

DCAP GROUP INC  
Form 10-Q  
May 15, 2009

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 10-Q

(Mark one)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934  
For the quarterly period ended March 31, 2009  
OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 0-1665

DCAP GROUP, INC.  
(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)

36-2476480  
(I.R.S. Employer  
Identification Number)

1158 Broadway  
Hewlett, NY 11557  
(Address of principal executive offices)

(516) 374-7600  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated  
filer

Accelerated filer

Non-accelerated filer   
(Do not check if a smaller reporting  
company)

Smaller reporting  
company

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes  No

As of May 14, 2009, there were 2,972,746 shares of the registrant's common stock outstanding.

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DCAP GROUP, INC.  
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## Forward-Looking Statements

This Quarterly Report contains forward-looking statements as that term is defined in the federal securities laws. The events described in forward-looking statements contained in this Quarterly Report may not occur. Generally these statements relate to business plans or strategies, projected or anticipated benefits or other consequences of our plans or strategies, projected or anticipated benefits from acquisitions to be made by us, or projections involving anticipated revenues, earnings or other aspects of our operating results. The words "may," "will," "expect," "believe," "anticipate," "project," "plan," "intend," "estimate," and "continue," and their opposites and similar expressions are intended to identify forward-looking statements. We caution you that these statements are not guarantees of future performance or events and are subject to a number of uncertainties, risks and other influences, many of which are beyond our control, that may influence the accuracy of the statements and the projections upon which the statements are based. Factors which may affect our results include, but are not limited to, the risks and uncertainties discussed in Item 7 of our Annual Report on Form 10-K for the year ended December 31, 2008 under "Factors That May Affect Future Results and Financial Condition".

Any one or more of these uncertainties, risks and other influences could materially affect our results of operations and whether forward-looking statements made by us ultimately prove to be accurate. Our actual results, performance and achievements could differ materially from those expressed or implied in these forward-looking statements. We undertake no obligation to publicly update or revise any forward-looking statements, whether from new information, future events or otherwise.

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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements.

		DCAP GROUP, INC. AND SUBSIDIARIES	
Condensed Consolidated Balance Sheets		March 31, 2009 (Unaudited)	December 31, 2008
Assets			
Current Assets:			
Cash and cash equivalents	\$	154,882	\$ 142,949
Accounts receivable, net of allowance for doubtful accounts		72,653	67,265
Prepaid expenses and other current assets		34,751	28,778
Assets from discontinued operations		2,964,630	3,178,219
Total current assets		3,226,916	3,417,211
Property and equipment, net		78,181	82,617
Notes receivable		5,966,172	5,935,704
Deposits and other assets		1,100	1,100
Total assets	\$	9,272,369	\$ 9,436,632
Liabilities and Stockholders' Equity			
Current Liabilities:			
Accounts payable and accrued expenses	\$	889,283	\$ 812,541
Current portion of long-term debt		1,441,952	1,593,210
Other current liabilities		154,200	154,200
Liabilities from discontinued operations		259,008	223,493
Mandatorily redeemable preferred stock		-	780,000
Total current liabilities		2,744,443	3,563,444
Long-term debt		549,078	415,618
Deferred income taxes		106,000	200,000
Mandatorily redeemable preferred stock		780,000	-
Commitments			
Stockholders' Equity:			
Common stock, \$.01 par value; authorized 10,000,000 shares; issued 3,788,771 shares		37,888	37,888
Preferred stock, \$.01 par value; authorized 1,000,000 shares; 0 shares issued and outstanding		-	-
Capital in excess of par		11,969,304	11,962,512
Deficit		(5,693,962)	(5,522,448)
Treasury stock, at cost, 816,025 shares		6,313,230	6,477,952
		(1,220,382)	(1,220,382)

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Total stockholders' equity		5,092,848		5,257,570
Total liabilities and stockholders' equity	\$	9,272,369	\$	9,436,632

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See notes to condensed consolidated financial statements.

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DCAP GROUP, INC. AND  
SUBSIDIARIESCondensed Consolidated Statements of Operations (Unaudited)  
Three Months Ended March 31,

	2009	2008
Fee revenue	\$ 112,037	\$ 99,184
Operating expenses:		
General and administrative expenses	281,913	321,039
Depreciation and amortization	4,436	5,155
Total operating expenses	286,349	326,194
Operating loss	(174,312)	(227,010)
Other (expense) income:		
Interest income	-	1,598
Interest income - notes receivable	30,469	307,111
Interest expense	(80,267)	(71,769)
Interest expense - mandatorily redeemable preferred stock	(19,500)	(9,750)
Total other (expense) income	(69,298)	227,190
(Loss) income from continuing operations before benefit from income taxes	(243,610)	180
Benefit from income taxes	(87,775)	(187,901)
(Loss) income from continuing operations	(155,835)	188,081
Loss from discontinued operations, net of income taxes	(15,679)	(417,739)
Net loss	\$ (171,514)	\$ (229,658)
Basic and Diluted Net (Loss) Income Per Common Share:		
(Loss) income from continuing operations	\$ (0.05)	\$ 0.06
Loss from discontinued operations	\$ (0.01)	\$ (0.14)
Loss per common share	\$ (0.06)	\$ (0.08)
Number of weighted average shares used in computation of basic and diluted loss per common share	2,972,746	2,969,024

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See notes to condensed consolidated financial statements.

DCAP GROUP, INC. AND  
SUBSIDIARIESCondensed Consolidated Statements of Cash Flows (Unaudited)  
Three Months Ended March 31,

	2009	2008
Cash Flows from Operating Activities:		
Net loss	\$ (171,514)	\$ (229,658)
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:		
Depreciation and amortization	4,436	5,155
Accretion of discount on notes receivable	-	(246,955)
Amortization of warrants	-	5,910
Stock-based payments	6,792	37,499
Deferred income taxes	(94,000)	(257,000)
Changes in operating assets and liabilities:		
Decrease (increase) in assets:		
Accounts receivable	(5,388)	(43,297)
Prepaid expenses and other current assets	(5,973)	(23,079)
Deposits and other assets	-	7,554
Increase in liabilities:		
Accounts payable, accrued expenses and taxes payable	76,742	25,357
Net cash used in operating activities of continuing operations	(188,905)	(718,514)
Operating activities of discontinued operations	249,849	(390,022)
Net Cash Provided by (Used in) Operating Activities	60,944	(1,108,536)
Cash Flows from Investing Activities:		
Increase in notes and other receivables - net	(30,468)	(60,156)
Net cash used in investing activities of continuing operations	(30,468)	(60,156)
Investing activities of discontinued operations	(745)	1,166,718
Net Cash (Used in) Provided by Investing Activities	(31,213)	1,106,562
Cash Flows from Financing Activities:		
Principal payments on long-term debt	(17,798)	(153,532)
Net cash used in financing activities of continuing operations	(17,798)	(153,532)
Financing activities of discontinued operations	-	(562,177)
Net Cash Used in Financing Activities	(17,798)	(715,709)
Net Increase (Decrease) in Cash and Cash Equivalents		
	11,933	(717,683)
Cash and Cash Equivalents, beginning of period	142,949	1,030,822
Cash and Cash Equivalents, end of period	\$ 154,882	\$ 313,139



Supplemental Schedule of Non-Cash Investing  
and Financing Activities:

Liabilities assumed by purchaser of premium finance portfolio	\$	-	\$	11,229,060
Reserve held by purchaser of premium finance portfolio	\$	-	\$	261,363

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See notes to condensed consolidated financial statements.

DCAP GROUP, INC. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
THREE MONTHS ENDED MARCH 31, 2009 AND 2008

1. Basis of Presentation

The Condensed Consolidated Balance Sheet as of March 31, 2009, Condensed Consolidated Statements of Operations for the three months ended March 31, 2009 and 2008 and Condensed Consolidated Statements of Cash Flows for the three months ended March 31, 2009 and 2008 have been prepared by us without audit. In our opinion, the accompanying unaudited condensed consolidated financial statements contain all adjustments necessary to present fairly in all material respects our financial position as of March 31, 2009, results of operations for the three months ended March 31, 2009 and 2008 and cash flows for the three months ended March 31, 2009 and 2008. This report should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2008. The consolidated balance sheet at December 31, 2008 was derived from the audited financial statements as of that date.

The results of operations and cash flows for the three months ended March 31, 2009 are not necessarily indicative of the results to be expected for the full year.

Organization and Nature of Business

Until December 2008, the continuing operations of DCAP Group, Inc. and Subsidiaries (referred to herein as "we" or "us") primarily consisted of the ownership and operation of a network of retail offices engaged in the sale of retail auto, motorcycle, boat, business, and homeowner's insurance.

In December 2008, due to declining revenues and profits, we made a decision to restructure our network of retail offices (the "Retail Business"). The plan of restructuring called for the closing of seven of our least profitable locations during the month of December 2008 and the entry into negotiations to sell the remaining 19 locations in our Retail Business. On March 30, 2009, an asset purchase agreement (the "APA") was fully executed pursuant to which we agreed to sell substantially all of the assets, including the book of business, of our 16 remaining Retail Business locations (the "Assets") that we owned in New York State (see Notes 9 and 10). The closing of the sale of the Assets was completed on April 17, 2009. As a result of the restructuring in December 2008, the APA on March 30, 2009 and the closing of the sale of the Assets on April 17, 2009, our Retail Business has been reclassified as discontinued operations and prior periods have been restated.

Until May 2009, we operated a DCAP franchise business. On May 6, 2009, we sold all of the outstanding stock of the subsidiaries that operated such DCAP franchise business (see Notes 9 and 10). The sale was effective as of May 1, 2009. As a result of the sale, our franchise business has been reclassified as discontinued operations and prior periods have been restated.

Until February 2008, we provided premium financing of insurance policies for customers of our offices as well as customers of non-affiliated entities. On February 1, 2008, we sold our outstanding premium finance loan portfolio (see Note 9). As a result of the sale, our premium financing operations have been classified as discontinued operations and prior periods have been restated. The purchaser of the premium finance portfolio has agreed that, during the five year period ending January 31, 2013 (subject to automatic renewal for successive two year terms under certain circumstances), it will purchase, assume and service premium finance contracts originated by us in the states of New York and Pennsylvania. In connection with such purchases, we will be entitled to receive a fee generally equal to a percentage of the amount financed. Our continuing operations of the premium financing business will consist of the revenue earned from placement fees and any related expenses.



Our Retail Business also provided automobile club services and certain of our franchisees provided tax preparation services.

## 2. Summary of Significant Accounting Policies

### Principles of consolidation

The accompanying consolidated financial statements include the accounts of all subsidiaries and joint ventures in which we have a majority voting interest or voting control. All significant intercompany accounts and transactions have been eliminated.

### Revenue recognition

For our continuing premium finance operations, we earn placement fees upon the establishment of a premium finance contract.

## 3. Notes Receivable

### Purchase of Notes Receivable

On January 31, 2006, we purchased from Eagle Insurance Company (“Eagle”) two surplus notes issued by Commercial Mutual Insurance Company (“CMIC”) in the aggregate principal amount of \$3,750,000 (the “Surplus Notes”), plus accrued interest of \$1,794,688. The aggregate purchase price for the Surplus Notes was \$3,075,141, of which \$1,303,434 was paid to Eagle by delivery of a six month promissory note which provided for interest at the rate of 7.5% per annum. The promissory note was paid in full on July 28, 2006. CMIC is a New York property and casualty insurer. The Surplus Notes acquired by us are past due and provide for interest at the prime rate or 8.5% per annum, whichever is less. Payments of principal and interest on the Surplus Notes may only be made out of the surplus of CMIC and require the approval of the New York State Department of Insurance. We did not receive any interest payments during the three months ended March 31, 2009 and 2008. The discount on the Surplus Notes and the accrued interest at the time of acquisition were accreted over a 30 month period through July 31, 2008, the estimated period to collect such amounts. Such accretion amount, together with interest on the Surplus Notes for the three months ended March 31, 2009 and 2008 are included in our consolidated statement of operations as “Interest income-notes receivable.”

### Possible Future Conversion of Notes Receivable

In March 2007, CMIC’s Board of Directors adopted a resolution to convert CMIC from an advance premium cooperative insurance company to a stock property and casualty insurance company.

The conversion by CMIC to a stock property and casualty insurance company is subject to a number of conditions, including the approval by the Superintendent of Insurance of the State of New York (the "Superintendent") of the plan of conversion, which was filed with the Superintendent on April 25, 2008. The Superintendent approved the plan of conversion on April 15, 2009. Prior to the plan of conversion's implementation, the plan must be approved by two-thirds of all votes cast by eligible CMIC policyholders at a special meeting of policyholders scheduled to be held on June 8, 2009. As part of the approval process, the Superintendent had an appraisal performed with respect to the fair market value of CMIC as of December 31, 2006. In addition, the Insurance Department conducted a five year examination of CMIC as of December 31, 2006 and held a public hearing in October 2008 to consider the conversion plan. We, as a holder of the CMIC Surplus Notes, at our option, would be able to exchange the Surplus Notes for an equitable share of the securities or other consideration, or both, of the corporation into which CMIC would be converted. Based upon the amount payable on the Surplus Notes and the statutory surplus of CMIC, the plan of conversion provides that, in the event of a conversion by CMIC into a stock corporation, in exchange for our relinquishing our rights to any unpaid principal and interest under the Surplus Notes, we would receive 100% of the stock of CMIC. Upon the effectiveness of the conversion, CMIC's name will change to "Kingstone Insurance Company." We obtained stockholder approval of an amendment to our certificate of incorporation to change our name to "Kingstone Companies, Inc." Such name change would only take place in the event that the conversion occurs and we obtain a controlling interest in Kingstone Insurance Company. No assurances can be given that the conversion will occur or as to the terms of the conversion.

Our Chairman is also Chairman of the Board and Chief Investment Officer of CMIC. One of our other directors and our Chief Accounting Officer are also directors of CMIC.

#### 4. Employee Stock Compensation

In November 1998, we adopted the 1998 Stock Option Plan (the "1998 Plan"), which provided for the issuance of incentive stock options and non-statutory stock options. Under this plan, options to purchase not more than 400,000 shares of our Common Stock were permitted to be granted, at a price to be determined by our Board of Directors or the Stock Option Committee at the time of grant. During 2002, we increased the number of shares of Common Stock authorized to be issued pursuant to the 1998 Plan to 750,000. Incentive stock options granted under the 1998 Plan expire no later than ten years from date of grant (except no later than five years for a grant to a 10% stockholder). Our Board of Directors or the Stock Option Committee determined the expiration date with respect to non-statutory options granted under the 1998 Plan. The 1998 Plan terminated in November 2008.

In December 2005, our shareholders ratified the adoption of the 2005 Equity Participation Plan (the "2005 Plan" and together with the 1998 Plan, the "Plans"), which provides for the issuance of incentive stock options, non-statutory stock options and restricted stock. Under the 2005 Plan, a maximum of 300,000 shares of Common Stock may be issued pursuant to options granted and restricted stock issued. Incentive stock options granted under the 2005 Plan expire no later than ten years from date of grant (except no later than five years for a grant to a 10% stockholder). Our Board of Directors or the Stock Option Committee will determine the expiration date with respect to non-statutory options, and the vesting provisions for restricted stock, granted under the 2005 Plan.

Our results of continuing operations for the three months ended March 31, 2009 and 2008 include share-based compensation expense totaling approximately \$7,000 and \$24,000, respectively. Such compensation amounts have been included in the Condensed Consolidated Statements of Operations within general and administrative expenses.

Stock option compensation expense in 2009 and 2008 is the estimated fair value of options granted amortized on a straight-line basis over the requisite service period for the entire portion of the award. No stock options were granted during the three months ended March 31, 2009 and 2008.

A summary of option activity under the Plans as of March 31, 2009, and changes during the three months then ended, is as follows:

Stock Options	Number of Shares	Weighted Average Exercise Price per Share	Weighted Average Remaining Contractual Term	Aggregate Intrinsic Value
Outstanding at December 31, 2008	177,400	\$ 2.40	-	-
Granted	-	\$ -	-	-
Exercised	-	\$ -	-	-
Forfeited	(400)	\$ 7.39	-	-
Outstanding at March 31, 2009	177,000	\$ 2.39	3.11	\$ -
Vested and Exercisable at March 31, 2009	121,740	\$ 2.54	2.92	\$ -

The aggregate intrinsic value of options outstanding and options exercisable at March 31, 2009 is calculated as the difference between the exercise price of the underlying options and the market price of our Common Stock for the shares that had exercise prices that were lower than the \$0.36 closing price of our Common Stock on March 31, 2009. No options were exercised in the three months ended March 31, 2009 and 2008.

As of March 31, 2009, the fair value of unamortized compensation cost related to unvested stock option awards was approximately \$23,000. Unamortized compensation cost as of March 31, 2009 is expected to be recognized over a remaining weighted-average vesting period of 1.5 years.

## 5. Net (Loss) Income Per Common Share

Basic net earnings per common share is computed by dividing income (loss) available to common shareholders by the weighted-average number of common shares outstanding. Diluted earnings per share reflect, in periods in which they have a dilutive effect, the impact of common shares issuable upon exercise of stock options, warrants and conversion of mandatorily redeemable preferred shares. The computation of diluted earnings per share excludes those options and warrants with an exercise price in excess of the average market price of our common shares during the periods presented. During the three months ended March 31, 2009, we recorded a loss available to common shareholders and, as a result, the weighted average number of common shares used in the calculation of basic and diluted loss per common share is the same, and have not been adjusted for the effects of 489,000 potential common shares from unexercised stock options and the conversion of convertible preferred shares, which were anti-dilutive for such period. During the three months ended March 31, 2008, we recorded a loss available to common shareholders and, as a result, the weighted average number of common shares used in the calculation of basic and diluted loss per common share is the same, and have not been adjusted for the effects of 670,074 potential common shares from unexercised stock options and warrants, and the conversion of convertible preferred shares, which were anti-dilutive for such period.

## 6. Long-Term Debt

Long-term debt and capital lease obligations consist of:

	March 31, 2009			December 31, 2008		
	Total	Less	Long-Term	Total	Less	Long-Term
	Debt	Current	Debt	Debt	Current	Debt
		Maturities			Maturities	
Capitalized lease	\$ 52,699	\$ 22,852	\$ 29,847	\$ 58,133	\$ 22,338	\$ 35,795
Note payable, Accurate acquisition	438,331	438,331	-	450,695	70,872	379,823
Notes payable	1,500,000	980,769	519,231	1,500,000	1,500,000	-
	\$ 1,991,030	\$ 1,441,952	\$ 549,078	\$ 2,008,828	\$ 1,593,210	\$ 415,618

## Note Payable, Accurate Acquisition

On April 17, 2009, we paid the balance of the note payable incurred in connection with the Accurate acquisition.

## Notes Payable

As of March 31, 2009 and December 31, 2008, the outstanding principal balance of Notes Payable was \$1,500,000. On May 12, 2009, three of the holders of the Notes Payable exchanged an aggregate of \$519,231 of note principal for Series E Preferred Stock having an aggregate redemption amount equal to such aggregate principal amount of notes (see Note 7). Concurrently, we paid \$49,543 to the three holders, which amount represents all accrued and unpaid interest and incentive payments through the date of exchange. Jack Seibald, one of our directors and a principal stockholder, indirectly holds approximately \$288,000 of the principal amount of the exchanged notes. In addition, a limited liability company of which Barry Goldstein, our Chief Executive Officer, is a minority member holds \$115,000 of the principal amount of the exchanged notes.

On May 12, 2009, we prepaid \$686,539 in principal of the Notes Payable (or 70% of the balance of the Notes Payable to the remaining five holders), together with \$81,200, which amount represents accrued and unpaid interest and incentive payments on such prepayment. After giving effect to the above transactions on May 12, 2009, the remaining outstanding principal balance of Notes Payable was \$294,230.

#### 7. Exchange of Preferred Stock

Effective April 16, 2008, AIA Acquisition Corp. ("AIA"), the holder of our Series B Preferred Stock exchanged such shares for an equal number of shares of Series C Preferred Stock, the terms of which were substantially identical to those of the shares of Series B Preferred Stock, except that the outside date for mandatory redemption was April 30, 2009 and the Series C Preferred Stock provided for dividends at the rate of 10% per annum.

Effective August 23, 2008, AIA exchanged the Series C Preferred Stock for an equal number of shares of Series D Preferred Stock, the terms of which were substantially identical to those of the shares of Series C Preferred Stock, except that the outside date for mandatory redemption was July 31, 2009.

Effective May 12, 2009, AIA exchanged the Series D Preferred Stock for an equal number of shares of Series E Preferred Stock. The terms of the Series E Preferred Stock vary from those of the Series D Preferred Stock as follows: (i) the Series E Preferred Stock is mandatorily redeemable on July 31, 2011 (as compared to July 31, 2009 for the Series D Preferred Stock), (ii) the Series E Preferred Stock provides for dividends at the rate of 11.5% per annum (as compared to 10% per annum for the Series D Preferred Stock), (iii) the Series E Preferred Stock is convertible into our Common Stock at a price of \$2.00 per share (as compared to \$2.50 per share for the Series D Preferred Stock), (iv) our obligation to redeem the Series E Preferred Stock is not accelerated based upon a sale of substantially all of our assets or certain of our subsidiaries (as compared to the Series D Preferred Stock which provided for such acceleration) and (v) our obligation to redeem the Series E Preferred Stock is not secured by the pledge of the outstanding stock of our subsidiary, AIA-DCAP Corp. (as compared to the Series D Preferred Stock which provided for such pledge). The current aggregate redemption amount for the Series E Preferred Stock held by AIA is \$780,000, plus accumulated and unpaid dividends. Members of the family of Barry B. Goldstein, our Chief Executive Officer, are principal stockholders of AIA.

On May 12, 2009, three holders of our Notes Payable exchanged \$519,231 of the principal balance of such notes for shares of Series E Preferred Stock having an aggregate redemption amount of \$519,231 (see Note 6).

In accordance with SFAS No. 150, "Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity", the various series of Preferred Stock have been reported as a liability, and the preferred dividends have been classified as interest expense.



## 8. Employment Agreement

Our President, Chairman of the Board and Chief Executive Officer, Barry B. Goldstein, is employed pursuant to an employment agreement dated October 16, 2007 (the "Employment Agreement") that expires on June 30, 2009. The Employment Agreement will automatically renew for a one-year term if Mr. Goldstein is in our employ on June 30, 2009. Pursuant to the Employment Agreement, Mr. Goldstein is entitled to receive an annual base salary of \$350,000 (which base salary has been in effect since January 1, 2004) ("Base Salary") and annual bonuses based on our net income. On August 25, 2008, we and Mr. Goldstein entered into an amendment (the "Amendment") to the Employment Agreement. The Amendment entitles Mr. Goldstein to devote certain time to CMIC to fulfill his duties and responsibilities as its Chairman of the Board and Chief Investment Officer. Such permitted activity is subject to a reduction in Base Salary under the Employment Agreement on a dollar-for-dollar basis to the extent of the salary payable by CMIC to Mr. Goldstein pursuant to his CMIC employment contract, which is currently \$150,000 per year. CMIC is a New York property and casualty insurer.

## 9. Discontinued Operations

### Premium Financing

On February 1, 2008, our wholly-owned subsidiary, Payments Inc. ("Payments"), sold its outstanding premium finance loan portfolio to Premium Financing Specialists, Inc. ("PFS"). Under the terms of the sale, Payments was entitled to receive an amount based upon the net earnings generated by the acquired loan portfolio as it was collected. For the three months ended March 31, 2009 and 2008, Payments received approximately \$18,000 and \$33,000 based on the net earnings generated from collections of the acquired loan portfolio. Under the terms of the sale, PFS has agreed that, during the five year period ending January 31, 2013 (subject to automatic renewal for successive two year terms under certain circumstances), it will purchase, assume and service all eligible premium finance contracts originated by us in the states of New York and Pennsylvania. In connection with such purchases, we will be entitled to receive a fee generally equal to a percentage of the amount financed.

As a result of the sale of the premium finance portfolio on February 1, 2008, the operating results of the premium financing operations for the three months ended March 31, 2009 and 2008 have been presented as discontinued operations. Net assets and liabilities to be disposed of or liquidated, at their book value, have been separately classified in the accompanying balance sheets at March 31, 2009 and December 31, 2008. Continuing operations of our premium financing operations only consists of placement fee revenue and any related expenses.

Summarized financial information of the premium financing business as discontinued operations for the three months ended March 31, 2009 and 2008 follows (unaudited):

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Three Months ended March 31,	2009	2008
Premium finance revenue	\$ -	\$ 225,322
Operating Expenses:		
General and administrative expenses	-	179,028
Provision for finance receivable losses	-	89,316
Depreciation and amortization	-	46,556
Interest expense	-	45,181
Total operating expenses	-	360,081
Loss from operations	-	(134,759)
Loss on sale of premim financing portfolio	-	83,623
Loss before provision for income taxes	-	(218,382)
Provision for income taxes	-	-
Loss from discontinued operations, net of income taxes	\$ -	\$ (218,382)

The components of assets and liabilities of the premium financing discontinued operations as of March 31, 2009 and December 31, 2008 are as follows:

	March 31,	December
	2009	31,
	(Unaudited)	2008
Due from purchaser of premium finance portfolio	\$ -	\$ 18,291
Total assets	\$ -	\$ 18,291
Total liabilities	\$ -	\$ -

#### Retail Business

In December 2008, due to declining revenues and profits we decided to restructure our network of retail offices (the "Retail Business"). The plan of restructuring called for the closing of seven of our least profitable locations during the month of December 2008 and the entry into negotiations to sell the remaining 19 locations in our Retail Business.

On March 30, 2009, an asset purchase agreement (the "APA") was fully executed pursuant to which our wholly-owned subsidiaries, Barry Scott Agency Inc., and DCAP Accurate, Inc., agreed to sell substantially all of their assets, including the book of business of our 16 remaining Retail Business locations that we owned in New York State (the "Assets") to NII BSA LLC. The closing of the sale of the Assets was completed on April 17, 2009. As part of the purchase price, we shall be entitled to receive through September 30, 2010 an additional amount equal to 60% of the net commissions derived from the book of business of six New York retail locations that we closed in 2008. As a result of the restructuring in December 2008, the APA on March 30, 2009 and the sale of the Assets on April 17, 2009, the operating results of the Retail Business operations for the three months ended March 31, 2009 and 2008 have been presented as discontinued operations. Net assets and liabilities to be disposed of or liquidated, at their book value, have been separately classified in the accompanying balance sheets at March 31, 2009 and December 31, 2008.

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In March 2009, we commenced negotiations to sell the remaining three Retail Business locations, which are located in Pennsylvania.

Summarized financial information of the Retail Business as discontinued operations for the three months ended March 31, 2009 and 2008 follows (unaudited):

Three Months ended March 31,	2009	2008
Commissions and fee revenue	\$ 781,131	\$ 1,084,871
Operating Expenses:		
General and administrative expenses	740,631	1,002,262
Depreciation and amortization	44,670	56,368
Interest expense	9,322	10,952
Total operating expenses	794,623	1,069,582
(Loss) income before provision for income taxes	(13,492)	15,289
Provision for income taxes	-	-
(Loss) income from discontinued operations, net of income taxes	\$ (13,492)	\$ 15,289

The components of assets and liabilities of the Retail Business discontinued operations as of March 31, 2009 and December 31, 2008 are as follows:

	March 31, 2009 (Unaudited)	December 31, 2008
Accounts receivable	\$ 356,272	\$ 404,180
Other current assets	33,871	32,325
Property and equipment, net	119,636	144,750
Goodwill	2,207,658	2,207,658
Other intangibles, net	56,855	75,666
Other assets	30,277	30,277
Total assets	\$ 2,804,569	\$ 2,894,856
Accounts payable and accrued expenses	\$ 145,548	\$ 136,685
Deferred income taxes	77,000	77,000
Total liabilities	\$ 222,548	\$ 213,685

#### Franchise Business

On May 6, 2009, we sold all of the outstanding stock of the subsidiaries that operated our DCAP franchise business. The sale was effective as of May 1, 2009. As a result of the sale, the operating results of the franchise business operations for the three months ended March 31, 2009 and 2008 have been presented as discontinued operations. Net assets and liabilities to be disposed of or liquidated, at their book value, have been separately classified in the accompanying balance sheets at March 31, 2009 and December 31, 2008.

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Summarized financial information of the franchise business as discontinued operations for the three months ended March 31, 2009 and 2008 follows (unaudited):

Three Months ended March 31,	2009	2008
Commissions and fee revenue	\$ 155,582	\$ 132,636
Operating Expenses:		
General and administrative expenses	154,504	337,017
Depreciation and amortization	3,265	10,265
Total operating expenses	157,769	347,282
Loss before provision for income taxes	(2,187)	(214,646)
Provision for income taxes	-	-
Loss from discontinued operations, net of income taxes	\$ (2,187)	\$ (214,646)

The components of assets and liabilities of the franchise business discontinued operations as of March 31, 2009 and December 31, 2008 are as follows:

	March 31, 2009 (Unaudited)	December 31, 2008
Accounts receivable	\$ 40,249	\$ 134,522
Other current assets	99,201	101,678
Deferred income taxes	16,000	16,000
Property and equipment, net	4,611	7,876
Other assets	-	4,996
Total assets	\$ 160,061	\$ 265,072
Accounts payable and accrued expenses	\$ 36,460	\$ 9,809
Total liabilities	\$ 36,460	\$ 9,809

Summarized Financial Information of Discontinued Operations

Summarized financial information of consolidated discontinued operations for the three months ended March 31, 2009 and 2008 follows (unaudited):

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Three Months ended March 31,	2009	2008
Commissions and fee revenue	\$ 936,713	\$ 1,217,507
Premium finance revenue	-	225,322
Total revenue	936,713	1,442,829
Operating Expenses:		
General and administrative expenses	895,135	1,518,307
Provision for finance receivable losses	-	89,316
Depreciation and amortization	47,935	113,189
Interest expense	9,322	56,133
Total operating expenses	952,392	1,776,945
Loss from operations	(15,679)	(334,116)
Loss on sale of premim financing portfolio	-	83,623
Loss before provision for income taxes	(15,679)	(417,739)
Provision for income taxes	-	-
Loss from discontinued operations, net of income taxes	\$ (15,679)	\$ (417,739)

The components of assets and liabilities of our consolidated discontinued operations as of March 31, 2009 and December 31, 2008 are as follows:

	March 31, 2009 (Unaudited)	December 31, 2008
Accounts receivable	\$ 396,521	\$ 538,702
Due from purchaser of premium finance portfolio	-	18,291
Other current assets	133,072	134,003
Deferred income taxes	16,000	16,000
Property and equipment, net	124,247	152,626
Goodwill	2,207,658	2,207,658
Other intangibles, net	56,855	75,666
Other assets	30,277	35,273
Total assets	\$ 2,964,630	\$ 3,178,219
Accounts payable and accrued expenses	\$ 182,008	\$ 146,494
Deferred income taxes	77,000	77,000
Total liabilities	\$ 259,008	\$ 223,494

Summary of Significant Accounting Policies of Discontinued Operations

Finance income, fees and receivables - For our premium finance operations, we used the interest method to recognize interest income over the life of each loan in accordance with SFAS No. 91, "Accounting for Nonrefundable Fees and Costs Associated with Originating or Acquiring Loans and Initial Direct Costs of Leases." Upon the establishment of a premium finance contract, we recorded the gross loan payments as a receivable with a corresponding reduction for deferred interest. The deferred interest was amortized to interest income using the interest method over the life of each loan. The weighted average interest rate charged with respect to financed insurance policies was approximately 26.1% per annum for the three months ended March 31, 2008. Upon completion of collection efforts, after cancellation of the

underlying insurance policies, any uncollected earned interest or fees were charged off.

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Commission and fee income – In our discontinued operations, we recognized commission revenue from insurance policies at the beginning of the contract period. Refunds of commissions on the cancellation of insurance policies were reflected at the time of cancellation. Fees for income tax preparation were recognized when the services are completed. Automobile club dues were recognized equally over the contract period.

Franchise fee revenue on initial franchisee fees was recognized when substantially all of our contractual requirements under the franchise agreement were completed. Franchisees also paid a monthly franchise fee plus an applicable percentage of advertising expense. We were obligated to provide marketing and training support to each franchisee.

## 10. Subsequent Events

### Sale of Retail Business

On April 17, 2009, our wholly-owned subsidiaries, Barry Scott Agency Inc., and DCAP Accurate, Inc. (collectively, “Seller”), completed the sale of substantially all of their assets, including the book of business of the 16 Retail Business locations that we owned in New York State (the “Assets”) to NII BSA LLC.

The purchase price for the Assets was approximately \$2,337,000, of which approximately \$1,786,000 was paid at closing. Promissory notes in the aggregate principal amount of \$551,000 (the “Notes”) were also delivered at the closing. The Notes are payable in installments of \$275,500 on each of March 31, 2010 and September 30, 2010 and provide for interest at the rate of 5.25% per annum. As additional consideration, we will be entitled to receive through September 30, 2010 an amount equal to 60% of the net commissions derived from the book of business of six retail locations that we closed in 2008.

As a result of our December 2008 plan of restructuring to close or sell our Retail Business locations, the agreement to sell the Assets, which was fully executed on March 30, 2009, and the sale of the Assets on April 17, 2009, our Retail Business has been presented as discontinued operations.

### Sale of Franchise Business

On May 6, 2009, we sold all of the outstanding stock of the subsidiaries that operated our DCAP franchise business. The sale was effective as of May 1, 2009. The purchase price for the stock was \$200,000 which was paid by delivery of a promissory note in such principal amount (the “Note”). The Note is payable in installments of \$50,000 on May 15, 2009, \$50,000 on May 1, 2010 and \$100,000 on May 1, 2011 and provides for interest at the rate of 5.25% per annum. A principal of the buyer is the son-in-law of Morton L. Certilman, one of our principal shareholders (see Note 9).

Notes Payable and Preferred Stock

See Notes 6 and 7 for a discussion of certain exchanges made on May 12, 2009 of certain Notes Payable and our Series D Preferred Stock for a new Series E Preferred Stock and the prepayment of certain other Notes Payable.



Item 2. Management's Discussion and Analysis or Plan of Operation.

Overview

Until December 2008, our continuing operations primarily consisted of the ownership and operation of 19 storefronts, including 12 Barry Scott locations in New York State, three Atlantic Insurance locations in Pennsylvania, and four Accurate Agency locations in New York State. In December 2008, due to declining revenues and profits, we made a decision to restructure our network of retail offices (the "Retail Business"). The plan of restructuring called for the closing of seven of our least profitable locations during December 2008 and the sale of the remaining 19 Retail Business locations. On March 30, 2009, an asset purchase agreement (the "Purchase Agreement") was fully executed pursuant to which we agreed to sell substantially all of the assets, including the book of business, of the 16 remaining Retail Business locations that we owned in New York State (the "Assets"). The closing of the sale of the Assets was completed on April 17, 2009. As a result of the restructuring in December 2008, the Purchase Agreement on March 30, 2009 and the sale of the Assets on April 17, 2009, our Retail Business has been reclassified as discontinued operations and prior periods have been restated.

Through April 30, 2009, we received fees from 33 franchised locations in connection with their use of the DCAP name. On May 6, 2009, we sold all of the outstanding stock of the subsidiaries that operated our DCAP franchise business. The sale was effective as of May 1, 2009. As a result of the sale, our franchise business has been reclassified as discontinued operations and prior periods have been restated.

Payments Inc., our wholly-owned subsidiary, is an insurance premium finance agency that is licensed within the states of New York and Pennsylvania. Until February 1, 2008, Payments Inc. offered premium financing to clients of DCAP, Barry Scott, Atlantic Insurance and Accurate Agency offices, as well as non-affiliated insurance agencies. On February 1, 2008, Payments Inc. sold its outstanding premium finance loan portfolio. As a result of the sale, our business of internally financing insurance contracts has been reclassified as discontinued operations. Effective February 1, 2008, revenues from our premium financing business have consisted of placement fees based upon premium finance contracts purchased, assumed and serviced by the purchaser of the loan portfolio.

In our Retail Business discontinued operations, the insurance storefronts serve as insurance agents or brokers and place various types of insurance on behalf of customers. Our Retail Business focuses on automobile, motorcycle and homeowner's insurance and our customer base is primarily individuals rather than businesses.

The stores also offered automobile club services for roadside assistance and some of our franchise locations offered income tax preparation services.

The stores from our Retail Business discontinued operations receive commissions from insurance companies for their services. Neither we nor the stores have served as an insurance company and therefore we have not assumed underwriting risks; however, as discussed below, in March 2007, the Board of Directors of Commercial Mutual Insurance Company ("Commercial Mutual") adopted a resolution to convert Commercial Mutual from an advance premium insurance company to a stock property and casualty insurance company. We hold surplus notes of Commercial Mutual in the aggregate principal amount of \$3,750,000. Based upon the amount payable on the surplus notes and the statutory surplus of Commercial Mutual, the plan of conversion provides that, in the event of a conversion by Commercial Mutual into a stock corporation, in exchange for our relinquishing our rights to any unpaid principal and interest under the surplus notes, we would receive 100% of the stock of Commercial Mutual.

## Critical Accounting Policies

Our consolidated financial statements include accounts of DCAP Group, Inc. and all majority-owned and controlled subsidiaries. The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires our management to make estimates and assumptions in certain circumstances that affect amounts reported in our consolidated financial statements and related notes. In preparing these financial statements, our management has utilized information available including our past history, industry standards and the current economic environment, among other factors, in forming its estimates and judgments of certain amounts included in the consolidated financial statements, giving due consideration to materiality. It is possible that the ultimate outcome as anticipated by our management in formulating its estimates inherent in these financial statements might not materialize. However, application of the critical accounting policies below involves the exercise of judgment and use of assumptions as to future uncertainties and, as a result, actual results could differ from these estimates. In addition, other companies may utilize different estimates, which may impact comparability of our results of operations to those of companies in similar businesses.

### Placement fee revenue

For our continuing premium finance operations, we earn placement fees upon the establishment of a premium finance contract.

### Franchise fee revenue (discontinued operations)

Franchise fee revenue on initial franchisee fees was recognized when substantially all of our contractual requirements under the franchise agreement were completed. Franchisees also paid a monthly franchise fee plus a monthly advertising fee. We were obligated to provide marketing and training support to each franchisee.

### Commission revenue (discontinued operations)

We recognized commission revenue from insurance policies at the beginning of the contract period. Refunds of commissions on the cancellation of insurance policies were reflected at the time of cancellation.

Automobile club dues were recognized equally over the contract period.

### Finance income, fees and receivables (discontinued operations)

For our premium finance operations, we used the interest method to recognize interest income over the life of each loan in accordance with Statement of Financial Accounting Standard (“SFAS”) No. 91, “Accounting for Nonrefundable Fees and Costs Associated with Originating or Acquiring Loans and Initial Direct Costs of Leases.”

Upon the establishment of a premium finance contract, we recorded the gross loan payments as a receivable with a corresponding reduction for deferred interest. The deferred interest was amortized to interest income using the interest method over the life of each loan. The weighted average interest rate charged with respect to financed insurance policies was approximately 26.1% for the three months ended March 31, 2008.

Upon completion of collection efforts, after cancellation of the underlying insurance policies, any uncollected earned interest or fees were charged off.

#### Allowance for finance receivable losses (discontinued operations)

Customers who purchase insurance policies are often unable to pay the premium in a lump sum and, therefore, require extended payment terms. Premium finance involves making a loan to the customer that is backed by the unearned portion of the insurance premiums being financed. No credit checks were made prior to the decision to extend credit to a customer. Losses on finance receivables included an estimate of future credit losses on premium finance accounts. Credit losses on premium finance accounts occurred when the unearned premiums received from the insurer upon cancellation of a financed policy were inadequate to pay the balance of the premium finance account. After collection attempts were exhausted, the remaining account balance, including unrealized interest, was written off. We reviewed historical trends of such losses relative to finance receivable balances to develop estimates of future losses.

#### Goodwill (discontinued operations)

The carrying value of goodwill was initially reviewed for impairment as of January 1, 2002, and is reviewed annually or whenever events or changes in circumstances indicate that the carrying amount might not be recoverable. If the fair value of the reporting unit to which goodwill relates is less than the carrying amount of those operations, including unamortized goodwill, the carrying amount of goodwill is reduced accordingly with a charge to impairment expense. Based on our most recent analysis, we believe that no impairment of goodwill exists at March 31, 2009.

#### Stock-based compensation

Our stock option and other equity-based compensation plans are accounted for in accordance with the recognition and measurement provisions of SFAS No. 123 (revised 2004), "Share-Based Payment" ("SFAS 123(R)"). SFAS 123(R) requires compensation costs related to share-based payment transactions, including employee stock options, to be recognized in the financial statements. In addition, we adhere to the guidance set forth within Securities and Exchange Commission ("SEC") Staff Accounting Bulletin ("SAB") No. 107, which provides the Staff's views regarding the interaction between SFAS 123(R) and certain SEC rules and regulations and provides interpretations with respect to the valuation of share-based payments for public companies.

## Recent Accounting Pronouncements

In December 2007, the Financial Accounting Standards Board (“FASB”) issued SFAS No. 141R “Business Combinations” (“SFAS 141R”). SFAS 141R establishes principles and requirements for how the acquirer of a business recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree. SFAS 141R also provides guidance for recognizing and measuring the goodwill acquired in the business combination and determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. SFAS 141R is effective for our fiscal year beginning January 1, 2009. The adoption of SFAS 141R did not have a material effect on our results of operations, financial position or liquidity.

In April 2009, the FASB issued FASB Staff Position (“FSP”) FAS 141R-1, “Accounting for Assets Acquired and Liabilities Assumed in a Business Combination That Arise from Contingencies” (“FSP 141R-1”). FSP 141R-1 amends the guidance in SFAS 141R and is effective for the first annual reporting period beginning on or after December 15, 2008. The adoption of FSP 141R-1 did not have a material effect on our results of operations, financial position or liquidity.

In September 2006, the FASB issued SFAS No. 157, “Fair Value Measurements” (“SFAS 157”). SFAS 157 defines fair value, establishes a framework for measuring fair value and expands disclosure requirements about fair value measurements. SFAS 157 was effective for us on January 1, 2008. However, in February 2008, the FASB released FASB Staff Position (FSP FAS 157-2 - Effective Date of FASB Statement No. 157), which delayed the effective date of SFAS 157 for all nonfinancial assets and liabilities, except those that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually). The adoption of SFAS 157 for our financial assets and liabilities did not have a material impact on our consolidated financial statements. The adoption of SFAS 157 for our nonfinancial assets and liabilities did not have a material effect on our results of operations, financial position or liquidity.

In December 2007, the FASB issued SFAS No. 160, “Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB No. 51” (“SFAS 160”). The new standard changes the accounting and reporting of noncontrolling interests, which have historically been referred to as minority interests. SFAS 160 requires that noncontrolling interests be presented in the consolidated balance sheets within shareholders’ equity, but separate from the parent’s equity, and that the amount of consolidated net income attributable to the parent and to the noncontrolling interest be clearly identified and presented in the consolidated statements of income. Any losses in excess of the noncontrolling interest’s equity interest will continue to be allocated to the noncontrolling interest. Purchases or sales of equity interests that do not result in a change of control will be accounted for as equity transactions. Upon a loss of control, the interest sold, as well as any interest retained, will be measured at fair value, with any gain or loss recognized in earnings. In partial acquisitions, when control is obtained, the acquiring company will recognize, at fair value, 100% of the assets and liabilities, including goodwill, as if the entire target company had been acquired. SFAS 160 is effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2008, with early adoption prohibited. The new standard will be applied prospectively, except for the presentation and disclosure requirements, which will be applied retrospectively for all periods presented. The adoption of SFAS 160 did not have a material effect on our results of operations, financial position or liquidity.

In March 2008, the FASB issued SFAS No. 161, “Disclosures about Derivative Instruments and Hedging Activities—an amendment of FASB Statement No. 133” (“SFAS 161”). SFAS 161 applies to all entities. SFAS 161 changes the disclosure requirements for derivative instruments and hedging activities. Entities are required to provide enhanced disclosures about (a) how and why an entity uses derivative instruments, (b) how derivative instruments and related hedged items are accounted for under SFAS No. 133 and its related interpretations, and (c) how derivative instruments and related hedged items affect an entity’s financial position, financial performance, and cash flows. SFAS 161 is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008, with early application encouraged. SFAS 161 encourages, but does not require, comparative disclosures for earlier periods

at initial adoption. The adoption of SFAS 161 did not have a material effect on our results of operations, financial position or liquidity.

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In April 2008, the FASB issued FSP FAS 142-3, "Determination of the Useful Life of Intangible Assets" ("FSP 142-3"). FSP 142-3 removes the requirement under SFAS 142 to consider whether an intangible asset can be renewed without substantial cost of material modifications to the existing terms and conditions, and replaces it with a requirement that an entity consider its own historical experience in renewing similar arrangements, or a consideration of market participant assumptions in the absence of historical experience. FSP 142-3 also requires entities to disclose information that enables users of financial statements to assess the extent to which the expected future cash flows associated with the asset are affected by the entity's intent and/or ability to renew or extend the arrangement. The guidance became effective as of the beginning of our fiscal year beginning after December 15, 2008. The adoption of FSP 142-3 did not have a material effect on our results of operations, financial position or liquidity.

In June 2008, the FASB ratified Emerging Issues Task Force ("EITF") No. 07-5, "Determining Whether an Instrument (or an Embedded Feature) Is Indexed to an Entity's Own Stock" ("EITF 07-5"). EITF 07-5 provides that an entity should use a two-step approach to evaluate whether an equity-linked financial instrument (or embedded feature) is indexed to its own stock, including evaluating the instrument's contingent exercise and settlement provisions. EITF 07-5 is effective for financial statements issued for fiscal years beginning after December 15, 2008. Early application is not permitted. The adoption of EITF 07-05 did not have a material effect on our results of operations, financial position or liquidity.

In June 2008, the FASB issued FSP EITF 03-6-1, "Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities" ("EITF 03-6-1"). EITF 03-6-1 clarifies that all outstanding unvested share-based payment awards that contain rights to non-forfeitable dividends participate in undistributed earnings with common shareholders. Awards of this nature are considered participating securities and the two-class method of computing basic and diluted earnings per share must be applied. EITF 03-6-1 is effective for fiscal years beginning after December 15, 2008. The adoption of EITF 03-6-1 did not have a material effect on our results of operations, financial position or liquidity.

In October 2008, the FASB issued FSP FAS No. 157-3, "Determining the Fair Value of a Financial Asset When the Market for That Is Asset Not Active" ("FSP 157-3") with an immediate effective date, including prior periods for which financial statements have not been issued. FSP 157-3 clarifies the application of fair value in inactive markets and allows for the use of management's internal assumptions about future cash flows with appropriately risk-adjusted discount rates when relevant observable market data does not exist. The objective of SFAS 157 has not changed and continues to be the determination of the price that would be received in an orderly transaction that is not a forced liquidation or distressed sale at the measurement date. The adoption of FSP 157-3 did not have a material effect on our results of operations, financial position or liquidity.

In April 2009, the FASB issued FSP FAS 157-4, "Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly" ("FSP 157-4"), which amends SFAS 157 to provide additional guidance for estimating fair value when the volume and level of activity for an asset or liability have significantly decreased. Guidance on identifying circumstances that indicate a transaction is not orderly is also provided. If it is concluded that there has been a significant decrease in the volume and level of market activity for an asset or liability in relation to normal market activity for an asset or liability, transactions or quoted prices may not be determinative of fair value, and further analysis of the transactions or quoted prices may be needed. A significant adjustment to the transactions or quoted prices may be necessary to estimate fair value which may be determined based on the point within a range of fair value estimates that is most representative of fair value under the current market conditions. Determination of whether the transaction is orderly is based on the weight of the evidence. The disclosure requirements of SFAS 157 are increased since disclosures of the inputs and valuation technique(s) used to measure fair value and a discussion of changes in valuation techniques and related inputs during the reporting period are required.

FSP 157-4 defines the disclosures required for major categories by SFAS 157 to be the major security types as defined in FASB Statement No. 115. FSP 157-4 does not require disclosures for earlier periods presented for comparative

purposes at initial adoption. FSP 157-4 is effective for interim periods ending after June 15, 2009 with early adoption permitted but only in conjunction with the early adoption of FSP FAS 115-2 and FAS 124-2. Revisions resulting from a change in valuation technique or its application shall be accounted for as a change in accounting estimate and disclosed, along with a quantification of the total effect of the change in valuation technique and related inputs, if practicable, by major category. We will adopt the provisions of FSP 157-4 as of April 1, 2009. Quantification of the estimated effects of the application of the FSP 157-4 requirements will be based on the market conditions and portfolio holdings at the time of adoption and are therefore not yet reliably estimable; however, we do not expect a material impact to our results of operations or financial position upon adoption.

## Results of Operations

Three Months Ended March 31, 2009 Compared to Three Months Ended March 31, 2008

In December 2008, due to declining revenues and profits, we made a decision to restructure our network of retail offices (the "Retail Business"). The plan of restructuring called for the closing of seven of our least profitable locations during December 2008 and the sale of the remaining 19 Retail Business locations. On March 30, 2009, an asset purchase agreement (the "Purchase Agreement") was fully executed pursuant to which we agreed to sell substantially all of the assets, including the book of business, of the 16 remaining Retail Business locations that we owned in New York State (the "Assets"). The closing of the sale of the Assets was completed on April 17, 2009. As a result of the restructuring in December 2008, the Purchase Agreement on March 30, 2009 and the sale of the Assets on April 17, 2009, our Retail Business has been reclassified as discontinued operations and prior periods have been restated.

On May 6, 2009, we sold all of the outstanding stock of the subsidiaries that operated our DCAP franchise business. The sale was effective as of May 1, 2009. As a result of the sale, our franchise business has been reclassified as discontinued operations and prior periods have been restated.

On February 1, 2008, we sold our outstanding premium finance loan portfolio. As a result of the sale, our premium financing operations have been reclassified as discontinued operations.

Separate discussions follow for results of continuing operations and discontinued operations.

## Continuing Operations

The following table summarizes the changes in the significant components of the results of continuing operations (in thousands) for the periods indicated:

	Three months ended			
	2009		March 31, 2008	
			Change	
	\$	\$	\$	%
Fee revenue	\$ 112	\$ 99	\$ 13	13%
General and administrative expenses	282	321	(39)	(12) %
Interest income - notes receivable	30	307	(277)	(90) %
Interest expense - mandatorily redeemable preferred stock	20	10	10	100%
Loss from continuing operations before taxes	(244)	-	(244)	n/a
Benefit from income taxes	(88)	(188)	100	53%
(Loss) income from continuing operations	(156)	188	(344)	(183) %



During the three months ended March 31, 2009 ("Q1 2009"), revenues from continuing operations were \$112,000, as compared to \$99,000 for the three months ended March 31, 2008 ("Q1 2008"). The 13% increase of \$13,000 in commissions and fees was a result of three months of premium finance placement fees earned in 2009, compared to two months in 2008. Effective February 1, 2008, we began earning placement fees in accordance with the terms of the sale of our premium finance portfolio.

Our general and administrative expenses in Q1 2009 were \$282,000, as compared to \$321,000 in Q1 2008. The 12% decrease of \$39,000 was primarily attributable to a decrease in executive compensation.

Our interest income from notes receivable in Q1 2009 was \$30,000, as compared to \$307,000 in Q1 2008. The 90% decrease of \$277,000 was primarily due to: (i) the discount on surplus notes and the accrued interest at the time of acquisition being fully accreted in July 2008, and (ii) a reduction in the variable interest rate in 2009 due to a decrease in the prime rate.

Our interest expense on mandatorily redeemable preferred stock in Q1 2009 was \$20,000, as compared to \$10,000 in Q1 2008. The 100% increase of \$10,000 was primarily due the increase in the interest rate from 5% to 10% on April 16, 2008.

Our continuing operations generated a net loss before income taxes of \$244,000 in Q1 2009 as compared to break even in Q1 2008. The change of \$244,000 was primarily due to the decrease in interest income from our surplus notes.

Our continuing operations generated a net loss of \$156,000 in Q1 2009 as compared to net income of \$188,000 in Q1 2008. The change of \$344,000 was primarily due to the decrease in interest income from our surplus notes and a greater benefit from income taxes in Q1 2008.

#### Discontinued Operations

##### Retail Business

The following table summarizes the changes in the results of our Retail Business discontinued operations (in thousands) for the periods indicated:

	Three months ended			
	2009	2008	March 31,	
			Change	
			\$	%
Commissions and fee revenue	\$ 782	\$ 1,084	\$ (302)	(28) %
Operating Expenses:				
General and administrative expenses	741	1,002	(261)	(26) %
Depreciation and amortization	45	56	(11)	(20) %
Interest expense	9	11	(2)	(18) %
Total operating expenses	795	1,069	(274)	(26) %
(Loss) income before provision for income taxes	(13)	15	(28)	(187) %
Provision for income taxes	-	-	-	n/a
(Loss) income from discontinued operations	\$ (13)	\$ 15	\$ (28)	(187) %

Our discontinued Retail Business revenue was \$782,000 in Q1 2009, as compared to \$1,084,000 in Q1 2008. The 28% revenue decrease of \$302,000 was primarily attributable to a reduction in commissions and fees earned due to the sale of fewer insurance policies in 2009 than in 2008. Such reduction in sales was generally caused by the continued heightened competition from the voluntary insurance market, which is offering lower premium rates to our main customer, the non-standard insured.