units, or up to 2,636,171 class A subordinated units, may convert into common units on a one-for-one basis immediately after the distribution of available cash to the partners in respect of any quarter ending on or after:

December 31, 2007 with respect to 25% of the class A subordinated units; and

December 31, 2008 with respect to a further 25% of the class A subordinated units (based on the total amount of class A subordinated units initially issued).

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

The early conversions of the class A subordinated units will occur if at the end of the applicable quarter each of the following three tests is met:

distributions of available cash from basic surplus on each of the outstanding common units and subordinated units equaled or exceeded the minimum quarterly distribution for each of the three consecutive, non-overlapping four-quarter periods immediately preceding that date;

the adjusted basic surplus generated during each of the three consecutive, non-overlapping four-quarter periods immediately preceding that date equaled or exceeded the sum of the minimum quarterly distributions on all of the outstanding common units and subordinated units during those periods on a fully diluted basis and the related distribution on the 2% general partner interest during those periods; and

there are no arrearages in payment of the minimum quarterly distribution on the common units.

However, the early conversion of the second 25% of the class A subordinated units may not occur until at least one year following the early conversion of the first 25% of the class A subordinated units.

Early Conversion of Class B Subordinated Units. Before the end of the class B subordination period, up to 50% of the class B subordinated units, or up to 813,814 class B subordinated units, may convert into common units on a one-for-one basis immediately after the distribution of available cash to the partners in respect of any quarter ending on or after:

December 31, 2008 with respect to 25% of the class B subordinated units; and

December 31, 2009 with respect to a further 25% of the class B subordinated units (based on the total amount of class B subordinated units initially issued).

Each early conversion of the class B subordinated units will occur if at the end of the applicable quarter each of the following three tests is met:

distributions of available cash from basic surplus on each of the outstanding common units and subordinated units equaled or exceeded the minimum quarterly distribution for (1) each of the four consecutive, non-overlapping four-quarter periods immediately preceding the date of the early conversion of the first 25% of class B subordinated units and (2) each of the three consecutive, non-overlapping four-quarter periods immediately preceding the date of the early conversion of the second 25% of the class B subordinated units;

the adjusted basic surplus generated during (1) each of the four consecutive, non-overlapping four-quarter periods immediately preceding the date of the early conversion of the first 25% of class B subordinated units or (2) each of the three consecutive, non-overlapping four-quarter periods immediately preceding the date of the early conversion of the second 25% of the class B subordinated units, equaled or exceeded the sum of the minimum quarterly distributions on all of the outstanding common units and subordinated units during those periods on a fully diluted basis and the related distribution on the 2% general partner interest during those periods; and

there are no arrearages in payment of the minimum quarterly distribution on the common units.

However, the early conversion of the second 25% of the class B subordinated units may not occur until at least one year following the early conversion of the first 25% of the class B subordinated units.

Accelerated Early Conversion of Class B Subordinated Units. Notwithstanding the foregoing, 25% of the class B subordinated units may convert into common units on a one-for-one basis immediately after the distribution of available cash to the partners in respect of any quarter ending on or after December 31, 2007 if:

each of the three tests set forth in the bullet points under the caption **Early Conversion of Class A Subordinated Units** above is met as of such date; and

the adjusted basic surplus generated during the four-quarter period immediately preceding that date equaled or exceeded the sum of \$2.43 on each of the outstanding common units and subordinated units during that period on a fully diluted basis and the related distribution on the 2% general partner interest during that period.

In addition, a further 25% of the class B subordinated units may convert into common units on a one-for-one basis immediately after the distribution of available cash to the partners in respect of any quarter ending on or after December 31, 2008 if each of the tests in the two bullet points immediately set forth above are met. Finally, if the test set forth in the second bullet immediately set forth above is met for any four-quarter period ending on or after December 31, 2009 and all class A subordinated units have been converted into common units, then the

remaining class B subordinated units will convert into common units.

Incentive Distribution Rights

Incentive distribution rights represent the right to receive an increasing percentage of quarterly distributions of available cash from basic surplus after the minimum quarterly distribution and the target distribution levels have been achieved. Our general partner currently holds the incentive distribution rights, but may transfer these rights separately from its general partner interest, subject to restrictions in the partnership agreement.

If for any quarter:

we have distributed available cash from basic surplus to the common and subordinated unitholders in an amount equal to the minimum quarterly distribution; and

we have distributed available cash from basic surplus on outstanding common units in an amount necessary to eliminate any cumulative arrearages in payment of the minimum quarterly distribution;

then, we will distribute any additional available cash from basic surplus for that quarter among the unitholders and our general partner in the following manner:

first, 98% to all unitholders, pro rata, and 2% to our general partner, until each unitholder receives a total of \$0.50 per unit for that quarter (the first target distribution);

second, 85% to all unitholders, pro rata, and 15% to our general partner, until each unitholder receives a total of \$0.575 per unit for that quarter (the second target distribution);

third, 75% to all unitholders, pro rata, and 25% to our general partner, until each unitholder receives a total of \$0.70 per unit for that quarter (the third target distribution); and

thereafter, 50% to all unitholders, pro rata, and 50% to our general partner.

In each case, the amount of the target distribution set forth above is exclusive of any distributions to common unitholders to eliminate any cumulative arrearages in payment of the minimum quarterly distribution. The percentage interests set forth above for our general partner include its 2% general partner interest and assume the general partner has not transferred the incentive distribution rights.

ITEM 6. SELECTED FINANCIAL DATA

The following table sets forth selected historical financial data and operating data of U.S. Shipping Partners L.P. and its predecessors. On November 3, 2004, United States Shipping Master LLC (Master) contributed substantially all its assets and liabilities constituting its business to us in connection with our initial public offering of common units. Therefore, our historical financial and operating data presented below are for Master for the period July 16, 2002 through November 3, 2004 and for the Catug Group of Amerada Hess Corporation for 2001 and for the period January 1, 2002 through September 12, 2002, which was acquired by the predecessor to Master on September 13, 2002. The following table should be read in conjunction with the consolidated financial statements, including notes thereto, in Item 8 of this report, and Management's Discussion and Analysis of Financial Condition and Results of Operations in Item 7 of this report.

The following table presents a non-GAAP financial measure, EBITDA, which we use in our business. This measure is not calculated or presented in accordance with United States Generally Accepted Accounting Principles (GAAP). We explain this measure below and reconcile it to its most directly comparable financial measure calculated and presented in accordance with GAAP in Non-GAAP Financial Measure below.

The following table summarizes our results of operations for the periods presented (in thousands, except per unit and operating data):

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

	U.S. Shipping Partners L.P.			Catug Group of Amerada Hess Corporation		
	Year Ended December 31, 2005	Year Ended December 31, 2004	Year Ended December 31, 2003	Period from July 16, 2002 to December 31, 2002 (1)	Period from January 1, 2002 to September 12, 2002	Year Ended December 31, 2001
Voyage revenue	\$ 131,534	\$ 122,355	\$ 80,514	\$ 19,713	\$ 44,796	\$ 53,250
Vessel operating expenses	47,986	47,119	33,143	7,766	28,368	39,834
Voyage expenses	24,203	20,415	9,889	2,386	2,717	4,110
General and administrative expenses	10,826	10,321	7,153	2,184	2,676	3,669
Depreciation and amortization	25,704	23,945	17,921	5,070	2,683	3,422
Operating income	22,815	20,555	12,408	2,307	8,352	2,215
Interest expense	6,407	9,960	10,039	2,978		
Loss on debt extinguishment		6,397				
Other income	(1,031)	(369)	(136)	(25)		
Income (loss) before (benefit) provision for income taxes	17,439	4,567	2,505	(646)	8,352	2,215
(Benefit) provision for income taxes	(640)	3,119	72	18	2,931	784
Net income (loss)	\$ 18,079	\$ 1,448	\$ 2,433	\$ (664)	\$ 5,421	\$ 1,431
Net income (loss) per unit - basic and diluted	\$ 1.28	\$ 0.18	\$ 0.31	\$ (0.09)	\$ 0.70	\$ 0.18
Balance Sheet Data						
Vessels and equipment, net	\$ 245,062	\$ 201,923	\$ 187,321	\$ 186,912	\$ 45,003	\$ 29,493
Total assets	\$ 276,222	\$ 248,606	\$ 207,070	\$ 199,308	\$ 68,351	\$ 55,707
Total debt	\$ 128,037	\$ 99,625	\$ 144,375	\$ 153,750	\$	\$
Partners' capital/members equity	\$ 119,868	\$ 122,786	\$ 47,724	\$ 39,078	\$ 48,852	\$ 34,096
Cash Flow Data						
Net cash provided by (used in):						
Operating activities	\$ 30,609	\$ 27,184	\$ 10,615	\$ 1,821	\$ 8,858	\$ 5,950
Investing activities	\$ (56,052)	\$ (34,541)	\$ (1,057)	\$ (160,928)	\$ (18,193)	\$
Financing activities	\$ 5,185	\$ 29,050	\$ (4,219)	\$ 162,333	\$ 9,335	\$ (5,950)
Other Financial Data						
EBITDA (2)	\$ 48,519	\$ 38,103	\$ 30,329	\$ 7,377	\$ 11,035	\$ 5,637
Capital expenditures (3)						
Maintenance	\$ 45,133	\$	\$ 12,448	\$	\$	\$
Expansion	23,710	40,930	5,881	191,982	18,193	
Total	\$ 68,843	\$ 40,930	\$ 18,329	\$ 191,982	\$ 18,193	\$
Distributions declared per common unit in respect of the period (4)						
	\$ 1.80	\$ 0.2885	\$	\$	\$	\$
Operating Data						
Number of vessels (5)	9	8	7	6	6	6
Total barrel carrying capacity (in thousands at period end)						
	2,974	2,735	2,375	2,160	2,160	2,160

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

Total vessel days	2,999	2,810	2,430	660	1,530	2,190
Days worked	2,852	2,776	2,237	587	1,488	2,040
Drydocking days	132		122	73	42	139
Net utilization (6)	95%	99%	92%	89%	97%	93%
Average Daily Time Charter Equivalent Rate (7) (8) (9)	\$ 37,631	\$ 35,500	\$ 31,444	\$ 29,520	\$ 29,740	\$ 24,090

-
- (1) Although the predecessor of U.S. Shipping Partners L.P. was formed on July 16, 2002, it did not commence operations until it acquired the six ITBs from Hess on September 13, 2002.
- (2) See Non-GAAP Financial Measure below.
- (3) We define maintenance capital expenditures as capital expenditures required to maintain, over the long term, the operating capacity of our fleet, and expansion capital expenditures as those capital expenditures that increase, over the long term, the operating capacity of our fleet. Examples of maintenance capital expenditures include costs related to drydocking a vessel, retrofitting an existing vessel or acquiring a new vessel to the extent such expenditures maintain the operating capacity of our fleet. Expenditures made in connection with the acquisition of the *Houston* and the *Sea Venture* were considered maintenance capital expenditures as they were made to replace capacity scheduled to phase out under OPA 90. Generally, expenditures for construction of tank vessels in progress are not included as capital expenditures until such vessels are completed. Capital expenditures associated with constructing or acquiring a new vessel, which increase the operating capacity of our fleet over the long term, whether through increasing our aggregate barrel-carrying capacity, improving the operational performance of a vessel or otherwise, are classified as expansion capital expenditures. Drydocking expenditures are more extensive in nature than normal routine maintenance and, therefore, are capitalized and amortized over three years. For more information regarding our accounting treatment of drydocking expenditures, please read Management's Discussion and Analysis of Financial Condition and Results of Operations Critical Accounting Policies Depreciation and Amortization in Item 7 of this report.
- (4) For 2004, represents distributions made in respect of the period from November 3, 2004, the date we closed our initial public offering, through December 31, 2004.
- (5) For 2005, operating data excludes the *Sea Venture*, as the vessel was acquired on November 28, 2005 but will not be placed in operation until mid-2006 due to drydocking requirements.
- (6) Net utilization is a percentage equal to the total number of days actually worked by a group of vessels during a defined period, divided by the number of calendar days in the period multiplied by the number of vessels operating in the period.
- (7) Average Daily Time Charter Equivalent, or TCE, equals the net voyage revenue earned by a vessel or group of vessels during a defined period, divided by the total number of days actually worked by that vessel or group of vessels during that period. We principally use net voyage revenue, rather than voyage revenue, when comparing performance in different periods. We derive our voyage revenue from time charters, contracts of affreightment, consecutive voyage charters and spot charters, which are described in more detail in Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations. One of the principal distinctions among these types of contracts is

whether the vessel operator or the customer pays for voyage expenses, which include fuel, port charges, pilot fees, tank cleaning costs and canal tolls. Some voyage expenses are fixed, and the remainder can be estimated. If we, as the vessel operator, pay the voyage expenses, we typically pass these expenses on to our customers by charging higher rates under the contract. As a result, although voyage revenue from different types of contracts may vary, the net revenue that remains after subtracting voyage expenses, which we call net voyage revenue, is comparable across the different types of contracts.

(8) For 2001 and the period from January 1, 2002 through September 12, 2002, does not include the one ITB that the Catug Group chartered to another division of Hess at a rate less than the market rate.

(9) Since November 6, 2003 for the *Chemical Pioneer*. From May 6, 2003, the date we acquired the vessel, until July 5, 2003, the *Chemical Pioneer* was bareboat chartered to a third party and from July 6, 2003 to November 5, 2003 the *Chemical Pioneer* was in drydock. The 2003 operating data excludes the bareboat charter revenue. Since April 28, 2004, the date of acquisition, for the *Charleston*. Since September 9, 2005 the date of acquisition for the *Houston*.

Non-GAAP Financial Measure

EBITDA is used as a supplemental financial measure by management and by external users of our financial statements, such as investors and our banks, to assess:

the financial performance of our assets without regard to financing methods, capital structures or historical cost basis;

the ability of our assets to generate cash sufficient to pay interest on our indebtedness and to make distributions to our partners;

our operating performance and return on invested capital as compared to those of other companies in the marine transportation business, without regard to financing methods and capital structure; and

our compliance with certain financial covenants included in our debt agreements.

EBITDA should not be considered an alternative to net income, operating income, cash flow from operating activities or any other measure of financial performance or liquidity presented in accordance with GAAP. EBITDA excludes some, but not all, items that affect net income and operating income, and these measures may vary among other companies. Therefore, EBITDA as presented below may not be comparable to similarly titled measures of other companies.

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

	U.S. Shipping Partners L.P.			Catug Group of Amerada Hess Corporation		
	Year Ended Dec. 31, 2005	Year Ended Dec. 31, 2004	Year Ended Dec. 31, 2003	Period from July 16, 2002 to Dec. 31, 2002 (1)	Period from Jan. 1, 2002 to Sept. 12, 2002	Year Ended Dec. 31, 2001
<i>Reconciliation of EBITDA to Net income :</i>						
Net income (loss)	\$ 18,079	\$ 1,448	\$ 2,433	\$ (664)	\$ 5,421	\$ 1,431
Depreciation and amortization	25,704	23,945	17,921	5,070	2,683	3,422
Interest expense	6,407	9,960	10,039	2,978		
(Benefit) provision for income taxes	(640)	3,119	72	18	2,931	784
Interest income	(1,031)	(369)	(136)	(25)		
EBITDA	\$ 48,519	\$ 38,103	\$ 30,329	\$ 7,377	\$ 11,035	\$ 5,637
<i>Reconciliation of EBITDA to Net cash provided by operating activities :</i>						
Net cash provided by operating activities	\$ 30,609	\$ 27,184	\$ 10,615	\$ 1,821	\$ 8,858	\$ 5,950
Payment of drydocking expenditures	8,930		12,448		3,586	5,206
Interest expense paid	5,477	9,160	9,472	2,815		
Increase (decrease) in working capital	2,646	8,139	(2,212)	2,739	(4,340)	(6,303)
Loss on debt extinguishment		(6,397)				
Income taxes paid	857	17	6	2	2,931	784
EBITDA	\$ 48,519	\$ 38,103	\$ 30,329	\$ 7,377	\$ 11,035	\$ 5,637

EBITDA does not reflect our capital expenditures or future requirements for capital expenditures or contractual commitments;

EBITDA does not reflect changes in, or cash requirements for, our working capital needs;

EBITDA does not reflect the significant interest expense, or the cash requirement necessary to service interest or principal payments, on our debts;

Although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future, and EBITDA does not reflect any cash requirements for such replacements; and

Other companies in our industry may calculate EBITDA differently than we do, limiting its usefulness as a comparative measure.

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following is a discussion of the historical consolidated financial condition and results of operations of U.S. Shipping Partners L.P. and, prior to our November 3, 2004 initial public offering, of our predecessor company, United States Shipping Master LLC and its predecessors, and

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

should be read in conjunction with our historical consolidated financial statements and notes thereto included elsewhere in this report.

Overview

We are a leading provider of long-haul marine transportation services, principally for refined petroleum products, in the U.S. domestic coastwise trade. We are also involved in the coastwise transportation of petrochemical and commodity chemical products. Marine transportation is a vital link in the distribution of refined petroleum, petrochemical and commodity chemical products in the United States, with approximately 28% of domestic refined petroleum products being transported by water in 2004. Our fleet consists of ten tank vessels: six integrated tug barge units, or ITBs, one product tanker, and three specialty refined petroleum and chemical product, or parcel, tankers. Our primary customers are major oil and chemical companies. A significant portion of our fleet capacity is currently committed to these companies pursuant to contracts with initial terms of one year or more, which provides us with a relatively predictable level of cash flow. We do not assume ownership of any of the products that we transport on our vessels.

Our market is largely insulated from direct foreign competition because the Merchant Marine Act of 1920, commonly referred to as the Jones Act, restricts U.S. point-to-point maritime shipping to vessels operating under the U.S. flag, built in the United States, at least 75% owned and operated by U.S. citizens and manned by U.S. crews. All of our vessels are qualified to transport cargo between U.S. ports under the Jones Act.

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

We began operations in September 2002 when we acquired our six ITBs from a division of Amerada Hess Corporation (Hess) that was managed by several executive officers of our general partner. Our six ITBs primarily transport clean refined petroleum products, such as gasoline, diesel fuel, heating oil, jet fuel and lubricants, from refineries and storage facilities to a variety of destinations, including other refineries and distribution terminals. Four of our ITBs are currently operating under contracts with Hess, BP and Shell, one of which expires in December 2006, two expire in December 2007, and the remaining one expires in January 2008. Our remaining two ITBs are currently operating in the spot market. Regardless of our contract rates and rates in the spot market, we are assured specified minimum charter rates for our ITBs through September 13, 2007, subject to certain limited exceptions, pursuant to a support agreement we entered into with Hess in connection with our acquisition of the six ITBs.

In December 2005, we signed a multi-year time charter for the *Houston* with Morgan Stanley Capital Group Inc. through mid 2011. The vessel will be trading in clean petroleum products in the coastwise Jones Act trade. Since it entered service on October 13, 2005, the vessel has operated in the spot market and will continue to do so until its multi-year time charter with Morgan Stanley, which will account for 100% of the usable capacity of the *Houston*, begins in mid-2006.

Our three parcel tankers, the *Chemical Pioneer*, the *Charleston*, and the *Sea Venture*, which we acquired in May 2003, April 2004, and November 2005, respectively, primarily transport specialty refined petroleum, petrochemical and commodity chemical products, such as lubricants, paraxylene, caustic soda and glycols, from refineries and petrochemical manufacturing facilities to other manufacturing facilities or distribution terminals. We have contracts with Dow Chemical, ExxonMobil, Koch Industries, Lyondell Chemical and Shell with specified minimum volumes that will, in aggregate, account for approximately 74% of the anticipated usable capacity of the *Charleston* through July 2007 and 75% of the anticipated usable capacity of the *Chemical Pioneer* through February 2007. In addition, these customers are required to ship on our parcel tankers any additional volume of these products stipulated in the contracts. As a result, we expect these companies will utilize substantially all of the non-committed capacity of these vessels during those periods. The *Sea Venture* will supplement the *Chemical Pioneer* in delivering non-petroleum based product. With the future reduction in chemical ship capacity we do not believe that we will encounter a problem in fully utilizing the capacity of the *Sea Venture*.

In August 2004, we signed a contract for construction of a 19,999 ton articulated tug barge unit, or ATB, which is scheduled to be delivered in late 2006 but could be delayed into 2007. We have entered into contracts to carry commodity chemical products with specified minimum cargo volumes that will utilize approximately 77% of this ATB's anticipated capacity through September 2007 and approximately 67% of this ATB's anticipated capacity thereafter through June 2010. Due to the delay in delivery of this ATB, we will be using the *Sea Venture* to meet our contractual obligations pending delivery of this ATB.

On February 16, 2006, we entered into a contract with Manitowoc Marine Group (MMG) for the construction of two barges, which are specified to have a carrying capacity of approximately 160,000 barrels at 98% of capacity. The contract with MMG includes options to construct two additional barges. On the same date, we entered into a contract for the construction of two tugs with Eastern Shipbuilding Group, Inc. (Eastern), which will be joined with the barges to complete the two ATB units. The contract with Eastern also includes options to construct and deliver up to four additional ATB tugs on the basis that each such option shall cover an order for two tugs. The total construction price for the two ATBs is anticipated to be approximately \$130 million, or \$65 million per unit. We intend to finance the purchase price with borrowings under our credit facility and operating cash. Additionally, we intend to obtain additional debt financing facilities, as necessary, to cover the costs of this project. We expect the two ATBs will be completed in August 2008 and November 2008, respectively, and we have options to build another two ATBs at a cost per unit of approximately \$66 million. The options for the tugs must be exercised by August 2006 and February 2007, and the options for the barges must be exercised by April 2006 and June 2006.

We generate revenue by charging customers for the transportation and distribution of their products utilizing our vessels. These services are generally provided under the following four basic types of contractual relationships:

time charters, which are contracts to charter a vessel for a fixed period of time, generally one year or more, at a set daily rate;

contracts of affreightment, which are contracts to provide transportation services for products over a specific trade route, generally for one or more years, at a negotiated rate per ton;

consecutive voyage charters, which are charters for a specified period of time at a negotiated rate per ton; and

spot charters, which are charters for shorter intervals, usually a single round-trip, that are made on either a current market rate or lump sum contractual basis.

The principal difference between contracts of affreightment and consecutive voyage charters is that in contracts of affreightment the customer is obligated to transport a specified minimum amount of product on our vessel during the contract period, while in a consecutive voyage charter the customer is obligated to fill the contracted portion of the vessel with its product every time the vessel calls at its facility during the contract period and, if the customer does not have product ready to ship, it must pay us for idle time.

The table below illustrates the primary distinctions among these types of contracts:

	Time Charter	Contract of Affreightment	Consecutive Voyage Charter	Spot Charter
Typical contract length	One year or more	One year or more	Multiple voyages	Single voyage
Rate basis	Daily	Per ton	Per ton	Varies
Voyage expenses	Customer pays	We pay	We pay	We pay
Vessel operating expenses	We pay	We pay	We pay	We pay
Idle time	Customer pays as long as vessel is available for operations	Customer does not pay	Customer pays if cargo not ready	Customer does not pay

For the years ended December 31, 2005 and 2004, we derived approximately 85% and 82%, respectively, of our revenue under time charters, consecutive voyage charters and contracts of affreightment, and approximately 15% and 18%, respectively, of our revenue from spot charters.

The amounts received from or paid to Hess pursuant to the Hess support agreement are not recognized as revenue or expense but are deferred for accounting purposes and will be reflected as an adjustment to the purchase price relating to the acquisition of the ITBs in accordance with generally accepted accounting principles.

SIGNIFICANT EVENTS DURING 2005

Houston Acquisition

In September 2005, we acquired the *Houston*, formerly the *Gus W. Darnell*, at a cost of \$25.1 million. The vessel was immediately placed in drydock at a cost of \$3.1 million and was placed in service on October 13, 2005. The *Houston* is a Jones Act qualified double-hulled product tanker, built in 1985, capable of carrying approximately 240,000 barrels. In December 2005, we signed a multi-year time charter for the vessel, which, when the time charter begins in mid-2006, will be trading in clean petroleum products in the coastwise Jones Act trade and will account for 100% of its usable capacity.

Sea Venture Acquisition

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

In November 2005, we acquired the *Sea Venture* at a cost of \$4.1 million. The *Sea Venture* is a 19,000 dwt double-bottomed chemical/product, or parcel tanker, from Marine Transport Corporation. The vessel was re-built in 1983 and is capable of carrying twenty-one different grades of product in independent cargo tanks. We placed the vessel in drydock upon acquisition at an estimated cost of \$8.9 million and expect the vessel to be placed in service in May 2006, covering the contracts of our SENESCO-built ATB until it is delivered in December 2006 or early 2007. In 2007, the vessel may trade in either petroleum products or chemical products for the Partnership.

SENESCO ATB Contract Renegotiation

In August 2004, we entered into a contract with Southern New England Shipyard Company (SENESCO) to build a 19,999 dwt articulated tug barge (ATB) for us at a fixed price of \$45.4 million to be delivered in early 2006. The agreement also provided for options to build up to an additional three ATB s. In November 2005, SENESCO indicated that they were not able to complete the first ATB on the contract terms due to infrastructure problems and production line issues, and that the completion of the barge will be delayed. We have entered into a revised agreement with SENESCO regarding completion of the ATB at another facility which SENESCO will operate. The total cost of completion of the ATB pursuant to the revised

agreement is currently expected to be approximately \$53.4 million, with a contracted delivery date of December 2006. SENESCO has indicated that it is experiencing cost overruns and further delays in completing the ATB. The revised agreement provides for substantial penalties for late delivery of the ATB. There is risk that the cost of the ATB could be higher and that the ATB may not be completed in a timely manner, which could have a material adverse effect on our results of operations. We and SENESCO have mutually agreed to cancel the options to have SENESCO build up to three additional ATBs at a fixed price. The deposits we had made related to the additional vessels will be applied to the total purchase price of the SENESCO ATB.

Amendments to our Credit Facility

In September 2005, we borrowed an additional \$30.0 million on our existing credit facility to finance the purchase and drydock of the *Houston*. The loan matures on April 30, 2010, bears interest at LIBOR plus 2.00%, and is amortized, on a pro-rated basis, in accordance with the existing debt repayment schedule. In connection with this borrowing, we incurred and capitalized \$0.2 million of bank fees.

In October 2005, we amended our Second Amended and Restated Credit Agreement principally to allow for additional payments, not to exceed \$7.5 million, to be made by us to SENESCO for construction of the ATB.

We allowed the delayed draw term loan of \$30.0 million to expire on November 2, 2005.

See -Second Amended and Restated Credit Facility for additional information on our credit facility.

Subsequent Events

On February 16, 2006, we entered into a contract with Manitowoc Marine Group (MMG) of Marinette, WI for the construction of two barges, each of which has a carrying capacity of 156,000 barrels. The contract with MMG includes options to construct two additional barges. On the same date, we entered into a contract for the construction of two tugs with Eastern Shipbuilding Group, Inc. (Eastern), which will be joined with the barges to complete the two ATB units. The contract with Eastern also includes options to construct and deliver up to four additional ATB tugs on the basis that each such option will be for two tugs. The total construction price for the two ATBs is anticipated to be approximately \$130 million, or \$65 million per unit. We intend to finance the purchase price with borrowings under our credit facility and cash from operations. Additionally, we also may need to obtain other sources of financing to cover the cost of this project. The first ATB is scheduled to enter service in August 2008 with the second unit following approximately three months later. These ATB units will be built to similar specifications as the ATB currently under construction with SENESCO. We intend to employ this series of ATBs in our Jones Act trade and are in discussions with potential customers regarding charters for these units upon their delivery. Additionally, we have committed to purchase additional owner-furnished items related to two option vessels totaling \$17.5 million. We have entered into a foreign currency forward contract to hedge the variability of cash flows associated with our liability related to one of these commitments totaling \$13.9 million. We have options to build another two ATBs at a cost per unit of approximately \$66 million. The options for the tugs must be exercised by August 2006 and February 2007, and the options for the barges must be exercised by April 2006 and June 2006.

On March 15, 2006, we made a \$5.0 million deposit to reserve shipyard slots for the building of new vessels, of which \$4.6 million is refundable if we elect by May 26, 2006 not to proceed with the building of the new vessels.

Definitions

In order to understand our discussion of our results of operations, it is important to understand the meaning of the following terms used in our analysis and the factors that influence our results of operations:

Voyage revenue. Voyage revenue includes revenue from time charters, contracts of affreightment, consecutive voyage charters and spot charters. Voyage revenue is impacted by changes in charter and utilization rates and by the mix of business among the types of contracts described in the preceding sentence.

Voyage expenses. Voyage expenses include items such as fuel, port charges, pilot fees, tank cleaning costs, canal tolls and other costs which are unique to a particular voyage. These costs can vary significantly depending on the voyage trade route. Depending on the form of contract, either we or our customer is responsible for these expenses. If we pay voyage expenses, they are included in our results of operations when they are incurred. Typically, our freight rates are higher when we pay voyage expenses. Our contracts of affreightment and consecutive voyage charters generally contain escalation clauses whereby certain cost increases, including labor and fuel, can be passed on to our customers.

Net voyage revenue. Net voyage revenue is equal to voyage revenue less voyage expenses. As explained above, the amount of voyage expenses we incur for a particular voyage depends upon the form of the contract. Therefore,

in comparing revenues between reporting periods, we use net voyage revenue to improve the comparability of reported revenues that are generated by the different forms of contracts.

Vessel operating expenses. We pay the vessel operating expenses regardless of whether we are operating under a time charter, contract of affreightment, consecutive voyage charter or spot charter. The most significant direct vessel operating expenses are crewing costs, vessel maintenance and repairs, bunkers and lube oils and marine insurance.

Depreciation and amortization. We incur fixed charges related to the depreciation of the historical cost of our fleet to salvage value and the amortization of expenditures for drydockings. The aggregate number of drydockings undertaken in a given period and the nature of the work performed determine the level of drydocking expenditures.

General and administrative expenses. General and administrative expenses consist of employment costs for shoreside staff and cost of facilities, as well as legal, audit and other administrative costs.

Total vessel days. Total vessel days are equal to the number of calendar days in the period multiplied by the total number of vessels operating or in drydock during that period.

Days worked. Days worked are equal to total vessel days less drydocking days and days off-hire.

Drydocking days. Drydocking days are days designated for the inspection and survey of vessels, and resulting maintenance work, as required by the U.S. Coast Guard and the American Bureau of Shipping to maintain the vessels qualification to work in the U.S. coastwise trade. Both domestic (U.S. Coast Guard) and international (International Maritime Organization) regulatory bodies require that our ITBs be drydocked for major repair and maintenance every five years, with a mid-period underwater survey in lieu of drydocking, and our parcel tankers and *Houston* be drydocked twice every five years. Drydocking days also include unscheduled instances where vessels may have to be drydocked in the event of accidents or other unforeseen damage.

Net utilization. Net utilization is a primary measure of operating performance in our business. Net utilization is a percentage equal to the total number of days worked by a vessel or group of vessels during a defined period, divided by total vessel days for that vessel or group of vessels. Net utilization is adversely impacted by drydocking, scheduled and unscheduled maintenance and idle time not paid for by the customer.

Time charter equivalent. Time charter equivalent, another key measure of our operating performance, is equal to the net voyage revenue earned by a vessel during a defined period, divided by the total number of actual days worked by that vessel during that period. Fluctuations in time charter equivalent result not only from changes in charter rates charged to our customers, but from external factors such as weather or other delays.

Critical Accounting Policies

Our discussion and analysis of our financial condition and results of operations are based upon our consolidated financial statements, which have been prepared in conformity with U.S. generally accepted accounting principles, or GAAP. In preparing these financial statements, we are required to make certain estimates, judgments and assumptions. These estimates, judgments and assumptions affect the reported amounts of our assets and liabilities, including the disclosure of contingent assets and liabilities, at the date of the financial statements and the reported amounts of our revenues and expenses during the periods presented. We evaluate these estimates and assumptions on an ongoing basis. We base our estimates and assumptions on historical experience and on various other factors that we believe to be reasonable at the time the estimates and assumptions are made. However, future events and their effects cannot be predicted with absolute certainty. Therefore, the determination of estimates requires the exercise of judgment. Actual results inevitably will differ from these estimates and assumptions under different circumstances or conditions, and such differences may be material to the financial statements. We believe that, of our significant accounting policies discussed in Note 3 to our consolidated financial statements, the following policies might involve a higher degree of judgment.

Revenue Recognition

We earn revenue under contracts of affreightment, spot charters, consecutive voyage charters and time charters. For contracts of affreightment, spot charters and consecutive voyage charters, revenue and voyage expenses are recognized based upon the relative transit time in each period compared to the total estimated transit time for each voyage. Although contracts of affreightment, consecutive voyage charters and certain contracts for spot charters may be effective for a period in excess of one year, revenue is recognized on the basis of individual voyages, which are generally less than 15 days in duration. For time charters, revenue is recognized on a daily basis over the contract period, with expenses recognized as incurred.

Depreciation and Amortization

Vessels and equipment are recorded at cost, including transaction fees where appropriate, and depreciated to estimated salvage value using the straight-line method as follows: ITBs to their mandatory retirement as required by OPA 90, between 2012 and 2014; and 10 years for parcel tankers and the *Houston*. We capitalize expenditures incurred for drydocking and amortize these expenditures over 60 months for our ITBs and 30 months for our parcel tankers and the *Houston*. The aggregate number of drydockings undertaken in a given period and the nature of the work performed determine the level of drydocking expenditures. Maintenance and repairs that do not improve or extend the useful lives of the assets are expensed.

The book values of our vessels may not represent their fair market value at any point in time since the market prices of second-hand vessels tend to fluctuate with changes in charter rates and the cost of new buildings. Historically, both charter rates and vessel values tend to be cyclical. The net book value of vessels held and used by us is reviewed for potential impairment whenever events or changes in circumstances indicate that the carrying amount of a particular vessel may not be fully recoverable. In such instances, an impairment charge would be recognized if the estimated fair value of the vessel is less than the vessel's net book value.

In developing estimates of future cash flows, we must make assumptions about future charter rates, vessel operating expenses and the estimated remaining useful lives of the vessels. These assumptions are based on historical trends as well as future expectations. Although management believes that the assumptions used to evaluate potential impairment are reasonable and appropriate, there may be events or changes in circumstances that could indicate that the recoverability of the carrying amount of a vessel might not be possible. Examples of events or changes in circumstances that could indicate that the recoverability of a vessel's carrying amount should be assessed might include a change in regulations such as OPA 90, or continued operating losses, or projections thereof, associated with a vessel or vessels. If events or changes in circumstances as set forth above indicate that a vessel's carrying amount may not be recoverable, we would then be required to estimate the undiscounted cash flows, which are based on additional assumptions such as asset utilization, length of service of the asset, and estimated salvage values. Although we believe our assumptions and estimates are reasonable, deviations from the assumptions and estimates could produce a materially different result.

Accounts Receivable

We extend credit to our customers in the normal course of business. We regularly review our accounts, estimate the amount of uncollectible receivables each period and establish an allowance for uncollectible amounts. The amount of the allowance is based on the age of unpaid amounts, information about the current financial strength of customers and other relevant known information. Historically, credit risk with respect to our trade receivables has generally been considered minimal because of the financial strength of our customers.

Deferred Income Taxes

We provide deferred taxes for the tax effects of differences between the financial reporting and tax bases of assets and liabilities of our corporate subsidiary, which are recorded at enacted tax rates in effect for the years in which the differences are projected to reverse. A valuation allowance is provided, if necessary, for deferred tax assets that are not expected to be realized.

Results of Operations

The following table summarizes our results of operations (dollars in thousands, except for operating data):

	Years Ended December 31,		
	2005	2004	2003
Voyage revenue	\$ 131,534	\$ 122,355	\$ 80,514
Vessel operating expenses	47,986	47,119	33,143
% of voyage revenue	36.5%	38.5%	41.2%
Voyage expenses	24,203	20,415	9,889
% of voyage revenue	18.4%	16.7%	12.3%
General and administrative expenses	10,826	10,321	7,153
% of voyage revenue	8.2%	8.4%	8.9%
Depreciation and amortization	25,704	23,945	17,921
Operating income	22,815	20,555	12,408
% of voyage revenue	17.3%	16.8%	15.4%
Interest expense	6,407	9,960	10,039
Loss on debt extinguishment		6,397	
Other income	(1,031)	(369)	(136)
Income before (benefit) provision for income taxes	17,439	4,567	2,505
(Benefit) provision for income taxes	(640)	3,119	72
Net income	\$ 18,079	\$ 1,448	\$ 2,433
Operating Data (1)			
Number of vessels (2)	9	8	7
Total vessel days	2,999	2,810	2,430
Days worked	2,852	2,776	2,237
Drydocking days	132		122
Net utilization	95%	99%	92%
Average daily time charter equivalent rate	\$ 37,631	\$ 35,500	\$ 31,444

(1) Since November 6, 2003 for the *Chemical Pioneer*. From May 6, 2003, the date we acquired the vessel, until July 5, 2003, the *Chemical Pioneer* was bareboat chartered to a third party and from July 6, 2003 to November 5, 2003 the *Chemical Pioneer* was in drydock. The 2003 operating data excludes bareboat charter data. Since April 28, 2004, the date of acquisition, for the *Charleston*.

(2) Does not reflect the *Sea Venture* as vessel will not become operational until the completion of its drydock, estimated to be mid-2006.

Year Ended December 31, 2005 Compared to Year Ended December 31, 2004

Voyage Revenue. Revenues were \$131.5 million for the year ended December 31, 2005, an increase of \$9.2 million, or 8%, from the year ended December 31, 2004. The increase is attributable to \$9.8 million, \$3.8 million, and \$1.8 million of increases for the *Charleston*, *Houston*, and *Chemical Pioneer*, respectively. The *Charleston* experienced a full year of operation in 2005 compared to eight months in 2004, coupled with a 9% increase in rates. The *Houston* was purchased in September 2005, and began trading in October 2005. The *Chemical Pioneer* benefited from an increase in rates, however, most of its increase was attributable to increased voyage expenses, which are passed through in the form of increased revenue rates. These revenue increases were partially offset by decreased ITB revenues of \$1.7 million and charter-in revenue of \$4.5 million. The ITB revenue decrease was principally related to the drydocking of the *New York* and the *Jacksonville* for a collective 132 days. Charter-in revenue was non-recurring in 2005. During 2004, we chartered-in a vessel to fulfill a contractual obligation to a customer.

Vessel Operating Expenses. Vessel operating expenses were \$48.0 million for the year ended December 31, 2005, compared to \$47.1 million for the year ended December 31, 2004. The increase of \$0.9 million is attributable to the addition of the *Houston*, which contributed \$1.6 million, a full year of operation of the *Charleston*, which added \$2.1 million, offset by a \$3.9 million decrease in charter-in expense related to the charter-in of a vessel in 2004 to fulfill a contractual obligation to a customer. The remaining increase of \$1.1 million is attributable to increases in crew wages, benefits and crew costs, principally as a result of contracted wage increases coupled with increases in insurance, as a result of rate increases, and uninsured damages related to the *Mobile*.

Voyage Expenses. Voyage expenses increased to \$24.2 million for the year ended December 31, 2005 from \$20.4 million for the year ended December 31, 2004. The \$3.8 million, or 19% increase, was attributable to the *Houston*, which contributed \$1.2 million, and the full year of operation of the *Charleston*, which contributed an additional \$2.8 million. These amounts were partially offset by a decrease in voyage expenses from 2004 related to a chartered-in vessel of \$1.1 million. The remaining increase is attributable to increases in bunker expense due to the rising cost of fuel prices.

General and Administrative Expenses. General and administrative expenses were \$10.8 million for the year ended December 31, 2005, an increase of \$0.5 million, or 5%, compared to the year ended December 31, 2004. The increase was principally the result of increases in wages and professional fees offset by a decrease in bonus expense. Certain members of executive management received wage increases totaling \$0.3 million in November 2004, effective upon our initial public offering. Professional fees increased due to additional costs associated with complying with the Sarbanes Oxley Act of 2002. Bonus expense decreased \$1.1 million principally due to the nonrecurring aggregate \$1.0 million bonus to two members of the executive management in 2004 in connection with our initial public offering. In addition, in 2005, we incurred approximately \$0.4 million in pursuing acquisitions that ultimately were not consummated.

Depreciation and Amortization. Depreciation and amortization was \$25.7 million, an increase of \$1.8 million, or 7%, during the year ended December 31, 2005 as a result of the addition of the *Houston*, which was placed in service in October 2005, a full year of depreciation on the *Charleston*, and the commencement of amortization of the *Houston*

and *New York* drydocks, which were completed in the fourth quarter of 2005.

Interest Expense. Interest expense was \$6.4 million for the year ended December 31, 2005, a decrease of \$3.6 million compared to \$10.0 million for the year ended December 31, 2004. The decrease is a result of average lower debt balances, principally as a result of our November 2004 refinancing, which resulted in the repayment of \$93.8 million of long-term debt. The decrease was partially offset by an increase in interest rates, as it related to our non-fixed rate debt.

Loss on Debt Extinguishment. During the year ended December 31, 2004, we refinanced our credit facility in April and November, resulting in a loss on debt extinguishment totaling \$6.4 million. There were no refinancings during the year ended December 31, 2005.

(Benefit)/Provision for Income Taxes. During the year ended December 31, 2004, we incurred a \$3.2 million one-time income tax expense relating to the conversion of one of our subsidiaries from a limited liability company to a corporation. The benefit for income taxes incurred during the year ended December 31, 2005 is attributable to a pre-tax operating loss in the aforementioned corporate subsidiary principally arising from differences between book and tax depreciation methods.

Net Income. Net income was \$18.1 million for the year ended December 31, 2005, an increase of \$16.6 million, as compared to \$1.4 million for the year ended December 31, 2004. This increase is the result of the 2004 nonrecurring charges for loss on debt extinguishment of \$6.4 million and a \$3.1 million provision for income taxes resulting primarily from a change

in the structure of one of our subsidiaries to a corporation. Additionally, operating income increased \$2.3 million, other income, which is principally interest income, increased \$0.7 million and interest expense decreased \$3.6 million for the year ended December 31, 2005.

Year Ended December 31, 2004 Compared to Year Ended December 31, 2003

Voyage Revenue. Voyage revenue was \$122.4 million for the year ended December 31, 2004, an increase of \$41.8 million, or 52%, as compared to voyage revenue of \$80.5 million for the year ended December 31, 2003. Voyage revenue excluding voyage expenses was \$101.9 million for the year ended December 31, 2004, an increase of \$31.3 million, or 44%, as compared to the year ended December 31, 2003. The *Chemical Pioneer*, which we purchased in May 2003, contributed \$2.4 million of voyage revenue, including \$0.3 million under a bareboat charter in the year ending December 31, 2003, and contributed \$16.6 million of voyage revenue in 2004. The *Charleston*, which we purchased in April 2004, contributed \$12.5 million of voyage revenue. In August 2004, we time chartered a parcel tanker, which contributed \$4.5 million of voyage revenue, to fulfill our obligations under contracts of affreightment. The remaining increase in 2004 is primarily a result of more of our vessels operating under contracts where we paid the voyage expenses but received higher freight rates to compensate us for bearing these expenses.

Vessel Operating Expenses. Vessel operating expenses were \$47.1 million for the year ended December 31, 2004, an increase of \$14.0 million, or 42%, as compared to \$33.1 million for the year ended December 31, 2003. The *Chemical Pioneer*, which was purchased in May 2003, was in drydock until November 2003 and the *Charleston*, which we did not own in 2003, accounted for \$10.3 million, or 74%, of the increase in vessel operating expenses for the year ended December 31, 2004. In August 2004, we time chartered a parcel tanker to fulfill our obligations under contracts of affreightment resulting in increased vessel operating expenses of \$4.0 million for the year ended December 31, 2004.

Voyage Expenses. Voyage expenses were \$20.4 million for the year ended December 31, 2004, an increase of \$10.5 million, or 106%, as compared to voyage expenses of \$9.9 million for the year ended December 31, 2003. Voyage expenses as a percentage of voyage revenue increased from 12.3% in the year ended December 31, 2003 to 16.7% in the year ended December 31, 2004. In August 2004, we time chartered a parcel tanker to fulfill our obligations under contracts of affreightment resulting in increased voyage expenses of \$1.1 million for the year ended December 31, 2004. The remaining increase in voyage expenses, both in dollars and as a percentage of voyage revenue, was the result of one additional ITB being employed in the spot market during 2004, where we paid voyage expenses and received higher freight rates to compensate us for bearing these expenses.

General and Administrative Expenses. General and administrative expenses were \$10.3 million for the year ended December 31, 2004, an increase of \$3.2 million, or 44%, compared to \$7.2 million for the year ended December 31, 2003. In November 2004 we paid a \$2.3 million bonus to management and staff in connection with the closing of our public offering and in April 2004 we paid a \$0.4 million bonus to management in connection with the purchase of the *Charleston*. Additionally, incremental costs of \$1.0 million associated with being a public entity, including quarterly and annual reporting requirements, tax returns and Schedule K-1 preparation were incurred for the year ended December 31, 2004. For the first 38 days of 2003, we utilized office space and other administrative services at

Amerada Hess New Jersey headquarters at no charge. General and administrative expenses include management fees of \$0.6 million paid to an affiliate of Sterling Investment Partners, L.P. in the years ended December 31, 2004 and 2003.

Depreciation and Amortization. Depreciation and amortization was \$23.9 million for the year ended December 31, 2004, an increase of \$6.0 million, or 34%, as compared to \$17.9 million for the year ended December 31, 2003. This increase is due to the amortization of the capitalized drydock expenditures for, and depreciation of, the *Chemical Pioneer*, which we acquired in May 2003 and drydocked in July 2003, and depreciation of the *Charleston*, which we acquired in April 2004.

Interest Expense. Interest expense was \$10.0 million for the year ended December 31, 2004, a decrease of \$79 thousand, or 1%, as compared to \$10.0 million for the year ended December 31, 2003. Although we increased our borrowings in July 2003 to finance the drydocking, pay a portion of the purchase price and provide working capital for the operation of the *Chemical Pioneer* in 2003, we had lower outstanding loan balances during the first quarter of 2004 due to scheduled amortization of debt during 2003 and lower interest rates. In April 2004, we amended our then existing credit facility and increased our debt outstanding to purchase the *Charleston* but at lower interest rates. Additionally, in November 2004 we amended our then existing credit facility in connection with the closing of our initial public offering and utilized proceeds to

reduce our debt balance by \$93.8 million, resulting in reduced interest expense.

Loss on Debt Extinguishment. During 2004, we refinanced our credit facility in April and November resulting in a \$6.4 million loss on debt extinguishment. This represents a write-off of certain transaction fees associated with the debt that was repaid as well as certain other costs incurred in the transaction. In April 2004, we amended and restated our then existing credit facility, resulting in a \$3.2 million charge, and used the proceeds to repay higher interest rate debt. In November 2004, we amended and restated our then existing credit facility, resulting in a \$3.2 million charge, in connection with the closing of our initial public offering.

Provision for Income Taxes. In 2004, we recorded a provision of \$3.2 million principally from the recording of deferred taxes relating to the change in the structure of one of our subsidiaries to a corporation. The corporate subsidiary consists of the *Chemical Pioneer* and its results of operations. This subsidiary is subject to federal and state income taxes. This provision was partially offset by a net benefit of \$0.1 million that arose from operating results of our corporate subsidiaries.

Net Income. Net income was \$1.4 million for the year ended December 31, 2004, a decrease of \$1.0 million, or 40%, as compared to \$2.4 million for the year ended December 31, 2003. This decrease is the result of the \$3.1 million provision for income taxes resulting primarily from a change in the structure of one of our subsidiaries to a corporation, a loss on debt extinguishment of \$6.4 million, coupled with increased general and administrative, vessel operating and voyage expenses. This decrease is partially offset by increased operating income as the result of the inclusion of the *Chemical Pioneer* and *Charleston* in 2004, as well as higher charter rates under certain of our contracts in 2004.

Liquidity and Capital Resources

Operating Cash Flows

Net cash provided by operating activities was \$30.6 million for the year ended December 31, 2005, compared to \$27.2 million for the year ended December 31, 2004. The increase is primarily the result of a \$4.0 million increase in operating results, after adjusting for non-cash expenses such as depreciation and amortization, a \$5.1 million favorable working capital fluctuation, a \$3.7 million decrease in cash interest expense due to reduced debt levels, a \$0.7 million increase in other income, offset by increases in drydocking expenditures of \$8.9 million and income taxes paid of \$0.8 million. Net cash provided by operating activities was \$10.6 million for the year ended December 31, 2003. The increase of \$16.6 million in 2004 resulted primarily from increased voyage revenue, partially offset by increases in vessel operating and general and administrative expenses.

Investing Cash Flows

Net cash used in investing activities totaled \$56.1 million, \$34.5 million and \$1.1 million for the years ended December 31, 2005, 2004, and 2003. In September 2005, we acquired the *Houston* for \$25.4 million and in November 2005, we acquired the *Sea Venture* for \$4.1 million, including transaction fees. During 2005 and 2004, we made progress payments toward the construction of a new ATB of \$23.6 million and \$7.9 million, respectively. This vessel is scheduled for completion in December 2006. In December 2005, we made a deposit of \$3.8 million to secure shipyard slots for two new build ATBs. Additionally, we purchased computer equipment totaling \$0.1 million during 2005. In January 2004, we sold the *Stolt Spirit*, a damaged vessel purchased in May 2003 for a possible reconstruction, as scrap for \$2.0 million. We purchased the *Charleston* for \$33.0 million in April 2004 rather than reconstruct the *Stolt Spirit*. In May 2003, we purchased the *Chemical Pioneer* and *Stolt Spirit* for \$5.5 million including transaction fees. We purchased additional office furniture for \$0.4 million prior to moving into our new offices in February 2003.

The amounts received from or paid to Hess pursuant to the Hess support agreement are not recognized as revenue or expense but are deferred for accounting purposes and will be reflected as an adjustment to the purchase price relating to the acquisition of the ITBs from Hess at the end of the Hess support agreement. Pending such adjustment, they are included in cash flows from investing activities as advances from Hess. Payments by Hess to us under the support agreement were \$1.0 million, \$4.0 million, and \$5.3 million, net of payments to Hess of \$2.7 million, \$0.7 million, and \$0.5 million, respectively, for the years ended December 31, 2005, 2004 and 2003, respectively. For the years ended December 31, 2005 and 2004 five ITBs were covered by the support agreement. For the year ended December 31, 2003, four ITBs were covered by the support agreement. One ITB is under contract with Hess at a charter rate less than the support rate; this vessel will be covered by the support agreement upon any termination of that contract. If the rate for an ITB exceeds the support rate set forth in the support agreement, we must pay the excess to Hess to reimburse Hess for any payments made to us by Hess under the support agreement and, once Hess has been fully reimbursed for all payments made under the support agreement, we must pay Hess 50% of any remaining excess. Our obligation to reimburse Hess for these payments terminates upon expiration of the support

agreement in September 2007.

Financing Cash Flows

Net cash provided by financing activities was \$5.2 million and \$29.1 million for the years ended December 31, 2005 and 2004, respectively, and net cash used in financing activities was \$4.2 million for the year ended December 31, 2003. In September 2005, we borrowed \$30.0 million from our existing credit facility to finance the purchase and drydock of the *Houston*. During 2005, we paid \$23.1 million of distributions to our investors and repaid \$1.6 million of debt in accordance with scheduled debt amortization.

In April 2004, we obtained \$202.5 million of new financing from our amended and restated credit facility and used it to finance the \$33.0 million purchase of the *Charleston*, refinance \$108.2 million of term loans, repay \$29.0 million of subordinated debt, distribute \$15.0 million to the members of United States Shipping Master LLC, pay \$6.6 million of transaction costs, pay a \$0.4 million bonus to our management and provide \$10.1 million of working capital. In November 2004, we used the gross proceeds from our initial public offering to pay down term debt of \$93.8 million, pay financing costs, underwriting fees, professional fees and other offering expenses, and to redeem the 899,968 common units received by United States Shipping Master LLC in connection with the transfer of net assets to us. In addition, for the year ended December 31, 2004, we repaid \$16.3 million of debt in accordance with scheduled debt amortization. Upon completion of the initial public offering, \$23.0 million of cash was retained by Master and not contributed to the Partnership.

In 2003, we received additional member contributions of \$5.9 million to purchase the *Chemical Pioneer* and *Stolt Spirit*, incurred additional debt of \$15.0 million to finance the drydocking of the *Chemical Pioneer* and repaid \$24.4 million of debt.

Oil Pollution Act of 1990

Tank vessels are subject to the requirements of OPA 90, which mandates that all non-double-hulled tank vessels operating in U.S. waters be removed from petroleum and petroleum-based product transportation services at various times by January 1, 2015, and provides a schedule for the phase-out of the non-double-hulled vessels based on their age and size. Under OPA 90, the phase-out dates for our vessels are as follows: *Groton* and *Jacksonville* (2012), *Baltimore*, *Charleston*, *Chemical Pioneer*, and *New York* (2013) and *Mobile* and *Philadelphia* (2014). As a result of these requirements, these vessels will be prohibited from transporting crude oil and petroleum-based products in U.S. waters after these dates unless they are retrofitted to comply with OPA 90. The *Houston* is a double-hulled vessel and therefore does not phase-out.

We are currently exploring several end-of-life options for our ITBs as they reach their OPA 90 phase-out dates, including retrofitting our ITBs with an internal double hull or constructing new vessels. A retrofit would involve installing double-sides internally in the existing forebody, rearranging ballast tanks and installing coating systems to protect all newly installed steel surfaces. This retrofit will result in a fully conforming double-hull vessel since the existing double-bottom of the ITB is fully conforming; however, the capacity of the vessel will decrease by approximately 5%. We estimate the current cost of this retrofit to be approximately \$25 million per vessel, and will require an off-hire period of approximately 180 days. Certain of our customers have indicated that they are not currently interested in chartering a retrofitted ITB. We estimate the current cost of constructing a series of new product tank vessels would average approximately \$120 million per vessel and may be financed using off-balance sheet financing.

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

At the time we make these expenditures, the actual cost could be higher due to inflation and other factors. Depending on the cost of the plan that we ultimately adopt to comply with OPA 90 phase-out requirements, the board of directors of our general partner, with approval by the conflicts committee, may elect to increase our estimated maintenance capital expenditures, which would reduce our basic surplus and our cash available for distribution. In addition, if charter rates decline, it may not be economical for us to retrofit one or more ITBs, in which event we would have to take them out of service, which would also reduce cash available for distribution.

We do not expect to incur significant capital expenditures in order to bring our parcel tankers into compliance with OPA 90. Although the *Chemical Pioneer* is double-hulled, it is not OPA 90 compliant; however, we believe that a minor modification, which must be made by 2013, will bring the *Chemical Pioneer* into compliance with OPA 90. Although the *Charleston* is also not OPA 90 compliant, our intent is to seek a waiver allowing us to carry refined petroleum products in the vessel's center tanks and non-petroleum-based products in the other tanks rather than retrofit the vessel. If the waiver is not obtained, or under certain circumstances even if the waiver is obtained, we may not be able to transport a sufficient quantity of products that generate qualifying income, in which event we would be required to place the *Charleston* in a corporate

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

subsidiary to limit the amount of non-qualifying income we generate, which could reduce cash available for distribution. The *Sea Venture* is not OPA 90 compliant and cannot carry petroleum products beyond 2013. At this time, we intend to operate the *Sea Venture* beyond its OPA 90 phase out date in the chemical trade.

Ongoing Capital Expenditures

Marine transportation of refined petroleum, petrochemical and commodity chemical products is a capital intensive business, requiring significant investment to maintain an efficient fleet and to stay in regulatory compliance. Both domestic (U.S. Coast Guard) and international (International Maritime Organization) regulatory bodies require that our ITBs be drydocked for major repairs and maintenance every five years and that we conduct a mid-period underwater survey in lieu of drydocking, and that our parcel tankers and the *Houston* be drydocked twice every five years. In addition, vessels may have to be drydocked in the event of accidents or other unforeseen damage. Periodically, we also make expenditures to acquire or construct additional tank vessel capacity and/or to upgrade our overall fleet efficiency.

During 2005, we placed three vessels, the newly purchased *Houston*, the *New York* and the *Jacksonville* in drydock. The *Houston* drydock was completed in October at a cost of \$3.1 million. The ITB *New York* drydock was completed in November at a cost of \$6.1 million and the ITB *Jacksonville* was completed in December at a cost of \$6.0 million. During 2006, the parcel tankers, *Charleston*, *Chemical Pioneer*, and *Sea Venture*, and the ITBs *Groton* and *Mobile* will be placed in drydock with a total estimated cost of \$27.9 million. The *Baltimore* and *Philadelphia* are scheduled for drydock in 2007. For future drydockings, we estimate that drydocking the ITBs will cost approximately \$6.0 million per vessel, the parcel tanker drydocks will cost approximately \$3.0 million to \$5.0 million per vessel, and the *Houston* drydock will cost approximately \$3.0 million. When drydocked, each of our ITBs will be out of service for approximately 50 to 60 days and each parcel tanker and the *Houston* will be out of service for approximately 35 to 50 days. At the time we drydock these vessels, the actual cost of drydocking may be higher due to inflation and other factors. In addition, vessels in drydock will not generate any income, which will reduce our revenue and cash available for distribution.

The following table summarizes total maintenance capital expenditures, consisting of drydocking expenditures, and expansion capital expenditures for the periods presented (in thousands):

	Year Ended December 31, 2005	Year Ended December 31, 2004	Year Ended December 31, 2003
Maintenance capital expenditures	\$ 45,133	\$ 12,448	\$ 12,448
Expansion capital expenditures	23,710	40,930	5,881
Total capital expenditures	\$ 68,843	\$ 40,930	\$ 18,329

Liquidity Needs

Our primary short-term liquidity needs are to make scheduled debt payments, pay our quarterly distributions and to fund general working capital requirements and drydocking expenditures while our long-term liquidity needs are primarily associated with expansion and other maintenance capital expenditures. Expansion capital expenditures are primarily for the purchase or construction of vessels, while maintenance capital expenditures include drydocking expenditures and the cost of bringing our vessels into compliance with OPA 90. Our primary sources of funds

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

for our short-term liquidity needs will be cash flows from operations and borrowings under our credit facility, while our long-term sources of funds will be from cash from operations, long-term bank borrowings and other debt or equity financings.

Second Amended and Restated Credit Facility

On November 3, 2004, in connection with the closing of our initial public offering, we amended and restated our April 2004 credit facility with Canadian Imperial Bank of Commerce, as administrative agent, to provide us with a:

\$130 million senior secured term facility, of which \$100 million was drawn at closing that was used to refinance existing indebtedness and/or to finance the acquisition or construction of additional vessels and a \$30 million

delayed draw term loan, which expired unexercised on November 2, 2005; and

\$50 million senior secured revolving working capital credit facility that will be used for ongoing working capital needs, letters of credit, distributions and general partnership purposes, including future acquisitions and expansions.

In addition, until November 3, 2006, we have the option to increase, up to an additional amount not to exceed \$90.0 million in the aggregate, in the maximum amount available to us under the credit agreement through increases in either the term facility, revolving credit facility or both. Our exercise of this option is at the discretion of CIBC World Markets Corp., as the sole lead arranger, and is contingent upon, among other things:

no event of default having occurred and continuing, and
the proceeds being used to construct or acquire new vessels.

In September 2005, we borrowed \$30.0 million of the \$90.0 million aggregate additional borrowings on our existing credit facility to finance the purchase and drydock of the *Houston*. The loan matures on April 30, 2010, bears interest at LIBOR plus 2.00%, and is amortized, on a pro-rated basis, in accordance with the existing debt repayment schedule. In connection with this borrowing, we incurred and capitalized \$0.2 million of bank fees.

In October 2005, we amended our Second Amended and Restated Credit Agreement principally to allow for additional payments, not to exceed \$7.5 million, to be made by us to the shipyard for construction of the SENESCO ATB.

Our obligations under the credit facility are secured by a first priority security interest, subject to permitted liens, on all our assets.

Borrowings under our revolving credit facility are due and payable on the earlier of November 2, 2009 or the date the term facility is repaid. The term loan matures April 30, 2010, and is required to be amortized quarterly. See Note 6 to the financial statements for additional information regarding the credit facility.

We can prepay all loans under our credit facility at any time without premium or penalty (other than customary LIBOR breakage costs). We are required to reduce all working capital borrowings under the credit agreement to zero for a period of at least fifteen consecutive days once each twelve-month period prior to the maturity date of the revolving credit facility.

Our credit agreement prevents us from declaring dividends or distributions if any event of default, as defined in the credit agreement, occurs or would result from such declaration. In addition, the credit agreement contains covenants requiring us to adhere to certain financial covenants and limiting the ability of our operating company and its subsidiaries to, among other things:

incur or guarantee indebtedness;

change ownership or structure, including consolidations, liquidations and dissolutions;

make distributions or repurchase or redeem units;

make capital expenditures in excess of specified levels;

make certain negative pledges and grant certain liens;

sell, transfer, assign or convey assets;

make certain loans and investments;

enter into a new line of business;

transact business with affiliates;

amend, modify or terminate specified contracts;

enter into agreements restricting loans or distributions made by our operating company's subsidiaries to us or our operating company; or

participate in certain hedging and derivative activities.

If an event of default exists under the credit agreement, the lenders will be able to terminate the revolving credit

facility and accelerate the maturity of all outstanding loans, as well as exercise other rights and remedies. Each of the following is an event of default under our credit facility:

failure to pay any principal, interest, fees, expenses or other amounts when due;

any loan document or lien securing the credit facility ceases to be effective;

the Hess support agreement terminates or ceases to be effective (other than in accordance with its terms);

breach of certain financial covenants;

failure to observe any other agreement, security instrument, obligation or covenant beyond specified cure periods in certain cases;

default under other indebtedness of any of our subsidiaries in excess of \$1.0 million;

bankruptcy or insolvency events involving us, our general partner or any of our subsidiaries;

failure of any representation or warranty to be materially correct;

a change of control, which includes the following events:

any transaction that results in Sterling Investment Partners L.P., management and their affiliates beneficially owning less than 51% of the total voting power entitled to vote for the election of directors of the Partnership's general partner;

US Shipping General Partner LLC ceases to be our sole general partner;

we or our general partner liquidate or dissolve;

we sell or otherwise dispose of all or substantially all our assets; and

we cease to own 100% of our subsidiaries free of any liens;

a material adverse effect occurs relating to the Partnership or its business;

our general partner defaults under the partnership agreement and such default could reasonably be anticipated to have a material adverse effect on us or our business; and

judgments against us or any of our subsidiaries in excess of certain allowances.

Contractual Obligations and Contingencies

Our contractual obligations at December 31, 2005 consisted of the following (in thousands):

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

	Total	Payments Due by Period			After 5 Years
		Less than 1 Year	1-3 Years	4-5 Years	
Long-term debt (1)	\$ 128,037	\$ 1,850	\$ 16,613	\$ 109,574	\$
ATB commitments	26,557	26,152	405		
Non-cancelable operating leases	5,355	634	1,578	908	2,235
Total contractual obligations	\$ 159,949	\$ 28,636	\$ 18,596	\$ 110,482	\$ 2,235
Less: sublease rent (2)	3,112	197	609	630	1,676
	\$ 156,837	\$ 28,439	\$ 17,987	\$ 109,852	\$ 559

(1) Long-term debt excludes interest payments as interest on our term loan is variable (LIBOR (4.20% at December 31, 2005) plus 2.00%) or the prime rate (7.25% at December 31, 2005) plus an applicable margin.

(2) We sublease approximately 75% of our leased New York office space to certain companies affiliated with the Chairman and Chief Executive Officer of the Partnership. See Item 13. Certain Relationships and Related Party Transactions New York Sublease.

The executive officers of U.S. Shipping General Partner LLC have entered into employment agreements with USS Vessel Management LLC, a wholly-owned subsidiary of our general partner. The employment agreements with each of Messrs. Gridley, Gehegan, Colletti, Miller, Bergeron and Chew provide for an initial term expiring in October 2007. Each of the employment agreements referred to above will thereafter automatically renew for successive one-year terms unless either party to such employment agreement furnishes the other 60 days prior written notice of its intent not to renew the agreement.

The employment agreements currently provide for an aggregate base annual salary of \$1.8 million. In addition, each employee will be entitled to receive an annual bonus award based upon our consolidated financial performance. If the employee's employment is terminated without cause or if the employee resigns for good reason, the employee will be entitled to:

monthly payments equal to one-twelfth of his then annual salary and target bonus for a period of two years (such period the severance period); and

continue to participate, at our expense, in our health insurance and disability insurance programs, to the extent permitted under such programs, until the earlier of the end of the severance period or the date the executive begins employment with another entity which provides substantially similar benefits.

See Item 11. Executive Compensation - Employment Agreements for additional information on the employment agreements.

In August 2004, we entered into a contract with Southern New England Shipyard Company (SENESCO) to build a 19,999 dwt articulated tug barge (ATB) for us at a price of \$45.4 million to be delivered in early 2006. In November 2005, SENESCO indicated that they are not able to complete the first ATB on the contract terms due to infrastructure problems and production line issues, and that the completion of the barge will be delayed. We have entered into a revised agreement with SENESCO regarding completion of the ATB at another facility which SENESCO will operate. The total cost of completion of the ATB pursuant to the revised agreement is currently expected to be approximately \$53.4 million with a contracted delivery date of December 2006. SENESCO has indicated that it is experiencing cost overruns and further delays in completing the ATB. The revised agreement provides for substantial penalties for late delivery of the ATB.

In November 2005, we purchased the *Sea Venture*, a 19,000 dwt double-bottomed chemical/product tanker for a purchase price of \$4.1 million, including certain transaction costs. This vessel was re-built in 1983 and is capable of carrying twenty-one different grades of product in independent cargo tanks. The vessel was placed in drydock in January 2006. The Partnership estimates that the total cost to drydock the vessel will be approximately \$8.9 million. The vessel is expected to join the Partnership's fleet in mid-2006. The Partnership believes that the *Sea Venture* will provide valuable flexibility to its current and future customer base. With the addition of the *Sea Venture* to its fleet, the Partnership will own three of the five Jones Act parcel tankers with over twenty independent tank segregations and will further reinforce its position as the leading U.S. Jones Act owner of chemical-capable specialized tankers.

On February 16, 2006, we entered into contracts to construct two additional ATBs with Manitowoc Marine Group (MMG) for the construction of two barges, and with Eastern Shipbuilding Group, Inc. (Eastern) for the construction of two tugs. The contract with MMG includes options to construct two additional barges. The contract with Eastern also includes options to construct and deliver up to four additional ATB tugs on the basis that each such option shall cover two option tugs. The total construction price for the two ATBs is anticipated to be approximately \$130.0 million, or \$65.0 million per unit, including owner furnished items. We expect the two ATBs will be completed in August 2008 and November 2008, respectively, and we have options to build another two ATBs at a cost per unit of approximately \$66 million. The options for the tugs must be exercised by August 2006 and February 2007, and the options for the barges must be exercised by April 2006 and June 2006. We intend to finance the purchase price with borrowings under our credit facility and cash from operations. Additionally, we have committed to purchase additional items related to two option vessels totaling \$17.5 million. We estimate that building two additional ATBs will cost approximately \$66 million each.

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

We also have funding commitments that could potentially require performance in the event of demands by third parties or contingent events under letters of credit totaling \$0.6 million at December 31, 2005. The letters of credit are primarily extended to secure final payments associated with the building of the ATB engines and the New York office lease. There have been no claims against either letter of credit.

We sometimes are required to make deposits, which may or may not be refundable, to reserve berths at shipyards for drydocks or new construction. At March 15, 2006, we had deposits of \$5 million outstanding, of which \$0.4 million is non-refundable.

We are a party to routine, marine-related claims, lawsuits and labor arbitrations arising in the ordinary course of business. All of these claims against us are substantially mitigated by insurance, subject to deductibles ranging up to \$150,000 per claim. We provide on a current basis for amounts we expect to pay.

Inflation

During the last three years, inflation has had a relatively minor effect on our financial results. Our contracts of affreightment and consecutive voyage charters generally contain escalation clauses whereby certain cost increases, including labor and fuel, can be passed through to our customers.

Seasonality

We operate our tank vessels in some markets that have historically exhibited seasonal variations in demand and, as a result, in charter rates. Movements of clean oil products, such as motor fuels, generally increase during the summer driving season. Movements of dirty oil products and distillates, such as heating oil, generally increase during the winter months, while movements of asphalt products generally increase in the spring through fall months. Only our vessels operating in the spot market are subject to the effect of seasonal variations in demand.

New Accounting Pronouncements

On April 4, 2005, the Financial Accounting Standards Board (FASB) issued Interpretation No. 47, Accounting for Conditional Asset Retirement Obligations, an interpretation of FASB Statement No. 143 (FIN 47). This interpretation clarifies that an entity is required to recognize a liability for the fair value of a conditional asset retirement obligation when incurred if the liability's fair value can be reasonably estimated. It also clarifies when an entity would have sufficient information to reasonably estimate the fair value of an asset retirement obligation. We adopted FIN 47 in 2005, which had no impact on our consolidated financial statements.

On June 2, 2005, the FASB issued FASB Statement No. 154, Accounting Changes and Error Corrections—a replacement of APB No. 20 and FAS No. 3 (FAS 154). FAS 154 replaces APB Opinion No. 20, Accounting Changes (APB 20) and FASB Statement No. 3 Reporting Accounting Changes in Interim Financial Statements (FAS 3) and changes the requirements for the accounting for and reporting of a change in accounting principle. It also applies to changes required by an accounting pronouncement in the unusual instance that the pronouncement does not include specific transition provisions. When a pronouncement includes specific transition provisions, those provisions should be followed. We adopted FAS 154 in 2005, which had no impact on our consolidated financial statements.

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our market risk is affected primarily by changes in interest rates. We are exposed to the impact of interest rate changes primarily through our variable-rate borrowings under our credit facility. Significant increases in interest rates could adversely affect our profit margins, results of operations and our ability to service our indebtedness. Based on our average variable interest rate debt outstanding during 2005, a 1% change in our variable interest rates would have increased our interest expense by \$0.1 million, after taking into effect the interest rate swap agreement we had in effect during 2005 as described below.

We utilize interest rate swaps to reduce our exposure to market risk from changes in interest rates. The principal objective of such contracts is to minimize the risks and/or costs associated with our variable rate debt. All derivative instruments held by us are designated as hedges and, accordingly, the gains and losses from changes in derivative fair values are recognized as comprehensive income as required by SFAS 133. Gains and losses upon settlement are recognized in the statement of operations or recorded as part of the underlying asset or liability as appropriate. We are exposed to credit-related losses in the event of nonperformance by counterparties to these financial instruments; however, counterparties to these agreements are major financial institutions, and the risk of loss due to nonperformance is considered by management to be minimal. We do not hold or issue interest rate swaps for trading purposes.

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

We had two open interest rate swap agreements as of December 31, 2005. The intent of these agreements is to reduce interest rate risk by swapping an unknown variable interest rate for a fixed rate. The following is a summary of the economic terms of these agreements at December 31, 2005:

Notional amount	\$	25,125,000
Fixed rate paid		3.15%
Variable rate received		4.5269%
Effective date		12/31/02
Expiration date		12/29/06
Notional amount	\$	60,812,500
Fixed rate paid		3.9075%
Variable rate received		4.5269%
Effective date		4/19/04
Expiration date		12/31/08

ITEM 8. FINANCIAL INFORMATION AND SUPPLEMENTARY DATA

The financial statements set forth on pages F-1 to F-19 of this report are incorporated herein by reference.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING FINANCIAL DISCLOSURE

None.

ITEM 9A. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

In accordance with Securities Exchange Act Rules 13a-15 and 15d-15, we carried out an evaluation, under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of December 31, 2005 to provide reasonable assurance that information required to be disclosed in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms and such information is accumulated and communicated to management as appropriate to make timely decisions regarding required disclosures.

Changes in Internal Control Over Financial Reporting

There has been no change in our internal control over financial reporting that occurred during the three months ended December 31, 2005 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Management's Report on Internal Control Over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting. Our internal control over financial reporting is a process designed under the supervision of our Chief Executive Officer and Chief Financial Officer to provide reasonable assurance regarding the reliability of financial reporting and the preparation of our financial statements for external purposes in accordance with generally accepted accounting principles.

At December 31, 2005, management assessed the effectiveness of our internal control over financial reporting based on the framework in Internal Control - Integrated Framework, issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on that assessment, management concluded that our internal control over financial reporting was effective as of December 31, 2005, based on those criteria.

Our management's assessment of the effectiveness of our internal control over financial reporting as of December 31, 2005 has been audited by PricewaterhouseCoopers LLP, an independent registered public accounting firm, as stated in their report which is included under the heading Report of Independent Registered Public Accounting Firm on page F-2 herein.

ITEM 9B. OTHER INFORMATION

None.

PART III**ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE PARTNERSHIP**

US Shipping General Partner LLC, as the general partner of U.S. Shipping Partners L.P., manages our operations and activities. Our general partner is not elected by our unitholders and will not be subject to re-election on a regular basis in the future. Unitholders will not be entitled to elect the directors of our general partner or directly or indirectly participate in our management or operation.

Because we are a limited partnership, the listing standards of the New York Stock Exchange do not require our general partner to have a majority of independent directors or a nominating/corporate governance or compensation committee.

We are managed and operated by the directors and officers of our general partner. All of our operating personnel are employees of an affiliate of our general partner. Messrs. Gridley, Chew and Miller, our chairman and chief executive officer, executive vice president and vice president-chartering, respectively, will devote a majority of their time to managing our business and affairs. Our remaining officers will spend all of their business time managing our business and affairs.

The following table shows information regarding the directors and executive officers of our general partner. Directors are elected for one-year terms.

Name	Age	Position with US Shipping General Partner LLC
Paul B. Gridley	53	Chairman, Chief Executive Officer and Director
Joseph P. Gehegan	60	President and Chief Operating Officer and Director
Albert E. Bergeron	39	Vice President - Chief Financial Officer
Calvin G. Chew	61	Executive Vice President
Alan E. Colletti	60	Vice President - Operations
Jeffrey M. Miller	51	Vice President - Chartering
Bryan S. Ganz	47	Director
William M. Kearns, Jr.	70	Director
M. William Macey, Jr.	52	Director
Douglas L. Newhouse	52	Director
Ronald L. O. Kelley	60	Director

Our directors hold office until the earlier of their death, resignation, removal or disqualification or until their successors have been elected and qualified. Officers serve at the discretion of the board of directors. There are no family relationships among any of our directors or executive officers.

Paul B. Gridley is chairman of the board of directors of our general partner and chief executive officer of our general partner and has served as chairman and chief executive officer of United States Shipping Master LLC since it was

formed in July 2002. Since June 2001, Mr. Gridley has also served as managing member of three entities, or Barge Companies, that own and operate two barges of less than 6,000 dwt that transport non-petroleum products. From June 1998 to June 2001, he was a private investor and a director of Marine Transport Corporation. From 1989 until its sale in 1998, Mr. Gridley was principal owner, president and vice chairman of Marine Transport Lines, Inc., one of the largest U.S.-based owners and operators of specialized chemical and petroleum tanker vessels. Prior to the purchase of MTL in 1989, Mr. Gridley was senior vice president in the investment banking division of Lehman Brothers, co-heading the transportation banking practice.

Joseph P. Gehegan is president and chief operating officer and a director of our general partner and has served as president and chief operating officer of United States Shipping Master LLC since September 2002, which he joined in connection with our acquisition of six ITBs from Hess. Mr. Gehegan was employed in various capacities for Hess from 1979 to 2002, most recently serving as vice president of marine operations and commercial ship utilization. From 1972 to 1979, Mr. Gehegan was employed in various capacities by Amoco, most recently as vice president of marine operations. Mr. Gehegan is a graduate of the U.S. Merchant Marine Academy and immediately following graduation worked aboard Jones Act merchant ships as an officer for three years.

Albert E. Bergeron is vice president-chief financial officer of our general partner and has served as vice president-chief financial officer of United States Shipping Master LLC since September 2002, which he joined in connection with our acquisition of six ITBs from Hess. Mr. Bergeron served in various capacities for Hess from January 1996 to

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

September 2002, including Divisional Controller of Domestic Shipping Accounting and Senior Accountant of International Exploration and Production. Prior to joining Hess, Mr. Bergeron was a senior accountant at Iroquois Gas, a natural gas pipeline company, from 1991 until December 1995. Prior to joining Iroquois, Mr. Bergeron worked for Coopers and Lybrand LLP from 1989 to 1991. Mr. Bergeron is a certified public accountant.

Calvin G. Chew is executive vice president of our general partner and has served as vice chairman and executive vice president of United States Shipping Master LLC since it began operations in September 2002. Since June 2001, Mr. Chew has also served in various capacities with the Barge Companies. Mr. Chew retired from Shell Oil Company in June 1998 after serving in various capacities for over 28 years, including senior management positions in their supply trading and marine organizations, most recently as vice president-Pecten Trading.

Alan E. Colletti is vice president-operations of our general partner and has served as vice president-operations of United States Shipping Master LLC since September 2002, which he joined in connection with our acquisition of six ITBs from Hess. Prior to joining us, Mr. Colletti served in various management capacities at Hess from 1988, including Manager of the Marine Department and Manager of Engineering. Prior to joining Hess, Mr. Colletti served as Vice President of Operations at Ultramarine Transport Corporation (formerly Pittston Marine) for six years. Mr. Colletti has also served as a licensed power engineer for Public Service Electric and Gas Company, a project engineer and manager for Stone & Webster, an engineering manager for the Power Authority of the State of New York and an attorney for Lamorte Burns. Mr. Colletti is a graduate of the U.S. Merchant Marine Academy and served for five years in the United States Merchant Marine as an engineer officer aboard Jones Act merchant vessels. Mr. Colletti is a graduate of St. John's University School of Law and a member of the New York State Bar.

Jeffrey M. Miller is vice president-chartering of our general partner and has served as vice president-chartering of United States Shipping Master LLC since September 2002. Prior to joining United States Shipping Master LLC, Mr. Miller was employed in various capacities for Marine Transport Lines, Inc. from 1985 to 2002, most recently serving as Vice President of Chartering. Mr. Miller is a graduate of the U.S. Merchant Marine Academy and worked aboard Jones Act merchant vessels in various positions for ten years. Mr. Miller also serves in various capacities with the Barge Companies.

Bryan S. Ganz joined the board of directors of our general partner in February 2005. Mr. Ganz has been president and chief executive officer of Galaxy Tire & Wheel, Inc., a manufacturing company, since 2001 and served as chief operating officer from 1992 to 2000. Mr. Ganz founded Paramount Capital Group, an investment advisory firm, in 1983 and served as president until 1990. Mr. Ganz is a graduate of Columbia School of Law and Georgetown University.

William M. Kearns, Jr. is a member of the board of directors of our general partner and has been a director of United States Shipping Master LLC since September 2002. Mr. Kearns has been President of W.M. Kearns & Co., Inc., a private investment company, since 1994, chairman and co-chief executive officer of Keefe Managers, LLC, a money management firm, since 2002, and vice chairman, Keefe Managers, Inc., a money management firm, from 1998 to 2002. Mr. Kearns was a managing director of Lehman Brothers, an investment bank, and its predecessor firms from

1962 to 1994. Mr. Kearns is a director of Selective Insurance Group, Inc. and Transistor Devices, Inc., a senior advisor to Proudfoot Consulting, PLC, and a trustee of EQ Advisors Trust (AXA Equitable Life Insurance Company), and AXA Enterprise Funds Trust (AXA Financial).

M. William Macey, Jr. is a member of the board of directors of our general partner and has been a director of United States Shipping Master LLC since July 2002 and is a co-founder and managing partner of Sterling Investment Partners, L.P. and Sterling Investment Partners II, L.P. , private equity funds investing in middle-market companies. Prior to co-founding Sterling Investment Partners, L.P. in December 1999, Mr. Macey was a partner and co-founder of Sterling Ventures Limited, or SVL, a company formed in 1991 to sponsor private equity investments. Prior to co-founding SVL, Mr. Macey was a managing director of Asian Oceanic Group, an international merchant bank headquartered in Hong Kong, from 1990 to 1991. Previously, Mr. Macey was a managing director in the mergers and acquisitions group of Smith Barney, Harris Upham & Co.

Douglas L. Newhouse is a member of the board of directors of our general partner and has been a director of United States Shipping Master LLC since July 2002 and is co-founder and managing partner of Sterling Investment Partners, L.P. and Sterling Investment Partners II, L.P. Prior to co-founding Sterling Investment Partners, L.P. in December 1999, Mr. Newhouse was a partner and co-founder of SVL. Prior to co-founding SVL in 1991, Mr. Newhouse was president of Middex Capital Corp., which specialized in the acquisition of middle market companies, from 1990 to 1991. Prior to his employment with Middex, Mr. Newhouse was a senior vice president in the corporate finance department of Lehman Brothers.

Ronald L. O Kelley joined the board of directors of our general partner in October 2004. Mr. O Kelley has been chairman and chief executive officer of Atlantic Coast Venture Investments Inc., a private investment company, since 2002.

Mr. O Kelley served as executive vice president, chief financial officer and treasurer of State Street Corporation from 1995 to 2002, as chief financial officer at Douglas Aircraft Company from 1991 to 1995 and as chief financial officer at Rolls Royce Inc. from 1983 to 1991. He also served in senior financial positions at Citicorp from 1975 to 1983 and at Texas Instruments Incorporated from 1969 to 1975. Mr. O Kelley is also a director of Selective Insurance Group, Inc.

Meetings and Committees of the Board of Directors

US Shipping General Partner LLC's board of directors held twelve meetings during 2005. Each director attended at least 75% of the aggregate of both the total number of meetings of the board of directors of US Shipping General Partner LLC and the total number of meetings held by all committees of such board on which he served.

Audit Committee

US Shipping General Partner LLC has a standing audit committee comprising of Messrs. Kearns and O Kelley. The board of directors of US Shipping General Partner LLC has determined that Messrs. Kearns and O Kelley are independent within the meaning of the listing standards of the New York Stock Exchange. In compliance with these standards, the audit committee was required to have a third independent member by November 3, 2005 at which time the Board determined that Mr. Ganz was no longer independent because of a change in circumstances. The New York Stock Exchange was notified on November 3, 2005 by us that we had failed to meet the listing standard requiring a third independent member of the audit committee. At the time of this filing, we are in the process of identifying a third candidate and are non-compliant with this listing standard. In addition, the board of directors has determined that Mr. O Kelley is an audit committee financial expert within the meaning of the regulations of the Securities and Exchange Commission.

The primary responsibilities of the audit committee are to assist the board of directors of our general partner in overseeing (1) the integrity of our financial statements, (2) our independent auditor's qualifications, independence, and performance, (3) reviewing procedures for internal auditing and the adequacy of our internal accounting controls, and (4) our compliance with legal and regulatory requirements. The audit committee has the sole authority to appoint, retain, and terminate our independent auditor, which reports directly to the audit committee.

The audit committee has established procedures for the receipt, retention and treatment of complaints we receive regarding accounting, internal accounting controls or auditing matters and the confidential, anonymous submission by our employees of our concerns regarding questionable accounting or auditing matters.

Compensation Committee

US Shipping General Partner LLC has a standing compensation committee consisting of Messrs. Kearns, Macey, and O Kelley. The compensation committee, among other tasks, determines and approves the officers' compensation and benefits, and reviews from time to time the compensation and benefits of non-employee directors.

Conflicts Committee

US Shipping General Partner LLC has a standing conflicts committee consisting of Mr. O Kelley and Mr. Kearns. The conflicts committee reviews specific matters that the board of directors of US Shipping General Partner LLC believes may involve conflicts of interest and takes such other action as may be required under the terms of our partnership agreement.

Nominating Committee

Effective February 2006, US Shipping General Partner LLC elected a nominating committee consisting of Messrs. Gridley, Kearns, and Macey. The nominating committee, among other tasks, assists the Board in its selection of individuals to fill any vacancies or newly created directorships on the Board. The charter of the committee has not been finalized at the time of this filing, however, will be posted on our website once available.

Director Independence

The board of directors of US Shipping General Partner LLC has determined that Messrs. Kearns and O Kelley are independent within the meaning of the listing standards for general independence of the New York Stock Exchange. Under the listing standards, the audit committee was required to have a third independent member by November 3, 2005, whom we are in the process of identifying. The standards for audit committee membership include additional requirements under SEC rules.

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

The listing standards relating to general independence consist of both a requirement for a board determination that the director has no material relationship with the listed company and a listing of several specific relationships that preclude independence.

Code of Business Conduct and Ethics

The board of directors of US Shipping General Partner LLC, our general partner, has adopted a code of business conduct and ethics for all employees, including our principal executive officer and principal financial and accounting officer. If any amendments are made to the code or if our general partner grants any waiver, including any implicit waiver, from a provision of the code to any of our executive officers, we will disclose the nature of such amendment or waiver on our website or in a current report on Form 8-K.

Corporate Governance Guidelines

The board of directors of our general partner has also adopted corporate governance guidelines in accordance with the New York Stock Exchange listing requirements.

Availability of Corporate Governance Documents

Copies of our annual report, board committee charters, code of business conduct and ethics and corporate governance guidelines are available, without charge, on our website at www.usslp.com and in print upon written request to the Secretary, US Shipping General Partner LLC, P.O. Box 2945, Edison, NJ 08818.

Executive Sessions of the Board of Directors

Messrs. Ganz, Kearns, Macey, Newhouse and O Kelley, who are non-management directors of our general partner, meet at regularly scheduled executive sessions without management. These meetings are chaired by each of these directors on a rotating basis. Persons wishing to communicate with our non-management directors may do so by writing to them at US Shipping General Partner LLC, c/o Board of Directors, P.O. Box 2945, Edison, NJ 08818.

Messrs. Kearns and O Kelley, who are independent, non-management directors of our general partner, meet at least annually in executive sessions without management and other directors. These meetings are chaired by Mr. O Kelley. Persons wishing to communicate with our independent, non-management directors may do so by writing to them at US Shipping General Partner LLC, c/o Board of Directors, P.O. Box 2945, Edison, NJ 08818.

Reimbursement of Certain Expenses to our General Partner

Our general partner does not receive any management fee or other compensation for its management of U.S. Shipping Partners L.P. Our general partner and its affiliates are reimbursed for expenses incurred on our behalf, including crew wages and benefits, general and administrative expenses, and the compensation of employees of affiliates of our general partner that perform services on our behalf. These expenses include all expenses necessary or appropriate to the conduct of the business of, and allocable to, U.S. Shipping Partners L.P. Our partnership agreement provides that our general partner determine in good faith the expenses that are allocable to U.S. Shipping Partners L.P. For the year ended December 31, 2005 these reimbursed expenses totaled approximately \$37.7 million. From November 3, 2004, the date of our initial public offering, to December 31, 2004, these reimbursed expenses totaled approximately \$6.7 million.

Compliance with Section 16(a) of the Securities Exchange Act

Section 16(a) of the Securities Exchange Act of 1934 requires our officers and directors, and persons who own more than 10% of a registered class of our equity securities, to file reports of beneficial ownership and changes in beneficial ownership with the SEC. Officers, directors and greater than 10% unitholders are required by SEC regulations to furnish us with copies of all Section 16(a) forms.

Based solely on our review of the copies of such forms we received, or representations from certain reporting persons that no Form 4s were required by those persons, we believe that during the year ending December 31, 2005, all of our officers, directors, and greater than 10% beneficial owners complied on a timely basis with all applicable filing requirements under Section 16(a) of the Securities Exchange Act of 1934.

Compensation of Directors

Messrs. Ganz, Kearns, and O'Kelley receive a quarterly fee of \$12,500 in consideration of their services as director of our general partner. In addition, for each telephonic board call that Messrs. Ganz, Kearns, and O'Kelley participate in they receive a fee of \$1,000. Furthermore, Mr. Kearns, as a member of the audit committee, receives a \$5,000 annual retainer, and Mr. O'Kelley, as chairman of the audit committee, receives a \$10,000 annual retainer. All directors of our general partner are reimbursed for their out-of-pocket expenses in connection with their services on the board. Our officers or employees who also serve as directors and Messrs. Macey and Newhouse do not receive additional compensation.

ITEM 11. EXECUTIVE COMPENSATION

The following table sets forth all compensation to our chief executive officer and our four other most highly compensated executive officers by our operating entities. We refer to these executives as the named executive officers elsewhere in this filing.

Name and Principal Position	Year	Summary Compensation Table		
		Annual Salary	Bonus	All Other Compensation (1)
Paul B. Gridley Chairman and Chief Executive Officer	2005	\$ 417,000	\$ 240,000	\$
	2004	\$ 319,500	\$ 353,334	\$
	2003	\$ 300,000	\$ 350,000	\$
Joseph P. Gehegan President and Chief Operating Officer	2005	\$ 389,000	\$ 230,000	\$ 10,500
	2004	\$ 356,500	\$ 313,334	\$ 8,200
	2003	\$ 350,000	\$ 350,000	\$ 6,000
Alan E. Colletti Vice President - Operations	2005	\$ 295,500	\$ 190,000	\$ 10,500
	2004	\$ 253,417	\$ 713,333	\$ 8,200
	2003	\$ 245,000	\$ 225,000	\$ 6,000
Jeffrey M. Miller Vice President - Chartering	2005	\$ 257,000	\$ 190,000	\$ 10,500
	2004	\$ 209,500	\$ 213,333	\$ 8,200
	2003	\$ 200,000	\$ 155,000	\$ 6,000
Albert E. Bergeron Vice President - Chief Financial Officer	2005	\$ 249,500	\$ 190,000	\$ 10,500
	2004	\$ 208,250	\$ 693,333	\$ 8,200
	2003	\$ 200,000	\$ 100,000	\$ 5,250

(1) Consists of matching contributions by our operating entities under a 401(k) plan.

All matters concerning executive officer compensation for 2005 were addressed by the compensation committee of the board of directors of our general partner. All matters concerning executive officer compensation for 2004 and 2003 were addressed by the Board of Directors of United States Shipping Master LLC (Master). Mr. Gridley was a member of the Board of Directors of Master in 2004 and 2003 and Mr. Gehegan, although a member of the Board of Directors of Master in 2004, was not a member when compensation decisions were made.

None of our operating entities granted options to any of our officers, employees or managers.

Employment Agreements

In connection with our initial public offering, USS Vessel Management, Inc., a subsidiary of our general partner, entered into amended and restated employment agreements with each of Messrs. Gridley, Gehegan, Colletti, Miller and Bergeron, as well as Mr. Chew, our executive vice president. Each of Messrs. Gehegan, Colletti and Bergeron is required to devote all of his business time to managing our business. Each of Messrs. Gridley, Miller and Chew are required to devote a majority of his time to managing our business.

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

Under their respective employment agreements, Messrs. Gridley, Gehegan, Colletti, Bergeron, Miller, and Chew each is currently entitled to receive annual salaries of \$417,000, \$389,000, \$295,500, \$261,000, \$257,000 and \$204,000, respectively. Each of the employment agreements provides for bonuses to be paid at the discretion of the board of directors.

The employment agreements with each of Messrs. Gridley, Gehegan, Colletti, Miller, Bergeron and Chew provide for an initial term expiring in October 2007. Each of the employment agreements will thereafter automatically renew for successive one-year terms unless either party to such employment agreement furnishes the other 60 days prior written notice of its intent not to renew the agreement.

In the event we terminate the employment of any of Messrs. Gridley, Gehegan, Colletti, Miller, Bergeron or Chew without justifiable cause, as defined in the employment agreement, or we elect not to renew the employment agreement at the end of its term, or if any of them terminate their employment for good reason, as defined in the employment agreement, he will be entitled to:

monthly payments equal to one-twelfth of his then annual salary and target bonus for a period of two years (such period the severance period); and

continue to participate, at our expense, in our health insurance and disability insurance programs, to the extent permitted under such programs, until the earlier of the end of the severance period or the date the executive begins employment with another entity which provides substantially similar benefits.

If during negotiations regarding or within two years following a change in control of our general partner or U.S. Shipping Partners L.P. the employment of any of Messrs. Gridley, Gehegan, Colletti, Miller, Bergeron or Chew is terminated without justifiable cause, as defined in the employment agreement, or we elect not to renew the employment agreement at the end of its term, or if any of them terminate their employment for good reason, as defined in the employment agreement, we will pay severance equal to three times his then annual salary and target bonus.

Each of the employment agreements includes a non-competition provision for two years; however, if we fail to pay severance or expense amounts to the executive as required by the employment agreement, the non-competition provision will no longer apply. The employment agreements of Messrs. Chew, Gridley and Miller provide that their current engagement in the transportation of chemical products in two tank barges of less than 20,000 deadweight tons, other than transportation of petroleum or petroleum products, is not a violation of the non-compete provisions of the employment agreement as long as either (1) he engages in such business on a continuous basis or (2) if he does not engage in such business on a continuous basis, we are not engaged in such business at the time he decides to reenter such business. Pursuant to these provisions, Messrs. Chew, Gridley and Miller currently own and operate two Jones Act barges that transport caustic soda and calcium chloride under contracts with third parties. In addition, Messrs. Chew, Gridley and Miller are permitted under their employment agreements to acquire and operate additional tank barges of less than 15,000 deadweight tons in the transportation of chemical products, other than transportation of petroleum or petroleum products, provided that if at any time more than 50% of the income to be generated by such barge in a six-month period is expected to be qualifying income, then they must offer us the opportunity to acquire such tank barge.

401(k) Plan

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

US Shipping General Partner LLC maintains a 401(k) Plan. The plan permits eligible employees to make voluntary, pre-tax contributions to the plan up to a specified percentage of compensation, subject to applicable tax limitations. US Shipping General Partner LLC may make a discretionary matching contribution to the plan for each eligible employee equal to 5% of an employee's pre-tax annual compensation up to \$10,500 in 2005 and \$11,000 in 2006, subject to applicable tax limitations. Eligible employees who elect to participate in the plan are generally vested in any matching contribution after commencement of employment with the company. The plan is intended to be tax-qualified under Section 401(a) of the Internal Revenue Code so that contributions to the plan, and income earned on plan contributions, are not taxable to employees until withdrawn from the plan, and so that contributions, if any, will be deductible when made.

Long-Term Incentive Plan

US Shipping General Partner LLC adopted the U.S. Shipping Partners L.P. Long-Term Incentive Plan for employees, consultants and directors of US Shipping General Partner LLC and employees and consultants of its affiliates who perform services for US Shipping General Partner LLC and its subsidiaries. The long-term incentive plan provides for: restricted units, phantom units, unit options, unit appreciation rights and other unit-based awards. The long-term incentive plan currently

permits the issuance of an aggregate of 689,997 units. The plan is administered by the compensation committee of the board of directors of US Shipping General Partner LLC.

US Shipping General Partner LLC's board of directors in its discretion may terminate, suspend or discontinue the long-term incentive plan at any time with respect to any award that has not yet been granted. US Shipping General Partner LLC's board of directors also has the right to alter or amend the long-term incentive plan or any part of the plan from time to time, including increasing the number of units that may be granted, subject to the requirements of the exchange upon which the common units are listed at that time. However, no change in any outstanding grant may be made that would materially reduce the benefits of the participant without the consent of the participant.

Restricted Units and Phantom Units.

A restricted unit is a common unit subject to forfeiture prior to the vesting of the award. A phantom unit is a notional unit that entitles the grantee to receive a common unit upon the vesting of the phantom unit or, in the discretion of the compensation committee, cash equivalent to the value of a common unit. The compensation committee may determine to make grants under the plan of restricted units and phantom units to employees, consultants and directors containing such terms as the compensation committee shall determine. The compensation committee will determine the period over which restricted units and phantom units granted to employees, consultants and directors will vest. The committee may base its determination upon the achievement of specified financial objectives.

If a grantee's employment, service relationship or membership on the board of directors terminates for any reason, the grantee's restricted units and phantom units will be automatically forfeited unless, and to the extent, the compensation committee provides otherwise. Common units to be delivered in connection with the grant of restricted units or upon the vesting of phantom units may be common units acquired by US Shipping General Partner LLC on the open market, common units already owned by US Shipping General Partner LLC, common units acquired by US Shipping General Partner LLC directly from us or any other person or any combination of the foregoing. US Shipping General Partner LLC will be entitled to reimbursement by us for the cost incurred in acquiring common units. Thus, the cost of the restricted units and delivery of common units upon the vesting of phantom units will be borne by us. If we issue new common units in connection with the grant of restricted units or upon vesting of the phantom units, the total number of common units outstanding will increase. The compensation committee, in its discretion, may grant tandem distribution rights with respect to restricted units and tandem distribution equivalent rights with respect to phantom units.

We intend the issuance of restricted units and common units upon the vesting of the phantom units under the plan to serve as a means of incentive compensation for performance and not primarily as an opportunity to participate in the equity appreciation of the common units. Therefore, at this time it is not contemplated that plan participants will pay any consideration for restricted units or common units they receive, and at this time we do not contemplate that we will receive any remuneration for the restricted units and common units.

Unit Options, Unit Appreciation Rights and Other Unit-Based Rights.

The long-term incentive plan permits the grant of options covering common units, the grant of unit appreciation rights and other awards based on common units. A unit appreciation right is an award that, upon exercise, entitles the participant to receive the excess of the fair market value of a unit on the exercise date over the exercise price established for the unit appreciation right. Such excess may be paid in common units, cash, or a combination thereof, as determined by the compensation committee in its discretion. Other unit-based awards may be denominated or payable in, valued in whole or in part by reference to, or otherwise based on, or related to, common units or factors that may influence the value of common units, including convertible or exchangeable debt securities, other rights convertible or exchangeable into common units, purchase rights for common units, awards with value and payment contingent upon performance of U.S. Shipping Partners L.P. or business units thereof

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

or any other factors designated by the compensation committee, and awards valued by reference to value of securities of or the performance of specified affiliates or other business units. Cash awards, as an element of or supplement to any other award under the long term incentive plan, may also be granted. The compensation committee will be able to make grants of unit options, unit appreciation rights and other unit-based awards under the plan to employees, consultants and directors containing such terms as the committee shall determine. Unit options and unit appreciation rights may have an exercise price that is equal to or greater than the fair market value of the common units on the date of grant. In general, unit options and unit appreciation rights granted will become exercisable over a period determined by the compensation committee.

Upon exercise of a unit option (or a unit appreciation right settled in common units) or settlement of an other unit-based award in common units, US Shipping General Partner LLC will acquire common units on the open market or directly from us or any other person or use common units already owned by US Shipping General Partner LLC, or any combination of the foregoing. US Shipping General Partner LLC will be entitled to reimbursement by us for the difference between the cost incurred by US Shipping General Partner LLC in acquiring these common units and the proceeds received from a participant at the time of exercise. Thus, the cost of the unit options (or a unit appreciation right settled in common units) in connection with the settlement of an other unit-based award will be borne by us. If we issue new common units upon exercise of the unit options (or a unit appreciation right settled in common units) or settlement of an other unit-based award in common units, the total number of common units outstanding will increase, and US Shipping General Partner LLC will pay us the proceeds it receives from an optionee upon exercise of a unit option in connection with the settlement of an other unit-based award. The availability of unit options and unit appreciation rights is intended to furnish additional compensation to employees, consultants and directors and to align their economic interests with those of common unitholders.

Annual Incentive Plan

US Shipping General Partner LLC has adopted the US Shipping General Partner LLC Annual Incentive Compensation Plan. The annual incentive plan is designed to enhance the performance of our key employees by rewarding them with cash awards for achieving annual financial and operational performance objectives. The compensation committee in its discretion may determine individual participants and payments, if any, for each fiscal year. A participant's designated level of participation, or target bonus, will be determined under criteria established or approved by the compensation committee for that fiscal year or designated performance period. Levels of participation may vary according to a participant's position and the relative impact such participant can have on U.S. Shipping Partner L.P.'s and/or its affiliates' operations. The amount of target bonus a participant may receive for any fiscal year, if any, will depend upon the performance level achieved (unless waived) for that fiscal year. Awards typically will be determined after the end of the fiscal year or designated performance period. Awards will be paid in cash annually, unless otherwise determined by the compensation committee. The compensation committee will have the discretion to reduce (but not to increase) some or all of the amount of any award that otherwise would be payable by reason of the satisfaction of the applicable performance targets; provided, however, that the exercise of such discretion with respect to one participant may not be used to increase the amount of any award otherwise payable to another participant. The termination of a participant's employment for any reason prior to payout of an award under the annual incentive plan will result in the participant's forfeiture of any such award, unless and to the extent waived by the compensation committee. The board of directors of US Shipping General Partner LLC may amend or terminate the annual incentive plan at any time. We will reimburse US Shipping General Partner LLC for payments and costs incurred under the plan.

Unit Purchase Plan

We have adopted a unit purchase plan for our employees. The number of common units initially available for purchase under this plan is 250,000. The unit purchase plan is intended to serve as a means of encouraging participants to invest in common units and to encourage participants to devote their best efforts to the business of the partnership. We will pay the brokerage commissions, transfer taxes and other costs and expenses of the plan. All common units acquired under the plan will be subject to a one-year holding period from the date of purchase. Notwithstanding the foregoing, participants may sell common units acquired under the unit purchase plan at any time, subject to applicable law or contractual restriction. However, if a participant sells or otherwise disposes of his common units during this one-year holding period, the participant will thereafter be precluded from participating in the unit purchase plan until the first unit purchase period following the first anniversary of the date of the pledge, transfer, sale or other distribution of common units. The plan is administered by the compensation committee of the board of directors of our general partner. The plan may be terminated at any time by the board of directors of our general partner and will automatically terminate when all of the available common units under the plan have been purchased. The plan may be amended from time to time by the board of directors of our general partner, subject to unitholder approval if required.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following table sets forth the beneficial ownership of common units of U.S. Shipping Partners L.P. of (i) beneficial owners of 5% or more of such units, (ii) each director and named executive officer of US Shipping General Partner LLC and (iii) all directors and executive officers as a group. Unless otherwise indicated, the address of all persons and entities listed below is c/o U.S. Shipping Partners L.P., 399 Thornall Street, 8th Floor, Edison, New Jersey 08818.

Name of Beneficial Owner	Common Units	Percentage of Common Units	Subordinated Units	Percentage of Total Subordinated Units	Percentage of Total Common and Subordinated Units
United States Shipping Master LLC (1)			6,899,968	100%	50%
Sterling/US Shipping L.P. c/o Sterling Investment Partners L.P.					
285 Riverside Avenue Westport, CT 06880 (2)			6,899,968	100%	50%
Neuberger Berman, Inc. 605 Third Avenue New York, NY 10158 (3)					
Kayne Anderson Capital Advisors, L.P.	555,475	8.1%			4.0%
1800 Avenue of the Stars Second Floor Los Angeles, CA 90067 (4)					
Albert E. Bergeron (5)	857,700	12.4%			6.2%
Alan E. Colletti (6)	7,783	*			*
Bryan Ganz	16,000	*			*
Joseph P. Gehegan (7)	2,500	*			*
Paul B. Gridley (8)	15,000	*			*
M. William Kearns, Jr.	30,403	*			*
M. William Macey, Jr. c/o Sterling Investment Partners L.P.					
285 Riverside Avenue Westport, CT 06880 (10)					
Jeffrey M. Miller (11)	4,000	*			*
Douglas Newhouse c/o Sterling Investment Partners L.P.					
285 Riverside Avenue Westport, CT 06880 (12)					
Ronald O Kelley	1,000	*			*
All directors and executive officers as a group (11 persons) (13)	86,686	1.3%			*

* Less than 1%.

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

US Shipping General Partner LLC, a wholly owned subsidiary of US Shipping Master LLC, owns a 2% general partner interest in us. The General Partner has incentive distribution rights which represent the right to receive an increasing quarterly percentage of quarterly distributions in excess of specified amounts.

(1). United States Shipping Master LLC (Shipping Master) owns 100% of our general partner. Shipping Master is the indirect beneficial owner of the general partner interest in us and the incentive distribution rights owned by our general partner. Of the subordinated units owned by Shipping Master,

5,272,341 units are classified as class A subordinated units and 1,627,627 units are classified as class B subordinated units.

(2). Sterling/US Shipping L.P., by virtue of its right to elect a majority of the Board of Shipping Master, may be deemed to beneficially own the securities owned by Shipping Master. Sterling/US Shipping L.P. disclaims beneficial ownership of the securities owned by Shipping Master other than the securities attributable to its membership in Shipping Master. This shall not be deemed an admission that Sterling/US Shipping L.P. is the beneficial owner of the securities.

(3). Information is based on the Schedule 13G filed by Neuberger Berman, Inc. and Neuberger Berman LLC (collectively Neuberger Berman) on February 15, 2006. The Schedule 13G notes that Neuberger Berman is deemed the beneficial owner of these common units because it has sole voting power with respect to 478,025 common units and shared dispositive power with respect to 555,475 common units.

(4). Information is based on the Schedule 13G filed by Kayne Anderson Capital Advisors, L.P. and Richard A. Kayne (collectively Kayne) on February 9, 2006. Kayne has shared voting and shared dispositive power with respect to those common units.

(5). Under Shipping Master's operating agreement, Mr. Bergeron owns a (a) 0.69% pecuniary interest in the general partner interest and incentive distribution rights indirectly owned by Shipping Master, and (b) 2.91% pecuniary interest in the class B subordinated units directly owned by Shipping Master. Mr. Bergeron will have the right to receive 1.5% of the distributions received by our general partner attributable to (i) the incentive distribution rights and (ii) that portion of its 2% general partner interest attributable to distributions on the common units and subordinated units in excess of the minimum quarterly distribution. Mr. Bergeron will only receive these amounts on conversion of class A subordinated units into common units, but upon such conversion he will also be entitled to receive a catch up payment equal to the cumulative amount he would have received if such payments had commenced at closing of our initial public offering. He will receive a pro rata share of such amounts if less than all class A subordinated units convert into common units.

(6). Under Shipping Master's operating agreement, Mr. Colletti owns a (a) 0.84% pecuniary interest in the general partner interest and incentive distribution rights indirectly owned by Shipping Master, and (b) 3.54% pecuniary interest in the class B subordinated units directly owned by Shipping Master. He will have the right to receive 1.5% of the distributions received by our general partner attributable to (i) the incentive distribution rights and (ii) that portion of its 2% general partner interest attributable to distributions on the common and subordinated units in excess of the minimum quarterly distribution. He will only receive these amounts on the conversion of the class A subordinated units into common units, but upon such conversion he will also be entitled to receive a catch up payment equal to the cumulative amount he would have received had the payments commenced at the closing of our initial public offering. He will receive a pro rata share of such amounts if less than all class A subordinated units convert into common units.

(7). Under Shipping Master's operating agreement Mr. Gehegan owns a (a) 3.89% pecuniary interest in the general partner interest and incentive distribution rights indirectly owned by Shipping Master, and (b) 16.51% pecuniary interest in the class B subordinated units directly owned by Shipping Master. Mr. Gehegan will have the right to receive 2.5% of the distributions received by our general partner attributable to (i) the incentive distribution rights and (ii) that portion of its 2% general partner interest attributable to distributions on the common and subordinated units in excess of the minimum quarterly distribution. He will only receive these amounts on the conversion of the class A subordinated units into common units, but upon such conversion he will also be entitled to receive a catch up payment equal to the cumulative amount he would have received had such payments commenced at the closing of our initial public offering. He will receive a pro rata share of such amounts if less than all class A subordinated units convert into common units.

(8). 18,679 of these units are held by Mr. Gridley's spouse and 9,338 of these units are held by Mr. Gridley's minor children. Mr. Gridley disclaims beneficial ownership of the units beneficially owned by his children. Pursuant to Shipping Master's operating agreement, Mr. Gridley owns a (a) 12.14% pecuniary interest in the general partner interest and incentive distribution rights indirectly owned by Shipping Master, and (b) 51.47% pecuniary interest in the class B subordinated units directly owned by Shipping Master. Also, Mr. Gridley has the right to receive 2.5% of the distributions received by our general partner attributable to (i) the incentive distribution rights and (ii) that portion of its 2% general partner interest attributable to distributions on the common units and subordinated units in excess of the minimum quarterly distribution. Mr. Gridley will only receive these amounts on the conversion of class A units into common units, but upon such conversion he will also be entitled to receive a catch up payment equal to the cumulative amount he would have received had such payments commenced as of the closing of our initial public offering. Mr. Gridley will receive a pro rata share of such amounts if less than all class A subordinated units convert into common units.

(9). Pursuant to Shipping Master's operating agreement, Mr. Kearns owns a (a) 0.53% pecuniary interest in the general partner interest and incentive distribution rights indirectly owned by Shipping Master, and (b) a 0.70% pecuniary interest in the class A subordinated units directly owned by Shipping Master.

(10). Sterling/US Shipping L.P., by virtue of its right to elect a majority of the Board of Shipping Master, may be deemed to beneficially own the securities owned by Shipping Master. Sterling/US Shipping L.P. disclaims beneficial ownership of the securities owned by Shipping Master other than securities attributable to its membership in Shipping Master. As a member of the general partner of Sterling/US Shipping L.P., Mr. Macey has shared voting and investment power with respect to, and therefore may be deemed to beneficially own, the securities beneficially owned by Sterling/US Shipping L.P. Mr. Macey disclaims beneficial ownership of the securities beneficially owned by Sterling/US Shipping L.P., other than the securities attributable to his limited and general partnership interest therein. This report shall not be deemed an admission that Sterling/US Shipping L.P. or Mr. Macey is the beneficial owner of the securities.

(11). Under Shipping Master's operating agreement, Mr. Miller owns a (a) 4.35% pecuniary interest in the general partner interest and incentive distribution rights indirectly owned by Shipping Master, and (b) 18.45% pecuniary interest in the class B subordinated units directly owned by Shipping Master. He will have the right to receive 1.5% of the distributions received by our general partner attributable to (i) the incentive distribution rights and (ii) that portion of its 2% general partner interest attributable to distributions on common and subordinated units in excess of

the minimum quarterly distribution. He will only receive such amounts on the conversion of the class A units into common units, but upon such conversion he will also be entitled to receive a catch up payment equal to the cumulative amount he would have received had such payments commenced at the closing of our initial public offering. He will receive a pro rata share of such amounts if less than all class A subordinated units convert into common units.

(12). Sterling/US Shipping L.P., by virtue of its right to elect a majority of the Board of Shipping Master, may be deemed to beneficially own the securities owned by Shipping Master. Sterling/US Shipping L.P. disclaims beneficial ownership of the securities owned by Shipping Master other than securities attributable to its membership in Shipping Master. As a member of the general partner of Sterling/US Shipping, Mr. Newhouse has shared voting and investment power with respect to, and therefore may be deemed to beneficially own, the securities beneficially owned by Sterling/US Shipping L.P. Mr. Newhouse disclaims beneficial ownership of the securities beneficially owned by Sterling/US Shipping L.P., other than securities attributable to his limited and general partnership interest therein. This report shall not be deemed an admission that Sterling/US Shipping L.P. or Mr. Newhouse is the beneficial owner of the securities.

(13). See notes 5, 6, 7, 8, 9, 10, 11 and 12. Under Shipping Master's operating agreement Mr. Chew owns a (a) 0.84% pecuniary interest in the general partner interest and incentive distribution rights indirectly owned by Shipping Master, and (b) 3.54% pecuniary interest in the class B subordinated units directly owned by Shipping Master. Mr. Chew will have the right to receive 1.5% of the distributions received by our general partner attributable to (i) the incentive distribution rights and (ii) that portion of its 2% general partner interest attributable to distributions on the common units and subordinated units in excess of the minimum quarterly distribution. Mr. Chew will only receive these amounts on the conversion of the class A subordinated units into common

units, but upon such conversion he will also be entitled to receive a catch up payment equal to the cumulative amount he would have received had such payments commenced at the closing of our initial public offering. Mr. Chew will receive a pro rata share of such amounts if less than all class A subordinated units convert into common units.

Securities Authorized for Issuance Under Equity Compensation Plans

Plan Category	Number of Securities to be Issued upon Exercise of Outstanding Options, Warrants and Rights (a)	Weighted Average Exercise Price of Outstanding Options, Warrants and Rights (b)	Number of Securities Remaining Available for Future Issuance under Equity Compensation Plans (excluding Securities reflected in column (a)) (c)
Equity compensation plans approved by security holders			939,997
Equity compensation plans not approved by security holders			
Total			939,997

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED PARTY TRANSACTIONS

United States Shipping Master LLC, the owner of our general partner, owns 6,899,968 subordinated units representing a direct 49% limited partner interest in us. In addition, our general partner owns a 2% general partner interest in us.

Distributions and Payments to Our General Partner and Its Affiliates

We expect to distribute 98% of our available cash to our unitholders, including United States Shipping Master LLC as holder of an aggregate of 6,899,968 subordinated units, and the remaining 2% of our available cash to our general partner, which is a wholly-owned subsidiary of United States Shipping Master LLC. If distributions exceed the \$0.45 per unit minimum quarterly distribution and other higher target levels, our general partner is entitled to increasing percentages of the distributions, up to 50% of the distributions above the highest target level. We refer to the rights to the increasing distributions as incentive distribution rights. Please read Cash Distribution Policy Incentive Distribution Rights in Item 5 of this report. Assuming we have sufficient available cash to pay the full minimum quarterly distribution on all of our outstanding units, our general partner would receive an annual distribution of approximately \$0.5 million on its 2% general partner interest and United States Shipping Master LLC would receive an annual distribution of approximately \$12.4 million on its subordinated units.

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

Our general partner does not receive a management fee or other compensation for the management of our partnership. Our general partner and its affiliates are reimbursed, however, for all direct and indirect expenses incurred on our behalf. Our general partner determines the amount of these expenses. For the year ended December 31, 2005 and during the period November 3, 2004 through December 31, 2004, these reimbursed expenses totaled approximately \$37.7 million and \$6.7 million, respectively.

If our general partner withdraws or is removed, its general partner interest and its incentive distribution rights will either be sold to the new general partner for cash or converted into common units, in each case for an amount equal to the fair market value of those interests.

Upon our liquidation, the partners, including our general partner, will be entitled to receive liquidating distributions according to their particular capital account balances.

Omnibus Agreement

At the closing of the initial public offering, we entered into an omnibus agreement with United States Shipping Master LLC, our general partner and our operating partnership.

Noncompetition

Under the omnibus agreement, U.S. Shipping Partners L.P. agreed, and agreed to cause its controlled affiliates to agree, not to engage, either directly or indirectly, in the business of providing marine transportation services or any activities that generate qualifying income for federal income tax purposes. Sterling Investment Partners, L.P., non-management co-investors and their affiliates (other than United States Shipping Master LLC) are not prohibited from engaging in activities in which they compete directly or indirectly with us or from owning assets or engaging in businesses that compete directly or indirectly with us.

Indemnification

Under the omnibus agreement, United States Shipping Master LLC agreed to indemnify us after the closing of the initial public offering for a period of five years against certain environmental and toxic tort liabilities in excess of \$500,000 associated with the operation of the assets before the closing date of our initial public offering. Liabilities resulting from a change in law after the closing of our initial public offering are excluded from the environmental indemnity. There is an

aggregate cap of \$10 million on the amount of indemnity coverage provided by United States Shipping Master LLC for the environmental and toxic tort liabilities.

United States Shipping Master LLC will also indemnify us for liabilities related to:

certain defects in title to the assets contributed to us and failure to obtain certain consents and permits necessary to conduct our business that arise prior to November 3, 2006; and

certain income tax liabilities attributable to the operation of the assets contributed to us prior to the time they were contributed.

Amendments

The omnibus agreement may not be amended without the prior approval of the conflicts committee if the proposed amendment will, in the reasonable discretion of our general partner, adversely affect holders of our common units.

New York Office Sublease

On September 23, 2005, we entered into a ten-year lease for office space to accommodate our New York office, commencing on January 1, 2006. We, as the lessee, sublease 75% of the leased space to certain companies affiliated with our Chairman and Chief Executive Officer. The total obligation of the lease over the ten-year period is \$4.2 million; however, we are entitled to sublease income of \$3.1 million from the affiliated companies. Average annual rental expense, net of sublease income of \$0.3 million, for us will be \$0.1 million. The lease provides for additional payments of real estate taxes, insurance and other operating expenses applicable to the property. Total rental expense excludes such additional expense payments as part of the minimum rentals. We have been reimbursed 75% of the cost of acquiring the letter of credit required by the landlord and have received a guaranty from our Chairman in the event of any default of the lease, including that which would require drawdown of the letter of credit.

United States Shipping Master Voting Arrangement

The limited liability company agreement of United States Shipping Master LLC requires its members to vote the membership interests held by them to elect the following persons, in addition to certain other nominees, to the board of directors of United States Shipping Master LLC: (i) up to four individuals designated by Sterling/US Shipping L.P., (ii) Mr. Gridley for as long as he is employed by United States Shipping Master LLC as its chief executive officer and (iii) up to two other persons nominated by the board who are not affiliated with Sterling/US Shipping L.P. The limited liability company agreement also provides that Mr. Gridley will serve as chairman of the board as long as he remains an employee of United States Shipping Master LLC or one of its subsidiaries. During the term of the limited liability company agreement, the holders of common membership interests of United States Shipping Master LLC must vote the common membership interests held by them in the same

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

manner as Sterling/US Shipping L.P. votes its preferred membership interests. In addition, the limited liability company agreement requires that the persons serving as directors of United States Shipping Master LLC be appointed as directors of our general partner. As a result, United States Shipping Master LLC and indirectly Sterling/Sterling L.P. have the right to elect all the directors of our general partner.

Management Incentive Interest in Our General Partner

Our general partner is a wholly-owned subsidiary of United States Shipping Master LLC. Accordingly, the owners of United States Shipping Master LLC will receive all distributions made by us to our general partner in respect of the general partner interests and incentive distribution rights, subject to the rights granted to the executive officers of our general partner described below. The executive officers of our general partner will have the right to receive 10% of the distributions received by our general partner attributable to (i) the incentive distribution rights and (ii) that portion of its 2% general partner interest attributable to distributions on our common units and subordinated units in excess of the minimum quarterly distribution. The executive officers will only receive these amounts upon conversion of the class A subordinated units into common units, but upon such conversion they will also be entitled to receive a catch up payment equal to the cumulative amount they would have received had such payments commenced in November 2004. The executive officers will receive a pro rata share of such amounts to the extent that less than all the class A subordinated units convert into common units.

ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The following table presents fees and services rendered by PricewaterhouseCoopers LLP for the years ended December 31, 2005 and 2004.

	Year ended December 31,	
	2005	2004
	(dollars in thousands)	
Audit fees (1)	\$ 595	\$ 1,069
Audit-related fees (2)	229	105
Tax fees (3)	490	725
All other fees (4)	2	2
Total	\$ 1,316	\$ 1,901

(1) Fees for audit of annual financial statements, reviews of the related quarterly financial statements, and reviews of documents filed with the SEC, including, in 2004, our initial public offering.

(2) Fees for professional services for consultations related to financial accounting and reporting standards and due diligence services.

(3) Fees related to professional services for tax compliance, tax advice and tax planning.

(4) Fees for online research product.

Audit Committee Policies and Procedures for Pre-Approval of Audit and Non-Audit Services

Consistent with SEC policies regarding auditor independence, following our initial public offering, the audit committee is responsible for preapproving all audit and non-audit services performed by the independent auditor. In addition to its approval of the audit engagement, the audit committee takes action at least annually to authorize the performance by the independent auditor of several specific types of services within the categories of audit-related and tax services. Audit-related services include assurance and related services that are reasonably related to the performance of the audit or review of the financial statements. Authorized tax services include compliance-related services such as services involving tax filings, as well as consulting services such as tax planning, transaction analysis and opinions. Services are subject to pre-approval of the specific engagement if they are outside the specific types of services included in the periodic approvals covering service categories or if they are in excess of specified fee limitations. The audit committee may delegate pre-approval authority to subcommittees. During 2005, no pre-approval requirements were waived.

PART IV.

ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES.

(a) (1) Financial Statements

See Index to Financial Statements set forth on page F-1.

(a) (2) Financial Statement Schedules

None.

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

(a) (3) Exhibits

Exhibit Number	Description
3.1	Certificate of Limited Partnership of U.S. Shipping Partners L.P. (incorporated by reference to Exhibit 3.1 to the Partnership's Registration Statement on Form S-1 (Registration No. 333-118141 filed August 12, 2004).
3.2	Amended and Restated Agreement of Limited Partnership of U.S. Shipping Partners L.P. (incorporated by reference to Exhibit 3.2 to the Partnership's Quarterly Report on Form 10-Q for the period ended September 30, 2004)
3.3	Certificate of Formation of US Shipping General Partner LLC (incorporated by reference to Exhibit 3.3 to the Partnership's Registration Statement on Form S-1 (Registration No. 333-118141 filed August 12, 2004).
3.4*	First Amended and Restated Limited Liability Company Agreement of US Shipping General Partner LLC. (incorporated by reference to Exhibit 3.1 to the Partnership's Quarterly Report on Form 10-Q for the period ended June 30, 2005)
10.1	Contribution, Conveyance and Assumption Agreement by and among United States Shipping Master LLC, US Shipping General Partner LLC, U.S. Shipping Partners L.P., U.S. Shipping Operating LLC, United States Shipping LLC, United States Chemical Shipping LLC, USCS Chemical Chartering LLC, USS Chartering LLC, ITB Baltimore LLC, ITB Groton LLC, ITB Jacksonville LLC, ITB Mobile LLC, ITB New York LLC, ITB Philadelphia LLC, USCS Charleston LLC, and USCS Chemical Pioneer LLC. (incorporated by reference to Exhibit 10.1 to the Partnership's Quarterly Report on Form 10-Q for the period ended September 30, 2004)
10.2*	U.S. Shipping Partners L.P. Long-Term Incentive Plan. (incorporated by reference to Exhibit 10.2 to the Partnership's Quarterly Report on Form 10-Q for the period ended September 30, 2004)
10.3*	U.S. Shipping Partners L.P. Annual Incentive Plan. (incorporated by reference to Exhibit 10.3 to the Partnership's Quarterly Report on Form 10-Q for the period ended September 30, 2004)
10.4	Omnibus Agreement among United States Shipping Master LLC, US Shipping General Partner LLC, U.S. Shipping Operating LLC and U.S. Shipping Partners L.P. (incorporated by reference to Exhibit 10.4 to the Partnership's Quarterly Report on Form 10-Q for the period ended September 30, 2004)
10.5	Support Agreement dated as of September 13, 2002 between Amerada Hess Corporation and USS Chartering LLC (incorporated by reference to Exhibit 10.6 to the Partnership's Registration Statement on Form S-1 (Registration No. 333-118141 filed August 12, 2004).
10.6*	Employee Unit Purchase Plan. (incorporated by reference to Exhibit 10.6 to the Partnership's Quarterly Report on Form 10-Q for the period ended September 30, 2004)
10.7	Second Amended and Restated Credit Agreement, dated as of November 3, 2004, among U.S. Shipping Partners L.P., U.S. Shipping Operating LLC, ITB Baltimore LLC, ITB Groton LLC, ITB Jacksonville LLC, ITB Mobile LLC, ITB New York LLC, ITB Philadelphia LLC, USS Chartering LLC, USCS Chemical Chartering LLC, USCS Chemical Pioneer LLC, USCS Charleston Chartering LLC, USCS Charleston LLC, USCS ATB LLC, Canadian Imperial Bank of Commerce, KeyBank National Association and the various lenders thereto. (incorporated by reference to Exhibit 10.7 to the Partnership's Quarterly Report on Form 10-Q for the period ended September 30, 2004)
10.8	First Amendment to Second Amended and Restated Credit Agreement, dated as of November 3, 2004, among U.S. Shipping Partners L.P., U.S. Shipping Operating LLC, ITB Baltimore LLC, ITB Groton LLC, ITB Jacksonville LLC, ITB Mobile LLC, ITB New York LLC, ITB Philadelphia LLC, USS Chartering LLC, USCS Chemical Chartering LLC, USCS Chemical Pioneer LLC, USCS Charleston Chartering LLC, USCS Charleston LLC, USCS ATB LLC, Canadian Imperial Bank of Commerce, KeyBank National Association and the various lenders thereto (incorporated by reference to Exhibit 10.1 to the Partnership's Quarterly Report on Form 10-Q for the period ended June 30, 2005).
10.9	Second Amendment to Second Amended and Restated Credit Agreement, dated as of October 24, 2005, among U.S. Shipping Partners L.P., U.S. Shipping Operating LLC, ITB Baltimore LLC, ITB Groton LLC, ITB Jacksonville LLC, ITB Mobile LLC, ITB New York LLC, ITB Philadelphia LLC, USS Chartering LLC, USCS Chemical Chartering LLC, USCS Chemical Pioneer LLC, USCS Charleston Chartering LLC, USCS Charleston LLC, USCS ATB LLC, Canadian Imperial Bank of Commerce, KeyBank National Association and the various lenders thereto (incorporated

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

- by reference to Exhibit 10.2 to the Partnership's Quarterly Report on Form 10-Q for the period ended September 30, 2005)
- 10.10* Amended and Restated Employment Agreement for Paul B. Gridley. (incorporated by reference to Exhibit 10.8 to the Partnership's Quarterly Report on Form 10-Q for the period ended September 30, 2004)
 - 10.11* Amended and Restated Employment Agreement for Joseph P. Gehegan. (incorporated by reference to Exhibit 10.9 to the Partnership's Quarterly Report on Form 10-Q for the period ended September 30, 2004)
 - 10.12* Amended and Restated Employment Agreement for Calvin G. Chew. (incorporated by reference to Exhibit 10.10 to the Partnership's Quarterly Report on Form 10-Q for the period ended September 30, 2004)
 - 10.13* Amended and Restated Employment Agreement for Alan Colletti. (incorporated by reference to Exhibit 10.11 to the Partnership's Quarterly Report on Form 10-Q for the period ended September 30, 2004)
 - 10.14* Amended and Restated Employment Agreement for Jeffrey M. Miller. (incorporated by reference to Exhibit 10.12 to the Partnership's Quarterly Report on Form 10-Q for the period ended September 30, 2004)
 - 10.15* Amended and Restated Employment Agreement for Albert E. Bergeron (incorporated by reference to Exhibit 10.13 to the Partnership's Quarterly Report on Form 10-Q for the period ended September 30, 2004).
 - 21.1 List of subsidiaries
 - 31.1 Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
 - 31.2 Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
 - 32.1 Certification of the Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
 - 32.2 Certification of the Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

Confidential treatment was granted for omitted portions.

* Management contract, compensatory plan or arrangement.

INDEX TO FINANCIAL STATEMENTS

U.S. SHIPPING PARTNERS L.P.

CONSOLIDATED FINANCIAL STATEMENTS

Report of Independent Registered Public Accounting Firm

Consolidated Balance Sheets as of December 31, 2005 and 2004

Consolidated Statements of Operations and Comprehensive Income for the years ended December 31, 2005, 2004 and 2003

Consolidated Statements of Changes in Partners' Capital/Members' Equity for the years ended December 31, 2005, 2004 and 2003

Consolidated Statements of Cash Flows for the years ended December 31, 2005, 2004 and 2003

Notes to Consolidated Financial Statements

Report of Independent Registered Public Accounting Firm

To the General Partner and Unitholders of U.S. Shipping Partners L.P.:

We have completed an integrated audit of U.S. Shipping Partners L.P.'s 2005 consolidated financial statements and of its internal control over financial reporting as of December 31, 2005 and audits of its 2004 and 2003 consolidated financial statements in accordance with the standards of the Public Company Accounting Oversight Board (United States). Our opinions, based on our audits, are presented below.

Consolidated financial statements

In our opinion, the consolidated financial statements listed in the accompanying index present fairly, in all material respects, the financial position of U.S. Shipping Partners L.P. and its subsidiaries at December 31, 2005 and 2004, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2005 in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit of financial statements includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

Internal control over financial reporting

Also, in our opinion, management's assessment, included in Management's Report on Internal Control Over Financial Reporting appearing under Item 9A, that the Company maintained effective internal control over financial reporting as of December 31, 2005 based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), is fairly stated, in all material respects, based on those criteria. Furthermore, in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2005, based on criteria established in *Internal Control - Integrated Framework* issued by the COSO. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express opinions on management's assessment and on the effectiveness of the Company's internal control over financial reporting based on our audit. We conducted our audit of internal control over financial reporting in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. An audit of internal control over financial reporting includes obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we consider necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the

F-2

company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ PricewaterhouseCoopers LLP
PricewaterhouseCoopers LLP
Florham Park, NJ
March 15, 2006

F-3

U.S. Shipping Partners L.P.

Consolidated Balance Sheets

December 31, 2005 and 2004

(in thousands)

	December 31,	
	2005	2004
Assets		
Current assets		
Cash and equivalents	\$ 10,000	\$ 30,258
Accounts receivable, net	6,993	6,979
Prepaid expenses and other current assets	4,123	3,751
Total current assets	21,116	40,988
Vessels and equipment, net	245,062	201,923
Deferred financing costs, net	3,186	3,962
Other assets	6,858	1,733
Total assets	\$ 276,222	\$ 248,606
Liabilities and Partners Capital		
Current liabilities		
Current portion of long-term debt	\$ 1,850	\$ 1,500
Accounts payable	7,051	2,945
Due to affiliates	833	1,430
Deferred revenue		2,325
Accrued expenses and other liabilities	6,992	4,957
Total current liabilities	16,726	13,157
Term loan	126,187	98,125
Advances from Hess	12,350	11,387
Deferred income taxes	1,091	2,944
Other liabilities		207
Total liabilities	156,354	125,820
Commitments and contingencies (Notes 6 and 10)		
Partners Capital		
Partners capital	117,999	122,993
Accumulated other comprehensive income (loss)	1,869	(207)
Total partners capital	119,868	122,786
Total liabilities and partners capital	\$ 276,222	\$ 248,606

The accompanying notes are an integral part of these consolidated financial statements.

U.S. Shipping Partners L.P.

Consolidated Statements of Operations and Comprehensive Income

Years Ended December 31, 2005, 2004 and 2003

(in thousands, except per unit data)

	2005	Year Ended December 31, 2004	2003
Revenues	\$ 131,534	\$ 122,355	\$ 80,514
Operating expenses			
Vessel operating expenses	47,986	47,119	33,143
Voyage expenses	24,203	20,415	9,889
General and administrative expenses	10,826	10,321	7,153
Depreciation and amortization	25,704	23,945	17,921
Total operating expenses	108,719	101,800	68,106
Operating income	22,815	20,555	12,408
Interest expense	6,407	9,960	10,039
Loss on debt extinguishment		6,397	
Other income	(1,031)	(369)	(136)
Income before income taxes	17,439	4,567	2,505
(Benefit) provision for income taxes	(640)	3,119	72
Net income	18,079	1,448	2,433
Other comprehensive income			
Fair market value adjustment for derivatives	2,076	538	363
Comprehensive income	\$ 20,155	\$ 1,986	\$ 2,796
General partner's interest in net income	\$ 361	\$ (107)	\$
Limited partners' interest in net income			
Net income	\$ 17,718	\$ 1,555	\$ 2,433
Net income per unit - basic and diluted	\$ 1.28	\$ 0.18	\$ 0.31
Weighted average units outstanding - basic and diluted	13,800	8,770	7,800

The accompanying notes are an integral part of these consolidated financial statements.

U.S. Shipping Partners L.P.

Consolidated Statements of Changes in Partners' Capital/Member's Equity

Years Ended December 31, 2005, 2004 and 2003

(in thousands)

	Members Equity (Predecessor)	Units	Common \$	Partners Limited Partners Units	Capital Subordinated \$	General Partner	Accumulated Other Comprehensive Income (Loss)	Total
Balance at December 31, 2002	\$ 40,186		\$		\$	\$	(1,108)	\$ 39,078
Net income	2,433							2,433
Fair market value adjustment of derivatives							363	363
Member contributions	5,850							5,850
Balance at December 31, 2003	48,469						(745)	47,724
Net income for the period January 1, 2004 to November 2, 2004	6,800							6,800
Member contributions	2							2
Member distributions	(15,000)							(15,000)
Adjustment to reflect net assets not contributed to the Partnership	(31,690)							(31,690)
Book value of net assets contributed to the Partnership	(8,581)	900	956	6,900	7,326	299		
Proceeds from initial public offering of common units, net of offering costs of \$15,160		6,900	138,364					138,364
Redemption of common units		(900)	(18,600)					(18,600)
Net loss for the period November 3, 2004 to December 31, 2004			(2,622)		(2,623)	(107)		(5,352)
Fair market value adjustment of derivatives							538	538
Balance at December 31, 2004		6,900	118,098	6,900	4,703	192	(207)	122,786
Net income			8,859		8,859	361		18,079
Fair market value adjustment for derivatives							2,076	2,076

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

Cash distributions			(11,306)		(11,306)		(461)		(23,073)				
Balance at													
December 31, 2005	\$	6,900	\$	115,651	6,900	\$	2,256	\$	92	\$	1,869	\$	119,868

The accompanying notes are an integral part of these consolidated financial statements.

U.S. Shipping Partners L.P.

Consolidated Statements of Cash Flows

Years Ended December 31, 2005, 2004 and 2003

(in thousands)

	For the Years Ended December 31,		
	2005	2004	2003
Cash flows from operating activities			
Net income	\$ 18,079	\$ 1,448	\$ 2,433
Adjustments to reconcile net income to net cash provided by operating activities			
Depreciation and amortization, including amortization of deferred financing fees	26,634	24,745	18,488
Deferred income taxes	(1,903)	2,895	38
Capitalized drydock costs	(8,930)		(12,448)
Loss on debt extinguishment		6,397	
Provision for accounts receivable	314	382	
Changes in assets and liabilities:			
Accounts receivable	(328)	(10,835)	(1,217)
Prepaid expenses and other current assets	1,526	(2,749)	(174)
Other assets	(113)		(10)
Accounts payable	(803)	(1,785)	3,235
Deferred revenue	(2,325)	2,325	
Accrued expenses and other liabilities	(1,542)	4,361	270
Net cash provided by operating activities	30,609	27,184	10,615
Cash flows from investing activities			
Proceeds from sale of vessels and equipment		2,000	
Construction of vessels and equipment	(23,579)	(7,929)	
Purchase of vessels and equipment	(29,648)	(33,121)	(5,881)
Deposit to secure shipyard slot	(3,788)		
Change in restricted cash		502	(502)
Advances from Hess, net	963	4,007	5,326
Net cash used in investing activities	(56,052)	(34,541)	(1,057)
Cash flows from financing activities			
Member contributions		2	5,850
Gross proceeds from issuance of common units		153,524	
Redemption of common units held by Predecessor		(18,600)	
Offering expenses		(15,160)	
Proceeds from issuance of term loan	30,000	202,500	15,000
Repayment of debt	(1,588)	(247,250)	(24,375)
Distributions to partners/members	(23,073)	(15,000)	
Cash retained by general partner		(23,038)	
Deferred financing costs	(154)	(7,928)	(694)
Net cash provided by (used in) financing activities	5,185	29,050	(4,219)
Net (decrease) increase in cash	(20,258)	21,693	5,339
Cash, beginning of period	30,258	8,565	3,226
Cash, end of period	\$ 10,000	\$ 30,258	\$ 8,565
Supplemental disclosure of cash flow information			
Cash paid during the year for			
Interest	\$ 6,733	\$ 9,232	\$ 9,472

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

Income taxes	\$	857	\$	17	\$	6
Supplemental disclosure of non-cash investing and financing activities						
Retention of non-cash assets by the general partner	\$		\$	8,652	\$	

The accompanying notes are an integral part of these consolidated financial statements.

F-7

U.S. Shipping Partners L.P.

Notes to Consolidated Financial Statements

Years Ended December 31, 2005, 2004 and 2003

(dollars in thousands, except unit data)

1. Formation and Nature of Operations

On July 30, 2004 U.S. Shipping Partners L.P. (the Partnership) was formed to acquire, own and operate integrated tug barge units (ITBs) that transport petroleum products and specialty refined petroleum and chemical product, or parcel, tankers (Parcel Tankers) conducted by United States Shipping Master LLC and its subsidiaries, (collectively, the Predecessor). The Predecessor has, since September 2002, engaged in transportation services between ports in the United States, principally for refined petroleum products and petrochemical and commodity chemical products. The vessels operate under the regulatory provisions of the Jones Act. On November 3, 2004, the Predecessor contributed assets and liabilities constituting the business of the Predecessor to the Partnership in connection with the initial public offering of the common units representing limited partner interests in the Partnership (the common units). In exchange for these assets and liabilities, the Predecessor received 899,968 common units and 6,899,968 subordinated units representing limited partner interests in the Partnership. The Partnership's general partner received a 2% general partner interest and certain incentive distribution rights in the Partnership. Incentive distribution rights represent the right to receive an increasing percentage of cash distributions after the minimum quarterly distribution, any cumulative arrearages on common units, and certain target distribution levels, have been achieved. The Partnership is required to distribute all of its available cash from basic surplus, as defined in the Partnership agreement. The target distribution levels entitle the general partner to receive 15% of quarterly cash distributions in excess of \$0.50 per unit until all unitholders have received \$0.575 per unit, 25% of quarterly cash distributions in excess of \$0.575 per unit until all unitholders have received \$0.70 per unit, and 50% of quarterly cash distributions in excess of \$0.70 per unit. During 2005, the Partnership acquired two additional vessels, the *Houston*, a petroleum product tanker, and the *Sea Venture*, a parcel tanker.

The transfer to the Partnership of substantially all of the assets and liabilities constituting the business of the Predecessor represented a reorganization of entities under common control and was recorded at historical cost. The net assets transferred were \$31,690 less than the total net assets of the Predecessor due to the retention by the general partner of certain net assets, including cash of \$23,038, accounts receivable totaling \$7,917, fixed assets of \$503, prepaid expenses of \$242, accrued expenses of \$1,275, affiliate receivables of \$1,234 and other assets of \$31. The consolidated financial statements included herein are for the Predecessor for all periods prior to November 3, 2004.

2. Initial Public Offering

On November 3, 2004, the Partnership completed its initial public offering of 6,899,968 common units (including 899,968 common units sold upon exercise of the underwriters' over-allotment option) at a price of \$22.25 per unit. Total gross proceeds from this sale were \$153,524. Concurrent with this sale, the Partnership redeemed 899,968 common units held by the Predecessor at a cost of \$18,600. After the initial public offering, there were 6,899,968 common units and 6,899,968 subordinated units outstanding. As described in the partnership agreement, during the subordination period the subordinated units are not entitled to receive any distributions until the common units have received their minimum quarterly distribution plus any arrearages from prior quarters. The subordination period will end once the Partnership meets certain financial tests described in the partnership agreement, but generally cannot end before December 31, 2009. When the subordination period ends, all subordinated units will convert into common units on a one-for-one basis and common units will no longer be entitled to arrearages. If the Partnership meets certain financial tests described in the partnership agreement, 25% of the class A subordinated units can convert into common units on or after December 31, 2007 and an additional 25% can convert into common units on or after December 31, 2008. If the Partnership meets certain financial tests described in the partnership agreement, 25% of the class B subordinated units can convert into common units on or

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

after December 31, 2008 and an additional 25% can convert into common units on or after December 31, 2009.

The gross proceeds retained by the Partnership relating to the sale of the common units totaled \$153,524. These proceeds were used to repay \$93,750 in outstanding term debt, \$10,918 in underwriting and structuring fees, \$4,242 in professional fees and other offering expenses, \$18,600 to redeem 899,968 units held by United States Shipping Master LLC, and \$1,332 in costs to amend and restate the credit facility. The remaining \$24,682 was used for working capital purposes.

3. Summary of Significant Accounting Principles

Principles of Consolidation

These consolidated financial statements are for the Partnership and its wholly-owned subsidiaries. For all periods prior to November 3, 2004, the business was operated by the Predecessor and, therefore, the consolidated financial statements are for the Predecessor for those periods. All inter-company transactions and balances have been eliminated in consolidation.

Cash and Cash Equivalents

The Partnership considers all highly liquid investments with original maturities of three months or less to be cash equivalents.

Revenue Recognition

The Partnership earns revenue under contracts of affreightment, spot voyage charters, consecutive voyage charters and time charters. For contracts of affreightment, spot voyage charters and consecutive voyage charters, revenue and voyage expenses are recognized based upon the relative transit time in each period compared to the total estimated transit time of each voyage. Although contracts of affreightment, consecutive voyage charters and certain contracts for spot voyage charters may be effective for a period in excess of one year, revenue is recognized on the basis of individual voyages. For time charters, revenue is recognized on a daily basis during the contract period, with expenses recognized as incurred.

At December 31, 2004, the Partnership received an advance payment of \$2,325 for freight revenue from a customer. This deferred revenue is classified as a liability until earned. At December 31, 2005, no advance payments were received by the Partnership.

Vessels and Equipment

Vessels and equipment are recorded at cost, including capitalized interest and transaction fees where appropriate, and depreciated to salvage value using the straight-line method as follows: ITBs and the *Sea Venture* to their mandatory retirement as required by the Oil Pollution Act of 1990 (OPA 90), between 2012 and 2014; and 10 years for the *Chemical Pioneer*, *Charleston* and *Houston*. Furniture and fixtures are depreciated over the estimated useful life of three to seven years. Major renewals and betterments of assets are capitalized and depreciated over the remaining useful lives of the assets. Maintenance and repairs that do not improve or extend the useful lives of the assets are expensed as incurred. Leasehold improvements are capitalized and depreciated over the shorter of their useful life or the remaining term of the lease.

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

When property items are retired, sold or otherwise disposed of, the related cost and accumulated depreciation are removed from the accounts with any gain or loss on the dispositions included in income. Assets to be disposed of are reported at the lower of their carrying amounts or fair values, less the estimated costs of disposal.

Construction costs of new vessels are capitalized and included in construction in progress until completed. Interest incurred during the construction of equipment is capitalized.

Drydocking

Both domestic and international regulatory bodies require that petroleum carrying shipping vessels be drydocked for major repair and maintenance at least every five years and chemical vessels be drydocked twice every five years. In addition, vessels may have to be drydocked in the event of accidents or other unforeseen damage. The Partnership capitalizes expenditures incurred for drydocking and amortizes these expenditures over 60 months for the ITBs and 30 months for the parcel tankers and *Houston*. During 2005, the Partnership capitalized \$15,616 of expenditures for the drydocking of the *New York*, *Jacksonville*, and *Houston*. In 2006, the Partnership will be placing five vessels into drydock and estimates the total expenditures will be \$27,900.

Fuel Supplies

Fuel used to operate the Partnership's vessels, and on hand at the end of the period, is recorded at cost. Such amounts totaled \$2,028 and \$1,138 at December 31, 2005 and 2004, respectively, and are included in prepaid expenses and other current

assets in the consolidated balance sheets. Additionally, amounts accrued for fuel purchases, \$1,848 and \$816 at December 31, 2005 and 2004, respectively, are included in accrued expenses and other current liabilities in the consolidated balance sheets.

Deferred Financing Costs

Direct costs associated with obtaining long-term financing are deferred and amortized utilizing the effective interest method over the terms of the related financing. For the years ended December 31, 2005, 2004 and 2003, the Partnership incurred \$154, \$7,928 and \$694 respectively, of deferred financing costs related to the issuance or modification of debt in connection with the acquisition of vessels and equipment. For the years ended December 31, 2005, 2004 and 2003, amortization expense was \$930, \$800 and \$567, respectively. These costs are included in interest expense.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. The most significant estimates relate to depreciation of vessels, liabilities incurred for property and indemnity claims, and the allowance for doubtful accounts. Actual results could differ from those estimates.

Concentration of Credit Risk

Financial instruments that potentially subject the Partnership to concentrations of credit risk are primarily cash and trade accounts receivable. The Partnership maintains its cash on deposit at a financial institution in amounts that, at December 31, 2005, exceeded insurable limits by \$9,800.

The Partnership's operations are concentrated in long-haul coastwise marine transportation services, principally for refined petroleum production in the U.S. domestic coastwise trade. Events or changes in regulations impacting this industry could have a material impact on the Partnership's operations.

With respect to accounts receivable, the Partnership extends credit based upon an evaluation of a customer's financial condition and generally does not require collateral. The Partnership maintains an allowance for doubtful accounts for potential losses, totaling \$139 and \$100 at December 31, 2005 and 2004, respectively. The Partnership does not believe it is exposed to concentrations of credit risk that are likely to have a material adverse effect on its financial position, results of operations or cash flows. For the years ended December 31, 2005 and 2004, the Partnership charged to expense \$314 and \$382, respectively, and incurred write-offs of \$275 and \$282, respectively. There were no amounts charged to expense or write offs incurred in 2003.

Voyage revenues and accounts receivable for the Partnership's customers included the following concentration:

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

	Voyage Revenues Year Ended December 31,			Accounts Receivable December 31,	
	2005	2004	2003	2005	2004
BP	30%	27%	52%	16%	13%
Shell	25%	20%	23%	30%	14%
Hess	10%	12%	15%	6%	5%
Valero	3%	4%		10%	

Voyage revenues from Hess do not include payments from Hess under the Hess support agreement. Accounts receivable from Hess include accounts receivable under the Hess support agreement.

Long-Lived Assets

The Partnership reviews long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. In such instances, an impairment charge would be recognized if the estimated fair value of the asset is less than the asset's net book value.

Derivative Instruments

The Partnership utilizes derivative financial instruments to reduce interest rate risks. The Partnership does not hold or issue derivative financial instruments for trading purposes. Statement of Financial Accounting Standards No. 133, *Accounting for Derivative Instruments and Hedging Activities*, (SFAS No. 133), as amended, establishes accounting and reporting standards for derivative instruments and hedging activities. It requires that an entity recognize all derivatives as either assets or liabilities in the statement of financial condition and measure those instruments at fair value. Changes in the fair value of those instruments are reported in earnings or other comprehensive income depending on the use of the derivative and whether it qualifies for hedge accounting. The accounting for gains and losses associated with changes in the fair value of the derivative and the effect on the consolidated financial statements will depend on its hedge designation and whether the hedge is highly effective in achieving offsetting changes in the fair value of cash flows of the asset or liability hedged.

Taxes

As a limited liability company, the Predecessor was treated as a partnership for income tax purposes. Accordingly, the Predecessor was generally not subject to federal and state taxes, and its profits and losses were passed directly to its members for inclusion in their respective income tax returns. The Predecessor was subject to certain state franchise and other taxes.

One of the Predecessor's subsidiaries, USS Vessel Management Inc., was a corporation and was subject to federal, state and local income taxes, which are reflected in these financial statements. Upon completion of the initial public offering, a subsidiary of the Partnership, Chemical Pioneer Inc., was converted from a limited liability company to a corporation and, consequently, is subject to federal, state and local income taxes. Deferred income taxes represent the tax effects of differences between the financial reporting and tax bases of the assets and liabilities at enacted tax rates in effect for the years in which the differences are expected to reverse. As a master limited partnership, the Partnership is generally not responsible for federal and state income taxes, and its profits and losses are passed directly to its members for inclusion in their respective income tax returns. The Partnership is subject to certain state franchise and other taxes. At December 31, 2005 and 2004, tax payable amounts included in accrued expenses and other liabilities were \$1,051 and \$402, respectively.

The Partnership provides deferred income taxes for the tax effects of differences between the financial reporting and tax bases of assets and liabilities of our corporate subsidiary, which are recorded at enacted tax rates in effect for the years in which the differences are projected to reverse. The Partnership evaluates the recoverability of deferred tax assets and establishes a valuation allowance when it is more likely than not that some portion or all of the deferred tax assets will not be realized. No such allowance was recorded at December 31, 2005 and 2004.

Fair Value of Financial Instruments

The carrying amount of the Partnership's financial instruments included in current assets and current liabilities approximates their fair value due to their short-term nature. At December 31, 2005 and 2004, the net book value of long-term debt approximated its fair value as it based on secondary market indicators. Since the Partnership's debt is not quoted, estimates are based on each obligation's characteristics, including remaining maturities, interest rate, amortization schedule and liquidity.

Reclassification

Certain prior period amounts have been reclassified to conform to current year presentation. At December 31, 2004, we have revised the classification of \$1,301 of receivables from insurance carriers for amounts in excess of policy deductibles from accrued expenses to other current assets in the Partnership's consolidated balance sheet.

Net Income per Unit

Basic net income per unit is determined by dividing net income, after deducting the amount of net income allocated to the general partner's interest, as described below, by the weighted average number of units outstanding during the period. Diluted net income per unit is calculated in the same manner as net income per unit, except that the weighted average number of outstanding units is increased to include the dilutive effect of outstanding unit options or phantom units. The Partnership's long-term incentive plan currently permits the issuance of an aggregate of 689,997 units. There were no unit options or phantom units outstanding during the periods ended December 31, 2005 and 2004. For periods prior to November 3, 2004, such units are equal to the common and subordinated units received by the Predecessor in exchange for the net assets contributed to the Partnership, or 7,799,936.

As required by Emerging Issues Task Force Issue No. 03-6, Participating Securities and the Two-Class Method under FASB Statement No. 128, Earnings per Share (EITF 03-6), the general partner's interest in net income is calculated as if all net income for the year was distributed according to the terms of the partnership agreement, regardless of whether those earnings would or could be distributed. The partnership agreement does not provide for the distribution of net income; rather, it provides for the distribution of available cash, which is a contractually defined term that generally means all cash on hand at the end of each quarter after establishment of cash reserves. Unlike available cash, net income is affected by non-cash items, such as deferred income tax provisions.

As described in Note 1 above, the general partner's incentive distribution rights entitle it to receive an increasing percentage of distributions when the quarterly cash distribution exceeds \$0.50 per unit. For purposes of EITF 03-6, the Partnership must treat net income as if it were distributable. Therefore, since net income did not exceed \$0.50 per unit for any quarter during 2005 or the quarter ended December 31, 2004, the assumed distribution of net income does not result in use of the increasing percentages to calculate the general partner's interest in net income. Distributions during the year ended December 31, 2005 and for the period ended December 31, 2004 were \$1.80 and \$0.2885 per unit, respectively.

New Accounting Pronouncements

On April 4, 2005, the Financial Accounting Standards Board (FASB) issued Interpretation No. 47, Accounting for Conditional Asset Retirement Obligations, an interpretation of FASB Statement No. 143 (FIN 47). This interpretation clarifies that an entity is required to recognize a liability for the fair value of a conditional asset retirement obligation when incurred if the liability's fair value can be reasonably estimated. It also clarifies when an entity would have sufficient information to reasonably estimate the fair value of an asset retirement obligation. The Partnership adopted FIN 47 in 2005, which resulted in no impact on the consolidated financial statements.

On June 2, 2005, the FASB issued FASB Statement No. 154, Accounting Changes and Error Corrections—a replacement of APB No. 20 and FAS No. 3 (FAS 154). FAS 154 replaces APB Opinion No. 20, Accounting Changes (APB 20) and FASB Statement No. 3 Reporting Accounting Changes in Interim Financial Statements (FAS 3) and changes the requirements for the accounting for and reporting of a change in accounting principle. It also applies to changes required by an accounting pronouncement in the unusual instance that the pronouncement does not include specific transition provisions. When a pronouncement includes specific transition provisions, those provisions should be followed. The Partnership adopted FAS 154 in 2005, which resulted in no impact on the consolidated financial statements.

4. Vessels and Equipment

Vessels and equipment consists of the following:

	December 31,	
	2005	2004
Vessels	\$ 257,688	\$ 228,171
Capitalized drydock expenditures	28,064	12,448
Construction-in-progress	31,508	7,929
Office furniture and equipment	131	
Total vessels and equipment	317,391	248,548
Less: Accumulated depreciation	72,329	46,625
Total vessels and equipment, net	\$ 245,062	\$ 201,923

F-12

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

Depreciation and amortization of vessels and equipment for the years ended December 31, 2005, 2004 and 2003 was \$25,704, \$23,945, and \$17,921, respectively. Depreciation includes amortization of drydocking expenditures of \$5,388, \$4,974, and \$833 for the years ended December 31, 2005, 2004, and 2003, respectively. Construction in-progress for the years ended December 31, 2005 and 2004 includes amounts paid for the construction of an ATB (Note 10) and capitalized interest of \$1,140 and \$72, respectively. Capitalized drydock expenditures of \$6,041 were accrued at December 31, 2005. No drydock amounts were accrued at December 31, 2004.

On November 28, 2005 the Partnership acquired the *Sea Venture*, a Jones Act, 19,000 dwt double-bottomed chemical/product tanker. The vessel was re-built in 1983 and is capable of carrying twenty-one different grades of product in independent cargo tanks. The purchase price of the vessel, including legal, survey and other acquisition costs, was \$4,126. The vessel is in drydock and will be available for trading in May 2006. The transaction was financed utilizing operating cash. The Partnership estimates the drydock will cost approximately \$8,900.

On September 9, 2005, the Partnership acquired the *Gus Darnell*, renamed the *Houston*, a Jones Act coastwise double-hulled product tanker, built in 1985, capable of carrying 240,000 barrels. The purchase price of the vessel, including legal, survey and other acquisition costs, was \$25,392. The vessel was drydocked in Singapore at a cost of \$3,116 and was placed in service in October 2005.

In connection with the closing of the initial public offering at November 2, 2004, certain assets were retained by the general partner, including furniture and fixtures with a net book value of \$503 at the date of closing.

5. Income Taxes

The components of the provision for income taxes for the years ended December 31, 2005, 2004 and 2003 are as follows:

	Year Ended December 31,		
	2005	2004	2003
Current			
Federal	\$ 932	\$ 145	\$ 34
State	331	79	34
	1,263	224	34
Deferred			
Federal	(1,475)	2,232	33
State	(428)	663	5
	(1,903)	2,895	38
(Benefit)/provision for income taxes	\$ (640)	\$ 3,119	\$ 72

A reconciliation of income tax expense, as computed using the federal statutory income tax rate of 34%, to the provision (benefit) for income taxes for the years ended December 31, 2005, 2004 and 2003 is as follows:

	Year Ended December 31,		
	2005	2004	2003

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

Tax at federal statutory rate of 34%	\$	5,929	\$	1,553	\$	852
Entities not subject to federal income tax		(6,476)		(1,792)		(820)
State and local income taxes, net of federal benefit		(44)		19		33
Increase in deferred taxes resulting from conversion of a subsidiary to a corporation				3,244		
Other		(49)		95		7
Total	\$	(640)	\$	3,119	\$	72

Significant components of deferred income tax liabilities and assets as of December 31, 2005 and 2004 are as follows:

F-13

	December 31,	
	2005	2004
Current deferred tax assets (liabilities)		
Prepaid expenses	\$ (2)	\$ (19)
Net operating loss carryforward		19
Allowance for doubtful accounts	52	
	50	
Noncurrent deferred tax assets (liabilities)		
Depreciation and amortization	(1,091)	(2,944)
	(1,091)	(2,944)
Net deferred tax liability	\$ (1,041)	\$ (2,944)

6. Financing

a. Amended and Restated Credit Facility

On April 13, 2004, the Predecessor entered into an amended and restated credit facility. The amended and restated credit facility provided for a \$202,500 term loan that bore interest at LIBOR plus 2.25% or the prime rate plus an applicable margin. Principal and interest was due and payable quarterly. The loan would have matured on March 31, 2010, and was collateralized by all of the Predecessor's assets. The amended and restated credit facility contained various financial covenants including certain restrictions on the sale or acquisition of assets and a requirement to adhere to specified financial ratios.

The amended and restated credit facility provided for a revolving credit facility up to \$25,000, with a letter of credit sub-facility of \$10,000. The amended and restated credit facility required a 1% annual commitment fee on the sum of the average daily unused portion of the line of credit amount and 1.75% to 2.25%, depending on certain debt leverage ratios, on any outstanding letters of credit. Borrowings bore interest at the bank prime rate plus 0.75% to 1.25% or LIBOR plus 1.75% to 2.25%, depending in each case on certain debt leverage ratios.

In connection with entering into the amended and restated credit facility, the Predecessor expensed \$3,167 of financing costs and capitalized \$4,064 of financing costs. This refinance arrangement resulted in full payment of the \$14,175 term loan for the Predecessor, and the \$29,000 term loan due to Hess, as well as amending the line of credit and the term loan. In addition, a distribution of \$15,000 was made to members of the Predecessor.

In connection with the Partnership's initial public offering of common units, as described in Note 2, all of the Predecessor's debt balances were contributed to the Partnership. Approximately \$93,750 of the debt was repaid with proceeds of the initial public offering.

b. Second Amended and Restated Credit Facility

On November 3, 2004, the Partnership entered into a second amended and restated credit agreement, which provides for a \$100,000 term loan that bears interest at LIBOR (4.20% and 2.56% at December 31, 2005 and 2004, respectively) plus 2.00%, or the prime rate (7.25% and 5.25%

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

at December 31, 2005 and 2004, respectively) plus an applicable margin. Principal and interest is due and payable quarterly. The loan matures on April 30, 2010, and is collateralized by all the Partnership's assets. The second amended and restated credit facility contains various financial covenants, including certain restrictions on the sale or acquisition of assets and a requirement to adhere to specified financial ratios.

The second amended and restated credit facility provides for a revolving credit facility up to \$50,000, with a letter of credit sub-facility of \$10,000, of which the Partnership has \$600 outstanding. The second amended and restated credit facility requires a 0.50% annual commitment fee on the sum of the average daily unused portion of the line of credit amount, a 1.50% to 2.00% fee, depending on certain debt leverage ratios, on any outstanding letters of credit, and a 0.75% annual commitment fee with respect to the delayed draw term loan. Borrowings bear interest at the bank's prime rate plus 0.50% to 1.00% or LIBOR plus 1.50% to 2.00%, depending in each case on certain debt leverage ratios.

In connection with entering into the second amended and restated credit facility, the Partnership expensed \$3,230 of previously capitalized financing costs and certain additional costs incurred in amending and restating this credit facility. In

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

addition, \$890 of costs incurred in amending and restating this credit facility were capitalized.

On September 9, 2005, the Partnership borrowed an additional \$30,000 on its existing credit facility to finance the purchase and drydock of the *Houston*. The loan matures on April 30, 2010, bears interest at LIBOR plus 2.00%, and is amortized, on a pro-rated basis, in accordance with the existing debt repayment schedule. In connection with this borrowing \$154 of financing costs incurred were capitalized.

In addition, the second amended and restated credit facility provides the option to increase, up to an additional amount not to exceed an additional \$60,000 in the aggregate, the maximum amount available to us under the credit agreement through increases in either the term facility, revolving credit facility or both, which option expires November 2, 2006. Our exercise of this option is at the mutual discretion of the lending institution and the Partnership, and is contingent upon, among other things:

no event of default having occurred and continuing; and

the proceeds being used to construct or acquire new vessels.

On October 24, 2005, the Partnership amended its Second Amended and Restated Credit Agreement principally to allow for additional payments, not to exceed \$7,500, to be made by the Partnership to the SENESCO shipyard for construction of its ATB. See Note 10 for additional information.

The second amended and restated credit facility also provided for a delayed draw term loan of \$30,000, which expired on November 2, 2005. The Partnership decided not to exercise this option and allowed it to expire.

As of December 31, 2005 and 2004, outstanding debt balances were as follows:

	December 31,	
	2005	2004
Short-term:		
Current portion of long-term debt	\$ 1,850	\$ 1,500
Long-term:		
Term loan	126,187	98,125
Total debt	\$ 128,037	\$ 99,625

As of December 31, 2005, principal payments under the long-term debt agreement for each of the next five years and thereafter are as follows:

Year ended December 31,	
2006	\$ 1,850

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

2007	6,167
2008	10,446
2009	58,468
2010	51,106
Thereafter	\$ 128,037

7. Interest Rate Hedging

During 2002, the Predecessor entered into contracts to hedge the interest rate risk on a portion of the term loan. As discussed in Note 6, payments under the term loan are based on blended LIBOR plus 2.00% at December 31, 2005 and 2004. To hedge the risk of increasing interest rates, the Predecessor entered into a \$62,375 notional principal interest rate swap that effectively converted the floating LIBOR-based payments to a fixed rate of 3.15% plus the LIBOR-rate spread of 3.25%, resulting in a 6.40% interest rate. The contract expires in December 2006. In April 2004, the LIBOR-rate spread on the

aforementioned interest rate swap was changed to 2.25%, resulting in a 5.40% interest rate. In November 2004, the LIBOR-rate spread on the aforementioned interest rate swap was changed to 2.00%, resulting in a 5.15% interest rate. In April 2004, the Predecessor also entered into a second contract to hedge the interest rate risk on an additional portion of the term loan. The Predecessor entered into a \$54,250 notional principal interest rate swap that effectively converted the floating LIBOR-based payments to a fixed rate of 3.9075% plus the LIBOR-rate spread of 2.25%, resulting in a 6.1575% interest rate. In November 2004, the LIBOR-rate spread on the aforementioned interest rate swap was changed to 2.00%, resulting in a 5.9075% interest rate. The contract expires in December 2008. At December 31, 2005 and 2004, LIBOR was 4.20% and 2.56%, respectively. The unrealized gain related to interest rate hedges was \$1,869 as of December 31, 2005. The unrealized loss related to interest rate hedges was \$207 as of December 31, 2004. These amounts are reflected in other comprehensive gain/(loss) as the contracts have been designated as cash flow hedges.

8. Hess Support Agreement

On September 13, 2002, the Predecessor entered into an agreement (the Support Agreement) with Hess in which certain daily charter rates were agreed for five years and based upon which support payments would be made by Hess to the Partnership. For the years ended December 31, 2005 and 2004, five ITBs were covered by this agreement. Under the terms of the Support Agreement, Hess agreed to pay the Partnership for the amount by which the Partnership's negotiated third-party contract rates are less than the agreed charter rate. However, in the event that the charter rates the Partnership receives on the ITBs are in excess of the Hess support rate, then the Partnership must pay such excess amounts to Hess until the Partnership has repaid Hess for all prior support payments made by Hess to us, and then the Partnership must share 50% of any additional excess amount with Hess. The differences resulting from these rates are calculated on a monthly basis. The net amounts received or paid by the Partnership will be considered contingent purchase price until the end of the Support Agreement term (September 2007), at which time the net amount received or paid will be treated as a purchase price adjustment.

From September 13, 2002 to December 31, 2005, the Partnership's third-party contract rates have been less than the agreed charter rates by a cumulative amount of \$12,350, which has been classified as advances from Hess. For the years ended December 31, 2005 and 2004, advances from Hess under the support agreement were \$963 and \$4,007, respectively.

9. Related Party Transactions

Hess is one of the Partnership's significant customers. Voyage revenues earned from transactions with Hess (which do not include amounts under the Support Agreement) for the years ended December 31, 2005, 2004 and 2003 were \$13,251, \$14,221, and \$12,423, respectively. Accounts receivable due under the Support Agreement were \$344 and \$9 at December 31, 2005 and 2004, respectively.

On September 12, 2002, the Predecessor entered into a three-year agreement with an affiliate of one of the Predecessor's members whereby the affiliate provided certain business advisory and management services, including the assistance with the development of corporate strategy, budgeting and assistance in procuring financing, to the Predecessor for an annual fee of \$500. A further agreement was made on May 6, 2003 with the affiliate for similar additional services. The Predecessor incurred and paid approximately \$600 and \$564 in 2004 and 2003, respectively, for business advisory and management services. These agreements were terminated concurrent with the closing of the Partnership's initial public offering. United States Shipping Master LLC paid this affiliate \$3,700 in connection with such termination.

Certain subsidiaries of the Predecessor were not contributed to the Partnership; however, these subsidiaries' expenses are entirely reimbursable by the Partnership. Amounts reimbursable to these subsidiaries include general and administrative expenses, and wages and benefits for crew

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

members. These amounts were \$37,737 and \$6,717, respectively, for the year ended December 31, 2005 and for the period November 3, 2004 through December 31, 2004.

On September 23, 2005, the Partnership entered into a new ten-year lease for office space for our New York City office. The Partnership subleases 75% of the leased space to certain companies affiliated with the Chairman and Chief Executive Officer of the Partnership. The affiliated companies will pay their portion of the rent in advance of the Partnership making the rental payment. The Partnership has provided a letter of credit totaling \$214 to secure final payments of the lease commitment. The Partnership has been reimbursed 75% of the cost of providing the letter of credit and has received a guaranty from its Chairman in the event of any default of the lease, including that which would require drawdown of the letter of credit. Terms of the lease are further discussed in Note 10.

10. Commitments and Contingencies

Leases

On October 17, 2002, a subsidiary of the Predecessor, which was not contributed to the Partnership, entered into a six-year operating lease agreement for office space in New Jersey. On November 18, 2003, this subsidiary entered into a five-year operating lease for additional office space at the same location and took possession in May 2004. The subsidiary also leases office equipment under operating lease arrangements. General and administrative expenses incurred on behalf of the Partnership by this subsidiary are entirely reimbursable by the Partnership. On September 23, 2005, the Partnership entered into a ten-year lease for office space for our New York office, commencing on January 1, 2006. The Partnership, as the lessee, subleases 75% of the leased space to certain companies affiliated with the Chairman and Chief Executive Officer of the Partnership. The total obligation of the lease over the ten-year period is \$4,150, including annual escalation; however, the Partnership is entitled to sublease income of \$3,112 from the affiliated companies. Average annual rental expense, net of sublease income of \$311, to the Partnership is \$104. The lease provides for additional payments of real estate taxes, insurance and other operating expenses applicable to the property and the sublease provides for the affiliated companies to pay 75% of these expenses. Total rental expense excludes such additional expense payments as part of the minimum rentals.

At December 31, 2005, future rental commitments under these noncancelable leases are as follows:

Year ended December 31,	Operating Leases	Subleases	Net Leases
2006	\$ 634	\$ (197)	\$ 437
2007	771	(302)	469
2008	807	(307)	500
2009	484	(312)	172
2010	424	(318)	106
Thereafter	2,235	(1,676)	559
	\$ 5,355	\$ (3,112)	\$ 2,243

Rent expense for the years ended December 31, 2005, 2004 and 2003 was approximately \$473, \$411, and \$272, respectively. In addition to minimum rental payments above, rent expense includes reimbursements for real estate taxes and rental of a warehouse under a cancelable lease.

Employment Agreements

The general partner of the Partnership has entered into employment agreements, expiring in 2007, with its six executive officers. The employment agreements have an initial term of three years that are automatically extended for successive one-year terms unless either party gives 60-days written notice prior to the end of the term that such party desires not to renew the employment agreement. The employment agreements currently provide for an aggregate base annual salary of \$1,812. In addition, each employee is eligible to receive an annual bonus award as determined by the Board of Directors of the general partner at its sole discretion. If the employee's employment is terminated without cause or if the employee resigns for a good reason, the employee will be paid, for a period equal to the longer of (a) the remaining term of the employee's agreement or (b) one year, a monthly payment equal to one-twelfth of the employee's then annual salary.

Claims and Litigation

During July 2005, the *ITB Mobile* was offhire for a period of approximately two days due to a grounding incident. As a result, a claim of \$1,450 was filed with our insurance carrier. At December 31, 2005, a remaining liability associated with this claim of \$205 and a corresponding receivable from the insurance carrier of \$535 was recorded in the Partnership's balance sheet. At December 31, 2005 and 2004, the Partnership recorded a liability for total claims exposure, both insured and uninsured, of \$1,469 and \$1,522, respectively, and a corresponding receivable from the insurance carrier of \$1,414 and \$1,428, respectively.

The Partnership is the subject of various claims and lawsuits in the ordinary course of business arising principally from personal injuries, collisions, and other casualties. Although the outcome of any individual claim or action cannot be predicted with certainty, the Partnership believes that any adverse outcome, individually or in the aggregate, would be substantially

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

mitigated by applicable insurance and would not have a material adverse effect on the general partner's financial position, results of operations or cash flows. The Partnership is subject to deductibles with respect to its insurance coverage up to \$150 per incident and provides on a current basis for estimated payments thereunder. Legal costs associated with such claims are expensed as incurred.

Charter Commitments

The Partnership's time charters and consecutive voyage charters extend over various periods of time. At December 31, 2005, minimum future charter revenue from vessel charters was as follows:

Year ended December 31,		
2006	\$	95,238
2007		102,809
2008		75,316
2009		38,022
2010		28,581
Thereafter		82,423
	\$	422,389

Capital Expenditures

In August 2004, the Partnership entered into a contract with Southern New England Shipyard Company (SENESCO) to build a 19,999 dwt articulated tug barge (ATB) for the Partnership at a price of \$45,400 to be delivered in early 2006. The Agreement also provided for options to build up to three additional ATB's. SENESCO has indicated that they are not able to complete the first ATB on the contract terms due to infrastructure problems and production line issues, and that the completion of the barge will be delayed. In November 2005, the Partnership entered into a revised agreement with SENESCO regarding completion of the ATB at another facility, which SENESCO will operate. The total cost of completion of the ATB pursuant to the revised agreement is expected to be approximately \$53,400 with a contracted delivery date of December 2006. SENESCO has indicated that it is experiencing cost overruns and further delays in completing the ATB. The revised agreement provides for substantial penalties for late delivery of the ATB. There is risk that the cost of the ATB could be higher and that the ATB may not be completed in a timely manner, which could have a material adverse effect on the Partnership's results of operations. The Partnership and SENESCO have mutually agreed to cancel the options to have SENESCO build up to three additional ATBs at a fixed price.

Year ended December 31,		Purchase Commitments
2006	\$	26,152
2007		405
	\$	26,557

On February 16, 2006, the Partnership entered into contracts to construct two additional ATBs with Manitowoc Marine Group (MMG) and Eastern Shipbuilding Group, Inc. (Eastern). The total construction price for the two ATBs is anticipated to be approximately \$130,000, or \$65,000 per unit, including owner furnished items. Additionally, the Partnership has committed to purchase owner-furnished items related to two option vessels totaling \$17,498. See Note 12 Subsequent Events for further information regarding these contracts. At December 31, 2005, the Partnership made a refundable deposit of \$3,288 and a non-refundable deposit of \$500 to secure the shipyard slots for two newbuild ATB barges at MMG. These amounts will be applied to the total contracted price in accordance with the February 16, 2006 contract.

Letters of Credit

The Partnership also has funding commitments that could potentially require its performance in the event of demands by third parties or contingent events under letters of credit totaling \$600 at December 31, 2005. The letters of credit are primarily extended to secure final payments associated with the building of the ATB engines and the New York office lease. There have been no claims against either letter of credit.

11. Employee Benefit Plans

The Partnership maintains an employee savings plan under Section 401(k) of the Internal Revenue Code. The plan covers all office employees and allows participants to contribute to the plan a percentage of pre-tax compensation, but not in excess of the maximum allowed under the Internal Revenue Code. For the years ended December 31, 2005, 2004, and 2003, the plan provided for matching contributions by the Partnership of 5%, 4%, and 3%, respectively. In 2005, 2004, and 2003, the Partnership made matching contributions of approximately \$176, \$112, and \$92, respectively, to the plan.

A significant number of the employees of a subsidiary of the general partner are covered by union sponsored, collectively bargained multi-employer pension plans. These expenses are directly allocated to, and reimbursed by, the Partnership. The Partnership contributed and charged to expense \$656, \$548, and \$436, in 2005, 2004, and 2003, respectively, for such plans. Information from the plan's administrators is not sufficient to permit the Partnership to determine its share, if any, of unfunded vested benefits.

12. Quarterly Results of Operations (Unaudited)

The following summarizes certain quarterly results of operations:

2005	Three Months Ended				
	December 31	September 30	June 30	March 31	
Total revenues	\$ 32,095	\$ 32,624	\$ 33,759	\$ 33,056	
Operating income	\$ 2,408	\$ 6,024	\$ 6,885	\$ 7,498	
Net income	\$ 1,059	\$ 4,475	\$ 5,896	\$ 6,649	
General partner's interest in net income	\$ 21	\$ 89	\$ 118	\$ 133	
Limited partners' interest in net income	\$ 1,038	\$ 4,386	\$ 5,778	\$ 6,516	
Net income per limited partner unit (basic and diluted)	\$ 0.07	\$ 0.32	\$ 0.42	\$ 0.47	

2004	Three Months Ended				
	December 31	September 30	June 30	March 31	
Total revenues	\$ 32,869	\$ 35,716	\$ 28,086	\$ 25,684	
Operating income	\$ 2,015	\$ 9,327	\$ 4,021	\$ 5,192	
Net (loss) income	\$ (6,030)	\$ 6,497	\$ (1,779)	\$ 2,760	
General partner's interest in net loss	\$ (107)	\$	\$	\$	
Limited partners' interest in net (loss) income	\$ (5,923)	\$ 6,497	\$ (1,779)	\$ 2,760	
Net (loss) income per limited partner unit (basic and diluted)	\$ (0.51)	\$ 0.83	\$ (0.23)	\$ 0.35	

Net income for the three months ended December 31, 2004 includes a charge for deferred income taxes of \$3,244 relating to a change in tax status of a subsidiary (Note 5) and a charge relating to extinguishment of debt of \$3,230. Net income for the three months ended June 30, 2004 includes a charge relating to extinguishment of debt of \$3,167.

13. Subsequent Events

Edgar Filing: U.S. Shipping Partners L.P. - Form 10-K

On February 3, 2006, the Board of Directors of the general partner declared and the Partnership announced its regular cash distribution for the fourth quarter of 2005 of \$0.45 per unit. The distribution was paid on all common, subordinated and general partner units on February 15, 2006 to all unitholders of record on February 10, 2006. The aggregate amount of the distribution was \$6,337.

On February 16, 2006, the Partnership entered into contracts to construct two additional ATBs with Manitowoc Marine Group (MMG) for the construction of two barges, and with Eastern Shipbuilding Group, Inc. (Eastern) for the construction of two tugs. The contract with MMG includes options to construct two additional barges. The contract with Eastern also includes options to construct and deliver up to four additional ATB tugs on the basis that each such option shall cover two tugs. The total construction price for the two ATBs is anticipated to be approximately \$130,000, or \$65,000 per unit, including owner furnished items. Deliveries of the ATBs are expected in August and November 2008. The cost per unit of the option ATBs is approximately \$66,000, including owner-furnished items. The options for the tugs must be exercised by August 2006 and February 2007, and the options for the barges must be exercised by April 2006 and June 2006. The Partnership has committed to purchase owner-furnished items related to the two option vessels totaling \$17,498. The Partnership has entered into a foreign currency forward contract to hedge the variability in cash flows associated with its liability related to one of these commitments totaling \$13,902.

On March 15, 2006, the Partnership made a \$5,000 deposit to reserve shipyard slots for the building of new vessels, of which \$4,600 is refundable if the Partnership elects by May 26, 2006 not to proceed with the building of the new vessels.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: March 15, 2006

U.S. SHIPPING PARTNERS L.P.
 By: US Shipping General Partner LLC,
 its general partner

By: /s/ Paul B. Gridley
 Paul B. Gridley
 Chairman, Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities indicated on the dates indicated.

Signature	Title	Date
/s/ Paul B. Gridley Paul B. Gridley	Chairman, Chief Executive Officer (principal executive officer)	March 15, 2006
/s/ Albert E. Bergeron Albert E. Bergeron	Vice President Chief Financial Officer (principal financial and accounting officer)	March 15, 2006
/s/ Bryan Ganz Bryan Ganz	Director	March 15, 2006
/s/ Joseph P. Gehegan Joseph P. Gehegan	Director	March 15, 2006
/s/ William M. Kearns, Jr. William M. Kearns, Jr.	Director	March 15, 2006
/s/ M. William Macey, Jr. M. William Macey, Jr.	Director	March 15, 2006
/s/ Douglas L. Newhouse Douglas L. Newhouse	Director	March 15, 2006
/s/ Ronald L. O Kelley Ronald L. O Kelley	Director	March 15, 2006