SVB FINANCIAL GROUP Form 10-Q December 30, 2005

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q
(Mark One)
ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended September 30, 2005
OR
o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 [NO FEE REQUIRED]
For the transition period from to .
Commission File Number: 000-15637

# **SVB FINANCIAL GROUP**

(formerly Silicon Valley Bancshares)

(Exact name of registrant as specified in its charter)

# **Delaware** (State or other jurisdiction of incorporation or organization)

# 91-1962278 (I.R.S. Employer Identification No.)

3003 Tasman Drive, Santa Clara, California 95054 1191 (Address of principal executive offices including zip code)

http://www.svb.com/company/investor fs.asp (Registrant s URL)

(408) 654-7400

Registrant s telephone number, including area code:

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act
of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject
to such filing requirements for the past 90 days.

Yesý Noo

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act.)

Yesý Noo

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yeso Noý

At December 23, 2005, 34,910,915 shares of the registrant s common stock (\$0.001 par value) were outstanding.

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#### PART I - FINANCIAL INFORMATION

#### ITEM 1 - INTERIM CONSOLIDATED FINANCIAL STATEMENTS

#### INTERIM CONSOLIDATED BALANCE SHEETS

(Unaudited)

(Dollars in thousands, except par value)	September 30, 2005	December 31, 2004
Assets		
Cash and due from banks	\$ 241,263	\$ 284,208
Federal funds sold, securities purchased under agreement to resell and other short-term		
investments	177,428	343,010
Investment securities	2,155,694	2,074,967
Loans, net of unearned income	2,638,731	2,308,588
Allowance for loan and lease losses	(34,863)	(37,613)
Loans, net	2,603,868	2,270,975
Premises and equipment, net of accumulated depreciation and amortization	23,148	14,641
Goodwill	35,638	35,639
Accrued interest receivable and other assets	132,027	122,239
Total assets	\$ 5,369,066	\$ 5,145,679
Liabilities, Minority Interest, and Stockholders Equity		
Liabilities:		
Deposits:		
Noninterest-bearing demand	\$ 2,696,661	\$ 2,649,853
Negotiable order of withdrawal (NOW)	35,650	32,009
Money market	1,264,102	1,206,078
Time	295,726	331,574
Total deposits	4,292,139	4,219,514
Federal funds purchased and securities sold under agreement to repurchase	119,164	
Contingently convertible debt	147,413	146,740
Junior subordinated debentures	48,818	49,470
Other borrowings	2,396	9,820
Other liabilities	103,973	107,502
Total liabilities	4,713,903	4,533,046
Commitments and contingencies		
Minority interest in capital of consolidated affiliates	109,316	70,685
Stockholders equity:		
Preferred stock, \$0.001 par value, 20,000,000 shares authorized; no shares issued and		
outstanding		
Common stock, \$0.001 par value, 150,000,000 shares authorized; 35,122,829 and 35,970,095		
shares outstanding at September 30, 2005 and December 31, 2004, respectively	35	36
Additional paid-in capital	6,028	45,226
Retained earnings	562,067	499,911
Unearned compensation	(7,443)	(4,512)
Accumulated other comprehensive income (loss)	(14,840)	1,287
Total stockholders equity	545,847	541,948
Total liabilities, minority interest, and stockholders equity	\$ 5,369,066	\$ 5,145,679

See accompanying notes to interim unaudited consolidated financial statements.

#### INTERIM CONSOLIDATED STATEMENTS OF INCOME

#### (Unaudited)

(Dollars in thousands, except per share amounts)	For the three September 30, 2005	months ended September 30, 2004	For the nine s September 30, 2005	months ended September 30, 2004
(Donars in thousands, except per share amounts)	2005	(As Restated)	2003	(As Restated)
Interest income:		( 2 222222		,
Loans	\$ 57,825	\$ 40,692	\$ 156,587	\$ 111,814
Investment securities:				
Taxable	21,976	19,187	64,141	50,259
Non-taxable	872	1,144	2,842	3,895
Federal funds sold, securities purchased under		,	,	,
agreement to resell and other short term				
investments	2,284	1,923	7,268	5,613
Total interest income	82,957	62,946	230,838	171,581
Interest expense:	02,507	02,5 .0	200,000	171,001
Deposits	3,141	2,138	8,251	6,276
Other borrowings	1,752	762	3,478	2,200
Total interest expense	4,893	2,900	11,729	8,476
Net interest income	78,064	60,046	219,109	163,105
(Recovery of) provision for loan and lease losses	1,427	(1,390)		(6,920)
Net interest income after (recovery of) provision	1,127	(1,570)	(1,575)	(0,720)
for loan and lease losses	76,637	61,436	220,682	170,025
for four und feuse fosses	70,037	01,130	220,002	170,023
Noninterest income:				
Client investment fees	8,700	6,955	23,901	19,622
Letter of credit and standby letter of credit	0,700	0,733	23,701	17,022
income	4,429	2,280	9,222	7,294
Corporate finance fees	2,990	3,020	14,739	18,161
Deposit service charges	2,435	3,187	7,317	10,595
Gains (losses) on derivative instruments, net	1,236	2,388	15,377	8,546
Gains (losses) on investment securities, net	1,301	(189)		2,035
Other	3,502	3,304	8,438	9,087
Total noninterest income	24,593	20,945	79,866	75,340
Total nonniterest income	24,393	20,943	79,000	75,540
Noninterest expense:				
Compensation and benefits	37,796	36,461	122,344	110,541
Professional services	6,336	4,967	17,059	13,182
	3,633	4,590	12,506	13,856
Net occupancy Furniture and equipment				,
Business development and travel	3,278 2,748	3,067 2,654	9,297 7,540	9,426 6,825
Correspondent bank fees				
•	1,429	1,407	4,125	3,931
Data processing services	1,098	735	3,063	2,609
Telephone	894	856	2,844	2,540
Provision for (reduction of) unfunded credit	1.500	(1.056)	249	506
Commitments	1,508	(1,856)		526
Other	3,263	5,582	10,096	13,208
Total noninterest expense	61,983	58,463	189,123	176,644
Income before minority interest in net (income)				
loss of consolidated affiliates and income tax				
expense	39,247	23,918	111,425	68,721
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Minority interest in net (income)	) loss of				
consolidated affiliates		(1,281)	(2)	(468)	(550)
Income before income tax exper	ise	37,966	23,916	110,957	68,171
Income tax expense		14,907	8,525	44,066	25,098
Net income	\$	23,059	\$ 15,391	\$ 66,891 \$	43,073
Earnings per common share ba	asic \$	0.66	\$ 0.44	\$ 1.90 \$	1.23
Earnings per common share di	iluted \$	0.60	\$ 0.41	\$ 1.73 \$	1.16

See accompanying notes to interim unaudited consolidated financial statements.

#### INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

#### (Unaudited)

	For the three r	nonth	s ended	For the nine m	onth	s ended
(Dollars in thousands)	September 30, 2005		September 30, 2004 (As Restated)	September 30, 2005		September 30, 2004 (As Restated)
Net income	\$ 23,059	\$	15,391	\$ 66,891	\$	43,073
Other comprehensive income (loss), net of tax:						
Cumulative translation gains (losses):						
Translation gains (losses), net of tax	(25)			(57)		
Change in unrealized gains (losses) on						
available-for-sale investment securities:						
Unrealized holding gains (losses), net of tax	(12,684)		14,137	(14,881)		(2,866)
Reclassification adjustment for gains (losses)						
included in net income, net of tax	101		144	(1,189)		854
Other comprehensive income (loss), net of tax	(12,608)		14,281	(16,127)		(2,012)
Comprehensive income (loss)	\$ 10,451	\$	29,672	\$ 50,764	\$	41,061

See accompanying notes to interim unaudited consolidated financial statements.

#### INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS

#### (Unaudited)

(Dollars in thousands)	For the nine month September 30, 2005			hs ended September 30 2004	
				(As Restated)	
Cash flows from operating activities:		< c 0 0 4		40.0=0	
Net income	\$	66,891	\$	43,073	
Adjustments to reconcile net income to net cash provided by operating activities:					
(Recovery of) provision for loan and lease losses		(1,573)		(6,920)	
(Gains) on investment securities, net		(872)		(2,035)	
Changes in fair values of derivatives		4,612		4,857	
Depreciation and amortization		5,958		6,341	
Impairment of goodwill				1,910	
Minority interest		468		550	
Tax benefits of stock compensation		9,263		6,078	
Amortization of stock-based compensation		5,438		1,386	
Amortization of deferred warrant-related loan fees		(4,796)		(3,995)	
Deferred income tax expense		435		2,378	
Changes in other assets and liabilities:					
(Increase) in accrued interest receivable		(7,413)		(2,689)	
(Increase) decrease in accounts receivable		6,722		(9,339)	
(Increase) in income tax receivable		(2,375)		(1,485)	
Increase (decrease) in accrued retention, incentive plans, other compensation benefits					
payable		(9,388)		7,224	
Other, net		10,684		15,110	
Net cash provided by operating activities		84,054		62,444	
Cash flows from investing activities:					
Purchases of investment securities		(483,321)		(1,304,779)	
Proceeds from sales of investment securities		355,000		146,809	
Proceeds from maturities and pay-downs of investment securities		22,646		648,423	
Net (increase) in loans		(342,314)		(253,392)	
Proceeds from recoveries of charged-off loans		9,330		10,414	
Purchases of premises and equipment		(14,465)		(5,814)	
Net cash (used by) investing activities		(453,124)		(758,339)	
Cash flows from financing activities:					
Net increase in deposits		72,625		370,774	
Increase (decrease) in other borrowings, net		111,761		(8,333)	
Capital contributions from minority interest participants, net of distributions		38,163		23,445	
Proceeds from issuance of common stock		15,655		15,142	
Repurchase of common stock		(77,661)			
Net cash provided by financing activities		160,543		401,028	
Net (decrease) in cash and cash equivalents		(208,527)		(294,867)	
Cash and cash equivalents at beginning of year		627,218		835,313	
Cash and cash equivalents at end of period	\$	418,691	\$	540,446	
Supplemental disclosures:		-,	-	2	
Cash paid during the period for:					
Interest paid	\$	11,661	\$	5,517	
Income taxes paid	\$	36,761	\$	19,973	
Noncash items during the period:		,	-	,- ,0	

Increase in deferred rent liability and accounts receivable related to landlord non-cash		
incentives	\$ \$	6,992
Increase in deferred rent liability and deferred rent asset related to rent abatement for lease		
of the headquarters property	\$ \$	2,288

See accompanying notes to interim unaudited consolidated financial statements.

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#### SVB FINANCIAL GROUP AND SUBSIDIARIES

#### NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### 1. Nature of Business

SVB Financial Group (formerly known as Silicon Valley Bancshares) (individually referred to as SVB Financial) and its subsidiaries (collectively, including SVB Financial, referred to as the Company) offer clients financial products and services through five lines of banking and financial services (see Note 10. Segment Reporting). SVB Financial is a bank holding company and a financial holding company whose principal subsidiary is Silicon Valley Bank (the Bank), a California chartered bank, founded in 1983. The Company is headquartered in Santa Clara, California. As of May 31, 2005, the Company changed its name from Silicon Valley Bancshares to SVB Financial Group.

The Bank serves more than 10,000 clients across the country, through its 26 regional offices in the United States, and through two foreign subsidiaries located in London, England and Bangalore, India. The Bank has 12 offices throughout California and operates regional offices across the country in Arizona, Colorado, Georgia, Illinois, Massachusetts, Minnesota, New York, North Carolina, Oregon, Pennsylvania, Texas, Virginia, and Washington. The Bank serves corporate clients in all stages of maturity ranging from emerging-growth companies to established middle market corporate companies in the technology and life science markets and the premium wine industry. The Company defines emerging-growth clients as companies in the start-up or early stages of their life cycle. These companies tend to be privately-held and backed by venture capital investors. They generally have few employees, are primarily engaged in research and development, have brought relatively few products or services to market, and have no or little revenue. By contrast, the Company defines middle market clients as companies that tend to be more mature. These companies may be publicly traded, and more established in the markets in which they participate. Additionally, merger, acquisition, private placement, and corporate partnering services are provided through the Company s wholly-owned investment banking subsidiary, SVB Alliant, whose offices are in California and Massachusetts.

#### 2. Basis of Presentation

The accompanying unaudited interim consolidated financial statements contain all adjustments (of a normal and recurring nature) that are, in the opinion of management, necessary to fairly present the financial position, results of operations and cash flows of the Company in accordance with accounting principles generally accepted in the United States of America (GAAP). Such interim financial statements have been prepared in accordance with the instructions to Form 10-Q pursuant to the rules and regulations of the Securities and Exchange Commission (SEC). Certain information and footnote disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to such rules and regulations. The results of operations for the three months and nine months ended September 30, 2005 are not necessarily indicative of the results for any future periods. These interim consolidated financial statements should be read in conjunction with the Company s Amendment No. 1 to its Annual Report on Form 10-K/A for the year ended December 31, 2004 (2004 Form 10-K/A).

The consolidated balance sheet at December 31, 2004 has been derived from the audited consolidated financial statements, as restated, at that date, but does not include all of the information and footnotes required by GAAP for complete financial statements. The accompanying interim consolidated financial statements have been prepared on a consistent basis with the accounting policies described in Note 2 to the Consolidated Financial Statements that are presented in the Company s 2004 Form 10-K/A.

The preparation of interim consolidated financial statements in conformity with GAAP in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Prior to fourth quarter of 2004, the Company aggregated its allowance for loan and lease losses and its liability for unfunded credit commitments and reflected the aggregate allowance in its allowance for loan and lease losses (ALLL) balance. Commencing in the fourth quarter of 2004, the Company reflected its allowance for loan and lease losses in its ALLL balance and its liability for unfunded credit commitments in other liabilities. These reclassifications were also made to prior periods balance sheets to conform to current period s presentations. Additionally, the Company reclassified expense related to the ALLL to provision for loan losses and expense related to changes in the liability for unfunded credit commitments into noninterest expense for all periods presented. Such reclassifications had no effect on our results of operations or stockholders equity.

Federal Funds Sold, Securities Purchased under Agreement to Resell and Other Short-Term Investments

Federal funds sold, securities purchased under agreement to resell and other short-term investment securities as reported in the interim consolidated balance sheets include interest-bearing deposits in other financial institutions of \$19.8 million and \$11.4 million at September 30, 2005 and December 31, 2004, respectively.

Stock-Based Compensation

The Company has elected to follow Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees (APB No. 25), and related interpretations, to account for its employee stock options rather than the alternative fair value accounting allowed by Statement of Financial Accounting Standards (SFAS) No. 123, Accounting for Stock-Based Compensation, as amended by SFAS No. 148, Accounting for Stock-Based Compensation Transition and Disclosure. APB No. 25 provides that the compensation expense relative to the Company's employee stock options be measured based on the intrinsic value of the stock option. SFAS No. 123 as amended by SFAS No. 148 requires those companies that continue to follow APB No. 25 to provide pro forma disclosure of the impact of applying the fair value method of SFAS No. 123.

The Company accounts for stock issued to non-employees in accordance with the provisions of SFAS No. 123 and Financial Accounting Standards Board (FASB) Interpretation No. 44, Accounting for Certain Transactions Involving Stock Compensation.

The Company records compensation expense for the cost of restricted stock and restricted stock units by amortizing the grant date fair value of such grants over their vesting period.

Compensation expense related to the Employees Stock Purchase Plan (ESPP), used in determining the pro forma net income and basic and diluted earnings per share amounts, is calculated in accordance with the provisions of FASB Technical Bulletin No. 97-1, Accounting under Statement 123 for certain Employee Stock Purchase Plans with a Look-back Option.

If compensation cost related to both the Company s stock option awards to employees and directors and to the Employee Stock Purchase Plan had been determined under the fair value method prescribed under SFAS No. 123, the Company s net income, basic earnings per share, and diluted earnings per share would have been the pro forma amounts shown below for the three months and nine months ended September 30, 2005 and 2004:

		For the three i	 	For the nine n Septem	 
(Dollars in thousands, except per share amounts)		2005	2004	2005	2004
			(As Restated)		(As Restated)
Net income, as reported	\$	23,059	\$ 15,391	\$ 66,891	\$ 43,073
Add: Stock-based compensation expense, net of					
tax reported in net income		1,235	431	3,154	876
Less: Total stock-based employee compensation	1				
expense determined under fair value based					
method, net of tax		(5,472)	(1,841)	(16,381)	(16,015)
Net income, pro forma	\$	18,822	\$ 13,981	\$ 53,664	\$ 27,934
Earnings per common share basic:					
As reported	\$	0.66	\$ 0.44	\$ 1.90	\$ 1.23
Pro forma		0.54	0.40	1.53	0.80
Earnings per common share diluted:					
As reported	\$	0.60	\$ 0.41	\$ 1.73	\$ 1.16
Pro forma		0.50	0.39	1.43	0.78

Refer to the Company s 2004 Form 10-K/A under Part II. Item 8. Consolidated Financial Statements and Supplementary Data Note 19 to the Consolidated Financial Statements Employee Benefit Plans for assumptions used in calculating the pro forma amounts above.

**Recent Accounting Pronouncements** 

In December 2004, the FASB issued SFAS No. 123, revised 2004, Share-Based Payment (SFAS No. 123(R)) which is a revision of SFAS No. 123 and supersedes APB No. 25. SFAS No. 123(R) requires the Company to measure the cost of employee services received in exchange for an award of equity instruments using a fair value method, and record such expense in the Company s consolidated financial statements for interim or annual reporting periods beginning after June 15, 2005. On April 14, 2005, the U.S. Securities and Exchange Commission (the SEC) provided issuers with an election to defer the adoption date of SFAS No. 123(R) from the first interim or annual reporting period beginning after June 15, 2005 to the first *annual* reporting period beginning after June 15, 2005. The Company elected to defer the effective date of SFAS No. 123(R) until fiscal 2006.

The adoption of SFAS No. 123(R) will require additional accounting related to the income tax effects and additional disclosure regarding the cash flow effects resulting from share-based payment arrangements. The adoption of SFAS No. 123(R) will have a material impact on the Company s consolidated results of operations, financial position, and statement of cash flows as such expense will then be reported in its consolidated financial statements rather than on a pro forma basis in the notes to the consolidated financial statements. The Company expects that the pro forma expense calculated under SFAS No. 123 (above) will approximate the expense to be recognized under SFAS No. 123(R).

In May 2005, the FASB issued SFAS No. 154, Accounting Changes and Error Corrections (SFAS No. 154), which replaces APB No. 20 Accounting Changes and SFAS No. 3 Reporting Accounting Changes in Interim Financial Statements. SFAS No. 154 also changes the requirements for the accounting for and reporting of a change in accounting principle, and applies to all voluntary changes in accounting principles, as well as changes required by an accounting pronouncement in the unusual instance it does not include specific transition provisions. Specifically, SFAS No. 154 requires retrospective application to prior periods financial statements, unless it is impracticable to determine the period-specific effects or the cumulative effect of the change. SFAS No. 154 is effective for the Company beginning January 1, 2006. The Company does not expect the adoption of SFAS No. 154 to have a material impact on its results of operations or financial condition.

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3. Restatement of Financial Statements

As described in the Company s 2004 Form 10-K/A and its Amendment No. 1 on Form 10-Q/A for the three months ended March 31, 2005 (Q1 Form 10-Q/A), both of which were filed with the SEC prior to the filing of this report on Form 10-Q, the Company has restated its interim consolidated financial statements as of and for the three-month period ended March 31, 2005, the consolidated annual financial statements for the years 2004, 2003 and 2002, interim consolidated financial information for each of the quarters within fiscal 2004 and 2003, and selected financial data for fiscal years 2004, 2003, 2002, 2001 and 2000, for purposes of correcting misapplications of GAAP (the Restatement). This note should be read in conjunction with Note 3, Restatement of Financial Statements in the Notes to the Company s consolidated financial statements included in Item 8, Consolidated Financial Statements and Supplementary Data of the 2004 Form 10-K/A, which provides further information on the nature and impact of the Restatement.

The primary restatement adjustments recorded due to the misapplication of GAAP are described below

Derivative equity warrant assets with net share settlement provisions were not accounted for as derivatives in accordance with the provisions of Statement of Financial Accounting Standards (SFAS) No. 133, Accounting for Derivative Instruments And Hedging Activities, as amended (SFAS No 133).

Derivative equity warrant assets with net share settlement provisions were not accounted for as derivatives in accordance with the provisions of SFAS No. 133, as amended. This misapplication of GAAP resulted in a change to the Company's interest income, provision for loan and lease losses, noninterest income and net income for the years ended December 31, 2004, 2003 and 2002 and for all quarterly periods during the years ended December 31, 2004 and 2003. The total impact, including all adjustments, increased (decreased) income before income tax expense by \$(1.2) million, \$6.1 million and \$5.0 million for the years ended December 31, 2004, 2003 and 2002, respectively.

The Company often obtains derivative equity warrant assets to purchase an interest in a client s stock in connection with providing credit facilities and, less frequently, for providing other services. In general, the derivative equity warrant assets that it holds entitle the Company to buy a specific number of shares of stock at a specific price over a specific time period. Certain warrants obtained by the Company include contingent provisions, which set the underlying number of shares or strike price based upon certain future events. For example, the number of shares exercisable for some warrants is contingent upon the related lending facility, such as the extent of utilization of the facility, including draw frequency or amount. Or, in some cases, the underlying strike price of some warrants may be contingent upon resolution of an event such as the share price of a subsequent future round of equity financing of the issuer.

Previously, the Company recorded these equity warrant assets on its balance sheet at a nominal value until the date they became marketable, the date of expiration, or the date the issuer was acquired or completed an initial public offering. However, the Company determined that its accounting treatment of equity warrant assets in its private and public client companies should conform to a 2001 interpretation of SFAS No. 133 as amended. In April 2001, the FASB issued Statement 133 Derivative Implementation Group Issue No. A17, Contracts That Provide for Net Share Settlement, as revised (DIG A17), which was effective with the first financial quarter, after the cleared guidance was posted to the FASB website and remains effective for all subsequent periods.

As a result, the Company s accounting for equity warrant assets with net share settlement provisions has been revised beginning as of the third quarter of 2001. The net share settlement provision contained in each of the Company s warrant agreements allows it to realize value without a capital investment. Under such a provision, the client company delivers to the Company, upon its exercise of the warrant, the amount of shares with a current fair value equal to the net gain of the warrant agreement (sometimes described as a cashless exercise). Because the Company s warrant agreements contain such net share settlement provisions, its warrants are required to be accounted for as derivative instruments under SFAS No. 133, as amended.

Under the revised accounting treatment, equity warrant assets in the Company s private and public client companies, which include net share settlement provisions are recorded at fair value and are classified as derivative assets, a component of other assets on the Company s balance sheet at the time they are obtained. The grant date fair values of these equity warrant assets are deemed to be loan fees and, Accounting For NonRefundable Fees and Costs Associated with Originating or Acquiring Loans and Indirect Costs of Leases (SFAS No. 91) as such, are required to be recognized as an adjustment of loan yield through interest income, as prescribed by SFAS No. 91. Similar to other loan fees, the yield adjustment related to the grant date fair value of equity warrant assets, received directly in connection with the issuance of a credit facility, is recognized over the life of the related credit facility in interest income. Any changes in value of the warrant derivative assets subsequent to the grant date fair value are recognized in gains (losses) on derivative instruments, net in the Company's consolidated statements of income. If the warrant is in the money, the Company exercises these equity warrants for shares when a portfolio company completes an initial public offering on a publicly reported market or is acquired by a publicly traded company. On the date a warrant is exercised and exchanged for equity securities, it is marked to market as a derivative asset with the resulting change in value recognized in gains (losses) on derivative instruments, net, in noninterest income, a component of consolidated net income. As of the exercise date, the basis or value in the equity securities is reclassified from Other Assets to the Investment Securities line item on the balance sheet. The equity securities are classified as available-for-sale securities under SFAS No. 115 Accounting for Certain Investments in Debt and Equity Instruments (SFAS No. 115). In accordance with the provisions of SFAS No. 115, changes in fair value of securities designated as available for sale are excluded from net income and reported in accumulated other comprehensive income after applicable taxes, which is a separate component of stockholders equity.

The initial implementation of the 2001 interpretation of SFAS No. 133, as amended, caused us to recognize the fair value of the equity warrant assets on the Company s consolidated balance sheet as of the beginning of the third quarter of 2001. The Company recorded as unearned loan fees the estimated grant date fair value of the equity warrant assets that, as of July 1, 2001, would not yet have been amortized to interest income had this accounting policy been in place since the equity warrant assets were first received. The unearned loan fees recorded as of July 1, 2001 were amortized, as a loan yield adjustment, over the remaining life of the related credit facilities. In accordance with the implementation provisions of SFAS No. 133 as amended, the fair value of the equity warrant asset portfolio, less the amount recorded as unearned loan fees at July 1, 2001, is reported as a cumulative effect of a change in accounting principle.

Initial non-refundable corporate finance fees were not reported in accordance with the provisions of Staff Accounting Bulleting No. 104, Revenue Recognition (SAB No. 104).

Initial non-refundable corporate finance fees were not reported in accordance with the provisions of SAB No. 104. This misapplication of GAAP resulted in a change to the Company s consolidated noninterest income and net income for the years ended December 31, 2004, 2003 and 2002.

The Company is engaged by clients to provide merger and acquisition advisory services. The income from these engagements is typically comprised of an initial non-refundable fee due upon execution of the engagement letter and a contingent fee due upon a merger or acquisition event, if any. The engagement letters generally do not include a termination date. Corporate finance fees on mergers and acquisitions advisory services, a component of noninterest income, have been restated to defer the recognition of the initial upfront non-refundable retainer until the completion of all contractual obligations pursuant to the terms of the engagement letters or upon receipt or notification of an engagement termination letter. Therefore, the change in accounting resulted in a net increase (decrease) in corporate finance fees of \$0.1 million, \$(0.9) million and \$(1.2) million for the years ended December 31, 2004, 2003 and 2002, respectively, and a corresponding change in deferred revenue for the same periods, which has been or will be recognized in future periods.

Non-refundable loan fees and costs associated with our lending products and fees associated with letters of credit were not reported in accordance with the provisions of SFAS No. 91.

Non-refundable loan fees and costs associated with the Company s lending products were not reported in accordance with the provisions of SFAS No. 91. This misapplication of GAAP resulted in a change to its interest income and net income for the years ended December 31, 2004, 2003 and 2002.

Through the Company s lending products and services, it extends loans and other credit facilities to its commercial clients, most often secured by the assets of its clients. The Company often obtains loan fees and incurs capitalizable costs in relation to the extension of these credit facilities to its clients. Net loan fee income, a component of interest income, has been restated to revise revenue recognition in accordance with the appropriate straight-line or interest method, as prescribed by SFAS No. 91. In addition, the Company inappropriately recognized non-refundable loan fees it receives for factoring loans immediately rather than deferring and amortizing fees over the term of the facility granted. In addition, the Company reclassified certain letters of credit fee income from loan interest income to noninterest income, as the probability of the commitment being exercised was deemed to be remote. The Company did not properly defer direct loan origination costs associated with originating certain loan products. Therefore, the Company restated its recognition of net loan fee income by reducing loan interest income by \$2.5 million, \$4.7 million and \$3.0 million for the years ended December 31, 2004, 2003 and 2002, respectively. These amounts were deferred and are recognized into income using the appropriate loan fee recognition methodology over the lives of the corresponding loans. In addition, we reclassified certain letters of credit fee income of \$7.6 million, \$7.0 million and \$8.4 million for the years ended December 31, 2004, 2003 and 2002, respectively, from loan interest income to non-interest income, as the probability of the commitment being exercised was deemed to be remote.

Certain investment securities that were readily convertible to known amounts of cash and present insignificant risk of changes in value with original or purchased maturity dates of 90 days or less, were not reported as cash equivalents in accordance with the provisions of SFAS No. 95, Statement of Cash Flows (SFAS No. 95).

Certain investment securities that were readily convertible to known amounts of cash and present insignificant risk of changes in value with original or purchased maturity dates of 90 days or less, were not reported as cash equivalents in accordance with the provisions of SFAS No. 95. This reclassification did not result in any change to the Company s revenue or net income for the years ended December 31, 2004, 2003 and 2002 or for any quarterly period during the years ended December 31, 2004 and 2003.

A reclassification has been made to the Company s consolidated balance sheets of money market mutual fund investments and commercial paper investments from Investment securities to the Federal funds sold, securities purchased under agreement to resell and other short-term investment securities line item. These investment securities were deemed to meet the definition of cash equivalents as they are readily convertible to known amounts of cash and present insignificant risk of changes in value with original or purchased maturity dates of 90 days or less. Cash equivalents are required to be reflected separately from investment securities pursuant to SFAS No. 95. Therefore, the Company reclassified these investment securities to Federal funds sold, securities purchased under agreement to resell and other short-term investment securities in the amounts of \$181.3 million and \$40.3 million as of December 31, 2004 and 2003, respectively.

Current federal income taxes receivable and current federal income taxes payable were not reflected net on the Company s balances sheets in accordance with the provisions of FASB Interpretation No. 39, Offsetting of Amounts Related to Certain Contracts (FIN No. 39).

Current federal income taxes receivable and current federal income taxes payable were not reflected net on the Company s balance sheets. This misapplication of GAAP resulted in a change to the Company s Other assets and Other liabilities as of December 31, 2004 and 2003. Current federal income taxes receivable and current federal income taxes payable should be netted as the Company has the legal right of offset, as defined by FIN No. 39. Therefore, Other assets and Other liabilities have been restated to reflect the net current federal income taxes receivable or net current federal income taxes payable at each of these period ends. This correction of the accounting resulted in a decrease to both Other assets and Other liabilities of \$22.5 million and \$24.6 million as of December 31, 2004 and 2003, respectively.

Impact of the Restatement of Financial Statements.

The cumulative impact of the restatement, including all adjustments, increased the Company s opening retained earnings by \$11.7 million at January 1, 2002. Net income for 2003 and 2002 increased by, \$1.1 million and \$1.1 million, respectively, and decreased in 2004 by \$1.5 million.

The Company also recorded various other adjusting entries as part of the Restatement.

The impact of the restatement on the Company s interim consolidated balance sheet, statements of income, comprehensive income and condensed cash flows is shown in the accompanying tables.

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#### INTERIM CONSOLIDATED STATEMENT OF INCOME

#### (Unaudited)

As Previously

Name	(Dollars in thousands, except per share amounts)	As Previously Reported	Adjustments	As Restated	
Loans	· · · · · · · · · · · · · · · · · · ·	Reported	rajustinents	715 Restated	
Investment securities:   19,763   3,76   19,187   Non-Taxable   1,144   1,14		\$ 41.639	(947)	\$ 40.692	
Taxable         19,763         (576)         19,187           Non-Taxable         1,144         1,144         1,144           Federal funds sold, securities purchased under agreement to resell and other short-term investments         1,347         576         1,923           Total interest income         63,893         (947)         62,946           Interest expense         2,138         2,138         2,138           Other borrowings         762         762         762           Total interest expense         2,900         9         2,900         10         60,046           Recovery of) provision for loan and lease losses         (1,395)         5         (1,390)           Net interest income         60,993         (947)         60,046         (8ecovery of) provision for loan and lease losses         (1,395)         5         (1,390)           Net interest income         60,993         (947)         60,046         (8ecovery of) provision for loan and lease losses         (1,395)         5         (1,390)           Net interest income         60,993         (947)         60,046         (8ecovery of) provision for loan and lease losses         (1,395)         5         (1,390)         (1,390)         (1,390)         (1,390)         (1,390)         (1,390)         (1,3			(2.17)	1 11,000	
Non-Taxable   1,144   1,144   1,145   1,445		19.763	(576)	19.187	
Federal funds sold, securities purchased under agreement to resell and other short-term investments		,	(2.2)		
resell and orther short-term investments         1,347         576         1,923           Total interest income         63,893         (947)         62,946           Interest expense         ————————————————————————————————————		1,1		2,2	
Total interest income   63,893   (947)   62,946     Interest expense		1.347	576	1.923	
Interest expense   2,138   2					
Deposits         2,138         2,138           Other borrowings         762         762           Total interest expense         2,900         2,900           Net interest income         60,993         (947)         60,046           (Recovery of) provision for loan and lease losses         (1,395)         5         (1,390)           Net interest income after (recovery of) provision for loan and lease losses         (62,388)         (952)         61,436           Noninterest income:         62,388         (952)         61,436           Cinet investment fees         6,955         6,955           Corporate finance fees         3,197         (177)         3,020           Letter of credit and standby letter of credit income         3,874         (1,594)         2,280           Deposit service charges         3,187         1,152         0           Gains (losses) on derivative instruments, net         2,388         2,388         2,388           Gains (losses) on investment securities, net         133         (322)         (189)           Other         3,304         3,304         3,304           Total noninterest income         21,802         (857)         20,945           Noninterest expense:         Compensation and benefits <t< td=""><td></td><td>55,675</td><td>(&gt; 1.)</td><td><u>,,,</u></td></t<>		55,675	(> 1.)	<u>,,,</u>	
Deposits         2,138         2,138           Other borrowings         762         762           Total interest expense         2,900         2,900           Net interest income         60,993         (947)         60,046           (Recovery of) provision for loan and lease losses         (1,395)         5         (1,390)           Net interest income after (recovery of) provision for loan and lease losses         (62,388)         (952)         61,436           Noninterest income:         62,388         (952)         61,436           Cinet investment fees         6,955         6,955           Corporate finance fees         3,197         (177)         3,020           Letter of credit and standby letter of credit income         3,874         (1,594)         2,280           Deposit service charges         3,187         1,152         0           Gains (losses) on derivative instruments, net         2,388         2,388         2,388           Gains (losses) on investment securities, net         133         (322)         (189)           Other         3,304         3,304         3,304           Total noninterest income         21,802         (857)         20,945           Noninterest expense:         Compensation and benefits <t< td=""><td>Interest expense</td><td></td><td></td><td></td></t<>	Interest expense				
Other borrowings         762         762           Total interest expense         2,900         2,900           Net interest income         60,993         (947)         60,046           (Recovery of) provision for loan and lease losses         (1,395)         5         (1,390)           Net interest income after (recovery of) provision for loan and lease losses         62,388         (952)         61,436           Noninterest income:         8,238         (952)         6,955           Client investment fees         6,955         6,955         6,955           Corporate finance fees         3,197         (177)         3,020           Letter of credit and standby letter of credit income         3,874         (1,594)         2,280           Deposit service charges         3,187         (1152)         0           Income from client warrants         1,152         (1,152)         0           Gains (losses) on diversive instruments, net         3,34         3,32         2,388           Gains (losses) on diversitive instruments, net         133         (322)         (189)           Other         3,304         \$3,304         3,304           Total noninterest expense:		2.138		2.138	
Total interest expense         2,900         2,900           Net interest income         60,993         (947)         60,046           (Recovery of) provision for loan and lease losses         (1,395)         5         (1,390)           Net interest income after (recovery of) provision for loan and lease losses         62,388         (952)         61,436           Noninterest income:         Client investment fees         6,955         6,955           Corporate finance fees         3,197         (177)         3,020           Letter of credit and standby letter of credit income         3,874         (1,594)         2,280           Deposit service charges         3,187         (1,594)         2,281           Gains (losses) on derivative instruments, net         1,33         (322)         (189)           Other         3,304         3,304         3,304           Otted Indivision on interest expense         2,862         (465)					
Net interest income   60,993   (947)   60,046     Recovery of) provision for loan and lease losses   (1,395)   5   (1,390)     Net interest income after (recovery of) provision for loan and lease losses   62,388   (952)   61,436     Noninterest income:               Noninterest income:             Client investment fees   6,955   6,955     Client investment fees   3,197   (177)   3,020     Letter of credit and standby letter of credit income   3,874   (1,594)   2,280     Deposit service charges   3,187   (177)   3,187     Income from client warrants   1,152   (1,152)   0     Gains (losses) on derivative instruments, net   2,388   2,388     Gains (losses) on dirivative instruments, net   3,304   3,304     Total noninterest income   21,802   (857)   20,945     Noninterest expense:                   Noninterest expense:				2,900	
(Recovery of) provision for loan and lease losses         (1,395)         5         (1,390)           Net interest income after (recovery of) provision for loan and lease losses         62,388         (952)         61,436           lease losses         62,388         (952)         61,436           Noninterest income:         Client investment fees         6,955         6,955           Corporate finance fees         3,197         (177)         3,020           Letter of credit and standby letter of credit income         3,874         (1,594)         2,280           Deposit service charges         3,187         1         3,187           Income from client warrants         1,152         (1,152)         0           Gains (losses) on derivative instruments, net         2,388         2,388         2,388           Gains (losses) on direvistive instruments, net         3304         3(22)         (189)           Other         3,304         3(322)         (189)           Other         3,304         3(322)         (189)           Other         3,304         3(304)         3(304)           Total noninterest income         4,512         78         4,590           Nominterest expense:         4,967         4,967         4,967 </td <td></td> <td></td> <td></td> <td>,</td>				,	
(Recovery of) provision for loan and lease losses         (1,395)         5         (1,390)           Net interest income after (recovery of) provision for loan and lease losses         62,388         (952)         61,436           lease losses         62,388         (952)         61,436           Noninterest income:         Client investment fees         6,955         6,955           Corporate finance fees         3,197         (177)         3,020           Letter of credit and standby letter of credit income         3,874         (1,594)         2,280           Deposit service charges         3,187         1         3,187           Income from client warrants         1,152         (1,152)         0           Gains (losses) on derivative instruments, net         2,388         2,388         2,388           Gains (losses) on direvistive instruments, net         33         (322)         (189)           Other         3,304         3,304         3,304           Total noninterest income         21,802         (857)         20,945           Nominterest expense:         21,802         (857)         20,945           Nominterest expense:         20         (857)         36,461           Not all compensation and benefits         36,926         <	Net interest income	60,993	(947)	60,046	
Net interest income after (recovery of) provision for loan and lease losses         62,388         (952)         61,436           Noninterest income:  Noninterest income:  Client investment fees         6,955         6,955           Corporate finance fees         3,197         (177)         3,020           Letter of credit and standby letter of credit income         3,874         (1,594)         2,280           Deposit service charges         3,187         (1,52)         0           Income from client warrants         1,152         (1,152)         0           Gains (losses) on derivative instruments, net         2,388         2,388         2,388           Gains (losses) on investment securities, net         133         (322)         (189)           Other         3,304         857)         20,945           Total noninterest income         21,802         (857)         20,945           Noninterest expense:	(Recovery of) provision for loan and lease losses				
lease losses         62,388         (952)         61,436           Noninterest income:         8         6,955         6,955           Client investment fees         6,955         6,955           Corporate finance fees         3,197         (177)         3,020           Letter of credit and standby letter of credit income         3,874         (1,594)         2,280           Deposit service charges         3,187         (1,152)         0           Gains (losses) on derivative instruments, net         2,388         2,388           Gains (losses) on investment securities, net         133         (322)         (189)           Other         3,304         3,304         3,304           Total noninterest income         21,802         (857)         20,945           Noninterest expense:         Compensation and benefits         36,926         (465)         36,461           Noninterest expense:         S6         (465)         36,461           Noninterest expense:         4,512         78         4,590           Professional services         4,967         78         4,590           Professional services         4,967         78         4,596           Furniture and equipment         3,067         3,067					
Noninterest income:   Client investment fees   6,955   6,955     Corporate finance fees   3,197   (177)   3,020     Letter of credit and standby letter of credit income   3,874   (1,594)   2,280     Deposit service charges   3,187   (1,152)   0     Gains (losses) on derivative instruments, net   2,388   2,388     Gains (losses) on derivative instruments, net   3,304   (3,22)   (189)     Other   3,304   3,304     Total noninterest income   21,802   (857)   20,945     Noninterest expense:       Compensation and benefits   36,926   (465)   36,461     Net occupancy   4,512   78   4,590     Professional services   4,967   4,967     Furniture and equipment   3,067   3,067     Business development and travel   2,654   2,654     Correspondent bank fees   1,407   1,407     Data processing services   735   735     Telephone   856   856     Provision for (reduction of) unfunded credit commitments   (1,856)   (1,856)     Other   5,582   5,582     Total noninterest expense   58,850   (387)   58,463     Income before minority interest in net (income) losses of consolidated affiliates and income tax expense   25,340   (1,422)   23,918     Minority interest in net (income) losses of consolidated affiliates   (2)   (2)     Income (loss) before income tax expense   25,338   (1,422)   23,916     Correspondent tax expense   25,338   (1,422)   23,		62,388	(952)	61,436	
Client investment fees         6,955         6,955           Corporate finance fees         3,197         (177)         3,020           Letter of credit and standby letter of credit income         3,874         (1,594)         2,280           Deposit service charges         3,187         3,187           Income from client warrants         1,152         (1,152)         0           Gains (losses) on derivative instruments, net         2,388			,		
Corporate finance fees         3,197         (177)         3,020           Letter of credit and standby letter of credit income         3,874         (1,594)         2,280           Deposit service charges         3,187         (1,152)         0           Income from client warrants         1,152         (1,152)         0           Gains (losses) on derivative instruments, net         2,388         2,388           Gains (losses) on investment securities, net         133         (322)         (189)           Other         3,304         3,304         3,304           Total noninterest income         21,802         (857)         20,945           Noninterest expense:         2         (857)         20,945           Noninterest expenses:         2         (857)         36,461           Noninterest expenses:         2         2,888         4,590           Noninterest expenses:         2         78         4,590           Professional services         4,967         78         4,590           Professional services         4,967         3,067         3,067           Business development and travel         2,654         2,654         2,654           Correspondent bank fees         1,407         1,407	Noninterest income:				
Letter of credit and standby letter of credit income         3,874         (1,594)         2,280           Deposit service charges         3,187         3,187           Income from client warrants         1,152         (1,152)         0           Gains (losses) on derivative instruments, net         2,388         2,388           Gains (losses) on investment securities, net         133         (322)         (189)           Other         3,304         3,304         3,304           Total noninterest income         21,802         (857)         20,945           Noninterest expense:         Compensation and benefits         36,926         (465)         36,461           Net occupancy         4,512         78         4,590           Professional services         4,967         4,967         4,967           Furniture and equipment         3,067         3,067         30,67           Business development and travel         2,654         2,654         2,654           Correspondent bank fees         1,407         1,407           Data processing services         735         735           Telephone         856         856           Provision for (reduction of) unfunded credit commitments         (1,856)         (3,87)	Client investment fees	6,955		6,955	
Letter of credit and standby letter of credit income         3,874         (1,594)         2,280           Deposit service charges         3,187         3,187           Income from client warrants         1,152         (1,152)         0           Gains (losses) on derivative instruments, net         2,388         2,388           Gains (losses) on investment securities, net         133         (322)         (189)           Other         3,304         3,304         3,304           Total noninterest income         21,802         (857)         20,945           Noninterest expense:         Compensation and benefits         36,926         (465)         36,461           Net occupancy         4,512         78         4,590           Professional services         4,967         4,967         4,967           Furniture and equipment         3,067         3,067         30,67           Business development and travel         2,654         2,654         2,654           Correspondent bank fees         1,407         1,407           Data processing services         735         735           Telephone         856         856           Provision for (reduction of) unfunded credit commitments         (1,856)         (3,87)	Corporate finance fees		(177)		
Deposit service charges         3,187         3,187           Income from client warrants         1,152         (1,152)         0           Gains (losses) on derivative instruments, net         2,388         2,388           Gains (losses) on investment securities, net         133         (322)         (189)           Other         3,304         3,304         3,304           Total noninterest income         21,802         (857)         20,945           Noninterest expense:         2         (465)         36,461           Net occupancy         4,512         78         4,590           Professional services         4,967         4,967         4,967           Furniture and equipment         3,067         3,067         3,067           Business development and travel         2,654         2,654         2,654           Correspondent bank fees         1,407         1,407         1,407           Data processing services         735         35         735           Telephone         856         856         856           Provision for (reduction of) unfunded credit commitments         (1,856)         (1,856)           Other         5,582         5,582         5,582           Total noninterest ex					
Income from client warrants	•				
Gains (losses) on derivative instruments, net         2,388         2,388           Gains (losses) on investment securities, net         133         (322)         (189)           Other         3,304         3,304         3,304           Total noninterest income         21,802         (857)         20,945           Noninterest expense:         20,945         (465)         36,461           Net occupancy         4,512         78         4,590           Professional services         4,967         7         4,967           Furniture and equipment         3,067         3,067         3,067           Business development and travel         2,654         2,654         2,654           Correspondent bank fees         1,407         1,407         1,407           Data processing services         735         735         735           Telephone         856         856         856           Provision for (reduction of) unfunded credit commitments         (1,856)         (1,856)         (1,856)           Other         5,582         5,582         5,582           Total noninterest expense         58,850         (387)         58,463           Income before minority interest in net (income) losses of consolidated affiliates and income tax			(1,152)		
Gains (losses) on investment securities, net         133         (322)         (189)           Other         3,304         3,304         3,304           Total noninterest income         21,802         (857)         20,945           Noninterest expense:         Compensation and benefits         36,926         (465)         36,461           Net occupancy         4,512         78         4,590           Professional services         4,967         4,967         4,967           Furniture and equipment         3,067         3,067         3,067           Business development and travel         2,654         2,654         2,654           Correspondent bank fees         1,407         1,407         1,407           Data processing services         735         735         735           Telephone         856         856         856           Provision for (reduction of) unfunded credit commitments         (1,856)         (1,856)         (1,856)           Other         5,582         5,582         5,582           Total noninterest expense         58,850         (387)         58,463           Income before minority interest in net (income) losses of consolidated affiliates and income tax expense         25,340         (1,422)	Gains (losses) on derivative instruments, net			2,388	
Other         3,304         3,304           Total noninterest income         21,802         (857)         20,945           Noninterest expense:         Compensation and benefits         36,926         (465)         36,461           Net occupancy         4,512         78         4,590           Professional services         4,967         78         4,967           Furniture and equipment         3,067         3,067         3,067           Business development and travel         2,654         2,654         2,654           Correspondent bank fees         1,407         1,407         1,407           Data processing services         735         735         735           Telephone         856         856         856           Provision for (reduction of) unfunded credit commitments         (1,856)         (1,856)         (1,856)           Other         5,582         5,582         5,582           Total noninterest expense         58,850         (387)         58,463           Income before minority interest in net (income) losses of consolidated affiliates and income tax expense         25,340         (1,422)         23,918           Minority interest in net (income) losses of consolidated affiliates and income tax expense         25,338		133			
Total noninterest income         21,802         (857)         20,945           Noninterest expense:         36,926         (465)         36,461           Net occupancy         4,512         78         4,590           Professional services         4,967         4,967         4,967           Furniture and equipment         3,067         3,067         3,067           Business development and travel         2,654         2,654         2,654           Correspondent bank fees         1,407         1,407         1,407           Data processing services         735         735         735           Telephone         856         856         856           Provision for (reduction of) unfunded credit commitments         (1,856)         (1,856)         (1,856)           Other         5,582         5,582         5,582         5,582           Total noninterest expense         58,850         (387)         58,463           Income before minority interest in net (income) losses of consolidated affiliates and income tax expense         25,340         (1,422)         23,918           Minority interest in net (income) losses of consolidated affiliates         (2)         (2)         (2)           Income (loss) before income tax expense         25,338		3,304		3,304	
Noninterest expense:         Sommer of the component of the	Total noninterest income		(857)		
Compensation and benefits         36,926         (465)         36,461           Net occupancy         4,512         78         4,590           Professional services         4,967         4,967           Furniture and equipment         3,067         3,067           Business development and travel         2,654         2,654           Correspondent bank fees         1,407         1,407           Data processing services         735         735           Telephone         856         856           Provision for (reduction of) unfunded credit commitments         (1,856)         (1,856)           Other         5,582         5,582           Total noninterest expense         58,850         (387)         58,463           Income before minority interest in net (income) losses of consolidated affiliates and income tax expense         25,340         (1,422)         23,918           Minority interest in net (income) losses of consolidated affiliates         (2)         (2)         (2)           Income (loss) before income tax expense         25,338         (1,422)         23,916					
Net occupancy         4,512         78         4,590           Professional services         4,967         4,967           Furniture and equipment         3,067         3,067           Business development and travel         2,654         2,654           Correspondent bank fees         1,407         1,407           Data processing services         735         735           Telephone         856         856           Provision for (reduction of) unfunded credit commitments         (1,856)         (1,856)           Other         5,582         5,582           Total noninterest expense         58,850         (387)         58,463           Income before minority interest in net (income) losses of consolidated affiliates and income tax expense         25,340         (1,422)         23,918           Minority interest in net (income) losses of consolidated affiliates         (2)         (2)           Income (loss) before income tax expense         25,338         (1,422)         23,916	Noninterest expense:				
Professional services         4,967         4,967           Furniture and equipment         3,067         3,067           Business development and travel         2,654         2,654           Correspondent bank fees         1,407         1,407           Data processing services         735         735           Telephone         856         856           Provision for (reduction of) unfunded credit commitments         (1,856)         (1,856)           Other         5,582         5,582           Total noninterest expense         58,850         (387)         58,463           Income before minority interest in net (income) losses of consolidated affiliates and income tax expense         25,340         (1,422)         23,918           Minority interest in net (income) losses of consolidated affiliates         (2)         (2)           Income (loss) before income tax expense         25,338         (1,422)         23,916	Compensation and benefits	36,926	(465)	36,461	
Furniture and equipment         3,067         3,067           Business development and travel         2,654         2,654           Correspondent bank fees         1,407         1,407           Data processing services         735         735           Telephone         856         856           Provision for (reduction of) unfunded credit commitments         (1,856)         (1,856)           Other         5,582         5,582           Total noninterest expense         58,850         (387)         58,463           Income before minority interest in net (income) losses of consolidated affiliates and income tax expense         25,340         (1,422)         23,918           Minority interest in net (income) losses of consolidated affiliates         (2)         (2)           Income (loss) before income tax expense         25,338         (1,422)         23,916	Net occupancy	4,512	78	4,590	
Business development and travel         2,654         2,654           Correspondent bank fees         1,407         1,407           Data processing services         735         735           Telephone         856         856           Provision for (reduction of) unfunded credit commitments         (1,856)         (1,856)           Other         5,582         5,582           Total noninterest expense         58,850         (387)         58,463           Income before minority interest in net (income) losses of consolidated affiliates and income tax expense         25,340         (1,422)         23,918           Minority interest in net (income) losses of consolidated affiliates         (2)         (2)           Income (loss) before income tax expense         25,338         (1,422)         23,916	Professional services	4,967		4,967	
Correspondent bank fees         1,407         1,407           Data processing services         735         735           Telephone         856         856           Provision for (reduction of) unfunded credit commitments         (1,856)         (1,856)           Other         5,582         5,582           Total noninterest expense         58,850         (387)         58,463           Income before minority interest in net (income) losses of consolidated affiliates and income tax expense         25,340         (1,422)         23,918           Minority interest in net (income) losses of consolidated affiliates         (2)         (2)           Income (loss) before income tax expense         25,338         (1,422)         23,916	Furniture and equipment	3,067		3,067	
Data processing services         735         735           Telephone         856         856           Provision for (reduction of) unfunded credit commitments         (1,856)         (1,856)           Other         5,582         5,582           Total noninterest expense         58,850         (387)         58,463           Income before minority interest in net (income) losses of consolidated affiliates and income tax expense         25,340         (1,422)         23,918           Minority interest in net (income) losses of consolidated affiliates         (2)         (2)           Income (loss) before income tax expense         25,338         (1,422)         23,916	Business development and travel	2,654		2,654	
Telephone         856         856           Provision for (reduction of) unfunded credit commitments         (1,856)         (1,856)           Other         5,582         5,582           Total noninterest expense         58,850         (387)         58,463           Income before minority interest in net (income) losses of consolidated affiliates and income tax expense         25,340         (1,422)         23,918           Minority interest in net (income) losses of consolidated affiliates         (2)         (2)           Income (loss) before income tax expense         25,338         (1,422)         23,916	Correspondent bank fees	1,407		1,407	
Provision for (reduction of) unfunded credit commitments (1,856) (1,856)  Other 5,582 5,582  Total noninterest expense 58,850 (387) 58,463  Income before minority interest in net (income) losses of consolidated affiliates and income tax expense 25,340 (1,422) 23,918  Minority interest in net (income) losses of consolidated affiliates (2) (2)  Income (loss) before income tax expense 25,338 (1,422) 23,916	Data processing services	735		735	
Other5,5825,582Total noninterest expense58,850(387)58,463Income before minority interest in net (income) losses of consolidated affiliates and income tax expense25,340(1,422)23,918Minority interest in net (income) losses of consolidated affiliates(2)(2)Income (loss) before income tax expense25,338(1,422)23,916	Telephone	856		856	
Total noninterest expense 58,850 (387) 58,463 Income before minority interest in net (income) losses of consolidated affiliates and income tax expense 25,340 (1,422) 23,918 Minority interest in net (income) losses of consolidated affiliates (2) (2) Income (loss) before income tax expense 25,338 (1,422) 23,916	Provision for (reduction of) unfunded credit commitments	(1,856)		(1,856)	
Income before minority interest in net (income) losses of consolidated affiliates and income tax expense 25,340 (1,422) 23,918 Minority interest in net (income) losses of consolidated affiliates (2) (2) Income (loss) before income tax expense 25,338 (1,422) 23,916	Other	5,582		5,582	
consolidated affiliates and income tax expense 25,340 (1,422) 23,918  Minority interest in net (income) losses of consolidated affiliates (2) (2)  Income (loss) before income tax expense 25,338 (1,422) 23,916	Total noninterest expense	58,850	(387)	58,463	
consolidated affiliates and income tax expense 25,340 (1,422) 23,918  Minority interest in net (income) losses of consolidated affiliates (2) (2)  Income (loss) before income tax expense 25,338 (1,422) 23,916					
Minority interest in net (income) losses of consolidated affiliates (2) (2) Income (loss) before income tax expense 25,338 (1,422) 23,916		25,340	(1,422)	23,918	
Income (loss) before income tax expense 25,338 (1,422) 23,916	Minority interest in net (income) losses of consolidated affiliates	(2)			
			(1,422)	23,916	
		9,235	(710)	8,525	

Net income	\$	16,103	(712)	\$ 15,391
Earnings per common share-basic	\$	0.46	\$ (0.02)	\$ 0.44
Earnings per common share-diluted	\$	0.43	\$ (0.02)	\$ 0.41
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#### INTERIM CONSOLIDATED STATEMENT OF INCOME

#### (Unaudited)

For the Nine Months ended September 30, 2004

		2004			
(Dollars in thousands, except per share amounts)	As Previously Reported	Adjustments	As Restated		
Interest Income:	Reported	Aujustinents	As Restateu		
Loans	\$ 115,551	\$ (3,737)	\$ 111,814		
Investment securities:	Ψ 113,331	ψ (3,737)	Ψ 111,011		
Taxable	51,775	(1,516)	50,259		
Non-Taxable	3,895	(1,310)	3,895		
Federal funds sold, securities purchased under agreement to resell and	3,073		3,073		
other short-term investment securities	4,097	1,516	5,613		
Total interest income	175,318	(3,737)	171,581		
	2,0,020	(=,,=,)	2,72,002		
Interest expense					
Deposits	6,276		6,276		
Other borrowings	2,200		2,200		
Total interest expense	8,476		8,476		
· · · · · · · · · · · · · · · · · · ·	-,		-, -, -, -, -, -, -, -, -, -, -, -, -, -		
Net interest income	166,842	(3,737)	163,105		
(Recovery of) provision for loan and lease losses	(5,274)	(1,646)	(6,920)		
Net interest income after (recovery of) provision for loan and lease	(-, -,	( ))	(-,)		
losses	172,116	(2,091)	170,025		
		( ) /			
Noninterest income:					
Client investment fees	19,622		19,622		
Corporate finance fees	18,181	(20)	18,161		
Letter of credit and standby letter of credit income	11,408	(4,114)	7,294		
Deposit service charges	10,595	, , ,	10,595		
Income from client warrants	7,370	(7,370)			
Gains (losses) on derivative instruments, net		8,546	8,546		
Gains (losses) on investment securities, net	1,933	102	2,035		
Other	9,087		9,087		
Total noninterest income	78,196	(2,856)	75,340		
		• • • • • • • • • • • • • • • • • • • •			
Noninterest expense:					
Compensation and benefits	112,182	(1,641)	110,541		
Net occupancy	13,622	234	13,856		
Professional services	13,182		13,182		
Furniture and equipment	9,426		9,426		
Business development and travel	6,825		6,825		
Correspondent bank fees	3,931		3,931		
Data processing services	2,609		2,609		
Telephone	2,540		2,540		
Provision for (reduction of) unfunded credit commitments	(719)	1,245	526		
Other	13,208		13,208		
Total noninterest expense	176,806	(162)	176,644		
Income before minority interest in net (income) losses of consolidated		,			
affiliates and income tax expense	73,506	(4,785)	68,721		
Minority interest in net (income) losses of consolidated affiliates	(550)		(550)		
Income (loss) before income tax expense	72,956	(4,785)	68,171		

Income tax expense (benefit)		27,135	(2,037)	25,098
Net income	\$	45,821	\$ (2,748)	\$ 43,073
Earnings per common share-basic	\$	1.31	\$ (0.08)	\$ 1.23
Earnings per common share-diluted	\$	1.24	\$ (0.08)	\$ 1.16
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#### INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

#### (Unaudited)

# For the Three Months ended September 30, 2004

	As Previously			
(Dollars in thousands)	Reported		Adjustments	As Restated
Net income	\$ 16,103 \$ (712)			\$ 15,391
Other comprehensive income (loss), net of tax:				
Change in unrealized gains (losses) on available-for-sale investment				
securities:				
Unrealized holding gains (losses), net of tax	16,591		(2,454)	14,137
Reclassification adjustment for gains (losses) included in net income,				
net of tax	(677)		821	144
Other comprehensive income (loss), net of tax	15,914		(1,633)	14,281
Comprehensive income (loss)	\$ 32,017	\$	(2,345)	\$ 29,672

# For the Nine Months ended September 30, 2004

	As Previously		
(Dollars in thousands)	Reported	Adjustments	As Restated
Net income	\$ 45,821	\$ (2,748)	\$ 43,073
Other comprehensive income (loss), net of tax:			
Change in unrealized gains (losses) on available-for-sale investment			
securities:			
Unrealized holding gains (losses), net of tax	(1,345)	(1,521)	(2,866)
Reclassification adjustment for gains (losses) included in net income,			
net of tax	(4,910)	5,764	854
Other comprehensive income (loss), net of tax	(6,255)	4,243	(2,012)
Comprehensive income (loss)	\$ 39,566	\$ 1,495	\$ 41,061

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#### INTERIM CONDENSED STATEMENT OF CASH FLOW

#### (Unaudited)

# For the Nine Months ended September 30,

	D	As			
(Dollars in thousands)		eviously eported	A	djustments	As Restated
Cash flows from operating activities:					
Net cash (used) provided by operating activities		51,329		11,115	62,444
Cash flows from investing activities:					
Net cash (used) provided by investing activities		(807,796)		49,457	(758,339)
Cash flows from financing activities:					
Net cash (used) provided by financing activities		410,901		(9,873)	401,028
Foreign exchange effect on cash and cash equivalents					
Net increase (decrease) in cash and cash equivalents		(345,566)		50,699	(294,867)
Cash and cash equivalents at beginning of period		794,996		40,317	835,313
Cash and cash equivalents at end of period	\$	449,430	\$	91,016	\$ 540,446
Supplemental disclosures:					
Cash paid during the period for:					
Interest paid	\$	5,517	\$		\$ 5,517
Income taxes paid	\$	19,973	\$		\$ 19,973
Noncash items during the period:					
Increase in deferred rent liability and accounts receivable related to					
landlord non-cash incentives	\$		\$	6,992	\$ 6,992
Increase in deferred rent liability and deferred rent asset related to					
rent abatement for lease of the headquarters property	\$		\$	2,288	\$ 2,288
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#### 4. Earnings Per Share (EPS)

The following is a reconciliation of basic EPS to diluted EPS for the three months and nine months ended September 30, 2005 and September 30, 2004.

(Dollars and shares in			e three months end ptember 30, 2005 Weighted	ed				e nine months end ptember 30, 2004 Weighted	ed	
thousands, except per share amounts)		Net Income	Average Shares		Per Share Amount		Net Income	Average Shares		Per Share Amount
2005:										
Basic EPS:										
Income available to common										
stockholders	\$	23,059	34,838	\$	0.66	\$	66,891	35,179	\$	1.90
Effect of dilutive securities:										
Stock options, restricted stock										
and convertible debt			3,617					3,390		
Diluted EPS:										
Income available to common										
stockholders and assumed										
conversions	\$	23,059	38,455	\$	0.60	\$	66,891	38,569	\$	1.73
2004: (As Restated)										
Basic EPS:										
Income available to common	Ф	15 201	25.202	Ф	0.44	Ф	42.072	25.070	ф	1.22
stockholders	\$	15,391	35,303	\$	0.44	\$	43,073	35,079	\$	1.23
Effect of dilutive securities:										
Stock options, restricted stock and convertible debt			2 221					2.059		
and convertible debt			2,221					2,058		
Diluted EPS:										
Income available to common										
stockholders and assumed										
conversions	\$	15,391	37,524	\$	0.41	\$	43,073	37,137	\$	1.16
0011 (01010110	Ψ	10,071	31,321	Ψ	0.71	Ψ	15,075	31,131	Ψ	1.10

In September 2004, the EITF reached final consensus on EITF Issue No. 04-8, The Effect of Contingently Convertible Instruments on Diluted Earnings per Share, requiring that contingently convertible securities should be treated as convertible securities and included in the calculation of diluted earnings per common share. The diluted earnings per common share for the three and nine months ended September 30, 2005 and 2004, have been restated to reflect the December 31, 2004 adoption of EITF Issue 04-8. The potentially dilutive effect of the contingently convertible debt using the treasury stock method was 1,242,237 shares as of September 30, 2005. The Company included the dilutive effect of the \$150.0 million zero-coupon, convertible subordinated notes due June 15, 2008 in its fully diluted earnings per share (EPS) calculation using the treasury stock method, in accordance with the provisions of Emerging Issue Task Force (EITF) issue No. 90-19, Convertible Bonds With Issuer Option to Settle in Cash Upon Conversion and Statement of Financial Accounting Standard (SFAS) No. 128, Earnings Per Share. However, the exposure draft of SFAS No. 128R, if adopted in its proposed form, will require the Company to change its accounting for the calculation of EPS on its contingently convertible debt to the if converted method. The if converted treatment of the contingently convertible debt would have decreased EPS by \$0.13 per diluted common share, or 7.7 percent for the three and nine months ended September 30, 2005.

#### 5. Investment Securities

The detailed composition of the Company s investment securities is presented as follows:

(Dollars in thousands)	;	September 30, 2005	December 31, 2004
Available-for-sale securities, at fair value	\$	1,953,712	\$ 1,926,685
Marketable securities (investment company fair value accounting)		9	480
Non-marketable securities (investment company fair value accounting):			
Venture capital fund investments(1)		71,959	52,547
Other private equity investments(2)		24,836	15,720
Other investments(3)		30,411	11,247
Non-marketable securities (equity method accounting):			
Other investments (4)		4,126	2,388
Low income housing tax credit funds		12,279	14,070
Non-marketable securities (cost method accounting):			
Fund investments		28,291	27,409
Federal Home Loan Bank stock (5)		17,948	12,798
Federal Reserve Bank stock (5)		8,220	7,967
Other private equity investments		3,903	3,656
Total investment securities	\$	2,155,694	\$ 2,074,967

Includes \$54.8 million and \$45.3 million related to SVB Strategic Investors Fund, LP at September 30, 2005 and December 31, 2004, respectively. The Company has a controlling ownership interest of 12.6% and 11.1% in the fund at September 30, 2005 and December 31, 2004, respectively. Also includes \$17.1 million and \$7.3 million related to SVB Strategic Investors Fund II, LP, at September 30, 2005 and December 31, 2004, respectively. The Company has a controlling interest of 8.6% and 14.4% in the fund at September 30, 2005 and December 31, 2004.

<sup>(2)</sup> Includes \$23.8 million and \$15.7 million related to Silicon Valley BancVentures, LP at September 30, 2005 and December 31, 2004, respectively. The Company has a controlling ownership interest of 10.7% in the fund for both the periods ended at September 30, 2005 and December 31, 2004. Also includes \$1.0 million related to Partners for Growth, LP as of September 30, 2005, which the Company has a majority ownership interest of 50.0% in the fund.

Includes \$26.5 million and \$9.0 million related to Partners For Growth, LP at September 30, 2005 and December 31, 2004, respectively. The Company has a majority ownership interest of slightly above 50.0% and 53.2% in the fund at September 30, 2005 and December 31, 2004 respectively. It also included \$3.9 million and \$2.3 million related to Gold Hill Venture Lending 03, LP, as of September 30, 2005 and December 31, 2004, respectively. The Company has a direct ownership interest of 4.8% in the fund for both periods ended September 30, 2005 and December 31, 2004.

<sup>(4)</sup> Includes \$4.1 million and \$2.4 million related to Gold Hill Venture Lending Partners 03, LLC, the general partners of Gold Hill Venture Lending 03, LP, as of September 30, 2005. The Company has a majority interest of 90.7% in Gold Hill Venture Lending Partners 03, LLC. Gold Hill Venture Lending Partners 03, LLC has an ownership interest of 5.0% in the fund for both periods ended September 30, 2005 and December 31, 2004.

(5) Federal Home Loan Bank (FHLB) and Federal Reserve Bank (FRB) stock are restricted, as the Company is required to hold shares of FHLB and FRB stock under Silicon Valley Bank s borrowing agreement.

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The following table presents the components of gains and losses on investment securities, for the three months and nine months ended September 30, 2005 and September 30, 2004.

(Dollars in thousands)	For the three September 30, 2005	e months ended September 30, 2004	For the nine September 30, 2005	months ended September 30, 2004
Gross gains on investment securities:		(As Restated)		(As Restated)
Available-for-sale securities, at fair value	\$ 173	\$ 417	\$ 173	\$ 1,533
Marketable securities (investment company fair	ψ 175	Ψ 717	Ψ 173	\$ 1,555
value accounting)	1,602	159	1,602	159
Non-marketable securities (investment company	1,002	137	1,002	13)
fair value accounting):				
Venture capital fund investments	2,219	1,594	7,121	4,235
Other private equity investments	6	422	973	2,523
Non-marketable securities (cost method				,
accounting):				
Venture capital fund investments	289	85	816	204
Other private equity investments			171	888
Total gross gains on investment securities	4,289	2,677	10,856	9,542
Gross losses on investment securities:				
Available-for-sale securities, at fair value	0	(172)	(2,274)	(160)
Marketable securities (investment company				
accounting)		(207)	0	(207)
Non-marketable securities (investment company				
fair value accounting):				
Venture capital fund investments	(1,450)	(1,005)	. , ,	(3,194)
Other private equity investments	(479)	(573)		(1,935)
Other investments	(425)	(286)	(425)	(286)
Non-marketable securities (cost method accounting):				
Venture capital fund investments	(634)	(378)	(3,379)	(1,315)
Other private equity investments		(245)	. ,	(410)
Total gross losses on investment securities	(2,988)	(2,866)	(9,984)	(7,507)
Net gains (losses) on investment securities	\$ 1,301	\$ (189)	\$ 872	\$ 2,035
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#### 6. Loans and Allowance for Loan and Lease Losses

The detailed composition of loans, net of unearned income of \$20.0 million and \$18.4 million for the periods ended September 30 2005 and December 31, 2004, respectively, is presented in the following table:

(Dollars in thousands)	September 30, 2005	December 31, 2004
Commercial loans	\$ 2,220,752	\$ 1,927,271
Vineyard development	97,475	80,960
Commercial real estate	20,247	18,562
Total real estate construction	117,722	99,522
Real estate term consumer	35,942	27,124
Real estate term commercial	10,656	16,720
Total real estate term	46,598	43,844
Consumer and other	253,659	237,951
Total loans, net of unearned income	\$ 2,638,731	\$ 2,308,588

The activity in the allowance for loan and lease losses for the three months and nine months ended September 30, 2005 and September 30, 2004 was as follows:

	,	Three months end	led Sen	Nine months ended September 30,				
(Dollars in thousands)		2005	•	2004	2005	,	2004	
Beginning balance	\$	36,372	\$	(As Restated) 44,880 \$	37,613	\$	As Restated) 49,862	
(Recovery of) provision for loan and lease		ĺ		· · ·	,		, , , , , , , , , , , , , , , , , , ,	
losses		1,427		(1,390)	(1,573)		(6,920)	
Loans charged off		(4,437)		(3,205)	(10,507)		(9,920)	
Recoveries		1,501		3,151	9,330		10,414	
Ending balance	\$	34,863	\$	43,436 \$	34,863	\$	43,436	

The aggregate recorded investment in loans for which impairment has been determined in accordance with SFAS No. 114 totaled \$13.5 million and \$15.0 million at September 30, 2005 and September 30, 2004, respectively. Allocations of the allowance for loan and lease losses specific to impaired loans totaled \$1.4 million at September 30, 2005, and \$4.5 million at September 30, 2004. Average impaired loans for the third quarter of 2005 and 2004 totaled \$14.5 million and \$13.6 million, respectively.

#### 7. Borrowings

The following table represents the outstanding borrowings at September 30, 2005 and December 31, 2004:

(Dollars in thousands)	Maturity	September 30, 2005	December 31, 2004
0% Short-term borrowings(1)	September 28, 2005	\$	\$ 9,120
Other borrowings	Overdraft	606	
Revolving line of credit venture debt fund	Due on Demand	1,790	700
Total other borrowings		\$ 2,396	\$ 9,820
Federal funds purchased and securities sold under			
agreement to repurchase	Less than One Month	\$ 119,164	\$
Contingently convertible debt	June 15, 2008	147,413	146,740
Junior subordinated debentures	October 15, 2033	48,818	49,470

<sup>(1)</sup> Relates to the acquisition of SVB Alliant (Alliant Partners) in 2001 and were payable to the former owners, who were employed by the Company. These notes were retired according to their terms during third quarter 2005.

Interest expense related to other borrowings was \$1.8 million and \$0.8 million for the three months ended September 30, 2005 and 2004, and \$3.5 million and \$2.2 million for the nine months ended September 30, 2005 and 2004, respectively. The weighted average

interest rates associated with the Company	s borrowings outstanding for the three and nine months ended September 30, 2005 were 2.35% and
1.94%, respectively.	

Contingently Convertible Debt

On May 20, 2003, the Company issued \$150.0 million of zero-coupon, convertible subordinated notes at face value, due June 15, 2008, to qualified institutional buyers pursuant to Rule 144A under the Securities Act and outside the United States to non-US persons pursuant to Regulation S under the Securities Act. The notes are convertible into the Company s common stock at a conversion price of \$33.6277 per share and are subordinated to all present and future senior debt of the Company. Holders of the notes may convert their notes only if: (i) the price of the Company s common stock issuable upon conversion of a note reaches a specified threshold, (ii) specified corporate transactions occur, or (iii) the trading price for the notes falls below certain thresholds. At the initial conversion price, each \$1,000 principal amount of notes will be convertible into approximately 29.7374 shares of the Company s common stock. This represents 4,460,610 shares of the Company s common stock. On August 14, 2003, the Company filed a shelf registration statement with the SEC, with respect to the resale of the notes and the common stock issuable upon the conversion of the notes. The fair value of the convertible debt at September 30, 2005 was \$213.0 million, based on quoted market prices. The Company intends to settle the principal amount of \$150.0 million (accreted value) in cash. Based on the terms of the notes, if, at any time before June 15, 2007, the per share stock price on the last trading day of the immediately preceding fiscal quarter was 110% or more of the then current conversion price, the notes would become convertible. The per share closing price of \$48.64 of the Company s common stock on September 30, 2005, the last trading day of third quarter of 2005, was 110% or more than the then current conversion price of \$33.6277. Accordingly, during the third quarter of 2005, our note holders held the right, at their option, to convert their notes, in whole or in part, into shares of the Company s common stock, subject to certain limitations, at the conversion price of \$33.6277. The Company received conversion notice relating to the notes in an aggregate principal amount of \$12,000 during the third quarter of 2005.

Concurrent with the issuance of the convertible notes, the Company entered into a convertible note hedge at a cost of \$39.3 million and a warrant transaction providing proceeds of \$17.4 million with respect to its common stock, with the objective of decreasing its exposure to potential dilution from conversion of the notes (see Note 8. Derivative Financial Instruments - Accounting for Derivative Financial Instruments Indexed to, and Potentially Settled in, a Company s Own Stock).

#### 7.0% Junior Subordinated Debentures

On October 30, 2003, the Company issued \$51.5 million in 7.0% junior subordinated debentures to a special-purpose trust, SVB Capital II. The Company's distributions to SVB Capital II are cumulative and are payable quarterly at a fixed rate of 7.0% per annum of the face value of the junior subordinated debentures. The junior subordinated debentures are mandatorily redeemable upon the maturity of the debentures on October 15, 2033, or to the extent the Company redeems any debentures earlier. The Company may redeem the debentures prior to maturity in whole or in part, at its option, at any time on or after October 30, 2008. In addition, the Company may redeem the debentures, in whole but not in part, prior to October 30, 2008 upon the occurrence of certain events. Issuance costs of \$2.2 million related to the junior subordinated debentures were deferred and are being amortized over the period until mandatory redemption of the debentures in October 2033. Also see Note 8. Derivative Financial Instruments below. The fair value of the 7.0% junior subordinated debentures was estimated to be \$51.9 million as of September 30, 2005 and \$50.2 million as of December 31, 2004. The Company has guaranteed the trust preferred securities issued by SVB Capital II.

Available Lines of Credit

As of September 30, 2005, the Company had available \$410.0 million in federal funds and lines of credit, all of which were unused. In addition to the available federal funds lines the Company has reverse repurchase agreement lines available with multiple securities dealers. Reverse repurchase lines allow the Company to finance short term borrowings using various fixed income securities as collateral. At September 30, 2005, the Company borrowed \$119.2 million against its reverse repurchase lines.

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#### 8. Derivative Financial Instruments

The Company designates a derivative as held for hedging purposes or as non-hedging when it enters into a derivative contract. The designation may change based upon management s reassessment or changing circumstances. Derivative instruments that the Company obtains or uses include interest rate swaps, forward contracts, options and warrants. A swap agreement is a contract between two parties to exchange cash flows based on specified underlying notional amounts, assets and/or indices. Forward settlement contracts are agreements to buy or sell a quantity of a financial instrument, index, currency or commodity at a predetermined future date, and rate or price. An option or warrant contract is an agreement that conveys to the purchaser the right, but not the obligation, to buy or sell a quantity of a financial instrument (including another derivative financial instrument), index, currency or commodity at a predetermined rate or price during a period or at a time in the future. Option or warrant agreements can be transacted on organized exchanges or directly between parties. The Company records period-end gross positive fair values of derivative instruments in other assets and gross negative fair value of derivative liabilities are recorded in other liabilities.

The total notional or contractual amounts, credit risk amount and estimated net fair value for derivatives were:

	cor	tional or ntractual nmount	At September 30, 2005  Credit risk Amount (1)  (Dollars in thousands)	estimated net fair value sset (liability)
Fair Value Hedge				
Interest rate swap	\$	50,000	\$	\$ (706)
Derivatives				
Foreign exchange spot and forwards		537,905	7,367	2,309
Foreign currency options		48,137	236	
Equity warrant assets		N/A	25,021	25,021
			At December 31, 2004 (Dollars in thousands)	
Fair Value Hedge				
Interest rate swap	\$	50,000	\$ 49	\$ 49
Derivatives				
Foreign exchange spot and forwards		525,434	10,011	(431)
Foreign currency options		13,460	47	
Equity warrant assets		N/A	28,928	28,928

<sup>(1)</sup> Credit risk amounts reflect the replacement cost for those contracts in a gain position in the event of nonperformance by all such counterparties.

#### Fair Value Hedges

Derivative instruments that the Company holds as part of its interest rate risk management may include interest rate swaps, caps and floors, and forward contracts. On October 30, 2003, the Company entered into an interest rate swap agreement with a notional amount of \$50.0 million. This agreement hedges against the risk of changes in fair values associated with the majority of the Company s 7.0% fixed rate, junior

subordinated debentures. For information on the Company s junior subordinated debentures, see Note 7 - Borrowings.

The terms of this fair value hedge agreement provide for a swap of the Company s 7.0% fixed rate payment for a variable rate based on London Inter-Bank Offer Rate (LIBOR) plus a spread. Because the swap meets the criteria for the short-cut treatment, the benefit or expense is recorded in the period incurred. This derivative agreement provided net income of \$0.3 million and \$0.5 million in the three months ended September 30, 2005 and 2004, and \$1.0 million and \$1.7 million in the nine months ended September 30, 2005 and 2004, respectively. The swap agreement mirrors the terms of the junior subordinated debentures and therefore is callable by the counterparty anytime on or after October 30, 2008. The Company assumes no ineffectiveness as the swap agreement meets the short-cut method requirements under SFAS No. 133 for fair value hedges of debt instruments. As a result, changes in the fair value of the swap are

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offset by changes in the fair value of the junior subordinated debentures, and no net gain or loss is recognized in earnings. Changes in the fair value of the derivative agreement and the junior subordinated debentures are primarily dependent on changes in market interest rates.

#### **Derivatives**

The Company enters into various derivatives primarily to provide derivative products or services to customers. These derivatives are not linked to specific assets and liabilities on the balance sheet or to forecasted transactions in an accounting hedge relationship and, therefore, do not qualify for hedge accounting.

The Company enters into foreign exchange forward contracts and non-deliverable foreign exchange forward contracts with clients involved in international trade finance activities, either as the purchaser or seller of foreign currency at a future date, depending upon the client s need. For each of the foreign exchange forward contracts and non-deliverable foreign exchange forward contracts entered into with its clients, the Company enters into an opposite way foreign exchange forward contract and non-deliverable foreign exchange forward contract with a correspondent bank, which mitigates the risk of fluctuations in foreign currency exchange rates. These contracts are short-term in nature, typically expiring within one year. The Company has not experienced nonperformance by counterparties and therefore has not incurred related losses. Further, the Company anticipates performance by all counterparties to such agreements. Period end fair value of foreign currency forward contracts is included in other assets and other liabilities as of September 30, 2005 and December 31, 2004. The change in fair value of these contracts is recorded in the line item net gains (losses) on derivative instruments, a component of consolidated net income.

The Company enters into foreign currency option contracts with clients involved in international trade finance activities, either as the purchaser or seller of foreign currency options, depending upon the client s need. For each of the currency option contracts entered into with its clients, the Company enters into an opposite way foreign currency option contract with a correspondent bank, which mitigates the risk of fluctuations in foreign currency exchange rates. These contracts typically expire in less than one year. The Company has not experienced nonperformance by counterparties and therefore has not incurred related losses. Further, the Company anticipates performance by all counterparties. The change in fair value of these contracts is recorded in gains (losses) on derivatives in noninterest income, a component of consolidated net income.

The Company enters into foreign exchange forward contracts with correspondent banks to economically hedge foreign exchange exposure risk related to certain foreign currency denominated loans. These contracts are short term in nature, typically expiring within one year. The Company has not experienced nonperformance by counterparties and therefore has not incurred related losses. Further, the Company anticipates performance by all counterparties to such foreign exchange forward contracts. The change in fair value of these contracts is recorded in gains (losses) on derivatives in noninterest income, a component of consolidated net income.

The Company obtains derivative equity warrant assets to purchase an equity position in a client company s stock in consideration for providing credit facilities and less frequently for providing other services. The purpose of obtaining warrants from client companies is to potentially increase the Company s future noninterest income. The change in fair value of equity warrant assets is recorded in noninterest income, a component of consolidated net income. The change in fair value of the warrants resulted in a net gain (loss) of \$(2.3) million and \$(0.2) million for the three months ended September 30, 2005 and 2004, and \$(3.9) million and \$(4.9) million for the nine months ended September 30, 2005 and 2004, respectively. For information on the Company s change in the value of warrant assets, see Note 3 Restatement of Financial Statements.

#### Derivative Fair Value Instruments Indexed to and Potentially Settled in a Company s Own Stock

Concurrent with the issuance of the \$150 million amount of contingently convertible notes (see Note 7-Borrowings), the Company entered into a convertible note hedge (purchased call option).

At a cost of \$39.3 million and a warrant transaction providing proceeds of \$17.4 million with respect to its common stock, with the objective of decreasing its exposure to potential dilution from conversion of the contingently convertible notes, (see Note 7. Borrowings). Under the terms of the convertible note hedge, upon the occurrence of conversion events, the Company has the right to purchase up to 4,460,610 shares of its common stock from the counterparty at a price of \$33.6277 per common share. The convertible note hedge agreement will expire on June 15, 2008. The Company has the option to settle any amounts due under the convertible hedge either in cash or net shares of its common stock. The cost of the convertible note hedge is included in stockholders—equity in accordance with the guidance in EITF No. 00-19. Under the warrant agreement, the counterparty may purchase up to 4,460,608 shares of the Company—s common stock at \$51.34 per share, upon the occurrence of conversion events defined above. The warrant transaction will expire on June 15, 2008. The proceeds of the warrant transaction were included in stockholders—equity in accordance with the guidance in EITF No. 00-19. During the three and nine month periods ending September 30, 2005 and 2004, the warrant was not dilutive to the Company—s EPS, as the Company—s average common stock price remained below \$51.34 during these periods.

#### 9. Common Stock Repurchase

On January 27, 2005, the Company announced that its Board of Directors authorized the repurchase of up to an additional \$75.0 million of common stock under the Company s stock repurchase program, in conjunction with the \$160.0 million originally approved

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in May 2003. The additional \$75.0 million of shares may be repurchased at any time, at the Company s discretion, before June 30, 2006, in the open market, through block trades or otherwise, pursuant to applicable securities laws. Depending on market conditions, availability of funds, and other relevant factors, the repurchase of the additional shares may be commenced or suspended at any time prior to June 30, 2006, without any prior notice. Since May 2003 when the program was approved by the Board of Directors, the Company has repurchased 6.5 million shares totaling \$203.5 million as of September 30, 2005. The approximate dollar value of shares that may still be repurchased under this program is \$31.5 million.

Under the May 2003 stock repurchase program, the Company repurchased: (i) during the three-month period ending September 30, 2005, 90,000 shares of its common stock for \$4.5 million, and (ii) during the nine-month period ending September 30, 2005, 1,688,800 shares of its common stock for \$77.7 million.

From time to time, the Company may implement a non-discretionary Rule 10b5-1 trading plan, under which the Company will automatically repurchase shares of its common stock pursuant to a predetermined formula for a specified period of time.

#### 10. Segment Reporting

In accordance with SFAS No. 131, Disclosures about segments of an Enterprise and Related Information, the Company reports segment information based on the management approach. The management approach designates the internal reporting used by management for making decisions and assessing financial performance as the Company s reportable segments.

The Company is organized into five lines of banking and financial services for management reporting: Commercial Banking, SVB Capital, SVB Alliant, Global Financial Services, and Private Client Services and Other. These operating segments are strategic units that offer different services to different clients. The segments are managed separately because they appeal to different markets and, accordingly, require different strategies. The results of operating segments are based on the Company s internal profitability reporting process. This process assigns each client relationship in its entirety, to a primary operating segment. The process assigns income and expenses to the operating segments according to the customer s primary relationship designation. Additionally, working capital and its associated costs are allocated to the operating segments on an economic basis, treating each operating segment as if it were an independent entity. Unlike financial reporting, which benefits from the comprehensive structure provided by GAAP, the internal profitability reporting process is highly subjective, as there is no comprehensive, authoritative guidance for management reporting. The management reporting process measures the performance of operating segments based on the Company s internal operating structure and is not necessarily comparable with similar information for other financial services companies. Changes in the management structure and/or the allocation process have resulted, and may in the future result in changes in the Company s allocation methodology as this process is under constant refinement. In the event of such changes, results for prior periods have been, and may be, restated for comparability. Changes in an individual client s primary relationship designation have resulted, and may in the future result in certain clients inclusion in different segments in different periods.

As of September 30, 2005, based on the quantitative threshold for determining reportable segments as required by SFAS No. 131, the Company s reportable segments are: Commercial Banking and SVB Capital. SVB Alliant, Private Client Services and Global Financial Services do not meet the separate reporting thresholds as defined by SFAS No. 131 and as such, have been aggregated in a column labeled Other Business Services for segment reporting purposes. For further information, please see the Company s 2004 Form 10-K/A under Part II. Item 8. Consolidated Financial Statements and Supplementary Data - Note 25. Segment Reporting.

Commercial Banking provides solutions to the needs of the Company s commercial clients in the technology, life science, and premium wine industry niches, through the Company s lending, cash and deposit management, and global banking and trade products and services.

SVB Capital focuses on the business needs of the Company s venture capital and private equity clients while establishing and maintaining relationships with those firms domestically and internationally. Through this segment, the Bank provides banking services and financial solutions, including traditional deposit and checking accounts, loans, letters of credit, and cash management services.

The Other Business Services segment is principally comprised of Private Client Services, SVB Alliant, and Global Financial Services and other business service units that are not part of the Commercial Bank or SVB Capital segments. The Private Client Services group provides a wide range of credit services to high-net-worth individuals using both long-term secured and short-term unsecured lines of credit. Those products and services include home equity lines of credit, secured lines of credit, restricted stock purchase loans, airplane loans, and capital call lines of credit. SVB Alliant provides investment banking products and services including, merger and acquisition services, strategic alliances services, and specialized financial studies such as valuations and fairness opinions. Global Financial Services serves the needs of the Company s domestic clients with global banking products, including foreign exchange and global finance and access to SVB Financial Group s international banking network for in-country services abroad. Global Financial Services also supports venture capital and commercial banking clients with business services through subsidiaries in India and the United Kingdom.

The other business services units provide various products and services. The Other Business Services segment also reflects those adjustments necessary to reconcile the results of operating segments based on the Company s internal profitability reporting process to the interim consolidated financial statements prepared in conformity with GAAP.

The Company s primary source of revenue is from net interest income. Accordingly, the Company s segments are reported using net interest income. The Company also evaluates performance based on noninterest income and noninterest expense, which are presented as components of segment operating profit or loss. The Company does not allocate income taxes to its segments. Additionally, the Company s management reporting model is predicated on average asset balances; therefore it is not possible to provide period-end asset balances for segment reporting purposes.

The Company s segment information at and for the three months and nine months ended September 30, 2005 and September 30, 2004 are as follows:

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		Commercial Banking		SVB Capital (Dollars in		ther Business Services nds)	Total	
Three months ended September 30, 2005				,		ĺ		
Net interest income	\$	59,161	\$	5,850	\$	13,053	\$	78,064
Provision for (recovery of) loan and lease								
losses(1)		2,963				(1,536)		1,427
Noninterest income (2)		20,377		1,535		2,681		24,593
Noninterest expense (3)		43,858		4,853		13,272		61,983
Minority interest in net (income) loss of								
consolidated affiliates						(1,281)		(1,281)
Income (loss) before income tax expense (5)	\$	32,717	\$	2,532	\$	2,717	\$	37,966
Total average loans	\$	2,107,882	\$	42,908	\$	299,361	\$	2,450,151
Total average assets (4)	•	3,817,530		706,397		764,363		5,288,290
Total average deposits		3,360,274		667,109		190,533		4,217,916
Goodwill at September 30, 2005		, ,		, 		35,638		35,638
Three months ended September 30, 2004 (As Restated)								
Net interest income	\$	43.247	\$	2,798	\$	14,001	\$	60,046
Provision for (recovery of) loan and lease	Ψ	73,277	Ψ	2,770	Ψ	14,001	Ψ	00,040
losses(1)		49				(1,439)		(1,390)
Noninterest income (2)		17,433		1,133		2,379		20,945
Noninterest expense (3)		41,561		4,528		12,374		58,463
Minority interest in net (income) losses of		11,501		1,520		12,371		30,103
consolidated affiliates						(2)		(2)
Income (loss) before income tax expense (5)	\$	19,070	\$	(597)	\$	5,443	\$	23,916
T 1	ф	1.606.202	ф	74.522	Ф	254.050	ф	2.015.502
Total average loans	\$	1,686,202	\$	74,532	\$	254,858	\$	2,015,592
Total average assets (4)		3,679,411		567,521		595,571		4,842,503
Total average deposits		3,266,102		533,419		152,149		3,951,670
Goodwill at September 30, 2004						35,639		35,639
Nine months ended September 30, 2005								
Net interest income	\$	164,783	\$	14,881	\$	39,445	\$	219,109
(Recovery of) provision for loan and lease								
losses(1)		(191)				(1,382)		(1,573)
Noninterest income (2)		61,829		6,785		11,252		79,866
Noninterest expense (3)		131,643		14,272		43,208		189,123
Minority interest in net (income) loss of consolidated affiliates						(468)		(468)
Income (loss) before income tax expense (5)	\$	95,160	\$	7,394	\$	8,403	\$	110,957
meome (loss) before meome tax expense (3)	Ψ	93,100	Ψ	7,394	Ψ	0,403	Ψ	110,937
Total average loans	\$	1,962,492	\$	68,196	\$	262,194	\$	2,292,882
Total average assets (4)		3,825,741		672,269		653,170		5,151,180
Total average deposits		3,372,657		632,384		171,353		4,176,394
Goodwill at September 30, 2005						35,638		35,638
Nine months ended September 30, 2004 (As								
Restated)								
Net interest income	\$	120,934	\$	7,849	\$	34,322	\$	163,105
(Recovery of) provision for loan and lease		(00)				(6.022)		(6.020)
losses(1)		(88)		2.072		(6,832)		(6,920)
Noninterest income (2)		56,232		2,962		16,146		75,340
Noninterest expense (3)		122,259		12,192		42,193		176,644
Minority interest in net (income) loss of consolidated affiliates						(550)		(550)
Income (loss) before income tax expense(5)	\$	54,995	\$	(1,381)	\$	14,557	\$	68,171

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Total average loans	\$ 1,590,343	\$ 73,381	\$ 236,268	\$ 1,899,992
Total average assets (4)	3,561,748	538,876	573,541	4,674,165
Total average deposits	3,169,023	506,914	147,941	3,823,878
Goodwill at September 30, 2004			35,639	35,639

For segment reporting purposes, the Company reports net loan charge-offs as the provision for loan losses. Thus, the Other segment includes \$(1.5) million and \$(1.4) million for the three-month periods ended September 30, 2005 and 2004, respectively, and includes \$(2.9) million and \$(6.8) million for the nine-month periods ended September 30, 2005 and 2004, respectively, which represent the difference between net charge-offs and the provision for loan losses.

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Non-interest income presented in the Commercial Bank segment included cash warrant income of \$2.1 million and \$1.2 million, for the three months ended September 30, 2005 and 2004, respectively and \$9.4 million and \$7.4 million, for the nine months ended September 30, 2005 and 2004, respectively.

<sup>(3)</sup> Commercial Banking segment includes direct depreciation and amortization of \$0.5 million and \$0.4 million for the three months ended September 30, 2005 and 2004, respectively and \$1.5 million and \$1.3 million for the nine months ended September 30, 2005 and 2004, respectively. Due to the complexity of the Company s cost allocation model, it is not feasible to determine the

exact amount of the remaining depreciation and amortization expense allocated to the various business segments (totaling approximately \$1.2 million and \$1.8 million for the three months ended September 30, 2005 and 2004, respectively, and approximately \$4.4 million and \$5.2 million for the nine months ended September 30, 2005 and 2004, respectively.

- (4) Total assets for the Commercial Banking, SVB Capital, and Other segments equals the greater of total loans or the sum of total deposits and total stockholders equity for each segment.
- (5) The internal reporting model used by the Company s management to assess segment performance does not calculate tax expense by segment. The Company s effective tax rate is a reasonable approximation of the segment rates.

#### 11. Obligations Under Guarantees

The Company provides guarantees related to financial and performance standby letters of credit issued to its clients to enhance their credit standings and enable them to complete a wide variety of business transactions. Financial standby letters of credit are conditional commitments issued by the Company to guarantee the payment by a client to a third party (beneficiary). Financial standby letters of credit are primarily used to support many types of domestic and international payments. Performance standby letters of credit are issued to guarantee the performance of a client to a third party when certain specified future events have occurred. Performance standby letters of credit are primarily used to support performance instruments such as bid bonds, performance bonds, lease obligations, repayment of loans, and past due notices. These standby letters of credit have fixed expiration dates and generally require a fee paid by a client at the time the Company issues the commitment. Fees generated from these standby letters of credit are recognized in noninterest income over the commitment period using the straight-line method.

The credit risk involved in issuing letters of credit is essentially the same as that involved with extending loan commitments to clients, and accordingly, the Company uses a credit evaluation process and collateral requirements similar to those for loan commitments. The Company s standby letters of credit are often cash-secured by its clients. The actual liquidity needs or the credit risk that the Company has experienced historically have been lower than the contractual amount of letters of credit issued because a significant portion of these conditional commitments expire without being drawn upon.

The table below summarizes the Company s standby letter of credits at September 30, 2005. The maximum potential amount of future payments represents the amount that could be remitted under the standby letters of credit if there were a total default by the guaranteed parties, without consideration of possible recoveries under recourse provisions or from the collateral held or pledged.

(Dollars in thousands as of September 30, 2005)	E	expires within one year or less	Expires after one year	Total amount outstanding	Maximum amount of future payments
Financial standby	\$	520,123	\$ 105,127	\$ 625,250	\$ 625,250
Commercial standby		6,807		6,807	6,807
Performance standby		9,702	5,575	15,277	15,277
Total	\$	536,632	\$ 110,702	\$ 647,334	\$ 647,334

At September 30, 2005, the carrying amount of the liabilities related to financial and performance standby letters of credit was approximately \$3.8 million. At September 30, 2005, cash and investment securities collateral available to us to reimburse losses under financial and performance standby letters of credits was \$243.2 million.

In addition to standby letter of credit guarantees, the Company has issued additional guarantees as off-balance sheet arrangements. As of September 30, 2005, those guarantees include the following:

The Bank, as a financial provider, routinely guarantees credit cards for some of its customers which have been provided by an unaffiliated financial institution. The Bank has recourse against the customer for any amount it is required to pay to a third party in the event of default under these arrangements. These guarantees are subject to the same credit policies, underwriting standards and approval process as loans made by the Bank. Certain of these amounts are secured by certificates of deposit and other assets which the Bank has rights to in the event of nonperformance by the customers. The contract amount of these credit cards, which represents the maximum potential future payments guaranteed, including interest and principal payments, by the Bank, was \$51.5 million at September 30, 2005. It is not considered probable that material losses would be incurred by the Bank as a result of these arrangements.

The Company may be required to make contingent payments to the former owners of Woodside Asset Management based on their future revenue growth. During 2004, the Company paid one earn-out payment of \$338,000 to the former owners of Woodside Asset Management. As of September 30, 2005, under the acquisition agreement, the maximum future gross earn-out payments to Woodside Asset Management s former owners are \$1.6 million.

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#### 12. Related Party Transactions

In April 2005, the Company formed the SVB Qualified Investors Fund II, LLC (QIF II), a \$5.1 million investment fund for employees that met certain eligibility requirements. To be eligible to participate in QIF II, an employee must be of a certain seniority level and must be a qualified investor as such term is defined by the SEC. QIF II was capitalized by commitments from certain eligible employees, including certain of the Company s executive officers. All employee participants are required to invest in the fund with their own money, but the Company manages the fund and pays all associated administrative costs. QIF II s principal purpose is to invest in a select number of private equity funds managed primarily by the Company or its affiliates. The following individuals who were executive officers in 2005 participated in QIF II, each with individual commitment amounts between \$100,000 and \$250,000: Greg Becker, Tim Hardin, Jack Jenkins-Stark, Harry Kellogg, Lynda Ward Pierce, Marc Verissimo, Ken Wilcox and Derek Witte.

Additionally, the final closing for SVB Strategic Investors Fund II, L.P. (SIF II), a venture investment fund formed by the Company, took place in June 2005. SIF II is a \$175.0 million venture fund of funds that invests in other venture funds and is managed by its general partner, SVB Strategic Investors Fund II, LLC, a wholly-owned subsidiary of the Company. The Company holds a minority interest in SIF II. The following two directors of the Company have also invested in SIF II and hold minority interests in the following commitment amounts: Felda Hardymon (through a family limited partnership), \$1,000,000 and James Porter, \$100,000.

In August 2005, the Company extended a revolving line of credit in the aggregate amount of \$20 million to Gold Hill Venture Lending 03, LP, a venture debt fund ( Gold Hill ), and its affiliated funds. The Company has a 9.8% consolidated ownership interest in Gold Hill, as well as a 90.7% majority interest in its general partner, Gold Hill Venture Lending Partners 03, LLC. The line of credit expires in August 2006 and bears an interest rate of 8% per annum. The highest aggregate balance outstanding during the three months ended September 30, 2005 was approximately \$8 million.

#### 13. Legal Matters

Refer to the Company s amended Quarterly Report on Form 10-Q/A for the quarter ended March 31, 2005 under Part I. Item 1. Interim Consolidated Financial Statements Note 12 to the Interim Consolidated Financial Statements Legal Matters for a description regarding a certain litigation matter involving Gateway Communications, Inc. The trial date has been postponed from December 2005 to April 2006. As previously disclosed, the Company believes that the sole remaining claim has no merit and intends to defend the lawsuit vigorously. Accordingly, the Company has not recorded an accrual related to this litigation.

Additionally, from time to time, the Company is subject to other legal claims and proceedings that are in the normal course of the Company s business. While the outcome of these matters is currently not determinable, based on information available to the Company, its review of such claims to date and consultation with outside counsel, the Company does not currently expect that the ultimate costs to resolve these matters, if any, will have a material adverse effect on the Company s liquidity, consolidated financial position or results of operations.

#### 14. Subsequent Event

Default upon Zero-Coupon Convertible Subordinated Notes

On October 12, 2005 and December 16, 2005, the trustee under the note indenture relating to the Company s \$150.0 million zero-coupon convertible subordinated notes due June 15, 2008, provided notice in accordance with the terms of the indenture that the Company was in breach of its covenant to remain current in its SEC filings because of its failure to file its Quarterly Reports on Form 10-Q for the quarters ended June 30, 2005 and September 30, 2005, respectively. The Company s failure to cure this breach within 60 days of the October 12, 2005 notice constituted an event of default under the indenture as of December 11, 2005. As the indenture does not provide for any right of acceleration of the payment of the principal of the notes upon a default in the performance of any covenant or agreement in the notes or in the indenture, the trustee and the holders are not entitled to accelerate the maturity of the notes upon the occurrence of the aforementioned event of default. As a result, this event of default did not constitute a material default with respect to the Company s indebtedness. Upon the occurrence of this event of default, the trustee was entitled, subject to certain limitations and conditions, to seek to enforce the performance of such covenant. In addition, during the period that the event of default was continuing, the Company could not pay cash upon conversion of any note or portion of the note (other than cash for fractional shares). Upon the filing by the Company of its Quarterly Reports on Form 10-Q for the quarters ended June 30, 2005 and September 30, 2005, any default or event of default under these notices will be cured.

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#### ITEM 2 - MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL

#### CONDITION AND RESULTS OF OPERATIONS

Management s discussion and analysis below contain forward-looking statements. These statements are based on current expectations and assumptions that are subject to risks and uncertainties. Actual results could differ materially because of factors discussed in Item 3. Quantitative and Qualitative Disclosures about Market Risk Factors That May Affect Future Results.

The following discussion and analysis of financial condition and results of operations should be read in conjunction with our interim unaudited consolidated financial statements and notes as presented in Part I - Item 1 of this report and in conjunction with the Amendment No. 1 to our Annual Report on Form 10-K/A for the year ended December 31, 2004 ( 2004 Form 10-K/A ) as filed with the Securities and Exchange Commission (SEC). Certain reclassifications have been made to prior years results to conform to the current period s presentations. Such reclassifications had no effect on our results of operations or stockholders equity.

All of the numbers impacted by the Restatement in this section are as restated.

#### **Restatement of Financial Statements**

As described in our 2004 Form 10-K/A and our Amendment No. 1 on Form 10-Q/A for the quarter ended March 31, 2005 (Q1 Form 10-Q/A), we have restated our interim consolidated financial statements as of and for the three-month period ended March 31, 2005, the consolidated annual financial statements for the years 2004, 2003 and 2002, quarterly financial data for each of the quarters within fiscal 2004 and 2003, and selected financial data for fiscal years 2004, 2003, 2002, 2001 and 2000, for purposes of correcting misapplications of GAAP (the Restatement ). This note should be read in conjunction with Note 3, Restatement of Financial Statements in the Notes to our consolidated financial statements included in Item 8, Consolidated Financial Statements and Supplementary Data of the 2004 Form 10-K/A, which provides further information on the nature and impact of the Restatement.

As previously disclosed, the Board of Directors decided on July 18, 2005 that we should restate these financial statements after concluding that our accounting for our warrant portfolio should conform to certain accounting pronouncements for derivative instruments interpreting Statement of Financial Accounting Standard (SFAS) No. 133, Accounting for Derivative Instruments and Hedging Activities, as amended (SFAS 133). The restated financial statements reflect changes in our derivative equity warrant accounting and other related changes. Additionally, in connection with the Restatement process, we reviewed, corrected and modified, where appropriate, certain of our accounting policies and practices. Changes made as a result of such corrections are also included in the restated financial statements and the selected financial data as applicable.

In connection with the Restatement, we made corrections primarily related to our reporting of: (i) our derivative equity warrant assets pursuant to SFAS 133 and other related changes, (ii) our initial non-refundable corporate finance fees pursuant to Staff Accounting Bulletin No. 104, Revenue Recognition (SAB 104), (iii) our non-refundable loan fees and costs associated with our lending products pursuant to SFAS No. 91, Accounting for Nonrefundable Fees and Costs associated with Originating or Acquiring Loans and Initial Direct Costs of Leases (SFAS No. 91) (iv) certain investment securities that were readily convertible to known amounts of cash and presented insignificant risk of changes in value with initial maturity dates of 90 days or less were reclassified and reported as cash equivalents pursuant to SFAS No. 95, Statement of Cash Flows and (v) our current federal income taxes receivable and current federal income taxes payable were not reflected net on our balance sheets

in accordance with the provisions of FASB Interpretation No. 39, Offsetting of Amounts Related to Certain Contracts. The Company also recorded various other adjusting entries as part of the Restatement.

#### **Overview of Company Operations**

SVB Financial Group is a bank holding company and a financial holding company that was incorporated in the state of Delaware in March 1999. As of May 31, 2005, we changed our name from Silicon Valley Bancshares to SVB Financial Group. Our principal subsidiary, Silicon Valley Bank, is a California state-chartered bank and a member of the Federal Reserve System. Silicon Valley Bank s deposits are insured by the Federal Deposit Insurance Corporation. Our corporate headquarters is located at 3003 Tasman Drive, Santa Clara, California 95054, and our telephone number is 408.654.7400. When we refer to we or use similar words, we intend to include SVB Financial Group and all of its subsidiaries collectively, including Silicon Valley Bank. When we refer to SVB Financial, we are referring only to the parent company, SVB Financial Group.

For over 20 years, we have been dedicated to helping entrepreneurs succeed, specifically focusing on industries where we have deep knowledge and relationships. Our focus is on the technology, life science, private equity, and premium wine industries. We continue to diversify our products and services to support our clients throughout their life cycles, regardless of their age or size. We offer a range of financial services that generate three distinct sources of income.

In part, our income is generated from interest rate differentials. The difference between the interest rates received on interest-earning assets, such as loans extended to clients and securities held in our investment portfolio, and the interest rates paid by us on interest-bearing liabilities, such as deposits and other borrowings, accounts for the major portion of our earnings. Our deposits are largely obtained from commercial clients within our technology, life science, private equity, and premium wine industry sectors, and, to a lesser extent, from individuals served by our Private Client Services group. We do not obtain deposits from conventional retail sources and have no brokered deposits. As part of negotiated credit facilities and certain other services, we frequently obtain rights to acquire stock in the form of warrants in certain client companies.

Fee-based services also generate income for our business. We market our full range of financial services to all of our commercial

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and private equity firm clients. In addition to commercial banking and private client services, we offer fee-based merger and acquisition services, private placements, and investment and advisory services. Our ability to integrate and cross-sell our diverse financial services to our clients is a strength of our business model.

In addition, we seek to obtain returns through investments in private equity and venture capital fund investments. We manage three limited partnerships: a venture capital fund that invests directly in privately held companies and two funds that invest in other venture capital funds.

**Business Overview** 

SVB Financial Group is organized into groups, which manage the diverse financial services we offer:

Commercial Banking

We provide solutions to the needs of our commercial clients in the technology, life science, private equity and premium wine industries through our lending, deposit account and cash management, and global banking and trade products and services.

Through our lending products and services, we extend loans and other credit facilities to our commercial clients, most often secured by the assets of our clients. Lending products and services include traditional term loans, equipment loans, revolving lines of credit, accounts-receivable based lines of credit, asset-based loans, real estate loans, vineyard development loans, and financing of affordable housing projects. We often obtain warrants to purchase an equity position in a client company s stock in consideration for making loans, or for providing other services.

Our deposit account and cash management products and services provide commercial clients with short and long-term cash management solutions. Deposit account products and services include traditional deposit and checking accounts, certificates of deposit, and money market accounts. In connection with deposit accounts, we also provide lockbox and merchant services that facilitate quicker depositing of checks and other payments to clients—accounts. Cash management products and services include wire transfer and Automated Clearing House (ACH) payment services to enable clients to transfer funds quickly from their deposit accounts. Additionally, the cash management services unit provides collection services, disbursement services, electronic funds transfers, and online banking through SVBeConnect.

Our global banking and trade products and services facilitate our clients global finance and business needs. These products and services include foreign exchange services that allow commercial clients to manage their foreign currency risks through the purchase and sale of currencies on the global inter-bank market. To facilitate our clients international trade, we offer a variety of loans and credit facilities guaranteed by the Export-Import Bank of the United States. We also offer letters of credit, including export, import, and standby letters of credit, to enable clients to ship and receive goods globally.

The Commercial Banking group also provides investment services to our clients through our broker-dealer subsidiary, SVB Securities. SVB Securities is registered with the National Association of Securities Dealers, Inc. (NASD). These services, which include money market mutual funds, fixed income securities and repurchase agreements enable our clients to better manage their assets. We also offer investment advisory services through SVB Asset Management, one of our registered investment advisor subsidiaries. SVB Asset Management specializes in outsourced treasury management, customized cash portfolio management and reporting and monitoring for corporations.

SVB Capital

SVB Capital focuses on the business needs of our venture capital and private equity clients, establishing and maintaining relationships with those firms domestically and internationally. Through this segment, we provide banking services and financial solutions, including traditional deposit and checking accounts, loans, letters of credit, and cash management services.

SVB Capital also makes investments in venture capital and other private equity firms and in companies in the niches we serve. The segment also manages three venture funds that are consolidated into our financial statements: SVB Strategic Investors Fund, LP and SVB Strategic Investors Fund II, LP, which are funds of funds that invest in other venture funds, and Silicon Valley BancVentures, LP, a direct equity venture fund that invests in privately held technology and life-science companies. This segment also includes investments in Gold Hill Venture Lending Partners 03, LP and its parallel funds (collectively known as Gold Hill Venture Lending Partners 03, LP), which provide secured debt to emerging growth clients in their earlier stages, and Partners for Growth, LP, a fund that provides secured debt to higher risk, emerging growth clients in their later stages. We define emerging-growth clients as companies in the start-up or early stages of their lifecycle. These companies tend to be privately held and backed by venture capital; they generally have few employees, have brought relatively few products or services to market, and have no or little revenue. By contrast, middle market companies tend to be more mature; they may be publicly traded and more established in the markets in which they participate, although not necessarily the leading players in their industries.

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Other Business Services

The Other Business Services segment is principally comprised of SVB Alliant, Global Financial Services and Private Client Services, and other business service units that are not part of the Commercial Bank or SVB Capital segments. SVB Alliant, Global Financial Services and Private Client Services do not meet the separate reporting thresholds as defined by SFAS No. 131 and as such, have been aggregated as Other Business Services for segment reporting purposes.

SVB Alliant

Through SVB Alliant, our investment banking subsidiary, we provide merger and acquisition advisory services, strategic alliance services, and specialized financial studies such as valuations and fairness opinions. In October 2003, we enhanced our investment banking product set by launching a Private Capital Group that provides advisory services for the private placement of securities. SVB Alliant is a broker-dealer registered with the NASD.

Global Financial Services

Global Financial Services serves the needs of our domestic clients with global banking products, including foreign exchange and global finance and access to SVB Financial Group s international banking network for in-country services abroad. Global Financial Services also supports venture capital and commercial banking clients with business services through subsidiaries in India and the United Kingdom.

Private Client Services and Other

Our Private Client Services and Other group is principally comprised of our Private Client Services group and other business services units. Private Client Services provides a wide range of credit services to high-net-worth individuals using both long-term secured and short-term unsecured lines of credit. Those products and services include home equity lines of credit, secured lines of credit, restricted stock purchase loans, airplane loans, and capital call lines of credit. We also help our clients meet their cash management needs by providing deposit account products and services, including checking accounts, deposit accounts, money market accounts, and certificates of deposit. Through our subsidiary, Woodside Asset Management, Inc., we provide individual clients with personal investment advisory services, assisting clients in establishing and implementing investment strategies to meet their individual needs and goals. As a result of the Private Client Services group s recent decision to focus on its core banking and credit products, we are exploring strategic alternatives in relation to Woodside Asset Management, including a possible sale to a third party.

**Critical Accounting Policies and Estimates** 

The accompanying management s discussion and analysis of results of operations and financial condition are based upon our interim consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). The preparation of these financial statements requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues, and expenses and related disclosure of contingent assets and liabilities. Management evaluates estimates on an ongoing basis. Management bases its estimates on historical experiences and various other factors and assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ materially from these estimates under different assumptions or conditions.

A summary of significant accounting policies and a description of accounting policies that are considered critical are described in Part II. Item 8. Consolidated Financial Statements and Supplementary Data Note 2. Significant Accounting Policies and in Part II. Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations - Critical Accounting Policies in our 2004 Form 10-K/A.

Recent Accounting Pronouncements

In December 2004, the FASB issued SFAS No. 123 (revised 2004), Share-Based Payment which is a revision of SFAS No. 123 and supersedes APB No. 25. SFAS No. 123(R) requires us to measure the cost of employee services received in exchange for an award of equity instruments using a fair value method, and record such expense in our consolidated financial statements for interim or annual reporting periods beginning after June 15, 2005. On April 14, 2005 the SEC changed the effective date of SFAS No. 123(R) from the first interim or annual reporting period beginning after June 15, 2005 to the first *annual* reporting period beginning after June 15, 2005. The effect of this change was to defer the effective date of FAS 123(R) for us and all calendar year companies until fiscal 2006.

The adoption of SFAS No. 123(R) will require additional accounting related to the income tax effects and additional disclosure regarding the cash flow effects resulting from share-based payment arrangements. The adoption of SFAS No. 123(R) will have a material impact on our consolidated results of operations, financial position, and statement of cash flows as such expense will now be reported in our consolidated financial statements rather than on a pro forma basis in the notes to the consolidated financial statements. However, we expect that the pro forma expense calculated under SFAS No. 123 does approximate the expense that will be recognized under SFAS No. 123(R).

**Results of Operations** 

Results of Operations 73

Earnings Summary

We reported net income of \$23.1 million for the three months ended September 30, 2005, \$7.7 million, or 49.8% higher than net income of \$15.4 million for the three months ended September 30, 2004. Earnings per diluted common share were \$0.60 for the three months ended September 30, 2005, as compared to \$0.41 for the comparable prior year period.

Dilutive Effect of Contingently Convertible Debt on our Diluted Earnings per Share Calculation

We included the dilutive effect of the \$150.0 million zero-coupon, convertible subordinated notes due June 15, 2008 in our diluted earnings per share (EPS) calculation using the treasury stock method, in accordance with the provisions of Emerging Issue Task Force (EITF) issue No. 90-19, Convertible Bonds With Issuer Option to Settle in Cash Upon Conversion and Statement of Financial Accounting Standard (SFAS) No. 128, Earnings Per Share. The exposure draft of SFAS No. 128R, if adopted in its proposed form, will require us to change our accounting for the calculation of EPS on our contingently convertible debt to the if converted method. The if converted treatment of the contingently convertible debt would have decreased EPS by \$0.04 per diluted common share, or 7.3% for the three months ended September 30, 2005, and by \$0.13 per diluted common share, or 7.7% for the nine months ended September 30, 2005, respectively.

Three Months ended September 30, 2005 Compared to Three Months ended September 30, 2004

Consolidated net income increased by \$7.7 million for the three months ended September 30, 2005 versus the three months ended September 30, 2004.

Net interest income increased by \$18.0 million due to an increase in average interest-earning assets, particularly commercial loans and investment securities, and due to an improvement in yields generated from these assets.

The increase in noninterest expense of \$3.5 million was largely attributable to increased compensation and professional services fees. Additionally, we experienced a change in provision for (reduction of) unfunded credit commitments. In the three months ended September 30, 2004, we recorded a reduction of provision for unfunded commitments of \$1.9 million, whereas in the three months ended September 30, 2005, we recorded a provision for unfunded commitments expense of \$1.5 million.

Nine Months ended September 30, 2005 Compared to Nine Months ended September 30, 2004

Consolidated net income increased by \$23.8 million between nine months ended September 30, 2005 and nine months ended September 30, 2004.

Net interest income increased by \$56.0 million due to an increase in average interest-earning assets, particularly commercial loans and investment securities, and due to an improvement in yields generated from these assets.

An increase in noninterest expense of \$12.5 million was largely attributable to higher compensation expenses of \$11.8 million in 2005 which was primarily attributable to higher salaries and wages of \$5.1 million as well as higher equity based compensation of \$4.1 million. In addition, we incurred higher professional services fees associated with the restatement of the Company s financial statements and commitment of resources to maintain compliance with the Sarbanes-Oxley Act of 2002.

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The major components and changes of net income are summarized in the following table:

	For the three ended Septe			%		For the nine months ended September 30,			
(Dollars in thousands)	2005	(A	2004 s Restated)	Change	2005	(A	2004 as Restated)	Change	
Net interest income	\$ 78,064	\$	60,046	30.0%	\$ 219,109	\$	163,105	34.3%	
(Recovery of) provision for									
loan and lease losses	1,427		(1,390)	(202.7)	(1,573)		(6,920)	(77.3)	
Noninterest income	24,593		20,945	17.4	79,866		75,340	6.0	
Noninterest expense	61,983		58,463	6.0	189,123		176,644	7.1	
Minority interest in net income									
of consolidated affiliates	(1,281)		(2)		(468)		(550)	(14.9)	
Income before income tax									
expense	37,966		23,916	58.7	110,957		68,171	62.8	
Income tax expense	14,907		8,525	74.9	44,066		25,098	75.6	
Net income	\$ 23,059	\$	15,391	49.8	\$ 66,891	\$	43,073	55.3	
Return on average assets(1)	1.73%		1.26%		1.74%		1.23%		
Return on average stockholders									
equity(1)	16.93		12.21		16.68		11.92		
Average stockholders equity to									
average assets	10.22		10.36		10.41		10.32		

<sup>(1)</sup> Quarterly ratios represent annualized net income divided by quarterly average assets/equity.

Net Interest Income and Margin

Net interest income is defined as the difference between interest earned primarily on loans, investment securities, federal funds sold, securities purchased under agreement to resell and other short-term investment securities, and interest paid on funding sources, primarily deposits. Net interest income is our principal source of revenue. Net interest margin is defined as the amount of annualized net interest income, on a fully taxable-equivalent basis, expressed as a percentage of average interest-earning assets. The average yield earned on interest-earning assets is the amount of annualized taxable-equivalent interest income expressed as a percentage of average interest-earning assets. The average rate paid on funding sources is defined as annualized interest expense as a percentage of average funding sources.

The following tables set forth average assets, liabilities, minority interest, stockholders equity, interest income, interest expense, annualized yields and rates, and the composition of our annualized net interest margin for the three months and nine months ended September 30, 2005 and 2004, respectively. (For a description of certain off-balance sheet arrangements, see also Note 11 Obligations Under Guarantees to the interim financial statements contained in this report.)

## AVERAGE BALANCES, RATES AND YIELDS

	For the three months ended September 30,										
(Dollars in thousands)		Average Balance		2005 Interest Income/ Expense	Yield/ Rate		Average Balance		2004 Interest Income/ Expense	Yield/ Rate	
							A . D		(As	(As	
Interest-earning assets:						()	As Restated)		Restated)	Restated)	
Federal funds sold, securities											
purchased under agreement to											
resell and other short-term											
investments(1)	\$	258,485	\$	2,284	3.51%	\$	481,737	\$	1,923	1.59%	
Investment securities:											
Taxable		1,979,504		21,976	4.40		1,802,084		19,187	4.24	
Non-taxable(2)		80,624		1,342	6.60		107,176		1,760	6.53	
Loans:											
Commercial		2,055,765		51,335	9.91		1,662,962		36,430	8.72	
Real estate construction and											
term		156,428		2,503	6.35		129,524		1,728	5.31	
Consumer and other		237,958		3,987	6.65		223,106		2,534	4.52	
Total loans, net of unearned											
income		2,450,151		57,825	9.36		2,015,592		40,692	8.03	
Total interest-earning assets		4,768,764		83,427	6.94		4,406,589		63,562	5.74	
Cash and due from banks		220,666					203,719				
Allowance for loan and lease		(26,022)					(47.056)				
losses		(36,923)					(47,256)				
Goodwill		35,638					37,531				
Other assets (3)	d.	300,145				<b>c</b>	241,920				
Total assets	\$	5,288,290				\$	4,842,503				
Funding sources:											
Interest-bearing liabilities:											
NOW deposits	\$	32,973		34	0.41	\$	26,663		34	0.51	
Regular money market	Ψ	32,773		31	0.11	Ψ	20,003		31	0.51	
deposits		372,678		739	0.79		528,048		667	0.50	
Bonus money market deposits		882,815		1,906	0.86		769,664		968	0.50	
Time deposits		288,256		463	0.64		310,672		469	0.60	
Federal funds purchased and											
securities sold under agreement											
to repurchase		88,099		802	3.61						
Contingently convertible debt		147,286		238	0.64		146,376		236	0.64	
Junior subordinated debentures		49,215		612	4.93		48,139		383	3.17	
Other borrowings		11,699		100	3.39		18,478		143	3.08	
Total interest-bearing liabilities		1,873,021		4,894	1.04		1,848,040		2,900	0.62	
Portion of noninterest-bearing											
funding sources		2,895,743					2,558,549				
Total funding sources		4,768,764		4,894	0.41		4,406,589		2,900	0.26	
Noninterest-bearing funding											
sources:		0.641.104					0.016.600				
Demand deposits		2,641,194					2,316,623				
Other liabilities		132,096					111,867				
Minority interest in capital of consolidated affiliates		101,590					64,309				

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Stockholders equity	540,389				501,664		
Portion used to fund interest-							
earning assets	(2,895,743)				(2,558,549)		
Total liabilities, minority							
interest and stockholders							
equity	\$ 5,288,290			\$	4,842,503		
Net interest income and margin		\$ 78,533	6.539	ó		\$ 60,662	5.48%
Total deposits	\$ 4,217,916			\$	3,951,670		

Includes average interest-bearing deposits in other financial institutions of \$19.5 million and \$10.6 million for the three months ended September 30, 2005 and 2004, respectively.

Interest income on non-taxable investments is presented on a fully taxable-equivalent basis using the federal statutory income tax rate of 35.0% in 2005 and 2004. The tax equivalent adjustments were \$0.5 million and \$0.6 million for the three months ended September 30, 2005 and 2004, respectively.

<sup>(3)</sup> Average equity investments of \$156.9 million and \$126.2 million (as restated) for the three months ended September 30, 2005 and 2004, respectively, were reclassified to other assets as they were noninterest-yielding.

	For the nine months ended September 30,										
(Dollars in thousands)		Average Balance		2005 Interest Income/ Expense	Yield/ Rate	(2	Average Balance As Restated)		2004 Interest Income/ Expense (As Restated)	Yield/ Rate (As Restated)	
Interest-earning assets:											
Federal funds sold, securities purchased under agreement to resell and other short-term											
investments (1)	\$	340,982	\$	7,268	2.85%	\$	624,089	\$	5,613	1.20%	
Investment securities:											
Taxable		1,934,215		64,141	4.43		1,584,690		50,259	4.24	
Non-taxable(2)		86,257		4,372	6.78		131,854		5,993	6.07	
Loans:											
Commercial		1,899,308									