## Edgar Filing: UMPQUA HOLDINGS CORP - Form 10-Q

## UMPQUA HOLDINGS CORP

Form 10-Q
November 06, 2013
United States
Securities and Exchange Commission
Washington, D.C. 20549

## FORM 10-Q

[X] Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended: September 30, 2013
or
[ ] Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from
to
Commission File Number: 001-34624
Umpqua Holdings Corporation
(Exact Name of Registrant as Specified in Its Charter)
OREGON
93-1261319
(State or Other Jurisdiction
(I.R.S. Employer Identification Number)
of Incorporation or Organization)
One SW Columbia Street, Suite 1200
Portland, Oregon 97258
(Address of Principal Executive Offices)(Zip Code)
(503) 727-4100
(Registrant's Telephone Number, Including Area Code)
Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
[X] Yes [ ] No
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T
( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).
[X] Yes [ ] No
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer", "accelerated filer", and "smaller reporting company" in Rule 12b-2 of the Exchange Act.
[X] Large accelerated filer [ ] Accelerated filer [ ] Non-accelerated filer [ ] Smaller reporting company Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

## [ ] Yes [X] No

Indicate the number of shares outstanding for each of the issuer's classes of common stock, as of the latest practical date:

Common stock, no par value: 111,929,202 shares outstanding as of October 31, 2013
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## PART I. FINANCIAL INFORMATION

Item 1. Financial Statements (unaudited)
UMPQUA HOLDINGS CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS
(UNAUDITED)
(in thousands, except shares)

ASSETS
Cash and due from banks
Interest bearing deposits
Temporary investments
Total cash and cash equivalents
Investment securities
Trading, at fair value
Available for sale, at fair value
Held to maturity, at amortized cost
Loans held for sale, at fair value
Non-covered loans and leases
Allowance for non-covered loan and lease losses
Net non-covered loans and leases
Covered loans, net of allowance of $\$ 11,918$ and $\$ 18,275$
Restricted equity securities
Premises and equipment, net
Goodwill and other intangible assets, net
Mortgage servicing rights, at fair value
Non-covered other real estate owned
Covered other real estate owned
FDIC indemnification asset
Other assets
Total assets
September 30, December 31, 20132012

## LIABILITIES AND SHAREHOLDERS' EQUITY

Deposits
Noninterest bearing
Interest bearing
Total deposits
Securities sold under agreements to repurchase
Term debt
Junior subordinated debentures, at fair value
Junior subordinated debentures, at amortized cost
Other liabilities
\$ 193,188 \$223,532
503,369 315,053
$534 \quad$ 5,202
697,091 543,787
4,012 3,747
1,910,082 2,625,229
5,766 4,541
113,993 320,132
7,228,904 6,681,080
(84,694 ) (85,391 )
7,144,210 6,595,689
397,083 477,078
31,444 33,443
173,876 162,667
778,094 685,331
41,853 27,428
18,249 17,138
2,980 10,374
29,427 52,798
221,137 236,061
\$11,569,297 \$11,795,443

Total liabilities
COMMITMENTS AND CONTINGENCIES (NOTE 10)

## SHAREHOLDERS' EQUITY

Common stock, no par value, 200,000,000 shares authorized; issued and outstanding: 111,928,762 in 2013 and 111,889,959 in 2012
Retained earnings
Accumulated other comprehensive income

| $\$ 2,421,008$ | $\$ 2,278,914$ |
| :--- | :--- |
| $6,646,232$ | $7,100,361$ |
| $9,067,240$ | $9,379,275$ |
| 215,310 | 137,075 |
| 252,017 | 253,605 |
| 86,718 | 85,081 |
| 101,979 | 110,985 |
| 120,038 | 105,383 |
| $9,843,302$ | $10,071,404$ |
|  |  |
|  |  |
| $1,513,225$ | $1,512,400$ |
| 209,597 | 187,293 |
| 3,173 | 24,346 |


| Total shareholders' equity | $1,725,995$ | $1,724,039$ |
| :--- | :--- | :--- |
| Total liabilities and shareholders' equity | $\$ 11,569,297$ | $\$ 11,795,443$ |

See notes to condensed consolidated financial statements
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## UMPQUA HOLDINGS CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

(in thousands, except per share amounts)

## INTEREST INCOME

Interest and fees on non-covered loans and leases
Interest and fees on covered loans and leases
Interest and dividends on investment securities:
Taxable
Exempt from federal income tax
Dividends
Interest on temporary investments and interest bearing
deposits
Total interest income
INTEREST EXPENSE
Interest on deposits
Interest on securities sold under agreement
to repurchase and federal funds purchased
Interest on term debt
Interest on junior subordinated debentures
Total interest expense
Net interest income
PROVISION FOR NON-COVERED LOAN AND LEASE LOSSES
(RECAPTURE OF) PROVISION FOR COVERED LOAN
LOSSES

| Three months ended September 30, |  | Nine months ended September 30, |  |
| :---: | :---: | :---: | :---: |
| 2013 | 2012 | 2013 | 2012 |
| \$93,706 | \$78,090 | \$250,685 | \$233,386 |
| 11,837 | 20,325 | 41,167 | 54,603 |
| 7,882 | 13,057 | 24,629 | 47,712 |
| 2,200 | 2,302 | 6,725 | 6,870 |
| 51 | 3 | 165 | 37 |
| 284 | 331 | 937 | 736 |
| 115,960 | 114,108 | 324,308 | 343,344 |
| 4,845 | 7,623 | 16,587 | 24,637 |
| 35 | 73 | 99 | 232 |
| 2,338 | 2,335 | 6,916 | 6,944 |
| 1,933 | 2,037 | 5,815 | 6,124 |
| 9,151 | 12,068 | 29,417 | 37,937 |
| 106,809 | 102,040 | 294,891 | 305,407 |
| 3,008 | 7,078 | 12,989 | 16,883 |
| (1,904 | ) 2,927 | (4,744 | ) 4,302 |
| 105,705 | 92,035 | 286,646 | 284,222 |

lease losses
NON-INTEREST INCOME

| Service charges on deposit accounts | 8,374 | 7,122 | 22,844 | 20,978 |
| :--- | :--- | :--- | :--- | :--- |
| Brokerage commissions and fees | 3,854 | 3,186 | 11,152 | 9,662 |
| Mortgage banking revenue, net | 15,071 | 24,346 | 62,928 | 53,069 |
| Gain on investment securities, net | 3 | 21 | 18 | 1,199 |
| Loss on junior subordinated debentures carried at fair value | $(554$ | $)(554$ | $)(1,643$ | $)(1,649$ |
| Change in FDIC indemnification asset | $(6,474$ | $)(4,759$ | $)(19,841$ | $)(10,644$ |
| Other income | 5,870 | 4,317 | 19,198 | 17,227 |
| Total non-interest income | 26,144 | 33,679 | 94,656 | 89,842 |
| NON-INTEREST EXPENSE |  |  |  |  |
| Salaries and employee benefits | 53,699 | 49,543 | 157,271 | 146,615 |
| Net occupancy and equipment | 16,019 | 13,441 | 45,813 | 40,519 |
| Communications | 2,772 | 2,740 | 8,802 | 8,527 |
| Marketing | 1,596 | 1,104 | 3,753 | 3,855 |
| Services | 6,445 | 5,910 | 18,339 | 18,703 |
| Supplies | 742 | 627 | 2,120 | 1,936 |
| FDIC assessments | 1,709 | 1,699 | 5,032 | 5,553 |

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| Net (gain) loss on non-covered other real estate owned | $(27$ | $)$ | 2,168 | $(303$ |
| :--- | :--- | :--- | :--- | :--- |
| Net (gain) loss on covered other real estate owned | $(68$ | $)$ | 661 | 154 |
| Intangible amortization | 1,186 | 1,189 | 3,595 | 3,084 |
| Merger related expenses | 4,856 | 85 | 7,197 | 338 |
| Other expenses | 6,675 | 8,007 | 17,524 | 22,620 |
| Total non-interest expense | 95,604 | 86,974 | 269,297 | 261,606 |
| Income before provision for income taxes | 36,245 | 38,740 | 112,005 | 112,458 |
| Provision for income taxes | 12,768 | 13,587 | 38,914 | 38,525 |
| Net income | $\$ 23,477$ | $\$ 25,153$ | $\$ 73,091$ | $\$ 73,933$ |

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## UMPQUA HOLDINGS CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Continued) (UNAUDITED)

(in thousands, except per share amounts)

|  | Three months ended September 30, |  | Nine months ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
| Net income | \$23,477 | \$25,153 | \$73,091 | \$73,933 |
| Dividends and undistributed earnings allocated to participating securities | 196 | 170 | 576 | 499 |
| Net earnings available to common shareholders | \$23,281 | \$24,983 | \$72,515 | \$73,434 |
| Earnings per common share: |  |  |  |  |
| Basic | \$0.21 | \$0.22 | \$0.65 | \$0.66 |
| Diluted | \$0.21 | \$0.22 | \$0.65 | \$0.65 |
| Weighted average number of common shares outstanding: |  |  |  |  |
| Basic | 111,912 | 111,899 | 111,934 | 111,928 |
| Diluted | 112,195 | 112,151 | 112,154 | 112,159 |

See notes to condensed consolidated financial statements

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## UMPQUA HOLDINGS CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

(in thousands)

Net income


Held to maturity securities:
Accretion of unrealized losses related to factors other than credit to investment securities held to maturity (net of tax benefit of $\$ 7$ and $\$ 23$ for the three months ended September 30,2013 and 2012, respectively, and net of tax benefit of \$29 11 35 43 114 and $\$ 76$ for the nine months ended September 30, 2013 and 2012, respectively)

| Net change in unrealized losses related to factors other than <br> credit | 11 | 35 | 43 | 114 |
| :--- | :--- | :--- | :--- | :--- |
| Other comprehensive income (loss), net of tax 3,536 | 1,140 | $(21,173$ | $)(1,905$ |  |
| Comprehensive income | $\$ 27,013$ | $\$ 26,293$ | $\$ 51,918$ | $\$ 72,028$ |

See notes to condensed consolidated financial statements

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## UMPQUA HOLDINGS CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (UNAUDITED)

(in thousands, except shares)

BALANCE AT JANUARY 1, 2012


See notes to condensed consolidated financial statements

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## UMPQUA HOLDINGS CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) (in thousands)

## CASH FLOWS FROM OPERATING ACTIVITIES:

Net income
Adjustments to reconcile net income to net cash provided by operating activities: Amortization of investment premiums, net
Gain on sale of investment securities, net
(Gain) loss on sale of non-covered other real estate owned
Gain on sale of covered other real estate owned
Valuation adjustment on non-covered other real estate owned
Valuation adjustment on covered other real estate owned
Provision for non-covered loan and lease losses
(Recapture of) provision for covered loan losses
Proceeds from bank owned life insurance
Change in FDIC indemnification asset
Depreciation, amortization and accretion
Increase in mortgage servicing rights
Change in mortgage servicing rights carried at fair value
Change in junior subordinated debentures carried at fair value
Stock-based compensation
Net increase in trading account assets
Gain on sale of loans
Change in loans held for sale carried at fair value
Origination of loans held for sale
Proceeds from sales of loans held for sale
Excess tax benefits from the exercise of stock options
Change in other assets and liabilities:
Net decrease (increase) in other assets
Net (decrease) increase in other liabilities
Net cash provided by operating activities
CASH FLOWS FROM INVESTING ACTIVITIES:
Purchases of investment securities available for sale
Purchases of investment securities held to maturity
Proceeds from investment securities available for sale
Proceeds from investment securities held to maturity
Redemption of restricted equity securities
Net non-covered loan and lease originations
Net covered loan paydowns
Proceeds from sales of non-covered loans
Proceeds from insurance settlement on loss of property
Proceeds from fee on termination of merger transaction
Proceeds from disposals of furniture and equipment
Purchases of premises and equipment
Net proceeds from FDIC indemnification asset

| Nine months ended |  |  |  |
| :---: | :---: | :---: | :---: |
| September 30, |  |  |  |
| 2013 |  | 2012 |  |
| \$73,091 |  | \$73,933 |  |
| 27,984 |  | 33,023 |  |
| (18 |  | (1,199 | ) |
| (751 |  | 481 |  |
| (549 |  | (1,031 | ) |
| 448 |  | 5,763 |  |
| 703 |  | 4,115 |  |
| 12,989 |  | 16,883 |  |
| (4,744 |  | 4,302 |  |
| 1,173 |  | - |  |
| 19,841 |  | 10,644 |  |
| 13,292 |  | 11,848 |  |
| (15,182 | ) | (11,923 | ) |
| 757 |  | 5,618 |  |
| 1,637 |  | 1,633 |  |
| 3,531 |  | 2,981 |  |
| (265 | ) | (744 | ) |
| (52,899 | ) | (50,668 | ) |
| 11,099 |  | (11,324 | ) |
| (1,368,902 |  | (1,359,520 | ) |
| 1,614,097 |  | 1,294,321 |  |
| (40 |  | (51 | ) |
| 34,007 |  | (9,348 | ) |
| (11,983 | ) | 22,493 |  |
| 359,316 |  | 42,230 |  |
| (51,191 | ) | (784,797 | ) |
| (2,126 | ) | (931 | ) |
| 702,910 |  | 1,018,791 |  |
| 1,073 |  | 511 |  |
| 1,999 |  | 1,216 |  |
| (352,390 | ) | (391,733 | ) |
| 68,819 |  | 85,510 |  |
| 60,298 |  | 13,496 |  |
| 575 |  | 1,425 |  |
| - |  | 1,600 |  |
| 330 |  | 1,700 |  |
| (25,575 | ) | (17,155 | ) |
| 4,621 |  | 26,615 |  |


| Proceeds from sales of non-covered other real estate owned | 13,940 | 18,834 |
| :--- | :--- | :--- |
| Proceeds from sales of covered other real estate owned | 9,794 | 11,523 |
| Net cash paid in acquisition | $(149,658$ | $)$ |
| Net cash provided (used) by investing activities | 283,419 | $(13,395$ |

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## UMPQUA HOLDINGS CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued) (UNAUDITED)

(in thousands)

## CASH FLOWS FROM FINANCING ACTIVITIES:

Net decrease in deposit liabilities
Net increase in securities sold under agreements to repurchase
Repayment of term debt
Repayment of junior subordinated debentures
Dividends paid on common stock
Excess tax benefits from stock based compensation
Proceeds from stock options exercised
Retirement of common stock
Net cash used by financing activities
Net increase (decrease) in cash and cash equivalents
Cash and cash equivalents, beginning of period
Cash and cash equivalents, end of period
Nine months ended
September 30,
2013

## SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:

Cash paid during the period for:
Interest \$32,419 \$40,653

Income taxes
\$27,711 \$31,825
SUPPLEMENTAL DISCLOSURE OF NONCASH INVESTING AND
FINANCING ACTIVITIES:
Change in unrealized losses on investment securities available for sale, net of taxes $\$(21,216 \quad \$(2,019)$
Change in unrealized losses on investment securities held to maturity
related to factors other than credit, net of taxes \$43
\$ 114
Cash dividend declared on common stock and payable after period-end
\$16,930 \$ 10,140
Transfer of non-covered loans to non-covered other real estate owned
\$14,747 \$10,167
Transfer of covered loans to covered other real estate owned
\$2,554 \$3,227
Transfer of covered loans to non-covered loans
\$ 13,366 \$ 14,367
Transfer from FDIC indemnification asset to due from FDIC and other
\$3,530
\$ 19,939
Acquisitions:
Assets acquired
\$376,071 \$-
Liabilities assumed
\$219,961
\$-

See notes to condensed consolidated financial statements

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## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Note 1 - Summary of Significant Accounting Policies
The accounting and financial reporting policies of Umpqua Holdings Corporation (referred to in this report as "we", "our" or "the Company") conform to accounting principles generally accepted in the United States of America. The accompanying interim consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. All material inter-company balances and transactions have been eliminated. The consolidated financial statements have not been audited. A more detailed description of our accounting policies is included in the 2012 Annual Report filed on Form 10-K. These interim condensed consolidated financial statements should be read in conjunction with the financial statements and related notes contained in the 2012 Annual Report filed on Form 10-K. References to "Bank" refer to our subsidiary Umpqua Bank, an Oregon state-chartered commercial bank, and references to "Umpqua Investments" refer to our subsidiary Umpqua Investments, Inc., a registered broker-dealer and investment adviser.

In preparing these financial statements, the Company has evaluated events and transactions subsequent to September 30, 2013 for potential recognition or disclosure. In management's opinion, all accounting adjustments necessary to accurately reflect the financial position and results of operations on the accompanying financial statements have been made. These adjustments include normal and recurring accruals considered necessary for a fair and accurate presentation. The results for interim periods are not necessarily indicative of results for the full year or any other interim period. Certain reclassifications of prior period amounts have been made to conform to current classifications.

Note 2 - Business Combinations

## Sterling Financial Corporation

On September 11, 2013, the Company entered into an Agreement and Plan of Merger (the "Merger Agreement") with Sterling Financial Corporation, a Washington corporation ("Sterling"). The Merger Agreement provides that Sterling will merge with and into the Company (the "Merger"), with the Company as the surviving corporation in the Merger. Immediately following the Merger, Sterling's wholly owned subsidiary, Sterling Savings Bank, will merge with and into the Bank (the "Bank Merger"), with the Bank as the surviving bank in the Bank Merger. Holders of shares of common stock of Sterling will have the right to receive 1.671 shares of the Company's common stock and $\$ 2.18$ in cash for each share of Sterling common stock.

The completion of the Merger is subject to customary conditions, including (1) adoption of the Merger Agreement by Sterling's shareholders and by the Company's shareholders, (2) approval of an amendment to the Company's articles of incorporation to increase the number of authorized shares of the Company's common stock, (3) authorization for listing on the NASDAQ of the shares of the Company's common stock to be issued in the Merger, (4) the receipt of required regulatory approvals for the Merger and the Bank Merger from the Federal Reserve Board, Federal Deposit Insurance Corporation and Oregon and Washington state bank regulators, in each case without the imposition of any materially burdensome regulatory condition, (5) effectiveness of the registration statement on Form S-4 for the Company's common stock to be issued in the Merger, and (6) the absence of any order, injunction or other legal restraint preventing the completion of the Merger or making the completion of the Merger illegal. Each party's obligation to complete the Merger is also subject to certain additional customary conditions. The Merger Agreement provides certain termination rights for both the Company and Sterling and further provides that, upon termination of the Merger Agreement under certain circumstances, the Company or Sterling, as applicable, will be obligated to pay the other party a termination fee of $\$ 75$ million.

The Merger is expected to be completed in the first half of 2014. A summary of the terms of the Merger Agreement and other related agreements are summarized in, and the Merger Agreement has been filed as an exhibit to, the Current Report on Form 8-K filed by the Company with the Securities and Exchange Commission on September 17, 2013.

Financial Pacific Holding Corp.
On July 1, 2013, the Bank acquired Financial Pacific Holding Corp. ("FPHC") based in Federal Way, Washington, and its subsidiary, Financial Pacific Leasing, Inc ("FinPac Leasing"), and its subsidiaries, Financial Pacific Funding, Inc. ("FPF"), Financial Pacific Funding II, Inc. ("FPF II") and Financial Pacific Funding III, Inc. ("FPF III"). As part of the same transaction, the Company acquired two related entities, FPC Leasing Corporation ("FPC") and Financial Pacific Reinsurance Co., Ltd. ("FPR"). FPHC, FinPac Leasing, FPF, FPF II, FPF III, FPC and FPR are collectively referred to herein as "FinPac". FinPac provides business-essential commercial equipment leases to various industries throughout the United States and Canada. It originates leases through its brokers, lessors, and direct marketing programs. The results of FinPac's operations are included in the consolidated financial statements as of July 1, 2013.

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The aggregate consideration for the FinPac purchase was $\$ 158.0$ million. Of that amount, $\$ 156.1$ was distributed in cash, and $\$ 1.9$ million was exchanged for restricted shares of the Company stock. The restricted shares were issued from the Company's 2013 Incentive Plan pursuant to employment agreements between the Company and certain executives of FinPac, vest over a period of either two or three years, and will be recognized over that time period within the salaries and employee benefits line item on the Consolidated Statements of Income. The structure of the transaction was as follows:

The Bank acquired all of the outstanding stock of FPHC, a shell holding company, which is the sole shareholder of FinPac Leasing, the primary operating subsidiary of FinPac that engages in equipment leasing and financing activities, and is also the sole shareholder of FPF and FPF III, which are bankruptcy-remote entities that serve as lien holder for certain leases. FinPac Leasing is also the sole shareholder of FPF II, which no longer engages in any activities or holds any assets and is anticipated to be wound up in the near future.
The Company acquired all of the outstanding stock of FPC, a Canadian leasing subsidiary, and FPR, a corporation organized in the Turks \& Caicos Islands that reinsures a portion of the liability risk of each insurance policy that is issued by a third party insurance company on leased equipment when the lessee fails to meet its contractual obligations under the lease or financing agreement to obtain insurance on the leased equipment.

The acquisition provides diversification, and a scalable platform that is consistent with expansion initiatives that the Bank has completed over the last three years, including growth in the business banking, agricultural lending and home builder lending groups. The transaction leverages excess capital of the Company and deploys excess liquidity into significantly higher yielding assets, provides growth and diversification, and is anticipated to increase profitability. There is no tax deductible goodwill or other intangibles.

The operations of FinPac are included in our operating results from July 1, 2013, and added revenue of $\$ 14.8$ million, non-interest expense of $\$ 3.5$ million, and net income of $\$ 6.0$ million net of tax, for the three and nine months ended September 30, 2013. FinPac's results of operations prior to the acquisition are not included in our operating results. Merger related expenses of $\$ 629,000$ and $\$ 1.4$ million for the three and nine months ended September 30, 2013 have been incurred in connection with the acquisition of FinPac and are recognized within the merger related expenses line item on the Consolidated Statements of Income.

A summary of the net assets acquired and the estimated fair value adjustments of FinPac are presented below: (in thousands)

|  | FinPac |  |
| :--- | :--- | :--- |
|  | July 1,2013 |  |
| Cost basis net assets | $\$ 61,446$ |  |
| Cash payment paid | $(156,110$ |  |
| Fair value adjustments: |  |  |
| Non-covered loans and leases, net | 6,881 | $(8,516$ |
| Other intangible assets | $(1,650$ | $(400$ |
| Other assets | 1,355 | $)$ |
| Term debt | $\$(96,994$ |  |
| Other liabilities |  |  |
| Goodwill |  |  |

The statement of assets acquired and liabilities assumed at their fair values of FinPac are presented below. Additional adjustments to the purchase price allocation may be required, specifically to leases, other assets, other liabilities and taxes.
(in thousands)

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|  | FinPac |
| :--- | :--- |
| Assets Acquired: | July 1, 2013 |
| Cash and equivalents | $\$ 6,452$ |
| Non-covered loans and leases, net | 264,336 |
| Premises and equipment | 491 |
| Goodwill | 96,994 |
| Other assets | 7,798 |
| Total assets acquired | $\$ 376,071$ |
| Liabilities Assumed: |  |
| Term debt | 211,204 |
| Other liabilities | 8,757 |
| Total liabilities assumed | 219,961 |
| Net Assets Acquired | $\$ 156,110$ |

Non-covered leases acquired from FinPac that are not subject to the requirements of FASB ASC 310-30 Loans and Debt Securities Acquired with Deteriorated Credit Quality ("ASC 310-30") are presented below at acquisition: (in thousands)

|  | FinPac |
| :--- | :--- |
| Contractually required payments | July 1, 2013 |
| Purchase adjustment for credit | $\$ 350,403$ |
| Balance of non-covered loans and leases, net | $\$(20,520 \quad$ ) |
| $\$ 264,336$ |  |

The following tables present unaudited pro forma results of operations for the three and nine months ended September 30, 2013 and 2012 as if the acquisition of FinPac had occurred on January 1, 2012. The proforma results have been prepared for comparative purposes only and are not necessarily indicative of the results that would have been obtained had the acquisitions actually occurred on January 1, 2012.

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(in thousands, except per share data)

Net interest income
Provision for non-covered loan and lease losses
Recapture of provision for covered loan losses
Non-interest income
Non-interest expense
Income before provision for income taxes
Provision for income taxes
Net income
Dividends and undistributed earnings allocated to
participating securities
Net earnings available to common shareholders
Earnings per share:

Basic
Diluted
Average shares outstanding:
Basic
111,912
111,912
Diluted
112,195
112,195
(a) FinPac amounts represent results from July 1, 2013 to September 30, 2013.
(b) Consists of change in yields due to fair value adjustments.
(c) Consists of merger related expenses of $\$ 629,000$ at the Bank, additional expense related to restricted stock, and FinPac amortization of intangible assets, director compensation and travel, and management fees.
(d) Consists of adjustment to FinPac provision for credit losses due to purchase accounting adjustments.
(e) Income tax effect of pro forma adjustments at $40 \%$.
(in thousands, except per share data)

Net interest income
Provision for non-covered loan and lease losses
Recapture of provision for covered loan losses
Non-interest income
Non-interest expense
Income before provision for income taxes
Provision for income taxes
Net income
Dividends and undistributed earnings allocated to participating securities
Net earnings available to common shareholders
Earnings per share:
Basic
\$0.59
\$0.71
Diluted \$0.59
\$0.71
Average shares outstanding:
Basic
111,934
111,934
Diluted
112,154
112,154

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(a) FinPac amounts represent results from January 1, 2013 to September 30, 2013.
(b) Consists of interest expense benefit of FinPac utilizing Bank funding, and change in yields due to fair value adjustments.
(c) Consists of merger related expenses of $\$ 1.4$ million at the Bank, additional expense related to restricted stock, and FinPac amortization of intangible assets, director compensation and travel, and management fees.
(d) Consists of adjustment to FinPac provision for credit losses due to purchase accounting adjustments.
(e) Income tax effect of pro forma adjustments at $40 \%$.
(in thousands, except per share data)

Net interest income
Provision for non-covered loan and lease losses
Provision for covered loan losses
Non-interest income
Non-interest expense
Income before provision for income taxes
Provision for income taxes
Net income
Dividends and undistributed earnings allocated to participating securities
Net earnings available to common shareholders
Earnings per share:
Basic
Diluted
Average shares outstanding:
Basic 111,899

Diluted 112,151
111,899
(a) FinPac amounts represent results from July 1, 2012 to September 30, 2012.
(b) Consists of interest expense benefit of FinPac utilizing Bank funding, and change in yields due to fair value adjustments.
(c) Consists of additional expense related to restricted stock, and FinPac amortization of intangible assets, director compensation and travel, and management fees.
(d) Consists of adjustment to FinPac provision for credit losses due to purchase accounting adjustments.
(e) Income tax effect of pro forma adjustments at $40 \%$.

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(in thousands, except per share data)

Net interest income
Provision for non-covered loan and lease losses
Provision for covered loan losses
Non-interest income
Non-interest expense
Income before provision for income taxes
Provision for income taxes
Net income
Dividends and undistributed earnings allocated to participating securities
Net earnings available to common shareholders
Earnings per share:
Basic
. 66
\$0.78
Diluted
\$0.65
\$0.78
Average shares outstanding:
Basic
111,928
111,928
Diluted
112,159
(a) FinPac amounts represent results from January 1, 2012 to September 30, 2012.
(b) Consists of interest expense benefit of FinPac utilizing Bank funding, and change in yields due to fair value adjustments.
(c) Consists of additional expense related to restricted stock, and FinPac amortization of intangible assets, director compensation and travel, and management fees.
(d) Consists of adjustment to FinPac provision for credit losses due to purchase accounting adjustments.
(e) Income tax effect of pro forma adjustments at $40 \%$.

## Circle Bancorp

On November 14, 2012, the Company acquired all of the assets and liabilities of Circle Bancorp ("Circle"), which has been accounted for under the acquisition method of accounting for cash consideration of $\$ 24.9$ million, including the redemption of all common and preferred shares and outstanding warrants and options. The assets and liabilities, both tangible and intangible, were recorded at their estimated fair values as of the acquisition dates, and are subject to change for up to one year after the closing date of the acquisition. This acquisition was consistent with the Company's overall banking expansion strategy and provided further opportunity to enter growth markets in the San Francisco Bay Area of California. Upon completion of the acquisition, all Circle Bank branches operated under the Umpqua Bank name. The acquisition added Circle Bank's network of six branches in Corte Madera, Novato, Petaluma, San Francisco, San Rafael and Santa Rosa, California to Umpqua Bank's network of locations in California, Oregon, Washington and Nevada. The application of the acquisition method of accounting resulted in the recognition of \$11.9 million of goodwill. There is no tax deductible goodwill or other intangibles.

The operations of Circle are included in our operating results from November 15, 2012, and added revenue of $\$ 4.2$ million and $\$ 13.3$ million, non-interest expense of $\$ 1.3$ million and $\$ 5.2$ million, and net income of $\$ 1.7$ million and $\$ 4.5$ million net of tax, for the three and nine months ended September 30, 2013. Circle's results of operations prior to the acquisition are not included in our operating results. Merger-related expenses of $\$ 32,000$ and $\$ 981,000$ for the three and nine months ended September 30, 2013 have been incurred in connection with the acquisition of Circle and recognized within the merger related expenses line item on the Consolidated Statements of Income.
A summary of the net assets acquired and the estimated fair value adjustments of Circle are presented below:

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(in thousands)

| Cost basis net assets | $\$ 17,127$ |  |
| :--- | :--- | :--- |
| Cash payment paid | $(24,860$ |  |
| Fair value adjustments: | $(2,622$ |  |
| Non-covered loans and leases, net | 830 | $(487$ |
| Other intangible assets | $(904$ | $(2,404$ |
| Non-covered other real estate owned | 1,398 |  |
| Deposits | $\$(11,922$ | $)$ |
| Term debt |  |  |
| Other |  |  |
| Goodwill |  |  |

The statement of assets acquired and liabilities assumed at their fair values of Circle are presented below: (in thousands)

Circle Bank
November 14, 2012
Assets Acquired:
Cash and equivalents \$39,328
Investment securities 793
Non-covered loans and leases, net 246,665
Premises and equipment 7,695
Restricted equity securities 2,491
Goodwill $\quad 11,922$
Other intangible assets 830
$\begin{array}{ll}\text { Non-covered other real estate owned } & 1,602\end{array}$
Other assets 6,469
Total assets acquired \$317,795
Liabilities Assumed:
Deposits \$250,408
$\begin{array}{ll}\text { Junior subordinated debentures } & 8,764\end{array}$
Term debt $\quad 55,404$
Other liabilities 3,219
Total liabilities assumed \$317,795
Non-covered loans acquired from Circle that are not subject to the requirements of FASB ASC 310-30 Loans and Debt Securities Acquired with Deteriorated Credit Quality ("ASC 310-30") are presented below at acquisition: (in thousands)

|  | November 14, |
| :--- | :--- |
| Contractually required principal payments | 2012 |
| Purchase adjustment for credit | $\$ 242,999$ |
| Balance of performing non-covered loans | $(5,760$, |
|  | $\$ 240,850$ |

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Non-covered loans acquired from Circle that are subject to the requirements of ASC 310-30 are presented below at acquisition and as of September 30, 2013 and December 31, 2012:
(in thousands)

Contractually required principal payments
Carrying balance of acquired purchase credit impaired non-covered loans

| November 14, | December 31, | September 30, |
| :--- | :--- | :--- |
| 2012 | 2012 | 2013 |

The acquisition of Circle is not considered significant to the Company's financial statements and therefore pro forma financial information is not included.

Note 3 - Investment Securities

The following table presents the amortized costs, unrealized gains, unrealized losses and approximate fair values of investment securities at September 30, 2013 and December 31, 2012:

September 30, 2013
(in thousands)

AVAILABLE FOR SALE:
U.S. Treasury and agencies

| Amortized <br> Cost | Unrealized <br> Gains | Unrealized <br> Losses | Fair <br> Value |
| :--- | :--- | :--- | :--- |
| $\$ 256$ | $\$ 22$ | $\$-$ | $\$ 278$ |
| 233,499 | 9,146 | $(2,114$ | $)$ |
|  | 240,531 |  |  |

HELD TO MATURITY:
Residential mortgage-backed securities and collateralized mortgage obligations $\quad \$ 5,766 \quad \$ 265 \quad \$(1) \$ 6,030$
Obligations of states and political subdivisions
Residential mortgage-backed securities and collateralized mortgage obligations
Other debt securities
Investments in mutual funds and
other equity securities

| $\$ 5,766$ | $\$ 265$ | $\$(1)$ |
| :--- | :--- | :--- | :--- |

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December 31, 2012
(in thousands)

## AVAILABLE FOR SALE:

U.S. Treasury and agencies

Obligations of states and political subdivisions
Residential mortgage-backed securities and collateralized mortgage obligations
Other debt securities
Investments in mutual funds and
other equity securities
HELD TO MATURITY:
Obligations of states and political subdivisions
Residential mortgage-backed securities and collateralized mortgage obligations

| Amortized <br> Cost | Unrealized <br> Gains | Unrealized <br> Losses | Fair <br> Value |
| :--- | :--- | :--- | :--- |
| $\$ 45,503$ | $\$ 318$ | $\$(1$ | $)$ |
| 245,606 | 18,119 | - | 265,820 |
| $2,291,253$ | 28,747 | $(6,624$ | $)$ |
| 143 | 79 | - | $2,313,376$ |
|  |  | - | 2,086 |
| 1,959 | 127 | - | $\$ 2,625,229$ |
| $\$ 2,584,464$ | $\$ 47,390$ | $\$(6,625$ | $) \$ 2$, |
| $\$ 595$ | $\$ 1$ | $\$-$ | $\$ 596$ |
| 3,946 | 197 | $(7$ | $) 4,136$ |
| $\$ 4,541$ | $\$ 198$ | $\$(7$ | $) \$ 4,732$ |

Investment securities that were in an unrealized loss position as of September 30, 2013 and December 31, 2012 are presented in the following tables, based on the length of time individual securities have been in an unrealized loss position. In the opinion of management, these securities are considered only temporarily impaired due to changes in market interest rates or the widening of market spreads subsequent to the initial purchase of the securities, and not due to concerns regarding the underlying credit of the issuers or the underlying collateral.

September 30, 2013 (in thousands)

AVAILABLE FOR SALE:

| U.S. Treasury and agencies | $\$-$ | $\$-$ | $\$-$ | $\$-$ | $\$-$ | $\$-$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Obligations of states and political <br> subdivisions | 47,814 | 2,114 | - | - | 47,814 | 2,114 |
| Residential mortgage-backed securities <br> and |  |  |  |  |  |  |
| collateralized mortgage obligations | 440,921 | 13,680 | 264,968 | 6,220 | 705,889 | 19,900 |
| Total temporarily impaired securities | $\$ 488,735$ | $\$ 15,794$ | $\$ 264,968$ | $\$ 6,220$ | $\$ 753,703$ | $\$ 22,014$ |
| HELD TO MATURITY: |  |  |  |  |  |  |
| Residential mortgage-backed securities <br> and <br> collateralized mortgage obligations | $\$-$ | $\$-$ | $\$ 46$ | $\$ 1$ | $\$ 46$ | $\$ 1$ |
| Total temporarily impaired securities | $\$-$ | $\$-$ | $\$ 46$ | $\$ 1$ | $\$ 46$ | $\$ 1$ |

Unrealized losses on the impaired held to maturity collateralized mortgage obligations include the unrealized losses related to factors other than credit that are included in other comprehensive income.

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December 31, 2012
(in thousands)

|  | Less than <br> Fair <br> Value |  | Months <br> Unrealized <br> Losses | 12 Months or Longer <br> Fair <br> Value |  | Total <br> Unrealized <br> Losses | Fair <br> Value |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | | Unrealized |
| :--- |
| Losses |

The unrealized losses on investments in U.S. Treasury and agency securities were caused by interest rate increases subsequent to the purchase of these securities. The contractual terms of these investments do not permit the issuer to settle the securities at a price less than par. Because the Bank does not intend to sell the securities in this class and it is not likely that the Bank will be required to sell these securities before recovery of their amortized cost basis, which may include holding each security until contractual maturity, the unrealized losses on these investments are not considered other-than-temporarily impaired.

The unrealized losses on obligations of political subdivisions were caused by changes in market interest rates or the widening of market spreads subsequent to the initial purchase of these securities. Management monitors published credit ratings of these securities and no adverse ratings changes have occurred since the date of purchase of obligations of political subdivisions which are in an unrealized loss position as of September 30, 2013. Because the decline in fair value is attributable to changes in interest rates or widening market spreads and not credit quality, and because the Bank does not intend to sell the securities in this class and it is not likely that the Bank will be required to sell these securities before recovery of their amortized cost basis, which may include holding each security until maturity, the unrealized losses on these investments are not considered other-than-temporarily impaired.

All of the available for sale residential mortgage-backed securities and collateralized mortgage obligations portfolio in an unrealized loss position at September 30, 2013 are issued or guaranteed by governmental agencies. The unrealized losses on residential mortgage-backed securities and collateralized mortgage obligations were caused by changes in market interest rates or the widening of market spreads subsequent to the initial purchase of these securities, and not concerns regarding the underlying credit of the issuers or the underlying collateral. It is expected that these securities will not be settled at a price less than the amortized cost of each investment. Because the decline in fair value is attributable to changes in interest rates or widening market spreads and not credit quality, and because the Bank does not intend to sell the securities in this class and it is not likely that the Bank will be required to sell these securities before recovery of their amortized cost basis, which may include holding each security until contractual maturity, the unrealized losses on these investments are not considered other-than-temporarily impaired.

We review investment securities on an ongoing basis for the presence of other-than-temporary impairment ("OTTI") or permanent impairment, taking into consideration current market conditions, fair value in relationship to cost, extent and nature of the change in fair value, issuer rating changes and trends, whether we intend to sell a security or if it is likely that we will be required to sell the security before recovery of our amortized cost basis of the investment, which may be maturity, and other factors. For debt securities, if we intend to sell the security or it is likely that we will be
required to sell the security before recovering its cost basis, the entire impairment loss would be recognized in earnings as an OTTI. If we do not intend to sell the security and it is not likely that we will be required to sell the security but we do not expect to recover the entire amortized cost basis of the security, only the portion of the impairment loss representing credit losses would be recognized in earnings. The credit loss on a security is measured as the difference between the amortized cost basis and the present value of the cash flows expected to be collected. Projected cash flows are discounted by the original or current effective interest rate depending on the nature of the security being measured for potential OTTI. The remaining impairment related to all other factors, the difference between the present value of the cash flows expected to be collected and fair value, is recognized as a charge to other comprehensive income ("OCI"). Impairment losses related to all other factors are presented as separate categories within OCI. For investment securities held to maturity, this amount is accreted over the remaining life of the debt security prospectively

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based on the amount and timing of future estimated cash flows. The accretion of the OTTI amount recorded in OCI will increase the carrying value of the investment, and would not affect earnings. If there is an indication of additional credit losses the security is re-evaluated according to the procedures described above.

The following table presents the maturities of investment securities at September 30, 2013:
(in thousands)

## AMOUNTS MATURING IN:

Three months or less
Over three months through twelve months
After one year through five years
After five years through ten years
After ten years
Other investment securities

| Available For Sale <br> Amortized <br> Cost | Fair <br>  <br> Value | Held To Maturity |  |
| :--- | :--- | :--- | :--- |
| Amortized |  |  |  |
| Cost |  |  |  |$\quad$| Fair |
| :--- |
| Value |

The amortized cost and fair value of collateralized mortgage obligations and mortgage-backed securities are presented by expected average life, rather than contractual maturity, in the preceding table. Expected maturities may differ from contractual maturities because borrowers have the right to prepay underlying loans without prepayment penalties.

The following table presents the gross realized gains and gross realized losses on the sale of securities available for sale for the three and nine months ended September 30, 2013 and 2012:
(in thousands)
U.S. Treasury and agencies

Obligations of states and political subdivisions
Residential mortgage-backed securities and collateralized mortgage obligations
Other debt securities
(in thousands)
U.S. Treasury and agencies

Obligations of states and political subdivisions
Residential mortgage-backed securities and collateralized mortgage obligations
Other debt securities

| Nine months ended |  | Nine months ended |  |  |
| :--- | :--- | :--- | :--- | :---: |
| September |  | 30, 2013 | September 30 2012 |  |
| Gains | Losses | Gains | Losses |  |
| $\$-$ | $\$-$ | $\$ 371$ | $\$-$ |  |
| 10 | 1 | 10 | 1 |  |
|  | - |  |  |  |
| - | - | 1,484 | 683 |  |
| 9 | - | 18 | - |  |
| $\$ 19$ | $\$ 1$ | $\$ 1,883$ | $\$ 684$ |  |

The following table presents, as of September 30, 2013, investment securities which were pledged to secure borrowings, public deposits, and repurchase agreements as permitted or required by law:

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(in thousands)

|  | Amortized | Fair |
| :--- | :--- | :--- |
| To Federal Home Loan Bank to secure borrowings | Cost | Value |
| To state and local governments to secure public deposits | $\$ 16,831$ | $\$ 17,287$ |
| Other securities pledged principally to secure repurchase agreements | 810,529 | 808,734 |
| Total pledged securities | 307,164 | 304,093 |
|  | $\$ 1,134,524$ | $\$ 1,130,114$ |

Note 4 - Non-Covered Loans and Leases

The following table presents the major types of non-covered loans and leases recorded in the balance sheets as of September 30, 2013 and December 31, 2012:
(in thousands)

Commercial real estate
Term \& multifamily

| September 30, | December 31, |
| :--- | :--- |
| 2013 | 2012 |

$\begin{array}{lll}\text { Construction \& development } & 247,809 & 202,118 \\ \text { Residential development } & 78,998 & 57,209\end{array}$
Commercial
Term 769,173 797,802

LOC \& other $\quad 1,283,129 \quad 923,328$
Residential
Mortgage $\quad$ 476,579
Home equity loans \& lines 260,797
Consumer \& other
Total
Deferred loan fees, net
Total

43,621 37,327
7,235,115 6,693,603
$(6,211)(12,523)$
$\$ 7,228,904 \quad \$ 6,681,080$

As of September 30, 2013, loans totaling $\$ 5.4$ billion were pledged to secure borrowings and available lines of credit.

At September 30, 2013, non-covered loans accounted for under ASC 310-30 were $\$ 24.7$ million. At December 31, 2012, non-covered accounted for under ASC 310-30 were $\$ 19.3$ million.

Note 5 - Allowance for Non-Covered Loan and Lease Loss and Credit Quality

The Bank has a management Allowance for Loan and Lease Losses ("ALLL") Committee, which is responsible for, among other things, regularly reviewing the ALLL methodology, including loss factors, and ensuring that it is designed and applied in accordance with generally accepted accounting principles. The ALLL Committee reviews and approves loans and leases recommended for impaired status. The ALLL Committee also approves removing loans and leases from impaired status. The Bank's Audit and Compliance Committee provides board oversight of the ALLL process and reviews and approves the ALLL methodology on a quarterly basis.

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Our methodology for assessing the appropriateness of the ALLL consists of three key elements, which include 1) the formula allowance; 2) the specific allowance; and 3) the unallocated allowance. By incorporating these factors into a single allowance requirement analysis, all risk-based activities within the loan portfolio are simultaneously considered.

Formula Allowance
The Bank performs regular credit reviews of the loan and lease portfolio to determine the credit quality and adherence to underwriting standards. When loans and leases are originated, they are assigned a risk rating that is reassessed periodically

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during the term of the loan or lease through the credit review process. The Bank's risk rating methodology assigns risk ratings ranging from 1 to 10 , where a higher rating represents higher risk. The 10 risk rating categories are a primary factor in determining an appropriate amount for the formula allowance.

The formula allowance is calculated by applying risk factors to various segments of pools of outstanding loans and leases. Risk factors are assigned to each portfolio segment based on management's evaluation of the losses inherent within each segment. Segments or regions with greater risk of loss will therefore be assigned a higher risk factor.

Base risk - The portfolio is segmented into loan categories, and these categories are assigned a Base Risk factor based on an evaluation of the loss inherent within each segment.

Extra risk - Additional risk factors provide for an additional allocation of ALLL based on the loan and lease risk rating system and loan delinquency, and reflect the increased level of inherent losses associated with more adversely classified loans and leases.

Changes to risk factors - Risk factors are assigned at origination and may be changed periodically based on management's evaluation of the following factors: loss experience; changes in the level of non-performing loans and leases; regulatory exam results; changes in the level of adversely classified loans and leases (positive or negative); improvement or deterioration in local economic conditions; and any other factors deemed relevant.

## Specific Allowance

Regular credit reviews of the portfolio also identify loans that are considered potentially impaired. Potentially impaired loans are referred to the ALLL Committee which reviews and approves designated loans as impaired. A loan is considered impaired, when based on current information and events, we determine that we will probably not be able to collect all amounts due according to the loan contract, including scheduled interest payments. When we identify a loan as impaired, we measure the impairment using discounted cash flows, except when the sole remaining source of the repayment for the loan is the liquidation of the collateral. In these cases, we use the current fair value of the collateral, less selling costs, instead of discounted cash flows. If we determine that the value of the impaired loan is less than the recorded investment in the loan, we either recognize an impairment reserve as a specific allowance to be provided for in the allowance for loan and lease losses or charge-off the impaired balance on collateral dependent loans if it is determined that such amount represents a confirmed loss. Loans determined to be impaired with a specific allowance are excluded from the formula allowance so as not to double-count the loss exposure. The non-accrual impaired loans as of period end have already been partially charged-off to their estimated net realizable value, and are expected to be resolved over the coming quarters with no additional material loss, absent further decline in market prices.

The combination of the formula allowance component and the specific allowance component represents the allocated allowance for loan and lease losses.

## Unallocated Allowance

The Bank may also maintain an unallocated allowance amount to provide for other credit losses inherent in a loan and lease portfolio that may not have been contemplated in the credit loss factors. This unallocated amount generally comprises less than $5 \%$ of the allowance, but may be maintained at higher levels during times of deteriorating economic conditions characterized by falling real estate values. The unallocated amount is reviewed quarterly with consideration of factors including, but not limited to:

- Changes in lending policies and procedures, including changes in underwriting standards and collection, charge-off, and recovery practices not considered elsewhere in estimating credit losses;
- Changes in international, national, regional, and local economic and business conditions and developments that affect the collectability of the portfolio, including the condition of various market segments;


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- Changes in the nature and volume of the portfolio and in the terms of loans and leases;
- Changes in the experience and ability of lending management and other relevant staff;
- Changes in the volume and severity of past due loans, the volume of nonaccrual loans and leases, and the volume and severity of adversely classified or graded loans;
- Changes in the quality of the institution's loan and lease review system;
- Changes in the value of underlying collateral for collateral-depending loans;
- The existence and effect of any concentrations of credit, and changes in the level of such concentrations; and
- The effect of other external factors such as competition and legal and regulatory requirements on the level of estimated credit losses in the institutions' existing portfolio.


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These factors are evaluated through a management survey of the Chief Credit Officer, Chief Lending Officer, Senior Credit Officers, Special Assets Manager, and Credit Review Manager. The survey requests responses to evaluate current changes in the nine qualitative factors. This information is then incorporated into our understanding of the reasonableness of the formula factors and our evaluation of the unallocated portion of the ALLL.

Management believes that the ALLL was adequate as of September 30, 2013. There is, however, no assurance that future loan and lease losses will not exceed the levels provided for in the ALLL and could possibly result in additional charges to the provision for loan and lease losses. In addition, bank regulatory authorities, as part of their periodic examination of the Bank, may require additional charges to the provision for loan and lease losses in future periods if warranted as a result of their review. Approximately $75 \%$ of our loan and lease portfolio is secured by real estate, and a significant decline in real estate market values may require an increase in the allowance for loan and lease losses. The recent U.S. recession, the housing market downturn, and declining real estate values in our markets have negatively impacted aspects of our loan and lease portfolio. A continued deterioration in our markets may adversely affect our loan and lease portfolio and may lead to additional charges to the provision for loan and lease losses.

The reserve for unfunded commitments ("RUC") is established to absorb inherent losses associated with our commitment to lend funds, such as with a letter or line of credit. The adequacy of the ALLL and RUC are monitored on a regular basis and are based on management's evaluation of numerous factors. For each portfolio segment, these factors include:

- The quality of the current loan and lease portfolio;
- The trend in the loan portfolio's risk ratings;
- Current economic conditions;
- Loan and lease concentrations;
- Loan and lease growth rates;
- Past-due and non-performing trends;
- Evaluation of specific loss estimates for all significant problem loans;
- Historical short (one year), medium (three year), and long-term charge-off rates;
- Recovery experience; and
- Peer comparison loss rates.

There have been no significant changes to the Bank's methodology or policies in the periods presented.
Activity in the Non-Covered Allowance for Loan and Lease Losses
The following table summarizes activity related to the allowance for non-covered loan and lease losses by non-covered loan and lease portfolio segment for three and nine months ended September 30, 2013 and 2012, respectively:
(in thousands)

|  | Three months ended September 30, 2013 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Commercial |  |  | Consumer |  |  |
|  | Real Estate | Commercial | Residential | \& Other | Unallocated | Total |
| Balance, beginning of period | \$55,249 | \$21,587 | \$8,250 | \$750 | \$- | \$85,836 |
| Charge-offs | (3,101 ) | (1,754 ) | ) $(1,181$ | ) (281 | ) | (6,317 |
| Recoveries | 880 | 1,101 | 41 | 145 | - | 2,167 |
| Provision | 565 | 2,346 | (68 | ) 165 | - | 3,008 |
| Balance, end of period | \$53,593 | \$23,280 | \$7,042 | \$779 | \$- | \$84,694 |

Three months ended September 30, 2012

|  | Commercial | Consumer |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | Real Estate | Commercial | Residential | $\&$ Other | Unallocated | Total |  |
|  | $\$ 56,341$ | $\$ 19,587$ | $\$ 6,652$ | $\$ 1,038$ | $\$-$ | $\$ 83,618$ |  |
| Balance, beginning of period | $(4,892$ | $)(1,782$ | $)(516$ | $)$ | $(454$ | $)$ | $(7,644$ |
| Charge-offs | 1,020 | 409 | 171 | 107 | - | 1,707 |  |
| Recoveries | 2,779 | 2,540 | 1,381 | 331 | 47 | 7,078 |  |
| Provision | $\$ 55,248$ | $\$ 20,754$ | $\$ 7,688$ | $\$ 1,022$ | $\$ 47$ | $\$ 84,759$ |  |

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(in thousands)

|  | Nine months ended September 30, 2013 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Commercial |  |  | Consumer |  |  |  |
|  | Real Estate | Commercial | Residential | \& Other | Unallocated | Total |  |
| Balance, beginning of period | \$54,909 | \$22,925 | \$6,925 | \$632 | \$- | \$85,391 |  |
| Charge-offs | (6,595 ) | (9,541 ) | ) (2,813 ) | ) (697 ) | - | (19,646 | ) |
| Recoveries | 2,830 | 2,554 | 221 | 355 | - | 5,960 |  |
| Provision | 2,449 | 7,342 | 2,709 | 489 | - | 12,989 |  |
| Balance, end of period | \$53,593 | \$23,280 | \$7,042 | \$779 | \$- | \$84,694 |  |
|  | Nine months ended September 30, 2012 |  |  |  |  |  |  |
|  | Commercial |  |  | Consumer |  |  |  |
|  | Real Estate | Commercial | Residential | \& Other | Unallocated | Total |  |
| Balance, beginning of period | \$59,574 | \$20,485 | \$7,625 | \$867 | \$4,417 | \$92,968 |  |
| Charge-offs | (18,007 ) | ) (8,741 ) | ) $(4,030)$ | ) $(1,159)$ | - | (31,937 | ) |
| Recoveries | 2,327 | 3,856 | 338 | 324 | - | 6,845 |  |
| Provision | 11,354 | 5,154 | 3,755 | 990 | (4,370 ) | 16,883 |  |
| Balance, end of period | \$55,248 | \$20,754 | \$7,688 | \$ 1,022 | \$47 | \$84,759 |  |

The following table presents the allowance and recorded investment in non-covered loans and leases by portfolio segment and balances individually or collectively evaluated for impairment as of September 30, 2013 and 2012, respectively:
(in thousands)
September 30, 2013
Commercial Consumer
Real Estate Commercial Residential \& Other Unallocated Total
Allowance for non-covered loans and leases:

| Collectively evaluated for <br> impairment | $\$ 52,199$ | $\$ 23,270$ | $\$ 7,042$ | $\$ 779$ | $\$-$ | $\$ 83,290$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Individually evaluated for <br> impairment | 1,394 | 10 | - | - | - | 1,404 |
| Total | $\$ 53,593$ | $\$ 23,280$ | $\$ 7,042$ | $\$ 779$ | $\$-$ | $\$ 84,694$ |

Non-covered loans and leases:
Collectively evaluated for impairment
Individually evaluated for impairment
Total

| $\$ 4,235,408$ | $\$ 2,039,566$ | $\$ 806,402$ | $\$ 43,621$ | $\$ 7,124,997$ |
| :--- | :--- | :--- | :--- | :--- |
| 97,382 | 12,736 | - | - | 110,118 |
| $\$ 4,332,790$ | $\$ 2,052,302$ | $\$ 806,402$ | $\$ 43,621$ | $\$ 7,235,115$ |

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(in thousands)
September 30, 2012

| Commercial | Consumer |  |  |  |
| :--- | :--- | :--- | :--- | :---: |
| Real Estate | Commercial | Residential | \& Other |  |
| Unallocated Total |  |  |  |  |

Allowance for non-covered loans and leases:

| Collectively evaluated for <br> impairment | $\$ 54,115$ | $\$ 20,754$ | $\$ 7,683$ | $\$ 1,022$ | $\$ 47$ | $\$ 83,621$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Individually evaluated for <br> impairment | 1,133 | - | 5 | - | - | 1,138 |
| Total | $\$ 55,248$ | $\$ 20,754$ | $\$ 7,688$ | $\$ 1,022$ | $\$ 47$ | $\$ 84,759$ |
| Non-covered loans and leases: <br> Collectively evaluated for <br> impairment | $\$ 3,816,106$ | $\$ 1,602,735$ | $\$ 654,956$ | $\$ 37,874$ |  | $\$ 6,111,671$ |
| Individually evaluated for <br> impairment | 129,690 | 18,371 | 793 | - |  | 148,854 |
| Total | $\$ 3,945,796$ | $\$ 1,621,106$ | $\$ 655,749$ | $\$ 37,874$ |  | $\$ 6,260,525$ |

The gross non-covered loan and lease balance excludes deferred loans fees of $\$ 6.2$ million at September 30, 2013 and $\$ 12.1$ million at September 30, 2012.

Summary of Reserve for Unfunded Commitments Activity
The following table presents a summary of activity in the reserve for unfunded commitments ("RUC") and unfunded commitments for the three and nine months ended September 30, 2013 and 2012, respectively:
(in thousands)

Balance, beginning of period Net change to other expense Balance, end of period

Balance, beginning of period Net change to other expense Balance, end of period

Three months ended September 30, 2013

| Commercial |  |  | Consumer |  |
| :--- | :--- | :--- | :--- | :--- |
| Real Estate | Commercial | Residential | \& Other | Total |
| $\$ 196$ | $\$ 855$ | $\$ 200$ | $\$ 76$ | $\$ 1,327$ |
| 3 | 11 | 24 | 10 | 48 |
| $\$ 199$ | $\$ 866$ | $\$ 224$ | $\$ 86$ | $\$ 1,375$ |

Three months ended September 30, 2012

| Commercial |  |  | Consumer |  |
| :--- | :--- | :--- | :--- | :--- |
| Real Estate | Commercial | Residential | \& Other | Total |
| $\$ 107$ | $\$ 790$ | $\$ 162$ | $\$ 67$ | $\$ 1,126$ |
| 18 | 1,607 | 2 | 4 | 1,631 |
| $\$ 125$ | $\$ 2,397$ | $\$ 164$ | $\$ 71$ | $\$ 2,757$ |

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(in thousands)

|  | Nine months ended September 30, 2013 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Commercial |  |  | Consumer |  |
|  | Real Estate | Commercial | Residential | \& Other | Total |
| Balance, beginning of period | \$172 | \$807 | \$173 | \$71 | \$1,223 |
| Net change to other expense | 27 | 59 | 51 | 15 | 152 |
| Balance, end of period | \$199 | \$866 | \$224 | \$86 | \$1,375 |

Balance, beginning of period Net change to other expense Balance, end of period
(in thousands)

|  | Commercial <br> Real Estate | Commercial | Residential | Consumer <br> \& Other | Total |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Unfunded loan commitments: |  |  |  |  |  |
| September 30, 2013 | $\$ 222,879$ | $\$ 1,011,643$ | $\$ 322,612$ | $\$ 53,601$ | $\$ 1,610,735$ |
| September 30, 2012 | $\$ 139,479$ | $\$ 900,875$ | $\$ 255,499$ | $\$ 55,312$ | $\$ 1,351,165$ |

Non-covered loans sold
In the course of managing the loan portfolio, at certain times, management may decide to sell loans. The following table summarizes loans sold by loan portfolio during the three and nine months ended September 30, 2013 and 2012, respectively:
(In thousands)

|  | Three months ended <br> September 30, <br> 2013 |  | Nine months ended <br> September 30, |  |
| :--- | :--- | :--- | :--- | :--- |
| Commercial real estate | $\$ 4,927$ | $\$ 6,410$ | $\$ 7,777$ <br> Term \& multifamily | - |

Asset Quality and Non-Performing Loans
We manage asset quality and control credit risk through diversification of the non-covered loan and lease portfolio and the application of policies designed to promote sound underwriting and loan and lease monitoring practices. The

Bank's Credit Quality Group is charged with monitoring asset quality, establishing credit policies and procedures and enforcing the consistent

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application of these policies and procedures across the Bank. Reviews of non-performing, past due non-covered loans and leases and larger credits, designed to identify potential charges to the allowance for loan and lease losses, and to determine the adequacy of the allowance, are conducted on an ongoing basis. These reviews consider such factors as the financial strength of borrowers, the value of the applicable collateral, loan and lease loss experience, estimated loan and lease losses, growth in the loan and lease portfolio, prevailing economic conditions and other factors.

A loan is considered impaired when, based on current information and events, we determine it is probable that we will not be able to collect all amounts due according to the loan contract, including scheduled interest payments.
Generally, when non-covered loans are identified as impaired, they are moved to the Special Assets Division. When we identify a loan as impaired, we measure the loan for potential impairment using discounted cash flows, except when the sole remaining source of the repayment for the loan is the liquidation of the collateral. In these cases, we will use the current fair value of collateral, less selling costs. The starting point for determining the fair value of collateral is through obtaining external appraisals. Generally, external appraisals are updated every 12 months. We obtain appraisals from a pre-approved list of independent, third party, local appraisal firms. Approval and addition to the list is based on experience, reputation, character, consistency and knowledge of the respective real estate market. At a minimum, it is ascertained that the appraiser is: (a) currently licensed in the state in which the property is located, (b) is experienced in the appraisal of properties similar to the property being appraised, (c) is actively engaged in the appraisal work, (d) has knowledge of current real estate market conditions and financing trends, (e) is reputable, and (f) is not on Freddie Mac's or the Bank's Exclusionary List of appraisers and brokers. In certain cases appraisals will be reviewed by our Real Estate Valuation Services Group to ensure the quality of the appraisal and the expertise and independence of the appraiser. Upon receipt and review, an external appraisal is utilized to measure a loan for potential impairment. Our impairment analysis documents the date of the appraisal used in the analysis, whether the officer preparing the report deems it current, and, if not, allows for internal valuation adjustments with justification. Typical justified adjustments might include discounts for continued market deterioration subsequent to appraisal date, adjustments for the release of collateral contemplated in the appraisal, or the value of other collateral or consideration not contemplated in the appraisal. An appraisal over one year old in most cases will be considered stale dated and an updated or new appraisal will be required. Any adjustments from appraised value to net realizable value are detailed and justified in the impairment analysis, which is reviewed and approved by senior credit quality officers and the Bank's ALLL Committee. Although an external appraisal is the primary source to value collateral dependent loans, we may also utilize values obtained through purchase and sale agreements, negotiated short sales, broker price opinions, or the sales price of the note. These alternative sources of value are used only if deemed to be more representative of value based on updated information regarding collateral resolution. Impairment analyses are updated, reviewed and approved on a quarterly basis at or near the end of each reporting period. Appraisals or other alternative sources of value received subsequent to the reporting period, but prior to our filing of periodic reports, are considered and evaluated to ensure our periodic filings are materially correct and not misleading. Based on these processes, we do not believe there are significant time lapses for the recognition of additional loan loss provisions or charge-offs from the date they become known.

Loans and leases are classified as non-accrual when collection of principal or interest is doubtful-generally if they are past due as to maturity or payment of principal or interest by 90 days or more-unless such loans are well-secured and in the process of collection. Additionally, all loans that are impaired are considered for non-accrual status. Loans placed on non-accrual will typically remain on non-accrual status until all principal and interest payments are brought current and the prospects for future payments in accordance with the loan agreement appear relatively certain.

Loans are reported as restructured when the Bank grants a concession(s) to a borrower experiencing financial difficulties that it would not otherwise consider. Examples of such concessions include a reduction in the loan rate, forgiveness of principal or accrued interest, extending the maturity date or providing a lower interest rate than would be normally available for a transaction of similar risk. As a result of these concessions, restructured loans are impaired as the Bank will not collect all amounts due, both principal and interest, in accordance with the terms of the original

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loan agreement. Impairment reserves on non-collateral dependent restructured loans are measured by comparing the present value of expected future cash flows on the restructured loans discounted at the interest rate of the original loan agreement to the loan's carrying value. These impairment reserves are recognized as a specific component to be provided for in the allowance for loan and lease losses.

Loans and leases are reported as past due when installment payments, interest payments, or maturity payments are past due based on contractual terms. All loans determined to be impaired are individually assessed for impairment except for impaired homogeneous loans which are collectively evaluated for impairment in accordance with FASB ASC 450, Contingencies ("ASC 450"). The specific factors considered in determining that a loan is impaired include borrower financial capacity, current economic, business and market conditions, collection efforts, collateral position and other factors deemed relevant. Generally, impaired loans are placed on non-accrual status and all cash receipts are applied to the principal balance. Continuation of accrual status and recognition of interest income is generally limited to performing restructured loans.

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The Bank has written down impaired, non-accrual loans as of September 30, 2013 to their estimated net realizable value, and expects resolution with no additional material loss, absent further decline in market prices.

Non-Covered Non-Accrual Loans and Loans Past Due
The following table summarizes our non-covered non-accrual loans and leases and loans and leases past due by loan and lease class as of September 30, 2013 and December 31, 2012:
(in thousands)
September 30, 2013

|  | September 30, 2013 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30-59 | 60-89 | Greater Than |  |  |  | Total Non- |
|  | Days | Days | 90 Days and | Total |  | Current \& | covered Loans |
|  | Past Due | Past Due | Accruing | Past Due | Nonaccrual | Other (1) | and Leases |
| Commercial real estate |  |  |  |  |  |  |  |
| Term \& multifamily | \$6,349 | \$3,389 | \$1,402 | \$11,140 | \$18,529 | \$3,976,314 | \$4,005,983 |
| Construction \& development | - | - | - | - | 5,130 | 242,679 | 247,809 |
| Residential development | 768 | 605 | - | 1,373 | 2,871 | 74,754 | 78,998 |
| Commercial |  |  |  |  |  |  |  |
| Term | 2,760 | 238 | - | 2,998 | 10,534 | 755,641 | 769,173 |
| LOC \& other | 2,110 | 3,330 | 470 | 5,910 | 2,741 | 1,274,478 | 1,283,129 |
| Residential |  |  |  |  |  |  |  |
| Mortgage | 562 | 898 | 2,690 | 4,150 | - | 546,050 | 550,200 |
| Home equity loans \& lines | 492 | 453 | 346 | 1,291 | - | 254,911 | 256,202 |
| Consumer \& other | 53 | 53 | 28 | 134 | - | 43,487 | 43,621 |
| Total | \$13,094 | \$8,966 | \$4,936 | \$26,996 | \$39,805 | \$7,168,314 | \$7,235,115 |
| Deferred loan fees, net |  |  |  |  |  |  | (6,211 |
| Total |  |  |  |  |  |  | \$7,228,904 |

(1) Other includes non-covered loans accounted for under ASC 310-30.

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| usands) | December 31, 2012 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30-59 | 60-89 | Greater Than |  |  |  | Total Non- |
|  | Days | Days | 90 Days and | Total |  | Current \& | covered Loans |
|  | Past Due | Past Due | Accruing | Past Due | Nonaccrual | Other (1) | and Leases |
| Commercial real estate |  |  |  |  |  |  |  |
| Term \& multifamily | \$7,747 | \$2,784 | \$- | \$ 10,531 | \$43,290 | \$3,884,622 | \$3,938,443 |
| Construction \& development | 283 | - | - | 283 | 4,177 | 197,658 | 202,118 |
| Residential development | 479 | - | - | 479 | 5,132 | 51,598 | 57,209 |
| Commercial |  |  |  |  |  |  |  |
| Term | 3,009 | 746 | 81 | 3,836 | 7,040 | 786,926 | 797,802 |
| LOC \& other | 1,647 | 1,503 | - | 3,150 | 7,027 | 913,151 | 923,328 |
| Residential |  |  |  |  |  |  |  |
| Mortgage | 2,906 | 602 | 3,303 | 6,811 | - | 469,768 | 476,579 |
| Home equity loans \& lines | 1,398 | 214 | 758 | 2,370 | 49 | 258,378 | 260,797 |
| Consumer \& other | 282 | 191 | 90 | 563 | 21 | 36,743 | 37,327 |
| Total | \$17,751 | \$6,040 | \$4,232 | \$28,023 | \$66,736 | \$6,598,844 | \$6,693,603 |
| Deferred loan fees, net |  |  |  |  |  |  | (12,523 |
| Total |  |  |  |  |  |  | \$6,681,080 |

(1) Other includes non-covered loans accounted for under ASC 310-30.

Non-Covered Impaired Loans

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The following table summarizes our non-covered impaired loans by loan class as of September 30, 2013 and December 31, 2012:
(in thousands)

With no related allowance recorded:
Commercial real estate
Term \& multifamily
Construction \& development
Residential development
Commercial
Term
LOC \& other
Residential
Mortgage
Home equity loans \& lines
September 30, 2013
Unpaid

| Principal | Recorded | Related |
| :--- | :--- | :--- |
| Balance | Investment | Allowance |

Consumer \& other
With an allowance recorded:
Commercial real estate
Term \& multifamily
Construction \& development
Residential development
Commercial
Term
LOC \& other
300
1,265
300
36,692
1,278

Residential
Mortgage
Home equity loans \& lines
Consumer \& other
Total:
Commercial real estate
Commercial
Residential
Consumer \& other
Total
\$125,046
\$110,118
\$ 1,404

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(in thousands)
December 31, 2012
Unpaid

| Principal | Recorded | Related |
| :--- | :--- | :--- |
| Balance | Investment | Allowance |

With no related allowance recorded:
Commercial real estate
Term \& multifamily
Construction \& development
Residential development
Commercial
Term
LOC \& other
Residential
Mortgage
Home equity loans \& lines
Consumer \& other
With an allowance recorded:
Commercial real estate
Term \& multifamily
Construction \& development
Residential development
Commercial
Term
LOC \& other
Residential
Mortgage
Home equity loans \& lines
Consumer \& other
Total:
Commercial real estate
Commercial
Residential
Consumer \& other
Total

136,472
24,507
176
21
\$161,176 \$142,409

| $\$ 43,406$ | $\$-$ |
| :--- | :--- |
| 15,638 | - |
| 6,091 | - |
| 10,532 | - |
| 7,846 | - |
| - | - |
| 49 | - |
| 21 | - |


| 41,016 | 41,016 | 1,198 |
| :--- | :--- | :--- |
| 1,091 | 1,091 | 14 |

16,593 16,593 184

| - | - | - |
| :--- | :--- | :--- |
| - | - | - |
| - | - | - |
| 126 | 126 | 5 |
| - | - | - |

Loans with no related allowance reported generally represent non-accrual loans. The Bank recognizes the charge-off of impairment reserves on impaired loans in the period it arises for collateral dependent loans. Therefore, the non-accrual loans as of September 30, 2013 have already been written-down to their estimated net realizable value, based on net realizable value, and are expected to be resolved with no additional material loss, absent further decline in market prices. The valuation allowance on impaired loans primarily represents the impairment reserves on performing restructured loans, and is measured by comparing the present value of expected future cash flows on the restructured loans discounted at the interest rate of the original loan agreement to the loan's carrying value.

At September 30, 2013 and December 31, 2012, impaired loans of $\$ 69.5$ million and $\$ 70.6$ million were classified as accruing restructured loans, respectively. The restructurings were granted in response to borrower financial difficulty, and generally provide for a temporary modification of loan repayment terms. The restructured loans on accrual status represent the only impaired loans accruing interest at each respective date. In order for a restructured loan to be considered for accrual status, the loan's collateral coverage generally will be greater than or equal to $100 \%$ of the loan
balance, the loan is current on payments,

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and the borrower must either prefund an interest reserve or demonstrate the ability to make payments from a verified source of cash flow. The Bank had no obligation to lend additional funds on the restructured loans as of September 30, 2013.

The following table summarizes our average recorded investment and interest income recognized on impaired non-covered loans by loan class for the three and nine months ended September 30, 2013 and 2012:
(in thousands)

| Three months ended | Three months ended |  |  |
| :--- | :--- | :--- | :--- |
| September 30, 2013 | September 30, 2012 |  |  |
| Average | Interest | Average | Interest |
| Recorded | Income | Recorded | Income |
| Investment | Recognized | Investment | Recognized |

With no related allowance recorded:
Commercial real estate

| Term \& multifamily | $\$ 35,289$ | $\$-$ | $\$ 45,832$ | $\$-$ |
| :--- | :--- | :--- | :--- | :--- |
| Construction \& development | 11,155 | - | 16,990 | - |
| Residential development | 5,576 | - | 14,748 | - |
| Commercial |  |  |  |  |
| Term | 11,297 | - | 12,037 | - |
| LOC \& other | 1,000 | - | 6,731 | - |
| Residential | - | - | - | - |
| Mortgage | - | - | 729 | - |
| Home equity loans \& lines | - | - | - | - |
| Consumer \& other |  |  |  |  |

With an allowance recorded:
Commercial real estate

| Term \& multifamily | 36,261 | 438 | 28,918 | 352 |
| :--- | :--- | :--- | :--- | :--- |
| Construction \& development <br> Residential development | 2,452 | 122 | 2,712 | 169 |
| Commercial | 13,866 | 165 | 15,575 | 199 |
| Term | 325 | 4 | 182 | 44 |
| LOC \& other <br> Residential | 1,268 | 13 | - | - |
| Mortgage | 238 | - | - | - |
| Home equity loans \& lines <br> Consumer \& other | - | - | 127 | 2 |
| Total: <br> Commercial real estate | - | - | - | - |
| Commercial <br> Residential | 104,599 | 725 | 124,775 | 720 |
| Consumer \& other | 13,890 | 17 | 18,950 | 44 |
| Total | - | - | 856 | 2 |

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With no related allowance recorded:
Commercial real estate

| Term \& multifamily | \$37,484 | \$- | \$45,462 | \$- |
| :---: | :---: | :---: | :---: | :---: |
| Construction \& development | 12,902 | - | 18,464 | - |
| Residential development | 8,046 | - | 17,874 | - |
| Commercial |  |  |  |  |
| Term | 11,546 | - | 12,325 | - |
| LOC \& other | 3,239 | - | 7,975 | - |
| Residential |  |  |  |  |
| Mortgage | - | - | - | - |
| Home equity loans \& lines | 88 | - | 364 | - |
| Consumer \& other | 1 | - | - | - |
| With an allowance recorded: |  |  |  |  |
| Commercial real estate |  |  |  |  |
| Term \& multifamily | 36,995 | 1,301 | 25,916 | 785 |
| Construction \& development | 2,099 | 363 | 2,727 | 513 |
| Residential development | 15,467 | 474 | 18,873 | 600 |
| Commercial |  |  |  |  |
| Term | 1,142 | 13 | 554 | 140 |
| LOC \& other | 1,150 | 39 | 994 | - |
| Residential |  |  |  |  |
| Mortgage | 191 | - | - | - |
| Home equity loans \& lines | 32 | - | 128 | 5 |
| Consumer \& other | - | - | - | - |
| Total: |  |  |  |  |
| Commercial real estate | 112,993 | 2,138 | 129,316 | 1,898 |
| Commercial | 17,077 | 52 | 21,848 | 140 |
| Residential | 311 | - | 492 | 5 |
| Consumer \& other | 1 | - | - | - |
| Total | \$ 130,382 | \$2,190 | \$ 151,656 | \$2,043 |

The impaired loans for which these interest income amounts were recognized primarily relate to accruing restructured loans.

## Non-Covered Credit Quality Indicators

As previously noted, the Bank's risk rating methodology assigns risk ratings ranging from 1 to 10 , where a higher rating represents higher risk. The Bank differentiates its lending portfolios into homogeneous loans and leases and non-homogeneous loans and leases. The 10 risk rating categories can be generally described by the following groupings for non-homogeneous loans and leases:

Minimal Risk-A minimal risk loan or lease, risk rated 1, is to a borrower of the highest quality. The borrower has an unquestioned ability to produce consistent profits and service all obligations and can absorb severe market disturbances with little or no difficulty.

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Low Risk-A low risk loan or lease, risk rated 2, is similar in characteristics to a minimal risk loan. Margins may be smaller or protective elements may be subject to greater fluctuation. The borrower will have a strong demonstrated ability to produce profits, provide ample debt service coverage and to absorb market disturbances.

Modest Risk-A modest risk loan or lease, risk rated 3, is a desirable loan or lease with excellent sources of repayment and no currently identifiable risk associated with collection. The borrower exhibits a very strong capacity to repay the credit in accordance with the repayment agreement. The borrower may be susceptible to economic cycles, but will have reserves to weather these cycles.

Average Risk-An average risk loan or lease, risk rated 4, is an attractive loan or lease with sound sources of repayment and no material collection or repayment weakness evident. The borrower has an acceptable capacity to pay in accordance with the agreement. The borrower is susceptible to economic cycles and more efficient competition, but should have modest reserves sufficient to survive all but the most severe downturns or major setbacks.

Acceptable Risk-An acceptable risk loan or lease, risk rated 5, is a loan or lease with lower than average, but still acceptable credit risk. These borrowers may have higher leverage, less certain but viable repayment sources, have limited financial reserves and may possess weaknesses that can be adequately mitigated through collateral, structural or credit enhancement. The borrower is susceptible to economic cycles and is less resilient to negative market forces or financial events. Reserves may be insufficient to survive a modest downturn.

Watch-A watch loan or lease, risk rated 6, is still pass-rated, but represents the lowest level of acceptable risk due to an emerging risk element or declining performance trend. Watch ratings are expected to be temporary, with issues resolved or manifested to the extent that a higher or lower rating would be appropriate. The borrower should have a plausible plan, with reasonable certainty of success, to correct the problems in a short period of time. Borrowers rated watch are characterized by elements of uncertainty, such as:
Borrower may be experiencing declining operating trends, strained cash flows or less-than anticipated performance. Cash flow should still be adequate to cover debt service, and the negative trends should be identified as being of a short-term or temporary nature.
The borrower may have experienced a minor, unexpected covenant violation.
Companies who may be experiencing tight working capital or have a cash cushion deficiency.
A loan or lease may also be a watch if financial information is late, there is a documentation deficiency, the borrower has experienced unexpected management turnover, or if they face industry issues that, when combined with performance factors create uncertainty in their future ability to perform.
Delinquent payments, increasing and material overdraft activity, request for bulge and/or out-of-formula advances may be an indicator of inadequate working capital and may suggest a lower rating.
Failure of the intended repayment source to materialize as expected, or renewal of a loan (other than cash/marketable security secured or lines of credit) without reduction are possible indicators of a watch or worse risk rating.

Special Mention-A special mention loan or lease, risk rated 7, has potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the asset or the institutions credit position at some future date. They contain unfavorable characteristics and are generally undesirable. Loans and leases in this category are currently protected but are potentially weak and constitute an undue and unwarranted credit risk, but not to the point of a substandard classification. A special mention loan or lease has potential weaknesses, which if not checked or corrected, weaken the asset or inadequately protect the Bank's position at some future date. Such weaknesses include:
Performance is poor or significantly less than expected. There may be a temporary debt-servicing deficiency or inadequate working capital as evidenced by a cash cushion deficiency, but not to the extent that repayment is compromised. Material violation of financial covenants is common.

Loans or leases with unresolved material issues that significantly cloud the debt service outlook, even though a debt servicing deficiency does not currently exist.
Modest underperformance or deviation from plan for real estate loans where absorption of rental/sales units is necessary to properly service the debt as structured. Depth of support for interest carry provided by owner/guarantors may mitigate and provide for improved rating.
This rating may be assigned when a loan officer is unable to supervise the credit properly, an inadequate loan agreement, an inability to control collateral, failure to obtain proper documentation, or any other deviation from prudent lending practices.
Unlike a substandard credit, there should be a reasonable expectation that these temporary issues will be corrected within the normal course of business, rather than liquidation of assets, and in a reasonable period of time.

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Substandard-A substandard asset, risk rated 8, is inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Assets so classified must have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected. Loss potential, while existing in the aggregate amount of substandard assets, does not have to exist in individual assets classified substandard. Loans and leases are classified as substandard when they have unsatisfactory characteristics causing unacceptable levels of risk. A substandard loan or lease normally has one or more well-defined weaknesses that could jeopardize repayment of the debt. The likely need to liquidate assets to correct the problem, rather than repayment from successful operations is the key distinction between special mention and substandard. The following are examples of well-defined weaknesses:

- Cash flow deficiencies or trends are of a magnitude to jeopardize current and future payments with no immediate relief. A loss is not presently expected, however the outlook is sufficiently uncertain to preclude ruling out the possibility.
- The borrower has been unable to adjust to prolonged and unfavorable industry or economic trends.
- Material underperformance or deviation from plan for real estate loans where absorption of rental/sales units is necessary to properly service the debt and risk is not mitigated by willingness and capacity of owner/guarantor to support interest payments.
- Management character or honesty has become suspect. This includes instances where the borrower has become uncooperative.
- Due to unprofitable or unsuccessful business operations, some form of restructuring of the business, including liquidation of assets, has become the primary source of loan repayment. Cash flow has deteriorated, or been diverted, to the point that sale of collateral is now the Bank's primary source of repayment (unless this was the original source of repayment). If the collateral is under the Bank's control and is cash or other liquid, highly marketable securities and properly margined, then a more appropriate rating might be special mention or watch.
- The borrower is bankrupt, or for any other reason, future repayment is dependent on court action.
- There is material, uncorrectable faulty documentation or materially suspect financial information.

Doubtful—Loans or leases classified as doubtful, risk rated 9, have all the weaknesses inherent in one classified substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable. The possibility of loss is extremely high, but because of certain important and reasonably specific pending factors, which may work towards strengthening of the asset, classification as a loss (and immediate charge-off) is deferred until more exact status may be determined. Pending factors include proposed merger, acquisition, liquidation procedures, capital injection, and perfection of liens on additional collateral and refinancing plans. In certain circumstances, a doubtful rating will be temporary, while the Bank is awaiting an updated collateral valuation. In these cases, once the collateral is valued and appropriate margin applied, the remaining un-collateralized portion will be charged-off. The remaining balance, properly margined, may then be upgraded to substandard, however must remain on non-accrual.

Loss-Loans or leases classified as loss, risk rated 10, are considered un-collectible and of such little value that the continuance as an active Bank asset is not warranted. This rating does not mean that the loan or lease has no recovery or salvage value, but rather that the loan or lease should be charged-off now, even though partial or full recovery may be possible in the future.

Impaired-Loans are classified as impaired when, based on current information and events, it is probable that the Bank will be unable to collect the scheduled payments of principal and interest when due, in accordance with the terms of the original loan agreement, without unreasonable delay. This generally includes all loans classified as non-accrual and troubled debt restructurings. Impaired loans are risk rated for internal and regulatory rating purposes, but presented separately for clarification.

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Homogeneous loans and leases are not risk rated until they are greater than 30 days past due, and risk rating is based primarily on the past due status of the loan or lease. The risk rating categories can be generally described by the following groupings for commercial and commercial real estate homogeneous loans and leases:

Special Mention-A homogeneous special mention loan or lease, risk rated 7, is 30-59 days past due from the required payment date at month-end.

Substandard-A homogeneous substandard loan or lease, risk rated 8 , is $60-89$ days past due from the required payment date at month-end.

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Doubtful-A homogeneous doubtful loan or lease, risk rated 9 , is $90-179$ days past due from the required payment date at month-end.

Loss-A homogeneous loss loan or lease, risk rated 10, is 180 days and more past due from the required payment date. These loans are generally charged-off in the month in which the 180 day time period elapses.

The risk rating categories can be generally described by the following groupings for residential and consumer and other homogeneous loans:

Special Mention-A homogeneous retail special mention loan, risk rated 7, is $30-89$ days past due from the required payment date at month-end.

Substandard—A homogeneous retail substandard loan, risk rated 8, is an open-end loan 90-180 days past due from the required payment date at month-end or a closed-end loan 90-120 days past due from the required payment date at month-end.

Loss-A homogeneous retail loss loan, risk rated 10, is a closed-end loan that becomes past due 120 cumulative days or an open-end retail loan that becomes past due 180 cumulative days from the contractual due date. These loans are generally charged-off in the month in which the 120 or 180 day period elapses.

The following table summarizes our internal risk rating by loan and lease class for the non-covered loan and lease portfolio as of September 30, 2013 and December 31, 2012:
(in thousands)

| September 30, 2013 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Pass/Watch | Special <br> Mention | Substandard | Doubtful | Loss | Impaired | Total |
| Commercial real estate |  |  |  |  |  |  |  |
| Term \& multifamily | \$3,646,254 | \$147,094 | \$148,258 | \$- | \$- | \$64,377 | \$4,005,983 |
| Construction \& development | 227,008 | 1,894 | 4,126 | - | - | 14,781 | 247,809 |
| Residential development | 54,480 | 2,896 | 3,398 | - | - | 18,224 | 78,998 |
| Commercial |  |  |  |  |  |  |  |
| Term | 722,140 | 15,210 | 20,988 | - | - | 10,835 | 769,173 |
| LOC \& other | 1,227,521 | 35,349 | 15,830 | 2,364 | 164 | 1,901 | 1,283,129 |
| Residential |  |  |  |  |  |  |  |
| Mortgage | 546,048 | 1,466 | 570 | - | 2,116 | - | 550,200 |
| Home equity loans \& lines | 254,912 | 945 | 15 | - | 330 | - | 256,202 |
| Consumer \& other | 43,487 | 106 | 15 | - | 13 | - | 43,621 |
| Total | \$6,721,850 | \$204,960 | \$ 193,200 | \$2,364 | \$2,623 | \$110,118 | \$7,235,115 |
| Deferred loan fees, net |  |  |  |  |  |  | (6,211 ) |
| Total |  |  |  |  |  |  | \$7,228,904 |

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(in thousands)


The percentage of non-covered impaired loans classified as watch, special mention, and substandard was $5.9 \%, 2.8 \%$, and $91.3 \%$, respectively, as of September 30, 2013. The percentage of non-covered impaired loans classified as watch, special mention, and substandard was $9.0 \%, 1.7 \%$, and $89.3 \%$, respectively, as of December 31, 2012.

Troubled Debt Restructurings
At September 30, 2013 and December 31, 2012, impaired loans of $\$ 69.5$ million and $\$ 70.6$ million were classified as accruing restructured loans, respectively. The restructurings were granted in response to borrower financial difficulty, and generally provide for a temporary modification of loan repayment terms. The restructured loans on accrual status represent the only impaired loans accruing interest. In order for a restructured loan to be considered for accrual status, the loan's collateral coverage generally will be greater than or equal to $100 \%$ of the loan balance, the loan is current on payments, and the borrower must either prefund an interest reserve or demonstrate the ability to make payments from a verified source of cash flow. Impaired restructured loans carry a specific allowance and the allowance on impaired restructured loans is calculated consistently across the portfolios.

There were no available commitments for troubled debt restructurings outstanding as of September 30, 2013 and none as of December 31, 2012.

The following tables present troubled debt restructurings by accrual versus non-accrual status and by loan class as of September 30, 2013 and December 31, 2012:

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(in thousands)

|  | September 30, 2013 <br> Accrual <br> Status |  | Non-Accrual <br> Status |
| :--- | :--- | :--- | :--- | | Total |
| :--- |
| Modifications |

(in thousands)

| Commercial real estate |  |  |  |
| :---: | :---: | :---: | :---: |
| Term \& multifamily | \$39,613 | \$16,605 | \$56,218 |
| Construction \& development | 12,552 | 3,516 | 16,068 |
| Residential development | 17,141 | 4,921 | 22,062 |
| Commercial |  |  |  |
| Term | 350 | 4,641 | 4,991 |
| LOC \& other | 820 | 1,493 | 2,313 |
| Residential |  |  |  |
| Mortgage | - | - | - |
| Home equity loans \& lines | 126 | - | 126 |
| Consumer \& other | - | - | - |
| Total | \$70,602 | \$31,176 | \$ 101,778 |

The Bank's policy is that loans placed on non-accrual will typically remain on non-accrual status until all principal and interest payments are brought current and the prospect for future payment in accordance with the loan agreement appears relatively certain. The Bank's policy generally refers to six months of payment performance as sufficient to warrant a return to accrual status.

The types of modifications offered can generally be described in the following categories:
Rate Modification-A modification in which the interest rate is modified.
Term Modification -A modification in which the maturity date, timing of payments, or frequency of payments is changed.

Interest Only Modification-A modification in which the loan is converted to interest only payments for a period of time.

Payment Modification-A modification in which the payment amount is changed, other than an interest only modification described above.

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Combination Modification-Any other type of modification, including the use of multiple types of modifications.
The following tables present newly non-covered restructured loans that occurred during the three and nine months ended September 30, 2013 and 2012, respectively:

| (in thousands) | Three months ended September 30, 2013 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Rate | Term | Interest Only | Payment | Combination | Total |
|  | Modifications | Modifications | Modifications | Modifications | Modifications | Modifications |
| Commercial real estate |  |  |  |  |  |  |
| Term \& multifamily | \$- | \$- | \$- | \$- | \$- | \$- |
| Construction \& development | - | - | - | - | - | - |
| Residential development Commercial | - | - | - | - | - | - |
| Term | - | - | - | - | 3,588 | 3,588 |
| LOC \& other | - | - | - | - | - | - |
| Residential |  |  |  |  |  |  |
| Mortgage | - | - | - | - | - | - |
| Home equity loans \& lines- |  | - | - | - | - | - |
| Consumer \& other | - | - | - | - | - | - |
| Total | \$- | \$- | \$- | \$- | \$3,588 | \$3,588 |
|  | Three months ended September 30, 2012 |  |  |  |  |  |
|  | Rate | Term | Interest Only | Payment | Combination | Total |
|  | Modifications | Modifications | Modifications | Modifications | Modifications | Modifications |
| Commercial real estate |  |  |  |  |  |  |
| Term \& multifamily | \$14,920 | \$- | \$- | \$- | \$2,554 | \$17,474 |
| Construction \& development | - | - | - | - | - | - |
| Residential development | - | - | - | - | - | - |
| Commercial |  |  |  |  |  |  |
| Term | - | - | - | 820 | - | 820 |
| LOC \& other | - | - | - | - | - | - |
| Residential |  |  |  |  |  |  |
| Mortgage | - | - | - | - | - | - |
| Home equity loans \& lines- |  | - | - | - | - | - |
| Consumer \& other | - | - | - | - | - | - |
| Total | \$ 14,920 | \$- | \$- | \$820 | \$2,554 | \$18,294 |

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|  | Nine months e | nded Septembe | 30, 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Rate | Term | Interest Only | Payment | Combination | Total |
|  | Modifications | Modifications | Modifications | Modifications | Modifications | Modifications |
| Commercial real estate |  |  |  |  |  |  |
| Term \& multifamily | \$- | \$- | \$4,291 | \$- | \$- | \$4,291 |
| Construction \& development | - | - | - | - | - | - |
| Residential development Commercial | - | - | - | - | - | - |
| Term | - | - | - | - | 3,588 | 3,588 |
| LOC \& other | - | - | - | - | 452 | 452 |
| Residential |  |  |  |  |  |  |
| Mortgage | - | - | - | - | 478 | 478 |
| Home equity loans \& lines- |  | - | - | - | - | - |
| Consumer \& other | - | - | - | - | - | - |
| Total | \$- | \$- | \$4,291 | \$- | \$4,518 | \$8,809 |
|  | Nine months ended September 30, 2012 |  |  |  |  |  |
|  | Rate | Term | Interest Only | Payment | Combination | Total |
|  | Modifications | Modifications | Modifications | Modifications | Modifications | Modifications |
| Commercial real estate |  |  |  |  |  |  |
| Term \& multifamily | \$14,920 | \$- | \$- | \$- | \$3,357 | \$18,277 |
| Construction \& development | - | - | - | - | - | - |
| Residential development | - | - | - | - | - | - |
| Commercial |  |  |  |  |  |  |
| Term | - | - | - | 820 | - | 820 |
| LOC \& other | - | - | - | - | - | - |
| Residential |  |  |  |  |  |  |
| Mortgage | - | - | - | - | - | - |
| Home equity loans \& lines- |  | - | - | - | - | - |
| Consumer \& other | - | - | - | - | - | - |
| Total | \$14,920 | \$- | \$- | \$820 | \$3,357 | \$19,097 |

For the periods presented in the tables above, the outstanding recorded investment was the same pre and post modification.

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The following tables represent financing receivables modified as troubled debt restructurings within the previous 12 months for which there was a payment default during the three and nine months ended September 30, 2013 and 2012, respectively:
(in thousands)

|  | Three months ended <br> September 30, | Nine months ended <br> September 30, <br> 2013 | 2012 | 2013 |
| :--- | :--- | :--- | :--- | :--- |

Note 6 - Covered Assets and Indemnification Asset

## Covered Loans

Loans acquired in a FDIC-assisted acquisition that are subject to a loss-share agreement are referred to as "covered loans" and reported separately in our statements of financial condition. Covered loans are reported exclusive of the cash flow reimbursements expected from the FDIC.

Acquired loans are valued as of acquisition date in accordance with ASC 805. Loans purchased with evidence of credit deterioration since origination for which it is probable that all contractually required payments will not be collected are accounted for under FASB ASC 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality ("ASC 310-30"). Because of the significant fair value discounts associated with the acquired portfolios, the concentration of real estate related loans (to finance or secured by real estate collateral) and the decline in real estate values in the regions serviced, and after considering the underwriting standards of the acquired originating bank, the Company elected to account for all acquired loans under ASC 310-30. Under ASC 805 and ASC 310-30, loans are to be recorded at fair value at acquisition date, factoring in credit losses expected to be incurred over the life of the loan. Accordingly, an allowance for loan losses is not carried over or recorded as of the acquisition date. We have aggregated the acquired loans into various loan pools based on multiple layers of common risk characteristics for the purpose of determining their respective fair values as of their acquisition dates, and for applying the subsequent recognition and measurement provisions for income accretion and impairment testing.

The covered loans acquired are, and will continue to be, subject to the Company's internal and external credit review and monitoring. To the extent there is experienced or projected credit deterioration on the acquired loan pools subsequent to amounts estimated at the previous remeasurement date, this deterioration will be measured, and a provision for credit losses will be charged to earnings. Additionally, provision for credit losses will be recorded on advances on covered loans subsequent to acquisition date in a manner consistent with the allowance for non-covered loan and lease losses. These provisions will be mostly offset by an increase to the FDIC indemnification asset through
the life of the loss sharing agreement, which is recognized in non-interest income.

## Covered Loans

The following table presents the major types of covered loans as of September 30, 2013 and December 31, 2012:

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(in thousands)

| Commercial real estate |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Term \& multifamily | \$58,522 | \$168,193 | \$88,714 | \$315,429 |
| Construction \& development | 3,770 | - | 4,161 | 7,931 |
| Residential development | 3,105 | - | 5,431 | 8,536 |
| Commercial |  |  |  |  |
| Term | 5,826 | 1,074 | 9,923 | 16,823 |
| LOC \& other | 3,433 | 5,937 | 2,148 | 11,518 |
| Residential |  |  |  |  |
| Mortgage | 3,126 | 18,392 | 1,786 | 23,304 |
| Home equity loans \& lines | 3,257 | 15,404 | 2,036 | 20,697 |
| Consumer \& other | 1,023 | 3,710 | 30 | 4,763 |
| Total | \$82,062 | \$212,710 | \$114,229 | \$409,001 |
| Allowance for covered loans |  |  |  | (11,918 |
| Total |  |  |  | \$397,083 |


| Commercial real estate |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Term \& multifamily | \$72,888 | \$199,685 | \$ 105,436 | \$378,009 |
| Construction \& development | 4,941 | 637 | 6,133 | 11,711 |
| Residential development | 3,840 | - | 5,954 | 9,794 |
| Commercial |  |  |  |  |
| Term | 9,961 | 2,230 | 11,333 | 23,524 |
| LOC \& other | 4,984 | 7,081 | 2,932 | 14,997 |
| Residential |  |  |  |  |
| Mortgage | 3,948 | 22,059 | 1,818 | 27,825 |
| Home equity loans \& lines | 3,478 | 17,178 | 2,786 | 23,442 |
| Consumer \& other | 1,855 | 4,143 | 53 | 6,051 |
| Total | \$ 105,895 | \$253,013 | \$136,445 | \$495,353 |
| Allowance for covered loans |  |  |  | (18,275 |
| Total |  |  |  | \$477,078 |

The outstanding contractual unpaid principal balance, excluding purchase accounting adjustments, at September 30, 2013 was $\$ 105.6$ million, $\$ 247.3$ million and $\$ 155.8$ million, for Evergreen, Rainier, and Nevada Security, respectively, as compared to $\$ 137.7$ million, $\$ 297.0$ million and $\$ 198.4$ million, for Evergreen, Rainier, and Nevada Security, respectively, at December 31, 2012.

In estimating the fair value of the covered loans at the acquisition date, we (a) calculated the contractual amount and timing of undiscounted principal and interest payments and (b) estimated the amount and timing of undiscounted expected principal and interest payments. The difference between these two amounts represents the nonaccretable difference.

On the acquisition date, the amount by which the undiscounted expected cash flows exceed the estimated fair value of the acquired loans is the "accretable yield". The accretable yield is then measured at each financial reporting date and represents the difference between the remaining undiscounted expected cash flows and the current carrying value of

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the loans.

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The following table presents the changes in the accretable yield for the three and nine months ended September 30, 2013 and 2012 for each respective acquired loan portfolio:
(in thousands)

Balance, beginning of period
Accretion to interest income
Disposals
Reclassifications (to)/from nonaccretable difference
Balance, end of period

Balance, beginning of period
Accretion to interest income
Disposals
Reclassifications from nonaccretable difference
Balance, end of period
(in thousands)

Balance, beginning of period
Accretion to interest income
Disposals
Reclassifications from nonaccretable difference
Balance, end of period

Three months ended September 30, 2013
$\left.\begin{array}{llll}\text { Evergreen } & \text { Rainier } & \text { Nevada Security } & \text { Total } \\ \$ 27,162 & \$ 85,823 & \$ 41,818 & \$ 154,803 \\ (2,816 & ) & (5,221 & ) \\ (1,148 & ) & (2,205 & ) \\ (325 & ) & 3,664 & (673\end{array}\right)\left(\begin{array}{l}\text { (11,457 } \\ \\ \$ 22,873\end{array}\right.$

Three months ended September 30, 2012
$\left.\begin{array}{llll}\text { Evergreen } & \text { Rainier } & \text { Nevada Security } & \text { Total } \\ \$ 48,064 & \$ 123,501 & \$ 54,623 & \$ 226,188 \\ (6,139 & ) & (8,361 & ) \\ (1,989 & ) & (5,677 & ) \\ 3,261 & 3,336 & 3,650 & (19,816 \\ \$ 43,197 & \$ 112,799 & \$ 50,751 & 9,691 \\ \hline\end{array}\right)$

Nine months ended September 30, 2013
$\left.\begin{array}{llll}\text { Evergreen } & \text { Rainier } & \text { Nevada Security } & \text { Total } \\ \$ 34,567 & \$ 102,468 & \$ 46,353 & \$ 183,388 \\ (9,879 & ) & (18,290 & ) \\ (2,510 & ) & (11,872 & ) \\ 695 & 3,529 & ) & (3,140 \\ 22,873 & \$ 82,061 & 6,041 & (11,179\end{array}\right)$

Nine months ended September 30, 2012
Balance, beginning of period
Accretion to interest income
Disposals
Reclassifications from nonaccretable difference Balance, end of period
$\left.\begin{array}{llll}\text { Evergreen } & \text { Rainier } & \text { Nevada Security } & \text { Total } \\ \$ 56,479 & \$ 120,333 & \$ 61,021 & \$ 237,833 \\ (14,918 & ) & (23,216 & ) \\ (5,671 & ) & (14,363 & ) \\ 7,307 & 30,045 & 7,069 & ) \\ \$ 433,058 & (23,103 \\ \$ 43,197 & \$ 112,799 & \$ 50,751 & 45,075 \\ \hline\end{array}\right)$

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Allowance for Covered Loan Losses
The following table summarizes activity related to the allowance for covered loan losses by covered loan portfolio segment for the three and nine months ended September 30, 2013 and 2012, respectively:
(in thousands)

Balance, beginning of period
Charge-offs
Recoveries
Recapture of provision
Balance, end of period

Balance, beginning of period
Charge-offs
Recoveries
Provision (recapture)
Balance, end of period
(in thousands)

Balance, beginning of period
Charge-offs
Recoveries
(Recapture) provision
Balance, end of period

Balance, beginning of period
Charge-offs
Recoveries
Provision
Balance, end of period

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The following table presents the allowance and recorded investment in covered loans by portfolio segment as of September 30, 2013 and 2012:
(in thousands)

Allowance for covered loans:
Loans acquired with deteriorated credit
quality (1)
Collectively evaluated for impairment

Total
September 30, 2013
Commercial Consumer
Real Estate Commercial Residential \& Other Total

Covered loans:
Loans acquired with deteriorated credit
quality (1)
Collectively evaluated for impairment
Total
\$6,648
(2) 386
\$7,034
2045
$51 \quad 51$
\$135
\$11,226
\$7,034

| $\$ 329,044$ | $\$ 17,799$ | $\$ 38,887$ | $\$ 2,000$ | $\$ 387,730$ |
| :---: | :--- | :--- | :--- | :--- |
| $(2) 2,852$ | 10,542 | 5,114 | 2,763 | 21,271 |
| $\$ 331,896$ | $\$ 28,341$ | $\$ 44,001$ | $\$ 4,763$ | $\$ 409,001$ |

September 30, 2012

| Commercial |  | Consumer |  |
| :--- | :--- | :--- | :--- |
| Real Estate | Commercial | Residential | \& Other |

Allowance for covered loans:
Loans acquired with deteriorated credit quality (1)
Collectively evaluated for impairment (2)
Total
Commercial
\$8,662

| $\$ 4,785$ | $\$ 694$ | $\$ 211$ | $\$ 14,352$ |
| :--- | :--- | :--- | :--- |
| 517 | 44 | 45 | 1,180 |
| $\$ 5,302$ | $\$ 738$ | $\$ 256$ | $\$ 15,532$ |
|  |  |  |  |
| $\$ 28,141$ | $\$ 48,838$ | $\$ 3,699$ | $\$ 505,225$ |
| 15,097 | 4,591 | 2,722 | 25,352 |
| $\$ 43,238$ | $\$ 53,429$ | $\$ 6,421$ | $\$ 530,577$ |

Covered loans:
Loans acquired with deteriorated credit quality (1)
$\begin{array}{lllll}\text { Collectively evaluated for impairment (2) } 2,942 & 15,097 & 4,591 & 2,722 & 25,352 \\ \text { Total } & \$ 427,489 & \$ 43,238 & \$ 53,429 & \$ 6,421\end{array}$
(1) In accordance with ASC 310-30, the valuation allowance is netted against the carrying value of the covered loan balance.
(2) The allowance on covered loan losses includes an allowance on covered loan advances on acquired loans subsequent to acquisition.

The valuation allowance on covered loans was reduced by recaptured provision of $\$ 2.4$ million and $\$ 7.9$ million for the three and nine months ended September 30, 2013, and $\$ 0.5$ million and $\$ 3.7$ million for the three and nine months ended September 30, 2012.

## Covered Credit Quality Indicators

Covered loans are risk rated in a manner consistent with non-covered loans. As previously noted, the Bank's risk rating methodology assigns risk ratings ranging from 1 to 10 , where a higher rating represents higher risk. The 10 risk rating groupings are described fully in Note 5 . The following table includes loans acquired with deteriorated credit quality accounted for under ASC 310-30, and advances made subsequent to acquisition on covered loans.

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The following table summarizes our internal risk rating grouping by covered loans, net as of September 30, 2013 and December 31, 2012:
(in thousands)

|  | September 30, 2013 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Pass/Watch | Special <br> Mention | Substandard | Doubtful | Loss | Total |
| Commercial real estate |  |  |  |  |  |  |
| Term \& multifamily | \$201,171 | \$38,536 | \$70,787 | \$241 | \$- | \$310,735 |
| Construction \& development | 1,153 | - | 5,501 | - | - | 6,654 |
| Residential development | 504 | 599 | 5,764 | 603 | - | 7,470 |
| Commercial |  |  |  |  |  |  |
| Term | 4,857 | 3,027 | 5,566 | 415 | - | 13,865 |
| LOC \& other | 8,054 | 1,298 | 1,185 | 48 | - | 10,585 |
| Residential |  |  |  |  |  |  |
| Mortgage | 23,161 | - | - | - | - | 23,161 |
| Home equity loans \& lines | 19,921 | - | 116 | - | - | 20,037 |
| Consumer \& other | 4,576 | - | - | - | - | 4,576 |
| Total | \$263,397 | \$43,460 | \$88,919 | \$1,307 | \$- | \$397,083 |


|  | Special <br> Mention |  |  |  | Substandard | Doubtful |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | Loss $\quad$ Total

## Covered Other Real Estate Owned

All other real estate owned ("OREO") acquired in FDIC-assisted acquisitions that are subject to a FDIC loss-share agreement are referred to as "covered OREO" and reported separately in our statements of financial position. Covered OREO is reported exclusive of expected reimbursement cash flows from the FDIC. Foreclosed covered loan collateral is transferred into covered OREO at the collateral's net realizable value, less selling costs.

Covered OREO was initially recorded at its estimated fair value on the acquisition date based on similar market comparable valuations less estimated selling costs. Subsequent to acquisition, loan collateral transferred to OREO is at its net realizable value. Any subsequent valuation adjustments due to declines in fair value will be charged to non-interest expense, and will be mostly offset by non-interest income representing the corresponding increase to the FDIC indemnification asset for the offsetting loss reimbursement amount. Any recoveries of previous valuation
adjustments will be credited to non-interest expense with a corresponding charge to non-interest income for the portion of the recovery that is due to the FDIC.

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The following table summarizes the activity related to the covered OREO for the three and nine months ended September 30, 2013 and 2012:
(in thousands)

|  | Three months ended <br> September 30, |  | Nine months ended <br> September 30, |  |
| :--- | :--- | :--- | :--- | :--- |
|  | 2013 | 2012 | 2013 | 2012 |
| Balance, beginning of period | $\$ 3,484$ | $\$ 9,191$ | $\$ 10,374$ | $\$ 19,491$ |
| Additions to covered OREO | - | 1,881 | 2,554 | 3,227 |
| Dispositions of covered OREO | $(480$ | $)(2,192$ | $)$ | $(9,245$ |
| Valuation adjustments in the period | $(24$ | $)(769$ | $)$ | $(10,492$ |
| Balance, end of period | $\$ 2,980$ | $\$ 8,111$ | $\$ 2,980$ | $)$ |

FDIC Indemnification Asset
The Company has elected to account for amounts receivable under the loss-share agreement as an indemnification asset in accordance with FASB ASC 805, Business Combinations. The FDIC indemnification asset is initially recorded at fair value, based on the discounted value of expected future cash flows under the loss-share agreement. The difference between the present value and the undiscounted cash flows the Company expects to collect from the FDIC will be accreted into non-interest income over the life of the FDIC indemnification asset.

Subsequent to initial recognition, the FDIC indemnification asset is reviewed quarterly and adjusted for any changes in expected cash flows based on recent performance and expectations for future performance of the covered assets. These adjustments are measured on the same basis as the related covered loans and covered other real estate owned. Any increases in cash flow of the covered assets over those expected will reduce the FDIC indemnification asset and any decreases in cash flow of the covered assets under those expected will increase the FDIC indemnification asset. Increases and decreases to the FDIC indemnification asset are recorded as adjustments to non-interest income. The resulting carrying value of the indemnification asset represents the amounts recoverable from the FDIC for future expected losses, and the amounts due from the FDIC for claims related to covered losses the Company have incurred less amounts due back to the FDIC relating to shared recoveries.

The following table summarizes the activity related to the FDIC indemnification asset for each respective acquired portfolio for the three and nine months ended September 30, 2013 and 2012:
(in thousands)

