VSB BANCORP INC
Form 10-Q
August 10, 2010
UNITED STATES
SECURITY AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20849

FORM 10-Q

X

## QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTER ENDED JUNE 30, 2010
o

## TRANSITION REPORT PURSUANT TO SECTION 13 OF THE EXCHANGE ACT FOR THE TRANSITION PERIOD

COMMISSION FILE NUMBER 0-50237
VSB Bancorp, Inc.
(Exact name of registrant as specified in its charter)
New York
(State or other jurisdiction of incorporation or organization)
11-3680128
(I. R. S. Employer Identification No.)

4142 Hylan Boulevard, Staten Island, New York 10308
(Address of principal executive offices)
(718) 979-1100

Registrant's telephone number
Common Stock
(Title of Class)
Indicate by check mark whether the registrant (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes x No o
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T
( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).
Yes o No o
Indicate by check mark whether the registrant is a large accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer o Accelerated Filer o Non-Accelerated Filer o Smaller Reporting Company x
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act): Yes o No x

Par Value: $\$ 0.0001$ Class of Common Stock

The Registrant had 1,840,250 common shares outstanding as of August 5, 2010.

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## Forward-Looking Statements

When used in this periodic report, or in any written or oral statement made by us or our officers, directors or employees, the words and phrases "will result," "expect," "will continue," "anticipate," "estimate," "project," or similar terms intended to identify "forward-looking statements." A variety of factors could cause our actual results and experiences to differ materially from the anticipated results or other expectations expressed in any forward-looking statements. Some of the risks and uncertainties that may affect our operations, performance, development and results, the interest rate sensitivity of our assets and liabilities, and the adequacy of our loan loss allowance, include, but are not limited to:
! deterioration in local, regional, national or global economic conditions which could result in, among other things, an increase in loan delinquencies, a decrease in property values, or a change in the real estate turnover rate;
! changes in market interest rates or changes in the speed at which market interest rates change;
! changes in laws and regulations affecting the financial service industry;
! changes in the public's perception of financial institutions in general and banks in particular;
! changes in competition; and
! changes in consumer preferences by our customers or the customers of our business borrowers.
Please do not place undue reliance on any forward-looking statement, which speaks only as of the date made. There are many factors, including those described above, that could affect our future business activities or financial performance and could cause our actual future results or circumstances to differ materially from those we anticipate or project. We do not undertake any obligation to update any forward-looking statement after it is made.

VSB Bancorp, Inc.<br>Consolidated Statements of Financial Condition (unaudited)

| June 30, | December 31, |
| :---: | :---: |
| 2010 | 2009 |


| Assets: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and due from banks | \$ | 61,468,856 |  | \$ | 39,716,919 |
| Investment securities, available for sale |  | 111,340,569 |  |  | 113,912,404 |
| Loans receivable |  | 77,320,496 |  |  | 78,834,156 |
| Allowance for loan loss |  | (1,214,187 | ) |  | (1,063,454 |
| Loans receivable, net |  | 76,106,309 |  |  | 77,770,702 |
| Bank premises and equipment, net |  | 2,950,568 |  |  | 3,204,063 |
| Accrued interest receivable |  | 619,331 |  |  | 722,228 |
| Other assets |  | 1,477,037 |  |  | 1,673,556 |
| Total assets | \$ | 253,962,670 |  | \$ | 236,999,872 |
| Liabilities and stockholders' equity: |  |  |  |  |  |
| Liabilities: |  |  |  |  |  |
| Deposits: |  |  |  |  |  |
| Demand and checking | \$ | 72,206,755 |  | \$ | 70,372,448 |
| NOW |  | 43,177,680 |  |  | 32,501,930 |
| Money market |  | 28,538,205 |  |  | 28,124,315 |
| Savings |  | 16,021,836 |  |  | 15,001,936 |
| Time |  | 65,874,672 |  |  | 64,669,128 |
| Total deposits |  | 225,819,148 |  |  | 210,669,757 |
| Escrow deposits |  | 261,369 |  |  | 316,329 |
| Accounts payable and accrued expenses |  | 1,960,286 |  |  | 1,529,837 |
| Total liabilities |  | 228,040,803 |  |  | 212,515,923 |
| Stockholders' equity: |  |  |  |  |  |
| Common stock ( $\$ .0001$ par value, $3,000,000$ shares authorized, $1,989,509$ issued, $1,840,700$ outstanding at |  |  |  |  |  |
| June 30, 2010 and 1,945,134 issued, 1,762,191 outstanding at December 31, 2009) |  | 199 |  |  | 195 |
| Additional paid in capital |  | 9,204,682 |  |  | 9,317,719 |
| Retained earnings |  | 16,794,676 |  |  | 16,112,741 |
| Treasury stock, at cost ( 148,809 shares at June 30, 2010 and 182,943 shares at December 31, 2009) |  | (1,461,009 | ) |  | (1,840,249 |
| Unearned Employee Stock Ownership Plan shares |  | (648,133 | ) |  | (732,672 |
| Accumulated other comprehensive gain, net of taxes of $\$ 1,713,160$ and $\$ 1,371,416$, respectively |  | 2,031,452 |  |  | 1,626,215 |
| Total stockholders' equity |  | 25,921,867 |  |  | 24,483,949 |
| Total liabilities and stockholders' equity | \$ | 253,962,670 |  | \$ | 236,999,872 |

See notes to consolidated financial statements.

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VSB Bancorp, Inc.
Consolidated Statements of Operations (unaudited)

|  | Three months <br> ended | Three months <br> ended <br> June 30, 2009 | Six months <br> ended <br> June 30, 2010 | Six months <br> ended |
| :--- | :---: | :---: | :---: | :---: |
| June 30, 2009 |  |  |  |  |

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| Deferred <br> Total provision for income <br> taxes | 45,173 |  | $(56,609$ | $)$ | $(32,651$ | $)$ | $(162,686$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Net income | 389,973 |  | 393,744 |  | 754,459 |  | 713,517 |  |
| Earnings per share: <br> Basic | $\$$ | 462,376 | $\$$ | 459,297 | $\$$ | 894,598 | $\$$ | 832,348 |
| Diluted | $\$$ | 0.26 | $\$$ | 0.26 | $\$$ | 0.51 | $\$$ | 0.46 |
| Comprehensive income | $\$$ | 0.26 | $\$$ | 0.25 | $\$$ | 0.51 | $\$$ | 0.46 |
| Book value per common share | $\$$ | 14.08 | $\$ 44,867$ | $\$$ | 463,129 | $\$$ | $1,299,835$ | $\$$ |

See notes to consolidated financial statements.

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VSB Bancorp, Inc.
Consolidated Statements of Changes in Stockholders' Equity
Year Ended December 31, 2009 and Six Months Ended June 30, 2010
(unaudited)

|  | Number of Common Shares Outstanding | Common Stock | Additional <br> n Paid-In Capital | Retained | Treasury Stock, at cost | Unearned ESOP Shares | Accumulated Other Comprehensi Gain | Total Stockholders Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at <br> January 1, 2009 | 1,882,461 | \$192 | \$9,200,010 | \$14,714,143 | \$(395,891 ) | ) \$(901,750) | \$587,063 | \$23,203,767 |
| Exercise of stock option, including tax benefit | 21,250 | 3 | 118,624 |  |  |  |  | 118,627 |
| Stock-based compensation |  |  | 1,278 |  |  |  |  | 1,278 |
| Amortization of earned portion of ESOP common stock |  |  |  |  |  | 169,078 |  | 169,078 |
| Amortization of cost over fair value - ESOP |  |  | (2,193 ) |  |  |  |  | (2,193 |
| Cash dividends declared (\$0.24 per share) |  |  |  | (423,679 |  |  |  | (423,679 ) |
| Purchase of treasury stock, at cost | (141,520 ) |  |  |  | (1,444,358) |  |  | (1,444,358) |
| Comprehensive income: |  |  |  |  |  |  |  |  |
| Net income |  |  |  | 1,822,277 |  |  |  | 1,822,277 |
| Other comprehensive income, net: |  |  |  |  |  |  |  |  |
| Change in unrealized gain on securities available for sale, net of tax effects | - | - | - | - | - | - | 1,039,152 | 1,039,152 |
| Total comprehensive income |  |  |  |  |  |  |  | 2,861,429 |

Balance at December 31, $2009 \quad 1,762,191 \quad \$ 195 \quad \$ 9,317,719 \quad \$ 16,112,741 \quad \$(1,840,249) \$(732,672) \$ 1,626,215 \quad \$ 24,483,949$

Exercise of stock option, including tax $\begin{array}{llll}\text { benefit } & 44,375 & 4 & 292,20\end{array}$ 292,211
Stock-based compensation 23,394 23,394 Amortization of earned portion of ESOP common $\begin{array}{lll}\text { stock } & 84,539 & 84,539\end{array}$
Amortization of cost over fair value - ESOP (33,052 ) (33,052 )

Cash dividends declared (\$0.12 per share) (212,663 ) (212,663 )
Purchase of treasury stock, at cost (1,366) (16,346) (16,346)
Contribution to
RRP Trust
from treasury shares $35,500 \quad 395,586$
Comprehensive income:
Net income 894,598
Other
comprehensive
income, net:
Change in unrealized gain
on securities
available for
sale, net of tax

| effects | - | - | - | - | - | - | 405,237 | 405,237 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Total <br> comprehensive <br> income |  |  |  |  |  |  |  |  |

Balance at June
30, $2010 \quad 1,840,700 \quad \$ 199 \quad \$ 9,204,682 \quad \$ 16,794,676 \quad \$(1,461,009) \$(648,133) \$ 2,031,452 \quad \$ 25,921,867$
See notes to consolidated financial statements.

VSB Bancorp, Inc.
Consolidated Statements of Cash Flows (unaudited)
Three months
ended
June 30, 2010
Three months
ended
June 30, 2009
Six months ended
June 30, 2010
Six months ended June 30, 2009

## CASH FLOWS FROM

 OPERATING ACTIVITIES:$\begin{array}{lllllllll}\text { Net income } & \$ & 462,376 & \$ & 459,297 & \$ & 894,598 & \$ & 832,348\end{array}$
Adjustments to reconcile net income to net cash provided by operating activities
Depreciation and amortization Accretion of income, net of amortization of premium
ESOP compensation expense Stock-based compensation expense
Provision for loan losses
Decrease in prepaid and other assets
$\left.\begin{array}{llll}149,560 & 168,227 & 301,766 & 338,781 \\ 505 & 826 & 9,275 & (14,521 \\ 25,799 & 22,470 & 51,487 & 42,174 \\ 21,450 & 319 & 23,394 & 639 \\ 20,000 & 100,000 & 110,000 & 375,000 \\ 91,366 & 42,259 & 196,519 & 282,409 \\ 39,433 & 9,254 & 102,897 & 12,537 \\ 45,173 & (3,234 & (32,651 & (244,320\end{array}\right)$
(Decrease)/increase in accrued expenses and other liabilities

| $(290,911)$ | $(29,769$ | 121,356 | 336,670 |
| :--- | :--- | :--- | :--- |
| 564,751 | 769,649 | $1,778,641$ | $1,961,717$ |

## CASH FLOWS FROM

INVESTING ACTIVITIES:
Net change in loan receivable
$738,889 \quad(658,774) \quad 1,607,758 \quad(3,439,003)$
Proceeds from repayment of investment securities, available for sale
Purchases of investment securities, available for sale Purchases of premises and equipment
Net cash provided by investing activities
$\left.\begin{array}{llll}8,479,744 & 11,005,945 & 18,721,798 & 18,349,346 \\ (6,524,461) & (5,976,388) & (15,465,622) & (11,776,211) \\ (26,677) & (45,213 & (48,271) & (104,174\end{array}\right)$

CASH FLOWS FROM
FINANCING ACTIVITIES:
$\begin{array}{lllll}\text { Net increase in deposits } & 13,429,699 & 2,791,047 & 15,094,431 & 11,714,150 \\ \text { Exercise of stock options } & 292,211 & 118,627 & 292,211 & 118,627\end{array}$

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See notes to consolidated financial statements.

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# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2010 AND 2009 (UNAUDITED) 

## 1. GENERAL

VSB Bancorp, Inc. (referred to using terms such as "we," "us," or the "Company") is the holding company for Victory State Bank (the "Bank"), a New York chartered commercial bank. Our primary business is owning all of the issued and outstanding stock of the Bank. Our common stock is listed on the NASDAQ Global Market. We trade under the symbol "VSBN".

Through the Bank, the Company is primarily engaged in the business of commercial banking, and to a lesser extent retail banking. The Bank gathers deposits from individuals and businesses primarily in Staten Island, New York and makes loans throughout that community. Therefore, the Company's exposure to credit risk is significantly affected by changes in the local Staten Island economic and real estate markets. The Bank invests funds that are not used for lending primarily in government securities, mortgage backed securities and collateralized mortgage obligations. Customer deposits are insured, up to the applicable limit, by the Federal Deposit Insurance Corporation ("FDIC"). The Bank is supervised by the New York State Banking Department and the FDIC.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following is a description of the significant accounting and reporting policies followed in preparing and presenting the accompanying consolidated financial statements. These policies conform with accounting principles generally accepted in the United States of America ("GAAP").

Principles of Consolidation - The consolidated financial statements of the Company include the accounts of the Company, including its subsidiary Victory State Bank. All significant inter-company accounts and transactions between the Company and Bank have been eliminated in consolidation.

Use of Estimates - The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the amounts of revenues and expenses during the reporting period. Actual results can differ from those estimates. The allowance for loan losses, prepayment estimates on the mortgage-backed securities and Collateralized Mortgage Obligation portfolios, contingencies and fair values of financial instruments are particularly subject to change.

Reclassifications - Some items in the prior year financial statements were reclassified to conform to the current presentation.

Cash and Cash Equivalents - Cash and cash equivalents consists of cash on hand, due from banks and interest-bearing deposits. Net cash flows are reported for customer loan and deposit transactions and interest-bearing deposits with original maturities of 90 days or less. Regulation D of the Board of Governors of the Federal Reserve System requires that Victory State Bank maintain interest-bearing deposits or cash on hand as reserves against its demand deposits. The amount of reserves which Victory State Bank is required to maintain depends upon its level of transaction accounts. During the fourteen day period from June 17, 2010 through June 30, 2010, Victory State Bank was required to maintain reserves, after deducting vault cash, of $\$ 4,300,000$. Reserves are required to be maintained on a fourteen day basis, so, from time to time, Victory State Bank may use available cash reserves on a day to day basis, so long as
the fourteen day average reserves satisfy Regulation D requirements. Victory State Bank is required to report transaction account levels to the Federal Reserve on a weekly basis.

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Interest-bearing bank balances - Interest-bearing bank balances mature overnight and are carried at cost.
Investment Securities, Available for Sale - Investment securities, available for sale, are to be held for an unspecified period of time and include securities that management intends to use as part of its asset/liability strategy. These securities may be sold in response to changes in interest rates, prepayments or other factors and are carried at estimated fair value. Gains or losses on the sale of such securities are determined by the specific identification method. Interest income includes amortization of purchase premium and accretion of purchase discount. Premiums and discounts are recognized in interest income using a method that approximates the level yield method without anticipating prepayments, except for mortgage-backed securities where prepayments are estimated. Unrealized holding gains or losses, net of deferred income taxes, are excluded from earnings and reported as other comprehensive income in a separate component of stockholders' equity until realized. Declines in the fair value of securities below their cost that are other than temporary are reflected as realized losses. In estimating other-than-temporary losses, management considers: (1) the length of time and extent that fair value has been less than cost, (2) the financial condition and near term prospects of the issuer, and (3) the Company's intent and probability of being required to sell the securities.

The Company invests primarily in agency Collateralized Mortgage-Backed Obligations ("CMOs") with estimated average lives primarily under 4.5 years and Mortgage-Backed Securities. These securities are primarily issued by the Federal National Mortgage Association ("FNMA"), the Government National Mortgage Association ("GNMA") or the Federal Home Loan Mortgage Corporation ("FHLMC") and are primarily comprised of mortgage pools guaranteed by FNMA, GNMA or FHLMC. The Company also invests in whole loan CMOs, all of which are AAA rated. These securities expose the Company to risks such as interest rate, prepayment and credit risk and thus pay a higher rate of return than comparable treasury issues.

Loans Receivable - Loans receivable, that management has the intent and ability to hold for the foreseeable future or until maturity or payoff, are stated at unpaid principal balances, adjusted for deferred net origination and commitment fees and the allowance for loan losses. Interest income on loans is credited as earned.

It is the policy of the Company to provide a valuation allowance for probable incurred losses on loans based on the Company's past loan loss experience, known and inherent risks in the portfolio, adverse situations which may affect the borrower's ability to repay, estimated value of underlying collateral and current economic conditions in the Company's lending area. The allowance is increased by provisions for loan losses charged to earnings and is reduced by charge-offs, net of recoveries. While management uses available information to estimate losses on loans, future additions to the allowance may be necessary based upon the expected growth of the loan portfolio and any changes in economic conditions beyond management's control. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the Bank's allowance for loan losses. Such agencies may require the Bank to recognize additions to the allowance based on judgments different from those of management. Management believes, based upon all relevant and available information, that the allowance for loan losses is appropriate.

The Company has a policy that all loans 90 days past due are placed on non-accrual status. It is the Company's policy to cease the accrual of interest on loans to borrowers past due less than 90 days where a probable loss is estimated and to reverse out of income all interest that is due. The Company applies payments received on non-accrual loans to the outstanding principal balance due before applying any amount to interest, until the loan is restored to an accruing status. On a limited basis, the Company may apply a payment to interest on a non-accrual loan if there is no impairment or no estimated loss on this asset. The Company continues to accrue interest on construction loans that are 90 days past contractual maturity date if the loan is expected to be paid in full in the next 60 days and all interest is paid up to date.

Loan origination fees and certain direct loan origination costs are deferred and the net amount recognized over the contractual loan terms using the level-yield method, adjusted for periodic prepayments in certain circumstances.

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The Company considers a loan to be impaired when, based on current information, it is probable that the Company will be unable to collect all principal and interest payments due according to the contractual terms of the loan agreement. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Impairment is measured on a loan by loan basis for commercial and construction loans. Impaired loans are measured based on the present value of expected future cash flows discounted at the loan's effective interest rate or, as a practical expedient, at the loan's observable market price or the fair value of the collateral. The fair value of the collateral, as reduced by costs to sell, is utilized if a loan is collateral dependent. Loans with modified terms that the Company would not normally consider, and for which the borrower is experiencing financial difficulties, are considered troubled debt restructurings and classified as impaired. Large groups of smaller balance homogeneous loans, such as consumer loans and residential loans, are collectively evaluated for impairment.

Long-Lived Assets - The Company periodically evaluates the recoverability of long-lived assets, such as premises and equipment, to ensure the carrying value has not been impaired. In performing the review for recoverability, the Company would estimate the future cash flows expected to result from the use of the asset. If the sum of the expected future cash flows is less than the carrying amount an impairment will be recognized. The Company reports these assets at the lower of the carrying value or fair value.

Premises and Equipment - Premises, leasehold improvements, and furniture and equipment are stated at cost less accumulated depreciation and amortization. Depreciation and amortization are accumulated by the straight-line method over the estimated useful lives of the respective assets, which range from three to fifteen years. Leasehold improvements are amortized at the lesser of their useful life or the term of the lease.

Federal Home Loan Bank (FHLB) Stock - The Bank is a member of the FHLB system. Members are required to own a certain amount of stock based on the level of borrowings and other factors, and may invest in additional amounts. FHLB stock is carried at cost, classified as a restricted security, and periodically evaluated for impairment. Because this stock is viewed as a long term investment, impairment is based on ultimate recovery of par value, which is the price the Bank pays for the FHLB Stock. Both cash and stock dividends are reported as income.

Income Taxes - The Company utilizes the liability method to account for income taxes. Under this method, deferred tax assets and liabilities are determined on differences between financial reporting and the tax bases of assets and liabilities and are measured using the enacted tax rates and laws expected to be in effect when the differences are expected to reverse. As changes in tax laws or rates are enacted, deferred tax assets and liabilities are adjusted through the provision for income taxes. As such, a tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than $50 \%$ likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded.

The Company recognizes interest and/or penalties related to income tax matters in income tax expense.
Financial Instruments - In the ordinary course of business, the Company has entered into off-balance sheet financial instruments, primarily consisting of commitments to extend credit.

Basic and Diluted Net Income Per Common Share - The Company has stock compensation awards with non-forfeitable dividend rights which are considered participating securities. As such, earnings per share is computed using the two-class method as required by FASB Staff Position EITF 03-6-1. Basic earnings per common share is computed by dividing net income allocated to common stock by the weighted average number of common shares outstanding during the period which excludes the participating securities. Diluted earnings per common share includes the dilutive effect of additional potential common shares from stock-based compensation plans, but excludes awards considered participating securities. Earnings and dividends per share are restated for all stock splits and stock
dividends through the date of issuance of the financial statements.

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Basic net income per share of common stock is based on $1,764,793$ shares and $1,792,629$ shares, the weighted average number of common shares outstanding for the three months ended June 30, 2010 and 2009, respectively. Diluted net income per share of common stock is based on $1,765,111$ and $1,809,660$, the weighted average number of common shares outstanding plus potentially dilutive common shares for the three months ended June 30, 2010 and 2009, respectively. The weighted average number of potentially dilutive common shares excluded in calculating diluted net income per common share due to the anti-dilutive effect is 33,399 and 56,677 shares for the three months ended June 30, 2010 and 2009, respectively. Common stock equivalents were calculated using the treasury stock method.

Basic net income per share of common stock is based on $1,745,267$ shares and $1,800,264$ shares, the weighted average number of common shares outstanding for the six months ended June 30, 2010 and 2009, respectively. Diluted net income per share of common stock is based on $1,745,520$ and $1,816,269$, the weighted average number of common shares outstanding plus potentially dilutive common shares for the six months ended June 30, 2010 and 2009, respectively. The weighted average number of potentially dilutive common shares excluded in calculating diluted net income per common share due to the anti-dilutive effect is 33,603 and 65,532 shares for the six months ended June 30, 2010 and 2009, respectively. Common stock equivalents were calculated using the treasury stock method.

The reconciliation of the numerators and the denominators of the basic and diluted per share computations for the three and six months ended June 30, are as follows:

## Reconciliation of EPS

$\left.\begin{array}{lcc} & \begin{array}{c}\text { Three months } \\ \text { ended }\end{array} & \begin{array}{c}\text { Three months } \\ \text { ended }\end{array} \\ \text { June 30, 2010 }\end{array}\right)$

## Reconciliation of EPS

|  | Six months ended June 30, 2010 | Six months ended June 30, 2009 |
| :---: | :---: | :---: |
| Basic |  |  |
| Distributed earnings allocated to common stock | \$209,432 | \$216,032 |
| Undistributed earnings allocated to common sock | 679,801 | 616,316 |
| Net earnings allocated to common stock | \$889,233 | \$832,348 |
| Weighted common shares outstanding including participating securities | 1,757,203 | 1,800,264 |
| Less: Participating securities | (11,936 ) | - |
| Weighted average shares | 1,745,267 | 1,800,264 |
| Basic EPS | \$0.51 | \$0.46 |
| Diluted |  |  |
| Net earnings allocated to common stock | \$889,233 | \$832,348 |
| Weighted average shares for basic | 1,745,267 | 1,800,264 |
| Dilutive effects of: |  |  |
| Stock Options | 253 | 16,005 |
| Unvested shares not considered particpating securtities | - | - |
|  | 1,745,520 | 1,816,269 |
| Diluted EPS | \$0.51 | \$0.46 |

Stock Based Compensation - The Company records compensation expense for stock options provided to employees in return for employment service. The cost is measured at the fair value of the options when granted, and this cost is expensed over the employment service period, which is normally the vesting period of the options.

Employee Stock Ownership Plan ("ESOP") - The cost of shares issued to the ESOP, but not yet allocated to participants, is shown as a reduction of stockholders' equity. Compensation expense is based on the market price of shares as they are committed to be released to participant accounts. Cash dividends on allocated ESOP shares reduce retained earnings; cash dividends on unearned ESOP shares reduce debt and accrued interest.

Stock Repurchase Programs - On September 8, 2008, the Company announced that its Board of Directors had authorized a Rule 10b5-1 stock repurchase program for the repurchase of up to 100,000 shares of the Company's common stock. On April 21, 2009, the Company announced that its Board of Directors had authorized a second Rule 10b5-1 stock repurchase program for the repurchase of up to an additional 100,000 shares of the Company's common stock. At June 30, 2010, the Company had repurchased a total of 184,309 shares of its common stock under these stock repurchase programs. Stock repurchases under the program have and will be accounted for using the cost method, in which the Company will reflect the entire cost of repurchased shares as a separate reduction of stockholders' equity on its balance sheet.

Retention and Recognition Plan - At the April 27, 2010 Annual Meeting, the stockholders of VSB Bancorp, Inc. approved the adoption of the 2010 Retention and Recognition Plan (the "RRP"). The RRP authorizes the award of up to 50,000 shares of our common stock to directors, officers and employees. In conjunction with the approval the RRP, stockholders approved the award of 4,000 shares of stock to each of our eight directors who have at least five years of
service. The director awards will vest over five years, with $20 \%$ vesting annually for each of the first five years after the award is made, subject to acceleration and forfeiture. On June 8, 2010, an additional 3,500 shares of stock were awarded to the President and CEO of the Company, which will vest over a 65 month period, with $20 \%$ vesting annually for each of the first five years starting in November 2011, subject to acceleration and forfeiture. The recipient of an award will not be required to make any payment to receive the award or the stock covered by the award. As of June 30, 2010, 35,500 shares of the RRP have been awarded. The Company recognizes compensation expense for the shares awarded under the RRP gradually as the shares vest, based upon the market price of the shares on the date of the award. For the six months ended June 30, 2010, the Company recognized $\$ 18,953$ of compensation expense related to the shares awarded. The income tax benefit resulting from this expense was $\$ 7,581$. As of June 30, 2010, there were approximately $\$ 376,633$ of unrecognized compensation costs related to the shares awarded. These costs are expected to be recognized over the next 4.75 years.

A summary of the status of the Company's nonvested plan shares as of June 30, 2010 is as follows:
For the Six Months Ended June 30, 2010:

|  | Shares | Weighted Average <br> Grant Date Share <br> Value |  |
| :--- | :--- | :--- | :--- |
| Non vested at beginning of period <br> Granted <br> Vested <br> Non vested at end of period | - | $\$$ | - |

Comprehensive Income - Comprehensive income consists of net income and other comprehensive income. Other comprehensive income includes unrealized gains and losses, net of taxes, on securities available for sale which are also recognized as separate components of equity.

Recently-Adopted Accounting Standards - In June 2009, the FASB amended previous guidance relating to transfers of financial assets and eliminated the concept of a qualifying special purpose entity. This guidance must be applied as of the beginning of each reporting entity's first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period and for interim and annual reporting periods thereafter. This guidance must be applied to transfers occurring on or after the effective date. Additionally, on and after the effective date, the concept of a qualifying special-purpose entity is no longer relevant for accounting purposes. Therefore, formerly qualifying special-purpose entities should be evaluated for consolidation by reporting entities on and after the effective date in accordance with the applicable consolidation guidance. The disclosure provisions were also amended and apply to transfers that occurred both before and after the effective date of this guidance. The adoption of this standard did not have a material effect on the Company's results of operations or financial position.

In June 2009, the FASB amended guidance for consolidation of variable interest entity guidance by replacing the quantitative-based risks and rewards calculation for determining which enterprise, if any, has a controlling financial interest in a variable interest entity with an approach focused on identifying which enterprise has the power to direct the activities of a variable interest entity that most significantly impact the entity's economic performance and (1) the obligation to absorb losses of the entity or (2) the right to receive benefits from the entity. Additional disclosures about an enterprise's involvement in variable interest entities are also required. This guidance is effective as of the beginning of each reporting entity's first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period, and for interim and annual reporting periods thereafter. Early adoption is prohibited. The adoption of this standard did not have a material effect on the Company's results of operations or financial position.

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Recently Issued but Not Yet Effective Standards - In January 2010, the FASB issued guidance to improve disclosure requirements related to fair value measurements and disclosures. The guidance requires that a reporting entity should disclose separately the amounts of significant transfers in and out of Level 1 and Level 2 fair value measurements and describe the reasons for the transfers and that activity in Level 3 should be presented on a gross basis rather than one net number for information about purchases, issuances, and settlements. The guidance also requires that a reporting entity should provide fair value measurement disclosures for each class of assets and liabilities and about the valuation techniques and inputs used to measure fair value for both recurring and nonrecurring fair value measurements. This guidance is effective for interim and annual reporting periods beginning after December 31, 2009 except for the roll forward of activity in Level 3 which is effective for interim and annual reporting periods beginning after December 31, 2010. Adopting this pronouncement did not have a material effect on the results of operations or financial condition of the Company.

In July 2010, the FASB issued an Accounting Standards Update ("ASU"), "Receivables: Disclosure about the Credit Quality of Financing Receivables and the Allowance for Credit Losses". The objective of this ASU is for an entity to provide disclosures that facilitate financial statement users' evaluation of the nature of credit risk inherent in the entity's portfolio of financing receivables, how that risk is analyzed and assessed in arriving at the allowance for credit losses, and the changes and reasons for those changes in the allowance for credit losses. An entity should provide disclosures on a disaggregated basis on two defined levels: (1) portfolio segment; and (2) class of financing receivable. The ASU makes changes to existing disclosure requirements and includes additional disclosure requirements about financing receivables, including credit quality indicators of financing receivables at the end of the reporting period by class of financing receivables, the aging of past due financing receivables at the end of the reporting period by class of financing receivables, and the nature and extent of troubled debt restructurings that occurred during the period by class of financing receivables and their effect on the allowance for credit losses. For public entities, the disclosures as of the end of a reporting period are effective for interim and annual reporting periods ending on or after December 15, 2010. The disclosures about activity that occurs during a reporting period are effective for interim and annual reporting periods beginning on or after December 15, 2010. The Company expects the adoption to be disclosure related only and have no impact on the results of operations.

## 3. INVESTMENT SECURITIES, AVAILABLE FOR SALE

The following table summarizes the amortized cost and fair value of the available-for-sale investment securities portfolio at June 30, 2010 and December 31, 2009 and the corresponding amounts of unrealized gains and losses therein:

|  | June 30, 2010 <br> Amortized Cost | Unrealized <br> Gains | Unrealized Losses |  | Fair <br> Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| FNMA MBS - Residential | \$4,066,479 | \$ 197,330 | \$- |  | \$4,263,809 |
| GNMA MBS - Residential | 1,155,115 | 82,007 | - |  | 1,237,122 |
| Whole Loan MBS - Residential | 1,546,655 | 53,714 | - |  | 1,600,369 |
| Collateralized mortgage obligations | 100,827,708 | 3,433,082 | (21,521 | ) | 104,239,269 |
|  | \$107,595,957 | \$3,766,133 | \$ 21,521 | ) | \$111,340,569 |

December 31, 2009
\(\left.$$
\begin{array}{lcccc} & \text { Amortized } \\
\text { Cost }\end{array}
$$ \quad $$
\begin{array}{c}\text { Unrealized } \\
\text { Gains }\end{array}
$$ \quad \begin{array}{c}Unrealized <br>

Losses\end{array}\right) ~\)| Fair |
| :---: |
| Value |

There were no sales of investment securities for the six months ended June 30, 2010 and the year ended December 31, 2009.

The amortized cost and fair value of the investment securities portfolio are shown by expected maturity. Expected maturities may differ from contractual maturities, especially for collateralized mortgage obligations, if borrowers have the right to call or prepay obligations with or without call or prepayment penalties.

| Securities, Available for Sale | June 30, 2010 <br> Amortized <br> Cost |  | Fair <br> Expected Maturity |  |
| :--- | :---: | :--- | :--- | :--- |
| Value |  |  |  |  |

The following table summarizes the investment securities with unrealized losses at June 30, 2010 and December 31, 2009 by aggregated major security type and length of time in a continuous unrealized loss position:


| December 31, 2009 | Less than <br> Fair <br> Value |  | Unrealized <br> Loss | More than <br> Fair <br> Value |  | Unrealized <br> Loss | Fair <br> Value |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Total | Unrealized |  |  |
| Loss |  |  |  |  |  |  |  |

The Company evaluates securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to the length of time and the extent to which the fair value has been less than cost, the financial condition and near-term prospects of the issuer, and the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. In analyzing an issuer's financial condition, the Company may consider whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred, and the results of reviews of the issuer's financial condition.

At June 30, 2010, the unrealized loss on investment securities was caused by interest rate increases. We expect that these securities, at maturity, will not be settled for less than the amortized cost of the investment. Because the decline in fair value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell the securities and it is not more likely than not the Company will be required to sell the securities before recovery of the amortized cost basis less any current-period loss, these investments are not considered other-than-temporarily impaired. At June 30, 2010, there were no debt securities with unrealized losses with aggregate depreciation of $5 \%$ or more from the Company's amortized cost basis.

Securities pledged had a carrying amount of \$55,995,032 and \$54,199,477 at June 30, 2010 and December 31, 2009, respectively and were pledged to secure public deposits and balances in excess of the deposit insurance limit on certain customer accounts.

## 4. FAIR VALUE OF FINANCIAL INSTRUMENTS

The following disclosure of the estimated fair value of financial instruments is made in accordance with the requirements of FASB ASC 820, "Financial Instruments". The estimated fair value amounts have been determined by the Company using available market information and appropriate valuation methodologies. However, considerable judgment is necessarily required to interpret market data to develop the estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Company could realize in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

The following methods and assumptions were used by the Company in estimating fair values of financial instruments:
Interest-bearing Bank Balances - Interest-bearing bank balances mature within one year and are carried at cost which are estimated to be reasonably close to fair value.

Money Market Investments - The fair value of these securities approximates their carrying value due to the relatively short time to maturity

Investment Securities, Available For Sale - The estimated fair value of these securities is determined by using available market information and appropriate valuation methodologies. The estimates presented herein are not necessarily indicative of the amounts that the Company could realize in a current market exchange.

Loans Receivable - The fair value of commercial and construction loans are approximated by the carrying value as the loans are tied directly to the Prime Rate and are subject to change on a daily basis. The fair value of the remainder of the portfolio is determined by discounting the future cash flows of the loans using the appropriate discount rate.

Other Financial Assets - The fair value of these assets, principally accrued interest receivable, approximates their carrying value due to their short maturity.

Non-Interest Bearing and Interest Bearing Deposits - The fair value disclosed for non-interest bearing deposits is equal to the amount payable on demand at the reporting date. The fair value of interest bearing deposits is based upon the current rates for instruments of the same remaining maturity. Interest bearing deposits with a maturity of greater than one year are estimated using a discounted cash flow approach that applies interest rates currently being offered.

Other Liabilities - The estimated fair value of other liabilities, which primarily include accrued interest payable, approximates their carrying amount.

The carrying amounts and estimated fair values of financial instruments, at June 30, 2010 and December 31, 2009 are as follows:

|  | June 30, 2010 <br> Carrying <br> Amount | Fair <br> Value | December 31, 2009 <br> Carrying <br> Amount | Fair <br> Value |
| :--- | :---: | :---: | :---: | :---: |
| Financial Assets: |  |  |  |  |
| Cash and cash equivalents | $\$ 61,468,856$ | $\$ 61,468,856$ | $\$ 39,716,919$ | $\$ 39,716,919$ |
| Investment securities, available for | $111,340,569$ | $111,340,569$ | $113,912,404$ | $113,912,404$ |
| sale | $76,106,309$ | $76,635,490$ | $77,770,702$ | $78,515,058$ |
| Loans receivable | 619,331 | 619,331 | 722,228 | 722,228 |
| Other financial assets | $\$ 249,535,065$ | $\$ 250,064,246$ | $\$ 232,122,253$ | $\$ 232,866,609$ |
| Total Financial Assets |  |  |  |  |
|  |  |  |  | $\$ 70,688,777$ |

ASC 825 establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing and asset or liability.

The fair value of securities available for sale are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs) or matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2 inputs).


Fair Value Measurements at December 31, 2009 Using
Significant


Certain financial assets and financial liabilities are measured at fair value on a nonrecurring basis, that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment).

There were no collateral dependent impaired loans with an allowance allocated at June 30, 2010 and December 31, 2009.

Item 2
Management's Discussion and Analysis of Financial Condition and Results of Operations
Financial Condition at June 30, 2010
Total assets were $\$ 253,962,670$ at June 30, 2010, an increase of $\$ 16,962,798$ or, $17.0 \%$, from December 31, 2009. The increase resulted from the investment of funds available to us as the result of an increase in deposits. The deposit increase was caused generally by our efforts to grow our franchise and specifically by the deposit increases at our branch offices. We invested these funds primarily in cash and cash equivalents. The net increase in assets can be summarized as follows:

- a $\$ 21,751,937$ net increase in cash and cash equivalents, partially offset by
- a $\$ 2,571,835$ net decrease in investment securities available for sale and
- a $\$ 1,664,393$ net decrease in net loans receivable.

In addition to these changes in major asset categories, we also experienced changes in other asset categories due to normal fluctuations in operations.

We continue to seek appropriate lending opportunities in our community in order to increase our loan portfolio because loans are our highest yielding asset category. Despite our efforts, we experienced a decline in our loan portfolio during the first six months of 2010 . We believe the decline was the result primarily of reduced business activity due to adverse local economic conditions, a decline in the value of real estate available as collateral for mortgage loans, and our unwillingness to compromise our underwriting standards in order to generate more loans of lower quality.

Our deposits (including escrow deposits) were $\$ 226,080,517$ at June 30, 2010, an increase of $\$ 15,094,431$ or $7.15 \%$, from December 31, 2009. The increase in deposits resulted from increases of $\$ 10,675,750$ in NOW accounts, $\$ 1,834,307$ in non-interest demand deposits, $\$ 1,205,544$ time deposits, $\$ 1,019,900$ in savings accounts and $\$ 413,890$ in money market accounts, partially offset by a decrease of $\$ 54,960$ in escrow deposits.

Total stockholders' equity was $\$ 25,921,867$ at June 30, 2010, an increase of $\$ 1,437,918$ from December 31, 2009. The increase reflected: (i) $\$ 681,935$ net increase in retained earnings due to net income of $\$ 894,598$ for the six months ended June 30, 2010 partially offset by $\$ 212,663$ of dividends paid in 2010; (ii) an increase in the net unrealized gain on securities available for sale of $\$ 405,237$ reflecting the positive effect of low market interest rates on the fair value of our securities portfolio; (iii) a $\$ 292,207$ increase due to the exercise by officers and directors of options to purchase 44,375 shares of common stock; and (iv) a reduction of $\$ 84,539$ in Unearned ESOP shares reflecting the gradual payment of the loan we made to fund the ESOP's purchase of our stock. The initial implementation of the RRP resulted in a $\$ 395,580$ reduction in additional paid in capital and a corresponding reduction in Treasury shares, with no net change in stockholders' equity. Additionally, there was a $\$ 16,346$ increase in Treasury shares representing the cost of 1,366 shares of common stock we repurchased in the second quarter of 2010 under our Company's previously announced stock repurchase plans.

The unrealized gain on securities available for sale is excluded from the calculation of regulatory capital. Management does not anticipate selling securities in this portfolio, but changes in market interest rates or in the demand for funds may change management's plans with respect to the securities portfolio. If there is a material increase in interest rates, the market value of the available for sale portfolio may decline. Management believes that the principal and interest payments on this portfolio, combined with the existing liquidity, will be sufficient to fund loan growth and potential deposit outflow.

## Edgar Filing: VSB BANCORP INC - Form 10-Q

## The Dodd-Frank Wall Street Reform and Consumer Protection Law

On July 21, 2010, the Dodd-Frank Wall Street Reform and Consumer Protection Law was adopted. It has been described as the greatest legislative change in the supervision of financial institutions since the 1930s. Its effect on Victory State Bank and VSB Bancorp, Inc. cannot now be judged with certainty because the law requires over 200 regulatory rulemakings and over 50 agency studies. However, we believe that the following areas, among others, will be or may be significant to our future operations:

1. The law exempts smaller reporting companies filing with the Securities and Exchange Commission, such as our company, from the internal controls attestation rules of Section 404(b) of the Sarbanes-Oxley Act. Thus far, we have incurred expenses to prepare for compliance but we have not been governed by Section 404(b) due to temporary SEC extensions of the compliance deadline. The permanent exemption means that we will not be required to incur the expense of actual compliance as long as we continue to qualify as a smaller reporting company.
2. Securities brokers may not vote shares held in "street name" unless they receive instructions from their customers on the election of directors, executive compensation or any other significant matter, as determined by the SEC. This may increase our costs of holding annual stockholder meetings if it becomes necessary for us to retain the services of a proxy solicitor to increase shareholder participation in our meetings or to obtain approval of matters that the Board presents to stockholders.
3. At least every three years, we will be required to submit to our stockholders, for a non-binding vote, our executive compensation. Depending upon SEC implementing regulations, this requirement may increase the cost of holding some stockholder meetings. The law also requires that the SEC implement other requirements for enhanced compensation disclosures.
4. The law includes a number of changes to expand FDIC insurance coverage, as well as changes to the premiums banks must pay for insurance coverage, and the requirements applicable to the reserve ratio (the ratio of the deposit insurance fund to the amount of insured deposits). One important change is that, in the future, deposit insurance premiums we pay will be based upon total assets minus tangible capital, rather than based upon deposits. Since we do not use material borrowings to provide funds for asset growth, and we do not have material intangible assets that are exclude from capital such as goodwill, we anticipate that our share of the total deposit premiums to be collected may decrease as the result of this change. However, other factors, such as required replenishment of the current reserve fund, which has a negative reserve ratio and which must be increased to $1.35 \%$ of total insured deposits in the next ten years, as well as future failures of banks that may further deplete the fund, may result in an increase in our future deposit insurance premium and the overall increase in premiums may more than offset the effect of the change from a deposit-based to an asset-based premium structure.
5. The law increases the amount of each customer's deposits that are subject to FDIC insurance. The general limit has been permanently increased from $\$ 100,000$ to $\$ 250,000$. In addition, non-interest bearing transaction accounts will be fully insured, without limit, from December 31, 2010 to January 1, 2013.
6. The law repeals the prohibition on paying interest on demand deposit accounts, effective in July 2011. Interest-free demand deposits represent a substantial portion of our deposit base. Once the prohibition on paying interest on such deposits becomes effective, competitive pressures may require that we offer interest checking accounts to businesses in order to retain deposits. That could have a direct adverse effect on our cost of funds. Although current market interest rates are very low, and such deposits are unlikely to carry high rates of interest, an increase in market interest rates could result in significant additional costs in order to
maintain the level of such deposits.
7. The law makes interstate branching by banks much easier than in the past. We have no plans to branch outside New York State, but the law may facilitate out of state banks branching into our market area, thus increasing competition.
8. The law creates a new federal agency - the Bureau of Consumer Financial Protection - which will have substantial authority to regulate consumer financial transactions. Our loans are primarily made to businesses rather than individual consumers, so the bureau will not have a direct effect on many of our loan transactions. However, the bureau also has authority to regulate other consumer transactions, such as deposits, electronic banking transactions, the implementation of new consumer regulations may increase our operating costs in a manner we cannot predict until regulations are adopted.

## The Current Economic Turmoil

The economy in the United States, including the economy in Staten Island, was and may still be in a recession. Although some analysts report that the economy is recovering, the extent and speed of the recovery is far from clear and some analysts predict a darker road ahead. There is substantial stress on many financial institutions and financial products. The federal government has intervened by making hundreds of billions of dollars in capital contributions to the banking industry. We draw a substantial portion of our customer base from local businesses, especially those in the building trades and related industries. Our customers have been adversely affected by the economic downturn, and if adverse conditions in the local economy continue, it will become more difficult for us to conduct prudent and profitable business in our community.

Making permanent residential mortgage loans is not a material part of our business, and our investments in mortgage-backed securities and collateralized mortgage obligations have been made with a view towards avoiding the types of securities that are backed by low quality mortgage-related assets. However, one of the primary focuses of our local business is receiving deposits from, and making loans to, businesses involved in the construction and building trades industry on Staten Island. Construction loans represented a significant component of our loan portfolio, reaching $39.8 \%$ of total loans at year end 2005 . As we monitored the economy and the strength of the local construction industry, we elected to reduce our portfolio of construction loans. By June 30, 2010, the percentage had declined to $17.5 \%$. However, developers and builders provide not only a source of loans, but they also provide us with deposits and other business. If the weakness in the economy continues or worsens, then that could have a substantial adverse effect on our customers and potential customers, making it more difficult for us to find satisfactory loan opportunities and low-cost deposits. This could compel us to invest in lower yielding securities instead of higher-yielding loans and could also reduce low cost funding sources such as checking accounts and require that we replace them with higher cost deposits such as time deposits. Either or both of those shifts could reduce our net income.

## Changes in FDIC Assessment Rates

In the past two years, there have been many failures and near-failures among financial institutions. The number of FDIC-insured banks that have failed has increased, and the FDIC insurance fund reserve ratio, representing the ratio of the fund to the level of insured deposits, has declined due to losses caused by bank failures. As a result, the FDIC has increased its deposit insurance premiums on remaining institutions, including well-capitalized institutions like Victory State Bank, in order to replenish the insurance fund. If bank failures continue to occur, and more so if the level of failures increases, the FDIC insurance fund will further decline, and the FDIC is likely to continue to impose higher premiums on healthy banks. Thus, despite the prudent steps we may take to avoid the mistakes made by other banks, our costs of operations may increase as a result of those mistakes by others.

Our FDIC regular insurance premium was $\$ 88,472$ in the second quarter of 2010 compared to $\$ 71,118$ in the second quarter of 2009 , an increase of $24.4 \%$. In contrast, the level of deposits, on which the FDIC insurance premium is based, increased only $12.2 \%$. In 2009, the FDIC announced an increase in deposit insurance premiums so institutions like our Bank, even though we are in the lowest regulatory risk category, will be subject to an assessment rate between seven (7) and twelve (12) basis points per annum, which is higher than the assessment rate in 2008 of from five (5) to seven (7) basis points. Additionally, the FDIC imposed a 5 basis point special assessment, based on June 30, 2009 total assets net of Tier 1 capital, that we paid on September 30, 2009. The special assessment amounted to $\$ 101,950$ and we accrued it prior to the quarter in which it was paid because it was based upon assets at June 30. The increase in the assessment rate and the special assessment significantly increased our deposit insurance expense in 2009.

Despite the deposit insurance premium increases and the special assessment, the fund created to pay the cost of resolving failed banks currently has a negative balance. Under the Dodd-Frank Wall Street Reform and Consumer Protection Law, the method of assessing deposit insurance premiums has changed. In addition, the FDIC has 10 years in which to increase the fund to $1.35 \%$ of insured deposits. The need to accomplish that increase, plus the adverse effect of additional bank failures ( 22 banks were failed in July 2010 alone), may require that the FDIC materially increase deposit insurance premiums in the future.

## Possible Adverse Effects on Our Net Income Due to Fluctuations in Market Rates

Our principal source of income is the difference between the interest income we earn on interest-earning assets, such as loans and securities, and our cost of funds, principally interest paid on deposits. These rates of interest change from time to time, depending upon a number of factors, including general market interest rates. However, the frequency of the changes varies among different types of assets and liabilities. For example, for a five-year loan with an interest rate based upon the prime rate, the interest rate may change every time the prime rate changes. In contrast, the rate of interest we pay on a five-year certificate of deposit adjusts only every five years, based upon changes in market interest rates.

In general, the interest rates we pay on deposits adjust more slowly than the interest rates we earn on loans because our loan portfolio consists primarily of loans with interest rates that fluctuate based upon the prime rate. In contrast, although many of our deposit categories have interest rates that could adjust immediately, such as interest checking accounts and savings accounts, changes in the interest rates on those accounts are at our discretion. Thus, the rates on those accounts, as well as the rates we pay on certificates of deposit, tend to adjust more slowly. As a result, the declines in market interest rates that occurred through the end of 2008 initially had an adverse effect on our net income because the yields we earn on our loans declined more rapidly than our cost of funds. However, many of our prime-based loans have minimum interest rates, or floors, below which the interest rate does not decline despite further decreases in the prime rate. As our loans reached their interest rate floors, our loan yields stabilized while our deposit costs continued to decline. This had a positive effect on our net interest income.

When market interest rates begin increasing, which we expect will occur at some point in the future, we anticipate an initial adverse effect on our net income. We anticipate that this will occur because our deposit rates should begin to rise, while loan yields remain relatively steady until the prime rate increases sufficiently that our loans begin to reprice above their interest rate floors. Once our loan rates exceed the interest rate floors, increases in market interest rates should increase our net interest income because our cost of deposits should probably increase more slowly than the yields on our loans. However, customer preferences and competitive pressures may negate this positive effect because customers may choose to move funds into higher-earning deposit types as higher interest rates make them more attractive, or competitors offer premium rates to attract deposits. We also have a substantial portfolio of investment securities with fixed rates of interest, most of which are mortgage-backed securities with an estimated average life of not more than 5 years.

Results of Operations for the Three Months Ended June 30, 2010 and June 30, 2009
Our results of operations depend primarily on net interest income, which is the difference between the income we earn on our loan and investment portfolios and our cost of funds, consisting primarily of interest we pay on customer deposits. Our operating expenses principally consist of employee compensation and benefits, occupancy expenses, professional fees, advertising and marketing expenses and other general and administrative expenses. Our results of operations are significantly affected by general economic and competitive conditions, particularly changes in market interest rates, government policies and actions of regulatory authorities.

General. We had net income of $\$ 462,376$ for the quarter ended June 30,2010 , compared to net income of $\$ 459,297$ for the comparable quarter in 2009. The principal categories which make up the 2010 net income are:

- Interest income of $\$ 2,588,906$
- Reduced by interest expense of $\$ 264,388$
- Reduced by a provision for loan losses of $\$ 20,000$
- Increased by non-interest income of $\$ 621,511$
- Reduced by non-interest expense of $\$ 2,073,680$
- Reduced by income tax expense of $\$ 389,973$

We discuss each of these categories individually and the reasons for the differences between the quarters ended June 30, 2010 and 2009 in the following paragraphs.

Interest Income. Interest income was $\$ 2,588,906$ for the quarter ended June 30, 2010, compared to $\$ 2,643,549$ for the quarter ended June 30,2009 , a decrease of $\$ 54,643$, or $2.1 \%$. There were two principal reasons for the decline. First, a $\$ 6.8$ million decrease in average balance in investment securities between the periods coupled with a decline in market interest rates, were the principal causes of a $\$ 190,635$ decline in interest income on investment securities. Second, an increase in the average balance of other interest-earning assets shifted our asset mix toward our lowest interest-earning asset category due to our decision to become more liquid to provide increased flexibility in the event of an interest rate increase. On the positive side, interest income on loans increased by $\$ 128,002$ as the average balance of loans and the associated yield increased between the periods.

We had an $\$ 8,238,091$ increase in average balance and a 4 basis point increase in the average yield on loans from the quarter ended June 30, 2009 to the quarter ended June 30, 2010. The increase in the average balance was the result of our efforts to increase our loan portfolio. Our average non-performing loans increased by $\$ 4.2$ million, for the quarter ending June 30, 2010 from the same period in 2009, hampering the increase in our loan yield. The interest rate floors on our loans have helped to stabilize interest income from the loan portfolio, but these floors will have the effect of limiting increases in our income until the prime rate rises above $6 \%$.

We experienced a 40 basis point decrease in the average yield on our investment securities portfolio, from $4.37 \%$ to $3.97 \%$, due to the purchase of new investment securities at lower market rates than the yields on the principal paydowns we received. The average balance of our investment portfolio decreased by $\$ 6,832,336$, or $5.67 \%$, between the periods. The investment securities portfolio represented $73.5 \%$ of average non-loan interest earning assets in the 2010 period compared to $82.2 \%$ in the 2009 period as we deliberately limited our investment of available funds in investment securities due to the low yields available to us and our desire to avoid locking in those low yields for long periods.

The average yield on other interest earning assets (principally overnight investments) increased 4 basis points from $0.09 \%$ for the quarter ended June 30, 2009 to $0.13 \%$ for the quarter ended June 30, 2010 and we had an increase in average balance of other interest earning assets of $\$ 14,816,410$ from the quarter ended June 30, 2009 to the quarter
ended June 30, 2010. This increase in average balance occurred because we chose to invest the excess proceeds from our deposit growth into overnight investments and Federal Reserve term deposits as tools to increase our liquidity in a volatile market and to help establish a buffer for when market interest rates begin to rise.

Interest Expense. Interest expense was $\$ 264,388$ for the quarter ended June 30, 2010, compared to $\$ 332,918$ for the quarter ended June 30, 2009, a decrease of $\$ 68,530$ or $20.6 \%$. The decrease was primarily the result of a reduction in the rates we paid on deposits, principally on time deposits, reflecting a 51 basis point decrease in the cost of time deposits between the periods, due to the continuing low market interest rates. With market rates remaining at very low levels, customer time deposits continue to be renewed or replaced with new deposits at lower rates. As a result, our average cost of funds, excluding the effect of interest-free demand deposits, decreased to $0.73 \%$ from $1.01 \%$ between the periods.

Net Interest Income Before Provision for Loan Losses. Net interest income before the provision for loan losses was $\$ 2,324,518$ for the quarter ended June 30,2010 , an increase of $\$ 13,887$, or $0.6 \%$ over the $\$ 2,310,631$ in the comparable 2009 period. The increase was primarily because the reduction in our cost of funds was greater than the reduction in our interest income when comparing the quarter ended June 30, 2010 to the same period ended 2009. Our interest rate spread decreased 10 basis points to $3.72 \%$ for the quarter ended June 30, 2010 from $3.82 \%$ in the same period of 2009. The spread between the periods declined because our lowest yielding assets, overnight investments, were a larger percentage of the earning asset mix in 2010 and the yield on our investment securities dropped.

Our net interest margin decreased to $3.99 \%$ for the quarter ended June 30, 2010 from $4.21 \%$ in the same period of 2009. The interest rate margin decreased because the proceeds from payments on investment securities were reinvested at lower rates because of the decline in market interest rates and other interest earning assets were a larger percentage of the asset mix. The margin is higher than the spread because it takes into account the effect of interest free demand deposits and capital. However, the average margin declined more rapidly than the spread because those interest free sources of funds are less valuable during periods of low market interest rates because we are able to invest those funds in lower average yielding assets. In addition, we shifted more marginal, excess funds not needed to fund loans into overnight investments rather than purchasing investment securities to position ourselves to better address an increase in market interest rates that many experts are predicting will occur in the foreseeable future.

Provision for Loan Losses. We took a provision for loan losses of \$20,000 for the quarter ended June 30, 2010 compared to a provision for loan losses of $\$ 100,000$ for the quarter ended June 30, 2009. The $\$ 80,000$ decrease in the provision was due to our evaluation of our loan portfolio. A number of factors justified the reduction. Although we experienced an increase in non-performing loans from \$2,005,654 at June 30, 2009 to $\$ 6,071,916$ at June 30, 2010, we individually evaluated the secured non-performing loans based primarily upon updated appraisals and we determined that the level of our allowance was appropriate to address inherent losses. In addition, there were no charge-offs for the quarter ended June 30, 2010 as compared to $\$ 116,871$ in the same period in 2009. We also had recoveries (which are added back to the allowance for loan losses) of $\$ 32,625$ in the second quarter of 2010 , compared to recoveries of $\$ 18,352$ in the second quarter of 2009 . We are aggressively collecting charged-off loans in an effort to recover the amounts charged off whenever we believe that collection efforts are likely to be fruitful. Overall, our allowance for loan losses increased from \$928,064 at June 30, 2009 to \$1,214,187 at June 30, 2010.

The provision for loan losses in any period depends upon the amount necessary to bring the allowance for loan losses to the level management believes is appropriate, after taking into account charge offs and recoveries. Our allowance for loan losses is based on management's evaluation of the risks inherent in our loan portfolio and the general economy. Management periodically evaluates both broad categories of performing loans and problem loans individually to assess the appropriate level of the allowance.

Although management uses available information to assess the appropriateness of the allowance on a quarterly basis in consultation with outside advisors and the board of directors, changes in national or local economic conditions, the circumstances of individual borrowers, or other factors, may change, increasing the level of problem loans and requiring an increase in the level of the allowance. The allowance for loan losses represented $1.57 \%$ of total loans at June 30, 2010, compared to $1.34 \%$ at June 30, 2009. There can be no assurance that a higher level, or a higher
provision for loan losses, will not be necessary in the future.

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Non-interest Income. Non-interest income was $\$ 621,511$ for the quarter ended June 30, 2010, compared to $\$ 615,083$ during the same period last year. The $\$ 6,428$, or $1.1 \%$, increase in non-interest income was a direct result of normal fluctuations in retail banking transactions and the fees derived from them, such as insufficient funds fees, in 2010. Loan fees decreased as an increase in non-accrual loans during the 2010 period required that we reverse the accrual of late fees on those loans.

Non-interest Expense. Non-interest expense was $\$ 2,073,680$ for the quarter ended June 30, 2010, compared to $\$ 1,972,673$ for the quarter ended June 30,2009 , an increase of $\$ 101,007$ or $5.1 \%$. The principal shifts in the individual categories were:

> a $\$ 78,897$ increase in salaries and benefits due to new hires, higher related benefit costs, including the cost of the recently adopted stock plans, and increased salary and benefits due to normal raises; a $\$ 27,413$ increase in legal expense primarily due to increased collection costs; and a $\$ 23,082$ increase in other expenses primarily due to expenses related to a loan that was in the process of foreclosure.

We had reduction in some non-interest expense categories such as occupancy expenses and professional fees that helped offset some of the overall increase in our non-interest expense.

Income Tax Expense. Income tax expense was $\$ 389,973$ for the quarter ended June 30, 2010, compared to income tax expense of $\$ 393,744$ for the same period ended 2009. The decrease in income tax expense was due to the reduction in the effective tax rate in the 2010 period to more accurately reflect our tax liability. Our effective tax rate for the quarter ended June 30, 2010 was $45.7 \%$ and for the quarter ended June 30, 2009 was 46.2\%.

Results of Operations for the Six Months Ended June 30, 2010 and June 30, 2009
Our results of operations depend primarily on net interest income, which is the difference between the income we earn on our loan and investment portfolios and our cost of funds, consisting primarily of interest we pay on customer deposits. Our operating expenses principally consist of employee compensation and benefits, occupancy expenses, professional fees, advertising and marketing expenses and other general and administrative expenses. Our results of operations are significantly affected by general economic and competitive conditions, particularly changes in market interest rates, government policies and actions of regulatory authorities.

General. We had net income of $\$ 894,598$ for the six months ended June 30, 2010, compared to net income of $\$ 832,348$ for the comparable period in 2009. The principal categories which make up the 2010 net income are:

- Interest income of $\$ 5,150,631$
- Reduced by interest expense of $\$ 537,703$
- Reduced by a provision for loan losses of $\$ 110,000$
- Increased by non-interest income of $\$ 1,223,185$
- Reduced by non-interest expense of $\$ 4,077,056$
- Reduced by income tax expense of $\$ 754,459$

We discuss each of these categories individually and the reasons for the differences between the six months ended June 30, 2010 and 2009 in the following paragraphs.

Interest Income. Interest income was $\$ 5,150,631$ for the six months ended June 30, 2010, compared to $\$ 5,361,615$ for the six months ended June 30,2009 , a decrease of $\$ 210,984$, or $3.9 \%$. There were two principal reasons for the decline. First, a $\$ 6.6$ million decrease in average balance in investment securities between the periods coupled with a
decline in market interest rates, were the principal causes of a $\$ 411,032$ decline in interest income on investment securities. Second, an increase in the average balance of other interest-earning assets shifted our asset mix toward our lowest interest-earning asset category due to our decision to become more liquid to provide increased flexibility in the event of an interest rate increase. On the positive side, interest income on loans increased by $\$ 187,592$ as the average balance of loans increased between the periods due to our efforts to increase our loan portfolio.

During the six months ended June 30, 2010, loans, our highest-yielding asset category, had a $\$ 10,009,577$ increase in average balance from the six months ended June 30, 2009 to the six months ended June 30, 2010, partially offset by a 31 basis point drop in our loan yield. A major contributor to the 31 basis point drop in our loan yield was an increase in our average non-performing loans by $\$ 3.3$ million, for the six months ending June 30, 2010 from the same period in 2009. The interest rate floors on our loans have helped to stabilize interest income from the loan portfolio, but these floors will have the effect of limiting increases in our income until the prime rate rises above $6 \%$.

We experienced a 46 basis point decrease in the average yield on our investment securities portfolio, from $4.49 \%$ to $4.03 \%$, due to the purchase of new investment securities at lower market rates than the yields on the principal paydowns we received. The average balance of our investment portfolio decreased by $\$ 6,638,748$, or $5.48 \%$, between the periods. The investment securities portfolio represented $75.9 \%$ of average non-loan interest earning assets in the 2010 period compared to $84.4 \%$ in the 2009 period as we deliberately limited our investment of available funds in investment securities due to the low yields available to us in the six months ended June 30, 2010 and our desire to avoid locking in those low yields for long periods.

The average yield on other interest earning assets (principally overnight investments) increased 4 basis points from $0.09 \%$ for the six months ended June 30, 2009 to $0.13 \%$ for the six months ended June 30, 2010 and we had an increase in average balance of other interest earning assets of $\$ 14,135,565$ from the six months ended June 30, 2009 to the six months ended June 30, 2010. This increase in average balance occurred because we chose to invest the excess proceeds from our deposit growth into overnight investments and Federal Reserve term deposits as a tool to increase our liquidity in a volatile market and to help establish a buffer for when market interest rates begin to rise.

Interest Expense. Interest expense was $\$ 537,703$ for the six months ended June 30, 2010, compared to $\$ 743,866$ for the six months ended June 30,2009 , a decrease of $\$ 206,163$ or $27.7 \%$. The decrease was primarily the result of a reduction in the rates we paid on deposits, principally on time deposits, reflecting a 60 basis point decrease in the cost of time deposits between the periods, due to continuing low market interest rates. As a result, our average cost of funds, excluding the effect of interest-free demand deposits, decreased to $0.76 \%$ from $1.15 \%$ between the periods.

Net Interest Income Before Provision for Loan Losses. Net interest income before the provision for loan losses was $\$ 4,612,928$ for the six months ended June 30, 2010, decreasing only $\$ 4,821$, or $0.1 \%$, from $\$ 4,617,749$ in the comparable 2009 period. The stability was principally due to the combined positive effects of the reduction in our cost of funds of 39 basis points and the $\$ 17,506,394$ increase in average earning assets. These were substantially offset by the decline in the average yield on interest earning assets of 51 basis points from the six months ended June 30, 2009 to the six months ended June 30, 2010. Our interest rate spread decreased 12 basis points to $3.75 \%$ for the six months ended June 30, 2010 from $3.87 \%$ in the same period of 2009. The spread declined because our lowest yielding assets, overnight investments, were a larger percentage of the earning asset mix in 2010 and the overall yield on interest earning assets decreased faster than the reduction in our cost of funds.

Our net interest margin decreased to $4.04 \%$ for the six months ended June 30, 2010 from $4.32 \%$ in the same period of 2009. The interest rate margin decreased because the proceeds from payments on investment securities were reinvested at lower rates because of the decline in market interest rates. The margin is higher than the spread because it takes into account the effect of interest free demand deposits and capital. However, the average margin declined more rapidly than the spread because we shifted more marginal, excess funds not needed to fund loans into overnight investments rather than purchasing investment securities to position ourselves to better address an increase in market interest rates that many experts are predicting will occur in the foreseeable future.

Provision for Loan Losses. We took a provision for loan losses of $\$ 110,000$ for the six month ended June 30, 2010 compared to a provision for loan losses of $\$ 375,000$ for the six months ended June 30, 2009. The $\$ 265,000$ decrease in the provision was due to our evaluation of our loan portfolio. Although we experienced an increase in non-performing loans from $\$ 2,005,654$ at June 30,2009 to $\$ 6,071,916$ at June 30, 2010, we individually evaluated the secured non-performing loans based primarily upon updated appraisals and we determined that the level of our allowance was appropriate to address inherent losses. In addition, charge-offs totaled $\$ 16,286$ for the six months ended June 30, 2010 as compared to $\$ 466,893$ in the same period in 2009 while we had recoveries of $\$ 57,019$ in the first six months of 2010 compared to recoveries of $\$ 32,081$ during the first six months of 2009 . We are aggressively collecting charged-off loans in an effort to recover the amounts charged off whenever we believe that collection efforts are likely to be fruitful. Overall, our allowance for loan losses increased from \$928,064 at June 30, 2009 to $\$ 1,214,187$ at June 30, 2010.

The provision for loan losses in any period depends upon the amount necessary to bring the allowance for loan losses to the level management believes is appropriate, after taking into account charge offs and recoveries. Our allowance for loan losses is based on management's evaluation of the risks inherent in our loan portfolio and the general economy. Management periodically evaluates both broad categories of performing loans and problem loans individually to assess the appropriate level of the allowance.

Although management uses available information to assess the appropriateness of the allowance on a quarterly basis in consultation with outside advisors and the board of directors, changes in national or local economic conditions, the circumstances of individual borrowers, or other factors, may change, increasing the level of problem loans and requiring an increase in the level of the allowance. The allowance for loan losses represented $1.57 \%$ of total loans at June 30, 2010 compared to $1.34 \%$ at June 30, 2009. There can be no assurance that a higher level, or a higher provision for loan losses, will not be necessary in the future.

Non-interest Income. Non-interest income was $\$ 1,223,185$ for the six months ended June 30, 2010, compared to $\$ 1,228,252$ during the same period last year. The $\$ 5,067$, or $0.4 \%$, decrease in non-interest income was a direct result of normal fluctuations in retail banking transactions and the fees derived from them, such as insufficient funds fees, in 2010. Loan fees decreased as an increase in non-accrual loans during the 2010 period required that we reverse the accrual of late fees on those loans.

Non-interest Expense. Non-interest expense was $\$ 4,077,056$ for the six months ended June 30, 2010, compared to $\$ 3,925,136$ for the six months ended June 30, 2009, an increase of $\$ 151,920$ or $3.9 \%$. The principal shifts in the individual categories were:
a $\$ 130,530$ increase in salaries and benefits due to new hires, higher related benefit costs, including the costs of the recently adopted stock plans, and increased salary and benefits due to normal raises;
a $\$ 42,285$ increase in legal expense primarily due to increased collection costs;

- a $\$ 22,000$ increase in FDIC and NYSBD assessments due to an increase in the FDIC assessment rate and assessment base over the prior year;
- a $\$ 26,927$ decrease in occupancy expenses due to the full depreciation of certain fixed assets; and
- a $\$ 25,650$ decrease in professional fees due to the costs involved with the hiring of key staff in 2009 period.

Income Tax Expense. Income tax expense was $\$ 754,459$ for the six months ended June 30, 2010, compared to income tax expense of $\$ 713,517$ for the same period ended 2009. The increase in income tax expense was due to the $\$ 103,192$ increase in income before income taxes in the 2010 period. Our effective tax rate for the six months ended June 30, 2010 was $45.7 \%$ and for the six months ended June 30,2009 was $46.2 \%$.

VSB Bancorp, Inc.
Consolidated Average Balance Sheets (unaudited)

| Three | Three |
| :--- | :--- |
| Months Ended | Months Ended |
| June 30, 2010 | June 30, 2009 |

Six
Months Ended June 30, 2010

| Average |  | Yield/ | Average |  | Yield/ | Average |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Balance | Interest | Cost | Balance | Interest | Yiel |  |
| Cost |  |  |  |  |  |  | | Balance |
| :--- | :--- |$\quad$ Interest | Cos |
| :--- | :--- |

Assets:
Interest-earning assets:
Loans
receivable $\quad \$ 78,326,658 \quad \$ 1,451,1917.41 \quad \% \$ 70,088,567 \quad \$ 1,323,189 \quad 7.37 \quad \% \$ 78,988,776 \quad \$ 2,841,4877.08$
Investment
securities, afs $\begin{array}{llllllll} & 113,703,764 & 1,124,032 & 3.97 & 120,536,100 & 1,314,667 & 4.37 & 114,495,374 \\ 2,286,254 & 4.03\end{array}$
Other
interest-earning

| assets | $40,934,051$ | 13,683 | 0.13 | $26,117,641$ | 5,693 | 0.09 | $36,448,827$ | 22,890 | 0.13 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Total
interest-earning

| assets | $232,964,473$ | $2,588,906$ | 4.45 | $216,742,308$ | $2,643,549$ | 4.83 | $229,932,977$ | $5,150,631$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | 4.51


| Non-interest |  |  |  |
| :--- | :---: | :---: | :---: |
| earning assets | $8,744,393$ | $4,940,609$ | $8,944,806$ |
| Total assets | $\$ 241,708,866$ | $\$ 221,682,917$ | $\$ 238,877,783$ |

Liabilities and equity:
Interest-bearing
liabilities:

| Savings |  |  |  |  |  |  |  |  |  |
| :--- | :---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| accounts | $\$ 15,664,965$ | 12,129 | 0.31 | $\$ 13,245,440$ | 13,219 | 0.40 | $\$ 15,315,629$ | 23,589 | 0.31 |
| Time accounts | $65,911,614$ | 147,893 | 0.90 | $63,005,008$ | 220,765 | 1.41 | $65,195,585$ | 308,010 | 0.95 |
| Money market |  |  |  |  |  |  |  |  |  |
| accounts | $28,833,948$ | 63,018 | 0.88 | $24,109,694$ | 62,944 | 1.05 | $28,918,039$ | 125,504 | 0.88 |
| Now accounts | $35,563,678$ | 41,348 | 0.47 | $31,570,563$ | 35,990 | 0.46 | $34,139,385$ | 80,600 | 0.48 |
| Total |  |  |  |  |  |  |  |  |  |
| interest-bearing |  |  |  |  |  |  |  |  |  |
| liabilities | $145,974,205$ | 264,388 | 0.73 | $131,930,705$ | 332,918 | 1.01 | $143,568,638$ | 537,703 | 0.76 |
| Checking |  |  |  |  | $63,149,695$ |  |  | $67,569,281$ |  |
| accounts | $67,605,548$ |  |  | 565,561 |  |  | 449,315 |  |  |
| Escrow deposits | 479,199 |  |  | $195,645,961$ |  |  | $211,587,234$ |  |  |
| Total deposits | $214,058,952$ |  |  | $1,658,579$ |  |  | $1,966,557$ |  |  |
| Other liabilities | $2,004,555$ |  | $197,304,540$ |  |  | $213,553,791$ |  |  |  |
| Total liabilities | $216,063,507$ |  |  | $24,378,377$ |  |  | $25,323,992$ |  |  |
| Equity | $25,645,359$ |  |  | $\$ 221,682,917$ |  |  | $\$ 238,877,783$ |  |  |
|  | $\$ 241,708,866$ |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |

Total liabilities
and equity
Net interest
income/net
interest rate
spread
\$2,324,518 $3.72 \%$
\$2,310,631 $3.82 \%$
$\$ 4,612,9283.75$
Net interest
earning
assets/net
interest margin $\$ 86,990,268 \quad 3.99 \% \$ 84,811,603 \quad 4.21 \% \$ 86,364,339 \quad 4.04$
Ratio of interest-earning assets to interest-bearing

| liabilities | 1.60 | x | 1.64 | x | 1.60 | x |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Return on
Average Assets

| (1) | 0.76 | $\%$ | 0.80 | $\%$ | 0.75 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Return on
Average Equity

| (1) | 7.19 | $\%$ | 7.24 | $\%$ | 7.11 | $\%$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Tangible |  |  |  |  |  |  |
| Equity to Total <br> Assets | 10.21 | $\%$ | 10.81 | $\%$ | 10.21 | $\%$ |

(1) Ratios have been annualized.

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## Liquidity and Capital Resources

Our primary sources of funds are increases in deposits, proceeds from the repayment of investment securities, and the repayment of loans. We use these funds to purchase new investment securities and to fund new and renewing loans in our loan portfolio. Remaining funds are invested in short-term liquid assets such as overnight federal funds loans and bank deposits.

During the six months ended June 30, 2010, we had a net increase in total deposits of $\$ 15,094,431$ due to increases of $\$ 10,675,750$ in NOW accounts, $\$ 1,834,307$ in non-interest demand deposits, $\$ 1,205,544$ in time deposits, $\$ 1,019,900$ in savings accounts and $\$ 413,890$ in money market accounts, partially offset by a decrease of $\$ 54,960$ in escrow deposits. These are all what are commonly known as "retail" deposits that we obtain through the efforts of our branch network rather than "wholesale" deposits that some banks obtain from deposit brokers. We also received proceeds from repayment of investment securities of $\$ 18,721,798$. We used $\$ 15,465,622$ of available funds to purchase new investment securities and we had a net loan decrease of $\$ 1,607,758$. These changes resulted in an overall increase in cash and cash equivalents of $\$ 21,751,937$.

In contrast, during the six months ended June 30, 2009, we had a net increase in total deposits of $\$ 11,714,150$ due to increases of $\$ 16,986,466$ in NOW accounts, $\$ 6,742,916$ in non-interest demand deposits, $\$ 1,121,860$ in savings accounts and $\$ 1,079,957$ in money market accounts, partially offset by a decrease of $\$ 14,217,049$ in time deposits. We also received proceeds from repayment of investment securities of $\$ 18,349,346$. We used $\$ 11,776,211$ of available funds to purchase new investment securities and we had a net loan increase of $\$ 3,439,003$. These changes resulted in an overall increase in cash and cash equivalents of $\$ 16,146,328$.

At June 30, 2010, cash and cash equivalents represented $24 \%$ of total assets. We anticipate, based upon historical experience that these funds, combined with cash inflows we anticipate from payments on our loan and investment securities portfolios, will be sufficient to fund loan growth and unanticipated deposit outflows. As noted above, the federal legal prohibition on paying interest on demand deposit accounts has been repealed effective July 2011. Depending upon competitive pressures, we may need to implement interest-paying business checking in order to maintain demand deposits at historical level or to increase such deposits.

As a secondary source of liquidity, at June 30, 2010 we had $\$ 111$ million of investment securities classified available for sale. The disposition of these securities prior to maturity is an option available to us in the event, which we believe is unlikely, that our primary sources of liquidity and expected cash flows are insufficient to meet our need for funds. Additionally, we have the ability to borrow funds at the Federal Home Loan Bank of New York and the Federal Reserve Bank of New York using securities in our investment portfolio as collateral if the need arises. Based upon our assets size and the amount of our securities portfolio that qualifies as eligible collateral, we had more than $\$ 86.3$ million of unused borrowing capability from the FHLBNY at June 30, 2010. Victory State Bank also has a $\$ 2$ million unsecured credit facility with Atlantic Central Bankers Bank, which the Bank has not drawn upon. We do not anticipate a need for additional capital resources and do not expect to raise funds through a stock offering in the near future. As a result of our strong capital resources and available liquidity, we did not apply for or participate in the Treasury Departments TARP Capital Purchase Program. We have sufficient resources to allow us to continue to make loans as appropriate opportunities arise without having to rely on government funds to support our lending activities.

Victory State Bank satisfied all capital ratio requirements of the Federal Deposit Insurance Corporation at June 30, 2010, with a Tier I Leverage Capital ratio of $9.69 \%$, a ratio of Tier I Capital to Risk-Weighted Assets ratio of $23.70 \%$, and a Total Capital to Risk-Weighted Assets ratio of $24.93 \%$.

VSB Bancorp, Inc. satisfied all capital ratio requirements of the Federal Reserve at June 30, 2010, with a Tier I Leverage Capital ratio of $9.88 \%$, a ratio of Tier I Capital to Risk-Weighted Assets ratio of $23.43 \%$, and a Total Capital to Risk-Weighted Assets ratio of $24.62 \%$.

The following table sets forth our contractual obligations and commitments for future lease payments, time deposit maturities and loan commitments.

Contractual Obligations and Commitments at June 30, 2010

Contractual Obligations

Payment due by Period

|  | One to |  | Total |
| :--- | :---: | :---: | :---: |
| Less than | three | Four to five | After | | Amounts |
| :---: |
| One Year | years $\quad$ years $\quad$ five years $\quad$ committed


| Minimum annual <br> rental payments under <br> non-cancelable operating leases | $\$ 408,813$ | $\$ 842,482$ | $\$ 778,049$ | $\$ 1,224,718$ | $\$ 3,254,062$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Remaining contractual maturities |  |  |  |  |  |
| of time deposits | $60,761,418$ | $1,974,643$ | $3,138,611$ | - | $65,874,672$ |
| Total contractual cash obligations | $\$ 61,170,231$ | $\$ 2,817,125$ | $\$ 3,916,660$ | $\$ 1,224,718$ | $\$ 69,128,734$ |


| Other commitments | Amount of Commitment Expiration by Period |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than One Year | One to three years | Four to five years | After five years | Total Amounts committed |
| Loan commitments | \$25,976,034 | \$3,916,412 | \$- | \$- | \$29,892,446 |

Our loan commitments shown in the above table represent both commitments to make new loans and obligations to make additional advances on existing loans, such as construction loans in process and lines of credit. Substantially all of these commitments involve loans with fluctuating interest rates, so the outstanding commitments do not expose us to interest rate risk upon fluctuation in market rates.

## Non-Performing Loans

Management closely monitors non-performing loans and other assets with potential problems on a regular basis. We had thirteen non-performing loans, totaling \$6,071,916 at June 30, 2010, compared to ten non-performing loans, totaling $\$ 1,697,151$, at December 31, 2009 and eight non-performing loans, totaling $\$ 2,005,654$, at June 30, 2009. We believe that the increase was the result of the effect of adverse economic conditions on some of our borrowers. The following is information about the six largest non-performing loans, totaling $\$ 5,361,727$ in outstanding principal balance at June 30, 2010. Management believes it has taken appropriate steps with a view towards maximizing recovery and minimizing loss, if any, on these loans.
$\$ 2,423,150$ in two loans to a retail business, which are fully secured by commercial real estate collateral. We have entered into a modified repayment arrangement with the borrower and we have obtained confessions of judgment. We have collected a large portion of their arrears and the borrowers have agreed to pay all remaining arrears over the upcoming year. We maintain the personal guaranties of the principals on these loans.
$\$ 2,200,000$ in two residential mortgage loans that are fully collateralized. We have entered into modified repayment arrangements with the borrowers and we have obtained confessions of judgment. We have collected a large portion of their arrears and the borrowers have agreed to pay all remaining arrears over the upcoming year.
$\$ 396,996$ in a loan to a local business in which we are a participant in the loan with another bank. We are not the lead lender. The loan is in arrears and the lead lender has commenced a foreclosure action. The loan is fully secured by a first mortgage on a commercial building, a security interest in the business, and the personal guaranties of the principals.
$\$ 341,581$ in a loan to a local business, which is fully secured by a first mortgage on commercial real estate collateral. The loan has been sent to our attorneys for collection and we are in the process of drafting a modified repayment arrangement with the borrower. We maintain a security interest in the business as well as the personal guaranty of the principal.

## Critical Accounting Policies and Judgments

We are required to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the amounts of revenues and expenses during the reporting period. The allowance for loan losses, prepayment estimates on the mortgage-backed securities and Collateralized Mortgage Obligation portfolios, contingencies and fair values of financial instruments are particularly subject to change and to management's estimates. Actual results can differ from those estimates and may have an impact on our financial statements.

Item 4 - Controls and Procedures
Evaluation of Disclosure Controls and Procedures: As of June 30, 2010, we undertook an evaluation of our disclosure controls and procedures under the supervision and with the participation of Raffaele M. Branca, President, CEO and CFO and Jonathan B. Lipschitz, Vice President and Controller. Disclosure controls are the systems and procedures we use that are designed to ensure that information we are required to disclose in the reports we file or submit under the Securities Exchange Act of 1934 (such as annual reports on Form 10-K and quarterly periodic reports on Form 10-Q) is recorded, processed, summarized and reported, in a manner which will allow senior management to make timely decisions on the public disclosure of that information. Mr. Branca and Mr. Lipschitz concluded that our current disclosure controls and procedures are effective in ensuring that such information is (i) collected and communicated to senior management in a timely manner, and (ii) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Since our last evaluation of our disclosure controls, we have not made any significant changes in, or taken corrective actions regarding, either our internal controls or other factors that could significantly affect those controls.

We intend to continually review and evaluate the design and effectiveness of our disclosure controls and procedures and to correct any deficiencies that we may discover. Our goal is to ensure that senior management has timely access to all material financial and non-financial information concerning our business so that they can evaluate that information and make determinations as to the nature and timing of disclosure of that information. While we believe the present design of our disclosure controls and procedures is effective to achieve this goal, future events may cause us to modify our disclosure controls and procedures.

## Part II

## Item 1 - Legal Proceedings

In the legal action pending in Supreme Court, Richmond County, commenced by IndyMac Bank, F.S.B. against the Bank, LaMattina \& Associates, Inc. and others which was described in the report on Form 10-K for the company for the year ended December 31, 2009, on June 17, 2010, the court granted the Bank partial summary judgment effectively terminating some of the claims that had not already been dismissed. The court also denied in its entirety IndyMac's motion for summary judgment against the Bank. This leaves one claim for negligence against the Bank to go to trial. The Bank is appealing the decision not to grant it summary judgment on the remaining claim.

VSB Bancorp, Inc. is not involved in any pending legal proceedings. The Bank, from time to time, is involved in routine collection proceedings in the ordinary course of business on loans in default. Management believes that such
other routine legal proceedings in the aggregate are immaterial to our financial condition or results of operations.

## Signature Page

In accordance with the requirements of the Exchange Act, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: August 10, 2010

Date: August 10, 2010

VSB Bancorp, Inc.
/s/ Raffaele M. Branca
Raffaele M. Branca
President, CEO and Principal Executive
Officer
/s/ Jonathan B. Lipschitz
Jonathan B. Lipschitz,
Vice President, Controller and Principal
Accounting Officer
EXHIBIT INDEX

Exhibit
Number Description of Exhibit
31.1 Rule 13A-14(a)/15D-14(a) Certification of Chief Executive Officer
31.2 Rule 13A-14(a)/15D-14(a) Certification of Principal Accounting Officer
32.1 Certification by CEO pursuant to 18 U.S.C. 1350.
32.2 Certification by Principal Accounting Officer pursuant to 18 U.S.C. 1350.

Item 6 - Exhibits
Exhibit
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31.1 Rule 13A-14(a)/15D-14(a) Certification of Chief Executive Officer
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