

CENTRAL GARDEN & PET COMPANY  
Form 10-Q/A  
December 10, 2002  
Table of Contents

---

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**FORM 10-Q/A**  
**(Amendment No. 1)**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended March 30, 2002**

**or**

**TRANSITION REPORT PURSUANT OF SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File Number: 0-20242**

---

**CENTRAL GARDEN & PET COMPANY**

**Delaware**  
(State or other jurisdiction of incorporation or organization)

**68-0275553**  
(I.R.S. Employer Identification No.)

**3697 Mt. Diablo Blvd., Suite 310, Lafayette, California 94549**  
(Address of principle executive offices)

**(925) 283-4573**  
(Registrant's telephone number, including area code)

---

**(Former name, former address and former fiscal year, if changed since last report)**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

**APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PRECEDING FIVE YEARS:**

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Sections 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court.

**APPLICABLE ONLY TO CORPORATE ISSUERS:**

## Edgar Filing: CENTRAL GARDEN & PET COMPANY - Form 10-Q/A

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock Outstanding as of April 30, 2002	16,824,432
Class B Stock Outstanding as of April 30, 2002	1,655,462

---

**Table of Contents****TABLE OF CONTENTS****PART I.  
FINANCIAL INFORMATION**

Item 1.	<u>Financial Statements</u>	1
	<u>Condensed Consolidated Balance Sheets</u>	1
	<u>September 29, 2001 and March 30, 2002 (Restated)</u>	
	<u>Condensed Consolidated Statements of Operations (Restated)</u>	2
	<u>Three and Six Months Ended March 31, 2001 and March 30, 2002</u>	
	<u>Condensed Consolidated Statements of Cash Flows (Restated)</u>	3
	<u>Six Months Ended March 31, 2001 and March 30, 2002</u>	
	<u>Notes to Condensed Consolidated Financial Statements</u>	4
Item 2.	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	9
Item 3.	<u>Quantitative and Qualitative Disclosures About Market Risk</u>	13

**PART II.  
OTHER INFORMATION**

Item 1.	<u>Legal Proceedings</u>	13
Item 2.	<u>Changes in Securities and Use of Proceeds</u>	16
Item 3.	<u>Defaults Upon Senior Securities</u>	16
Item 4.	<u>Submission of Matter to a Vote of Securities Holders</u>	16
Item 5.	<u>Other Information</u>	17
Item 6.	<u>Exhibits and Reports on Form 8-K</u>	17

**Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995.**

This quarterly report contains forward-looking statements based on current expectations that involve risks and uncertainties. Actual results and the timing of certain events may differ significantly from those projected in these forward-looking statements due to the factors listed below, under Management's Discussion and Analysis of Financial Condition and Results of Operations Risk Factors Relating to Forward-Looking Statements in our Annual Report on Form 10-K/A for the fiscal year ended September 29, 2001, and from time to time in our filings with the Securities and Exchange Commission. These risks and uncertainties include the final resolution of all pending litigation between the Company and The Scotts Company; the success of and the costs associated with the realignment of the Company's lawn and garden distribution operations; any liabilities to which the Company may become subject as a result of the August 2, 2000 fire at its Phoenix distribution center; and the impact of any other outstanding or potential litigation.

**Table of Contents**

**INTRODUCTORY NOTE**

This amendment on Form 10-Q/A is being filed to give effect to the restatement of our condensed consolidated financial statements discussed in Note 7 to the condensed consolidated financial statements, and to give effect to the results of the adoption of Statement of Financial Accounting Standards No. 142, Goodwill and Other Intangible Assets, effective September 30, 2001 as discussed in Note 6 to the condensed consolidated financial statements. This amendment incorporates certain revisions to historical financial data and related descriptions but is not intended to update other information presented in this quarterly report as originally filed, except where specifically noted.

**Table of Contents****PART I. FINANCIAL INFORMATION****Item 1. Financial Statements**

**CENTRAL GARDEN & PET COMPANY**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(in thousands, except shares)  
(unaudited)

	September 29, 2001	March 30, 2002 As Restated (See Note 7)
<b>ASSETS</b>		
Current assets:		
Cash & cash equivalents	\$ 8,292	\$ 8,363
Accounts receivable (less allowance for doubtful accounts of \$14,464 and \$12,291)	141,791	192,638
Inventories	217,902	218,293
Prepaid expenses and other assets	35,776	20,464
	<u>403,761</u>	<u>439,758</u>
Total current assets	403,761	439,758
Land, buildings, improvements and equipment net	108,798	105,864
Goodwill	371,987	225,239
Deferred income taxes and other assets	32,080	52,196
	<u>916,626</u>	<u>823,057</u>
Total	\$ 916,626	\$ 823,057
<b>LIABILITIES AND SHAREHOLDER S EQUITY</b>		
Current liabilities:		
Notes payable	\$ 119,423	\$ 134,260
Accounts payable	127,884	133,380
Accrued expenses	38,412	42,694
Current portion of long-term debt	7,052	7,048
	<u>292,771</u>	<u>317,382</u>
Total current liabilities	292,771	317,382
Long-term debt	151,623	152,101
Deferred income taxes and other long-term obligations	16,917	978
Shareholders' Equity:		
Class B stock, \$.01 par value; 1,655,462 shares outstanding at September 29, 2001 and March 30, 2002	16	16
Common stock, \$.01 par value; 30,532,473 and 30,561,182 issued and 16,790,223 and 16,818,932 outstanding at September 29, 2001 and March 30, 2002	305	305
Additional paid-in capital	526,410	526,501
Retained earnings (deficit)	73,411	(29,399)
Treasury stock	(144,827)	(144,827)
	<u>455,315</u>	<u>352,596</u>
Total shareholders' equity	455,315	352,596
Total	\$ 916,626	\$ 823,057

See notes to condensed consolidated financial statements.

**Table of Contents**

**CENTRAL GARDEN & PET COMPANY**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
(in thousands, except per share amounts)  
(unaudited)

	Three Months Ended		Six Months Ended	
	March 31, 2001	March 30, 2002	March 31, 2001	March 30, 2002
	As Restated (See Note 7)		As Restated (See Note 7)	
Net sales	\$ 322,807	\$ 290,693	\$ 534,865	\$ 501,352
Cost of goods sold and occupancy	231,238	199,793	384,577	348,950
Gross profit	91,569	90,900	150,288	152,402
Selling, general and administrative expenses	80,369	69,589	141,288	129,210
Income from operations	11,200	21,311	9,000	23,192
Interest expense	(6,406)	(3,682)	(12,376)	(7,620)
Interest income	36	14	85	41
Other income	443	892	535	364
Income (loss) before income taxes and cumulative effect of accounting change	5,273	18,535	(2,756)	15,977
Income taxes	2,467	7,599	(1,149)	6,550
Income (loss) before cumulative effect of accounting change	2,806	10,936	(1,607)	9,427
Cumulative effect of accounting change, net of tax (Note 6)				(112,237)
Net income (loss)	\$ 2,806	\$ 10,936	\$ (1,607)	\$ (102,810)
Basic income (loss) per common share:				
Before cumulative effect of accounting change	\$ 0.15	\$ 0.59	\$ (0.09)	\$ 0.51
Cumulative effect of accounting change				(6.08)
Basic income (loss) per common share	\$ 0.15	\$ 0.59	\$ (0.09)	\$ (5.57)
Diluted income (loss) per common share:				
Before cumulative effect of accounting change	\$ 0.15	\$ 0.53	\$ (0.09)	\$ 0.51
Cumulative effect of accounting change				(4.95)
Diluted income (loss) per common share	\$ 0.15	\$ 0.53	\$ (0.09)	\$ (4.44)
Weighted average shares used in the computation of income (loss) per share:				
Basic	18,405	18,469	18,387	18,458
Diluted	18,416	22,734	18,387	22,661

See notes to condensed consolidated financial statements.

**Table of Contents**

**CENTRAL GARDEN & PET COMPANY**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(in thousands)  
(unaudited)

	Six Months Ended	
	March 31, 2001	March 30, 2002
	As Restated (See Note 7)	
Cash flows from operating activities:		
Net loss	\$ (1,607)	\$ (102,810)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation and amortization	13,957	8,547
Cumulative effect of accounting change		146,748
Deferred income taxes		(34,511)
Change in assets and liabilities:		
Receivables	(38,757)	(50,847)
Inventories	(17,692)	(391)
Prepaid expenses and other assets	(3,379)	13,998
Accounts payable	22,889	5,496
Accrued expenses	718	4,282
Other long-term obligations	(9,641)	(298)
Net cash used in operating activities	(33,512)	(9,786)
Cash flows from investing activities:		
Additions to land, buildings, improvements and equipment	(6,477)	(5,545)
Payments to acquire companies, net of cash acquired	(18,277)	0
Net cash used in investing activities	(24,754)	(5,545)
Cash flows from financing activities:		
Borrowings under lines of credit, net	63,337	14,837
(Repayments) borrowings of long-term debt	(5,883)	474
Proceeds from issuance of common stock net	439	91
Net cash provided by financing activities	57,893	15,402
Net increase (decrease) in cash and cash equivalents	(373)	71
Cash and cash equivalents at beginning of period	5,685	8,292
Cash and cash equivalents at end of period	\$ 5,312	\$ 8,363
Supplemental information:		
Cash paid for interest	\$ 12,419	\$ 7,866
Cash paid for income taxes	\$ 2,366	\$ 2,539

See notes to condensed consolidated financial statements.

**Table of Contents**

**CENTRAL GARDEN & PET COMPANY**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**Three and Six Months Ended March 30, 2002**  
**(unaudited)**

**1. Basis of Presentation**

The condensed consolidated statements of operations for both the three and six months ended March 31, 2001 and March 30, 2002, the condensed consolidated balance sheet as of March 30, 2002, and the condensed consolidated statements of cash flows for the six months ended March 31, 2001 and March 30, 2002 have been prepared by the Company, without audit. In the opinion of management, all adjustments (which include only normal recurring adjustments) considered necessary to present fairly the financial position, results of operations and cash flows of the Company for the periods mentioned above, have been made. Certain prior year amounts have been reclassified to conform to current year presentation.

Due to the seasonal nature of the Company's business, the results of operations for the three and six months ended March 30, 2002 are not indicative of the operating results that may be expected for the year ending September 28, 2002. It is suggested that these interim financial statements be read in conjunction with the annual audited financial statements, accounting policies and financial notes thereto, included in the Company's 2001 Annual Report on Form 10-K/A which has previously been filed with the Securities and Exchange Commission.

**2. New Accounting Pronouncements**

In July 2001, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 142, Goodwill and Other Intangible Assets. SFAS No. 142 changes the accounting for goodwill and intangible assets with indefinite lives from an amortization method to an impairment approach. Other intangible assets will continue to be amortized over their estimated useful lives. Amortization of goodwill, including goodwill recorded in prior business combinations, will cease upon the adoption of the standard, which the Company adopted for the fiscal year beginning September 30, 2001. See Note 6 for further discussion of the effect of the adoption of SFAS No. 142.

The following financial information is presented as if SFAS No. 142 was adopted at the beginning of fiscal year 2001:

	<b>Three Months Ended March 31, 2001</b>	<b>Six Months Ended March 31, 2001</b>
	(in thousands, except per share amounts)	
Reported income (loss) before cumulative effect of accounting change	\$ 2,806	\$ (1,607)
Goodwill amortization, net of tax	1,839	3,149
Adjusted income before cumulative effect of accounting change	<b>\$ 4,645</b>	<b>\$ 1,542</b>
Basic and diluted income (loss) per share:		
Reported income (loss)	\$ 0.15	\$ (0.09)
Goodwill amortization	0.10	0.17
Adjusted income per basic and diluted share	<b>\$ 0.25</b>	<b>\$ 0.08</b>

In June 2001, the FASB issued SFAS No. 143, Accounting for Asset Retirement Obligations, which addresses financial accounting requirements for retirement obligations associated with tangible long-lived assets. SFAS No. 143 is effective for our fiscal year 2003.



**Table of Contents**

In August 2001, the FASB issued SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, that replaces SFAS No. 121, Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of. SFAS No. 144 requires that long-lived assets to be disposed of by sale, including those of discontinued operations, be measured at the lower of carrying amount or fair value less cost to sell, whether reported in continuing operations or in discontinued operations. Discontinued operations will no longer be measured at net realizable value or include amounts for operating losses that have not yet been incurred. SFAS No. 144 also broadens the reporting of discontinued operations to include all components of an entity with operations that can be distinguished from the rest of the entity and that will be eliminated from the ongoing operations of the entity in a disposal transaction. The provisions of SFAS No. 144 are effective for our fiscal year 2003, and are generally to be applied prospectively.

We are evaluating what impact, if any, SFAS Nos. 143 and 144 may have on the consolidated financial statements.

**3. Earnings Per Share**

The following is a reconciliation of the numerators and denominators of the basic and diluted per-share computations for income (loss) from continuing operations:

	Three Months Ended March 30, 2002			Six Months Ended March 30, 2002		
	Income	Shares	Per Share	Income	Shares	Per Share
(in thousands, except per share amounts)						
Basic EPS:						
Net income (loss)	\$ 10,936	18,469	\$ 0.59	\$ (102,810)	18,458	\$ (5.57)
Effect of dilutive securities:						
Options to purchase common stock		158			96	
Convertible notes	1,084	4,107		2,168	4,107	
Diluted EPS:						
Net income (loss) attributable to common shareholders	\$ 12,020	22,734	\$ 0.53	\$ (100,642)	22,661	\$ (4.44)

	Three Months Ended March 31, 2001			Six Months Ended March 31, 2001		
	Income	Shares	Per Share	Income	Shares	Per Share
(in thousands, except per share amounts)						
Basic EPS:						
Net income (loss)	\$ 2,806	18,405	\$ 0.15	\$ (1,607)	18,387	\$ (0.09)
Effect of dilutive securities:						
Options to purchase common stock		60				
Diluted EPS:						
Net income (loss) attributable to common shareholders	\$ 2,806	18,465	\$ 0.15	\$ (1,607)	18,387	\$ (0.09)

Shares of common stock from the assumed conversion of the Company's convertible securities totaling 4,107,143 were included in the computation of diluted EPS for the three and six month periods ended March 30, 2002. The convertible securities were not included in the computation of diluted EPS for the three and six month periods ended March 31, 2001, because the assumed conversion would have been anti-dilutive.

Options to purchase 3,329,829 and 3,155,559 shares of common stock at prices ranging from \$1.30 to \$33.94 per share were outstanding at March 30, 2002 and March 31, 2001, respectively. For the three month periods ended March 30, 2002 and March 31, 2001, options to purchase 1,521,690 and 3,018,128 shares of common stock were outstanding but were not included in the computation of diluted earnings per share because the option exercise prices were greater than the average market price of the common shares and therefore, the effect would be anti-dilutive. For the six month period ended March 30, 2002, options to purchase 1,522,690 shares of common stock were outstanding but were not included in the computation of diluted earnings per share because the option exercise

**Table of Contents**

prices were greater than the average market price of the common shares and therefore, the effect would be anti-dilutive. For the six month period ended March 31, 2001 options to purchase 3,155,559 shares of common stock were outstanding but were not included in the computation of diluted earnings per share because the effect is anti-dilutive in loss periods.

**4. Segment Information**

Management has determined that the reportable segments of the Company are Garden Products and Pet Products, based on the level at which the chief operating decision making group reviews the results of operations to make decisions regarding performance assessment and resource allocation.

	Three Months Ended		Six Months Ended	
	March 31, 2001	March 30, 2002	March 31, 2001	March 30, 2002
	(in thousands)			
Net sales:				
Garden Products	\$ 203,281	\$ 173,053	\$ 292,555	\$ 266,917
Pet Products	119,526	117,640	242,310	234,435
<b>Total net sales</b>	<b>\$ 322,807</b>	<b>\$ 290,693</b>	<b>\$ 534,865</b>	<b>\$ 501,352</b>
Income (loss) from operations:				
Garden Products	\$ 10,776	\$ 21,256	\$ 7,262	\$ 19,722
Pet Products	8,804	10,460	14,962	18,257
Corporate	(8,380)	(10,405)	(13,224)	(14,787)
<b>Total income from operations</b>	<b>11,200</b>	<b>21,311</b>	<b>9,000</b>	<b>23,192</b>
Interest expense net	(6,370)	(3,668)	(12,291)	(7,579)
Other income	443	892	535	364
Income taxes	2,467	7,599	(1,149)	6,550
Income (loss) before cumulative effect of accounting change	2,806	10,936	(1,607)	9,427
Cumulative effect of accounting change, net of tax				(112,237)
<b>Net income (loss)</b>	<b>\$ 2,806</b>	<b>\$ 10,936</b>	<b>\$ (1,607)</b>	<b>\$ (102,810)</b>
Depreciation and amortization:				
Garden Products	\$ 1,742	\$ 1,373	\$ 3,257	\$ 2,780
Pet Products	2,371	2,750	5,167	5,483
Corporate	2,787	140	5,533	284
<b>Total depreciation and amortization</b>	<b>\$ 6,900</b>	<b>\$ 4,263</b>	<b>\$ 13,957</b>	<b>\$ 8,547</b>
			<b>September 29, 2001</b>	<b>March 30, 2002</b>
			(in thousands)	
Assets:				
Garden Products			\$ 289,702	\$ 344,242
Pet Products			221,976	210,471
Corporate			404,948	268,344

Edgar Filing: CENTRAL GARDEN & PET COMPANY - Form 10-Q/A

Total assets	\$ 916,626	\$ 823,057
Goodwill (included in corporate assets):		
Garden Products	\$ 157,325	\$ 105,390
Pet Products	211,912	117,099
Corporate	2,750	2,750
Total goodwill	\$ 371,987	\$ 225,239

**Table of Contents****5. Subsequent Event**

In April 2002, the Company received a verdict related to litigation with The Scotts Company ( Scotts ). The jury awarded Scotts \$10.4 million after taking into account Central's counterclaims, which amount had previously been recorded as an obligation by the Company. The Company does not anticipate taking any additional charges in connection with this verdict. Central is continuing to pursue antitrust claims against Scotts in a separate action, which is scheduled for trial in July 2002.

**6. Cumulative Effect of Accounting Change Adoption of SFAS No. 142**

Subsequent to the issuance of the Company's condensed consolidated financial statements for the three months ended March 30, 2002, management completed its measurement of the goodwill impairment resulting from the adoption of SFAS No. 142, Goodwill and Other Intangible Assets, and therefore pursuant to that Statement, is reflecting the amount of goodwill impairment upon adoption as the cumulative effect of an accounting change as of September 30, 2001 in the accompanying condensed consolidated financial statements.

Goodwill balances within the Garden Products and Pet Products segments were tested for impairment as of September 30, 2001. Based on the analysis performed, the Company recorded a non-cash charge to write down goodwill in its Garden Products segment by \$51.9 million (\$42.1 million after tax) and in its Pet Products segment by \$94.8 million (\$70.1 million after tax). After giving effect to this write down, the goodwill balances for the Company's Garden Products and Pet Products segments total \$105.4 million and \$117.1 million, respectively.

**7. Restatement**

Subsequent to the issuance of the Company's condensed consolidated financial statements for the quarterly period ended March 30, 2002, the Company's management determined that certain manufacturing-related costs previously reported as selling, general and administrative expenses would be more appropriately reported as cost of goods sold and occupancy. In addition, management determined that an adjustment recorded in fiscal year 2001 to eliminate certain inventory costs would be more appropriately recorded in prior periods as selling, general and administrative expenses. As a result, the accompanying condensed consolidated financial statements have been restated from the amounts previously reported. A summary of the significant effects of the restatement is as follows (in thousands, except per share amounts):

	Three Months Ended			
	March 31, 2001		March 30, 2002	
	As Previously Reported	As Restated	As Previously Reported	As Restated
Cost of goods sold and occupancy	\$ 225,323	\$ 231,238	\$ 189,501	\$ 199,793
Gross profit	97,484	91,569	101,192	90,900
Selling, general and administrative expenses	86,473	80,369	79,881	69,589
Income before income taxes and cumulative effect of accounting change	5,084	5,273	18,535	18,535
Income before cumulative effect of accounting change	2,694	2,806	10,936	10,936
Income per common share before cumulative effect of accounting change:				
Basic	\$ 0.15	\$ 0.15	\$ 0.59	\$ 0.59
Diluted	\$ 0.15	\$ 0.15	\$ 0.53	\$ 0.53

**Table of Contents**

	Six Months Ended			
	March 31, 2001		March 30, 2002	
	As Previously Reported	As Restated	As Previously Reported	As Restated
Cost of goods sold and occupancy	\$ 372,601	\$ 384,577	\$ 328,374	\$ 348,950
Gross profit	162,264	150,288	172,978	152,402
Selling, general and administrative expenses	153,519	141,288	149,786	129,210
Income (loss) before income taxes and cumulative effect of accounting change	(3,011)	(2,756)	15,977	15,977
Income (loss) before cumulative effect of account change	(1,758)	(1,607)	9,427	9,427
Income (loss) per common share before cumulative effect of accounting change:				
Basic	\$ (0.10)	\$ (0.09)	\$ 0.51	\$ 0.51
Diluted	\$ (0.10)	\$ (0.09)	\$ 0.51	\$ 0.51

---

**Table of Contents**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The Management's Discussion and Analysis of Financial Condition and Results of Operations presented below reflects the effects of the restatement of our condensed consolidated financial statements for the three and six months ended March 30, 2002 and March 31, 2001, as discussed in Note 7 to the condensed consolidated financial statements. The following discussion also reflects the effects of the Company's completion of the measurement of the goodwill impairment resulting from the adoption of SFAS No. 142, as discussed in Note 6 to the condensed consolidated financial statements.

Central was incorporated in Delaware in June 1992 and is the successor to a California corporation which was incorporated in 1955. References to we, us, Company, or Central mean Central Garden & Pet Company and its subsidiaries and divisions, and their predecessor companies and subsidiaries.

**Recent developments:**

As required by SFAS No. 142, the Company has performed its goodwill impairment assessment analysis. Based on the analysis performed, the Company recorded a non-cash charge to write down goodwill by \$146.7 million (\$112.2 million after tax) as a cumulative effect of accounting change.

In December 2000 the Company reorganized into Garden Products and Pet Products businesses. With the termination of the Company's distribution arrangement with The Scotts Company and other anticipated sales decreases in the garden distribution business, we believed that we could not economically support a national garden distribution infrastructure. Additionally, we believed that the move toward direct sales to retailers by manufacturers would increase in the future. Given this, the Company commenced integrating garden distribution into our Garden Products business. We believe this move offers us the best opportunity to utilize our sales force and distribution know-how to provide logistics and sales support for both our proprietary brands and consumer recognized third party products to create a more profitable segment. This integration also applies to our pet distribution business. This part of our business will continue to support our partner suppliers but will increase its focus on expanding sales of our proprietary pet products. This use of distribution as an integral support function for proprietary brands has been used very successfully by our Pennington subsidiary.

**Developments affecting Garden Products:**

*Termination of our Distribution Relationship with Scotts*

Effective September 30, 2000, Scotts discontinued its distribution relationship with Central. The affected products included Scotts<sup>®</sup>, Ortho<sup>®</sup> and Miracle-Gro<sup>®</sup> products and consumer Roundup<sup>®</sup> products manufactured by Pharmacia for which Scotts acts as Pharmacia's exclusive sales agent. Due to the termination of the Scotts distribution relationship and anticipated sales declines, we downsized our lawn and garden distribution operations during fiscal 2001 to reflect anticipated business levels.

The termination of the Scotts distribution relationship subjects our business to significant uncertainties. Scotts and Pharmacia each initiated litigation against Central arising out of the prior distribution relationship. In addition, Central filed suit against Scotts and Pharmacia seeking damages and injunctive relief as well as restitution for, among other things, breach of contract and violations of the antitrust laws by Scotts and Pharmacia. The litigation between Central and Pharmacia has been settled. In April 2002 Central received a jury verdict in the litigation initiated by Scotts. Central is continuing to pursue the antitrust claims against Scotts, which are scheduled for trial in July 2002 in Federal Court in San Francisco, California. For more information, see *Legal Proceedings* below in Part II Item 1.

**Developments affecting Pet Products:**

*Termination of our Distribution Relationship with Kal Kan*

On October 19, 2001 Central commenced litigation against Kal Kan in the Superior Court for Contra Costa County, California, being Central Garden & Pet Company v. Kal Kan Foods, Inc., Action No. C01-04294. The litigation arose out of termination by Kal Kan of a Master Services Agreement dated May 10, 2000 granting Central

---

**Table of Contents**

national distribution and account servicing rights for certain pet food product lines. On November 16, 2001, Central and Kal Kan entered into a written mediation agreement and pursuant thereto, Central dismissed its Complaint without prejudice on November 21, 2001. Mediation resulted in a resolution of all claims between the parties as of April 1, 2002, in consideration of a payment to Central of \$975,000 and execution of mutual releases. However, Central did take an additional expense of \$1.5 million in the quarter ended March 30, 2002. This expense related to legal expenses, on-going lease costs for closed facilities and settlement of all issues between Kal Kan and Central.

**Three Months Ended March 30, 2002  
Compared with Three Months Ended March 31, 2001**

Net sales for the three months ended March 30, 2002 decreased by 9.9% or \$32.1 million to \$290.7 million from \$322.8 million for the three months ended March 31, 2001. The decrease in net sales relates principally to the Garden Products segment which decreased \$30.2 million due to reduced third party product sales and lower grass seed revenues. The Pet Products segment also experienced a decrease in sales of \$1.9 million due to the termination of our distribution agreement with Kal Kan and the closure of four small distribution centers offset in part by an increase in sales of our pet proprietary branded products.

Gross profit decreased by \$0.7 million, or 0.8%, from \$91.6 million during the quarter ended March 31, 2001 to \$90.9 million for the current quarter. Gross profit as a percentage of net sales increased from 28.4% for the fiscal year 2001 quarter to 31.3% for the current quarter. The gross margin percentage improved in both the Garden Products and Pet Products segments. As a result of the downsizing of the garden and pet sales and logistics groups sales of our proprietary brands have increased as a percentage of total sales and sales of third party products have decreased. Additionally, higher margins were achieved on our garden and pet proprietary branded products.

Selling, general and administrative expenses decreased 13.4% or \$10.8 million from \$80.4 million for the fiscal 2001 quarter to \$69.6 million for the comparable fiscal 2002 quarter. Most of the decrease was in the Garden Products segment, partially offset by an increase in Corporate expenditures. As a percentage of net sales, selling, general and administrative expenses decreased from 24.9% for the three months ended March 31, 2001 to 23.9% for the three months ended March 30, 2002.

Selling and delivery expenses decreased by \$4.2 million from \$34.9 million for the quarter ended March 31, 2001 to \$30.7 million for the current quarter. The Garden Products segment decreased approximately \$3.1 million, and the Pet Products segment decreased approximately \$1.1 million. The decreases were principally related to the reduced volume of sales of third party products.

Facilities expenses were flat at \$2.9 million for the quarters ended March 31, 2001 and March 30, 2002. A decrease in the Garden Products segment of \$0.3 million, due to past closures of garden distribution centers, was offset by an increase in the Pet Products segment due to shutdown costs related to the termination of the distribution agreement with Kal Kan.

Warehouse and administrative expenses decreased \$6.6 million from \$42.6 million for the three months ended March 31, 2001 to \$36.0 million for the comparable fiscal year 2002 quarter. The \$6.6 million decrease was attributable to a \$7.9 million decrease in Garden Products and \$0.7 million in Pet Products partially offset by an increase of \$2.0 million in Corporate expenses. The decrease in Garden Products is related primarily to \$3.5 million expensed in the prior year related to additional provisions for uncollectible receivables and a net reduction of approximately \$2.4 million related to the costs incurred in the prior year for the closure of the Garden Products distribution centers. Additionally, the decreases in Garden Products and Pet Products were due to reduced shipping costs related to reduced warehouse operations from the past distribution closures. The increase in corporate expenses is due primarily to the increase in legal costs partially offset by the absence of goodwill amortization in the fiscal year 2002 quarter.

Net interest expense for the quarter ended March 30, 2002 decreased by \$2.7 million to \$3.7 million from \$6.4 million for the quarter ended March 31, 2001. The decrease is attributable to both lower average short-term borrowings and lower average interest rates for the current quarter as compared with the prior year quarter. Average short-term borrowings for the three months ended March 30, 2002 were approximately \$125.0 million compared with \$183.9 million for the three months ended March 31, 2001. The average short-term interest rates for the quarter ended March 30, 2002 and March 31, 2001 were approximately 4.2% and 7.6%, respectively.

---

**Table of Contents**

The Company's effective income tax rate before the cumulative effect of accounting change for the second quarter of fiscal 2002 was 41.0% compared with 47.0% for the prior year quarter. The decrease in the effective tax rate results principally from the elimination of non-deductible goodwill amortization during the quarter ended March 30, 2002 that was included in the comparable fiscal year 2001 quarter.

**Six Months Ended March 30, 2002  
Compared with Six Months Ended March 31, 2001**

Net sales for the six months ended March 30, 2002 decreased by 6.3%, or \$33.5 million, to \$501.4 million from \$534.9 million for the six months ended March 31, 2001. The Garden Products and Pet Products segments decreases for the six month period ended March 30, 2002 were \$25.6 million and \$7.9 million, respectively. The decrease in both segments resulted from lower sales of third party products offset in part by increased sales of proprietary branded products.

Gross profit increased \$2.1 million, from \$150.3 million to \$152.4 million, for the six month periods ended March 31, 2001 and March 30, 2002, respectively. The gross margin percentage increased 2.3%, from 28.1% for the six months ended March 31, 2001 to 30.4% for the comparable fiscal 2002 period. The increase in gross profit as a percentage of net sales relates principally to increases in sales of higher margin proprietary branded products in both segments coupled with a reduction of lower margin third party product sales. The gross margin percentage in the Garden Products segment increased from 24.2% in the six month period ended March 31, 2001 to 26.9% in the six month period ended March 30, 2002. The gross margin percentage in the Pet Products segment increased from 32.8% from the six month period ended March 31, 2001 to 34.4% in the six month period ended March 30, 2002.

Selling, general and administrative expenses decreased 8.6%, or \$12.1 million, from \$141.3 million for the six month period ended March 31, 2001 to \$129.2 million for the period ended March 30, 2002. As a percentage of net sales, selling, general and administrative expenses decreased from 26.4% for the six months ended March 30, 2001 to 25.8% for the similar 2002 period. Selling and delivery expenses decreased by \$3.9 million from \$62.2 million for the six months ended March 31, 2001 to \$58.3 million for the comparable fiscal 2002 period. Facilities expenses was \$5.7 million for the six months ended March 31, 2001 and the comparable fiscal 2002 period. Warehouse and administrative expenses decreased \$8.2 million from \$73.4 million for the six months ended March 31, 2001 to \$65.2 million for the comparable fiscal 2002 period.

The \$3.9 million decrease in selling & delivery expenses is due to delivery and common carrier cost reductions in both the Garden Products and Pet Products segments due to lower volumes of third party product sales.

The \$8.2 million decrease in warehouse and administrative expenses is a result of closure of distribution branches in the Garden and Pet segments and cost reductions of \$11.0 million, the absence of goodwill amortization in fiscal 2002 of \$5.1 million, partially offset by increased litigation related expenses of \$7.9 million.

Net interest expense for the six months ended March 30, 2002 decreased \$4.7 million to \$7.6 million from \$12.3 million for the comparable period ended March 31, 2001. The decrease is attributable to both lower average short-term borrowings and lower average interest rates for the six month period as compared with the prior year period. Average short-term borrowings for the six months ended March 30, 2002 were approximately \$119.3 million compared with \$164.0 million for the six months ended March 31, 2001. The average short-term interest rates for the six months ended March 30, 2002 and March 31, 2001 were approximately 4.5% and 8.1%, respectively.

In July 2001, the Financial Accounting Standards Board ( FASB ) issued Statement of Financial Accounting Standards ( SFAS ) No. 142, Good will and Other Intangible Assets. SFAS No. 142 changes the accounting for goodwill and intangible assets with indefinite lives from an amortization method to an impairment approach. Other intangible assets will continue to be amortized over their estimated useful lives. Amortization of goodwill, including goodwill recorded in prior business combinations, ceased upon the adoption of the standard, which the Company adopted for the fiscal year beginning September 30, 2001. As required by SFAS No. 142, the Company performed its goodwill impairment analysis and recorded a non-cash charge to write down goodwill in its Garden Products segment by \$51.9 million (\$42.1 million after tax) and in its Pet Products segment by \$94.8 million (\$70.1 million after tax).



## **Table of Contents**

The Company's effective income tax rate before the cumulative effect of accounting change for the six months ended March 30, 2002 was 41.0% compared with 42.0% for the six months ended March 31, 2001. The decrease in the effective tax rate results principally from the elimination of non-deductible goodwill amortization beginning in fiscal year 2002 that was included in the comparable fiscal year 2001 period.

### **Liquidity and Capital Resources**

The Company has financed its growth through a combination of bank borrowings, supplier credit, internally generated funds and sales of securities to the public. The Company received net proceeds (after offering expenses) of approximately \$431.0 million from its five public offerings of common stock in July 1993, November 1995, July 1996, August 1997 and January 1998. In November 1996, the Company completed the sale of \$115 million 6% subordinated convertible notes generating approximately \$112 million net of underwriting commissions.

Historically, the Company's business has been highly seasonal and its working capital requirements and capital resources tracked closely to this seasonal pattern. During the first fiscal quarter accounts receivable reach their lowest level while inventory, accounts payable and short-term borrowings begin to increase. Since the Company's short-term credit line fluctuates based upon a specified asset borrowing base, this quarter is typically the period when the asset borrowing base is at its lowest and consequently the Company's ability to borrow is at its lowest. During the second fiscal quarter, receivables, accounts payable and short-term borrowings begin to increase, reflecting the build-up of inventory and related payables in anticipation of the peak selling season. During the third fiscal quarter, inventory levels remain relatively constant while accounts receivable peak and short-term borrowings start to decline as cash collections are received during the peak-selling season. During the fourth fiscal quarter, inventory levels are at their lowest, and accounts receivable and payables are substantially reduced through conversion of receivables to cash. As a result of the termination of the Solaris agreement effective September 30, 1999, the ending of the Company's distribution relationship with the Scotts Company effective September 30, 2000, and the associated reduction in Garden Products sales as a percentage of overall sales, this seasonal pattern has been and is expected to continue to be less significant.

The Company's businesses service two broad markets: lawn and garden and pet supplies. Pet Products primarily deals with products that have a year round selling cycle with very little change quarter to quarter. As a result, it is not necessary to carry large quantities of inventory to meet peak demands. Additionally, this level sales cycle eliminates the need for manufacturers to give extended credit terms to either distributors or retailers. On the other hand, Garden Products is highly seasonal with approximately two-thirds of its sales occurring during the fiscal second and third quarters. For many manufacturers of Garden Products this seasonality requires them to move large quantities of their products well ahead of the peak selling period. To encourage distributors to carry large amounts of inventory, industry practice has been for manufacturers to give extended credit terms and/or promotional discounts.

Cash used in operating activities was \$9.8 million for the six months ended March 30, 2002, a decrease of \$23.7 million from the \$33.5 million used in operating activities for the comparable fiscal 2001 period. The decrease is primarily attributable to the income generated in the current fiscal year as a result of higher gross profit margins and selling, general and administrative cost containment activities combined with the effects of significant income tax refunds received in the current year and a reduction in payments on other long-term obligations. These changes were partially offset by the effects of increased accounts receivable levels and reduced amortization included in the current year as the result of the elimination of goodwill amortization in connection with the Company's adoption of SFAS No. 142.

Cash used in investing activities of \$5.5 million for the six months ended March 30, 2002 and \$6.5 million for the six months ended March 31, 2001 were for the purchase of additional machinery, office and warehouse equipment. For the six months ended March 31, 2001, cash used in investing activities also included \$18.3 million related to the payment for the acquisitions of All-Glass Aquarium and the Lofts and Rebel lines of products by the Company's Pennington subsidiary.

Cash generated from financing activities decreased \$42.5 million from \$57.9 million for the six months ended March 31, 2001 to \$15.4 million in the comparable fiscal 2002 period. The decrease is primarily attributed to lower short term borrowings in the fiscal 2002 period as compared to fiscal 2001 as a result of the Company's improved operating performance.

---

## **Table of Contents**

The Company has a \$200 million line of credit with Congress Financial Corporation (Western). The available amount under the line of credit fluctuates based upon a specific asset-borrowing base. The line of credit bears interest at a rate either equal to the prime rate or LIBOR plus 2% at the Company's option, and is secured by substantially all of the Company's assets. At March 30, 2002, the Company had \$85.5 million of outstanding borrowings, and had \$25.5 million of available borrowing capacity under this line. The Company's line of credit contains certain financial covenants such as minimum net worth and minimum working capital requirements. The line also requires the lender's prior written consent to any acquisition of a business. On December 12, 2000, the agreement was amended and extended to July 12, 2002. The Company is currently negotiating to replace this line of credit.

The Company's Pennington subsidiary also has an \$95.0 million line of credit. At March 30, 2002, there were \$48.3 million of outstanding borrowings and \$46.7 million of available borrowing capacity under this line. Interest related to this line is based on a rate either equal to the prime rate or LIBOR plus 1.375% at the Company's option. The Company's All-Glass Aquarium subsidiary also has a \$10.0 million line of credit. As of March 30, 2002, there were \$0.4 million of borrowings and \$9.6 million of available borrowing capacity under this line. Interest related to this line is based on a rate equal to the prime rate less 0.5%.

The Company believes that cash flows from operating activities, funds available under its lines of credit, and arrangements with suppliers will be adequate to fund its presently anticipated working capital requirements for the foreseeable future. The Company anticipates that its capital expenditures will not exceed \$15.0 million for the next 12 months.

As part of its growth strategy, the Company has engaged in acquisition discussions with a number of companies in the past and it anticipates it will continue to evaluate potential acquisition candidates. If one or more potential acquisition opportunities, including those that would be material, become available in the near future, the Company may require additional external capital. In addition, such acquisitions would subject the Company to the general risks associated with acquiring companies, particularly if the acquisitions are relatively large.

### **Weather and Seasonality**

Historically, the Company's sales of lawn and garden products have been influenced by weather and climate conditions in the markets it serves. Additionally, the Company's business has been highly seasonal. In fiscal 2001, approximately 59% of the Company's sales occurred in the first six months of the calendar year, the Company's second and third fiscal quarters. Substantially all of the Company's operating income has been typically generated in this period which has historically offset the operating losses incurred during the first fiscal quarter of the year. As a result of the termination of the distribution relationship with Scotts in September 2000, and the associated reduction in Garden Products sales as a percentage of overall sales, this seasonal pattern has become, and is expected in the future to be, less significant.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

The Company believes there has been no material change in its exposure to market risk from that discussed in the Company's fiscal 2001 Annual Report filed on Form 10-K/A.

## **PART II. OTHER INFORMATION**

### **Item 1. Legal Proceedings**

*TFH Litigation.* In December 1997, the Company acquired all of the stock of TFH Publications, Inc. In connection with the transaction, the Company made a \$10 million loan to the sellers, which was evidenced by a Promissory Note. In September 1998, the prior owners of TFH brought suit against the Company and certain executives of the Company for damages and relief from their obligations under the Promissory Note, alleging, among other things, that the Company's failure to properly supervise the TFH management team had jeopardized their prospects of achieving certain earnouts. The Company believes that these allegations are without merit. The Company counterclaimed against the prior owners for enforcement of the Promissory Note, damages and other relief, alleging, among other things, fraud, misrepresentation and breach of fiduciary duty by the prior owners of TFH. These actions, *Herbert R. Axelrod and Evelyn Axelrod v. Central Garden & Pet Company; Glen S. Axelrod*;

---

**Table of Contents**

*Gary Hersch; William E. Brown; Robert B. Jones; Glen Novotny; and Neill Hines*, Docket No. MON-L-5100-99, and *TFH Publications, Inc. v. Herbert Axelrod et al.*, Docket No. L-2127-99 (consolidated cases), are in the New Jersey Superior Court. The case is currently in pretrial discovery and is scheduled for trial in October 2002.

During the course of discovery in this action, the Company has become aware of certain information which suggests that prior to the acquisition of TFH by the Company, certain records of TFH were prepared in an inaccurate manner which resulted in underpayment of taxes by certain individuals. Those individuals could be liable for back taxes, interest, and penalties. In addition, even though all of the events occurred prior to the acquisition of TFH by the Company, there is a possibility that TFH could be liable for penalties for events which occurred under prior management. The Company believes that TFH has strong defenses available to the assertion of any penalties against TFH. The Company cannot predict whether TFH will be required to pay any such penalties. In the event that TFH were required to pay penalties, the Company would seek compensation from the prior owners.

In March 2001, the prior owners of TFH also brought a separate action in federal court seeking to enforce what they alleged was an arbitration award made by an accountant concerning the closing balance sheet of TFH. The prior owners contended that the decisions by the accountant concerning the closing balance sheet entitled them to additional monies under the purchase price provisions of the Stock Purchase Agreement. The federal court held that the accountant did not make any monetary award. The federal court entered a judgment enforcing the decisions made by the accountant concerning the closing balance sheet of TFH, but the court did not, and refused to, enter a monetary award. See *Evelyn M. Axelrod, et al. v. Central Garden & Pet Company*, Civil Action No. 01-1262 (MLC) U.S.D.C. of New Jersey. The prior owners have argued in the consolidated civil actions pending in the New Jersey Superior Court that the judgment by the federal court entitles them to additional monies under the purchase price provision of the Stock Purchase Agreement. The New Jersey Superior Court has stated that it will not, at this time, enter a monetary award, but that it, like the federal court, will confirm the decisions made by the accountant concerning the closing balance sheet of TFH. The Company believes that it has defenses to the claims by the prior owner for additional monies under the purchase price provisions of the Stock Purchase Agreement, and that the prior owners' claims are subject to or will be offset by the Company's claims against the prior owners.

The Company, based on consultation with legal counsel, does not believe that the outcome of the above matters will have a material adverse impact on its operations, financial position, or cash flows.

*Scotts and Pharmacia Litigation.* On June 30, 2000, The Scotts Company filed suit against Central to collect the purchase price of certain lawn and garden products previously sold to Central. Scotts filed an amended complaint seeking \$23 million for such products. Central has withheld payments to Scotts on the basis of claims it has against Scotts including amounts due for services and goods previously supplied by Central and not yet paid for by Scotts. This action, *The Scotts Company v. Central Garden & Pet Company*, Docket No. C2 00-755, is in the United States District Court for the Southern District of Ohio, Eastern Division. On July 3, 2000, Pharmacia Corporation (formerly known as Monsanto Company) filed suit against Central seeking an accounting and unspecified amounts allegedly due Pharmacia under the four-year alliance agreement between Central and Pharmacia which expired in September 1999, as well as damages for breach of contract. This action, *Pharmacia Corporation v. Central Garden & Pet Company*, Docket No. 00CC-002253 Q CV, is in the Circuit Court of St. Louis County, Missouri. Central filed motions in both the Scotts and Pharmacia actions to have those cases dismissed or stayed. Central's motion in the Scotts' action has been denied. In the Scotts action, Central filed its answer and a counter complaint asserting various claims for breaches of contracts. Scotts filed a motion to dismiss certain of Central's claims. On January 11, 2002, the court granted Scotts' motion as to Central's claim for breach of oral contract and promissory estoppel and denied the motion as to Central's claim for fraud.

In early April 2002, the court granted Central's motion for leave to file a further amended counter-complaint asserting an additional claim for breach of oral contract arising from certain credits promised by Scotts in the amount of approximately \$4.0 million. This claim was severed from the rest of the case. In April 2002, trial occurred on the claims and counterclaims of the parties (excluding the oral contract claim recently added to the case). The jury found in favor of Scotts on its breach of contract claim and in favor of Central on its breach of contract counterclaims for non-payment of fees and shipments of product. The net verdict was in favor of Scotts in the amount of \$10.425 million which had previously been recorded as an obligation by the Company. Prior to the jury verdict, the district court had dismissed Scotts' claim for breach of fiduciary duty and a portion of Central's claim for breach of contract. No trial has been scheduled on Central's remaining claim for breach of oral contract.

---

**Table of Contents**

In the *Pharmacia* action, the court denied Central's motion to stay but granted Central's request that Scotts be joined as a party. On January 18, 2001, Pharmacia Corporation filed an Amended Petition adding Scotts to the Pharmacia action. On January 29, 2001, Central filed its Answer, including affirmative defenses, to the Amended Petition as well as Counter/Cross claims against Pharmacia and Scotts. Pharmacia and Scotts filed responses to Central's counter and cross-claims. In addition, they filed a motion to stay claims other than claims arising under the alliance agreement between Central and Pharmacia. The Court granted this motion, thereby requiring that claims against Scotts or Pharmacia arising from non-alliance matters be litigated in the Ohio and California's federal actions, as appropriate. On January 22, 2002, Central reached agreement with Pharmacia and Monsanto to settle all claims and disputes arising from the alliance agreements. Under the settlement agreement, Central has paid \$5.5 million which had previously been recorded as an obligation by the Company. The court has vacated the trial and directed Central and Scotts to confer as to whether any issues remain to be adjudicated.

Central believes that the reconciliation of all accounts and claims in the above cases and in the action described below will in the aggregate, not result in additional charges to Central. Further, Central believes it continues to have claims and rights of offset against Scotts and intends to continue to vigorously pursue its claims, including pursuit of post-trial remedies in connection with the suit filed by Scotts. However, Central cannot assure you that the resolution of this litigation will not have a material adverse effect on its results of operations, financial position and/or cash flows.

On July 7, 2000, Central filed suit against Scotts and Pharmacia seeking damages and injunctive relief as well as restitution for, among other things, breach of contract and violations of the antitrust laws. This action, *Central Garden & Pet Company, a Delaware Corporation v. The Scotts Company, an Ohio corporation; and Pharmacia Corporation, formerly known as Monsanto Company, a Delaware corporation*, Docket No. C 00 2465, is in the United States District Court for the Northern District of California. On October 26, 2000, the federal district court issued an order denying, for the most part, Pharmacia's motion to dismiss Central's federal antitrust claims. Central was given leave to file an amended federal complaint to clarify certain of its allegations. Central filed a first amended complaint on November 14, 2000. The defendants have answered the amended complaint, and trial is scheduled for July 15, 2002. The federal district court's October 26 order also ruled that it did not have jurisdiction over Central's state law claims and that such claims should be adjudicated in a state court. On October 31, 2000, Central filed an action entitled *Central Garden & Pet Company v. The Scotts Company and Pharmacia Corporation*, Docket No. C00-04586 in Contra Costa Superior Court asserting various state law claims, including the claims previously asserted in the federal action. On December 4, 2000, Pharmacia and Scotts filed a joint Motion to Stay. The state court has stayed the California action while the contract claims between and among the parties are litigated in the Ohio and Missouri actions and the antitrust claims are litigated in the California federal action. Pursuant to the settlement reached in connection with the *Pharmacia* action, the parties agreed that all antitrust claims against Pharmacia and Monsanto will be resolved as well, and the federal action has been dismissed as to Pharmacia and Monsanto.

*Phoenix Fire.* On August 2, 2000, a fire destroyed Central's leased warehouse space in Phoenix, Arizona, and an adjoining warehouse space leased by a third party. The adjoining warehouse tenant has filed a lawsuit seeking to recover for property damage from the fire. Local residents have also filed a purported class action lawsuit alleging claims for bodily injury and property damage as a result of the fire. The building owner and nearby businesses have also presented claims for property damage and business interruption but have not filed lawsuits. In addition, the Arizona Department of Environmental Quality is monitoring the cleanup operations and has asked Central, the building owner and the adjoining warehouse tenant to assess whether the fire and fire suppression efforts may have caused environmental impacts to soil, groundwater and/or surface water. The United States Environmental Protection Agency has also requested information relating to the fire. The overall amount of the damages to all parties caused by the fire, and the overall amount of damages which Central may sustain as a result of the fire, have not been quantified. At the time of the fire, Central maintained property insurance covering losses to the leased premises, Central's inventory and equipment, and loss of business income. Central also maintained insurance providing \$51 million of coverage (with no deductible) against third party liability. Central believes that this insurance coverage will be available with respect to third party claims against Central if parties other than Central are not found responsible. The precise amount of the damages sustained in the fire, the ultimate determination of the parties responsible and the availability of insurance coverage are likely to depend on the outcome of complex litigation, involving numerous claimants, defendants and insurance companies.

**Table of Contents****Item 2. Changes in Securities and Use of Proceeds**

Not Applicable

**Item 3. Defaults Upon Senior Securities**

Not Applicable

**Item 4. Submission of Matter to a Vote of Securities Holders**

(a) The annual meeting of shareholders was held on February 11, 2002.

(b) The following directors were elected at the meeting

William E. Brown  
 Glenn W. Novotny  
 Brooks M. Pennington III  
 Lee D. Hines, Jr.  
 John B Balousek  
 Daniel P. Hogan, Jr.  
 Bruce A. Westphal

Set forth below is a tabulation with respect to the matter voted on at the meeting:

	<u>For</u>	<u>Against or Withheld</u>
William E. Brown		
Common	14,189,293	1,066,995
Class B	1,603,695	0
Glenn W. Novotny		
Common	14,216,489	1,039,799
Class B	1,603,695	0
Brooks M. Pennington III		
Common	14,217,147	1,039,141
Class B	1,603,695	0
Lee D. Hines, Jr.		
Common	14,266,789	989,499
Class B	1,603,695	0
John B. Balousek		
Common	14,853,089	403,199
Class B	1,603,695	0
Daniel P. Hogan, Jr.		
Common	14,852,730	403,558
Class B	1,603,695	0
Bruce A. Westphal		
Common	14,852,867	403,421
Class B	1,603,695	0

(c) The Amendment of the Nonemployee Director Equity Incentive Plan to increase the number of shares authorized for issuance thereunder to 200,000 and to revise the annual grants thereunder to nonemployee directors to provide for an option to purchase \$100,000 of the Company's common stock and a restricted stock grant for \$10,000 of the Company's common stock was approved at the meeting.

**Table of Contents**

Set forth below is a tabulation with respect to the amendment voted on at the meeting:

	<u>For</u>	<u>Against or Withheld</u>
Common	10,117,167	5,139,321
Class B	1,603,695	0

**Item 5. Other Information**

Not Applicable

**Item 6. Exhibits and Reports on Form 8-K**

## (a) Exhibits

99.1 Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350.

99.2 Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350.

## (b) The following current report on Form 8-K was filed during the quarter ended March 30, 2002.

Form 8-K filed January 28, 2002 relating to the settlement of litigation with Pharmacia Corporation.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunder duly authorized.

CENTRAL GARDEN & PET COMPANY

---

Registrant

Dated: December 10, 2002

*/s/* WILLIAM E. BROWN

---

William E. Brown  
Chairman of the Board and Chief Executive Officer

*/s/* STUART W. BOOTH

---

Stuart W. Booth  
Vice President and Chief Financial Officer

**Table of Contents**

I, William E. Brown, certify that:

1. I have reviewed this quarterly report on Form 10-Q/A of Central Garden & Pet Company;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;

Date: December 10, 2002

/s/ WILLIAM E.  
BROWN

---

William E. Brown  
Chief Executive  
Officer  
*(Principal Executive  
Officer)*



**Table of Contents**

I, Stuart W. Booth, certify that:

1. I have reviewed this quarterly report on Form 10-Q/A of Central Garden & Pet Company;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;

Date: December 10, 2002

/s/ STUART W.  
BOOTH

---

Stuart W. Booth  
Chief Financial  
Officer  
*(Principal Financial  
Officer)*