

EAST WEST BANCORP INC  
Form 10-Q  
August 07, 2015

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

Mark One

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934

For the quarterly period ended June 30, 2015

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 000-24939

EAST WEST BANCORP, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of  
incorporation or organization)

95-4703316

(I.R.S. Employer  
Identification No.)

135 N. Los Robles Ave, 7th Floor, Pasadena, California 91101

(Address of principal executive offices) (Zip Code)

(626) 768-6000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "large accelerated filer and accelerated filer" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes  No

Number of shares outstanding of the issuer's common stock on the latest practicable date: 143,850,084 shares as of July 31, 2015.

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## Forward-Looking Statements

Certain matters discussed in this Quarterly Report on Form 10-Q (this “Form 10-Q”) contain or incorporate statements that East West Bancorp, Inc. (the “Company”) believes are “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Rule 175 promulgated thereunder, and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), and Rule 3b-6 promulgated thereunder. These statements relate to the Company’s financial condition, results of operations, plans, objectives, future performance or business. They usually can be identified by the use of forward-looking language, such as “likely result in,” “expects,” “anticipates,” “estimates,” “forecasts,” “projects,” “intends to,” or may include other similar words or phrases, such as “believe,” “plans,” “trend,” “objective,” “continues,” “remain,” or similar expressions, or future or conditional verbs, such as “will,” “would,” “should,” “could,” “may,” “might,” “can,” or similar verbs. You should not place undue reliance on these statements, as they are subject to risks and uncertainties, including, but not limited to, those described in the documents incorporated by reference. When considering these forward-looking statements, you should keep in mind these risks and uncertainties, as well as any cautionary statements the Company may make. Moreover, you should treat these statements as speaking only as of the date they are made and based only on information then actually known to the Company.

There are a number of important factors that could cause future results to differ materially from historical performance and these forward-looking statements. Factors that might cause such a difference, some of which are beyond our control, include, but are not limited to:

- changes in our borrowers’ performance on loans;
- changes in the commercial and consumer real estate markets;
- changes in our costs of operation, compliance and expansion;
- changes in the U.S. economy, including inflation, employment levels, rate of growth and general business conditions;
- changes in government interest rate policies;
- changes in laws or the regulatory environment including regulatory reform initiatives and policies of the U.S. Department of Treasury, the Board of Governors of the Federal Reserve Board System, and the Federal Deposit Insurance Corporation (“FDIC”), the U.S. Securities and Exchange Commission (“SEC”) and the Consumer Financial Protection Bureau;
- changes in the economy of and monetary policy in the People’s Republic of China;
- changes in accounting standards as may be required by the Financial Accounting Standards Board or other regulatory agencies and its impact on critical accounting policies and assumptions;
- changes in the equity and debt securities markets;
- changes in competitive pressures on financial institutions;
- future credit quality and performance, including our expectations regarding future loan losses and allowance levels;
- effect of government budget cuts and government shut down;
- fluctuations of our stock price;
- success and timing of our business strategies;
- impact of reputational risk created by these developments on matters such as business generation and retention, funding and liquidity;
- impact of potential federal tax increases and spending cuts;
- impact of adverse judgments or settlements in litigation;
- impact of regulatory enforcement actions;
- changes in our ability to receive dividends from our subsidiaries;
- impact of political developments, wars or other hostilities may disrupt or increase volatility in securities or otherwise affect economic conditions;
- our capital requirements and our ability to generate capital internally or raise capital on favorable terms; and
- impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act on our business, business practices and cost of operations.



For a more detailed discussion of some of the factors that might cause such differences, see the Company's annual report on Form 10-K for the fiscal year ended December 31, 2014, filed with the SEC on March 2, 2015 (the "2014 Form 10-K"), under the heading "ITEM 1A. RISK FACTORS" and the information set forth under "ITEM 1A. RISK FACTORS" in this Form 10-Q. The Company does not undertake, and specifically disclaims any obligation to update any forward-looking statements to reflect the occurrence of events or circumstances after the date of such statements except as required by law.

## PART I — FINANCIAL INFORMATION

EAST WEST BANCORP, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS

(\$ in thousands)

(Unaudited)

	June 30, 2015	December 31, 2014
<b>ASSETS</b>		
Cash and cash equivalents	\$1,877,914	\$1,039,885
Short-term investments	274,838	338,714
Securities purchased under resale agreements (“resale agreements”)	1,100,000	1,225,000
Available-for-sale investment securities, at fair value	2,982,146	2,626,365
Loans held for sale	195,427	45,950
Loans held-for-investment (net of allowance for loan losses of \$261,229 in 2015 and \$261,679 in 2014)	21,697,435	21,468,270
Other real estate owned, net	25,792	32,111
Investment in Federal Home Loan Bank stock, at cost	18,155	31,239
Investment in Federal Reserve Bank stock, at cost	54,675	54,451
Investments in qualified affordable housing partnerships, net <sup>(1)</sup>	176,566	178,962
Premises and equipment (net of accumulated depreciation of \$92,797 in 2015 and \$85,409 in 2014)	173,333	180,900
Goodwill	469,433	469,433
Other assets <sup>(1)</sup>	1,018,358	1,052,312
<b>TOTAL <sup>(1)</sup></b>	<b>\$30,064,072</b>	<b>\$28,743,592</b>
<b>LIABILITIES</b>		
Customer deposits:		
Noninterest-bearing	\$7,705,335	\$7,381,030
Interest-bearing	17,822,885	16,627,744
Total deposits	25,528,220	24,008,774
Short-term borrowings	3,271	—
Federal Home Loan Bank advances	318,322	317,241
Securities sold under repurchase agreements (“repurchase agreements”)	400,000	795,000
Long-term debt	215,964	225,848
Accrued expenses and other liabilities	593,347	540,618
Total liabilities	27,059,124	25,887,481
<b>COMMITMENTS AND CONTINGENCIES (Note 12)</b>		
<b>STOCKHOLDERS’ EQUITY</b>		
Common stock, \$0.001 par value, 200,000,000 shares authorized; 164,182,103 and 163,772,218 shares issued in 2015 and 2014, respectively; 143,849,036 and 143,582,229 shares outstanding in 2015 and 2014, respectively.	164	164
Additional paid in capital	1,690,384	1,677,767
Retained earnings <sup>(1)</sup>	1,744,955	1,604,141
Treasury stock at cost—20,333,067 shares in 2015 and 20,189,989 shares in 2014.	(435,985	) (430,198
Accumulated other comprehensive income, net of tax	5,430	4,237
Total stockholders’ equity <sup>(1)</sup>	3,004,948	2,856,111
<b>TOTAL <sup>(1)</sup></b>	<b>\$30,064,072</b>	<b>\$28,743,592</b>

(1) Prior periods were restated to reflect the retrospective application of adopting the new accounting guidance related to the Company's investments in qualified affordable housing projects Accounting Standards Update ("ASU") 2014-01. See Note 10 of the Notes to Consolidated Financial Statements for additional information.

See accompanying notes to consolidated financial statements.



## EAST WEST BANCORP, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF INCOME

(\$ in thousands, except per share data, shares in thousands)

(Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2015	2014	2015	2014
<b>INTEREST AND DIVIDEND INCOME</b>				
Loans receivable, including fees	\$234,049	\$269,484	\$475,615	\$531,055
Available-for-sale investment securities	9,484	12,490	19,668	24,766
Resale agreements	4,680	4,559	9,529	9,412
Investment in Federal Home Loan Bank and Federal Reserve Bank stock	2,306	1,555	3,542	3,426
Due from banks and short-term investments	4,926	6,354	10,352	11,956
Total interest and dividend income	255,445	294,442	518,706	580,615
<b>INTEREST EXPENSE</b>				
Customer deposits	18,195	15,569	35,158	31,451
Short-term borrowings	18	—	18	—
Federal Home Loan Bank advances	1,049	1,015	2,082	2,060
Repurchase agreements	7,533	10,189	15,939	20,267
Long-term debt	1,158	1,219	2,300	2,421
Total interest expense	27,953	27,992	55,497	56,199
Net interest income before provision for loan losses	227,492	266,450	463,209	524,416
Provision for loan losses	3,494	8,000	8,481	14,933
Net interest income after provision for loan losses	223,998	258,450	454,728	509,483
<b>NONINTEREST INCOME (LOSS)</b>				
Branch fees	9,791	9,519	19,175	18,965
Letters of credit fees and foreign exchange income	8,825	8,940	17,531	15,796
Ancillary loan fees	2,812	2,521	5,468	4,993
Wealth management fees	4,757	5,232	9,936	8,260
Derivative commission income	2,733	2,634	7,763	5,223
Changes in FDIC indemnification asset and receivable/payable	(6,668)	(57,558)	(15,090)	(111,192)
Net gains on sales of loans	5,280	6,793	14,831	12,989
Net gains on sales of available-for-sale investment securities	5,554	671	9,958	4,089
Other fees and other operating income	7,509	6,303	15,147	11,016
Total noninterest income (loss)	40,593	(14,945)	84,719	(29,861)
<b>NONINTEREST EXPENSE</b>				
Compensation and employee benefits	62,860	55,081	127,113	114,358
Occupancy and equipment expense	15,185	16,534	30,628	32,385
Amortization of tax credit and other investments <sup>(1)</sup>	2,997	5,490	9,296	6,982
Amortization of premiums on deposits acquired	2,337	2,624	4,728	5,124
Deposit insurance premiums and regulatory assessments	3,341	5,812	8,997	11,514
Loan related expense (income)	1,750	(1,098)	4,090	1,477
Other real estate owned (income) expense	(5,081)	783	(6,107)	2,117
Legal expense	4,134	9,104	11,004	12,903
Data processing	2,377	2,940	4,994	11,140
Consulting expense	2,182	2,328	4,613	3,377
Repurchase agreements extinguishment costs	6,625	—	6,625	—
Other operating expense	21,463	20,941	42,219	39,116

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Total noninterest expense <sup>(1)</sup>	120,170	120,539	248,200	240,493
INCOME BEFORE INCOME TAXES <sup>(1)</sup>	144,421	122,966	291,247	239,129
INCOME TAX EXPENSE <sup>(1)</sup>	45,673	38,661	92,472	80,653
NET INCOME <sup>(1)</sup>	\$98,748	\$84,305	\$198,775	\$158,476
EARNINGS PER SHARE				
BASIC <sup>(1)</sup>	\$0.69	\$0.59	\$1.38	\$1.11
DILUTED <sup>(1)</sup>	\$0.68	\$0.59	\$1.38	\$1.11
WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING				
BASIC	143,846	143,187	143,751	142,578
DILUTED	144,480	143,689	144,408	143,158
DIVIDENDS DECLARED PER COMMON SHARE	\$0.20	\$0.18	\$0.40	\$0.36

(1) Prior periods were restated to reflect the retrospective application of adopting the new accounting guidance related to the Company's investments in qualified affordable housing projects ASU 2014-01. See Note 10 of the Notes to Consolidated Financial Statements for additional information.

See accompanying notes to consolidated financial statements.

EAST WEST BANCORP, INC. AND SUBSIDIARIES  
 CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(\$ in thousands)

(Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2015	2014	2015	2014
Net income <sup>(1)</sup>	\$98,748	\$84,305	\$198,775	\$158,476
Other comprehensive (loss) income, net of tax:				
Net change in unrealized (losses) gains on available-for-sale investment securities	(8,135 )	14,506	1,190	27,945
Net change in unrealized gains (losses) on other investments	10	(4 )	3	(21 )
Other comprehensive (loss) income	(8,125 )	14,502	1,193	27,924
COMPREHENSIVE INCOME <sup>(1)</sup>	\$90,623	\$98,807	\$199,968	\$186,400

(1) Prior periods were restated to reflect the retrospective application of adopting the new accounting guidance related to the Company's investments in qualified affordable housing projects ASU 2014-01. See Note 10 of the Notes to Consolidated Financial Statements for additional information.

See accompanying notes to consolidated financial statements.

EAST WEST BANCORP, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY  
(\$ in thousands, except share data)  
(Unaudited)

	Common Stock	Additional Paid In Capital Common Stock	Retained Earnings <sup>(1)</sup>	Treasury Stock	Accumulated Other Comprehensive (Loss) Income, Net of Tax	Total Stockholders' Equity <sup>(1)</sup>
BALANCE, JANUARY 1, 2014 <sup>(1)</sup>	\$163	\$1,571,670	\$1,362,278	\$(537,279)	\$(30,459)	\$2,366,373
Net income <sup>(1)</sup>	—	—	158,476	—	—	158,476
Other comprehensive income	—	—	—	—	27,924	27,924
Stock compensation costs	—	6,745	—	—	—	6,745
Tax benefit from stock compensation plans, net	—	3,787	—	—	—	3,787
Issuance of 390,195 shares of common stock pursuant to various stock compensation plans and agreements	—	1,207	—	—	—	1,207
Cancellation of 12,959 shares of common stock due to forfeitures of issued restricted stock	—	241	—	(241)	—	—
202,070 shares of restricted stock surrendered due to employee tax liability	—	—	—	(7,308)	—	(7,308)
Common stock dividends	—	—	(51,970)	—	—	(51,970)
Issuance of 5,583,093 shares pursuant to MetroCorp Bancshares, Inc. acquisition	—	73,044	—	117,786	—	190,830
Warrant acquired pursuant to MetroCorp Bancshares, Inc. acquisition	—	4,855	—	—	—	4,855
BALANCE, JUNE 30, 2014 <sup>(1)</sup>	\$163	\$1,661,549	\$1,468,784	\$(427,042)	\$(2,535)	\$2,700,919
BALANCE, JANUARY 1, 2015 <sup>(1)</sup>	\$164	\$1,677,767	\$1,604,141	\$(430,198)	\$4,237	\$2,856,111
Net income	—	—	198,775	—	—	198,775
Other comprehensive income	—	—	—	—	1,193	1,193
Stock compensation costs	—	7,652	—	—	—	7,652
Tax benefit from stock compensation plans, net	—	3,196	—	—	—	3,196
Issuance of 409,885 shares of common stock pursuant to various stock compensation plans and agreements	—	1,769	—	—	—	1,769
143,078 shares of restricted stock surrendered due to employee tax liability	—	—	—	(5,787)	—	(5,787)
Common stock dividends	—	—	(57,961)	—	—	(57,961)

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BALANCE, JUNE 30, 2015	\$ 164	\$ 1,690,384	\$ 1,744,955	\$(435,985)	\$ 5,430	\$ 3,004,948
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(1) Prior periods were restated to reflect the retrospective application of adopting the new accounting guidance related to the Company's investments in qualified affordable housing projects ASU 2014-01. See Note 10 of the Notes to Consolidated Financial Statements for additional information.

See accompanying notes to consolidated financial statements.

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EAST WEST BANCORP, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(\$ in thousands)  
(Unaudited)

	Six Months Ended June 30,	
	2015	2014
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net income <sup>(1)</sup>	\$ 198,775	\$ 158,476
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization <sup>(1)</sup>	30,801	38,302
(Accretion) of discount and amortization of premiums, net	(29,504	) (113,327
Changes in FDIC indemnification asset and receivable/payable	15,090	111,192
Stock compensation costs	7,652	6,745
Deferred tax expense	10,056	7
Tax benefit from stock compensation plans, net	(3,196	) (3,787
Provision for loan losses	8,481	14,933
Net gains on sales of loans	(14,831	) (12,989
Net gains on sales of available-for-sale investment securities	(9,958	) (4,089
Net gains on sales of other real estate owned, premises and equipment and other assets	(9,041	) (3,863
Originations and purchases of loans held for sale	(442	) (86,312
Proceeds from sales and paydowns/payoffs in loans held for sale	1,863	109,241
Repurchase agreements extinguishment costs	6,625	—
Net (payments to) proceeds from FDIC shared-loss agreements	(1,331	) 2,367
Net change in accrued interest receivable and other assets <sup>(1)</sup>	76,621	(112,876
Net change in accrued expenses and other liabilities	3,145	(55,872
Other net operating activities	(1,346	) (633
Total adjustments <sup>(1)</sup>	90,685	(110,961
Net cash provided by operating activities	289,460	47,515
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Acquisitions, net of cash paid	—	138,465
Net (increase) decrease in:		
Loans receivable	(1,350,101	) (1,581,763
Short-term investments	63,876	(28,657
Investments in qualified affordable housing partnerships, tax credit and other investments	(31,977	) (43,195
Purchases of:		
Resale agreements	(1,345,000	) (475,000
Available-for-sale investment securities	(1,221,706	) (250,607
Loans receivable	(2,514	) (1,817
Proceeds from sale of:		
Available-for-sale investment securities	473,062	351,842
Loans receivable	1,013,886	355,974
Other real estate owned	15,337	20,943
Paydowns and maturities of resale agreements	1,175,000	500,000
Repayments, maturities and redemptions of available-for-sale investment securities	396,809	207,746
Redemption of Federal Home Loan Bank stock	13,084	27,309
Surrender of life insurance policies	156	49,111
Other net investing activities	1,459	(11,384

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Net cash used in investing activities	(798,629	) (741,033	)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Net increase (decrease) in:			
Deposits	1,519,447	1,143,322	
Short-term borrowings	3,271	—	
Proceeds from:			
Issuance of common stock pursuant to various stock plans and agreements	1,769	1,207	
Payment for:			
Repayment of Federal Home Loan Bank advances	—	(10,000	)
Repayment of long-term debt	(10,000	) (20,310	)
Extinguishment of repurchase agreements	(106,625	) (15,000	)
Repurchase of vested shares due to employee tax liability	(5,787	) (7,308	)
Cash dividends	(58,073	) (51,956	)
Tax benefit from stock compensation plans, net	3,196	3,787	
Net cash provided by financing activities	1,347,198	1,043,742	
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>	<b>838,029</b>	<b>350,224</b>	
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF THE PERIOD</b>	<b>1,039,885</b>	<b>895,820</b>	
<b>CASH AND CASH EQUIVALENTS, END OF THE PERIOD</b>	<b>\$1,877,914</b>	<b>\$1,246,044</b>	

(1) Prior periods were restated to reflect the retrospective application of adopting the new accounting guidance related to the Company's investments in qualified affordable housing projects ASU 2014-01. See Note 10 of the Notes to Consolidated Financial Statements for additional information.

See accompanying notes to consolidated financial statements.

EAST WEST BANCORP, INC. AND SUBSIDIARIES  
 CONSOLIDATED STATEMENTS OF CASH FLOWS

(\$ in thousands)

(Unaudited)

	Six Months Ended June 30,	
	2015	2014
<b>SUPPLEMENTAL CASH FLOW INFORMATION:</b>		
Cash paid during the period for:		
Interest	\$55,036	\$56,357
Income tax payments, net of refunds	\$19,174	\$221,355
Noncash investing and financing activities:		
Loans transferred to loans held for sale, net	\$1,149,830	\$605,726
Transfers to other real estate owned	\$4,629	\$38,048
Loans to facilitate sale of other real estate owned	\$1,750	\$—
Issuance of stock related to acquisition	\$—	\$190,830

See accompanying notes to consolidated financial statements.



EAST WEST BANCORP, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

NOTE 1 — BASIS OF PRESENTATION

The unaudited interim consolidated financial statements in this Form 10-Q include the accounts of East West Bancorp, Inc. (referred to herein on an unconsolidated basis as “East West” and on a consolidated basis as the “Company”) and its wholly-owned subsidiaries, East West Bank and subsidiaries (referred to herein as “East West Bank” or the “Bank”) and East West Insurance Services, Inc. Intercompany transactions and balances have been eliminated in consolidation. As of June 30, 2015, East West has six wholly-owned subsidiaries that are statutory business trusts (the “Trusts”), one of which was the result of the acquisition of MetroCorp Bancshares, Inc. (“MetroCorp”) during the three months ended March 31, 2014, as discussed in Note 3 to the Company’s consolidated financial statements. In accordance with Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”) Topic 810, the Trusts are not consolidated into the Company.

The unaudited interim consolidated financial statements presented in accordance with accounting principles generally accepted in the United States of America (“GAAP”), applicable guidelines prescribed by regulatory authorities, and general practices within the banking industry, reflect all adjustments that, in the opinion of management, are necessary for fair statement of the interim period financial statements. Certain prior year balances and notes have been reclassified to conform to current period presentation.

The Company restated prior period financial statements to reflect the impact of the retrospective application of Accounting Standards Update (“ASU”) 2014-01, Investments—Equity Method and Joint Ventures (Topic 323): Accounting for Investments in Qualified Affordable Housing Projects. See Note 10 to the Company’s consolidated financial statements for details.

The current period’s results of operations are not necessarily indicative of results that may be expected for any other interim period or for the year as a whole. Events subsequent to the consolidated balance sheet date have been evaluated through the date the financial statements are issued for inclusion in the accompanying financial statements. The unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto, included in the Company’s annual report on Form 10-K for the year ended December 31, 2014, as filed with the U.S. Securities and Exchange Commission on March 2, 2015 (the “2014 Form 10-K”).

NOTE 2 — CURRENT ACCOUNTING DEVELOPMENTS

New Accounting Pronouncements Adopted

In January 2014, the FASB issued ASU 2014-01, Investments—Equity Method and Joint Ventures (Topic 323): Accounting for Investments in Qualified Affordable Housing Projects. ASU 2014-01 permits reporting entities to make an accounting policy election to account for their investments in qualified affordable housing projects using the proportional amortization method if certain conditions are met. Under the proportional amortization method, the Company amortizes the initial cost of the investment in proportion to the tax credits and other tax benefits received and recognizes the amortization expense in the income statement as a component of income tax expense. The Company adopted this guidance in the first quarter of 2015 with retrospective application to all periods presented. See Note 10 for details regarding this adoption.

In January 2014, the FASB issued ASU 2014-04, Receivables—Troubled Debt Restructurings by Creditors (Subtopic 310-40): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure. ASU 2014-04 clarifies when an in substance repossession or foreclosure occurs that would require a transfer of mortgage loans collateralized by residential real estate properties to other real estate owned (“OREO”). The guidance also requires disclosure of the amount of foreclosed residential real estate property held by the creditor and the recorded investment in residential real estate mortgage loans that are in process of foreclosure. The Company adopted this guidance in the first quarter 2015 with prospective application. The adoption of this guidance did not have a material impact on the Company’s consolidated financial statements as this guidance was consistent with the Company’s prior practice. See Note 9 for details regarding this adoption.

## Recent Accounting Pronouncements

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers (Topic 606). The new guidance replaces existing revenue recognition guidance for contracts to provide goods or services to customers and amends existing guidance related to recognition of gains and losses on the sale of certain nonfinancial assets such as real estate. ASU 2014-09 establishes a principles-based approach to recognizing revenue that applies to all contracts other than those covered by other authoritative GAAP guidance. Quantitative and qualitative disclosures regarding the nature, amount, timing and uncertainty of revenue and cash flows are also required. ASU 2014-09 is effective for interim and annual periods beginning after December 15, 2017 and is applied on either a modified retrospective or full retrospective basis. Early adoption is not permitted. The Company is currently evaluating the impact on its consolidated financial statements.

In February 2015, the FASB issued ASU 2015-02, Consolidation (Topic 810): Amendments to the Consolidation Analysis to improve targeted areas of the consolidation guidance and reduce the number of consolidation models. The Company may either apply the amendments retrospectively or use a modified retrospective approach. ASU 2015-02 is effective for interim and annual periods beginning after December 15, 2015. Early adoption is permitted, including adoption in an interim period. The Company does not expect the adoption of this guidance to have a material impact on its consolidated financial statements.

In April 2015, the FASB issued ASU 2015-03, Interest—Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs. ASU 2015-03 simplifies the presentation of debt issuance costs related to a recognized debt liability to be presented in the balance sheet as a direct deduction from the carrying amount of debt liability, consistent with debt discounts. The Company should apply the new guidance retrospectively to all prior periods. ASU 2015-03 is effective for interim and annual periods beginning after December 15, 2015. Early adoption is permitted if the guidance is applied as of the beginning of the annual period of adoption. The Company does not expect the adoption of this guidance to have a material impact on its consolidated financial statements.

In April 2015, the FASB issued ASU 2015-05, Intangibles—Goodwill and Other—Internal-Use Software (Subtopic 350-40): Customer's Accounting for Fees Paid in a Cloud Computing Arrangement. ASU 2015-05 amends ASC 350-40 and requires the Company to determine whether a cloud computing arrangement contains a software license. If the arrangement contains a software license, the Company should account for the fees related to the software license element consistent with how the acquisition of other software licenses are accounted for under ASC 350-40. If the arrangement does not contain a software license, the Company should account for the arrangement as a service contract. The Company may either apply the new guidance prospectively to all arrangements entered into or materially modified after the effective date, or retrospectively. ASU 2015-05 is effective for interim and annual periods beginning after December 15, 2015. Early adoption is permitted. The Company does not expect the adoption of this guidance to have a material impact on its consolidated financial statements.

## NOTE 3 — BUSINESS COMBINATION

There were no business combinations during the six months ended June 30, 2015.

On January 17, 2014, the Company completed the acquisition of MetroCorp, parent of MetroBank, N.A. and Metro United Bank. The purchase consideration was satisfied with two thirds East West stock and one third cash. The fair value of the consideration transferred in the acquisition of MetroCorp was \$291.4 million, which consisted of 5,583,093 shares of East West common stock fair valued at \$190.8 million at the date of acquisition and \$89.4 million in cash, \$2.4 million of additional cash to MetroCorp stock option holders and a MetroCorp warrant, fair valued at \$8.8 million, assumed by the Company. The assets acquired and liabilities assumed have been accounted for under the

acquisition method of accounting. At the acquisition date, the Company recorded total fair value of assets and liabilities acquired of \$1.70 billion and \$1.41 billion, respectively. Goodwill from the acquisition represents the excess of the purchase price over the fair value of the net tangible and intangible assets acquired and is not deductible for tax purposes. The Company recorded \$121.0 million of goodwill at the MetroCorp acquisition date. During the three months ended December 31, 2014, the Company recorded additional tax and bank owned life insurance adjustments of \$10.3 million and \$0.7 million, respectively, related to the MetroCorp acquisition, increasing goodwill to \$132.0 million.

Refer to Note 2 — Business Combination in Item 8 of the Company's 2014 Form 10-K for additional details related to the MetroCorp acquisition.

NOTE 4 — FAIR VALUE MEASUREMENT AND FAIR VALUE OF FINANCIAL INSTRUMENTS

In determining fair value, the Company uses various methods including market and income approaches. Based on these approaches, the Company utilizes certain assumptions that market participants would use in pricing the asset or liability. These inputs can be readily observable, market corroborated, or generally unobservable. The Company utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. The hierarchy is based on the quality and reliability of the information used to determine fair values. The hierarchy gives the highest priority to quoted prices available in active markets and the lowest priority to data lacking transparency. Financial assets and liabilities carried at fair value will be classified and disclosed in one of the following three categories:

Level 1 — Valuation is based on quoted prices for identical instruments traded in active markets.

Level 2 — Valuation is based on quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations whose inputs are observable and can be corroborated by market data.

Level 3 — Valuation is based on significant unobservable inputs for determining the fair value of assets or liabilities.

These significant unobservable inputs reflect assumptions that market participants may use in pricing the assets or liabilities.

In determining the appropriate hierarchy levels, the Company performs an analysis of the assets and liabilities that are subject to fair value disclosure. These assets and liabilities are reported on the consolidated balance sheets at their fair values as of June 30, 2015 and December 31, 2014. Financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to their fair value measurements.

The following tables present both financial assets and liabilities that are measured at fair value on a recurring basis as of June 30, 2015 and December 31, 2014:

(\$ in thousands)	Assets (Liabilities) Measured at Fair Value on a Recurring Basis as of June 30, 2015			
	Fair Value Measurements June 30, 2015	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Available-for-sale investment securities:				
U.S. Treasury securities	\$1,200,111	\$1,200,111	\$—	\$—
U.S. government agency and U.S. government sponsored enterprise debt securities	424,863	—	424,863	—
U.S. government agency and U.S. government sponsored enterprise mortgage-backed securities:				
Commercial mortgage-backed securities	187,388	—	187,388	—
Residential mortgage-backed securities	688,712	—	688,712	—
Municipal securities	206,422	—	206,422	—
Other residential mortgage-backed securities:				
Investment grade	61,908	—	61,908	—
Corporate debt securities:				
Investment grade	156,978	—	156,978	—
Non-investment grade	10,025	—	10,025	—
Other securities	45,739	35,534	10,205	—
Total available-for-sale investment securities	\$2,982,146	\$1,235,645	\$1,746,501	\$—
Derivative assets:				
Interest rate swaps and caps	\$44,424	\$—	\$44,424	\$—
Foreign exchange contracts	\$11,044	\$—	\$11,044	\$—
Derivative liabilities:				
Interest rate swaps on certificates of deposit	\$(8,177)	) \$—	\$(8,177)	) \$—
Interest rate swaps and caps	\$(43,810)	) \$—	\$(43,810)	) \$—
Foreign exchange contracts	\$(10,186)	) \$—	\$(10,186)	) \$—

(\$ in thousands)	Assets (Liabilities) Measured at Fair Value on a Recurring Basis as of December 31, 2014			
	Fair Value Measurements December 31, 2014	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Available-for-sale investment securities:				
U.S. Treasury securities	\$873,435	\$873,435	\$—	\$—
U.S. government agency and U.S. government sponsored enterprise debt securities	311,024	—	311,024	—
U.S. government agency and U.S. government sponsored enterprise mortgage-backed securities:				
Commercial mortgage-backed securities	141,420	—	141,420	—
Residential mortgage-backed securities	791,088	—	791,088	—
Municipal securities	250,448	—	250,448	—
Other residential mortgage-backed securities:				
Investment grade	53,918	—	53,918	—
Other commercial mortgage-backed securities:				
Investment grade	34,053	—	34,053	—
Corporate debt securities:				
Investment grade	115,182	—	115,182	—
Non-investment grade	14,681	—	8,153	6,528
Other securities	41,116	32,105	9,011	—
Total available-for-sale investment securities	\$2,626,365	\$905,540	\$1,714,297	\$6,528
Derivative assets:				
Foreign exchange options	\$6,136	\$—	\$6,136	\$—
Interest rate swaps and caps	\$41,534	\$—	\$41,534	\$—
Foreign exchange contracts	\$8,118	\$—	\$8,118	\$—
Derivative liabilities:				
Interest rate swaps on certificates of deposit	\$(9,922)	) \$—	\$(9,922)	) \$—
Interest rate swaps and caps	\$(41,779)	) \$—	\$(41,779)	) \$—
Foreign exchange contracts	\$(9,163)	) \$—	\$(9,163)	) \$—
Embedded derivative liabilities	\$(3,392)	) \$—	\$—	) \$(3,392)

At each reporting period, all assets and liabilities for which the fair value measurement is based on significant unobservable inputs are classified as Level 3. The following tables present a reconciliation of the beginning and ending balances for major asset and liability categories measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three and six months ended June 30, 2015 and 2014:

(\$ in thousands)	Three Months Ended June 30, 2015		2014	
	Corporate Debt Securities: Non-Investment Grade	Embedded Derivative Liabilities	Corporate Debt Securities: Non-Investment Grade	Embedded Derivative Liabilities
Beginning balance, April 1	\$—	\$(3,412 )	\$6,717	\$(3,398 )
Total gains for the period:				
Included in earnings <sup>(1)</sup>	—	—	—	36
Included in other comprehensive income (unrealized) <sup>(2)</sup>	—	—	1,209	—
Purchases, issues, sales, settlements:				
Purchases	—	—	—	—
Issues	—	—	—	—
Sales	—	—	—	—
Settlements	—	3,412	(9 )	—
Transfer from investment grade to non-investment grade	—	—	—	—
Transfers in and/or out of Level 3	—	—	—	—
Ending balance, June 30	\$—	\$—	\$7,917	\$(3,362 )
Changes in unrealized gains included in earnings relating to assets and liabilities held at the end of June 30	\$—	\$—	\$—	\$(36 )

(\$ in thousands)	Six Months Ended June 30, 2015		2014	
	Corporate Debt Securities: Non-Investment Grade	Embedded Derivative Liabilities	Corporate Debt Securities: Non-Investment Grade	Embedded Derivative Liabilities
Beginning balance, January 1	\$6,528	\$(3,392 )	\$6,371	\$(3,655 )
Total gains or (losses) for the period:				
Included in earnings <sup>(1)</sup>	960	(20 )	—	293
Included in other comprehensive income (unrealized) <sup>(2)</sup>	922	—	1,643	—
Purchases, issues, sales, settlements:				
Purchases	—	—	—	—
Issues	—	—	—	—
Sales	(7,219 )	—	—	—
Settlements	(98 )	3,412	(97 )	—
Transfer from investment grade to non-investment grade	—	—	—	—
Transfers in and/or out of Level 3	(1,093 )	—	—	—
Ending balance, June 30	\$—	\$—	\$7,917	\$(3,362 )
	\$—	\$—	\$—	\$(293 )



Changes in unrealized gains included in earnings  
relating to assets and liabilities held at the end of  
June 30

- (1) Realized gains or losses of corporate debt securities and embedded derivative liabilities are included in net gains on sales of investment securities and other operating expense, respectively, in the consolidated statements of income.
- (2) Unrealized gains or losses on available-for-sale investment securities are reported in other comprehensive income, net of tax, in the consolidated statements of comprehensive income.

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Transfers into or out of fair value hierarchy classifications are made if the significant inputs used in the financial models measuring the fair values of the assets and liabilities became unobservable or observable in the current marketplace. The Company's policy, with respect to transfers between levels of the fair value hierarchy, is to recognize transfers into and out of each level as of the end of the reporting period. There were no transfers of assets measured on a recurring basis in and out of Level 1, Level 2 or Level 3 during the three months ended June 30, 2015 and 2014. During the six months ended June 30, 2015, the Company transferred \$1.1 million of assets measured on a recurring basis out of Level 3 into Level 2 due to increased market liquidity and price observability on certain pooled trust preferred securities. There were no transfers of assets measured on a recurring basis in and out of Level 1, Level 2 or Level 3 during the six months ended June 30, 2014.

The following table presents quantitative information about significant unobservable inputs used in the valuation of assets and liabilities measured on a recurring basis classified as Level 3 as of December 31, 2014:

(\$ in thousands)	Fair Value Measurements (Level 3)	Valuation Technique(s)	Unobservable Input(s)	Range of Inputs	Weighted Average
December 31, 2014					
Available-for-sale investment securities:					
Corporate debt securities:					
Non-investment grade	\$6,528	Discounted cash flow	Constant prepayment rate	0.00% - 1.00%	0.73%
			Constant default rate	0.75% - 1.20%	0.87%
			Loss severity	85.00%	85.00%
			Discount margin	4.50% - 7.50%	6.94%
Embedded derivative liabilities	\$(3,392)	Discounted cash flow	Credit risk	0.12% - 0.14%	0.13%

Assets measured at fair value on a nonrecurring basis include certain non-purchased credit impaired ("non-PCI") loans, OREO, and loans held for sale. These fair value adjustments result from impairments recognized during the period on certain non-PCI loans, application of fair value less cost to sell on OREO and application of lower of cost or market ("LOCOM") valuation on loans held for sale.

The following tables present the carrying amounts of all assets that were still held as of June 30, 2015 and December 31, 2014 for which a nonrecurring fair value measurement was recorded:

Assets Measured at Fair Value on a Nonrecurring Basis as of June 30, 2015				
(\$ in thousands)	Fair Value Measurements	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Non-PCI impaired loans:				
Commercial Real Estate ("CRE")	\$14,641	\$—	\$—	\$14,641
Commercial and Industrial ("C&I")	43,138	—	—	43,138
Residential	15,104	—	—	15,104
Consumer	608	—	—	608
Total non-PCI impaired loans	\$73,491	\$—	\$—	\$73,491
OREO	\$3,848	\$—	\$—	\$3,848
Loans held for sale	\$33,719	\$—	\$33,719	\$—

Assets Measured at Fair Value on a Nonrecurring Basis as of December 31, 2014				
(\$ in thousands)	Fair Value Measurements	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Non-PCI impaired loans:				
CRE	\$26,089	\$—	\$—	\$26,089
C&I	16,581	—	—	16,581
Residential	25,034	—	—	25,034
Consumer	107	—	—	107
Total non-PCI impaired loans	\$67,811	\$—	\$—	\$67,811
OREO	\$17,521	\$—	\$—	\$17,521

The following table presents fair value adjustments of certain assets measured on a nonrecurring basis recognized during the three and six months ended and still held as of June 30, 2015 and 2014:

(\$ in thousands)	Three Months Ended June 30,		Six Months Ended June 30,	
	2015	2014	2015	2014
Non-PCI impaired loans:				
CRE	\$ (445)	) \$1,865	\$ (905)	) \$1,376
C&I	(6,454)	) (9,642)	) (9,303)	) (11,705)
Residential	(216)	) 413	(341)	) 27
Consumer	(1)	) —	(1)	) —
Total non-PCI impaired loans	\$ (7,116)	) \$ (7,364)	) \$ (10,550)	) \$ (10,302)
OREO	\$ (200)	) \$ (69)	) \$ (258)	) \$ (595)
Loans held for sale	\$ (517)	) \$ —	\$ (517)	) \$ —



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The following table presents quantitative information about significant unobservable inputs used in the valuation of assets measured on a nonrecurring basis classified as Level 3 as of June 30, 2015 and December 31, 2014:

(\$ in thousands)	Fair Value Measurements (Level 3)	Valuation Technique(s)	Unobservable Input(s)	Range of Inputs	Weighted Average
June 30, 2015					
Non-PCI impaired loans	\$34,095	Discounted cash flow	Discount rate	0% - 89%	33%
	\$39,396	Market comparables	Discount rate <sup>(1)</sup>	0% - 100%	17%
OREO	\$3,848	Appraisal	Selling cost	8%	8%
December 31, 2014					
Non-PCI impaired loans	\$11,499	Discounted cash flow	Discount rate	0% - 81%	49%
	\$56,312	Market comparables	Discount rate <sup>(1)</sup>	0% - 100%	4%
OREO	\$17,521	Appraisal	Selling cost	8%	8%

(1) Discount rate is adjusted for factors such as liquidation cost of collateral and selling costs.

The following tables present the carrying and fair values per the fair value hierarchy of certain financial instruments, excluding those measured at fair value on a recurring basis, as of June 30, 2015 and December 31, 2014:

(\$ in thousands)	June 30, 2015				Estimated Fair Value
	Carrying Amount	Level 1	Level 2	Level 3	
Financial Assets:					
Cash and cash equivalents	\$1,877,914	\$1,877,914	\$—	\$—	\$1,877,914
Short-term investments	\$274,838	\$—	\$274,838	\$—	\$274,838
Securities purchased under resale agreements (“resale agreements”)	\$1,100,000	\$—	\$1,091,775	\$—	\$1,091,775
Loans held for sale	\$195,427	\$—	\$197,813	\$—	\$197,813
Loans receivable, net	\$21,697,435	\$—	\$—	\$21,460,209	\$21,460,209
Investment in Federal Home Loan Bank (“FHLB”) stock	\$18,155	\$—	\$18,155	\$—	\$18,155
Investment in Federal Reserve Bank stock	\$54,675	\$—	\$54,675	\$—	\$54,675
Accrued interest receivable	\$81,575	\$—	\$81,575	\$—	\$81,575
Financial Liabilities:					
Customer deposit accounts:					
Demand, savings and money market deposits	\$18,872,270	\$—	\$18,872,270	\$—	\$18,872,270
Time deposits	\$6,655,950	\$—	\$6,640,165	\$—	\$6,640,165
Short-term borrowings	\$3,271	\$—	\$3,271	\$—	\$3,271
FHLB advances	\$318,322	\$—	\$334,284	\$—	\$334,284
Securities sold under repurchase agreements (“repurchase agreements”)	\$400,000	\$—	\$388,498	\$—	\$388,498
Accrued interest payable	\$10,762	\$—	\$10,762	\$—	\$10,762
Long-term debt	\$215,964	\$—	\$193,157	\$—	\$193,157



(\$ in thousands)	December 31, 2014				Estimated Fair Value
	Carrying Amount	Level 1	Level 2	Level 3	
<b>Financial Assets:</b>					
Cash and cash equivalents	\$1,039,885	\$1,039,885	\$—	\$—	\$1,039,885
Short-term investments	\$338,714	\$—	\$338,714	\$—	\$338,714
Resale agreements	\$1,225,000	\$—	\$1,191,060	\$—	\$1,191,060
Loans held for sale	\$45,950	\$—	\$45,950	\$—	\$45,950
Loans receivable, net	\$21,468,270	\$—	\$—	\$20,997,379	\$20,997,379
Investment in FHLB stock	\$31,239	\$—	\$31,239	\$—	\$31,239
Investment in Federal Reserve Bank stock	\$54,451	\$—	\$54,451	\$—	\$54,451
Accrued interest receivable	\$88,303	\$—	\$88,303	\$—	\$88,303
<b>Financial Liabilities:</b>					
<b>Customer deposit accounts:</b>					
Demand, savings and money market deposits	\$17,896,035	\$—	\$17,896,035	\$—	\$17,896,035
Time deposits	\$6,112,739	\$—	\$6,095,217	\$—	\$6,095,217
FHLB advances	\$317,241	\$—	\$336,302	\$—	\$336,302
Repurchase agreements	\$795,000	\$—	\$870,434	\$—	\$870,434
Accrued interest payable	\$11,303	\$—	\$11,303	\$—	\$11,303
Long-term debt	\$225,848	\$—	\$205,777	\$—	\$205,777

The following is a description of the valuation methodologies and significant assumptions used in estimating fair value of financial instruments:

**Cash and Cash Equivalents** — The carrying amount approximates fair value due to the short-term nature of these instruments. Due to the short-term nature of these instruments, the estimated fair value is classified as Level 1.

**Short-Term Investments** — The fair value of short-term investments generally approximates their book value due to their short maturities. Due to the observable nature of the inputs used in deriving the estimated fair value, these instruments are classified as Level 2.

**Resale Agreements** — Resale agreements with original maturities of 90 days or less are included in cash and cash equivalents. The fair value of resale agreements with original maturities of more than 90 days is estimated by discounting the cash flows based on expected maturities or repricing dates utilizing estimated market discount rates. Due to the observable nature of the inputs used in deriving the estimated fair values, these instruments are classified as Level 2.

**Available-for-Sale Investment Securities** — When available, the Company uses quoted market prices to determine the fair value of available-for-sale investment securities; such items are classified as Level 1. Level 1 available-for-sale investment securities mainly include U.S. Treasury securities. The fair values of other available-for-sale investment securities are generally determined by independent external pricing service providers who have experience in valuing these securities, or by average of quoted market prices obtained from independent external brokers. In obtaining such valuation information from third parties, the Company has reviewed the methodologies used to develop the resulting fair values. The available-for-sale investment securities valued using such methods are classified as Level 2.

Loans Held for Sale — The Company's loans held for sale are carried at the LOCOM. These loans are comprised of single-family and student loans. The fair value of loans held for sale is derived from current market prices and comparative current sales. As such, the Company records any fair value adjustments on a nonrecurring basis. Loans held for sale are classified as Level 2.



**Non-PCI Impaired Loans** — The Company evaluates non-PCI impaired loans on a nonrecurring basis. The fair value of non-PCI impaired loans is measured using the market comparables technique. For CRE loans and C&I loans, the fair value is based on each loan’s observable market price or the fair value of the collateral less cost to sell, if the loan is collateral dependent. The fair value of collateral is based on third party appraisals or evaluations which are reviewed by the Company’s appraisal department. Updated appraisals and evaluations are generally obtained within the last 12 months. On a quarterly basis, all appraisals and evaluations of nonperforming assets are reviewed to assess the current carrying value and to ensure that the current carrying value is appropriate. For certain impaired loans, the Company utilizes the discounted cash flow approach and applies a discount rate derived from historical data. For impaired loans with an unpaid balance below a certain threshold, the Company applies historical loss rates to derive the fair value. The significant unobservable inputs used in the fair value measurement of non-PCI impaired loans are discount rates applied based on the liquidation cost of collateral and selling costs. Non-PCI impaired loans are classified as Level 3.

**Loans Receivable, Net** — The fair value of loans is determined based on a discounted cash flow approach considered for an exit price value. The discount rate is derived from the associated yield curve plus spreads, and reflects the offering rates in the market for loans with similar financial characteristics. No adjustments have been made for changes in credit within any of the loan portfolios. It is management’s opinion that the allowance for loan losses pertaining to performing and nonperforming loans results in a fair value valuation of credit for such loans. Due to the unobservable nature of the inputs used in deriving the estimated fair values, these instruments are classified as Level 3.

**OREO** — The Company’s OREO represents properties acquired through foreclosure or through full or partial satisfaction of loans receivable, which are recorded at estimated fair value less the cost to sell at the time of foreclosure and at the lower of cost or estimated fair value less the cost to sell subsequent to acquisition. The fair values of OREO properties are based on third party appraisals, broker price opinions or accepted written offers. Refer to the “Non-PCI Impaired Loans” section above for a detailed discussion on the Company’s policies and procedures related to appraisals and evaluations. The Company uses the market comparables valuation technique to measure the fair value of OREO properties. The significant unobservable input used is the selling cost. OREO properties are classified as Level 3.

**Investment in FHLB Stock and Federal Reserve Bank Stock** — The carrying amounts of the Company’s investments in FHLB Stock and Federal Reserve Bank Stock approximate fair value. The valuation of these investments is classified as Level 2. Ownership of these securities is restricted to member banks and the securities do not have a readily determinable fair value. Purchases and sales of these securities are at par value.

**Accrued Interest Receivable** — The carrying amount approximates fair value due to the short-term nature of these instruments. Due to the observable nature of the inputs used in deriving the estimated fair value, these instruments are classified as Level 2.

**Foreign Exchange Options** — The Company entered into foreign exchange option contracts with major investment firms in 2010. The settlement amount is determined based upon the performance of the Chinese currency Renminbi (“RMB”) relative to the U.S. Dollar (“USD”) over the 5-year term of the contracts. The performance amount is computed based on the average quarterly value of the RMB compared to the USD as compared to the initial value. The fair value of these derivative contracts is provided by third parties and is determined based on the change in the RMB and the volatility of the option over the life of the agreement. The option value is derived based on the volatility of the option, interest rate, currency rate and time remaining to maturity. The Company’s consideration of the counterparty’s credit risk resulted in a nominal adjustment to the valuation of the foreign exchange options. Due to the observable nature of the inputs used in deriving the fair value of these derivative contracts, the valuation of the option contracts is classified as Level 2.

**Interest Rate Swaps and Caps** — The Company enters into interest rate swap and cap contracts with institutional counterparties to hedge against interest rate swap and cap products offered to bank customers. These products allow

borrowers to lock in attractive intermediate and long-term interest rates by entering into an interest rate swap or cap contract with the Company, resulting in the customer obtaining a synthetic fixed rate loan. The Company also enters into interest rate swap contracts with institutional counterparties to hedge against certificates of deposit issued. This product allows the Company to lock in attractive floating rate funding. The fair value of interest rate swap and cap contracts is based on a discounted cash flow approach. The counterparty's credit risk is considered in the valuation of interest rate swaps and caps. Due to the observable nature of the inputs used in deriving the fair value of these derivative contracts, the valuation of interest rate swaps and caps is classified as Level 2.

**Foreign Exchange Contracts** — The Company enters into short-term foreign exchange contracts to purchase/sell foreign currencies at set rates in the future. These contracts economically hedge against foreign exchange rate fluctuations. The Company also enters into contracts with institutional counterparties to hedge against foreign exchange products offered to bank customers. These products allow customers to hedge the foreign exchange risk of their deposits and loans denominated in foreign currencies. The Company assumes minimal foreign exchange rate risk as the contract with the customer and the institutional party mirror each other. The fair value is determined at each reporting period based on changes in the foreign exchange rate. The counterparties' credit risks are considered nominal and resulted in no adjustments to the valuation of the foreign exchange contracts. The valuation of these contracts is classified as Level 2 due to the observable nature of the inputs used in deriving the fair value.

**Customer Deposits** — The fair value of deposits with no stated maturity, such as demand deposits, interest checking, savings, and money market deposits, approximates the carrying amount as the amounts are payable on demand at the measurement date. Due to the observable nature of the inputs used in deriving the estimated fair value, these instruments are classified as Level 2. For time deposits, the fair value is based on the discounted value of contractual cash flows using current market rates for instruments with similar maturities. Due to the observable nature of the inputs used in deriving the estimated fair values, time deposits are classified as Level 2.

**Short-Term Borrowings** — The fair value of short-term borrowings generally approximates their book value due to their short maturities. Due to the observable nature of the inputs used in deriving the estimated fair value, these instruments are classified as Level 2.

**FHLB Advances** — The fair value of FHLB advances is estimated based on the discounted value of contractual cash flows, using rates currently offered by the FHLB of San Francisco for advances with similar remaining maturities at each reporting date. Due to the observable nature of the inputs used in deriving the estimated fair values, these instruments are classified as Level 2.

**Repurchase Agreements** — As of June 30, 2015 and December 31, 2014, all of the repurchase agreements were long-term in nature and the fair values of the repurchase agreements were calculated by discounting future cash flows based on expected maturities or repricing dates, utilizing estimated market discount rates and taking into consideration the call features of each instrument. Due to the observable nature of the inputs used in deriving the estimated fair values, these instruments are classified as Level 2.

**Accrued Interest Payable** — The carrying amount approximates fair value due to the short-term nature of these instruments. Due to the observable nature of the inputs used in deriving the estimated fair value, these instruments are classified as Level 2.

**Long-Term Debt** — The fair value of long-term debt is estimated by discounting the cash flows through maturity based on current market rates the Company would pay for new issuances. Due to the observable nature of the inputs used in deriving the estimated fair value, long-term debt is classified as Level 2.

**Embedded Derivative Liabilities** — Under ASC 815, a certificate of deposit that pays interest based on changes in foreign exchange rates is a hybrid instrument with an embedded derivative that must be accounted for separately from the host contract (i.e., the certificate of deposit). The Company issues certain certificates of deposit that have a term of five years and pay interest based on the performance of the RMB relative to the USD. The fair value of these embedded derivatives was based on the discounted cash flow approach. The liabilities are divided between the portion under FDIC insurance coverage and the non-insured portion. For the FDIC insured portion, the Company applied a risk premium comparable to an agency security risk premium. For the non-insured portion, the Company considered its own credit risk in determining the valuation by applying a risk premium based on the Company's institutional credit rating. Total credit valuation adjustments were considered nominal to the valuation of embedded derivative liabilities.

Increases (decreases), if any, of those inputs in isolation would result in a lower (higher) fair value measurement. The valuation of the embedded derivative liabilities falls within Level 3 of the fair value hierarchy since the significant inputs used in deriving the fair value of these derivative contracts are not directly observable.

The fair value estimates presented herein are based on pertinent information available to management as of each reporting date. Although the Company is not aware of any factors that would significantly affect the estimated fair value amounts, such amounts have not been comprehensively revalued for purposes of these financial statements since that date, and therefore, current estimates of fair value may differ significantly from the amounts presented herein.

## NOTE 5 — STOCK-BASED COMPENSATION

Pursuant to the Company's 1998 Stock Incentive Plan, as amended, the Company issues stock options and restricted stock awards to employees and outside directors. The Company did not issue any stock options during the three and six months ended June 30, 2015 and 2014.

The restricted stock awards vest ratably in three years or cliff vest in three or five years of continued employment from the date of grant. Some of the restricted stock awards also include a Company financial performance requirement for vesting. The Company receives an income tax deduction in an amount equal to the taxable income reported by the holders of the restricted stock when the restrictions are released and the shares are issued. Restricted stock awards are forfeited if the employees terminate employment before the restrictions lapse or if the established financial goals are not achieved.

The Company recognized the following stock compensation expense and related net tax benefit associated with its various employee share-based compensation plans:

(\$ in thousands)	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2015	2014	2015	2014
Compensation expense related to restricted stock awards	\$3,698	\$3,565	\$7,652	\$6,745
Net tax benefit recognized in equity for stock compensation plans	\$51	\$79	\$3,196	\$3,787

The following table presents a summary of the activity for the Company's time-based and performance-based restricted stock awards as of June 30, 2015, including changes during the six months ended June 30, 2015:

	June 30, 2015			
	Restricted Stock Awards Time-Based		Performance-Based	
	Shares	Weighted Average Price	Shares	Weighted Average Price
Outstanding at beginning of period	751,020	\$30.61	518,553	\$29.64
Granted	430,078	40.07	149,284	39.95
Vested	(213,625)	) 23.32	(144,445)	) 22.05
Forfeited	(37,221)	) 36.14	—	—
Outstanding at end of period	930,252	\$36.44	523,392	\$35.64

As of June 30, 2015, total unrecognized compensation cost related to time-based and performance-based restricted stock awards amounted to \$27.3 million and \$11.0 million, respectively. These costs are expected to be recognized over a weighted average period of 2.22 years and 2.09 years, respectively.

## NOTE 6 — RESALE AND REPURCHASE AGREEMENTS

## Resale Agreements

Resale agreements are recorded at the balances at which the securities were acquired. The market values of the underlying securities collateralizing the related receivable of the resale agreements, including accrued interest, are monitored. Additional collateral may be requested by the Company from the counterparty when deemed appropriate. Gross resale agreements were \$1.60 billion and \$1.43 billion as of June 30, 2015 and December 31, 2014, respectively. The weighted average interest rates were 1.39% and 1.55% as of June 30, 2015 and December 31, 2014, respectively.

## Repurchase Agreements

Long-term repurchase agreements are accounted for as collateralized financing transactions and recorded at the balances at which the securities were sold. The collaterals for these agreements are primarily comprised of U.S. government agency and U.S. government sponsored enterprise debt and mortgage-backed securities. The Company may have to provide additional collateral for the repurchase agreements, as necessary. Gross repurchase agreements were \$895.0 million as of June 30, 2015 and \$995.0 million as of December 31, 2014. The weighted average interest rate was 3.57% as of June 30, 2015 and 3.70% as of December 31, 2014. The Company recorded \$6.6 million of extinguishment charges related to the extinguishment of \$100.0 million of repurchase agreements during the three and six months ended June 30, 2015. There were no extinguishment charges recorded during the three and six months ended June 30, 2014.

## Balance Sheet Offsetting

The Company's resale and repurchase agreements are transacted under legally enforceable master repurchase agreements that give the Company, in the event of default by the counterparty, the right to liquidate securities held and to offset receivables and payables with the same counterparty. The Company nets resale and repurchase transactions with the same counterparty on the consolidated balance sheets when it has a legally enforceable master netting agreement and the transactions are eligible for netting under ASC 210-20-45. Collateral accepted includes securities that are not recognized on the consolidated balance sheets. Collateral pledged consists of securities that are not netted on the consolidated balance sheets against the related collateralized liability. Collateral accepted or pledged in resale and repurchase agreements with other financial institutions may also be sold or re-pledged by the secured party, but is usually delivered to and held by the third party trustees. The following tables present resale and repurchase agreements included on the consolidated balance sheets as of June 30, 2015 and December 31, 2014:

(\$ in thousands)	As of June 30, 2015					
	Gross Amounts of Recognized Assets	Gross Amounts Offset on the Consolidated Balance Sheet	Net Amounts of Assets Presented on the Consolidated Balance Sheet	Gross Amounts Not Offset on the Consolidated Balance Sheet		
Assets				Financial Instruments	Collateral Received	Net Amount
Resale agreements	\$1,595,000	\$(495,000 )	\$1,100,000	\$—	\$(1,093,636 ) <sup>(1)</sup>	\$6,364

(\$ in thousands)	As of December 31, 2014					
	Gross Amounts of Recognized Liabilities	Gross Amounts Offset on the Consolidated Balance Sheet	Net Amounts of Liabilities Presented on the Consolidated Balance Sheet	Gross Amounts Not Offset on the Consolidated Balance Sheet		
Liabilities				Financial Instruments	Collateral Posted	Net Amount
Repurchase agreements	\$895,000	\$(495,000 )	\$400,000	\$—	\$(400,000 ) <sup>(2)</sup>	\$—

(\$ in thousands)	As of December 31, 2014					
	Gross Amounts of Recognized Assets	Gross Amounts Offset on the Consolidated Balance Sheet	Net Amounts of Assets Presented	Gross Amounts Not Offset on the Consolidated Balance Sheet		
Assets				Financial Instruments	Collateral Received	Net Amount

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	Assets	Balance Sheet	on the Consolidated Balance Sheet				
Resale agreements	\$1,425,000	\$(200,000 )	\$1,225,000	\$(425,000 ) <sup>(3)</sup>	\$(797,172 ) <sup>(1)</sup>		\$2,828
Liabilities	Gross Amounts of Recognized Liabilities	Gross Amounts Offset on the Consolidated Balance Sheet	Net Amounts of Liabilities Presented on the Consolidated Balance Sheet	Gross Amounts Not Offset on the Consolidated Balance Sheet			Net Amount
Repurchase agreements	\$995,000	\$(200,000 )	\$795,000	\$(425,000 ) <sup>(3)</sup>	\$(370,000 ) <sup>(2)</sup>		\$—

(1) Represents the fair value of securities the Company has received under resale agreements, limited for table presentation purposes to the amount of the recognized asset due from each counterparty.

(2) Represents the fair value of securities the Company has pledged under repurchase agreements, limited for table presentation purposes to the amount of the recognized liability owed to each counterparty.

(3) Includes financial instruments subject to enforceable master netting arrangements that are not permitted to be offset under ASC 210-20-45 but would be eligible for offsetting to the extent an event of default has occurred.



## NOTE 7 — AVAILABLE-FOR-SALE INVESTMENT SECURITIES

The following tables present the amortized cost, gross unrealized gains, gross unrealized losses and fair value by major categories of available-for-sale investment securities:

(\$ in thousands)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
June 30, 2015				
Available-for-sale investment securities:				
U.S. Treasury securities	\$1,194,790	\$5,493	\$(172)	\$1,200,111
U.S. government agency and U.S. government sponsored enterprise debt securities	425,495	584	(1,216)	424,863
U.S. government agency and U.S. government sponsored enterprise mortgage-backed securities:				
Commercial mortgage-backed securities	187,831	502	(945)	187,388
Residential mortgage-backed securities	682,740	9,043	(3,071)	688,712
Municipal securities	205,703	3,580	(2,861)	206,422
Other residential mortgage-backed securities:				
Investment grade <sup>(1)</sup>	61,737	466	(295)	61,908
Corporate debt securities:				
Investment grade <sup>(1)</sup>	157,200	336	(558)	156,978
Non-investment grade <sup>(1)</sup>	11,525	—	(1,500)	10,025
Other securities	45,914	157	(332)	45,739
Total available-for-sale investment securities	\$2,972,935	\$20,161	\$(10,950)	\$2,982,146
December 31, 2014				
Available-for-sale investment securities:				
U.S. Treasury securities	\$873,101	\$1,971	\$(1,637)	\$873,435
U.S. government agency and U.S. government sponsored enterprise debt securities	311,927	490	(1,393)	311,024
U.S. government agency and U.S. government sponsored enterprise mortgage-backed securities:				
Commercial mortgage-backed securities	140,957	1,056	(593)	141,420
Residential mortgage-backed securities	785,412	9,754	(4,078)	791,088
Municipal securities	245,408	6,202	(1,162)	250,448
Other residential mortgage-backed securities:				
Investment grade <sup>(1)</sup>	52,694	1,359	(135)	53,918
Other commercial mortgage-backed securities:				
Investment grade <sup>(1)</sup>	34,000	53	—	34,053
Corporate debt securities:				
Investment grade <sup>(1)</sup>	116,236	—	(1,054)	115,182
Non-investment grade <sup>(1)</sup>	17,881	—	(3,200)	14,681
Other securities	41,589	243	(716)	41,116
Total available-for-sale investment securities	\$2,619,205	\$21,128	\$(13,968)	\$2,626,365

Available-for-sale investment securities rated BBB- or higher by S&P or Baa3 or higher by Moody's are considered (1) investment grade. Conversely, available-for-sale investment securities rated lower than BBB- by S&P or lower than Baa3 by Moody's are considered non-investment grade.



## Realized Gains and Losses

The following table presents the proceeds, gross realized gains, and gross realized losses related to the sales of available-for-sale investment securities for the three and six months ended June 30, 2015 and 2014:

(\$ in thousands)	Three Months Ended		Six Months Ended		
	June 30, 2015	2014	June 30, 2015	2014	
Proceeds from sales	\$292,561	\$21,611	\$473,062	\$351,842	
Gross realized gains	\$5,554	\$671	\$9,958	\$4,216	
Gross realized losses	\$—	\$—	\$—	\$127	(1)
Related tax expense	\$2,333	\$282	\$4,182	\$1,717	

(1) The gross \$127 thousand of losses resulted from the available-for-sale investment securities acquired from MetroCorp which were sold immediately after the acquisition closed.

Declines in the fair value of securities below their cost that are deemed to be an other-than-temporary impairment (“OTTI”) are recognized in earnings to the extent the impairment is related to credit losses. The following table presents a rollforward of the amounts related to the OTTI credit losses recognized in earnings for the three and six months ended June 30, 2015 and 2014:

(\$ in thousands)	Three Months Ended		Six Months Ended	
	June 30, 2015	2014	June 30, 2015	2014
Beginning balance	\$106,688	\$115,511	\$112,338	\$115,511
Addition of OTTI previously not recognized	—	—	—	—
Additional increases to the amount related to the credit loss for which an OTTI was previously recognized	—	—	—	—
Reduction for securities sold	—	—	(5,650)	—
Ending balance	\$106,688	\$115,511	\$106,688	\$115,511

The Company believes that it is not more likely than not that the Company will be required to sell the securities above before recovery of their amortized cost basis. No OTTI credit losses were recognized for the three and six months ended June 30, 2015 and 2014. There were no sales of any investment securities with previously recognized OTTI credit losses for the three months ended June 30, 2015 or the three months ended June 30, 2014. For the six months ended June 30, 2015, the Company realized a gain of \$960 thousand from the sale of a non-investment grade corporate debt security with previously recognized OTTI credit losses of \$5.7 million. There were no sale transactions of any investment securities with previously recognized OTTI credit losses for the six months ended June 30, 2014.

## Unrealized Losses

The following tables present the Company's investment portfolio's gross unrealized losses and related fair values, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, as of June 30, 2015 and December 31, 2014:

(\$ in thousands)	Less Than 12 Months		12 Months or More		Total	
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses
June 30, 2015						
Available-for-sale investment securities:						
U.S. Treasury securities	\$61,141	\$(30 )	\$50,766	\$(142 )	\$111,907	\$(172 )
U.S. government agency and U.S. government sponsored enterprise debt securities	256,518	(1,106 )	24,887	(110 )	281,405	(1,216 )
U.S. government agency and U.S. government sponsored enterprise mortgage-backed securities:						
Commercial mortgage-backed securities	86,572	(504 )	21,982	(441 )	108,554	(945 )
Residential mortgage-backed securities	135,426	(1,115 )	96,853	(1,956 )	232,279	(3,071 )
Municipal securities	52,924	(1,906 )	15,262	(955 )	68,186	(2,861 )
Other residential mortgage-backed securities:						
Investment grade Corporate debt securities:						
Investment grade	5,684	(16 )	6,589	(279 )	12,273	(295 )
Non-investment grade	10,050	(36 )	90,618	(522 )	100,668	(558 )
Other securities	—	—	10,025	(1,500 )	10,025	(1,500 )
Total available-for-sale investment securities	18,047	(53 )	8,721	(279 )	26,768	(332 )
	\$626,362	\$(4,766 )	\$325,703	\$(6,184 )	\$952,065	\$(10,950 )

(\$ in thousands)	Less Than 12 Months		12 Months or More		Total	
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses
December 31, 2014						
Available-for-sale investment securities:						
U.S. Treasury securities	\$170,260	\$(266 )	\$163,800	\$(1,371 )	\$334,060	\$(1,637 )
U.S. government agency and U.S. government sponsored enterprise debt securities	69,438	(504 )	124,104	(889 )	193,542	(1,393 )
U.S. government agency and U.S. government sponsored enterprise						

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mortgage-backed securities:						
Commercial mortgage-backed securities	45,405	(257 )	16,169	(336 )	61,574	(593 )
Residential mortgage-backed securities	81,927	(270 )	241,047	(3,808 )	322,974	(4,078 )
Municipal securities	6,391	(26 )	61,107	(1,136 )	67,498	(1,162 )
Other residential mortgage-backed securities:						
Investment grade	—	—	7,217	(135 )	7,217	(135 )
Corporate debt securities:						
Investment grade	25,084	(12 )	90,098	(1,042 )	115,182	(1,054 )
Non-investment grade	—	—	14,681	(3,200 )	14,681	(3,200 )
Other securities	15,885	(716 )	—	—	15,885	(716 )
Total available-for-sale investment securities	\$414,390	\$(2,051 )	\$718,223	\$(11,917 )	\$1,132,613	\$(13,968 )

At each reporting date, the Company examines all individual securities that are in an unrealized loss position for OTTI. Specific investment related factors, such as the nature of the investments, the severity and duration of the loss, the probability of collecting all amounts due, the analysis of the issuers of the securities and whether there has been any cause for default on the securities and any change in the rating of the securities by various rating agencies, are examined to assess impairment. Additionally, the Company evaluates whether the creditworthiness of the issuer calls the realization of contractual cash flows into question. The Company takes into consideration the financial resources, intent and its overall ability to hold the securities and not be required to sell them until their fair values recover.

The majority of the total unrealized losses related to securities are related to non-investment grade corporate debt securities, residential agency mortgage-backed securities, and municipal securities. As of June 30, 2015, residential agency mortgage-backed securities, municipal securities and non-investment grade corporate debt securities represented 23%, 7% and less than 1%, respectively, of the total available-for-sale investment securities portfolio. As of December 31, 2014, residential agency mortgage-backed securities, municipal securities and non-investment grade corporate debt securities represented 30%, 10% and 1%, respectively, of the total available-for-sale investment securities portfolio. The unrealized losses on these securities were primarily attributed to yield curve movement, together with the widened liquidity spread and credit spread. The issuers of these securities have not, to the Company's knowledge, established any cause for default on these securities. These securities have fluctuated in value since their purchase dates as market interest rates have fluctuated.

Management believes the impairments detailed in the tables of gross unrealized losses above are temporary and are not impaired due to reasons of credit quality. Accordingly, no impairment loss has been recorded in the Company's consolidated statements of income for the three and six months ended June 30, 2015 and 2014.

#### Available-for-Sale Investment Securities Maturities

The following table presents the scheduled maturities of available-for-sale investment securities as of June 30, 2015:

(\$ in thousands)	Amortized Cost	Fair Value
Due within one year	\$432,277	\$430,898
Due after one year through five years	1,407,326	1,414,615
Due after five years through ten years	328,129	325,541
Due after ten years	805,203	811,092
Total available-for-sale investment securities	\$2,972,935	\$2,982,146

Actual maturities of mortgage-backed securities can differ from contractual maturities because borrowers have the right to prepay obligations. In addition, such factors as prepayments and interest rates may affect the yields on the carrying values of mortgage-backed securities.

Available-for-sale investment securities with a par value of \$1.68 billion and \$1.93 billion were pledged to secure public deposits, repurchase agreements, the Federal Reserve Bank's discount window, or for other purposes required or permitted by law as of June 30, 2015 and December 31, 2014, respectively.

## NOTE 8 — DERIVATIVES

The following table presents the total notional and fair values of the Company's derivatives as of June 30, 2015 and December 31, 2014:

(\$ in thousands)	Fair Values of Derivative Instruments					
	June 30, 2015			December 31, 2014		
	Notional Amount	Fair Value Derivative Assets <sup>(1)</sup>	Derivative Liabilities <sup>(1)</sup>	Notional Amount	Fair Value Derivative Assets <sup>(1)</sup>	Derivative Liabilities <sup>(1)</sup>
Derivatives designated as hedging instruments:						
Interest rate swaps on certificates of deposit	\$ 116,642	\$—	\$8,177	\$ 132,667	\$—	\$9,922
Total derivatives designated as hedging instruments	\$ 116,642	\$—	\$8,177	\$ 132,667	\$—	\$9,922
Derivatives not designated as hedging instruments:						
Foreign exchange options	\$—	\$—	\$—	\$85,614	\$6,136	\$—
Embedded derivative liabilities	—	—	—	47,838	—	3,392
Interest rate swaps and caps	5,403,687	44,424	43,810	4,858,391	41,534	41,779
Foreign exchange contracts	1,032,447	11,044	10,186	680,629	8,118	9,163
Total derivatives not designated as hedging instruments	\$6,436,134	\$55,468	\$53,996	\$5,672,472	\$55,788	\$54,334

(1) Derivative assets are included in Other Assets. Derivative liabilities are included in Accrued Expenses and Other liabilities, and Interest-Bearing Deposits.

## Derivatives Designated as Hedging Instruments

Interest Rate Swaps on Certificates of Deposit — The Company is exposed to changes in the fair value of certain fixed rate certificates of deposit due to changes in the benchmark interest rate, London Interbank Offering Rate (“LIBOR”). Interest rate swaps designated as fair value hedges involve the receipt of fixed rate amounts from a counterparty in exchange for the Company making variable-rate payments over the life of the agreements without the exchange of the underlying notional amount. The interest rate swaps and the related certificates of deposit have the same maturity dates.

The total notional amounts of the interest rate swaps on certificates of deposit were \$116.6 million and \$132.7 million, as of June 30, 2015 and December 31, 2014, respectively. The fair value liabilities of the interest rate swaps were \$8.2 million and \$9.9 million as of June 30, 2015 and December 31, 2014, respectively. In order to realign the hedged notionals of the interest rate swaps against the outstanding balances of the related certificates of deposit, the Company dedesignated certain existing hedge relationships of its fixed rate certificates of deposit and simultaneously redesignated them as new hedge relationships during the three and six months ended June 30, 2015.

The following table presents the net gains (losses) recognized in the consolidated statements of income related to derivatives designated as hedging instruments for the three and six months ended June 30, 2015 and 2014:

	Three Months Ended June 30,	Six Months Ended June 30,
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(\$ in thousands)	2015	2014	2015	2014
Gains (losses) recorded in interest expense				
Recognized on interest rate swaps	\$(2,291	) \$3,045	\$757	\$5,750
Recognized on certificates of deposit	2,294	(2,454	) (401	) (5,390
Net amount recognized on fair value hedges (ineffective portion)	\$3	\$591	\$356	\$360



## Derivatives Not Designated as Hedging Instruments

Foreign Exchange Options — During 2010, the Company entered into foreign exchange option contracts with major brokerage firms to economically hedge against foreign exchange fluctuations in certain certificates of deposit available to its customers. These certificates of deposit have a term of 5 years and pay interest based on the performance of the RMB relative to the USD. Under ASC 815, a certificate of deposit that pays interest based on changes in foreign exchange rates is a hybrid instrument with an embedded derivative that must be accounted for separately from the host contract (i.e., the certificate of deposit). In accordance with ASC 815, both the embedded derivative instruments and the freestanding foreign exchange option contracts are recorded at fair value.

All of the Company's foreign exchange option contracts have expired as of June 30, 2015. In addition, there were no embedded derivative liabilities as of June 30, 2015. As of December 31, 2014, the notional amounts and fair values of the foreign exchange options were \$85.6 million and a \$6.1 million asset, respectively, while the notional amounts and fair values of the embedded derivative liabilities were \$47.8 million and a \$3.4 million liability, respectively.

Interest Rate Swaps and Caps — The Company enters into interest rate derivatives including interest rate swaps and caps with its customers to allow them to hedge against the risk of rising interest rates on their variable rate loans. To economically hedge against the interest rate risks in the products offered to its customers, the Company enters into mirrored interest rate contracts with institutional counterparties. As of June 30, 2015, the total notional amounts of interest rate swaps and caps, including mirrored transactions with institutional counterparties and the Company's customers totaled \$2.72 billion for derivatives that were in an asset valuation position and \$2.68 billion for derivatives that were in a liability valuation position. As of December 31, 2014, the total notional amounts of interest rate swaps and caps, including mirrored transactions with institutional counterparties and the Company's customers totaled \$2.45 billion for derivatives that were in an asset valuation position and \$2.40 billion for derivatives that were in a liability valuation position.

The fair values of interest rate swap and cap contracts with institutional counterparties and the Company's customers amounted to a \$44.4 million asset and a \$43.8 million liability as of June 30, 2015. The fair values of interest rate swap and cap contracts with institutional counterparties and the Company's customers amounted to a \$41.5 million asset and a \$41.8 million liability as of December 31, 2014.

Foreign Exchange Contracts — The Company enters into foreign exchange forward contracts on a regular basis to economically hedge against foreign exchange rate fluctuations. A majority of these contracts have maturities of less than a year. As of June 30, 2015 and December 31, 2014, the notional amounts of short-term foreign exchange contracts were \$1.03 billion and \$680.6 million, respectively. The fair values of the short-term foreign exchange contracts recorded were an \$11.0 million asset and a \$10.2 million liability as of June 30, 2015. The fair values of short-term foreign exchange contracts recorded were an \$8.1 million asset and a \$9.2 million liability as of December 31, 2014.

The following table presents the net gains (losses) recognized on the Company's consolidated statements of income related to derivatives not designated as hedging instruments for the three and six months ended June 30, 2015 and 2014:

(\$ in thousands)	Location in Consolidated Statements of Income	Three Months Ended		Six Months Ended	
		June 30, 2015	June 30, 2014	June 30, 2015	June 30, 2014
Derivatives not designated as hedging instruments:					
Foreign exchange options		\$37	\$173	\$236	\$54

	Foreign exchange income				
Embedded derivative liabilities	Other operating expense	5	(3 )	(136 )	(2 )
Interest rate swaps and caps	Other operating income	1,215	(130 )	621	(1,066 )
Foreign exchange contracts	Foreign exchange income	908	(500 )	2,216	(2,629 )
Total net gains (losses)		\$2,165	\$(460 )	\$2,937	\$(3,643 )

Credit-Risk-Related Contingent Features — Certain over-the-counter (“OTC”) derivative contracts of the Company contain early termination provisions that may require the Company to settle any outstanding balances upon the occurrence of a specified credit-risk-related event. These events, which are defined by the existing derivative contracts, primarily relate to downgrades in the event that the credit rating of East West Bank falls below investment grade. In the event that East West Bank’s credit rating is downgraded to below investment grade, no additional collateral would be required to be posted since the liabilities related to such contracts were fully collateralized as of June 30, 2015 and December 31, 2014.

## Offsetting of Derivatives

The Company has entered into agreements with counterparty financial institutions, which include master netting agreements. However, the Company has elected to account for all derivatives with counterparty institutions on a gross basis. The following tables present gross derivatives in the consolidated balance sheets and the respective collaterals received or pledged in the form of other financial instruments, which are generally marketable securities and/or cash. The collateral amounts in these tables are limited to the outstanding balances of the related asset or liability (after netting is applied); thus instances of overcollateralization are not shown:

(\$ in thousands) As of June 30, 2015

Assets	Gross Amounts of Recognized Assets	Gross Amounts Offset on the Consolidated Balance Sheet	Net Amounts of Assets Presented on the Consolidated Balance Sheet	Gross Amounts Not Offset on the Consolidated Balance Sheet		Net Amount
				Financial Instruments	Collateral Received	
Derivatives	\$10,752	\$—	\$10,752	\$(4,702)	\$(5,330)	\$720

Liabilities	Gross Amounts of Recognized Liabilities	Gross Amounts Offset on the Consolidated Balance Sheet	Net Amounts of Liabilities Presented on the Consolidated Balance Sheet	Gross Amounts Not Offset on the Consolidated Balance Sheet		Net Amount
				Financial Instruments	Collateral Posted	
Derivatives	\$54,746	\$—	\$54,746	\$(4,702)	\$(49,308)	\$736

(\$ in thousands) As of December 31, 2014

Assets	Gross Amounts of Recognized Assets	Gross Amounts Offset on the Consolidated Balance Sheet	Net Amounts of Assets Presented on the Consolidated Balance Sheet	Gross Amounts Not Offset on the Consolidated Balance Sheet		Net Amount
				Financial Instruments	Collateral Received	
Derivatives	\$12,383	\$—	\$12,383	\$(5,718)	\$(3,460)	\$3,205

Liabilities	Gross Amounts of Recognized Liabilities	Gross Amounts Offset on the Consolidated Balance Sheet	Net Amounts of Liabilities Presented on the Consolidated Balance Sheet	Gross Amounts Not Offset on the Consolidated Balance Sheet		Net Amount
				Financial Instruments	Collateral Posted	
Derivatives	\$56,493	\$—	\$56,493	\$(5,718)	\$(49,948)	\$827

- (1) Represents the netting of derivative receivable and payable balances for the same counterparty under enforceable master netting arrangements if the Company has elected to net.  
Represents \$5.3 million and \$3.5 million of cash collateral received against derivative assets with the same
- (2) counterparty that are subject to enforceable master netting arrangements as of June 30, 2015 and December 31, 2014, respectively.  
Represents cash and securities pledged against derivative liabilities with the same counterparty that are subject to
- (3) enforceable master netting arrangements. Includes approximately \$14.5 million and \$12.5 million of cash collateral posted as of June 30, 2015 and December 31, 2014, respectively.

Refer to Note 4 for fair value measurement disclosures on derivatives.

## NOTE 9 — LOANS RECEIVABLE AND ALLOWANCE FOR LOAN LOSSES

The Company's loan portfolio includes originated and purchased loans. Originated and purchased loans, for which there was no evidence of credit deterioration at their acquisition date, are referred to collectively as non-PCI loans. Purchased credit impaired ("PCI") loans are accounted for in accordance with ASC Subtopic 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality. A purchased loan is deemed to be credit impaired when there is evidence of credit deterioration since its origination and it is probable at the acquisition date that the Company would be unable to collect all contractually required payments. PCI loans consist of loans acquired with deteriorated quality from the United Commercial Bank ("UCB") FDIC assisted acquisition on November 6, 2009, the Washington First International Bank ("WFIB") FDIC assisted acquisition on June 11, 2010 and, to a lesser extent, a small portion of loans acquired from the MetroCorp acquisition on January 17, 2014. Refer to Note 3 — Business Combination, included in this report, for further details on the MetroCorp acquisition and Note 8 — Covered Assets and FDIC Indemnification Asset to the Consolidated Financial Statements of the Company's 2014 Form 10-K for additional details related to the WFIB and UCB acquisitions.

The following table presents the composition of the Company's non-PCI and PCI loans as of June 30, 2015 and December 31, 2014:

(\$ in thousands)	June 30, 2015			December 31, 2014		
	Non-PCI Loans	PCI Loans (1)	Total (1)	Non-PCI Loans	PCI Loans (1)	Total (1)
<b>CRE:</b>						
Income Producing	\$6,087,661	\$626,504	\$6,714,165	\$5,568,046	\$688,013	\$6,256,059
Construction	370,323	7,451	377,774	319,843	12,444	332,287
Land	182,337	12,597	194,934	214,327	16,840	231,167
Total CRE	6,640,321	646,552	7,286,873	6,102,216	717,297	6,819,513
<b>C&amp;I:</b>						
Commercial business	7,311,273	66,332	7,377,605	7,097,853	83,336	7,181,189
Trade finance	768,279	4,780	773,059	889,728	6,284	896,012
Total C&I	8,079,552	71,112	8,150,664	7,987,581	89,620	8,077,201
<b>Residential:</b>						
Single-family	3,119,679	203,473	3,323,152	3,647,262	219,519	3,866,781
Multifamily	1,250,436	224,044	1,474,480	1,184,017	265,891	1,449,908
Total residential	4,370,115	427,517	4,797,632	4,831,279	485,410	5,316,689
Consumer	1,702,822	26,621	1,729,443	1,483,956	29,786	1,513,742
Total loans	\$20,792,810	\$1,171,802	\$21,964,612	\$20,405,032	\$1,322,113	\$21,727,145
Unearned fees, premiums, and discounts, net	(5,948)	—	(5,948)	2,804	—	2,804
Allowance for loan losses	(260,617)	(612)	(261,229)	(260,965)	(714)	(261,679)
Loans, net	\$20,526,245	\$1,171,190	\$21,697,435	\$20,146,871	\$1,321,399	\$21,468,270

(1) Loans net of ASC 310-30 discount.

The Company's CRE lending activities include loans to finance income-producing properties, construction and land loans. The Company's C&I lending activities include commercial business financing for small and middle-market businesses in a wide spectrum of industries. Included in commercial business loans are loans for working capital, accounts receivable lines, inventory lines, Small Business Administration loans and lease financing. The Company also offers a variety of international trade finance services and products, including letters of credit, revolving lines of

credit, import loans, bankers' acceptances, working capital lines, domestic purchase financing and pre-export financing.

The Company's single-family residential loans are primarily comprised of adjustable rate ("ARM") first mortgage loans secured by one-to-four unit residential properties. The Company's ARM single-family residential loan programs generally have a one-year or three-year initial fixed period. The Company's multifamily residential loans are primarily comprised of variable rate loans that have a six-month or three-year initial fixed period. As of June 30, 2015 and December 31, 2014, consumer loans were primarily composed of home equity lines of credit ("HELOCs").

All loans originated are subject to the Company's underwriting guidelines and loan origination standards. Management believes that the Company's underwriting criteria and procedures adequately consider the unique risks which may come from these products. The Company conducts a variety of quality control procedures and periodic audits, including review of criteria for lending and legal requirements, to ensure it is in compliance with its origination standards.

As of June 30, 2015 and December 31, 2014, loans totaling \$15.40 billion and \$14.66 billion, respectively, were pledged to secure borrowings and to provide additional borrowing capacity from the FHLB and the Federal Reserve Bank.

#### Credit Quality Indicators

All loans are subject to the Company's internal and external credit review and monitoring. Loans are risk rated based on analysis of the current state of the borrower's credit quality. The analysis of credit quality includes a review of all repayment sources, the borrower's current payment performance/delinquency, current financial and liquidity status and all other relevant information. For single-family residential loans, payment performance/delinquency is the driving indicator for the risk ratings. However, the risk ratings remain the overall credit quality indicator for the Company as well as the credit quality indicator utilized for estimating the appropriate allowance for loan losses. The Company utilizes a seven-grade risk rating system, which can be classified within the following categories: Pass, Watch, Special Mention, Substandard, Doubtful and Loss. The risk ratings reflect the relative strength of the repayment sources.

Pass and Watch loans are generally considered to have sufficient sources of repayment in order to repay the loan in full in accordance with all terms and conditions. These borrowers may have some credit risks that require monitoring, but full repayments are expected. Special Mention loans are considered to have potential weaknesses that warrant closer attention by management. Special Mention is considered a transitory grade. If any potential weaknesses are resolved, the loan is upgraded to a Pass or Watch grade. If negative trends in the borrower's financial status or other information indicates that the repayment sources may become inadequate, the loan is downgraded to a Substandard grade. Substandard loans are considered to have well-defined weaknesses that jeopardize the full and timely repayment of the loan. Substandard loans have a distinct possibility of loss if the deficiencies are not corrected. Additionally, when management has assessed a potential for loss but a distinct possibility of loss is not recognizable, the loan is still classified as Substandard. Doubtful loans have insufficient sources of repayment and a high probability of loss. Loss loans are considered to be uncollectible and of such little value that they are no longer considered bankable assets. These internal risk ratings are reviewed routinely and adjusted due to changes in the borrowers' status and likelihood of loan repayment.

The following tables present the credit risk rating for non-PCI loans by portfolio segment as of June 30, 2015 and December 31, 2014:

(\$ in thousands)	Pass/Watch	Special Mention	Substandard	Doubtful	Loss	Total Non-PCI Loans
June 30, 2015						
CRE:						
Income producing	\$5,810,946	\$48,382	\$228,333	\$—	\$—	\$6,087,661
Construction	366,869	—	3,454	—	—	370,323
Land	159,751	—	22,586	—	—	182,337
C&I:						
Commercial business	6,978,635	162,020	166,851	3,767	—	7,311,273
Trade finance	726,648	19,193	22,438	—	—	768,279
Residential:						
Single-family	3,095,832	5,627	18,220	—	—	3,119,679
Multifamily	1,186,826	985	62,625	—	—	1,250,436
Consumer	1,698,617	1,359	2,846	—	—	1,702,822
Total	\$20,024,124	\$237,566	\$527,353	\$3,767	\$—	\$20,792,810

(\$ in thousands)	Pass/Watch	Special Mention	Substandard	Doubtful	Loss	Total Non-PCI Loans
December 31, 2014						
CRE:						
Income producing	\$5,243,640	\$54,673	\$269,733	\$—	\$—	\$5,568,046
Construction	310,259	11	9,573	—	—	319,843
Land	185,220	5,701	23,406	—	—	214,327
C&I:						
Commercial business	6,836,914	130,319	130,032	533	55	7,097,853
Trade finance	845,889	13,031	30,808	—	—	889,728
Residential:						
Single-family	3,627,491	3,143	16,628	—	—	3,647,262
Multifamily	1,095,982	5,124	82,911	—	—	1,184,017
Consumer	1,480,208	1,005	2,743	—	—	1,483,956
Total	\$19,625,603	\$213,007	\$565,834	\$533	\$55	\$20,405,032



The following tables present the credit risk rating for PCI loans by portfolio segment as of June 30, 2015 and December 31, 2014:

(\$ in thousands)	Pass/Watch	Special Mention	Substandard	Doubtful	Total PCI Loans
June 30, 2015					
CRE:					
Income producing	\$505,872	\$6,920	\$113,712	\$—	\$626,504
Construction	584	—	6,867	—	7,451
Land	10,333	—	2,264	—	12,597
C&I:					
Commercial business	58,216	930	7,186	—	66,332
Trade finance	3,073	—	1,707	—	4,780
Residential:					
Single-family	198,113	957	4,403	—	203,473
Multifamily	193,061	664	30,319	—	224,044
Consumer	26,018	113	490	—	26,621
Total <sup>(1)</sup>	\$995,270	\$9,584	\$166,948	\$—	\$1,171,802

(1) Loans net of ASC 310-30 discount.

(\$ in thousands)	Pass/Watch	Special Mention	Substandard	Doubtful	Total PCI Loans
December 31, 2014					
CRE:					
Income producing	\$534,015	\$9,960	\$144,038	\$—	\$688,013
Construction	589	1,744	10,111	—	12,444
Land	7,012	5,391	4,437	—	16,840
C&I:					
Commercial business	70,586	1,103	11,647	—	83,336
Trade finance	4,620	—	1,664	—	6,284
Residential:					
Single-family	213,829	374	5,316	—	219,519
Multifamily	230,049	—	35,842	—	265,891
Consumer	29,026	116	644	—	29,786
Total <sup>(1)</sup>	\$1,089,726	\$18,688	\$213,699	\$—	\$1,322,113

(1) Loans net of ASC 310-30 discount.

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Nonaccrual and Past Due Loans

The following tables present the aging analysis on non-PCI loans as of June 30, 2015 and December 31, 2014:

(\$ in thousands)	Accruing Loans 30-59 Days Past Due	Accruing Loans 60-89 Days Past Due	Total Accruing Past Due Loans	Nonaccrual Loans Less Than 90 Days Past Due	Nonaccrual Loans 90 or More Days Past Due	Total Nonaccrual Loans	Current Accruing Loans	Total Non-PCI Loans
June 30, 2015								
CRE:								
Income producing	\$6,761	\$3,762	\$10,523	\$18,858	\$12,193	\$31,051	\$6,046,087	\$6,087,661
Construction	4,982	—	4,982	14	—	14	365,327	370,323
Land	5,701	—	5,701	308	4,743	5,051	171,585	182,337
C&I:								
Commercial business	2,973	11,429	14,402	6,987	23,508	30,495	7,266,376	7,311,273
Trade finance	2,500	470	2,970	—	—	—	765,309	768,279
Residential:								
Single-family	8,081	4,167	12,248	2,736	5,713	8,449	3,098,982	3,119,679
Multifamily	945	1,999	2,944	10,034	1,375	11,409	1,236,083	1,250,436
Consumer	2,839	959	3,798	163	525	688	1,698,336	1,702,822
Total	\$34,782	\$22,786	\$57,568	\$39,100	\$48,057	\$87,157	\$20,648,085	\$20,792,810
Unearned fees, premiums and discounts, net								(5,948 )
Total recorded investment in non-PCI loans								\$20,786,862

(\$ in thousands)	Accruing Loans 30-59 Days Past Due	Accruing Loans 60-89 Days Past Due	Total Accruing Past Due Loans	Nonaccrual Loans Less Than 90 Days Past Due	Nonaccrual Loans 90 or More Days Past Due	Total Nonaccrual Loans	Current Accruing Loans	Total Non-PCI Loans
December 31, 2014								
CRE:								
Income producing	\$14,171	\$3,593	\$17,764	\$19,348	\$9,165	\$28,513	\$5,521,769	\$5,568,046
Construction	—	—	—	15	6,898	6,913	312,930	319,843
Land	—	—	—	221	2,502	2,723	211,604	214,327
C&I:								
Commercial business	3,187	4,361	7,548	6,623	21,813	28,436	7,061,869	7,097,853
Trade finance	—	—	—	73	292	365	889,363	889,728
Residential:								
Single-family	6,381	1,294	7,675	2,861	5,764	8,625	3,630,962	3,647,262
Multifamily	4,425	507	4,932	12,460	8,359	20,819	1,158,266	1,184,017
Consumer	2,154	162	2,316	169	3,699	3,868	1,477,772	1,483,956

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Total	\$30,318	\$9,917	\$40,235	\$41,770	\$58,492	\$100,262	\$20,264,535	\$20,405,032
Unearned fees, premiums and discounts, net								2,804
Total recorded investment in non-PCI loans								\$20,407,836

Non-PCI loans that are 90 or more days past due are generally placed on nonaccrual status, at which point interest accrual is discontinued and all unpaid accrued interest is reversed against interest income. Additionally, non-PCI loans that are not 90 or more days past due but have identified deficiencies are also placed on nonaccrual status. Interest payments received on nonaccrual loans are reflected as a reduction of principal and not as interest income. A loan is returned to accrual status when the borrower has demonstrated a satisfactory payment trend subject to management's assessment of the borrower's ability to repay the loan.

PCI loans are excluded from the above aging analysis table as such loans continue to earn interest from accretable yield, independent of performance in accordance with their contractual terms. \$59.1 million and \$63.4 million of PCI loans were on nonaccrual status as of June 30, 2015 and December 31, 2014, respectively.

### Loans in Process of Foreclosure

As of June 30, 2015 and December 31, 2014, the Company had \$22.2 million and \$16.9 million, respectively, of recorded investment in consumer mortgage loans secured by residential real estate properties, for which formal foreclosure proceedings were in process according to local requirements of the applicable jurisdiction, which were not included in OREO. Foreclosed residential real estate properties with carrying amount of \$4.1 million were included in total net OREO of \$25.8 million as of June 30, 2015. In comparison, foreclosed residential real estate properties with carrying amount of \$3.5 million were included in total net OREO of \$32.1 million as of December 31, 2014.

### Troubled Debt Restructurings

A troubled debt restructuring (“TDR”) is a modification of the terms of a loan when the lender, for economic or legal reasons related to the borrower’s financial difficulties, grants a concession to the borrower. The concessions may be granted in various forms, including a below-market change in the stated interest rate, reduction in the loan balance or accrued interest, extension of the maturity date with a stated interest rate lower than the current market rate or note splits referred to as A/B notes. In A/B note restructurings, the original note is bifurcated into two notes where the A note represents the portion of the original loan which allows for acceptable loan-to-value and debt coverage on the collateral and is expected to be collected in full and the B note represents the portion of the original loan where there is a shortfall in value and is fully charged off. The A/B note balance is comprised of the A note balance only. A notes are not disclosed as TDRs in subsequent years after the year of restructuring if the restructuring agreement specifies an interest rate equal to or greater than the rate that the Company was willing to accept at the time of the restructuring for a new loan with comparable risk, the loan is not impaired based on the terms specified by the restructuring agreement and has demonstrated a period of sustained performance under the modified terms. The Company had \$2.8 million and \$2.9 million of performing A/B notes as of June 30, 2015 and December 31, 2014, respectively.

Potential TDRs are individually evaluated and the type of restructuring is selected based on the loan type and the circumstances of the borrower’s financial difficulty in order to maximize the Company’s recovery. During the three months ended June 30, 2015, the Company restructured \$38.1 million of C&I loans primarily through principal and interest reductions and extensions and \$100 thousand of CRE loans through other modified terms. During the three months ended June 30, 2014, the Company restructured \$5.3 million of CRE loans primarily through principal and interest reductions, \$4.0 million of residential loans through principal deferments and other modified terms and \$1.2 million of C&I loans primarily through extensions. During the six months ended June 30, 2015, the Company restructured \$918 thousand of CRE loans through principal and interest deferments and other modified terms, \$38.3 million of C&I loans primarily through principal and interest reductions and extensions and \$281 thousand of residential loans through principal deferments. During the six months ended June 30, 2014, the Company restructured \$8.1 million residential loans through extensions, rate reductions, principal deferments and other modified terms, \$5.3 million of CRE loans primarily through principal and interest reductions and \$2.8 million of C&I loans primarily through extensions and principal deferments.

The following tables present the additions to non-PCI TDRs during the three and six months ended June 30, 2015 and 2014:

(\$ in thousands)	Loans Modified as TDRs During the Three Months Ended June 30, 2015				Loans Modified as TDRs During the Three Months Ended June 30, 2014			
	Number of Contracts	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment <sup>(1)</sup>	Financial Impact <sup>(2)</sup>	Number of Contracts	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment <sup>(1)</sup>	Financial Impact <sup>(2)</sup>
<b>CRE:</b>								
Income producing	—	\$ —	\$ —	\$—	2	\$ 5,318	\$ 5,254	\$—
Land	1	\$ 171	\$ 100	\$102	—	\$ —	\$ —	\$—
<b>C&amp;I:</b>								
Commercial business	12	\$ 37,924	\$ 38,117	\$5,465	2	\$ 1,165	\$ 1,155	\$563
<b>Residential:</b>								
Single-family	—	\$ —	\$ —	\$—	1	\$ 1,032	\$ 1,030	\$—
Multifamily	—	\$ —	\$ —	\$—	1	\$ 2,513	\$ 2,973	\$—

(\$ in thousands)	Loans Modified as TDRs During the Six Months Ended June 30, 2015				Loans Modified as TDRs During the Six Months Ended June 30, 2014			
	Number of Contracts	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment <sup>(1)</sup>	Financial Impact <sup>(2)</sup>	Number of Contracts	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment <sup>(1)</sup>	Financial Impact <sup>(2)</sup>
<b>CRE:</b>								
Income producing	1	\$ 828	\$ 818	\$—	2	\$ 5,318	\$ 5,254	\$—
Land	1	\$ 171	\$ 100	\$102	—	\$ —	\$ —	\$—
<b>C&amp;I:</b>								
Commercial business	13	\$ 38,090	\$ 38,280	\$5,497	7	\$ 2,886	\$ 2,828	\$1,811
<b>Residential:</b>								
Single-family	1	\$ 281	\$ 281	\$2	4	\$ 6,855	\$ 5,105	\$—
Multifamily	—	\$ —	\$ —	\$—	1	\$ 2,513	\$ 2,973	\$—

(1) Includes subsequent payments after modification and reflects the balance as of June 30, 2015 and 2014.

(2) The financial impact includes charge-offs and specific reserves recorded at modification date.

Subsequent to restructuring, a TDR that becomes delinquent, generally beyond 90 days, is considered to have defaulted. There were no subsequent defaults during the three and six months ended June 30, 2015 for non-PCI loans that were modified as TDRs within the previous 12 months. Non-PCI loans that were modified as TDRs within the previous 12 months that have subsequently defaulted during the three months ended June 30, 2014 consisted of one C&I TDR contract with a recorded investment of \$500 thousand. Non-PCI loans that were modified as TDRs within the previous 12 months that have subsequently defaulted during the six months ended June 30, 2014 consisted of one CRE TDR contract with a recorded investment of \$2.7 million and one C&I with a recorded investment of \$500

thousand.

TDRs may be designated as performing or nonperforming. A TDR may be designated as performing if the loan has demonstrated sustained performance under the modified terms. The period of sustained performance may include the periods prior to modification if prior performance has met or exceeded the modified terms. A loan will remain on nonaccrual status until the borrower demonstrates a sustained period of performance, generally six consecutive months of payments.

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TDRs are included in the impaired loan quarterly valuation allowance process. See Allowance for Loan Losses and Impaired Loans sections below for complete discussion. All portfolio segments of TDRs are reviewed for necessary specific reserves in the same manner as impaired loans of the same portfolio segment which have not been identified as TDRs. The modification of the terms of each TDR is considered in the current impairment analysis of the respective TDR. For all portfolio segments of nonperforming TDRs, when the restructured loan is deemed to be uncollectible under modified terms and its fair value is less than the recorded investment in the loan, the deficiency is charged off against the allowance for loan losses. If the loan is a performing TDR, the deficiency is included in the specific reserves of the allowance for loan losses, as appropriate. The amount of additional funds committed to lend to borrowers whose terms have been modified were immaterial as of June 30, 2015 and December 31, 2014.

#### Impaired Loans

The Company's loans are grouped into heterogeneous and homogeneous (mostly consumer loans) categories. Classified loans in the heterogeneous category are identified and evaluated for impairment on an individual basis. A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect all scheduled payments of principal or interest due according to the original contractual terms of the loan agreement. Impaired loans are measured based on the present value of expected future cash flows discounted at the loan's effective interest rate or, as expedient, at the loan's observable market price or the fair value of the collateral if the loan is collateral dependent, less costs to sell. When the value of an impaired loan is less than the recorded investment in the loan and the loan is classified as nonperforming and uncollectible, the deficiency is charged-off against the allowance for loan losses. Impaired loans exclude the homogeneous consumer loan portfolio which is evaluated collectively for impairment. The Company's impaired loans predominantly include non-PCI loans held-for-investment on nonaccrual status and any non-PCI loans modified in a TDR, on both accrual and nonaccrual status.

The following tables present the non-PCI impaired loans as of June 30, 2015 and December 31, 2014:

(\$ in thousands)	Unpaid Principal Balance	Recorded Investment With No Allowance	Recorded Investment With Allowance	Total Recorded Investment	Related Allowance
June 30, 2015					
CRE:					
Income producing	\$53,002	\$34,274	\$11,295	\$45,569	\$1,447
Construction	57	—	14	14	3
Land	10,755	4,455	1,354	5,809	191
C&I:					
Commercial business	83,775	18,687	52,778	71,465	22,584
Trade finance	11,452	—	11,452	11,452	106
Residential:					
Single-family	16,926	5,930	9,606	15,536	493
Multifamily	25,899	17,299	6,241	23,540	250
Consumer	1,253	643	610	1,253	2
Total	\$203,119	\$81,288	\$93,350	\$174,638	\$25,076
(\$ in thousands)	Unpaid Principal Balance	Recorded Investment With No Allowance	Recorded Investment With Allowance	Total Recorded Investment	Related Allowance
December 31, 2014					
CRE:					
Income producing	\$58,900	\$35,495	\$15,646	\$51,141	\$1,581
Construction	6,913	6,913	—	6,913	—
Land	13,291	2,838	5,622	8,460	1,906
C&I:					
Commercial business	44,569	12,723	25,717	38,440	15,174
Trade finance	12,967	6,431	274	6,705	28
Residential:					
Single-family	18,908	6,003	11,398	17,401	461
Multifamily	37,649	21,523	12,890	34,413	313
Consumer	1,259	1,151	108	1,259	1
Total	\$194,456	\$93,077	\$71,655	\$164,732	\$19,464



The following table presents the average recorded investment and the amount of interest income recognized on non-PCI impaired loans for the three and six months ended June 30, 2015 and 2014:

	Three Months Ended				Six Months Ended			
	June 30, 2015		2014		June 30, 2015		2014	
(\$ in thousands)	Average Recorded Investment	Recognized Interest Income <sup>(1)</sup>	Average Recorded Investment	Recognized Interest Income <sup>(1)</sup>	Average Recorded Investment	Recognized Interest Income <sup>(1)</sup>	Average Recorded Investment	Recognized Interest Income <sup>(1)</sup>
CRE:								
Income producing	\$46,042	\$134	\$59,121	\$281	\$46,897	\$268	\$59,917	\$627
Construction	14	—	6,888	—	14	—	6,888	—
Land	5,876	10	12,128	75	5,951	20	12,179	149
C&I:								
Commercial business	73,306	761	41,592	209	71,644	1,550	42,682	420
Trade finance	11,623	51	546	4	11,739	134	559	8
Residential:								
Single-family	15,595	68	15,131	57	15,658	137	14,034	115
Multifamily	23,690	190	36,683	180	23,757	379	36,817	360
Consumer	1,256	12	755	7	1,258	23	752	14
Total impaired non-PCI loans	\$177,402	\$1,226	\$172,844	\$813	\$176,918	\$2,511	\$173,828	\$1,693

(1) Includes interest recognized on accruing non-PCI TDRs. Interest payments received on nonaccrual non-PCI loans are generally reflected as a reduction of principal and not as interest income.

#### Allowance for Loan Losses

The allowance for loan losses on non-PCI loans consists of specific reserves and general reserves. The Company's non-PCI loans fall into heterogeneous and homogeneous categories. Impaired loans are subject to specific reserves. Loans in the homogeneous category, as well as non-impaired loans in the heterogeneous category, are evaluated as part of the general reserves. General reserves are calculated by utilizing both quantitative and qualitative factors. There are different qualitative risks for the loans in each portfolio segment. The residential and CRE segments' predominant risk characteristics are the collateral and the geographic location of the property collateralizing the loan. The risk is qualitatively assessed based on the total real estate loan concentration in those geographic areas. The C&I segment's predominant risk characteristics are the global cash flows of the borrowers and guarantors and economic and market conditions. Consumer loans are largely comprised of HELOCs for which the predominant risk characteristic is the real estate collateral securing the loans.

The Company also maintains an allowance for loan losses on PCI loans when there is deterioration in credit quality subsequent to acquisition. Based on the Company's estimates of cash flows expected to be collected, the Company establishes an allowance for the PCI loans, with a charge to income through the provision for loan losses. As of June 30, 2015, the Company has established an allowance of \$612 thousand on \$1.17 billion of PCI loans. As of December 31, 2014, an allowance of \$714 thousand was established on \$1.32 billion of PCI loans. The allowance balances for both periods were allocated mainly to the PCI CRE loan pools.

The Company's methodology to determine the overall appropriateness of the allowance is based on a classification migration model and qualitative considerations. The migration model examines pools of loans having similar characteristics and analyzes their loss rates over a historical period. The Company assigns loss rates to each loan grade within each pool of loans. Loss rates derived by the migration model are based predominantly on historical loss trends that may not be entirely indicative of the actual or inherent loss potential. As such, the Company utilizes qualitative and environmental factors as adjusting mechanisms to supplement the historical results of the classification migration model. Qualitative considerations include, but are not limited to, prevailing economic or market conditions, relative risk profiles of various loan segments, volume concentrations, growth trends, delinquency and nonaccrual status, problem loan trends and geographic concentrations. Qualitative and environmental factors are reflected as percentage adjustments and are added to the historical loss rates derived from the classified asset migration model to determine the appropriate allowance for each loan pool.

When determined uncollectible, it is the Company's policy to promptly charge-off the difference in the outstanding loan balance and the fair value of the collateral or the discounted value of expected cash flows. Recoveries are recorded when payment is received on loans that were previously charged-off through the allowance for loan losses. Allocation of a portion of the allowance to one segment of the loan portfolio does not preclude its availability to absorb losses in other segments.

The following tables present a summary of the activity in the allowance for loan losses on non-PCI loans, by portfolio segment, and PCI loans for the three and six months ended June 30, 2015 and 2014:

(\$ in thousands)	Non-PCI Loans					Total	PCI Loans	Total
	CRE	C&I	Residential	Consumer	Unallocated			
Three Months Ended June 30, 2015								
Beginning balance	\$ 69,740	\$ 133,914	\$ 42,990	\$ 10,451	\$ —	\$ 257,095	\$ 643	\$ 257,738
Provision for (reversal of) loan losses	5,739	(2,716 )	(3,318 )	(289 )	4,109	3,525	(31 )	3,494
Provision allocation for unfunded loan commitments and letters of credit	—	—	—	—	(4,109 )	(4,109 )	—	(4,109 )
Charge-offs	(348 )	(2,843 )	(1 )	—	—	(3,192 )	—	(3,192 )
Recoveries	365	5,607	997	329	—	7,298	—	7,298
Net recoveries	17	2,764	996	329	—	4,106	—	4,106
Ending balance	\$ 75,496	\$ 133,962	\$ 40,668	\$ 10,491	\$ —	\$ 260,617	\$ 612	\$ 261,229
Ending balance allocated to:								
Individually evaluated for impairment	\$ 1,641	\$ 22,690	\$ 743	\$ 2	\$ —	\$ 25,076	\$ —	\$ 25,076
Collectively evaluated for impairment	73,855	111,272	39,925	10,489	—	235,541	—	235,541
Acquired with deteriorated credit quality	—	—	—	—	—	—	612	612
Ending balance	\$ 75,496	\$ 133,962	\$ 40,668	\$ 10,491	\$ —	\$ 260,617	\$ 612	\$ 261,229

(\$ in thousands)	Non-PCI Loans					Total	PCI Loans	Total
	CRE	C&I	Residential	Consumer	Unallocated			
Three Months Ended June 30, 2014								
Beginning balance	\$ 63,627	\$ 127,156	\$ 47,995	\$ 11,156	\$ —	\$ 249,934	\$ 2,202	\$ 252,136
(Reversal of) provision for loan losses	(2,387 )	10,918	(2,048 )	809	829	8,121	(121 )	8,000
Provision allocation for unfunded loan commitments and letters of credit	—	—	—	—	(829 )	(829 )	—	(829 )
Charge-offs	(894 )	(7,413 )	(61 )	(80 )	—	(8,448 )	(523 )	(8,971 )

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Recoveries	549	396	63	4	—	1,012	—	1,012
Net (charge-offs) recoveries	(345 )	(7,017 )	2	(76 )	—	(7,436 )	(523 )	(7,959 )
Ending balance	\$60,895	\$131,057	\$45,949	\$11,889	\$—	\$249,790	\$1,558	\$251,348
Ending balance allocated to:								
Individually evaluated for impairment	\$4,546	\$18,918	\$1,377	\$—	\$—	\$24,841	\$—	\$24,841
Collectively evaluated for impairment	56,349	112,139	44,572	11,889	—	224,949	—	224,949
Acquired with deteriorated credit quality	—	—	—	—	—	—	1,558	1,558
Ending balance	\$60,895	\$131,057	\$45,949	\$11,889	\$—	\$249,790	\$1,558	\$251,348

(\$ in thousands)	Non-PCI Loans					Total	PCI Loans	Total
	CRE	C&I	Residential	Consumer	Unallocated			
Six Months Ended June 30, 2015								
Beginning balance	\$72,263	\$134,598	\$43,856	\$10,248	\$—	\$260,965	\$714	\$261,679
Provision for (reversal of) loan losses	3,406	2,662	(4,889 )	375	7,029	8,583	(102 )	8,481
Provision allocation for unfunded loan commitments and letters of credit	—	—	—	—	(7,029 )	(7,029 )	—	(7,029 )
Charge-offs	(1,350 )	(9,432 )	(747 )	(463 )	—	(11,992 )	—	(11,992 )
Recoveries	1,177	6,134	2,448	331	—	10,090	—	10,090
Net (charge-offs) recoveries	(173 )	(3,298 )	1,701	(132 )	—	(1,902 )	—	(1,902 )
Ending balance	\$75,496	\$133,962	\$40,668	\$10,491	\$—	\$260,617	\$612	\$261,229
Ending balance allocated to:								
Individually evaluated for impairment	\$1,641	\$22,690	\$743	\$2	\$—	\$25,076	\$—	\$25,076
Collectively evaluated for impairment	73,855	111,272	39,925	10,489	—	235,541	—	235,541
Acquired with deteriorated credit quality	—	—	—	—	—	—	612	612
Ending balance	\$75,496	\$133,962	\$40,668	\$10,491	\$—	\$260,617	\$612	\$261,229

(\$ in thousands)	Non-PCI Loans					Total	PCI Loans	Total
	CRE	C&I	Residential	Consumer	Unallocated			
Six Months Ended June 30, 2014								
Beginning balance	\$70,154	\$115,184	\$50,716	\$11,352	\$—	\$247,406	\$2,269	\$249,675
(Reversal of) provision for loan losses	(9,423 )	27,510	(4,623 )	613	1,044	15,121	(188 )	14,933
Provision allocation for unfunded loan commitments and letters of credit	—	—	—	—	(1,044 )	(1,044 )	—	(1,044 )
Charge-offs	(1,213 )	(12,944 )	(344 )	(83 )	—	(14,584 )	(523 )	(15,107 )
Recoveries	1,377	1,307	200	7	—	2,891	—	2,891
Net recoveries (charge-offs)	164	(11,637 )	(144 )	(76 )	—	(11,693 )	(523 )	(12,216 )
Ending balance	\$60,895	\$131,057	\$45,949	\$11,889	\$—	\$249,790	\$1,558	\$251,348
Ending balance allocated to:								
	\$4,546	\$18,918	\$1,377	\$—	\$—	\$24,841	\$—	\$24,841

Individually evaluated for impairment								
Collectively evaluated for impairment	56,349	112,139	44,572	11,889	—	224,949	—	224,949
Acquired with deteriorated credit quality	—	—	—	—	—	—	1,558	1,558
Ending balance	\$60,895	\$131,057	\$45,949	\$11,889	\$—	\$249,790	\$1,558	\$251,348

The following tables present the Company's recorded investments in total loans as of June 30, 2015 and December 31, 2014 related to each balance in the allowance for loan losses by portfolio segment and disaggregated on the basis of the Company's impairment methodology:

(\$ in thousands)	CRE	C&I	Residential	Consumer	Total
As of June 30, 2015					
Individually evaluated for impairment	\$51,392	\$82,917	\$39,076	\$1,253	\$174,638
Collectively evaluated for impairment	6,588,929	7,996,635	4,331,039	1,701,569	20,618,172
Acquired with deteriorated credit quality <sup>(1)</sup>	646,552	71,112	427,517	26,621	1,171,802
Ending Balance <sup>(1)</sup>	\$7,286,873	\$8,150,664	\$4,797,632	\$1,729,443	\$21,964,612

(1) Loans net of ASC 310-30 discount.

(\$ in thousands)	CRE	C&I	Residential	Consumer	Total
As of December 31, 2014					
Individually evaluated for impairment	\$66,514	\$45,145	\$51,814	\$1,259	\$164,732
Collectively evaluated for impairment	6,035,702	7,942,436	4,779,465	1,482,697	20,240,300
Acquired with deteriorated credit quality <sup>(1)</sup>	717,297	89,620	485,410	29,786	1,322,113
Ending Balance <sup>(1)</sup>	\$6,819,513	\$8,077,201	\$5,316,689	\$1,513,742	\$21,727,145

(1) Loans net of ASC 310-30 discount.

#### Allowance for Unfunded Loan Commitments, Off-Balance Sheet Credit Exposures and Recourse Provisions

The allowance for unfunded loan commitments, off-balance sheet credit exposures, and recourse provisions is maintained at a level believed by management to be sufficient to absorb estimated probable losses related to these unfunded credit facilities. The determination of the adequacy of the allowance is based on periodic evaluations of the unfunded credit facilities including an assessment of the probability of commitment usage, credit risk factors for loans outstanding to these same customers, and the terms and expiration dates of the unfunded credit facilities. Refer to Note 12 — Commitments and Contingencies for additional information.

#### PCI Loans

As of the respective acquisition dates, PCI loans were pooled and accounted for at fair value, which represents the discounted value of the expected cash flows of the loan portfolio. The nonaccretable difference represents the Company's estimate of the expected credit losses, which was considered in determining the fair value of the loans as of the respective acquisition dates. In estimating the nonaccretable difference, the Company (a) calculated the contractual amount and timing of undiscounted principal and interest payments (the "undiscounted contractual cash flows") and (b) estimated the amount and timing of undiscounted expected principal and interest payments (the "undiscounted expected cash flows"). The difference between the undiscounted contractual cash flows and the undiscounted expected cash flows is the nonaccretable difference. The amount by which the undiscounted expected cash flows exceed the estimated fair value (the "accretable yield") is accreted into interest income over the life of the loans.

Covered assets consist of loans receivable and OREO that were acquired in the WFIB acquisition on June 11, 2010 and in the UCB acquisition on November 6, 2009 for which the Company entered into shared-loss agreements with the FDIC. Pursuant to the terms of the shared-loss agreements, the FDIC is obligated to reimburse the Company 80% of eligible losses for both UCB and WFIB with respect to covered assets. For the UCB covered assets, the FDIC will

reimburse the Company for 95% of eligible losses in excess of \$2.05 billion. The Company has a corresponding obligation to reimburse the FDIC for 80% or 95%, as applicable, of eligible recoveries with respect to covered assets. The shared-loss coverage of the UCB commercial loans ended after December 31, 2014. The shared-loss coverage of the WFIB commercial loans ended after June 30, 2015. The shared-loss coverage for both UCB and WFIB residential loans will extend through November 30, 2019 and June 30, 2020, respectively. Refer to Note 8 — Covered Assets and FDIC Indemnification Asset to the Consolidated Financial Statements of the Company's 2014 Form 10-K for additional details related to the shared-loss agreements. Of the total \$1.17 billion PCI loans as of June 30, 2015, \$297.6 million were covered under shared-loss agreements. Of the total \$1.32 billion PCI loans as of December 31, 2014, \$1.23 billion were covered under shared-loss agreements. As of June 30, 2015 and December 31, 2014, \$339.5 million and \$1.48 billion of total loans were covered under shared-loss agreements, respectively.



The following table presents the changes in the accretable yield for the PCI loans for the three and six months ended June 30, 2015 and 2014:

(\$ in thousands)	Three Months Ended		Six Months Ended	
	June 30, 2015	2014	June 30, 2015	2014
Beginning balance	\$293,155	\$430,456	\$311,688	\$461,545
Addition	—	—	—	6,745
Accretion	(23,359	) (65,623	) (53,928	) (127,569
Changes in expected cash flows	2,066	28,061	14,102	52,173
Ending balance	\$271,862	\$392,894	\$271,862	\$392,894

#### FDIC Indemnification Asset/Net Payable to FDIC

The Company is amortizing the difference between the recorded amount of the FDIC indemnification asset and the expected reimbursement from the FDIC over the life of the indemnification asset. Due to continued payoffs and improved credit performance of the covered portfolio as compared to the Company's original estimates, the expected reimbursement from the FDIC under the shared-loss agreements has decreased and a net payable to the FDIC has been recorded. In prior years, due to the estimated losses from the covered portfolio and the corresponding expected payments from the FDIC, the Company recorded an FDIC indemnification asset. As of June 30, 2015 and 2014, a net payable to the FDIC of \$105.1 million and \$24.3 million were included in accrued expenses and other liabilities on the consolidated balance sheet.

The following table presents a summary of the FDIC indemnification asset/net payable to the FDIC for the three and six months ended June 30, 2015 and 2014:

(\$ in thousands)	Three Months Ended		Six Months Ended	
	June 30, 2015	2014	June 30, 2015	2014
Beginning balance	\$(101,411	) \$27,552	\$(96,106	) \$74,708
Amortization	(1,257	) (29,303	) (2,799	) (57,793
Reductions <sup>(1)</sup>	(504	) (14,111	) (1,153	) (25,953
Estimate of FDIC repayment <sup>(2)</sup>	(1,882	) (8,475	) (4,996	) (15,299
Ending balance	\$(105,054	) \$(24,337	) \$(105,054	) \$(24,337

(1) Reductions relate to charge-offs, partial prepayments, loan payoffs and loan sales which result in a corresponding reduction of the indemnification asset.

(2) This represents the change in the calculated estimate the Company will be required to pay the FDIC at the end of the FDIC shared-loss agreements, due to lower thresholds of losses.

#### Loans Held for Sale

Loans held for sale are carried at the LOCOM. When a determination is made at the time of commitment to originate loans as held-for-investment, it is the Company's intent to hold these loans to maturity or for the "foreseeable future," subject to periodic review under the Company's management evaluation processes, including asset/liability management. When the Company subsequently changes its intent to hold certain loans, the loans would be transferred from the loans held-for-investment portfolio to loans held for sale portfolio at LOCOM.

Loans held for sale were \$195.4 million and \$46.0 million as of June 30, 2015 and December 31, 2014, respectively. \$329.4 million and \$1.15 billion of loans held-for-investment transferred to loans held for sale during the three and six months ended June 30 2015, respectively. These loans were primarily comprised of single-family residential and C&I loans. In comparison, loans held-for-investment transferred to loans held for sale of \$126.7 million and \$605.7 million, respectively, during the three and six months ended June 30 2014, were primarily comprised of student and C&I loans.

The Company recorded \$441 thousand and \$2.1 million in write-downs related to loans transferred from loans held-for-investment to loans held for sale to allowance for loan losses for the three and six months ended June 30, 2015, respectively. There were no write-downs recorded on loans transferred from loans held-for-investment to loans held for sale for the three and six months ended June 30, 2014. In addition, the Company recorded a \$517 thousand LOCOM adjustment related to the student loans in the loans held for sale portfolio during the three months ended June 30, 2015.

Approximately \$328.8 million of loans were sold, resulting in net gains of \$5.8 million during the three months ended June 30, 2015. During the six months ended June 30, 2015, approximately \$998.6 million of loans were sold resulting in net gains of \$15.3 million. Loans sold during the three and six months ended June 30, 2015 were primarily comprised of single-family residential and C&I loans. Approximately \$280.8 million and \$456.6 million of loans, mainly comprising of student and C&I loans were sold during the three and six months ended June 30, 2014, respectively. \$6.8 million and \$13.0 million of net gains were recorded during the three and six months ended June 30, 2014, respectively.

#### NOTE 10 — INVESTMENTS IN QUALIFIED AFFORDABLE HOUSING PARTNERSHIPS, TAX CREDIT AND OTHER INVESTMENTS, NET

The Community Reinvestment Act (“CRA”) encourages banks to meet the credit needs of their communities for housing and other purposes, particularly in neighborhoods with low or moderate incomes. The Company invests in certain affordable housing limited partnerships that qualify for CRA credits. Such limited partnerships are formed to develop and operate apartment complexes designed as high-quality affordable housing for lower income tenants throughout the United States. Each of the partnerships must meet the regulatory requirements for affordable housing for a minimum 15-year compliance period to fully utilize the tax credits. In addition to affordable housing limited partnerships, the Company invests in new market tax credit projects that qualify for CRA credits. The Company also invests in eligible projects that qualify for renewable energy and historic tax credits. Investments in renewable energy tax credits help promote the development of renewable energy sources, while the investments in historic tax credits promote the rehabilitation of historic buildings and economic revitalization of the surrounding areas.

#### Investments in Qualified Affordable Housing Partnerships, Net

As discussed in Note 2, the Company adopted ASU 2014-01 on January 1, 2015 with retrospective application to all periods presented. Prior to adopting ASU 2014-01, the Company applied the equity method or the cost method of accounting depending on the ownership percentage and the influence the Company has on these limited partnerships. The amortization of the investments in affordable housing limited partnerships was previously presented under noninterest expense in the accompanying consolidated statements of income. Under the proportional amortization method, the Company now amortizes the initial cost of the investment in proportion to the tax credits and other tax benefits received and recognizes the amortization in the consolidated statements of income as a component of income tax expense.

The following tables present the impact of the new accounting guidance on the consolidated balance sheet and the consolidated statements of income as of the periods indicated:

(\$ in thousands)	December 31, 2014	
	As Previously Reported	As Revised
Consolidated Balance Sheet:		
Investments in qualified affordable housing partnerships, net	\$ 178,652	\$ 178,962
Other assets - Deferred tax assets	\$ 384,367	\$ 389,601
Retained earnings	\$ 1,598,598	\$ 1,604,141

(\$ in thousands, except per share data)	Three Months Ended June 30, 2014		Six Months Ended June 30, 2014	
	As		As	
	Previously Reported	As Revised	Previously Reported	As Revised
Consolidated Statements of Income:				
Noninterest expense — Amortization of tax credit and other investments	\$ 12,851	\$ 5,490	\$ 18,815	\$ 6,982
Income before income taxes	\$ 115,606	\$ 122,966	\$ 227,296	\$ 239,129
Income tax expense	\$ 31,618	\$ 38,661	\$ 66,567	\$ 80,653
Net income	\$ 83,988	\$ 84,305	\$ 160,729	\$ 158,476
Earnings Per Share				
Basic	\$ 0.59	\$ 0.59	\$ 1.13	\$ 1.11
Diluted	\$ 0.58	\$ 0.59	\$ 1.12	\$ 1.11

The following table presents the balances of the Company's investments in qualified affordable housing partnerships, net and related unfunded commitments as of June 30, 2015 and December 31, 2014:

(\$ in thousands)	June 30, 2015	December 31, 2014
Investments in qualified affordable housing partnerships, net	\$ 176,566	\$ 178,962
Accrued expenses and other liabilities — Unfunded commitments	\$ 45,567	\$ 43,311

The following table presents other information related to the Company's investments in qualified affordable housing partnerships, net for the periods indicated:

(\$ in thousands)	Three Months Ended June 30,		Six Months Ended June 30,	
	2015	2014	2015	2014
Tax credits and other tax benefits recognized	\$ 8,605	\$ 7,649	\$ 17,380	\$ 15,441
Amortization expense included in income tax expense	\$ 6,152	\$ 5,357	\$ 12,396	\$ 10,714



#### Investments in Tax Credit and Other Investments, Net

Investments in tax credit and other investments, net were \$147.1 million and \$110.1 million as of June 30, 2015 and December 31, 2014, respectively, and were included in other assets on the consolidated balance sheets. The Company is not the primary beneficiary in these partnerships and, therefore is not required to consolidate its investments in tax credit and other investments on the consolidated financial statements. Depending on the ownership percentage and the influence the Company has on a limited partnership, the Company applies either the equity or cost method of accounting. Total unfunded commitments for these investments of \$93.4 million and \$71.4 million as of June 30, 2015 and December 31, 2014, respectively, were included in accrued expenses and other liabilities in the consolidated balance sheets. Amortization of tax credit and other investments was \$3.0 million and \$5.5 million for the three months ended June 30, 2015 and 2014, respectively. Amortization of tax credit and other investments was \$9.3 million and \$7.0 million for the six months ended June 30, 2015 and 2014, respectively.

#### NOTE 11 — GOODWILL AND OTHER INTANGIBLE ASSETS

##### Goodwill

As of both June 30, 2015 and December 31, 2014, the carrying amount of goodwill was \$469.4 million.

Goodwill is tested for impairment on an annual basis as of December 31, or more frequently as events occur or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. The Company's reporting units are equivalent to the Company's operating segments. For additional information regarding the Company's operating segments, refer to Note 14 — Business Segments, presented elsewhere in this report. The Company records impairment write-downs as charges to noninterest expense and adjustments to the carrying value of goodwill. Subsequent reversals of goodwill impairment are prohibited.

The Company performed its annual impairment test as of December 31, 2014 and determined that there was no goodwill impairment as of December 31, 2014 as the fair values of all reporting units exceeded the then current carrying amounts of the goodwill. There were no triggering events during the three months ended June 30, 2015 and therefore no additional goodwill impairment test was performed. No assurance can be given that goodwill will not be written down in future periods. Refer to Note 11 — Goodwill and Other Intangible Assets in Item 8 of the Company's 2014 Form 10-K for additional details related to the Company's annual goodwill impairment analysis.

##### Premiums on Acquired Deposits

Premiums on acquired deposits represent the intangible value of depositor relationships resulting from deposit liabilities assumed in various acquisitions. These intangibles are tested for impairment on an annual basis, or more frequently as events occur, or as current circumstances and conditions warrant. As of both June 30, 2015 and December 31, 2014, the gross carrying amount of premiums on acquired deposits was \$108.8 million. The related accumulated amortization totaled \$68.2 million and \$63.5 million, as of June 30, 2015 and December 31, 2014, respectively.

The Company amortizes premiums on acquired deposits based on the projected useful lives of the related deposits. Amortization expense of premiums on acquired deposits was \$2.3 million and \$2.6 million for the three months ended June 30, 2015 and 2014, respectively. Amortization expense of premiums on acquired deposits was \$4.7 million and \$5.1 million for the six months ended June 30, 2015 and 2014, respectively. The Company did not record any impairment write-downs on deposit premiums for the three and six months ended June 30, 2015 and 2014.



The following table presents the estimated future amortization expense of premiums on acquired deposits for the succeeding five years and thereafter:

Estimated Future Amortization Expense of Premiums on Acquired Deposits	Amount (\$ in thousands)
Six months ended December 31, 2015	\$4,506
Year ended December 31, 2016	8,086
Year ended December 31, 2017	6,935
Year ended December 31, 2018	5,883
Year ended December 31, 2019	4,864
Thereafter	10,307
Total	\$40,581

#### NOTE 12 — COMMITMENTS AND CONTINGENCIES

**Credit Extensions** — In the normal course of business, the Company has various outstanding commitments to extend credit that are not reflected in the accompanying consolidated financial statements. While the Company does not anticipate losses as a result of these transactions, commitments to extend credit are included in determining the appropriate level of the allowance for unfunded commitments and credit exposures. The following table summarizes the Company's credit-related commitments:

(\$ in thousands)	June 30, 2015	December 31, 2014
Loan commitments	\$3,275,323	\$3,872,223
Commercial and standby letters of credit ("SBLCs")	\$1,502,351	\$1,253,066

Loan commitments are agreements to lend to a customer provided there is no violation of any condition established in the agreement. Commitments generally have fixed expiration dates or other termination clauses and may require maintenance of compensatory balances. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future funding requirements.

Commercial letters of credit are issued to facilitate domestic and foreign trade transactions while SBLCs generally are contingent upon the failure of the customer to perform according to the terms of the underlying contract with the third party. Based on historical trends, the probability that the Company will have to make payments under SBLCs is low. Additionally, in many cases, the Company holds collateral in various forms against these SBLCs. As part of its risk management activities, the Company monitors the creditworthiness of the customer as well as its SBLCs exposure. The customer is obligated to reimburse the Company for any payment made on the customer's behalf. If the customer fails to pay, the Company would, as applicable, liquidate collateral and/or offset accounts.

Credit card lines are unsecured commitments that are not legally binding. Management reviews credit card lines at least annually. The Bank has the right to terminate or modify terms of the credit card lines based upon its assessment of the customers' creditworthiness.

The Company uses the same credit underwriting criteria in extending loans, commitments and conditional obligations to customers. Each customer's creditworthiness is evaluated on a case-by-case basis. Collateral may be obtained based on management's assessment of the customer's credit. Collateral may include accounts receivable, inventory, property,



plant and equipment, and income-producing commercial properties.

Estimated exposure to loss from these commitments is covered by the allowance for unfunded loan commitments, off-balance sheet credit exposures, and recourse provision which amounted to \$19.7 million and \$12.7 million as of June 30, 2015 and December 31, 2014, respectively. These amounts were included in accrued expenses and other liabilities in the accompanying consolidated balance sheets.

**Guarantees** — The Company has sold or securitized loans with recourse in the ordinary course of business. The recourse component in the loans sold or securitized with recourse is considered a guarantee. As the guarantor, the Company is obligated to make payments when the loans default. As of June 30, 2015, the maximum potential future payment, which is generally the unpaid principal balance of total loans sold or securitized with recourse amounted to \$224.2 million and was comprised of \$32.7 million in single-family loans with full recourse and \$191.5 million in multifamily loans with limited recourse. In comparison, total loans sold or securitized with recourse amounted to \$249.8 million as of December 31, 2014, and was comprised of \$35.5 million in single-family loans with full recourse and \$214.3 million in multifamily loans with limited recourse. The recourse provision on multifamily loans varies by loan sale and is limited to 4% of the top loss on the underlying loans. The Company's recourse reserve related to loan sales and securitizations totaled \$619 thousand and \$2.2 million as of June 30, 2015 and December 31, 2014, respectively, and were included in accrued expenses and other liabilities in the accompanying consolidated balance sheets. The Company continues to experience minimal losses from the single-family and multifamily loan portfolios sold or securitized with recourse.

**Litigation** — The Company is a party to various legal actions arising in the normal course of business. In accordance with ASC 450, Contingencies, the Company accrues reserves for currently outstanding lawsuits, claims and proceedings when a loss contingency is probable and can be reasonably estimated. The outcome of such legal actions is inherently difficult to predict and it is possible that one or more of the currently pending or threatened legal or regulatory matters could have a material adverse effect on the Company's liquidity, consolidated financial position, and/or results of operations. Based on the information currently available, advice of counsel and established reserves, the Company believes that the eventual outcome of pending legal matters will not individually or in the aggregate have a material adverse effect on the Company's consolidated financial position. On September 8, 2014, a jury in the case titled "F&F, LLC and 618 Investment, Inc. v. East West Bank," Superior Court of the State of California for the County of Los Angeles, Case No. BC462714, delivered a verdict in favor of plaintiff F&F, LLC. The case is being appealed. As of June 30, 2015 and December 31, 2014, the Company recorded a litigation accrual of \$33.5 million and \$31.6 million, respectively.

#### NOTE 13 — STOCKHOLDERS' EQUITY AND EARNINGS PER SHARE

**MetroCorp Warrant** — The Company completed the acquisition of MetroCorp on January 17, 2014. Prior to the acquisition, MetroCorp had an outstanding warrant to purchase 771,429 shares of its common stock. Upon the acquisition, the rights of the warrant holder were converted into the right to acquire 230,282 shares of East West's common stock until January 16, 2019. The warrant has not been exercised as of June 30, 2015.

**Stock Repurchase Program** — On July 17, 2013, the Company's Board of Directors authorized a stock repurchase program to buy back up to \$100.0 million of the Company's common stock. The Company did not repurchase any shares under this program during the six months ended June 30, 2015 and 2014.

**Quarterly Dividends** — On April 21, 2015, dividends for the Company's common stock were declared for the three months ended June 30, 2015 in the amount of \$0.20 per share and paid on May 15, 2015 to stockholders of record on May 1, 2015. Cash dividends totaling \$29.0 million and \$26.0 million were paid to the Company's common shareholders during the three months ended June 30, 2015 and 2014, respectively. Cash dividends totaling \$58.0 million and \$52.0 million were paid to the Company's common shareholders during the six months ended June 30, 2015 and 2014, respectively.

**Earnings Per Share ("EPS")** — EPS is calculated using the two-class method. Certain Company instruments containing rights to nonforfeitable dividends granted in stock-based payment transactions are considered participating securities prior to vesting and, therefore, have been included in the earnings allocations to compute basic and diluted EPS.



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The following tables present EPS calculations for the three and six months ended June 30, 2015 and 2014:

(In thousands, except per share data)	Three Months Ended June 30, 2015		
	Net Income	Number of Shares	Per Share Amounts
Net income	\$98,748		
Less:			
Earnings allocated to participating securities	—		
Basic EPS — income allocated to common stockholders	\$98,748	143,846	\$0.69
Effect of dilutive securities:			
Stock options	—	1	
Restricted stock units	93	470	
Warrants	—	163	
Diluted EPS — income allocated to common stockholders	\$98,841	144,480	\$0.68

(In thousands, except per share data)	Three Months Ended June 30, 2014		
	Net Income	Number of Shares	Per Share Amounts
Net income <sup>(1)</sup>	\$84,305		
Less:			
Earnings allocated to participating securities	(120 )		
Basic EPS — income allocated to common stockholders	\$84,185	143,187	\$0.59
Effect of dilutive securities:			
Stock options	—	75	
Restricted stock units	51	284	
Warrants	—	143	
Diluted EPS — income allocated to common stockholders	\$84,236	143,689	\$0.59

(In thousands, except per share data)	Six Months Ended June 30, 2015		
	Net Income	Number of Shares	Per Share Amounts
Net income	\$198,775		
Less:			
Earnings allocated to participating securities	(3 )		
Basic EPS — income allocated to common stockholders	\$198,772	143,751	\$1.38
Effect of dilutive securities:			
Stock options	—	4	
Restricted stock units	197	494	
Warrants	—	159	
Diluted EPS — income allocated to common stockholders	\$198,969	144,408	\$1.38

(In thousands, except per share data)	Six Months Ended June 30, 2014		
	Net Income	Number of Shares	Per Share Amounts
Net income <sup>(1)</sup>	\$158,476		
Less:			

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Earnings allocated to participating securities	(283	)	
Basic EPS — income allocated to common stockholders <sup>(1)</sup>	\$158,193	142,578	\$1.11
Effect of dilutive securities:			
Stock options	—	77	
Restricted stock units	129	359	
Warrants	—	144	
Diluted EPS — income allocated to common stockholders <sup>(1)</sup>	\$158,322	143,158	\$1.11

(1) Prior periods were restated to reflect the retrospective application of adopting the new accounting guidance related to the Company's investments in qualified affordable housing projects ASU 2014-01. See Note 10 of the Notes to Consolidated Financial Statements for additional information.

Anti-dilutive stock options and restricted stock units are not included in the count of weighted average shares outstanding used to compute diluted EPS. Approximately three thousand and two thousand weighted average anti-dilutive restricted stock units were excluded from the diluted EPS computation for the three months ended June 30, 2015 and 2014, respectively. Approximately three thousand and 61 thousand weighted average anti-dilutive restricted stock units were not included in the diluted EPS computation for the six months ended June 30, 2015 and 2014, respectively. Approximately, 40 thousand weighted average anti-dilutive stock options were excluded from the diluted EPS computation for the six months ended June 30, 2014.

Accumulated Other Comprehensive Income (Loss) — The balance of total accumulated other comprehensive income increased \$1.2 million to \$5.4 million as of June 30, 2015 from \$4.2 million as of December 31, 2014. Presented in the following tables are the changes in the components of accumulated other comprehensive income (loss) balances for the three and six months ended June 30, 2015 and 2014:

(\$ in thousands)	Three Months Ended June 30, 2015			2014		
	Available-for-Sale Investment Securities	Other Investments	Accumulated Other Comprehensive Income	Available-for-Sale Investment Securities	Other Investments	Accumulated Other Comprehensive (Loss) Income
Balance, beginning of the period	\$13,501	\$54	\$13,555	\$(17,099)	\$62	\$(17,037)
Net unrealized (losses) gains arising during the period	(4,914)	10	(4,904)	14,895	(4)	14,891
Reclassification adjustment for gains included in net income	(3,221)	—	(3,221)	(389)	—	(389)
Net change	(8,135)	10	(8,125)	14,506	(4)	14,502
Balance, end of the period	\$5,366	\$64	\$5,430	\$(2,593)	\$58	\$(2,535)

(\$ in thousands)	Six Months Ended June 30, 2015			2014		
	Available-for-Sale Investment Securities	Other Investments	Accumulated Other Comprehensive Income	Available-for-Sale Investment Securities	Other Investments	Accumulated Other Comprehensive (Loss) Income
Balance, beginning of the period	\$4,176	\$61	\$4,237	\$(30,538)	\$79	\$(30,459)
Net unrealized gains (losses) arising during the period	6,966	3	6,969	30,317	(21)	30,296
Reclassification adjustment for gains included in net income	(5,776)	—	(5,776)	(2,372)	—	(2,372)
Net change	1,190	3	1,193	27,945	(21)	27,924
Balance, end of the period	\$5,366	\$64	\$5,430	\$(2,593)	\$58	\$(2,535)



For each component of other comprehensive income (loss), the reclassifications to net income by income statement line item and the related tax effects are as follows:

(\$ in thousands)	Three Months Ended June 30,					
	2015			2014		
	Before-Tax Amount	Tax Expense or Benefit	Net-of-Tax Amount	Before-Tax Amount	Tax Expense or Benefit	Net-of-Tax Amount
Unrealized (losses) gains on available-for-sale investment securities :						
Net unrealized (losses) gains arising during the period	\$ (8,473 )	\$ 3,559	\$ (4,914 )	\$ 25,681	\$ (10,786 )	\$ 14,895
Reclassification adjustment for gains included in net income <sup>(1)</sup>	(5,554 )	2,333	(3,221 )	(671 )	282	(389 )
Net change	(14,027 )	5,892	(8,135 )	25,010	(10,504 )	14,506
Unrealized gains (losses) on other investments:						
Net unrealized gains (losses) arising during the period	18	(8 )	10	(7 )	3	(4 )
Reclassification adjustment for (gains) losses included in income	—	—	—	—	—	—
Net change	18	(8 )	10	(7 )	3	(4 )
Other comprehensive (loss) income	\$ (14,009 )	\$ 5,884	\$ (8,125 )	\$ 25,003	\$ (10,501 )	\$ 14,502

(\$ in thousands)	Six Months Ended June 30,					
	2015			2014		
	Before-Tax Amount	Tax Expense or Benefit	Net-of-Tax Amount	Before-Tax Amount	Tax Expense or Benefit	Net-of-Tax Amount
Unrealized gains on available-for-sale investment securities :						
Net unrealized gains arising during the period	\$ 12,009	\$ (5,043 )	\$ 6,966	\$ 52,271	\$ (21,954 )	\$ 30,317
Reclassification adjustment for gains included in net income <sup>(1)</sup>	(9,958 )	4,182	(5,776 )	(4,089 )	1,717	(2,372 )
Net change	2,051	(861 )	1,190	48,182	(20,237 )	27,945
Unrealized gains (losses) on other investments:						
Net unrealized gains (losses) arising during the period	5	(2 )	3	(36 )	15	(21 )
Reclassification adjustment for (gains) losses included in income	—	—	—	—	—	—
Net change	5	(2 )	3	(36 )	15	(21 )
Other comprehensive income	\$ 2,056	\$ (863 )	\$ 1,193	\$ 48,146	\$ (20,222 )	\$ 27,924

(1) The pretax amount is reported in net gains on sales of available-for-sale investment securities in the consolidated statements of income.





NOTE 14 — BUSINESS SEGMENTS

The Company utilizes an internal reporting system to measure the performance of various operating segments within the Bank and the Company. The Company has identified three operating segments for purposes of management reporting: (1) Retail Banking; (2) Commercial Banking; and (3) Other. These three business divisions meet the criteria of an operating segment: the segment engages in business activities from which it earns revenues and incurs expenses, its operating results are regularly reviewed by the Company's chief operating decision-maker to render decisions about resources to be allocated to the segment and assess its performance, and discrete financial information is available.

The Retail Banking segment focuses primarily on retail operations through the Bank's branch network. The Commercial Banking segment, which includes CRE, primarily generates commercial loans through the commercial lending offices located in the Bank's production offices. Furthermore, the Company's Commercial Banking segment offers a wide variety of international finance and trade services and products. The remaining centralized functions, including treasury activities and eliminations of inter-segment amounts, have been aggregated and included in the "Other" segment, which provides broad administrative support to the two core segments.

The Company's funds transfer pricing assumptions are intended to promote core deposit growth and to reflect the current risk profiles of various loan categories within the credit portfolio. Transfer pricing assumptions and methodologies are reviewed at least annually to ensure that the Company's process is reflective of current market conditions. The transfer pricing process is formulated with the goal of incenting loan and deposit growth that is consistent with the Company's overall growth objectives as well as to provide a reasonable and consistent basis for the measurement of the Company's business segments and product net interest margins.

The accounting policies of the segments are the same as those described in the summary of significant accounting policies. Operating segment results are based on the Company's internal management reporting process, which reflects assignments and allocations of certain operating and administrative costs and the provision for loan losses. Net interest income is based on the Company's internal funds transfer pricing system which assigns a cost of funds or a credit for funds to assets or liabilities based on their type, maturity or repricing characteristics. Noninterest income and noninterest expense, including depreciation and amortization, directly attributable to a segment are assigned to that business segment. Indirect costs, including overhead expense, are allocated to the segments based on several factors, including, but not limited to, full-time equivalent employees, loan volume and deposit volume. The provision for credit losses is allocated based on actual charge-offs for the period as well as average loan balances for each segment during the period. The Company evaluates overall performance based on profit or loss from operations before income taxes excluding nonrecurring gains and losses.

Changes in the Company's management structure or reporting methodologies may result in changes in the measurement of operating segment results. Results for prior periods are generally restated for comparability for changes in management structure or reporting methodologies unless it is not deemed practicable to do so.

The following tables present the operating results and other key financial measures for the individual operating segments for the three and six months ended June 30, 2015 and 2014:

(\$ in thousands)	Three Months Ended June 30, 2015			
	Retail Banking	Commercial Banking	Other	Total
Interest income	\$82,729	\$157,337	\$15,379	\$255,445
Charge for funds used	(21,357)	(38,328)	(13,723)	(73,408)
Interest spread on funds used	61,372	119,009	1,656	182,037
Interest expense	(12,996)	(4,710)	(10,247)	(27,953)
Credit on funds provided	60,950	7,995	4,463	73,408
Interest spread on funds provided	47,954	3,285	(5,784)	45,455
Net interest income (loss)	\$109,326	\$122,294	\$(4,128)	\$227,492
(Reversal of) provision for loan losses	\$(3,454)	\$6,948	\$—	\$3,494
Depreciation, amortization and accretion (1)	\$3,235	\$(6,054)	\$8,938	\$6,119
Goodwill	\$357,207	\$112,226	\$—	\$469,433
Segment pre-tax profit (loss)	\$55,349	\$97,269	\$(8,197)	\$144,421
Segment assets	\$7,373,641	\$16,141,368	\$6,549,063	\$30,064,072

(\$ in thousands)	Three Months Ended June 30, 2014			
	Retail Banking	Commercial Banking	Other	Total
Interest income	\$99,792	\$181,880	\$12,770	\$294,442
Charge for funds used	(23,854)	(34,281)	(9,929)	(68,064)
Interest spread on funds used	75,938	147,599	2,841	226,378
Interest expense	(11,950)	(3,421)	(12,621)	(27,992)
Credit on funds provided	54,139	8,983	4,942	68,064
Interest spread on funds provided	42,189	5,562	(7,679)	40,072
Net interest income (loss)	\$118,127	\$153,161	\$(4,838)	\$266,450
(Reversal of) provision for loan losses	\$(440)	\$8,440	\$—	\$8,000
Depreciation, amortization and accretion (1) (2)	\$4,096	\$(1,286)	\$12,148	\$14,958
Goodwill	\$354,163	\$104,304	\$—	\$458,467
Segment pre-tax profit (loss) (2)	\$48,939	\$77,844	\$(3,817)	\$122,966
Segment assets (2)	\$7,822,020	\$14,177,634	\$5,557,346	\$27,557,000

(1) Includes amortization and accretion related to the FDIC indemnification asset.

Prior periods were restated to reflect the retrospective application of adopting the new accounting guidance related (2) to the Company's investments in qualified affordable housing projects ASU 2014-01. See Note 10 of the Notes to Consolidated Financial Statements for additional information.

(\$ in thousands)	Six Months Ended June 30, 2015			
	Retail Banking	Commercial Banking	Other	Total
Interest income	\$ 170,175	\$ 316,122	\$ 32,409	\$ 518,706
Charge for funds used	(44,656)	(75,678)	(23,168)	(143,502)
Interest spread on funds used	125,519	240,444	9,241	375,204
Interest expense	(25,219)	(8,973)	(21,305)	(55,497)
Credit on funds provided	118,618	16,010	8,874	143,502
Interest spread on funds provided	93,399	7,037	(12,431)	88,005
Net interest income (loss)	\$ 218,918	\$ 247,481	\$ (3,190)	\$ 463,209
(Reversal of) provision for loan losses	\$(2,723)	\$ 11,204	\$—	\$ 8,481
Depreciation, amortization and accretion <sup>(1)</sup>	\$ 4,917	\$(16,531)	\$ 21,860	\$ 10,246
Goodwill	\$ 357,207	\$ 112,226	\$—	\$ 469,433
Segment pre-tax profit (loss)	\$ 108,284	\$ 190,444	\$(7,481)	\$ 291,247
Segment assets	\$ 7,373,641	\$ 16,141,368	\$ 6,549,063	\$ 30,064,072

(\$ in thousands)	Six Months Ended June 30, 2014			
	Retail Banking	Commercial Banking	Other	Total
Interest income	\$ 198,517	\$ 350,956	\$ 31,142	\$ 580,615
Charge for funds used	(48,150)	(66,098)	(14,312)	(128,560)
Interest spread on funds used	150,367	284,858	16,830	452,055
Interest expense	(23,661)	(6,701)	(25,837)	(56,199)
Credit on funds provided	102,332	17,419	8,809	128,560
Interest spread on funds provided	78,671	10,718	(17,028)	72,361
Net interest income (loss)	\$ 229,038	\$ 295,576	\$ (198)	\$ 524,416
Provision for loan losses	\$ 2,212	\$ 12,721	\$—	\$ 14,933
Depreciation, amortization and accretion <sup>(1) (2)</sup>	\$ 6,667	\$(4,614)	\$ 21,968	\$ 24,021
Goodwill	\$ 354,163	\$ 104,304	\$—	\$ 458,467
Segment pre-tax profit (loss) <sup>(2)</sup>	\$ 93,355	\$ 154,769	\$(8,995)	\$ 239,129
Segment assets <sup>(2)</sup>	\$ 7,822,020	\$ 14,177,634	\$ 5,557,346	\$ 27,557,000

(1) Includes amortization and accretion related to the FDIC indemnification asset.

Prior periods were restated to reflect the retrospective application of adopting the new accounting guidance related (2) to the Company's investments in qualified affordable housing projects ASU 2014-01. See Note 10 of the Notes to Consolidated Financial Statements for additional information.

## NOTE 15 — SUBSEQUENT EVENTS

### Dividend Payout

In July 2015, the Company's Board of Directors declared a quarterly dividend of \$0.20 per share on the Company's common stock payable on August 17, 2015 to shareholders of record as of August 3, 2015.



ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion provides information about the results of operations, financial condition, liquidity, and capital resources of East West Bancorp, Inc. (referred to herein on an unconsolidated basis as "East West" and on a consolidated basis as the "Company", "we", or "our") and its wholly-owned subsidiaries, East West Bank and subsidiaries (referred to herein as "East West Bank" or the "Bank") and East West Insurance Services, Inc. This information is intended to facilitate the understanding and assessment of significant changes and trends related to the Company's financial condition and the results of operations. Prior periods were restated to reflect the retrospective application of adopting Accounting Standards Update ("ASU") 2014-01, the new accounting guidance related to the Company's investments in qualified affordable housing projects. See Note 10 of the Notes to Consolidated Financial Statements for additional information. This discussion and analysis should be read in conjunction with the Consolidated Financial Statements and accompanying notes presented elsewhere in this report, and the Company's annual report on Form 10-K for the year ended December 31, 2014, as filed with the U.S. Securities and Exchange Commission on March 2, 2015 (the "2014 Form 10-K").

Critical Accounting Policies

The Company's consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") and general practices within the banking industry. The financial information contained within the consolidated financial statements is, to a significant extent, based on approximate measures of the financial effects of transactions and events that have already occurred. Various elements of the Company's accounting policies, by their nature, are inherently subject to estimation techniques, valuation assumptions, and other subjective assessments. In addition, certain accounting policies require significant judgment in applying complex accounting principles to individual transactions to determine the most appropriate treatment. The Company has established procedures and processes to facilitate making the judgments necessary to prepare financial statements.

The following is a list of the more judgmental and complex accounting estimates and principles:

- fair valuation of financial instruments;
- available-for-sale investment securities;
- purchased credit impaired ("PCI") loans;
- allowance for loan losses;
- goodwill impairment;
- income taxes; and
- share-based compensation.

In each area, the Company has identified the variables most important in the estimation process. The Company has used the best information available to make the estimations necessary to value the related assets and liabilities. Actual performance that differs from the Company's estimates and future changes in the key variables could change future valuations and impact the results of operations.

The Company's significant accounting policies are described in greater detail in the Company's 2014 Form 10-K in the "Critical Accounting Policies" section of Management's Discussion and Analysis of Financial Condition and Results of Operations and in Note 1 to the Consolidated Financial Statements, "Significant Accounting Policies," which are essential to understanding the Management's Discussion and Analysis of Financial Condition and Results of Operations.

New Accounting Pronouncements Adopted

In January 2014, the Financial Accounting Standards Board (“FASB”) issued ASU 2014-01, Investments—Equity Method and Joint Ventures (Topic 323): Accounting for Investments in Qualified Affordable Housing Projects. ASU 2014-01 permits reporting entities to make an accounting policy election to account for their investments in qualified affordable housing projects using the proportional amortization method if certain conditions are met. Under the proportional amortization method, the Company amortizes the initial cost of the investment in proportion to the tax credits and other tax benefits received and recognizes the amortization expense in the income statement as a component of income tax expense. The Company adopted this guidance in the first quarter of 2015 with retrospective application to all periods presented. See Note 10 in the consolidated financial statements for details regarding this adoption.

In January 2014, the FASB issued ASU 2014-04, Receivables—Troubled Debt Restructurings by Creditors (Subtopic 310-40): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure. ASU 2014-04 clarifies when an in-substance repossession or foreclosure occurs that would require a transfer of mortgage loans collateralized by residential real estate properties to other real estate owned (“OREO”). The guidance also requires disclosure of the amount of foreclosed residential real estate property held by the creditor and the recorded investment in residential real estate mortgage loans that are in process of foreclosure. The Company adopted this guidance in the first quarter of 2015 with prospective application. The adoption of this guidance did not have a material impact on the Company’s consolidated financial statements as this guidance was consistent with the Company’s prior practice. See Note 9 in the consolidated financial statements for details regarding this adoption.

#### Recent Accounting Pronouncements

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers (Topic 606). The new guidance replaces existing revenue recognition guidance for contracts to provide goods or services to customers and amends existing guidance related to recognition of gains and losses on the sale of certain nonfinancial assets such as real estate. ASU 2014-09 establishes a principles-based approach to recognizing revenue that applies to all contracts other than those covered by other authoritative GAAP guidance. Quantitative and qualitative disclosures regarding the nature, amount, timing and uncertainty of revenue and cash flows are also required. ASU 2014-09 is effective for interim and annual periods beginning after December 15, 2017 and is applied on either a modified retrospective or full retrospective basis. Early adoption is not permitted. The Company is currently evaluating the impact on its consolidated financial statements.

In February 2015, the FASB issued ASU 2015-02, Consolidation (Topic 810): Amendments to the Consolidation Analysis to improve targeted areas of the consolidation guidance and reduce the number of consolidation models. The Company may either apply the amendments retrospectively or use a modified retrospective approach. ASU 2015-02 is effective for interim and annual periods beginning after December 15, 2015. Early adoption is permitted, including adoption in an interim period. The Company does not expect the adoption of this guidance to have a material impact on its consolidated financial statements.

In April 2015, the FASB issued ASU 2015-03, Interest—Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs. ASU 2015-03 simplifies the presentation of debt issuance costs related to a recognized debt liability to be presented in the balance sheet as a direct deduction from the carrying amount of debt liability, consistent with debt discounts. The Company should apply the new guidance retrospectively to all prior periods. ASU 2015-03 is effective for interim and annual periods beginning after December 15, 2015. Early adoption is permitted if the guidance is applied as of the beginning of the annual period of adoption. The Company does not expect the adoption of this guidance to have a material impact on its consolidated financial statements.

In April 2015, the FASB issued ASU 2015-05, Intangibles—Goodwill and Other—Internal-Use Software (Subtopic 350-40): Customer’s Accounting for Fees Paid in a Cloud Computing Arrangement. ASU 2015-05 amends Accounting Standards Codification (“ASC”) 350-40 and requires the Company to determine whether a cloud computing arrangement contains a software license. If the arrangement contains a software license, the Company should account for the fees related to the software license element consistent with how the acquisition of other software licenses are accounted for under ASC 350-40. If the arrangement does not contain a software license, the Company should account for the arrangement as a service contract. The Company may either apply the new guidance prospectively to all arrangements entered into or materially modified after the effective date, or retrospectively. ASU 2015-05 is effective for interim and annual periods beginning after December 15, 2015. Early adoption is permitted. The Company does not expect the adoption of this guidance to have a material impact on its consolidated financial statements.

#### Overview and Strategy



East West is a bank holding company registered under the Bank Holding Company Act of 1956, as amended. East West is the holding company for our wholly-owned subsidiary, East West Bank.

The Company's vision is to serve as the financial bridge between the United States and Greater China. Our primary strategy for achieving this vision is to grow our business and reach more customers with our full range of cross-border products and services. During the fourth quarter of 2014, we opened two new branches in Greater China, in Shenzhen and in the Shanghai Pilot Free Trade Zone. Earlier last year, we expanded our presence in the United States when we acquired MetroCorp Bancshares, Inc. ("MetroCorp"). With over 130 branches in the United States and Greater China, the Company is well positioned to assist our customers with the products and services their businesses need.

Net income was \$98.7 million or \$0.68 per diluted share for the three months ended June 30, 2015. Net income has increased \$14.4 million or 17% from \$84.3 million during the three months ended June 30, 2014, and earnings per diluted share has increased \$0.09 or 15% from the three months ended June 30, 2014. Net income was \$198.8 million or \$1.38 per diluted share for the six months ended June 30, 2015. Net income has increased \$40.3 million or 25% from \$158.5 million during the six months ended June 30, 2014, while earnings per diluted share has increased \$0.27 or 24% from \$1.11 per diluted share during the six months ended June, 30 2014. The operating results for the three and six months ended June 30, 2015, compared to the three and six months ended June 30, 2014 reflected an increase in noninterest income and a reduction in provision for loan losses, partially offset by a decrease in net interest margin.

Total assets increased \$1.32 billion or 5% from \$28.74 billion as of December 31, 2014 to \$30.06 billion as of June 30, 2015. This increase is mainly due to an \$838.0 million or 81% increase in cash and cash equivalents, a \$378.6 million or 2% increase in total net loans receivable and a \$355.8 million or 14% increase in available-for-sale investment securities mainly from U.S. treasury securities. The cash increase was primarily funded by the increase in deposits as discussed below. Excluding the \$998.6 million impact of loan sales, loan growth during the six months ended June 30, 2015 largely stemmed from the increases in commercial real estate (“CRE”), commercial and industrial (“C&I”) and consumer loans, the latter mainly comprised of home equity lines of credit (“HELOCs”).

Nonaccrual loans have decreased \$13.1 million or 13% from \$100.3 million as of December 31, 2014 to \$87.2 million as of June 30, 2015. The decline mainly resulted from loan payoffs and principal paydowns. The nonperforming assets to total assets ratio was 0.38% as of June 30, 2015, down eight basis points from 0.46% as of December 31, 2014. Nonperforming assets were \$112.9 million as of June 30, 2015, compared to \$132.4 million as of the December 31, 2014. The allowance for loan losses was \$261.2 million as of June 30, 2015, nearly unchanged from \$261.7 million as of December 31, 2014. The allowance for loan losses as a percentage of the total loans held-for-investment was 1.19% as of June 30, 2015, compared to 1.20% as of December 31, 2014.

Total deposits were \$25.53 billion as of June 30, 2015, an increase of \$1.52 billion or 6% from \$24.01 billion as of December 31, 2014. Core deposits reached \$18.87 billion as of June 30, 2015, a \$976.2 million or 5% increase from \$17.90 billion as of December 31, 2014. The Company’s \$25.53 billion deposit portfolio as of June 30, 2015 was comprised of \$7.71 billion (30%) noninterest-bearing demand deposits, \$11.17 billion (44%) money-market, interest-bearing checking and savings deposits and \$6.66 billion (26%) time deposits.

The Federal Deposit Insurance Corporation (“FDIC”) shared-loss coverage for the commercial loans acquired from United Commercial Bank (“UCB”) ended after December 31, 2014. With the termination of the FDIC shared-loss coverage, the risk weighting for the majority of the UCB loans increased from 20% to 100%, the rate usually applicable to commercial loans. In addition, the Basel III capital rules became effective January 1, 2015. The Basel III rules revised the definition of capital, the risk weightings of certain on and off balance sheet items, and the prompt corrective action requirements under banking regulations. A minimum Common Equity Tier 1 (“CET1”) capital ratio was also established. The preceding changes along with the growth in the Company’s balance sheet contributed to the \$1.3 billion increase in risk weighted assets from \$21.9 billion as of December 31, 2014 to \$23.2 billion as of June 30, 2015. As of June 30, 2015, the Company’s CET1 capital, Tier 1 risk-based capital, total risk-based capital ratios and Tier 1 leverage capital ratios were 10.9%, 11.0%, 12.7% and 8.8%, respectively, well above the well capitalized requirements of 6.5%, 8.0%, 10.0% and 5%, respectively.

In July 2015, the Company’s Board of Directors declared third quarter dividends on the Company’s common stock. The common stock cash dividend of \$0.20 per share is payable on August 17, 2015 to shareholders of record on August 3, 2015.

## Results of Operations

Net income for the three months ended June 30, 2015 increased \$14.4 million or 17% to \$98.7 million, as compared to net income of \$84.3 million for the three months ended June 30, 2014. Net income for the six months ended June 30, 2015 increased \$40.3 million or 25% to \$198.8 million, as compared to net income of \$158.5 million for the six months ended June 30, 2014. The Company's annualized return on average total assets was 1.34% for the three months ended June 30, 2015, compared to 1.25% for the same period in 2014. The annualized return on average stockholders' equity was 13.25% for the three months ended June 30, 2015, compared with 12.61% for the three months ended June 30, 2014. For the six months ended June 30, 2015, the annualized return on average total assets and the annualized return on average stockholders' equity were 1.37% and 13.58%, respectively, compared to 1.20% and 12.14%, respectively, for the same period in 2014. Our three-month and six-month earnings performance in 2015 reflected continuing success in executing our business strategy. Underpinning our three and six months ended June 30, 2015 operating results were loan and core deposit growth, stable loan credit quality and diversified fee income sources.

Revenue, the sum of net interest income and noninterest income, was \$268.1 million for the three months ended June 30, 2015, an increase of \$16.6 million or 7% from \$251.5 million for the three months ended June 30, 2014. For the six months ended June 30, 2015, revenue was \$547.9 million, an increase of \$53.4 million or 11% from \$494.6 million for the comparable period in 2014. The increases in revenue for the three months and the six months ended June 30, 2015 from a year ago were primarily due to the growth in noninterest income. The main contributors to the year-over-year improvement in noninterest income were changes in FDIC indemnification asset and receivable/payable and an increase in net gains on sales of investment securities.

#### Components of Net Income

(\$ in millions)	Three Months Ended		Six Months Ended		
	June 30,		June 30,		
	2015	2014	2015	2014	
Net interest income	\$227.5	\$266.5	\$463.2	\$524.4	
Provision for loan losses	(3.5)	(8.0)	(8.5)	(14.9)	)
Noninterest income (loss)	40.6	(14.9)	84.7	(29.9)	)
Noninterest expense <sup>(1)</sup>	(120.2)	(120.5)	(248.2)	(240.5)	)
Income tax expense <sup>(1)</sup>	(45.7)	(38.7)	(92.4)	(80.6)	)
Net income <sup>(1)</sup>	\$98.7	\$84.3	\$198.8	\$158.5	
Annualized return on average total assets <sup>(1)</sup>	1.34	% 1.25	% 1.37	% 1.20	%
Annualized return on average equity <sup>(1)</sup>	13.25	% 12.61	% 13.58	% 12.14	%

(1) Prior periods were restated to reflect the retrospective application of adopting the new accounting guidance related to the Company's investments in qualified affordable housing projects ASU 2014-01. See Note 10 of the Notes to Consolidated Financial Statements for additional information.

#### Net Interest Income

The Company's primary source of revenue is net interest income, which is the difference between interest earned on loans, available-for-sale investment securities and other interest-earning assets less the interest expense on customer deposits, long-term debt, and other interest-bearing liabilities. Net interest margin is the average yield on interest-earning assets less the average interest rate paid for customer deposits and other funding sources. Net interest income and net interest margin are affected by several factors, including changes in average balances and composition of interest-earning assets and funding sources, market interest rate fluctuations and slope of the yield curve, repricing characteristics and maturity of interest-earning assets and interest-bearing liabilities, volume of noninterest-bearing sources of funds and asset quality.

Net interest income for the three months ended June 30, 2015 totaled \$227.5 million, a decrease of \$39.0 million or 15% over net interest income of \$266.5 million for the same period in 2014. Net interest income for the six months ended June 30, 2015 totaled \$463.2 million, a decrease of \$61.2 million or 12% year-over-year. Annualized net interest margins for the three and six months ended June 30, 2015 were 3.31% and 3.41% respectively, lower by 91 and 83 basis points, respectively, from the comparable periods in 2014. The decreases in net interest income and net interest margin for the three and six months ended June 30, 2015 were primarily due to the decreased accretion income associated with the PCI loans acquired from the FDIC assisted acquisitions of UCB and Washington First International Bank ("WFIB") and the lower yield on available-for-sale investment securities, partially offset by lower funding expense resulting from increased average volumes of noninterest-bearing funding sources.

Average interest-earning assets increased \$2.20 billion or 9% to \$27.53 billion in the three months ended June 30, 2015 compared to the prior year period, mainly due to the increase in average loan balances of \$1.84 billion or 9% to

\$21.87 billion. Average core customer deposits which consist of noninterest-bearing demand, interest-bearing checking, money market and savings deposits, grew \$2.14 billion or 13% to \$18.37 billion in the three months ended June 30, 2015 compared to the prior year period. Average core customer deposits funded 84% of average loans in the three months ended June 30, 2015, above the 81% funding rate in the three months ended June 30, 2014. For the six months ended June 30, 2015 compared to the same period in 2014, average interest-earning assets and average core customer deposits rose \$2.45 billion or 10% and \$2.49 billion or 16%, respectively. Approximately 84% of average loans in the six months ended June 30, 2015 were generally funded by core customer deposits, higher than the 80% funding rate for the same period in 2014.

The following tables present the net interest spread, net interest margin, average balances, interest income and expense, and the average rates by asset and liability component for the three and six months ended June 30, 2015 and 2014:

(\$ in thousands)	Three Months Ended June 30, 2015			2014				
	Average Balance	Interest	Average (1) Rate	Average Balance	Interest	Average (1) Rate		
<b>ASSETS</b>								
Interest-earning assets:								
Due from banks and short-term investments	\$ 1,532,855	\$ 4,926	1.29	% \$ 1,481,361	\$ 6,354	1.72	%	
Securities purchased under resale agreements (“resale agreements”)	1,356,374	4,680	1.38	% 1,230,769	4,559	1.49	%	
Available-for-sale investment securities (2)	2,692,474	9,484	1.41	% 2,486,303	12,490	2.01	%	
Loans (3)(4)	21,866,567	234,049	4.29	% 20,030,803	269,484	5.40	%	
Federal Home Loan Bank (“FHLB”) and Federal Reserve Bank stock	78,543	2,306	11.78	% 97,011	1,555	6.43	%	
Total interest-earning assets	\$ 27,526,813	\$ 255,445	3.72	% \$ 25,326,247	\$ 294,442	4.66	%	
Noninterest-earning assets:								
Cash and cash equivalents	315,045			305,151				
Allowance for loan losses	(260,464 )			(254,282 )				
Other assets (5)	1,872,608			1,753,877				
Total assets (5)	\$ 29,454,002			\$ 27,130,993				
<b>LIABILITIES AND STOCKHOLDERS’ EQUITY</b>								
Interest-bearing liabilities:								
Checking deposits	\$ 2,629,425	\$ 1,933	0.29	% \$ 2,139,537	\$ 1,216	0.23	%	
Money market deposits	6,506,857	4,540	0.28	% 6,035,120	3,982	0.26	%	
Savings deposits	1,730,446	795	0.18	% 1,495,295	635	0.17	%	
Time deposits	6,416,043	10,927	0.68	% 6,288,684	9,736	0.62	%	
Federal funds purchased and other short-term borrowings	7,694	18	0.94	% 315	—	—		
FHLB advances	317,988	1,049	1.32	% 315,805	1,015	1.29	%	
Securities sold under repurchase agreements (“repurchase agreements”)	546,044	7,533	5.53	% 1,005,280	10,189	4.07	%	
Long-term debt	220,871	1,158	2.10	% 240,640	1,219	2.03	%	
Total interest-bearing liabilities	\$ 18,375,368	\$ 27,953	0.61	% \$ 17,520,676	\$ 27,992	0.64	%	
Noninterest-bearing liabilities:								
Demand deposits	7,501,023			6,553,899				
Other liabilities	588,206			375,556				
Stockholders’ equity(5)	2,989,405			2,680,862				
Total liabilities and stockholders’ equity (5)	\$ 29,454,002			\$ 27,130,993				